

TRANSACTIONS OF SOCIETY OF ACTUARIES
1963 VOL. 15 PT. 1 NO. 42

MINUTES OF THE LATER REGIONAL MEETING

of the

SOCIETY OF ACTUARIES

HELD AT THE HOTEL RADISSON

MINNEAPOLIS, MINNESOTA

JUNE 6 AND 7, 1963

The first session was called to order by the President, John H. Miller, on Thursday, June 6, 1963, at 10:00 A.M. The following were present:

FELLOWS

P. A. Alexander	R. M. Collins, Jr.	C. E. Farr
H. D. Allen	S. F. Conrad	H. L. Feay
H. G. Allen	J. B. Copple, Jr.	W. A. Feeney
H. W. Allstrom	W. D. Cosburn	J. A. Fibiger
J. C. Angle	A. C. Cragoe	R. H. Fitzpatrick
A. E. Archibald	H. E. Crandall	J. H. Flittie
J. C. Archibald	R. L. Crapo	L. D. Forbes
A. D. Arganbright	Geoffrey Crofts	L. O. Forde
H. M. Atrubin	L. G. Current	J. C. Fraser
R. A. Bacon	O. T. Dackow	C. T. P. Galloway
R. C. Bailey	W. J. Davidson, Jr.	Louis Garfin
Daniel Barry	G. H. Davis	James Gill
D. K. Bartlett, III	R. F. Davis	A. C. Goddard
D. H. S. Bateman	W. S. Dewar	R. H. Goebel
M. L. Becker	J. M. Dickler	R. B. Goode, Jr.
E. R. Benedict	Eugene Dorfman	G. E. Gould
Coleman Bloomfield	J. H. Dowling	W. L. Grace
L. V. Botkin	R. C. Dowsett	M. M. Gray
N. L. Bowers, Jr.	M. I. Doxsee	C. D. Greene
J. M. Bragg	R. E. Edwards	A. O. Groth
F. M. Bristow, Jr.	S. L. Eisner	A. N. Guertin
A. L. Buckman	A. W. Eldred	Marcus Gunn
J. M. Burleigh	D. M. Ellis	D. L. Haakenstad
W. O. Burns	R. M. Ely	Carl Haase
R. A. Burrows	H. C. Eyre	William Hadigian
R. W. Butcher	E. L. Faith	W. A. Halvorson
W. L. Chapin	T. P. Farmer, Jr.	Ronald Ham

J. R. Hanson	G. A. MacLean	J. D. Rommel, Jr.
Carlton Harker	D. R. MacLeod	Isaac Rosenberg
P. T. Harkness, Jr.	E. L. Marshall	Samuel Rosenbloom
H. E. Harland	P. E. Martin	P. T. Rotter
Abraham Hazelcorn	J. V. Masterman	D. S. Rudd
V. E. Henningsen	S. Matteodo	Edward Ruse
J. S. Hill	J. E. Matz	H. F. Scheig
J. F. Hook	H. W. McCubbin	Gertrude A. Schlachter
J. E. Hoskins	J. D. McFarlane	W. H. Schmidt
R. H. Hoskins	C. L. McKelvey	W. G. Schneider
R. N. Houser	J. G. McLaughlin, Jr.	D. G. Scott
P. R. Houdek	C. W. McMahan	W. H. Scott
D. G. Hurlbut	Robert Merritt	Robert Shapland
J. W. Hutton	J. H. Miller	G. D. Shellard
Frank Irish	J. M. Miller	B. E. Shepherd
C. E. Jack	E. J. Moorhead	J. C. Sibigtroth
R. I. Jacobson	J. W. Moran	P. D. Slater
A. U. Jenkins, Jr.	H. P. Morrison	J. P. Smith
W. A. Jenkins	J. E. Morrison	W. D. Smith
D. R. Johnston	J. M. Mortensen	W. M. Snell
H. L. Jones, Jr.	R. E. Munro	Don Sondergeld
R. H. Jordan	Joseph Musher	C. W. Southern
K. K. Keene	G. G. Myer	C. A. Spoerl
W. A. Keltie	A. B. Nelsen	D. R. Staats
J. W. Kemble	M. R. Nelson	H. B. Staley
W. K. Krisher	W. K. Nicol	W. W. Steffen
John Kroeker	L. S. Norman	G. V. Stennes
Elden Krogh	W. J. November	Gathings Stewart
J. T. Kvernland	J. A. Oates	W. I. Struble
G. B. Kyle	Julia Oldenkamp	A. M. Sutherland
E. B. Lancaster	P. J. Overberg	J. M. Sutherland, Jr.
Kermit Lang	J. O. Parsonage	H. L. Sutton, Jr.
R. E. Larson	C. F. Pestal	E. H. Sweetser
H. R. Lawson	J. T. Phillips	J. R. Taylor
Richard Leggett	W. H. Phillips	W. J. Taylor
A. S. Leight	J. R. Pickering	E. H. Tebbetts
J. L. Lewis, Jr.	W. A. Porter	B. R. Thomas
R. F. Link	R. F. Preston	W. A. Thompson
Loren Logan	D. J. Randall	G. G. Toy
W. R. Lones	R. J. Randall	Gerard Vicino
W. D. MacKinnon	J. R. Reimer	Andrew Vogt

