

U.S. GAAP & IFRS: Today and Tomorrow Sept. 13-14, 2010

New York

Financial Instruments

Donald Doran

Society of Actuaries

US GAAP Seminar

Financial Instruments

Joint Project

September 14, 2010



*connectedthinking

Agenda

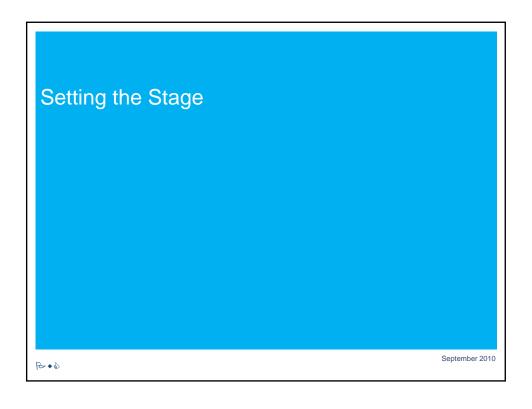
- Setting the stage
- · Classification and measurement
- Impairment and interest recognition
- Hedge accounting

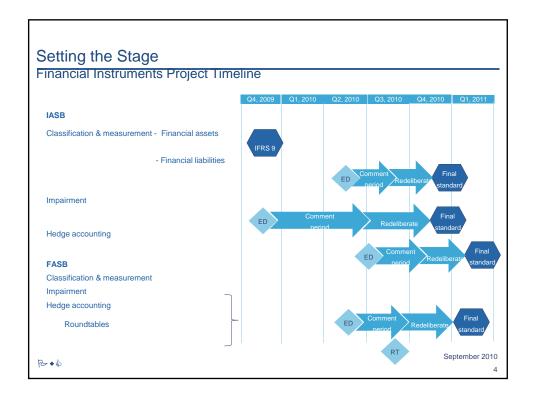
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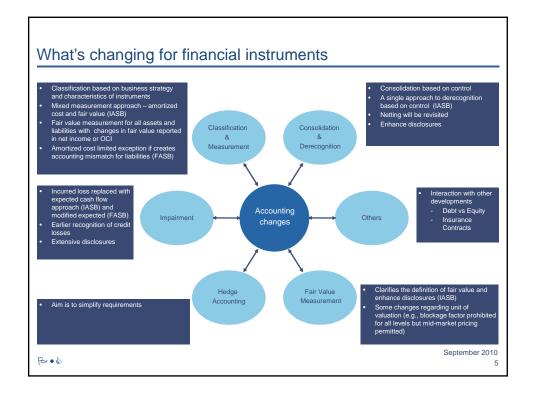
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Why Make Changes?

- · Existing US GAAP guidance is complex and inconsistent
 - Sometimes dictated by legal form vs. economic substance (similar economics may be accounted for differently)
 - Many feel unnecessarily complex
- Weaknesses exposed in financial crisis
 - Timing of loss recognition
 - Extent and timeliness of fair value information
- Long standing FASB belief:
 - Fair value is "most relevant" measurement basis for all financial instruments
 - "Only relevant" measurement basis for derivatives
- Convergence with IFRS

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FASB Support of Fair Value on Balance Sheet

- Fair value
 - Little argument regarding trading items (carry at FV)
 - Even if no intent to sell
 - FV shows results if required to sell (factors outside control)
 - FV shows impact of decisions not made (opportunity cost)
 - FV improves comparability by removing management intent
- · Fair value vs. amortized cost
 - Both have relevance, thus FASB presents both on face of F/S
 - Income statement reflects "business strategy" if applicable
- Timing and location
 - FV information available at time of earnings releases
 - Face of financial statement vs. notes
- Regulators continue to have information necessary for regulatory capital using either FV or amortized cost, of so desired

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Convergence?

The FASB's main objective is to develop accounting standards that represent an improvement to U.S. financial reporting. What may be considered an improvement in jurisdictions with less developed financial reporting systems applying International Financial Reporting Standards (IFRS) may not be considered an improvement in the United States.

(Excerpt from proposed ASU, Accounting for Financial instruments and Revisions to the Accounting for Derivative Instruments and Hedging Activities)

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One response...

Dear Sirs:

Theoretically arrogant; in practice insane; financially negligent and reckless.

Other than that, I have no concerns.

