

MANAGEMENT AND PERSONAL DEVELOPMENT SECTION

MANAGEMENT AND PERSONAL DEVELOPMENT SECTION COUNCIL

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INSTRUCTIONS

Please vote for up to three candidates.
Ballots with four (or more) votes are invalid and will not be counted.
The top three candidates will receive three-year terms.
Only names of persons who have indicated they would serve, if elected, are listed on the ballot.

INFORMATION ABOUT NOMINEES:

For each section, the candidate who submitted his information first appears first on the ballot. All others follow in alphabetical order. Biographical information and answers to the question are as provided by the candidates. Biographies are limited to identification of employment, major fields of professional activity, service in the Society of Actuaries, and other relevant experience.

CANDIDATE QUESTION:

Why are you interested in leading the Management & Personal Development Section as a council member?

Jeff Stock, FSA, Health Pricing Actuary, Aetna, Hartford, CT

Professional Background: I'm a relatively new FSA (2004). I have a lot of energy and passion that I put toward my career and interests. I've worked in Life, Disability and Health insurance pricing roles.

Society of Actuaries Activities: I presented "Effectively Communicating Results to Non-Technical Audiences" at the 2007 Health Spring meeting and am currently participating on the SOA mortality study committee.

Relevant Experience: I'll rename relevant experience to "What I like to do for fun?" I play on three hockey teams and love to play tennis too. You can't go wrong voting for someone who plays both hockey and tennis. The left brain side of me has taken up learning the art of Texas Hold'em.

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Kristen Walter Wright, FSA, MAAA, Vice President, Actuarial Analysis, Regence, Seattle, WA

Professional Background: Managing valuation/financial actuary specializing in health insurance.

Society of Actuaries Activities: Presenter of management book reviews and discussion at the 2007 Annual Meeting.

Relevant Experience: Appointed council member of the Management & Personal Development Section, 2007-present; M&PD section liaison to Exam Committee.

Why are you interested in leading your section? Actuaries have numerous opportunities to contribute and lead within their organizations and communities. For many years, I have benefitted from professional development guidance from generous mentors, and find reward in coaching my own team in reaching their full effectiveness. As I continue to grow in my own development, I look forward to building further upon the solid foundation the Management and Personal Development Section has laid in promoting management and business skills and particularly look forward to addressing means by which each actuary can use their individual strengths to achieve their professional goals.

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Mo Bunnell, FSA, CEO of Bunnell Idea Group LLC, President of The Clothing Warehouse Franchise, LLC and President of The Clothing Warehouse Wholesale, LLC, Atlanta, GA

Professional Background: Current CEO of Bunnell Idea Group, LLC (BIG). BIG consults in strategic planning, executive coaching and sales strategy and coaching. Also President of a vintage clothing franchise system and wholesale distribution company. Before these endeavors, I was a Managing Consultant, Sales and Accounts Team Leader (managing 1/4 of the country's consulting sales force) and Location Leader (for the 700-person Atlanta office) for Hewitt Associates.

Society of Actuaries Activities: This would be my first role.

Relevant Experience: I am tremendously interested in management and personal development. I've written several personal development articles, have many executive coaching and strategy-centric clients on retainer, and manage several high-growth businesses with many employees. I have been Location Leader for one of the larger Hewitt offices and was on the national Sales and Accounts Leadership Team where we managed the entire U.S. consulting sales force.

Why are you interested in leading your section? I started my career as a technical actuary and, through my own personal development, have broadened substantially into sales, marketing, consulting, management and crafting strategy. I really enjoy learning new things and helping others learn. I'm an "early adopter" and like to connect people and ideas. I'd like to get involved with the SOA and this seems like the perfect section for me to do so.

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Michael L. Kaster, FSA, MAAA, MBA, Senior Consultant, Watson Wyatt Insurance & Financial Services, Carmel, IN

Professional Background: Consulting actuary for last two years, prior to that, spent over 20 years working for Life Insurance Companies. Primary responsibility has been in product management and product development for individual life and annuity products.

Society of Actuaries Activities: Over the past several years, I have been involved in several industry and SOA committees and task forces, including:

- SOA Product Development Section Council (2004-2007), Secretary/Treasurer (2006-2007)
- SOA Business Skills Development Task Force (2004-2006)
- SOA Actuarial Practice Forum - Editorial Board Member (2005-2007)
- SOA Product Development Symposium planning committee (2006-present)
- SOA Marketing & Distribution Section (friend of the council) – (2007-present)
- Valuation Actuary Symposium planning committee (2008-present)
- Re-Focus Conference planning committee (2008-present)

In addition, I have written numerous articles and been a frequent speaker at SOA and other actuarial association events.

Relevant Experience: Prior SOA Section Council member for Product Development in 2004-2007.

Why are you interested in leading your section? From a professional perspective, my experience has been primarily in the area of life insurance company actuarial practices, including stints as Chief Actuary, Product Actuary and Valuation Actuary. My functional responsibilities have spanned from new product development, to new business development to reinsurance negotiations to financial reporting. During the past few years, I have become passionate about helping our profession flourish and prosper. The current dynamics of our profession have created many challenges for us, and we need leaders to be involved at various levels of the SOA to help our profession continue the success of our past. I have enjoyed my involvement in the section councils and I would welcome the challenge to continue to address these issues as a member of the section leadership. I know the continuing education and research initiatives of each SOA section are critical in helping our profession. I welcome the opportunity to serve our members in this capacity.