



## Predictive Analytics in Healthcare Trend Forecast

The Society of Actuaries conducted a survey of 223 health payer and provider executives from February 15 - 20, 2017 to reveal insights about future predictive analytics trends in the healthcare industry. The survey found:







### Healthcare executives forecast notable budget savings from predictive analytics over the next five years.

More than half of healthcare executives at organizations currently using predictive analytics (57 percent) expect to save 15 percent or more of their total budget – with 26 percent forecasting saving 25 percent or more – over the next five years by using predictive analytics processes. However, despite the financial benefits from predictive analytics, 16 percent of healthcare executives still indicate a lack of budget is the biggest challenge to implementation within their organization.

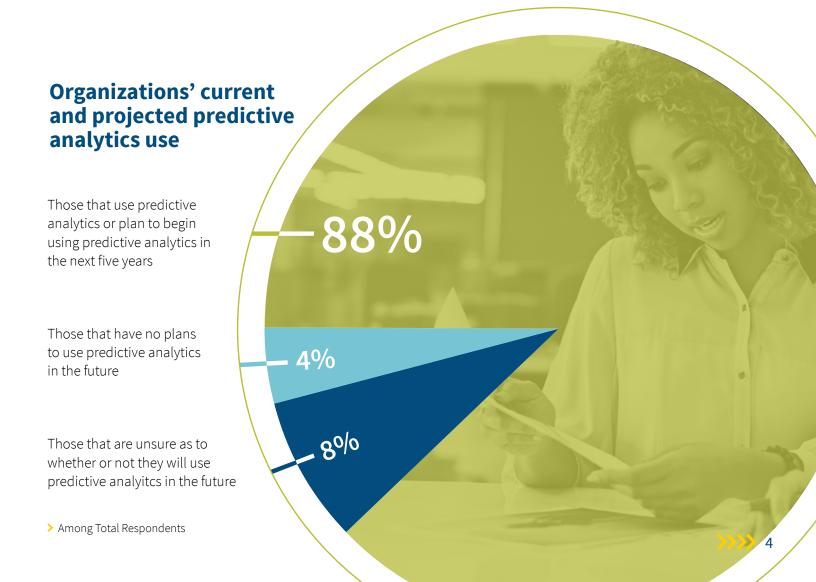
the next five years

Lack of budget	16%
Regulatory issues (e.g. HIPAA)	13%
Incomplete data	12%
Lack of skilled employees	11%
Lack of sufficient technology	10%
Too much data	9%
Patient matching	8%
Lack of confidence in its accuracy	7%
Lack of executive support	5%
Don't know/ not sure	9%
My organization won't face any barriers to implement predictive analytics	2%



# Current predictive analytics use is widespread, and generates valuable insight into financial and patient outcomes.

A majority of health executives are part of an organization that is either currently using predictive analytics, or has plans to use it in the next five years. Not only is use widespread, but executives believe it's important to the future of their business, according to 93 percent of surveyed executives.



Fewer providers than payers are part of an organization that is currently using predictive analytics. However, the portion of providers and payers that currently use or have plans to begin using predictive analytics in the next five years is comparable.

## Current and projected predictive analytics use among providers versus payers

Those that currently use predictive analytics

Those that currently use predictive analytics or plan to begin in the next five years

PROVIDERS PAYERS

47% 63%

89% 87%

> Among Providers and Payers





The most valuable outcomes to predict using predictive analytics vary among providers and payers. Patient satisfaction was selected most among providers, while cost was selected most among payers.

## Outcomes most valuable to predict using predictive analytics among providers versus payers

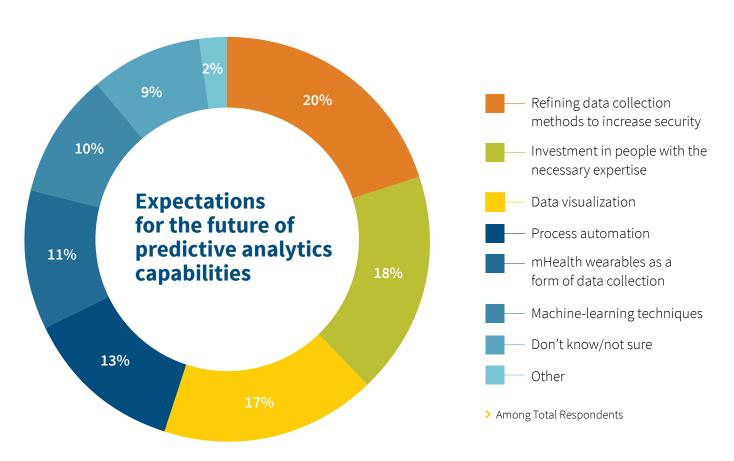
	PROVIDERS	PAYERS
Patient satisfaction	53%	35%
Cost	36%	51%
Profitability	37%	47%
Clinical outcomes	41%	37%
Staffing/workforce needs	46%	29%
Hospital readmissions	48%	23%
Patient demand/population shifts	38%	31%
Reimbursement	34%	26%
Disease/illness risk	28%	32%
Diagnosis	34%	20%
Identify waste	27%	25%
Adverse events	29%	20%
Mortality	24%	24%
Inventory needs	25%	21%
ID fraud/misrepresentation	17%	28%



Expectations for future predictive analytics capabilities are varied, but investment in people with the necessary expertise ranks highly among executives.

#### According to executives, the future is:

- refining data collection methods to increase security (20 percent)
- investment in people with the necessary expertise (18 percent)
- data visualization (17 percent)





#### **About the survey**

These are some of the findings from an online survey conducted from February 15 - 20, 2017. 223 total health payer and provider executives were interviewed. 45 percent of total respondents were health payer executives and 55 percent of total respondents were health provider executives. The survey's purpose was to reveal insights about future predictive analytics trends in the healthcare industry including usage, valuable outcomes to predict and challenges to implementation.



#### **About SOA**

With roots dating back to 1889, the Society of Actuaries (SOA) is the world's largest actuarial professional organization with 28,000 actuaries as members. Through research and education, the SOA's mission is to advance actuarial knowledge and to enhance the ability of actuaries to provide expert advice and relevant solutions for financial, business and societal challenges. The SOA's vision is for actuaries to be the leading professionals in the measurement and management of risk. www.SOA.org