Sincerely,
James C. Blaine
President
State Employees Credit Union

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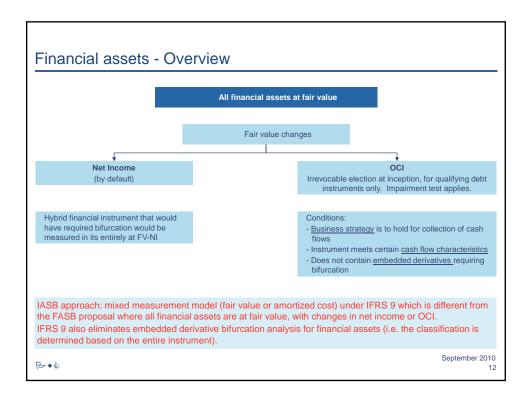
High Level summary of FASB and IASB models

- · Classification and measurement
 - Both the IASB and FASB support a two-bucket approach, however...
 - The buckets are not the same. The IASB prefers a mixed measurement approach (amortized cost and fair value) while the FASB prefers fair value measurement for balance sheet recognition of all financial instruments
 - Both boards have similar classification criteria based on business strategy and instrument characteristics
- Impairment
 - The IASB prefers an expected loss approach while FASB prefers an modified expected loss approach
- Hedge accounting
 - Both boards support hedges of risk components of financial instruments being eligible for hedge accounting

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Classification and Measurement September 2010



Debt Instrument

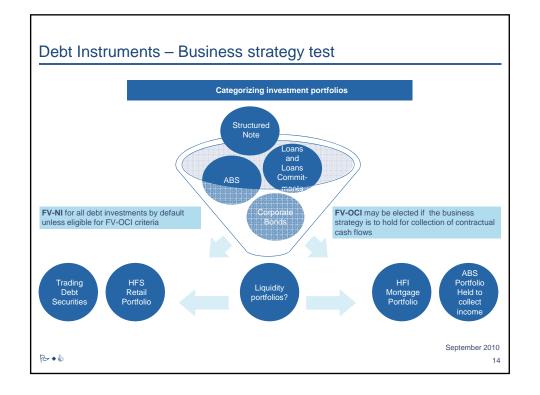
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A receivable or payable that represents a contractual right to receive cash (or other consideration) or a contractual obligation to pay cash (or other consideration) on fixed or determinable dates, whether or not there is any stated provision for interest. (Proposed ASU definition)

- No distinction between debt "securities," loans, beneficial interests, etc.
- Results in consistent application of guidance to similar instruments, regardless of legal form
- · Only debt instruments may be classified as FV OCI

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Debt Instruments – Conditions to elect FV-OCI Business strategy test

Hold the financial instruments for collection of contractual cash flows rather than to sell or settle

- Based on how an entity manages its financial instruments on a portfolio basis, <u>rather than on intent</u> <u>related to an individual instrument</u>
- Need to demonstrate that instruments in a portfolio designated as held for collection of contractual cash flows are held for a significant portion of their contractual term
- Need not be determined on a reporting entity level
- Can have more than one business strategy for managing the same type of financial instrument
- No tainting but prospective change on newly acquired financial instruments; reclassifications from period to period between classification categories are prohibited
- Prepayment (e.g. embedded call or put option) does not prohibit assertion of holding for collection of contractual cash flows

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Debt Instruments - Conditions to elect FV-OCI (continued)

Do the below situations meet the business strategy test?

	IASB	FASB
An insurer may adjust its investment portfolio to reflect a change in expected duration (i.e. expected timing of claims payouts)	Yes	It depends
An entity may sell financial assets to fund capital expenditures	Yes	It depends
An entity may sell a financial asset that no longer meets the entity's investment policy (e.g. credit rating of the asset declines below that required by the entity's investment policy)	Yes	Possibly yes
An entity actively manages a portfolio of assets in order to realize fair value changes arising from changes in credit spreads and yield curves	No	No

IFRS 9 provides some examples of when sales are permitted under the business model test. FASB is silent on those situations. Based on current wording of the proposed guidance, IFRS 9 seems to provide more flexibility.

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Debt Instruments – Conditions to elect FV-OCI (continued)

Do the below situations meet the business strategy test?