E. R. Vogt	A. C. Webster	Eugene Wisdom
D. A. Wahlberg	W. M. White, Jr.	J. E. Wood
R. W. Walker	B. R. Whiteley	M. J. Wood
G. E. Wallace	P. R. Wilde	R. S. Yoder
H. C. Walmsley	D. E. Williams	Frank Zaret
R. G. Ward	G. W. Wilson	
D. N. Wartens	B. A. Winter	

ASSOCIATES

A. D. Affleck	H. E. Clarke	O. R. Klein, Jr.
H. W. Allstrom	H. T. Cohn	F. W. Lackie
A. H. Anderson	A. N. Crowder	Leon Leckie
J. C. H. Anderson	J. K. Davis	G. D. Low
T. L. Anderson	S. M. Davis, Jr.	Charles Maidanick
R. W. Baker	Fred De Bartolo	K. L. Manchester
L. H. Barnhart	Krishna Desai	R. W. Masecar
R. E. Bayles	Jean-Jacques	B. S. Mast
J. A. Beekman	Deschenes	D. R. McCord
W. A. Bilecki	D. C. Drake	T. A. Milburn
D. L. Bleecker	L. F. Drake	B. A. Miller
H. J. Boom	G. K. Drown	W. L. Millering
R. A. Bosshart	H. C. Dunkley	A. E. Morson
G. F. Boulet	T. L. Dunn	M. A. Mourad
R. D. Boyd	W. E. Easterly	E. J. Mullen
R. P. Brady	C. E. Edwards	G. J. Munroe
Henry Bright	B. R. Eiler	B. L. Munson
J. L. Brockett	R. A. Engen	J. W. Newell
R. K. Brooks	D. J. Evans	E. W. Pattison
E. D. Brown, Jr.	D. R. Francis	L. C. Patz
C. H. Buell	H. T. Furlong	T. K. Pennington
G. R. Burger	H. P. Gassner	L. A. Potts
C. N. Burgess	W. H. Gilbert	Virgil Rehak
W. W. Burgess	W. A. Gillis	F. G. Reynolds
I. R. Burling	E. E. Hill	R. G. Rink
Marjorie V. Butcher	N. E. Hill	D. F. Risberg
J. J. Byrne	J. F. Howell	A. C. M. Robertson
T. T. Chamberlain	A. N. Hugunin	R. G. Robotka
C. D. Chapman	R. L. Jacobsen	R. E. Ryan
L. H. Cheslik	C. H. Jones	Harris Schermann
K. J. Clark	D. A. Jones	J. A. Schutz

C. J. Singer	R. E. Swett	Gerald Ward
T. E. Smalley	H. W. Teichert	W. D. Ward
F. C. Smith	D. A. Thompson	L. T. Watkins
L. K. Smith	N. E. Thompson	R. A. Weimer
V. J. Smith	A. L. Thomson	R. K. Wendt
R. J. Squires	R. W. Thurau	P. L. Williams
Mel Stein	A. R. Tollefson	C. E. Wilson
D. B. Stevens	W. T. Tozer	Charles Wittenberg
C. L. Strom	V. D. Wagner	P. D. Yeary
R. L. Sutton	Earl Ward	

