



SOCIETY OF  
ACTUARIES®

2019 **ANNUAL  
MEETING**  
& EXHIBIT

October 27-30  
Toronto, Canada

## Session 125: A Green Book – The Actuary’s Natural Environment

[SOA Antitrust Compliance Guidelines](#)

[SOA Presentation Disclaimer](#)

# A Green Book – The Actuary’s Natural Environment

Mark E. Alberts, FSA, MAAA

Session 125, Tuesday 10/29/2019, 2:00-3:15PM



# SOCIETY OF ACTUARIES

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Active participation in the Society of Actuaries is an important aspect of membership. While the positive contributions of professional societies and associations are well-recognized and encouraged, association activities are vulnerable to close antitrust scrutiny. By their very nature, associations bring together industry competitors and other market participants.

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# History of SOA Environmental Research

## – Committees

2011-15      International Working Group on Actuarial Science & Sustainability (IWGASS)

*Informal working group coordinated by SOA staff*

2016-20      Climate and Environmental Sustainability Research Committee (CESRC)

*SOA's first formal, funded research committee on environmental issues*

2020+      Catastrophe & Climate Research Program

*One of five strategic research programs under the SOA's Strategic Research Program Initiative, scheduled to launch 2<sup>nd</sup> half of 2020*

# Actuaries' Climate Index

## ACI Overview

- Index of changes in six climate-related variables from a baseline period 1961-1990
  - Temperature highs, temperature lows, heavy precipitation, drought, high wind and sea level change
  - Regional data – US and Canada. Other actuarial organizations considering use of methodology for other regions
- Based on AAA, CAS, CIA, SOA joint research paper published 11/2012

# History of SOA Environmental Research

## – Other Partnership Projects

### 2017

- Improving Disaster Financing – Six papers sponsored by SOA for November 2016 workshop “Improving Disaster Financing: Evaluating Policy Interventions in Disaster Insurance Markets,” presented by Resources for the Future and the Wharton School

### 2018

- Incorporation of Flood and Other Catastrophe Model Results into Pricing and Underwriting – Davis, Gotham, Frith, Christie, Caravaggio. Jointly sponsored with CAS, CIA

### 2019

- Actuarial Weather Extremes – monthly report series identifies and examines weather extremes in North America. Provided to Associated Press.

# History of SOA Environmental Research

## – Other SOA Projects

### 2017

- Climate, Weather, and Environmental Sources for Actuaries – Erhardt
- Climate Sources for Actuaries – Alberts

### 2018

- Managing Climate and Carbon Risk in Investment Portfolios – Seng Tan, Wirjanto, Fang
- Predictive Modeling of Surface Temperature Extremes over North America, with Actuarial Applications in View - Brazauskas, Kravtsov, Roebber
- How Do They Know and What Could We Do? The Science of 21st Century Climate Projections and Opportunities for Actuaries – Erhardt, Von Burg
- Environmental Sustainability 2017 Call for Essays – Jones, Ostaszewski; Rudolph



# History of SOA Environmental Research – Other SOA Projects (cont'd)

## 2019

- Modeling, Measuring, and Pricing the Flood Risk – Furman, Su, Chen, Santoshkumar, Zhang
- Climate & Environmental Sustainability 2018 Call for Essays – Shen; Rudolph

## In Process

- Discount Rates in Climate Change Studies - Gutterman
- International Catastrophe Pooling - Bollman, Schanz & Wang
- Using extreme weather event attribution to determine the impacts of climate change on human health - Bell

# SOA Climate Research Links

SOA Climate Research Page -

<https://www.soa.org/research/topics/research-emerging-topics/#climate>

Actuaries Climate Index

<http://actuariesclimateindex.org/home/>

Now on to our real presenters...



# A Green Book – the Actuaries Natural Environment

## Social Discounting

*its application to the Risk Management of Climate Change*

**Sam Gutterman**

Session 125 October 29, 2019



# What I will cover

- The Paper and why you should care
- Social risk management
- Social discounting – why is it different
- Ethical aspects
- Uncertainty
- Social discount rates
- Real options

