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## TWENTY-YEAR POLICYHOLDER COST COMPARISONS AMONG ORDINARY INSURANCE PLANS

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#### ABSTRACT

This paper shows how the following may be *rapidly* calculated, with appropriate allowance for income tax:

1. The twenty-year illustrative yield (i.e., yield based on dividend illustrations) on the extra funds that a policyholder places in a higherpremium plan in excess of those required by a lower-premium one.

2. Twenty-year costs for policies already in force, with an example of the calculation of comparative costs under a replacement proposal (including the illustrative yield obtained by continuation of the present policy).

3. The twenty-year illustrative yield of a permanent plan over nonparticipating, five-year renewable term insurance (without accumulation of funds), both when neither plan is yet issued and when the term insurance is proposed as a replacement, with worked examples. (A fundaccumulation method is also formulated and used to test the accuracy of the shorter method.)

4. The effect of changes in dividend scale, with special reference to the yield of a permanent plan over nonparticipating, five-year renewable term insurance.

While the main emphasis of the paper is on twenty-year costs and illustrative yields, the relative cost of early withdrawal and the most perspicuous way in which this can be presented to the policyholder are also considered.

HIS paper shows how twenty-year policyholder cost comparisons can be rapidly made among life insurance policies that differ in plan or initial policy duration or both. The methods developed are applications and extensions of the method for obtaining policyholder costs presented in the paper "A Fast, More Meaningful Twenty-Year Net Cost Formula" (hereinafter referred to as "Paper I").

Section I of the paper describes how the twenty-year "illustrative yield" (i.e., yield based on dividend illustrations) can be calculated on the

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extra funds that a policyholder places in a higher-premium plan in excess of those required by a lower-premium one.

Section II shows how twenty-year costs can be calculated for a policy that has been in force for one or more years. An illustration of the application of the method to the comparison of costs under a replacement proposal is given.

It is possible to adapt the proposed cost formulas to plans with premiums that are not level by utilizing appropriate factors. The most widely sold of such plans is nonparticipating, five-year renewable term insurance. Section III shows how the illustrative yield of a permanent plan over the nonparticipating, five-year renewable term plan can be calculated. First a method of obtaining this illustrative yield along conventional lines by accumulating funds at different interest rates is formulated. Then a method is developed whereby such a twenty-year illustrative yield can be obtained without the need to accumulate funds. Consideration is given to the illustrative yield when neither plan is yet issued and when the permanent plan is already in force with replacement by the term plan suggested. Not only is the proposed procedure much less tedious and time-consuming than the conventional method, but it is also shown to be quite accurate.

#### I. ILLUSTRATIVE YIELD BETWEEN LEVEL-PREMIUM PLANS

The method of calculating policyholder costs given in Paper I involves the use of an assumed interest rate. Use of a predetermined interest basis is justifiable for cost comparisons among policies under the same plan because moderate changes in the interest rate assumed have only a small effect on the difference between the costs of such policies and consequently are unlikely to affect the relative ranking of their costs. However, moderate changes in the interest rate assumed have a marked effect on the difference between the costs of policies with substantially different investment elements. It is thus desirable that the relative costs of different plans of insurance be presented in a way that is meaningful in terms of the prospective policyholder's investment expectations and income tax bracket.

A measure of the relative costs of different plans of insurance that satisfies the above requirement is the yield during the first twenty policy years on the extra funds that a policyholder places in the higher-premium plan of insurance in excess of those that he puts in the lower-premium one. When this yield is calculated on the basis of dividend illustrations, it is important that this be made clear, so that the yield will not be interpreted as either a guarantee or an estimate. Here such a yield is designated an "illustrative yield."

The illustrative yield of a higher-premium plan over a lower-levelpremium one is calculated as the interest rate at which the net costs under the two plans are the same. Table A of the Appendix gives policyholder cost factors at interest rates of from 1 to 8 per cent at 1 per cent intervals. It is generally necessary to calculate the net costs under each plan at only two or three of these rates to determine between which two adjoining rates the illustrative yield lies. Interpolation on the difference between the plans' costs at each of these two interest rates then gives the illustrative yield rate.

