

## HEALTH SECTION

### HEALTH SECTION COUNCIL

Jim Toole, *Chairperson*  
Jennifer L. Gillespie, *Vice-Chairperson*  
Susan Pantely, *Secretary/Treasurer*  
Daniel Bailey

Joan C. Barrett  
Grady Catterall  
Beth K. Grice  
Jodie L. Kercheval

Barbara P. Niehus  
Sudha Shenoy  
John Stenson

### INSTRUCTIONS

Please vote for up to four candidates.  
Ballots with five (or more) votes are invalid and will not be counted.  
The top four candidates will receive three-year terms.  
Only names of persons who have indicated they would serve, if elected, are listed on the ballot.

#### INFORMATION ABOUT NOMINEES:

For each section, the candidate who submitted his information first appears first on the ballot. All others follow in alphabetical order. Biographical information and answers to the question are as provided by the candidates. Biographies are limited to identification of employment, major fields of professional activity, service in the Society of Actuaries, and other relevant experience.

#### CANDIDATE QUESTION:

*Why are you interested in leading the Health Section as a council member?*

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**Robert Cosway, FSA**, Consulting Actuary, Milliman, San Diego, CA

**Professional Background:** Consulting actuary specializing in health insurance.

**Society of Actuaries Activities:** Member, Society of Actuaries Group Life and Managed Care Education Objectives Committee, 2001-present; Member, Society of Actuaries External Relations Committee, 2004-2006; Member, Society of Actuaries Consumer Driven Health Plan Emerging Experience Committee, 2004-2007.

**Relevant Experience:** Member, Actuarial Standards Board Health Committee, 2003-present.

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**Beth Grice, FSA, MAAA**, Director of the Large Group Actuarial Division at Humana Inc., Louisville, KY

**Professional Background:** Has 24 years experience in health insurance pricing and product development. Over the years, she worked on Commercial Small group and Large group pricing, analysis and financial reporting as well as Medicare Supplement pricing and, recently, Group Medicare. She spent two years in property and casualty insurance pricing, but came back to health insurance for the variety and excitement! Recent work is related to consumer-directed programs and analysis of large group pricing strategies. Beth served on the Texas Health Insurance High Risk Pool Board of Directors.

**Society of Actuaries Experience:** A member of the SOA Health Section and Health Section Council.

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**Brian Grossmiller, ASA, ACA**, Associate, Mercer, Portland, OR

**Professional Background:** Consulting actuary specializing in Employee Welfare Plans, primarily for public sector clients. Past projects have included DM program evaluations and determining the ROI of an employer-sponsored health clinic.

**Relevant Experience:** Portland Actuarial Club Secretary/Treasurer, 2007-2008; incoming Portland Actuarial Club Vice-President, 2008-2009.

**Why are you interested in leading your section?** The Health Section plays a vital role in serving the actuarial community and I would like to volunteer to take part in facilitating that role.

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**Scott Haglund, FSA, AVP STD and Service Pricing, Unum, Portland, ME**

**Professional Background:** LTD, STD, and Group Life pricing and product development, underwriting guidelines, compliance, and large case rating and presentations.

**Society of Actuaries Activities:** Current chair of the Management & Personal Development Section Council; regular contributor to the *Stepping Stone*; regular speaker at Society of Actuaries meetings; member of LTD claim experience committee.

**Relevant Experience:** Member of American Academy of Actuaries Group Life Margin Task Force.

**Why are you interested in leading your section?** My main interest in helping to lead this section is my passion for educating and assisting others to do their jobs better. Having effective and efficient health programs is critical. Through my efforts in this section, I would strive to ensure that educational opportunities are available to assist others as they design and value health products.

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**Victor Pagua, FSA, MAAA, Director, Research and Development, The Regence Group, Portland, OR**

**Professional Background:** Senior actuarial manager/professional with in-depth experience managing the gross margin of the full array of medical insurance products to individuals and employer groups.

**Society of Actuaries Experience:** Past member, Project Oversight Committee, Medical Durational Study.

**Relevant Experience:** Past Member, American Academy of Actuaries' Health Insurance Rate Filing Task Force; Past member, Technical Advisory Committee, New Jersey IHC Board.