	IASB	FASB
A portfolio of financial assets that is managed and whose performance is evaluated on a fair value basis	No	No
An entity's business strategy is to purchase portfolios of financial assets, such as loans with incurred losses, and for collection of contractual cash flows	Yes	Yes

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Debt Instruments – Conditions to elect FV-OCI (continued) Cash flow characteristics

Characteristics

a) Upfront transfer of funds at inception (principal amount adjusted by any original issue discount or premium) that will be returned at maturity or settlement

b) Contractual terms identify any additional contractual cash flows to be paid to the creditor either periodically or at the end of the instrument's term

c) Cannot be contractually prepaid/settled so that an investor would not recover substantially all of its initial investment

Examples

Two-way transfer of funds at inception fails (e.g., principal exchange at inception of a cross-currency swap)

Fixed or variable interests pass
Return does not necessarily have to be
computed on the basis of the application
of a rate or index to a principal (e.g.
principal-only strip or zero coupon bond
could meet this characteristic)

Investor performs assessment at acquisition date

Pre-payable interest-only strips fail

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Debt Instruments - Cash flow characteristics test for financial assets

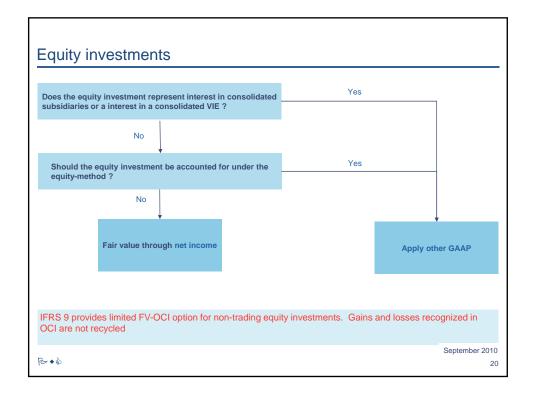
Common financial instruments	Measurement
Zero coupon bond	FV-OCI
Bonds with typical interest rate cap or floor	FV-OCI
Pre-payable interest-only strips	FV-NI
Non-prepayable interest-only strips	FV-OCI
Principal-only strips purchased at par	FV-OCI
Debt investments purchased at a substantial premium over the amount at which they can be prepaid	FV-NI
Inverse floater note with interest rate floor (assuming no embedded requiring separation)	FV-OCI
Convertible bonds (investor)	FV-NI
Credit linked note or synthetic CDO	FV-NI
30 day commercial paper/repo	FV-OCI
Loan commitments for HFI mortgage portfolio	FV-OCI
Standby letter of credit for a commercial customer (assumes when drawn, will hold)	FV-OCI
Originated/purchased HFI loans with fixed or variable interest rate	FV-OCI
Originated/purchased HFS conventional mortgages	FV-NI

- It is assumed that the business strategy test is met for all of the above instruments
- It is assumed that all embedded derivatives are closely and clearly related for all of the above instruments except for convertible bonds and credit linked notes or synthetic CDOs
- Any debt investment at FV-OCI is subject to impairment

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Equity method of accounting

- An investor applies equity method of accounting if (1) it has significant influence over the investee and (2) the operations of the investee are considered related to the investor's consolidated operations.
- The following factors, which are not all inclusive, should be evaluated to determine
 if the operations of the investee are considered related to the investor's
 consolidated operations:

Sale of the investor's products or services

Expand investor's ability to purchase inputs for its products or services

Significant management services to other entity

Common employees

Similarity of operations

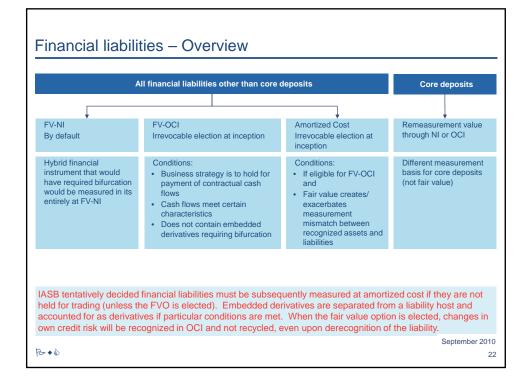
Significant intra-entity transactions

IAS 28 requires equity investments over which the investor has significant influence to be accounted for using the equity method <u>regardless of</u> whether the investee is considered related to the investor's consolidated operations, though fair value option available for investment companies.