REPRESENTATIVES OF FORMER CONTRIBUTING
MEMBERS OF THE AMERICAN INSTITUTE
OF ACTUARIES

Glenn L. Bowman	American Mutual Life Ins. Co., Des Moines, Iowa
C. H. Menge	Atlas Life Ins. Co., Tulsa Okla.
Rheuben C. Johnson	Business Men's Assur. Co., Kansas City, Mo.
Earl Lehmann	Country Life Ins. Co., Bloomington, Ill.
Norman Nelson	Country Life Ins. Co., Bloomington, Ill.
Lauren J. Lutz	Farmers and Traders Life Ins. Co., Syracuse, N.Y.
William Kerr	Federal Life Ins. Co., Chicago, Ill.
Homer Nelson	Great American Reserve Ins. Co., Dallas, Texas
Francis Lemery	Kansas City Life Ins. Co., Kansas City, Mo.
Alfred B. Levy	
	Kentucky Central Life & Accident Ins. Co., Anchorage, Ky.
Ernest Reynolds	
	Kentucky Central Life & Accident Ins. Co., Anchorage, Ky.
Ingolf Lee	Lutheran Brotherhood, Minneapolis, Minn.
E. S. Rod	Lutheran Mutual Life Ins. Co., Waverly, Iowa
David F. Hobart	
	Ministers Life & Casualty Union, Minneapolis, Minn.
Roger D. Johnson	
	Ministers Life & Casualty Union, Minneapolis, Minn.
Sidney Abrams	Minnesota Mutual Life Ins. Co., St. Paul, Minn.
David P. Cartwright	Minnesota Mutual Life Ins. Co., St. Paul, Minn.
Warren Field	Minnesota Mutual Life Ins. Co., St. Paul, Minn.
Martin Fox	Minnesota Mutual Life Ins. Co., St. Paul, Minn.
John Goossen	Minnesota Mutual Life Ins. Co., St. Paul, Minn.
Robert Hunstad	Minnesota Mutual Life Ins. Co., St. Paul, Minn.
Dale Kain	Minnesota Mutual Life Ins. Co., St. Paul, Minn.
C. L. O'Brien	Minnesota Mutual Life Ins. Co., St. Paul, Minn.

Ronald Friichtenicht	Modern Woodmen of America, Rock Island, Ill.
Frank J. Gadiant	Modern Woodmen of America, Rock Island, Ill.
Franklin C. Stauffer	Modern Woodmen of America, Rock Island, Ill.
Roman N. Eller	Mutual Service Life Ins. Co., St. Paul, Minn.
Robert G. Oien	Mutual Service Life Ins. Co., St. Paul, Minn.
Gary E. Olson	Mutual Service Life Ins. Co., St. Paul, Minn.
Robert Backstrom	
	Northwestern National Life Ins. Co., Minneapolis, Minn.
Clifford G. Graff	
	Northwestern National Life Ins. Co., Minneapolis, Minn.
Wendell Halvorson	
	Northwestern National Life Ins. Co., Minneapolis, Minn.
James J. Lundberg	
	Northwestern National Life Ins. Co., Minneapolis, Minn.
Codie D. Bell	Pioneer Mutual Life Ins. Co., Fargo, N.D.
W. E. Wright	Pioneer Mutual Life Ins. Co., Fargo, N.D.
Bernard S. Haines	Presbyterian Ministers' Fund, Philadelphia, Pa.
Karstens Kennedy	Provident Life Ins. Co., Bismarck, N.D.
Earl S. Magnuson	United Benefit Life Ins. Co., Omaha, Neb.
R. E. Young	Western Life Ins. Co., St. Paul, Minn.
Norman Vennerstrom	Western States Life Ins. Co., Fargo, N.D.
E. Brian Staub	Wisconsin Life Ins. Co., Madison, Wis.
James Maine	Woodmen of the World Life Ins. Soc., Omaha, Neb.

GUESTS INVITED BY THE PRESIDENT

Dr. Karl Borch	Princeton University, Princeton, N.J.
E. B. Gardner	Chase Manhattan Bank, New York, N.Y.

OTHER GUESTS

Herbert D. Allers	North Central Life Ins. Co., St. Paul, Minn.
N. H. Bennett, Jr.	North Carolina Mutual Life Ins. Co., Durham, N.C.
R. E. Bruce	H. N. Bruce & Associates, Chicago, Ill.
Duane L. Callahan	Sentry Life Ins. Co., Stevens Point, Wis.
Guy Ferguson	Ferguson Personnel, Chicago, Ill.
Seymour La Rock	Charles D. Spencer & Assoc., Chicago, Ill.

Hornsby Mims.....	Consumers National Life Ins. Co., Evansville, Ind.
J. L. Mims.....	J. L. Mims, Consulting Actuary, Fort Worth, Texas
Paul Otteson.....	Federated Ins. Companies, Owa- tonna, Minn.
Arthur D. Parsons.....	Investors Diversified Services, Min- neapolis, Minn.
Robert E. Pung.....	General Life Ins. Corp. of Wis., Mil- waukee, Wis.
Peter C. Spoolstra.....	Haight, Davis & Haight, Inc., In- dianapolis, Ind.
H. Raymond Strong.....	H. Raymond Strong & Assoc., Dal- las, Texas
Randall W. Tayler.....	North Central Life Ins. Co., St. Paul, Minn.
L. B. Webster.....	Great Western Mutual Life Ins. Co., Lewiston, Idaho
Bruce L. Workman.....	Haight, Davis & Haight, Inc., Omaha, Neb.