If it is anticipated that the policy will be kept in force until it matures as a death claim, then the illustrative yield as calculated above is the after-tax rate. To obtain the illustrative after-tax yield appropriate to the cases in which the policy subsequently is surrendered or matures as an endowment, the costs used in determining the illustrative yield are calculated with the twentieth-year cash value reduced by the income tax (if any) payable on surrender (or maturity as an endowment) at the end of twenty years. This tax is derived by applying the prospect's marginal income tax rate to any excess of the total of the twentieth-year cashsurrender (or endowment) value and twenty years' dividends over the total of twenty years' premiums.

Implicit in any calculation of illustrative yield is an appraisal of the value of the change in net insurance protection. This value cannot be determined precisely for comparisons between two permanent plans of insurance. However, since a change in the value placed on the insurance protection of 1.00 per 1,000 corresponds to a change in illustrative yield of only about 0.1 per cent,<sup>1</sup> it can be seen that illustrative yields for younger issue ages are fairly accurate. At the older issue ages, illustrative yields of one permanent plan over another lower-premium one depend heavily on judgment as to the value to be placed on the insurance element and are thus less meaningful.

#### **II. COST COMPARISONS UNDER REPLACEMENT PROPOSALS**

The proposed net cost formula as stated in Part 2 of the Appendix to Paper I may be modified to give the twenty-year net cost for a policy already in force, if premiums are payable for at least twenty more years.

<sup>1</sup> This relationship derives from the pure endowment values of which the coefficients of the cost formula are composed, being expressible in factors of the form  $(1 - qz)(1 + i)^{-1}$ .

For a policy issued at age x, the net cost from the end of the tth year is calculated as

$$(\ddot{a}_{x+t:\overline{20}})^{-1}(CV_{t} + TD_{t}) + (1.0 \text{ or } \pi^{AP})(Premium) - D_{1}^{10} \left(\sum_{t+1}^{t+10} Div\right) - D_{1}^{20} \left(\sum_{t+1}^{t+20} Div\right) - P_{x+t:\overline{20}}(CV_{t+20}) - P_{x-t:\overline{20}}(TD_{t+20}),$$
(1)

where the factors  $\pi^{AP}$ ,  $D_1^{10}$ , and  $D_1^{20}$  take the values tabulated for issue age x + t. Table B of the Appendix gives values of the initial cash-value redistribution factor  $(\ddot{a}_{x:\overline{201}})^{-1}$ . It may be noted that, for policies in force, f is 1 in the factors  $D_f^{10}$  and  $D_f^{20}$ . Furthermore, the factor  $P_{x-r;\overline{201}}($ rather than  $P_{x+t-r;\overline{201}})$  is applied to the terminal dividend payable at the end of the twenty years to give some recognition to the relatively greater value of the terminal dividend death benefit on policies already in force.

Application of the above formula may be illustrated with reference to a \$10,000 whole life policy that Company A issued five years ago at age 40. Company B proposes to replace this with a new policy on the same plan. The cost data for Companies A and B were derived from data for those of the twenty-four large companies referred to in Section V of Paper I that do not automatically include the waiver of premium benefit in their rates. Company A's data approximately equal the averages of the data for the two companies with the highest costs on the \$10,000 whole life plan at issue ages 35 and 45, while Company B's data approximately equal the averages of the data for the two companies with the lowest such costs.

In the cost calculations that follow, italicized figures refer to adjustments (or costs, as the case may be) to take account of income tax, at 25 per cent, applied on surrender of the policies at age 65.

#### Company A

1.

Data (per \$1,000 face a	amount):		
Issue age		40	
Fifth-year cash value	e	\$ 84.0	00
Premium charged		\$ 27.7	72
Total dividends sixtl	n through fifteenth years	\$ 73.8	80
Total dividends sixtl	h through twenty-fifth years	\$197.3	70
Twenty-fifth-year ca	sh value	\$500.3	50
Twenty-fifth-year te	rminal dividend	\$ 16.0	38
Age rating to allow	for terminal dividend payable on death		
$(r+5)\ldots$		15 yea	rs
Premiums are appoint payable.	tionable and a post-mortem dividend is		
Total dividends first	through twenty-fifth years (for tax base)	\$213.0	04

#### 2. Calculation:

Income tax, at 25 per cent, payable on surrender at age 65 = 0.25 [213.04 + 500.50 + 16.08 - 25 (27.72)]= \$9.16. Cost from age 45 (1958 C.S.O. 4 per cent basis) = 0.07635 (84.00) + 0.99435 (27.72) - 0.03244 (73.80)-0.03156 (197.70) - 0.02619 (500.50) - 0.03055 (16.08)+0.02619 (9.16)= \$11.74 (or \$11.98).