- No one single factor that necessarily carries any more weight than the others.
- FVO no longer available for investments accounted for under the equity method.

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Other liabilities – Amortized cost election

Measurement of a financial liability at fair value would be deemed to create or exacerbate a measurement attribute mismatch only if at least one of the following criteria apply:

- The financial liability is contractually linked to an asset not measured at fair value. For example, the liability is collateralized by an asset, or that is contractually required to be settled upon the derecognition of an asset measured at amortized
- The financial liability is issued by and recorded in, or evaluated by the chief operating decision-maker as part of, an operating segment for which less than 50% of the segment's recognized assets1 are subsequently measuredat fair value
- The financial liability does not meet item (a) or (b) above but is the liability of a consolidated entity for which less than 50% of consolidated recognized assets1 are subsequently measured at fair value
- The financial liability does not meet item (a) or (b) above but is the liability of a consolidated entity for which less than 50% of consolidated recognized assets1 are subsequently measured at fair value

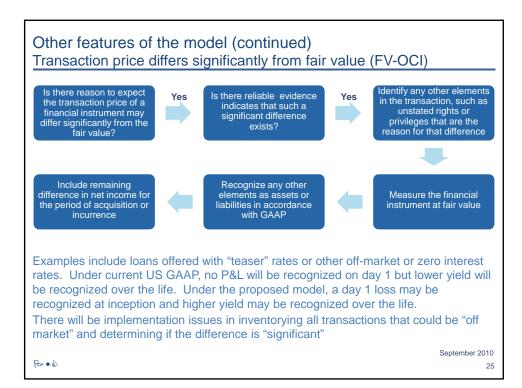
Other features of the model

- No bifurcation of embedded derivatives (that would have required bifurcation) for instruments within the financial assets and financial liabilities model (refer to separate bifurcation guidance for financial instruments with characteristics of equity project)
- FV-OCI and amortized cost election is made when the asset/liability is acquired/issued and is irrevocable
- Open-ended fair value option not applicable as default is FV-NI
- Reclassifications prohibited
- Fair value option not available for investments accounted for under the equity method
- Gains/losses in OCI reclassified into income statement upon sale or
- For FV-NI instruments, transaction costs will be expensed rather than included in the basis with an immediate unrealized loss

Tax consideration: where tax methodology for financial assets is not mark-to-market, the proposed fair value model (through NI or OCI) will generally create or exacerbate book-tax differences; liabilities generally cannot be marked-to-market for tax and as a result book-tax differences will also be created or exacerbated by the change.

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¹ Recognized assets represent assets recognized as of the end of the immediately preceding reporting period (less assets that are contractually linked to a financial liability), plus any assets acquired by issuing the financial liability. Cash (exclusive of cash equivalents) is not considered to be measured at fair value for purposes of applying the quantitative test. September 2010 B + 1



	FASB, current	FASB, proposed
Balance Sheet	Financial assets: Fair value through net income (FV-NI), fair value through other comprehensive income (FV-OCI) or amortized cost Financial liabilities: Fair value option or amortized cost	 Financial assets: All at FV-NI or FV-OCI Financial liabilities: FV-NI or FV-OCI Limited amortized cost exception if certain conditions are met Remeasurement value for core deposits
ncome Statement	Fair value gains/losses from trading securities and financial instruments accounted for under the fair value option	Fair value gains/losses from all financial instruments classified at FV-NI
Scope	Investor with significant influence applies equity method of accounting Certain loan commitments are excluded	Equity method only applies if investor has significant influence and the operations of investee are related to the investor's consolidated operations All written loan commitments, except credit card commitments are in scope (i.e., will be a fair value with changes either in OCI or NI)
nitial measurement	Limited fair value requirement	For instruments carried at FV-OCI, fair value required if significantly different from transaction price

	FASB proposal	IFRS 9
Loans held for investment and debt securities held to maturity	FV-OCI	Amortized cost if "vanilla" features
Debt securities available for sale	Some at FV-OCI and others at FV-NI	Some at amortized cost and others at FVTPL
Hybrid financial assets (e.g. structured investments)	FV-NI (lower tranches) Some higher tranches may be eligible for FV-OCI provided that the cash flow characteristic criterion is met and that there are no embedded derivatives that would require bifurcation	FVTPL (lower tranches) Some higher tranches may qualify for amortized cost
Convertible debt (based on current FICE model)	Instruments within the scope of FSP APB 14-1/ASC 470-20 – separate into equity and liability components; liability may be FV-NI, FV-OCI or amortized cost) Instruments outside the scope of FSP APB 14-1/ASC 470-20 – FV-NI for entire hybrid	If conversion option meets equity definition, separates conversion option an account for as equity; liability host is measured at amortized cost. If conversion option fails equity definition, separates conversion option and account for as derivative; liability host is measured at amortized cost