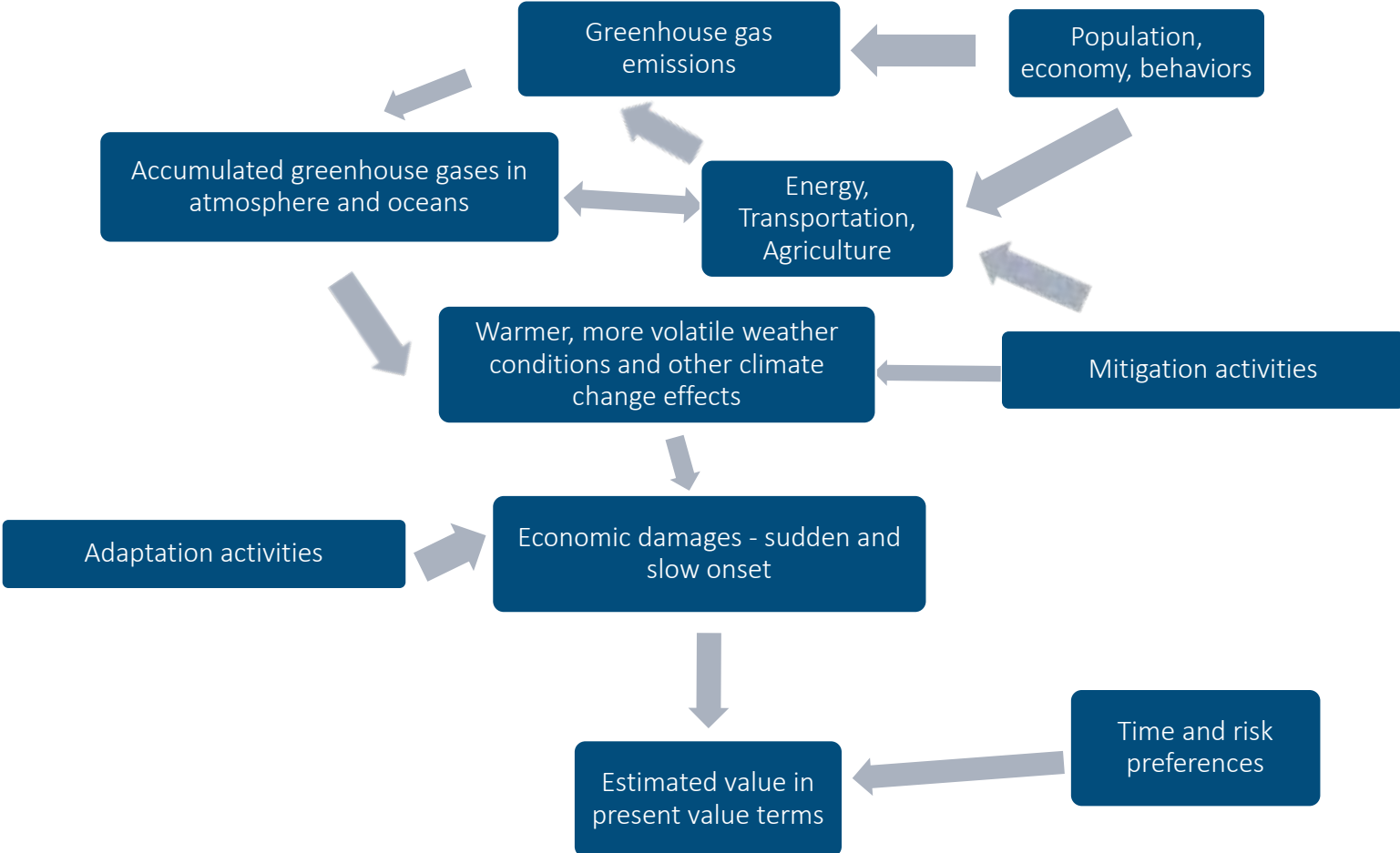
# The paper and why should you care

- Sponsored by the Society of Actuaries' Climate and Environmental Sustainability Research Committee
- Still a work-in-progress
- The process used represent an application of a risk management process applied to a global social issue, parts of which may apply in other situations
- Actuaries have the tools and experience to play a role in the analysis of many social policy issues
- Climate change and its risks are important
  - To society, your firm and you personally
  - Due to the severity of its potential adverse effects and its ultra-long time horizon

# Social risk management (SRM)

- The framework in which social discounting is applied
- Definition: SRM is the application of Enterprise Risk Management to a social issue
- Social cost/benefit analysis is the key analytical and quantifiable assessment of a social issue
  - Social discounting is the process of reflecting the time value of expected cash flows and other elements in a social cost/benefit analysis
- Basically a present value of future expected cash flows and a qualitative discussion

# Climate process





## Relation to climate change

- To assess the current value of costs associated with a strategy or project whose aim is to mitigate or adapt to the effects of climate change
- CO<sub>2</sub> emissions remain in the atmosphere for centuries
  - Very long time frames and multiple generations are involved
  - Other greenhouse gas emissions are more intense, but have much shorter half-life, e.g., methane
- Almost irreversible in the absence of effective sequestration or geoengineering
  - A primary reason why climate change costs are looked at differently from other long-term costs

# Why not use market-based discount rates

- Imperfections in the market relative to the purpose of the application
  - Market prices don't include
    - Costs (and benefits) to society external to the parties directly involved (externalities) referred to as social externalities
    - Related benefits (co-benefits, such as pollution reduction and health improvement)
  - Longer-term focus
  - Welfare of future generations at stake relative to the current generation
- Global considerations
- Non-financial costs
  - Irreversible environmental damage
  - Effective hedges unavailable
- Usually lower than market-based discount rates, reflecting externalities, related co-benefits and a sustainability/uncertainty premium
- Recent survey of 197 climate change economists\*
  - Range 0% to 10%, with 92% between 1% and 4%
  - Mean 2.0%, median 2.25%

\*Drupp et al. (2015) "Discounting Disentangled"

# The Ramsey formula

Economics-based method of quantifying long-term discount rates

- By economist Frank Ramsey (1928) who described a social discount rate approach to analyze savings

$$r = \rho + \eta g$$

where

$r$  = social discount rate

$\rho$  = pure rate of time preference

$\eta$  = elasticity of marginal utility (in terms of a utility function)

$g$  = per capita growth rate of consumption

$\eta g$  is a growth factor, representing the expected extent that the future will be “better off” than the present

# Ethical aspects

- Uncommon for actuaries to directly consider ethical aspects of a problem
- Relevant to consider stakeholders
  - The global community, even when analyzed at the local level
  - Future generations (inter-generational effects), in addition to the usual intra-generations issues
- Capital budgeting: how to fairly weigh the value of current expenditures and irreversible future costs borne by future generations?
- Has led some economists to assert a 0% pure discount rate

# Uncertainty

- Any projection of the effects of climate change involves great uncertainty, especially in the tail of the distribution
  - Future greenhouse gas emissions
  - Natural offsets
  - Effects of climate – frequency, amount, and timing
  - Extent and costs of mitigation and adaptation
  - Discount rate
- Environmental decisions should consider uncertainty
- Classical actuarial theory
  - Either an increase to expected cash flows or reduction in discount rates
  - In this context, typically a reduction in discount rate
- Ramsey formula assumes certainty
  - Can be adjusted by addition of a third term:  $-0.5\eta^2\sigma^2$
- Often better addressed by scenario rather than stochastic analysis

# Structure of social discount rates

- Practice to date varies by national government
  1. Level discount rates
    - Simple
    - U.S. approach
      - Between 2003 and 2016 required alternative discount rates, e.g., 3.0%, 3.5% and 5.0%
        - Reflects consumption and investment views
      - Prior to 2003 and since 2017 requires 7.0%
  2. Declining (hyperbolic) discount rates
    - More consistent with currently accepted theory (Weitzman, Gollier) and reflects uncertainty
    - U.K. – starts at 3.5% declining to 1.0% after 300 years
    - France – starts at 4.0% declining to 2.0% after 30 years