#### Company B

1. Data (per \$1,000 face amount)	
Issue age	45
Premium charged	\$ 32.71
Total dividends first ten years	\$ 68.25
Total dividends first twenty years	\$208.56
First dividend payable at end of first year.	
Twentieth-year cash value	\$458.79
No terminal dividends payable. Premiums are apportionable,	
and a post-mortem dividend is payable.	
2. Calculation:	
Income tax, at 25 per cent, payable on surrender at age 65	
= 0.25 [208.56 + 458.79 - 20 (32.71)]	
=\$3.29.	
Cost (1958 C.S.O. 4 per cent basis)	
= 0.99435(32.71) - 0.03244(68.25) - 0.03156(208.56)	
-0.02619(458.79) + 0.02619(3.29)	
= \$11.71 (or \$11.80).	

When replacement is proposed, the policyholder should be informed not only of the relative costs over the long term but also of the loss that he would incur should he replace his old policy and then surrender the new one a short time later. This loss can be shown by a comparison of the costs of insurance per \$1,000 net amount at risk in the year following the proposed replacement, using the formula prescribed by the state of Washington.<sup>2</sup> For Companies A and B these costs are \$5.66 and \$23.32, respectively.

The twenty-year illustrative yield of the old policy over the proposed replacement may be of interest to the policyholder. Twenty-year costs on the 1958 C.S.O. 3 per cent basis for Companies A and B may be shown, with no income tax charged, to be \$9.36 and \$9.93, respectively, and, with income tax at 25 per cent, to be \$9.63 and \$10.03, respectively. Consequently, the twenty-year illustrative yield of the old policy, if kept in

<sup>3</sup> For a description of the Washington formula see TSA, XX (1968), D513.

force until it matures as a death claim, is 3.95 per cent after tax or (with a 25 per cent tax rate) 5.27 per cent before tax. On the other hand, if the policy is surrendered at age 65, the twenty-year illustrative yield is (with a 25 per cent tax rate) 3.69 per cent after tax or 4.92 per cent before tax.

The illustrative yield of the old policy over the new one may be expected to be somewhat lower for periods longer than twenty years. However, little credibility can be attached to any prediction of what the actual relation between the two companies' costs will be over such an extended period. On the other hand, it is virtually certain that continuation of the present policy would be more advantageous to the policyholder should he terminate his policy within a few years. For most policyholders the possibility of termination within a period appreciably shorter than twenty years cannot be altogether ignored. If the present policyholder feels unable to rule out this possibility, he would be imprudent to entertain the proposed replacement.

In the above illustration no income tax would be payable on surrender of the old policy at the time of suggested replacement. Where such tax would be payable, it should be deducted from the initial cash value and this reduced value used in calculating twenty-year costs.

#### III. ILLUSTRATIVE YIELD OF A PERMANENT PLAN OVER FIVE-YEAR RENEWABLE TERM INSURANCE

The illustrative yields of most interest are those of permanent insurance over renewable term insurance or, specifically, those of whole life insurance over nonparticipating, five-year renewable term insurance. The rather tedious process conventionally used to obtain these illustrative yields is formulated first. Then a much shorter method for obtaining these illustrative yields over the first twenty policy years is demonstrated. Results under both methods are compared for various issue ages and dividend-scale patterns.

#### Fund Accumulation Method

To determine the illustrative yield on the extra funds placed in whole life insurance over those placed in nonparticipating renewable term insurance, it may be assumed that at the beginning of each year the renewable term insurance buyer puts into an investment fund the excess of the whole life premium, less any dividend, over the term premium required to purchase insurance for the difference between the whole life policy's death benefit and the investment fund at midyear. (In what follows "face amount" refers to the face amount under the life policy.) If the face amount is 1,000 S, the total amount of term premium paid t years from issue is

$$f^{T} + S(1,000 + a - v^{1/2} \cdot F)_{t}^{1} \pi^{NT}$$

where

 $f^T$  = policy fee for term insurance;

- $t^a$  = average ancillary death benefit per \$1,000 face amount in (t + 1)th policy year (such as a mortuary dividend);
- $_{t}F$  = investment fund per \$1,000 face amount end of policy year t, before payment of any dividend for the year;
- $l\pi^{NT}$  = term premium payable *t* years from issue per unit of term benefit (superscript *N* indicates net of policy fee); and

S = face amount in 1,000's.