Equity instruments	FASB proposal FV-NI Equity method limited to when the investor (1) has significant influence and (2)	FVTPL if held for trading If not held for trading, an entity may elect FVTOCI Equity method if significant influence ->
Short term receivables	investee's business is related to consolidated business Amortized cost (subject to impairment) if due within one year and business strategy	more investments allowed under equity method Amortized cost or FVTPL depending on business model and instrument
Own debt	is to hold for collection/payment FV-OCI or FV-NI Own credit separately disclosed Option to use amortized cost	characteristics Amortized cost if non-trading or hybrid instrument with not closely related embeddeds For non-trading hybrid instrument with not closely related embeddeds, host at amortized cost and bifurcate embedded derivative If elect fair value option, then fair value due to own credit recognized in OCI Gains and losses attributable to changes in own credit risk recognized in OCI will not be recycled

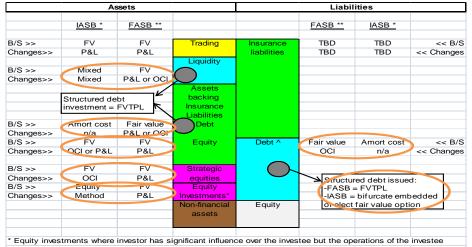
US GAAP versus IFRS – Compa	arison (continued)
FASB proposal	IFRS 9

	FASB proposal	IFRS 9
Structured debt	FV-NI	Amortized cost for host contract if held for payment of contractual cash flows with embedded features separately recognized at FVTPL
Bank core deposit liabilities	Remeasured based on a present value calculation with changes reflected in OCI	Face amount/payable amount
Derivatives	FV-NI unless in a hedging relationship	FVTPL unless in a hedging relationship
Short term payables	Amortized cost if due within one year and business strategy is to hold for collection/payment	Amortized cost if not held for trading

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Financial statement profile for an insurance company

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* Equity investments where investor has significant influence over the investee but the operations of the investee are NOT considered related to the investor's consolidated operations.

^ Includes investment contracts and contracts accounted for under the deposit method

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Impairment and interest recognition

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Why is the model changing

- Criticisms of the current impairment model
 - Different models depending on the type of instrument (loans vs. debt securities)
 - Different models depending on whether a security is required to be sold/more likely than not will be sold vs. does not expect to recover amortized cost
 - The existing impairment model for loans does not permit timely recognition of credit impairments
 - Interest income is recognized on principal that is not expected to be collected
- Objectives
 - Create a single impairment model for financial assets
 - Recognize credit impairment when an entity does not expect to collect all amounts due according to the contractual terms
 - Recognize interest income based on cash flows that an entity expects to collect

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Overview of FASB model

Recognize[interest income] based on the cash flows an entity expects to collect

Effective interest rate is the implicit rate of return

Contractual interest adjusted for fees and costs, premiums and discounts (for originated assets and assets acquired at a discount that does not relate to credit quality) Net carrying amount (before fair value adjustment)

Gross balance (net of write-offs) **less allowance**



Interest income = EIR x (gross balance less allowance)

- In subsequent periods...
 - If contractual interest due is greater than interest income, the excess credited to allowance
 - If allowance exceeds expected losses, the difference is recognized as a recovery rather than as additional interest income

Tax consideration: the proposed model for interest recognition will generally result in unfavorable book-tax differences (phantom income); interest income recognition for tax generally based on contractual rate and principal.

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Overview of FASB model

- Recognize credit impairment in net income for a financial asset when an entity does not expect to collect all amounts due according to the contractual terms of the financial asset.
- Both contractual interest and principal (for originated assets and assets acquired at a discount that does not relate to credit quality)
- No probability threshold
- Based on past events and present conditions and their implications on future collectability
- Historical loss experience for similar assets are considered past events
- Future scenarios not considered

Tax consideration: where tax methodology is not mark-to-market, this proposed impairment model will generally create or exacerbate book-tax differences; often unfavorably. "Bad debt" expense under tax generally recognized based on charge-offs rather than a reserve method.