# Application of social discount rates

- Important to recognize who is the user of a social cost-benefit analysis
- Ramsey formula is often applied to consumption, reflecting society's utility function
  - Some have concern regarding the ability to accurately quantify an population-wide utility function
  - Difficult to incorporate non-financial costs, such as human life, oceanside property and heritage assets
  - Should discount rates differ by application?
- Alternative approach is scenario analysis (e.g., a 2°C one)
- In contrast, actuaries usually apply discount rates to cash flows or risk-adjusted cash flow equivalents

# Real Options

- Decision-making under uncertainty
- Definition
  - The right, but not the obligation, to undertake an initiative, such as deferring, abandoning, expanding, staging, or contracting a capital investment project
- Many options may be available to a public policy decision-maker
  - To act now, schedule or defer (kicking the can down the road) action
  - May consider expected costs and benefits of flexibility
    - Examples: new information, future resource availability or new technologies
- Discussions of climate change prior to 2007 (the Stern report)
  - Was common to assume future costs won't be that bad and future technologies will provide a cost-effective response
  - More recently, opinions are either act now or defer as long as possible
- Difficult to quantitatively reflect these options



# Conclusions

- Often fraught with political constraints
  - Example – determining social cost of carbon for use in analysis of a carbon tax
- Allocation of limited resources (“fairness”) between
  - Developed and developing countries
  - Well-off and vulnerable (who are most affected)
  - Jobs for current voters and future well-being
  - Generations
- Unsurprisingly, advocates of immediate action justify a lower social discount rate, while those who advocate limited or deferred action justify a higher social discount rate
- Given the thousands of economic papers on this, you would expect a consensus – but disagreements remain
- Role / opportunity for actuaries

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A Green Book – the Actuaries Natural Environment

# International Catastrophe Pooling for Extreme Weather

*An Integrated Actuarial, Economic and Underwriting Perspective*

**Shaun Wang, PhD, FCAS, CERA**

Session 125 2:00 – 3:15 p.m. October 29, 2019



# Impacts of Disaster on Small versus Large Nations

- Total damages and losses stemming from Hurricane Katrina in 2005 were estimated to be \$160 billion, or about 1% of USA's GDP.
- The 2011 Great East Japan Earthquake and Tsunami total US\$ 228 billion, which is about 3.4% of Japan's GDP.
- Small nations can suffer a loss amount to 15% to 60+% of their annual GDP

Q Search **Bloomberg**

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Developing

## Hurricane Dorian Seen Costing the Bahamas at Least \$7 Billion

By [Katherine Chiglinsky](#)  
September 5, 2019, 7:53 PM GMT+8

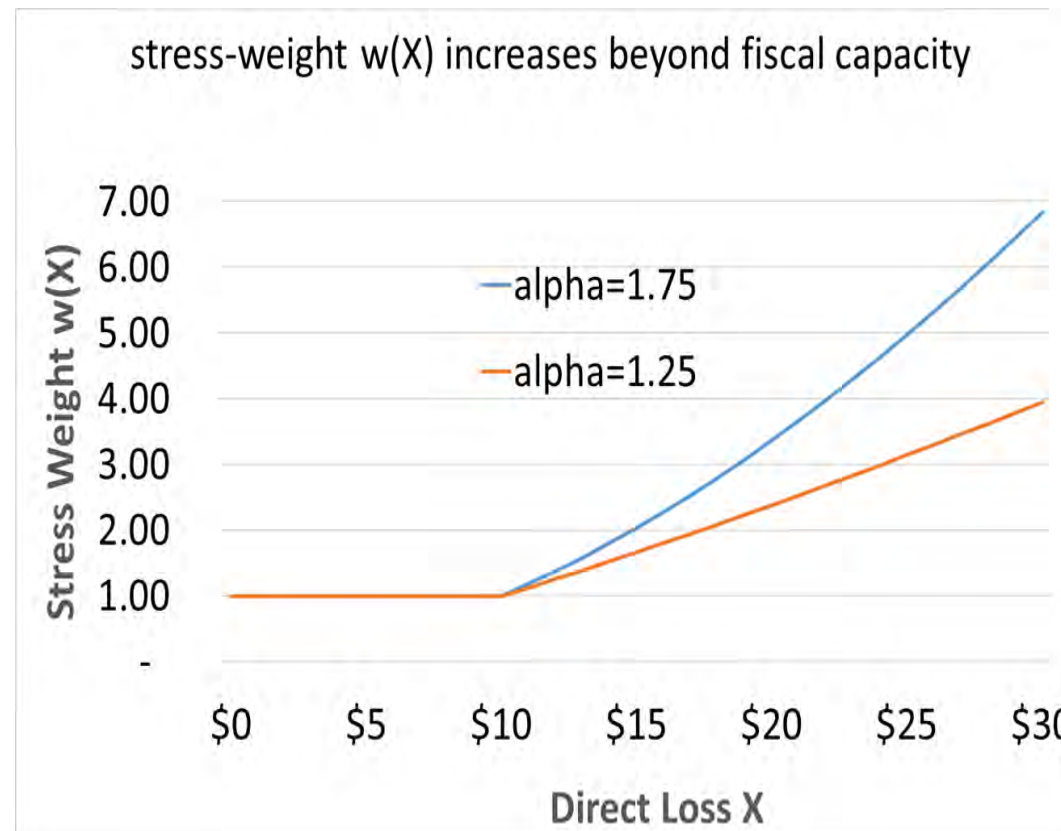
← It is 58% of Bahamas 2017 GDP (\$12 billion)

# Risk-bearing Capacity

- For an entity, we define risk-bearing capacity  $C$  and financial vulnerability index  $\alpha > 1$ , such that the fiscal impact by a direct loss  $X$  is equal a stress-adjusted value:  $w(X) \cdot X$

- with

$$w(X) = \begin{cases} \left(\frac{X}{C}\right)^\alpha, & \text{when } X > C \\ 1, & \text{when } X \leq C \end{cases}$$



# Insurance Cost Multiplier

- An entity's expected stress-weighted value of disaster losses

$$E[w(X) \cdot X] = \int_0^C x dF_X(x) + \int_C^{MPL} x \left(\frac{x}{C}\right)^\alpha dF_X(x)$$

- Indifferent to pay a premium  $= E[w(X) \cdot X]$ , with cost multiplier  $\frac{E[w(X) \cdot X]}{E[X]} > 1$
- For small nations, the multiplier is higher!