**Why are you interested in leading your section?** I am interested in serving on the Health Section Council because I believe I can assist in facilitating the professional development of the health actuary as his or her role continues to evolve in the ever-changing world of health care. As consumers get access to information and are given incentives to purchase value, the delivery system of health care will inevitably transform and will offer new challenges for the health actuary. In addition to the traditional role of the health actuary, there will be many opportunities for non-traditional roles as well.

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**François Joseph Poirier, FSA, FCIA, Senior Consultant, Watson Wyatt Canada ULC, Toronto, ON**

**Professional Background:** Extensive expertise in the design and financial accounting of post-employment benefits programs. Involved in group benefits-related mandates such as financial tracking, renewals, claims analysis, design of traditional and flexible benefits programs, and merger and acquisition activities. Act as the Canadian subject-matter expert for international clients.

**Society of Actuaries Activities:** Regular attendance to SOA meetings.

**Relevant Experience:** Presenter to the Canadian Institute of Actuaries meetings on group benefits trends and disability issues. Involved in the review of a CIA educational note on the selection of medical assumptions.

**Why are you interested in leading your section?** Health care benefits costs and accessibility are challenges that continue to put pressure on the stakeholders of the North American health care systems. The aging of our populations increases the complexity of these issues. The opportunities for actuaries to help in the management of the risks associated with health-related matter are ever expanding. I want to help the Council in addressing these challenges and to position our profession at the forefront of healthcare risk management. I believe that my Canadian expertise and perspective will bring value to the Council.

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**Judy Strachan, FSA, MAAA, FCA, Senior Lead, Deloitte Consulting LTD, Parsippany, NJ**

**Professional Background:** Specializing in Health and Welfare benefits with experience with financial reporting, pricing, plan design, and vendor selection for managed care organizations, insurance companies, reinsurance companies, state governments, federal government agencies, and self-insured entities.

**Society of Actuaries Experience:** SOA Finance Education Actuary 1993-1997; Investment Section Council Member 1997-1999; Investment Section Council Chair 1997-1998; Member SOA Board of Governors 1999-2002; Vice President SOA Board, 2004-2006; Health Advisory Committee Society of Actuaries E&E 2005 Task Force (2000-2006); Valuation Actuary Planning Committee (2003-2004); Continuing Education Coordinating Committee (2000-2001); Society of Actuaries Finance Committee (1999-2001); Health Practice Advancement Committee (1999-2001); Speaker/moderator at Society of Actuaries Meetings.

**Why are you interested in leading your section?** Health care financing is a global issue affecting individuals, employers and governments. The Health Section plays an important role in providing information and educational opportunities on health care. Being part of the Section leadership will allow me to stay up-to-date on health care issues and allow me to provide my thoughts and ideas on opportunities for additional research or education. I also enjoy participating in SOA activities and look forward to continuing to do so.

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**Ali A. Zaker-Shahrak, FSA, MAAA, CFA, Ph.D. (Econ.), M.Sc. (Econometrics and Mathematical Economics),** Senior Life Actuary, California Department of Insurance, Los Angeles, CA

**Professional Background:** I review rate filings by companies selling Individual Major Medical, Medicare Supplement, and pre-Rate Stability Long-Term Care products.

**Relevant Experience:** I was a member of a SOA group that produced a report on Risk Based Capital. Since the beginning of 2008, I have been a member of AAA group that will be producing a Credibility Practice Note. [The group has just finished the draft of the Report.]

**Why are you interested in leading your section?** I have been a Senior Life Actuary, in charge of reviewing health rate filings at the California Department of Insurance since June 2005. I have reviewed hundreds of rate filings in the area of Individual Major Medical, Special Disease, Medicare Supplement, and pre-Rate Stability Long Term Care Insurance. Review of rate filings is a very time-consuming process, at times calling for a number of conference calls between the Department and the company actuaries to resolve the outstanding issues. It would help everybody – the company actuaries preparing the filings and the regulators reviewing the filings – and reduce the review time if the process of rate revision filings is streamlined, if the company actuaries have a better idea of what the regulators are looking for, and if the regulators from different states ask similar questions from company actuaries. If elected as a Section Council member, I will attempt to bring the representatives of the companies and regulators together to hammer out and remove, to the extent possible, the discrepancies that exist in the rate review process among different state regulators and to develop a review process that is similar from one state to another.