

SMALL COMPANY ISSUES

Session 27 IF

Moderator: Paul R. Retzlaff

Panel: Susan M. Reitz, Pete A. Hitchcock

Smaller companies, with their limited resources, often are forced to find innovative and creative solutions when dealing with regulatory requirements. This interactive forum provides an opportunity to discuss issues of particular interest to participants along with new solutions and techniques.

Topics open for discussion include:

- 1) Revisions to the Actuarial Opinion and Memorandum Regulation (AOMR) and the Small Company Exemption
 - a) Is CFT the best alternative?
 - b) Alternatives to CFT.
 - c) State of Domicile vs State of filing?
 - d) What scenarios will be used for CFT now that the NY 7 has been removed.
- 2) Setting and re-setting X factors for Regulation XXX
 - a) Should margins be used in setting x factors
 - b) Do changes in X-factors go through surplus or earnings?
 - c) What sources of mortality experience are available?
- 3) Impact of streamlined underwriting - simplified underwriting
 - a) 1980 CSO or rated
 - b) What is the impact on setting X-factor for fully underwritten business.
 - c) Sources of mortality experience, reinsurers, consultants, other???
- 4) Impact of a new valuation mortality standard – 2001 CSO
 - a) Valuation
 - b) Cash Values
 - c) Effective date
 - d) 7702 / 7702A
- 5) **Catastrophic Reinsurance Coverage**
- 6) Changing requirements and methodologies for RBC and Liquidity
- 7) Use of technology

At the conclusion of this session, participants learn of issues and potential solutions and ideas.

*This session is designed for participants who have **moderate experience** with the subject.*

Session Coordinator: John O'Sullivan