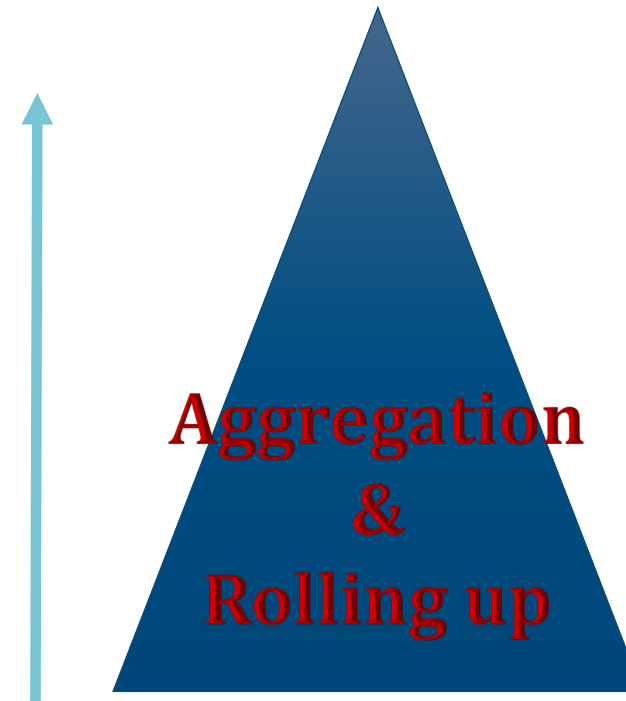
# Magnified Effect of **Basis Risk** for Small Nations

- **Parametric triggers** are becoming popular for CAT Pool insurance, to avoid the delay in verifying actual damage.
- Consider a scenario outcome,  $j$ , the entity suffers a big loss  $x_j > C$ , if the parametric insurance payout  $V(x_j) < x_j$ , it creates a big negative stress-adjusted value to the insured:

$$(v(x_j) - x_j) \cdot \left(\frac{x_j}{C}\right)^\alpha, \quad \alpha > 1$$

# Most Risk Financing are based on **Pooling**

Level	Financing Tools
4. A Region with several nations	Regional CAT Pools
3. National	<b>National Pool</b> seeks Contingent Credit CAT-DDO; CAT bond
2. Local Government	Local Insurance Facility
1. Households, farmers	Insurance Agencies





# Promised Benefit of Risk Pooling

- Nation  $i$  faces disaster loss  $X_i$ ,
- CAT Pool:  $S = X_1 + X_2 + \dots + X_n$

➤ Expected loss:  $E(S) = E(X_1) + E(X_2) + \dots + E(X_n)$

➤ Volatility:  $\sigma(S) < \sigma(X_1) + \sigma(X_2) + \dots + \sigma(X_n)$

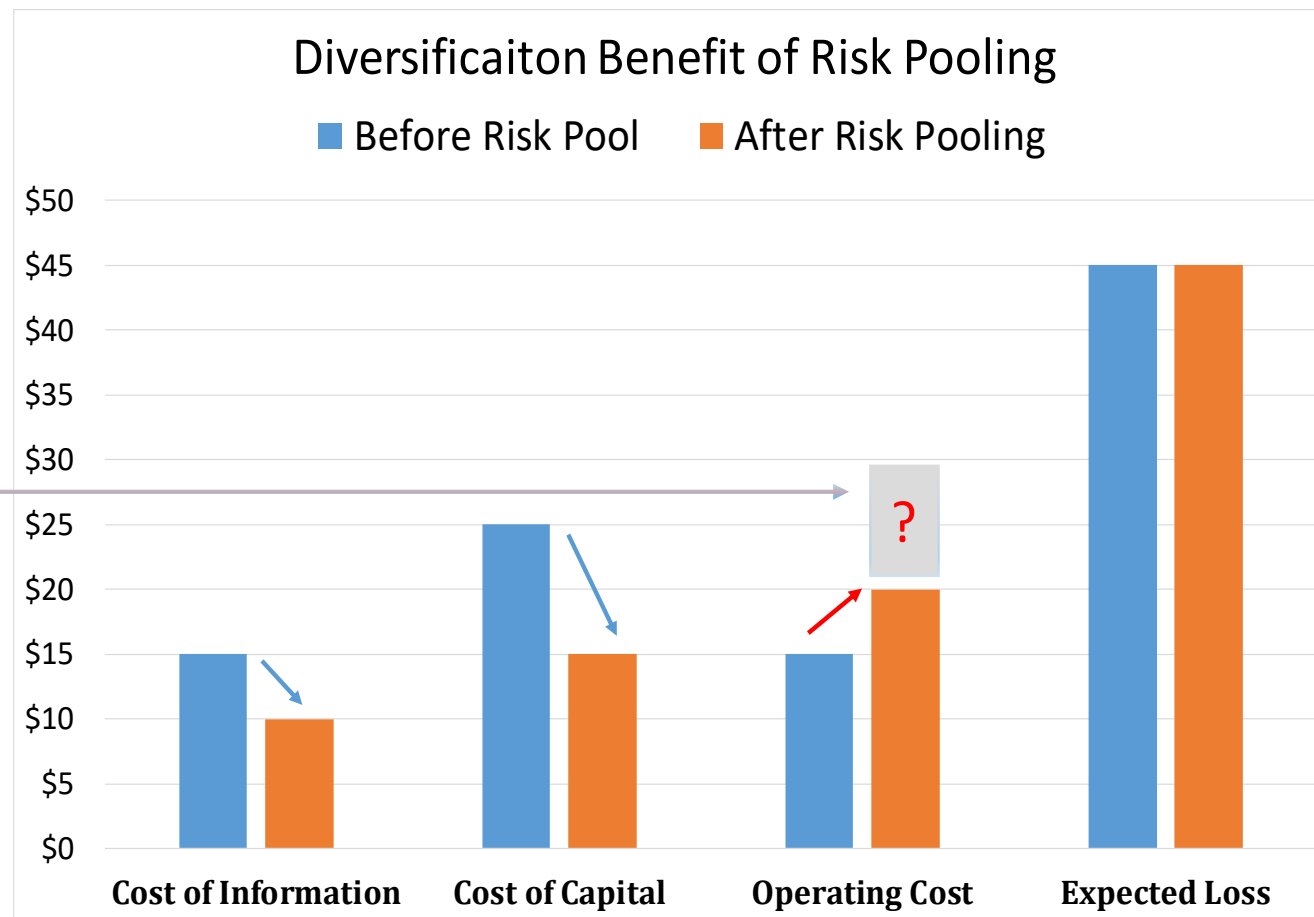
- Most CAT pool design is based on this equation!
- However, there are limitations in practice
  - 1) Pooling does not reduce the expected loss
  - 2) Diversification benefits may not be distributed evenly (or perceived fairly)

