

MANAGEMENT AND PERSONAL DEVELOPMENT SECTION

MANAGEMENT AND PERSONAL DEVELOPMENT SECTION COUNCIL

Paula Hodges, *Chairperson*

Michael Braunstein

Joe Paesani

Kevin Leavey, *Vice-Chairperson*

Steven Gaspar

Jeffrey Stock

Kristen Walter-Wright, *Secretary/Treasurer*

Scott D. Haglund

David M. Walczak

INSTRUCTIONS

**Please vote for up to three candidates.
The top three candidates will receive three-year terms.
The fourth candidate will receive a two-year term.
Only names of persons who have indicated they would serve, if elected, are listed on the ballot.**

INFORMATION ABOUT NOMINEES:

The following applies to each section. The name of the candidate who submitted his or her biographical information first appears first on the ballot. All others follow in alphabetical order. Biographical information and answers to the question are as provided by the candidates. Biographies are limited to identification of employment, major fields of professional activity, service in the Society of Actuaries, and other relevant experience.

CANDIDATE QUESTION:

Why are you interested in leading the Management & Personal Development Section as a council member?

Meredith Lilley, FSA, MAAA, AVP Financial Actuarial, Sun Life Financial, Wellesley Hills, MA

Professional Background: Valuation actuary specializing in Variable annuities.

Society of Actuaries Activities: Secretary of the Actuaries Club of Boston

Why are you interested in leading your section? I am excited to assist the council in their initiatives. Management and professional development are instrumental to the success of the actuarial profession.

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Muhammad Haris Nazir, ASA, Head of Alternate Distribution, Strategic Planning & Actuarial, Allianz EFU Health Insurance Limited, Karachi, Pakistan

Professional Background: Responsible for Product Development, Bancassurance, Strategic Planning & Operations. Managed large teams and successfully led various negotiations. Have twice been involved with companies undergoing takeover and strategic management changes.

Relevant Experience: Member of the Pakistan Society of Actuaries. Delivered lecture at Pakistan Insurance Conference 2007. Contributed articles on industry issues to local newspapers and trade magazines. Technical assistant to a German NGO for development of a social health model in Pakistan. Regular feedback to Pakistan Health Policy Forum, a think tank working on initiatives leading to evidence-based health reforms.

Why am I interested in leading your section? Based on my exposure to leadership roles, difficult negotiations and change management, I think I have much to contribute to the actuarial profession. In my opinion, MPD provides an appropriate opportunity for this. I strongly believe that actuaries can add value to an enterprise much beyond their traditionally assumed role. I would like to take initiatives through the MPD Section that can help promote this confidence in new actuaries.

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Frank Grossman, FSA, Actuary, AEGON USA, Cedar Rapids, IA

Professional Background: Life insurance financial actuary currently pre-occupied with fair valuation and economic assumption settings. Learned a lot from brief forays into life reinsurance and workers' compensation.

Society of Actuaries Activities: Member of the Challenge Team, providing input to SOA staff on profession-wide market development plans (2008–present); Author of two *Stepping Stone* articles considering the perils of MS PowerPoint use (“Effective Communication Despite PowerPoint” (July 2007), and “PowerPoint Pipeline” (July 2004)).

Relevant Experience: CIA Communications Committee (2007-present); Member of CIA Committee on Continuing Education (2004-present).

Why are you interested in leading your section? It's been said that, "An actuary is someone who'd rather be completely wrong, than approximately right." Within this (perhaps) stereotypical view lies the perennial – and crucial – challenge for many actuaries today. How to extend their influence in their present and frequently traditional practice roles? And how to identify and break into green field opportunities? As always, providing intelligible solutions, and communicating them clearly, are keys to success. It would be my pleasure to contribute my experience and creative thinking to the work of our M&PD Section council.

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Olga T. Jacobs, FSA, MAAA, Regional Vice President, UnitedHealthcare, Hartford, CT

Professional Background: Over 20 years of experience in pricing and product development of group medical products.

Society of Actuaries Activities: Education and Examination Committee Member since 1998. October 2008 Annual Meeting; Panel member on "Pricing Health Coverage," a session sponsored by the Health Section and speaker on "Steering Clear of Pricing Hazards." June 2009 Health Meeting; Panel member facilitating "Game of Inches," a session sponsored by the Management and Personal Development Section and focused on the little things that go a long way.

Relevant Experience: Member of American Academy of Actuaries' Work Group on Small Group Certifications since September 2007. Member of American Academy of Actuaries' Web Advisory Board since January 2009. Founding member of the Pennsylvania State University Actuarial Science Alumni Advisory Board.

Why are you interested in leading your section? I have the time, energy, and passion to dedicate to the MPD Section. I believe business savvy skills are the key differentiator in success for actuaries and these skills need to be continually sharpened. I also believe that a key component of managing is spending time on the development of your team members. If elected, I am committed to finding and facilitating for you the "best of the best" in terms of guest speakers, webinars, articles, and other opportunities to enhance your business savvy and team development skills. Thank you for your consideration.