The build of the fund per \$1,000 face amount is given by

$$\left\{ {}_{\iota}F - {}_{\iota}D + {}^{M}\pi^{\mathrm{GL}} - \left[ \frac{f^{T}}{S} + (1,000 + {}_{\iota}a - v^{1/2} \cdot {}_{\iota+1}F)^{1}_{\iota}\pi^{\mathrm{NT}} \right] \right\}$$

$$\times (1 + i) = {}_{\iota+1}F ,$$

where  $_{t}D$  is the whole life dividend per \$1,000 face amount for tth policy year and  $^{M}\pi^{GL}$  is the whole life premium charged per \$1,000 face amount (including appropriate fraction of the relevant policy fee).

It follows that

$${}_{+1}F = \frac{({}_{t}F - {}_{i}D + {}^{M}\pi^{\rm GL} - {}^{M}_{i}\pi^{\rm GT} - {}_{i}a {}^{1}_{i}\pi^{\rm NT})}{1 - (1 + i)^{1/2} {}_{i}^{1}_{\pi}\pi^{\rm NT}} (1 + i) , \qquad (2)$$

where  ${}_{i}^{M}\pi^{GT}$  is the term premium charged *i* years from issue per 1,000 of term benefit, including fraction of policy fee appropriate for a term benefit of 1,000 S. (Thus  ${}_{i}^{M}\pi^{GT} = f^{T}/S + 1,000 \cdot {}_{i}^{1}\pi^{NT}$ .)

To obtain the illustrative yield over the *n* years following the end of the *m*th policy year, the fund at the start of the period,  ${}_{m}D + CV_{m} + TD_{m}$ , is accumulated through *n* years at different interest rates by application of formula (2). The rate that gives  ${}_{m+n}F - {}_{m+n}D = CV_{m+n} + TD_{m+n}$  is then found by interpolation. When neither plan is yet issued *m*,  ${}_{m}F$ , and  ${}_{m}D$  are zero, and, when replacement of permanent insurance by term insurance is contemplated, *m* is the duration at which replacement would occur.

#### Proposed Method-Neither Plan Yet Issued

In lieu of the above accumulation method, the twenty-year illustrative yield of a whole life plan over a nonparticipating, five-year renewable term plan can be found by using the same approach outlined earlier for obtaining the illustrative yield of a higher-premium plan over a lowerpremium one. The calculation falls into three parts:

- a) Determination of an appropriate rated age on the 1958 C.S.O. table to correspond to the value of mortality as reflected in the five-year renewable term premiums.
- b) Determination, using factors for the nearest integral-rated age, of the illustrative yield of the whole life plan over the five-year renewable term plan, with the level twenty-year cost for the term insurance obtained by applying the redistribution factors given in Table C of the Appendix to the five-year renewable term premiums.
- c) Adjustment of the yield from b to give the yield for the exact rated age.

The term  $[(1 + i)^{1/2} \cdot i \pi^{NT}]$  in the denominator of formula (2) can be regarded as having the role of a mortality rate. We thus have to determine which series of rates from a mortality table would be equivalent in its effect to the series of values of  $[(1 + i)^{1/2} \cdot i \pi^{NT}]$ . The relative effect of these values on the growth of the fund depends on the size of the numerator of formula (2). This is roughly proportional to  $_{t+1}F$  or, as a convenient approximation for the present purpose, to t + 1. On this account, then, for any given issue age the four five-year term premiums payable during the first twenty policy years should be weighted, in order, 3, 8, 13, and 18. Allowing also for the effect of interest, a weighted average rate per 1,000 is obtained of

where

$$\sum_{r=0}^{3} K_{r} \cdot \frac{M}{5r} \pi^{N5T} , \qquad (3)$$
$$K_{r} = \frac{(5r+3)v^{5r-0.5}}{\sum_{r=0}^{3} (5r+3)v^{5r}}$$

and  ${}_{t}^{M}\pi^{N5T}$  is the five-year renewable term premium per 1,000, net of policy fee, payable from policy duration t.