# Theory: CAT Pool reduces cost of capital

Pool covers losses by individual nations:

$$S = X_1 + X_2 + \dots + X_n$$

? = Extra Cost due to poor design (e.g. disputes due to basis risk of parametric trigger)



# Case 1. Florida Hurricane Catastrophe Fund

- The Florida Hurricane Catastrophe Fund (FHCF) was created in November 1993 during a special legislative session after the 1992 Hurricane Andrew.
- The purpose of the FHCF is to protect the state's interest in maintaining insurance capacity in Florida by providing reimbursements to insurers for a portion of their catastrophic hurricane losses.
- As of 2018, FHCF has \$14.1 billion year-end fund balance (surplus)
- Estimated benefit to the residence in Florida: hundreds of billions of dollars in premium saving over the past 25 years (1993-2018)
- Key question: why not expand the FHCF to include 2 more states --Alabama and Louisiana? Answer lies in the importance of political unity

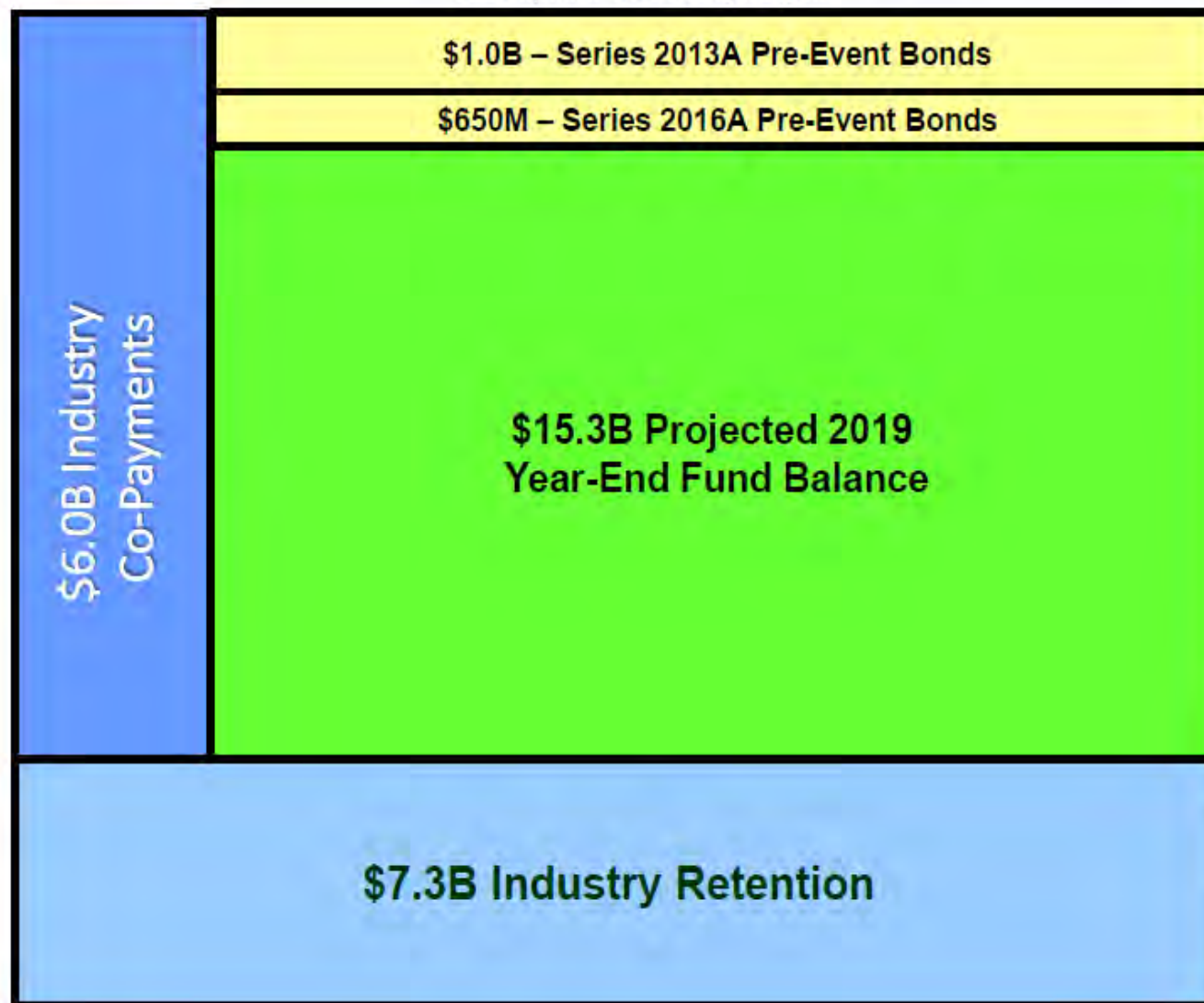
# \$17B FHCF Capacity

(Loss Adjustment Expense is included in the capacity)