SUMMARY

Fellows.....	223
Associates.....	121
Representatives of Former Contributing Members	42
Guests Invited by the President.....	2
Other Guests.....	16
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Total.....	404

The President introduced as distinguished guests Dr. Karl Borch of Princeton University, Princeton, N.J., and Mr. E. B. Gardner of the Chase Manhattan Bank, New York, N.Y.

The President advised that notice had been received of the deaths of the following since the earlier regional meeting: Guy H. Amerman, William J. Cameron, Harley W. Dewey, James F. R. Loutit, John L. Milne, and Chalmers L. Weaver, Fellows; H. Pierson Hammond and Andrew E. Harkness, Associates. The members stood for a moment in silent respect. Obituaries are printed elsewhere in this number of the *Transactions*.

The minutes of the Annual Meeting held October 15, 16, and 17, 1962, as printed in the *Transactions*, Volume XIV, pages 577-88, inclusive, were approved.

The meeting then proceeded to the presentation and discussion of formal papers as printed in this number of the *Transactions*.

A welcome was extended to the new Fellows and Associates who were attending the first meeting of the Society since attaining their present rank.

The meeting then proceeded to the topics of general interest. Mr. Edwin B. Lancaster, General Chairman of the Education and Examination Committee, and Mr. Bert A. Winter, Chairman of the Advisory Committee on Education and Examinations, gave background reports on the revised examination syllabus. Questions on the new syllabus were then asked from the floor.

The meeting adjourned for lunch at approximately 12:30 P.M. During the luncheon, Dr. Arthur R. Upgren, Professor of Economics and Director, Bureau of Economic Studies, Macalester College, St. Paul, Minn., spoke briefly on a topic connected with the life insurance industry.

The meeting reassembled at 2:00 P.M. in two sessions for informal discussion of topics of special interest, with Mr. Stanley L. Eisner presiding at the session on Individual Life and Health Insurance, and Mr. William G. Schneider presiding at the session on Group Life and Health Insurance. These meetings adjourned at approximately 4:30 P.M.

On Friday, June 7, 1963, the meeting was called to order at 9:30 A.M. by Vice-President David G. Scott, who was Chairman of a panel entitled "Operations under the Keogh Act." Following the opening presentation by the panelists, there was informal discussion of the topic from the floor.

The Secretary then presented the following summary of the business transacted by the Board of Governors at its meeting held on the preceding afternoon:

1. The Board voted Associate membership, with waiver of Associate examinations, to the following:

Robert C. Phillips, a Fellow of the Faculty of Actuaries

Derek J. Hodge, a Fellow of the Institute of Actuaries

2. The Board voted to amend the By-Laws to increase the members' dues. The new dues structure is effective for this calendar year and is as follows:

Fellows	\$40
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Associates paying dues for five years or more	\$40
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Associates paying dues for less than five years	\$20
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Members not residing in United States or Canada	\$20
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This Board action implemented the recommendation of the Committee on Organization and Procedure, which suggested the increased dues to strengthen the Society's financial structure.

The dues notice incorporating the new dues structure is being mailed from the Society office today.

3. The Board voted to amend the By-Laws of the Society to authorize the Board to fix a registration fee for members attending each meeting, or to use any other appropriate method of making a charge to such members, such fee or charge to cover all or a portion of any meeting expense incurred by the Society.
4. The Board voted to eliminate the list of names and addresses of students from the Year Book. The current Year Book includes forty-one pages of listings of students, and because of recent and projected growth of the number of students, it was decided it is necessary to eliminate the list to keep the size of the Year Book within reasonable limits.
5. The President reported to the Board that the Executive Committee had voted to make available to members a mimeographed listing of the full membership sorted by company affiliation. This listing may be obtained from the Society office at a charge of \$2.00 per copy to cover printing and handling costs.

Vice-President Harold R. Lawson presided over the remainder of the discussion, which concerned organizational and procedural matters of the Society. The discussion was opened by Mr. Victor E. Henningsen, who gave a background report on the deliberations of the Committee on Organization and Procedure.

President Miller closed the session after thanking all those who had presented papers and had taken part in the discussion and preparation of the program. The meeting adjourned at 12:20 P.M.

A Smaller Company Forum was called to order at 2:00 P.M. on Friday, June 7, presided over by Mr. Dale L. Haakenstad. After discussion of questions on the program, this meeting adjourned at 4:30 P.M.