The corresponding average rate from a mortality table is obtained by applying weights similar to  $K_r$  to net five-year term premiums derived from the table. However, as mortality table rates change from year to year and the numerator of formula (2) increases from year to year, these term premiums should reflect the additional weight attached to succeeding mortality rates within each five-year period. Thus, in accordance with the approximation made above, the successive mortality rates should be weighted 1, 2, 3, ... 20. To reflect these weights, the net five-year term premiums should be for an increasing death benefit that equals t in the tth policy year from the beginning of the twenty-year period. Correspond-

ing, then, to the weighted rate of formula (3), the weighted average mortality rate may be taken to be 1,000  $Q_x$ , where

$$Q_{x} = \frac{\sum_{r=0}^{3} v^{5r-1} \left[ \frac{5r(M_{x+5r} - M_{x+5r+5}) + R_{x+5r} - R_{x+5r+5} - 5M_{x+5r+5}}{N_{x+5r} - N_{x+5r+5}} \right]}{\sum_{r=0}^{3} (5r+3)v^{5r}}.$$
 (4)

If the rate obtained by application of formula (3) is closest to that for age x given by formula (4), an illustrative yield  $i_x$  would be calculated, using the factors for age x from Tables A and C of the Appendix. If, further, the rate obtained by application of formula (3) equals  $Q_x + h$ , the required illustrative yield i'' calculated using this value is given by

$$\frac{1-(Q_x+h)}{1+i''}=\frac{1-Q_x}{1+i_x},$$

since, with i'' so defined, pure endowments (and hence policy cost redistribution factors) based on mortality and interest rates  $Q_x + h$  and i'' have the same values as those based on mortality and interest rates  $Q_x$ and  $i_x$ . It follows that

$$i^{\prime\prime} = i_x - \left(\frac{1+i_x}{1-Q_x}\right)h.$$

Since h is small, it may be assumed that

$$i^{\prime\prime}=i_x-(1+i)h\,,$$

where i is the rate of interest used in applying formulas (3) and (4).

The calculation of i'' is made easier if loaded values  $K'_r$  and  $Q'_x$ , such that  $K'_r = (1 + i)K_r$  and  $Q'_x = (1 + i)Q_x$ , are used instead of  $K_r$  and  $Q_x$ . The former value  $Q_x + h$  then becomes  $Q'_x + h'$ , where h' = (1 + i)h, so that  $i'' = i_x - h'$ . Values of  $K'_r$  and  $Q'_x$  are given in Table D of the Appendix. (Here  $\lambda = 0$ .)

The following example of a calculation of illustrative yield of whole life insurance over five-year renewable term insurance uses average data for twenty mutual and ten stock companies for policy amount \$10,000 at issue age 35. It ignores ancillary death benefits.

In the following calculations of costs and yields italicized figures refer to adjustments (or costs or yields, as the case may be) needed to take account of income tax, at 25 per cent, applied on surrender of the whole life policy at the end of twenty years.

It should be noted that the interest rates quoted are all after-tax earned interest rates. Thus, for the 25 per cent tax bracket, which has been used

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for tax on gains,  $1\frac{1}{3}$  times the interest rates suggested would have to be earned on the money invested in a taxable fund.

