



THE INDEPENDENT CONSULTANT



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Entrepreneurial Actuaries Section Announcement—New Listing of Preferred Vendors for Membership

by Michael L. Frank

Besides the challenges of finding new business, entrepreneurial actuaries have to address other areas that they normally would not have been exposed to as part of being in a larger firm. This may include handling basic questions such as:

1. Who do I contact for legal services (e.g., consulting agreements, contracts, etc.)?
2. I would like to buy health insurance or professional liability coverage. Who should I contact?
3. Where do I find help if I have questions on how accounting works for my company or taxes?
4. How do I develop a Web site?
5. Who do I contact for computer software or hardware questions or backing up my computer system?
6. How do I do webinars or send data/presentations through the Internet?

In today's economy, we have also seen an increase in the number of questions pertaining to:

1. How do I find a job and who can help me do it?
2. Does anyone offer spiritual advisory services or business coaching services?

As a result, the Entrepreneurial Actuaries Section Council developed an initiative to help various actuaries, whether independent or not, in

[Meg Weber, Staff Partner](#)

[Jacque Kirkwood, Staff Editor](#)

[Sue Martz, Section Specialist](#)

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identifying resources so that entrepreneurial or independent actuaries can have access to service providers and vendors to meet many of their needs.

The preferred vendor listing includes technical resources to help actuaries use other actuarial firms for peer review, medical underwriting expertise, specialty services (e.g., reinsurance consulting, expert witness), and various auditing services (e.g., claims audits, eligibility audits, financial audits).

Please note that this list was developed based on personal experiences of individual members, i.e., member-to-member recommendations. The list grows constantly as our membership forwards recommendations to the EAS Council.

How Do I Access the Preferred Vendors?

Some of the vendors will offer discounts to EAS members. For a complete list of vendors, visit the Society of Actuaries Web site under the Entrepreneurial Actuaries Section. It is posted as [SOA Member Services](#). If you are interested in using any of these vendors, please contact them directly.

Are These Vendors Endorsed by the Society of Actuaries?

This information does not constitute an endorsement, recommendation or approval of the vendor or vendor's products or services by the Society of Actuaries, nor are there any exclusive arrangements. They are solely provided as a resource based on individual referrals of Entrepreneurial Actuaries Section members.

I Would Like My Company to Become a Preferred Vendor

If you are interested in offering a service to the members of this section, please contact Michael Frank who is coordinating the preferred vendor program for the Entrepreneurial Actuaries Section Council. He can be reached at 914.933.0063 or michael.frank@aquariuscapital.com.

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