Assumption: *No loss in prior year*

**Success  
or Lucky?**

**For past  
25 years?  
1993-2018**



\$15.30B	Cash
1.65B	2013A & 2016A Bonds*
<hr/>	
\$16.95B	Total Resources
<hr/>	
-\$17.00B	Statutory Limit
\$ 0.05B	Potential Bonding Needed

\* Excludes \$550M debt service payment due July 1, 2019

Post-Event Bonding Capacity May 2018
\$8.2B

# Case 2 Caribbean Catastrophe Risk Insurance Facility (CCRIF)

- CCRIF SPC is a segregated portfolio company, owned, operated and registered in the Caribbean.
- It limits the financial impact of catastrophic hurricanes, earthquakes and excess rainfall events to member countries by quickly providing short-term liquidity when a parametric insurance policy is triggered.
- It is the world's first regional fund utilizing **parametric insurance**, giving member governments the unique opportunity to purchase earthquake, hurricane and excess rainfall catastrophe coverage with lowest-possible pricing.

# Question Raised about the CCRIF? (ref: Jubilee Debt Campaign, Oct. 2018)

- Total payout \$138.8 million for June 2007 - October 2018
  - ✓ Tropical Cyclone (14): \$94.9 million
  - ✓ Earthquake (4): \$9.2 million
  - ✓ Excess Rainfall (20): \$34.7 million
- Quote -- “CCRIF effectively operate as a middle-man between its member nations and profitmaking insurance companies”
- “The total amount spent by CCRIF on reinsurance, minus payments it has received from that reinsurance, is \$105 million so far. This \$105 million is effectively all profit for global insurance companies.”

Table 4: CCRIF finances 2008–2017<sup>37</sup>

Income	
Donor grants	\$75 million
Premium income and membership fees	\$218 million
Investment income	\$31 million
<b>Total:</b>	<b>\$324 million</b>
Expenditure	
Claims	\$131 million
Administration	\$12 million
Technical assistance	\$5 million
Net reinsurance cost	\$105 million
<b>Total:</b>	<b>\$253 million</b>
<b>Net assets:</b>	<b>\$100 million<sup>38</sup></b>

# Bahamas drama due to parametric cover (part 1)

1. Previous “administration had initially forecast just a \$100 million deficit for 2016-2017, which (hurricane) Matthew turned into \$350 million under its cash-based accounting methods.”
2. The administration ceased paying the annual \$900,000 premium after it was advised that the likelihood of ever receiving a payout was “almost zero”.
3. Hurricane Matthew’s passed Bahamas as Category 4 (it would only have received compensation in the event of a Category Five hurricane)
4. The administration decided to drop CCRIF participation and establish its own disaster fund as “the threshold was just too high”.

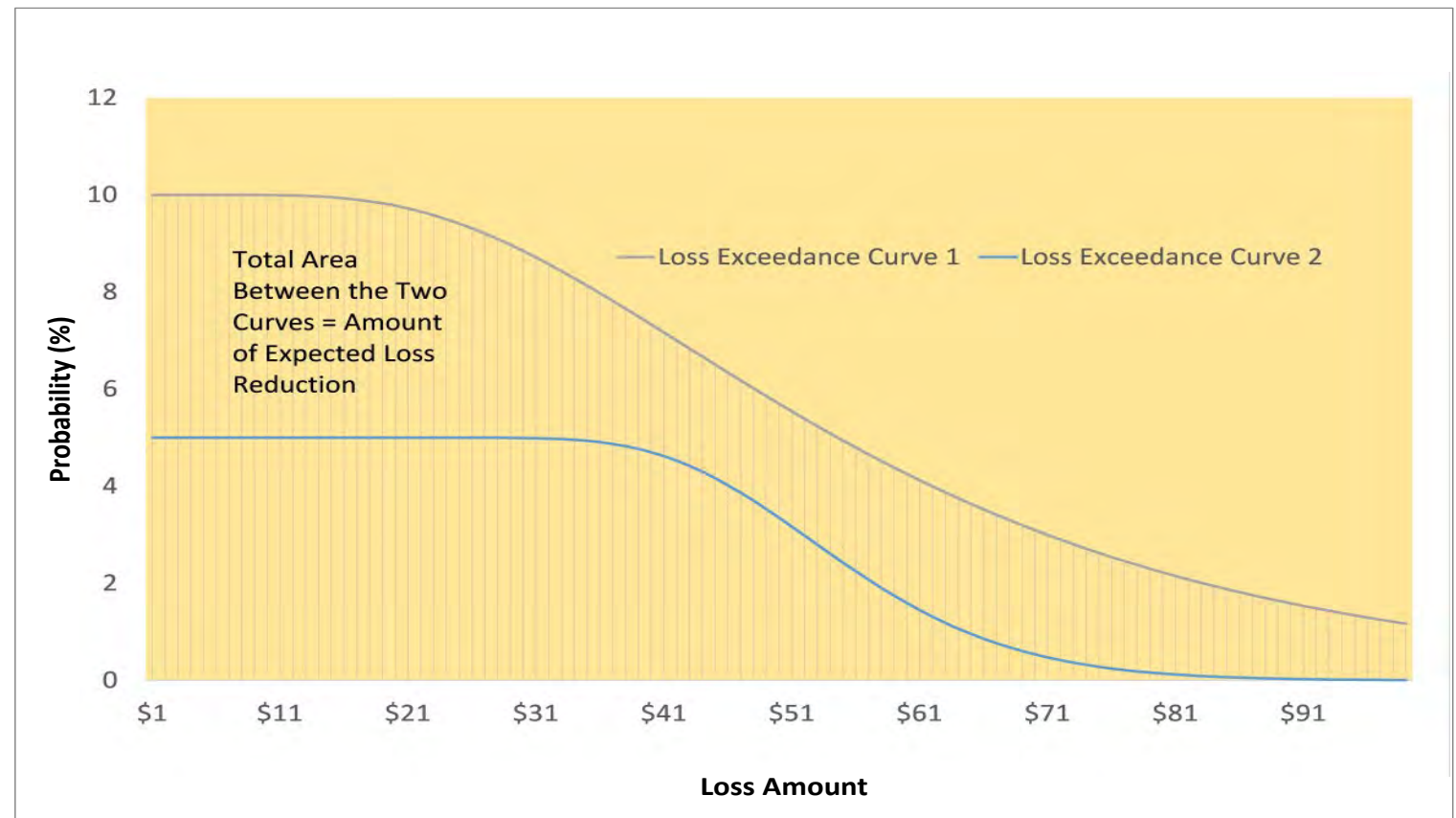
# Bahamas drama due to parametric cover (part 2)