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Overview of FASB model

 Credit impairment is measured as the amount of contractual interest cash flows and/or contractual principal cash flows the entity does not expect to collect

Judgment in estimates and latitude in measurement methods

<u>Pools = aggregate loss rate method</u> Allowance = Principal x PD x LGD Individual = present value method
Carrying amount = estimated cash
flows discounted at original rate

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Debt Security - FASB Model Interest Income & Impairment

- Some changes include:
 - Recognizing impairment even when FV > cost
 - · Pooling for evaluation of impairment
 - Recording allowance for impairment
- Assume a security is acquired for \$100,000 with coupon of 12% due in 6 years
 - End of year 1 = year 1 cash flows collected, FV is \$100,000, no change in conditions
 - End of year 2 = year 1 cash flows collected, however conditions change such that the issuer's credit quality has deteriorated and the expectations of cash flows for the remaining life are

Year >		1	2	3	4	5	6
Contractual cash flow	vs	12,000	12,000	12,000	12,000	12,000	112,000
Fair value		100,000	75,000	72,000	72,000	75,000	76,397
Change in cash flows	s (yr 3)	Paid	Paid	12,000	12,000	12,000	88,400
Discount factor using	EIR			0.89	0.80	0.71	0.64
Present value				10,714	9,566	8,541	56,180
Sum of PV at end Yr	2		85,000				

- The present value of the revised cash flows at the original EIR is \$85,000
- The fair value is \$75,000

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Debt Security - FASB Model Interest Income & Impairment (cont.) Results over the life of the debt security: Year > Income statement 12,000 10,200 9,984 9,742 9,471 (Provision) / recovery (15,000) Balance sheet 100,000 100,000 100,000 100,000 100,000 100,000 Debt security less: Allowance (18,816) (16,800)(21,074)(15,000)Adjustment to FV (10,000) (9,184) (3,926)(11,200)Fair value 100,000 76,397 Equity - OCI gain/(loss) (10,000)(11,200)(9,184)(3,926)Impairment charge taken when credit deterioration occurs based on the best estimate of expected cash flows discounted at the original EIR Interest income calculated based on the gross debt security balance less allowance The adjustment to fair value reflects the non-credit component; users can use this forward looking information to assess the adequacy of the provision The net amount (\$76,400 rounded) plus the cash interest received (\$12,000) equals the revised expectation of cash flows at maturity (\$88,400) September 2010 B+0

Debt Security – IASB Model Interest Income & Impairment No Change in Loss Expectations

Assumptions:

- Originated loans, pool basis of accounting, closed portfolio
- Initial expectation of losses does not change and reflects actual losses
- Loans charged off in year of actual loss

Pool	10,000				
Contractual rate	10.0%				
Maturity (years)	5				
Year >	1	2	3	4	5
Annual loss rate	0.0%	6.0%	4.0%	2.0%	0.0%
Cumulative loss rate	0.0%	6.0%	9.8%	11.6%	11.6%

Effective interest rate:

- Solve for the EIR that equates the expected cash flows to original loan balance
- Use this rate to calculate catch-up adjustments when cash flow expectations change

Year >		1	2	3	4	5
Expected CF		1,000	970	921	893	9,728
EIR	7.4%					
Discount factor		0.93	0.87	0.81	0.75	0.70
PV of ECF		931	841	744	672	6,812
Total	10,000					

The difference between the contractual rate of 10% and the EIR of 7.4% reflects the inherent return over the life of the pool, regardless of timing of characterization of cash flows as principal or interest

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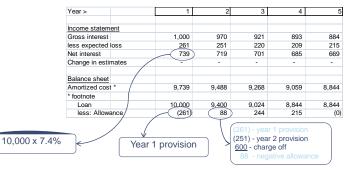
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Debt Security – IASB Model Interest Income & Impairment No Change in Loss Expectations (cont.)