#### Data

Whole life plan:
Premium charged per \$1,000 \$ 23.41
Total dividends first ten years \$ 39.43
Total dividends first twenty years \$132.37
Twentieth-year cash-surrender value
First dividend assumed pavable at end of first policy year.
Five-year renewable term plan (nonparticipating):
Promiume per \$1,000 pet policy fee \$5,17,\$6,63,\$0,14,\$13,41
$\begin{array}{c} Premiums per $1,000 her $1,000 her $10,000 he$
$\begin{array}{c} \text{eradinged per $1,000 for $10,000 benefit $0.20, $7.03, $10.14, \\ \text{$1.41} \end{array}$
φ1 <del>1</del> . <b>11.</b>
Calculation <sup>3</sup>
Income tax, at 25 per cent, payable on surrender of whole life policy at the end of twenty years
=0.25 [132.37 + 373.34 - 20 (23.41)]
=\$9.38.
Loaded average mortality rate $(D) = 0.12459(5.17) + 0.26032(6.63)$
+ 0.33144 (9.14) + 0.35958 (13.41)
= 10.22
Nearest integral-rated age $(D) = 39$
Policyholder costs at 5 per cent using age 30 factors:
Whole life $(A)$ : 23 A1 = 0.02482 (30 A2) = 0.02087 (132 27)
whole me $(1)$ , $25.41 = 0.00402 (09.43) = 0.02901 (102.07)$
-0.02343(373.34 - 9.30)
= 8.30 (07 8.62).
5  Y.K.I.(0): 0.30039(0.28) + 0.27000(7.03) + 0.20878(10.14)
+0.15483(14.41)
= 8.72.
Difference in cost = $-0.14$ (or 0.10).
Policyholder costs at 6 per cent, using age 39 factors:
Whole life $(A)$ : 23.41 - 0.03993 (39.43) - 0.02688 (132.37)
-0.02261(373.34 - 9.38)
$= 9.84 \ (or \ 10.05).$
5 Y.R.T. (C): $0.38020(6.28) + 0.27771(7.63) + 0.20036(10.14)$
+0.14172(14.41)
= 8.58.
Difference in $cost = 1.26$ (or 1.47).
Yield using age 39 factors = $[5.00 + 0.14/(1.26 + 0.14)]$ %
or $[5,00-0,10/(1.47-0,10)]\%$
=5.10% (or 4.93%).

<sup>8</sup> Letters in parentheses refer to the appendixed tables used,

Required yield (D) = Yield using age 39 factors -0.1 (10.22 - 9.91)%= 5.10% (or 4.93%) -0.03%= 5.07% (or 4.90%).

As a check the yield using age 40 factors is calculated to be 5.01% (or 4.84%) and:

Required yield (D) = yield using age 40 factors -0.1 (10.22-10.82)% = 5.01% (or 4.84%) + 0.06%= 5.07% (or 4.90%).

To test the accuracy of this result, the illustrative yield may be found by conventional means, accumulating funds at different interest rates,

#### TABLE 1

20-YEAR ILLUSTRATIVE YIELD ERRORS (PARTICIPATING WHOLE LIFE
INSURANCE VS. NONPARTICIPATING, FIVE-YEAR
RENEWABLE TERM INSURANCE)

		Error in Appro b	ximate Illustrative y Fund Accumulatio	Yield as Shown ns
Issue Age	Approximate Illustrative Yield* (Per Cent)	If Dividends in Arithmetical Progression (Per Cent)	If Dividends in Geometrical Progression (Per Cent)	If Dividends In- crease Twice as Rapidly at Central Durations† (Per Cent)
25 35 45 50	5.32 5.07 5.31 5.62	$ \begin{array}{r} 0.00 \\ .00 \\01 \\ -0.02 \end{array} $	$ \begin{array}{r} 0.00 \\01 \\01 \\ - 0.04 \end{array} $	$ \begin{array}{r} -0.02 \\03 \\04 \\ -0.07 \end{array} $

Note.—The first dividend is assumed payable at the end of the first policy year for issue ages 35 and 50 and at the end of the second policy year for issue ages 25 and 45.

\* The illustrative yields are based on average data for a number of companies.

† Successive dividends to policy year 8 and from policy year 13 differ by a constant amount. Successive dividends between policy years 8 and 13 differ by twice this amount.

using formula (2). It is necessary to stipulate a specific scale of dividends with, of course, ten-year and twenty-year totals as given. If the dividends are in arithmetical progression,  $({}_{20}F - {}_{20}D)$  is found at interest rates 5.065 and 5.075 per cent to have the values \$372.97 and \$373.55, respectively. Since the twentieth-year cash-surrender value is \$373.34, the illustrative yield of 5.07 per cent obtained above is, with dividends in arithmetical progression, correct to the nearest 0.01 per cent.

If the dividends form a geometrical progression, the approximate illustrative yield of 5.07 per cent is found to be -0.01 per cent in error.

Table 1 shows, for issue ages 25, 35, 45, and 50, approximate twentyyear illustrative yields of participating whole life insurance over nonparticipating, five-year renewable term insurance and the errors in these yields for dividend scales in arithmetical progression, in geometrical progression, and in a third form that is designed so that the present values of both the first ten years' and the second ten years' dividends are larger than they are on the scale in arithmetical progression. For most dividend scales (as in the case of any scale with monotonic first differences) the present values of the dividends payable in the first ten and the second ten policy years are such that, while one of these values exceeds the value of the corresponding dividends on the dummy scale in arithmetical progression, the other value falls short of the value of the corresponding dividends in arithmetical progression. Thus the errors for the third scale shown in Table 1 are larger than those generally encountered.

