

SPH003Rabinowitz

Health Spring Meeting – Seattle 2007

Session 3 – Workshop Format

June 13, 2007 10 am – 11:30 am

Individual Medical Market Watch

Facilitators:

Bernie Rabinowitz
Craig Magnuson

Suggested topics:

- Characteristics of the market
- Products
 - H.S.A. (Health savings accounts and consumer driven designs)
 - Traditional PPO and Indemnity
 - Limited medical benefit plans and Mini-meds
- Marketing and Distribution
- Underwriting trends
- Claim cost trends
- Regulatory concerns
- Profit performance