- The CEO of the CCRIF sent a letter to Bahamas -- 'Based on the registered losses, it means that had the Government of the Bahamas renewed its tropical cyclone policy for 2016-2017, using the previous year's policy conditions, the policy would have triggered, resulting in a payout of approximately \$31.8 million, equal to the coverage limit'
- New administration of Bahamas wanted to renew the insurance, however, the premium is understood to have increased from \$900,000 to between \$2.6-\$2.8 million
- Hard questions after the 2019 Hurricane Dorian:
  - ✓ What % of the \$7 billion loss will be covered by CCRIF?
  - ✓ Did the CCRIF help prevent the 56 deaths and 600 missing?

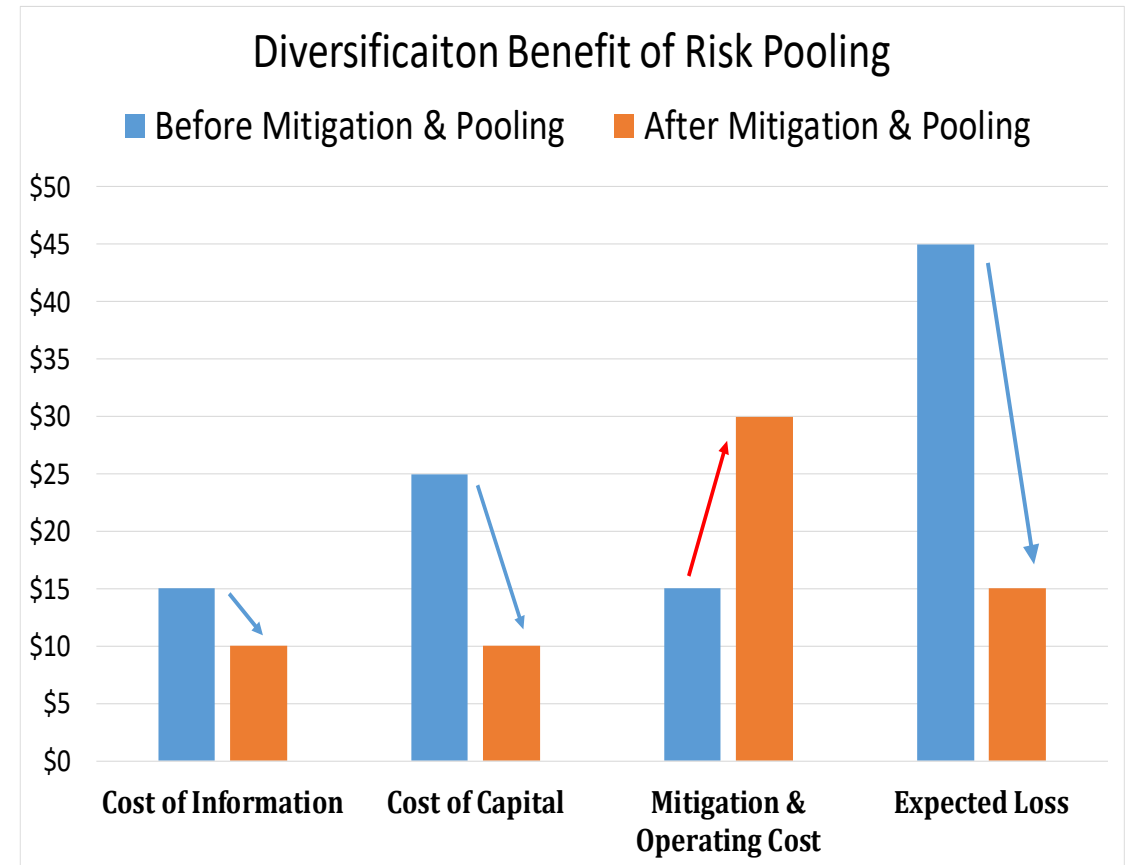
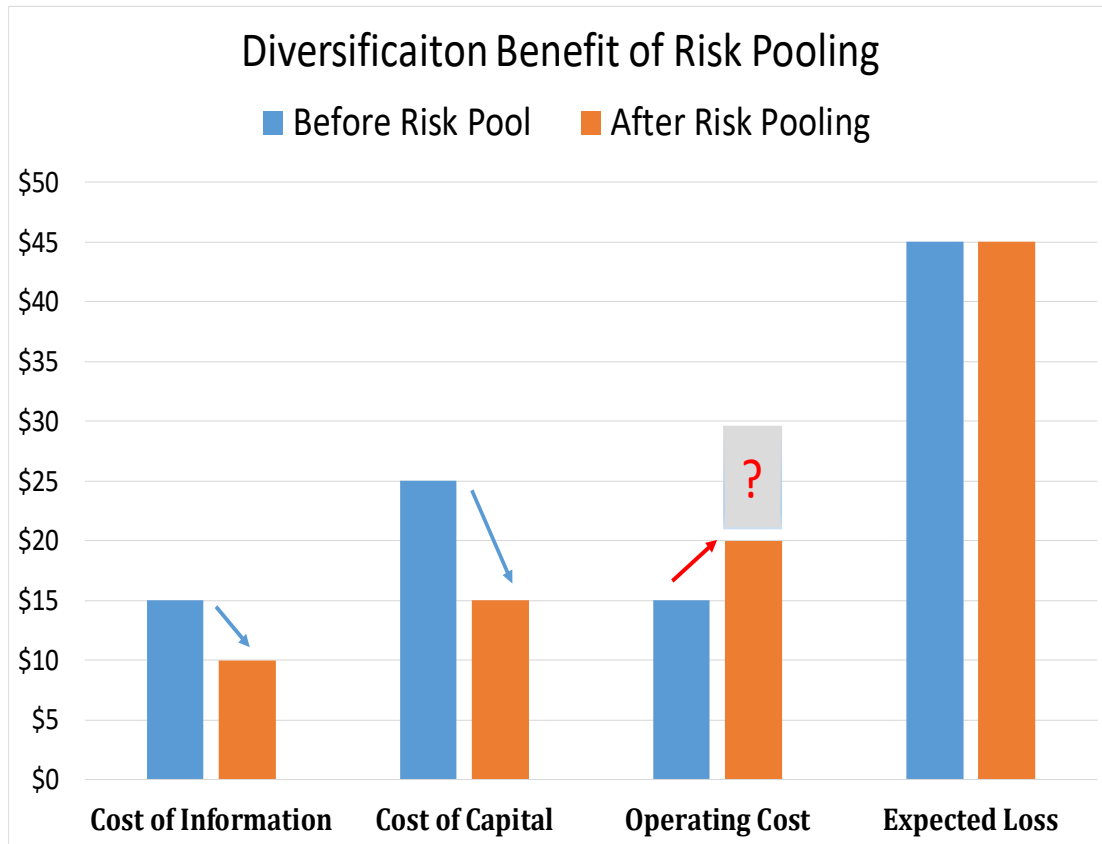