This is confirmed by a consideration of the frequency of equivalentlevel dividend errors and the effect of changes in policyholder costs on illustrative yields. For example, the greatest equivalent-level dividend error shown in Table 1 of Paper I for issue age 35 on the whole life plan is 0.05. The calculation above shows that such a change in policyholder cost would change the illustrative yield by (0.05/1.40) per cent, or 0.036 per cent.

The illustrative yields and associated errors shown in Table 1 take no account of ancillary death benefits. Approximate illustrative yields have been calculated for issue age 50, using the data on which Table 1 is based but with allowance for the apportionable premium benefit and the postmortem dividend benefit in the whole life costs. These results may be compared with those obtained from fund accumulations using formula (2).

Allowance for the apportionable premium benefit in the whole life costs increases the approximate illustrative yield over the five-year renewable term insurance by 0.23 per cent at issue age 50. Allowance at this issue age for the post-mortem dividend benefit increases the approximate illustrative yield by 0.07 per cent. Fund accumulations using formula (2) show that these increases are correct to the nearest 0.01 per cent.

Nonparticipating, five-year renewable term insurance does not usually carry the apportionable premium benefit. When this is included and the whole life insurance also carries the benefit, tests for various issue ages show that approximate allowance for the benefit may be made by rating down the factor  $\pi^{AP}$  of Table A of the Appendix by six years before applying it to the whole life premium. When the benefit is included in the term insurance but not in the whole life insurance, the reduction in  $\pi^{AP}$  resulting from a six-year rate-down in age may be added to 1.0 to obtain the factor applicable to the whole life premium.

The effect of a change in dividend scale on yield may be readily determined. For example, in the case illustrated above, a reduction of \$10.00 in the amount of dividends payable in the second ten policy years would increase the whole life cost by  $10(D_1^{20})$ , or \$0.30. (See factor for 1958 C.S.O. 5 per cent, age 39.) The corresponding reduction in yield of approximately (0.30/1.40) per cent, or 0.21 per cent, should be applied to the illustrative yield of 5.07 per cent to give the after-tax yield applicable when the policy is continued in force until it matures as a death claim. If the policy were to be subsequently surrendered, the after-tax yield of 4.90 per cent should, with income tax at 25 per cent, be reduced by 75 per cent of 0.21 per cent, or 0.16 per cent.

An alternative way to relate changes in yields and dividend scales is to determine the change in dividend scale needed to produce a given yield. For example, in the case illustrated above, the reduction in the amount of dividends pavable in the second ten policy years needed to lower the vield to 4 per cent may be determined. Policyholder costs on the 1958 C.S.O. 4 per cent basis for age 39 are calculated to be \$7.21 for the life plan and \$8.86 for the term plan. The difference of (-\$1.65) between these costs is noted to be \$1.51 below the difference of (- \$0.14) between the costs on the 1958 C.S.O. 5 per cent basis for age 39. as shown in the illustrative calculation above. The reduction in the amount of dividends pavable in the second ten policy years that would produce a lowering of the yield rate from 5.07 to 4 per cent is thus about 1.07  $(1.51/D_1^{20})$ , or \$48.95. (See factor for 1958 C.S.O. 4 per cent, age 39.) With this drastic change in the dividend scale, no income tax would be payable on surrender at the end of twenty years, so that 4 per cent would be the after-tax rate in this eventuality as well as when the policy matures as a death claim.

It may be noted that changes in the dividend totals of the first and second ten policy years may readily be related to changes in the excess interest or other factors on which the dividend scale is based.

A prospective policyholder interested in comparing the costs of whole life and five-year renewable term policies should not only be informed of yields over twenty years but should also be made aware of his extra net outlay were he to buy the life policy and then surrender it when a cash value first becomes available.

