

ENTREPRENEURIAL ACTUARIES SECTION

ENTREPRENEURIAL ACTUARIES SECTION COUNCIL

David Axene, <i>Chairperson</i>	Kevin Dolsky	James Ramenda
Sandor Goldstein, <i>Vice-Chairperson</i>	William R. Ely	Larry N. Stern
Emil Burns Kraft, <i>Secretary/Treasurer</i>	Michael Frank	Frederick S. Townsend

INSTRUCTIONS

Please vote for up to three candidates.
The top three candidates will receive three-year terms.
Only names of persons who have indicated they would serve, if elected, are listed on the ballot.

INFORMATION ABOUT NOMINEES:

The following applies to each section. The name of the candidate who submitted his or her biographical information first appears first on the ballot. All others follow in alphabetical order. Biographical information and answers to the question are as provided by the candidates. Biographies are limited to identification of employment, major fields of professional activity, service in the Society of Actuaries, and other relevant experience.

CANDIDATE QUESTION:

Why are you interested in leading the Entrepreneurial Actuaries Section as a council member?

Steve Boger, FSA, MAAA, Life Product Actuary, Boger & Associates, LLC, Buffalo Grove, IL

Professional Background: Consulting actuary specializing in life settlements. Prior activities have included structured settlement management for a life insurance company and general actuarial duties in multiple product lines.

Society of Actuaries Activities: Item writer for the SOA, 1980s; occasional speaker at Society meetings.

Relevant Experience: Member of Board of Directors, National Structured Settlement Trade Association, 2002; President, National Structured Settlement Trade Association, 2003.

Why are you interested in leading your section? After nearly two years in business on my own as a consultant, I feel that the differences in operation between a small proprietary organization and a large-employer organization can only be truly understood by those who have "been there." With this background, I believe that I have the relevant experience and insight to benefit other practicing entrepreneurs and potential entrepreneurs.

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Peter M. Coleman, ASA, EA, MAAA, FCA, Managing Partner, The Benefit Practice, Stamford, CT

Professional Background: Consulting Pension Actuary - primary responsibilities include strategic marketing and client engagement, as well as development of new plan design concepts to present to distribution channels.

Society of Actuaries Activities: Participated in SOA panel discussions and conferences with Michael Frank on "The good the bad and the ugly" of being an entrepreneurial actuary. Frequent speaker on plan design alternatives and regulation updates to financial and accounting professionals.

Relevant Experience: Co-founded The Benefit Practice in 2000 and have since grown business to employ 14 staff members (five of which are credentialed actuaries). I have lived through the trials and tribulations of starting up a new company trying to integrate the practices of the larger national consulting firm with that of the nimbler, smaller firm.

Why are you interested in leading your section? When starting up my company, my business partner and I would have greatly valued the advice and experience of other actuaries who took on this risk. I would like to be part of the process that could assist others considering making a similar leap. Knowing what obstacles (even the most commonplace) lay ahead can make the process for the entrepreneurial actuary that much easier.

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Reza Mohassessi, ASA, MAAA, FCA, Principal, Actuary with Key HealthCare Concepts, LLC, Scottsdale, AZ

Professional Background: Health and Life Insurance Product Development, Experience Analysis, Strategic

Planning, Broker's Relationship.

Society of Actuaries Activities: Limited SOA activities.

Why are you interested in leading your section? I have served as an executive in various insurance companies, which have served to complement my actuarial skills. I feel that it is time for me to share my experience with my colleagues and help them achieve their goals. Moreover, I am looking at this opportunity to network with other colleagues to synergize my practice with them.