# Need Actuarial Analysis of Economic Benefit of Risk Mitigation/Reduction

1. Building codes,
2. Zoning,
3. Enforce policing
4. Building walls
5. Reservoir



# Effect of Mitigation in reducing cost

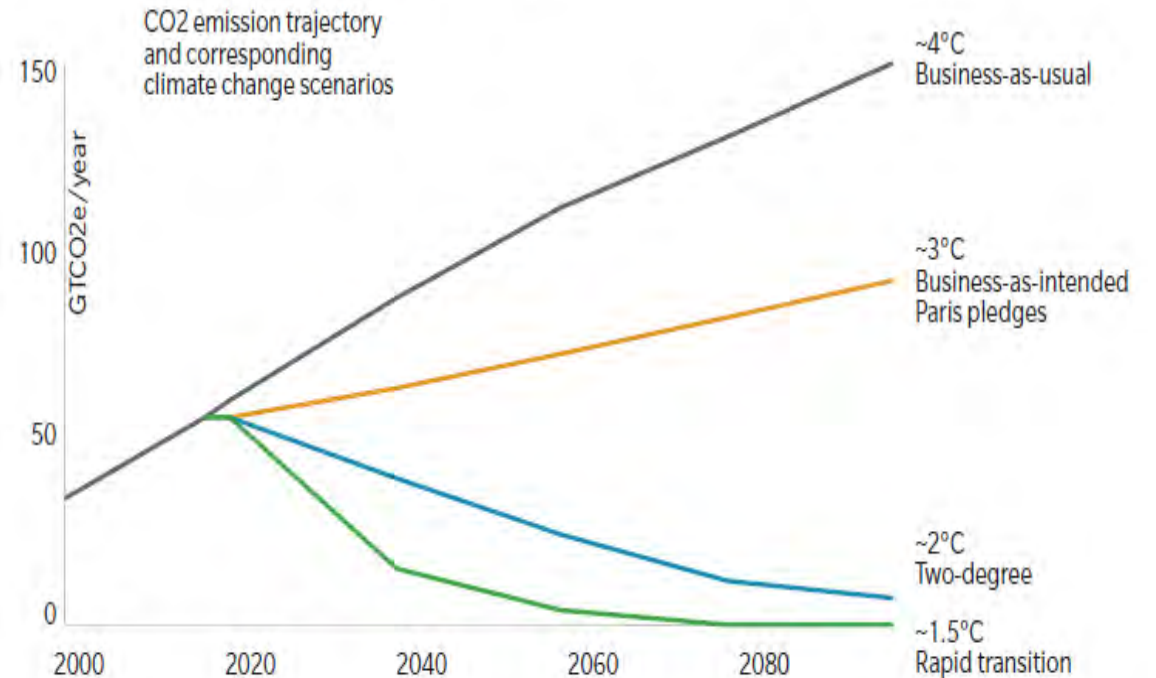


# National Day Rally 2019: \$100 billion needed to protect Singapore against rising sea levels

## 3 Scenarios of Sea-Level Rise for Singapore 2020-2100

- 1) High emission pathway with 1.5 m sea-level rise.
- 2) Moderate emission pathway with 0.9 m sea-level rise.
- 3) Low emission pathway with 0.6 m sea-level rise.

Temperature-based scenarios/longer-term



Actuaries design sea-level 30-year futures contracts for life insurers?

# Conclusions: Opportunity for Actuaries

Actuaries are called to develop a New Generation of Risk Models to facilitate CAT Risk Financing:

- 1) Tailored to the needs of governments, including protection of livelihoods and resilience of infrastructure and community
- 2) Optimizing CAT Pool design to avoid political pitfalls due to basis risk and unfair allocation of pooling benefits
- 3) Designing financing products for hedging the climate change and sea level rises

## Reference:

< International Catastrophe Pooling for Extreme Weather >, Society of Actuaries Research Report, 2019

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