Result:

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- Initial expected losses are spread over the life of the loans as a deduction from gross interest
- · Build-up of allowance in early periods to absorb future losses
- · No additional impairment if actual losses occur as initially expected



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Debt Security - IASB Model Interest Income & Impairment Change in Expected Cash Flows Year 2 Assumptions: Cash flows over the life of the pool 16.0% 14.0% are revised to reflect changes in expectations 10.0% 8.0% 6.09 Expected, original Expected, new 2.0% Result: Year > Adverse change in cash flow Income statement 1,000 912 866 840 expectations results in a catch-up less expected loss 251 248 220 261 210 impairment loss Net interest 739 664 646 630 Change in estimates (497) This effect may be procyclical as the effect of changes in Balance sheet expectations are accelerated 10,000 8,836 8,483 8,313 9,400 Allowance Amortized cost (261) - year 1 provision (251) - year 2 provision Catch up adjustment: new cash flows (497) - catch up 600 - charge off original EIR (409) B+0 40

What hasn't changed?

- Interest income recognition
 - Generally, the fees and costs will continue to be capitalized and recognized as a vield adjustment
 - Yield adjustment is retained for pools of prepayable instruments where prepayment estimates change
- Loss recognition
 - Previous guidance in determining when to evaluate impairment on a pool basis still intact – i.e., small-balance homogeneous loans, individual debt instruments that are not individually impaired and can be grouped based on similar risk characteristics
 - No changes to creditor's accounting for troubled debt restructuring
- Presentation
 - Interest income can be presented for FV-NI (ED is silent on how to compute)
 - Foreign currency transaction gains and losses on monetary items will be recognized with other fair value adjustments (i.e., in OCI for FV-OCI assets) – this applies to both debt securities and loans
- Scope
 - Lease receivables still evaluated under ASC 450 (i.e., FAS 5 probably loss)

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Comparison – Overall Objective Provide information about the effective Recognize credit impairment when an return on a financial asset by allocating entity does not expect to collect all interest revenue over the expected life of amounts due according to the contractual the instrument terms Effective return includes the initial estimate "Balance sheet" focus of expected credit losses "Yield" focus Reflects the economic return of the Pros Potentially fewer operational issues as it portfolio retains elements of the current U.S. approach Cons May "defer" losses for loans with large Eliminates the probability threshold for recognition and likely would result in an front-end losses (negative allowance) immediate loss Interest continues to be recognized at original expected EIR after loss rates · Complexities retained for purchased change impaired loans such as the need to constantly adjust EIR Greater operational concerns (see earlier slide) · May still be procyclical May still be procyclical September 2010

Hedge Accounting September 2010

Key components of the new model Hedge effectiveness criteria To qualify for hedge accounting under the proposed standard, a company will need to demonstrate and document at inception: The risk management objective and the fact Judgment that an economic relationship exists between required to the derivative and the hedged item (or hedged determine forecasted transaction) AND (current requirement) Changes in the fair value of the hedging instrument would be reasonably effective in offsetting changes in the hedged item's fair Proposed: value or variability in cash flows Reasonably effective is purposefully not defined; Low effective judgment should be used: considered to be effectiveness (does not somewhere below highly effective, but it is not clear how much lower qualify) Should consider all facts and circumstances as to why the entity entered into the hedging relationship, including considering the entity's objective for applying hedge accounting Tax consideration: the proposed relaxation of hedge effectiveness criteria will align accounting more with tax, resulting in a likely decrease in book-tax differences. September 2010

	FASB, current	FASB, proposed
Effectiveness assessment and reassessment	 Prospective assessment at inception Prospective and retrospective assessment each quarter Assessments often quantitative 	Qualitative at inception (quantitative if necessary) No quarterly requirement; reassess qualitatively (quantitative if necessary) on if changes in circumstances indicate hedge relationship may no longer be reasonably effective
Effectiveness threshold	Highly effective	Reasonably effective
Ineffectiveness for cash flow hedges	Record in the income statement, to the extent that there is over-hedging	Record all ineffectiveness in the income statement (over-hedging and under-hedging)
Shortcut and critical- erms match methods	Permitted when certain criteria met	Prohibited
De-designation of nedge at company's election	Permitted	Prohibited
Purchased options to nedge one-sided risk	Reclassify gain or loss accumulated in OCI into income when the underlying forecasted transaction impacts income	If ineffectiveness is calculated and recorded on the basis of total changes in the option's cash flows, amortize the cost of the option or of OCI into income on a rational basis

Questions & Feedback September 2010 46

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