Illustrative yields are sometimes calculated on the basis of assumed rates of termination. It is to be doubted whether the prospective policyholder can make a meaningful choice from among arrays of such rates. However, given the twenty-year illustrative after-tax and before-tax yields applicable to his circumstances (preferably with some indication of how changes in the dividend scale would affect these yields), his extra net outlay on surrender of the life policy a year or two after issue, and an understanding that this potential loss may be expected to be gradually written off with illustrative yields approaching the twenty-year illustrative yield emerging toward the end of the twenty-year period—given this intelligence, the prospect is better able to appraise the relative cost of the plans, since the differences between them are expressed in financial terms that he can readily comprehend. In making this appraisal the prospect would (perhaps subconsciously) weigh the likelihood of his withdrawing, but he would not have to go through the baffling experience of trying to translate this likelihood into a set of numerical probabilities.

It may be noted that approximate illustrative yields over five-year renewable term insurance are but little affected by the interest rate assumed in computing values of  $K'_r$  and  $Q'_x$ . For example, if these values are based on a 6 per cent rather than a 5 per cent rate, then the approximate illustrative yields of Table 1 are reduced at issue ages 25 and 35 by 0.01 per cent and at issue ages 45 and 55 by 0.02 per cent.

#### Proposed Method—Permanent Plan Already in Force

The method described above for closely approximating the twenty-year illustrative yield of a (not yet issued) whole life plan over a nonparticipating, five-year renewable term plan can be adapted to enable the twenty-year illustrative yield to be rapidly determined when the life policy is already in force and the term insurance is proposed as a replacement. Costs under the life plan are calculated, using formula (1) in Section II above. Formulas (3) and (4), which give the values of  $K_r$  and  $Q_x$ , are adjusted so that, in effect, the fund given by formula (2) is assumed to increase linearly through the twenty years from the cash-surrender value at the start to that at the end. On this assumption, if the ratio of the former value to the latter is  $\lambda$ , the fund at the end of the *t*th year of the twenty-year period is proportional to  $[t + 20\lambda/(1 - \lambda)]$ . Consequently  $20\lambda/(1 - \lambda)$  must be added to (a) the coefficients (5r + 3) in the numerator and denominator of formula (3) and in the denominator of formula (4) and (b) the coefficient 5r in the numerator of formula (4).

Values of  $K'_r$  and  $Q'_x$  based on values of  $K_r$  and  $Q_x$  with the above modification are included in Table D of the Appendix for  $\lambda = 0.1, 0.2, 0.3, 0.4, \text{ and } 0.5$ .

Application of this method will be illustrated with reference to a proposal that the life policy issued five years ago by Company A (for which data are given in Sec. II) be replaced with nonparticipating, five-year renewable term insurance issued by Company C. Each of this company's four relevant term premiums equals the average of the two lowest premiums charged at the same age by ten large stock companies. These premiums are per \$1,000:

The value of  $\lambda$  here is (84.00/515.58), or 0.163; using the relevant values of  $K'_r$  from Table D of the Appendix, the loaded average mortality rate is found to be 0.21359 (8.53) + 0.27194 (12.15) + 0.29503 (17.86) +0.29537 (27.96) = 18.65. A comparison of this value with the relevant values of  $Q'_x$  given in Table D shows that the nearest integral-rated age is 47 and that the required illustrative yield is 0.02 per cent below the yield obtained using factors for this age. The requisite cost calculations may be

	5 Per Cent	6 Per Cent
Whole life 5 Y.R.T	14.57 (or 14.78) 15.22	16.60 (or 16.79) 14.90
Difference in costs	-0.65 (or -0.44)	1.70 (or 1.89)

TABLE 2 Policyholder Costs

laid out in Table 2. (Italicized costs and yields take account of income tax, at 25 per cent, applied on surrender of the life policy at age 65.)

The illustrative yield for the case in Table 2, obtained by accumulating funds using formula (2) and taking account of Company A's apportionable premium benefit, post-mortem dividends, and terminal dividend death benefit, is 5.251 (or 5.168) per cent.<sup>4</sup>

It may be noted that without the various auxiliary death benefits of Company A the illustrative yield is 5.12 (or 5.03) per cent by the approximate method and 5.111 (or 5.027) per cent using formula (2).

One source of error in approximate illustrative yields is the equivalentlevel dividend error, which here is \$0.033. Elimination of this error would reduce the above approximate illustrative yields about 0.014 per cent.

<sup>4</sup> Company A's relevant annual dividends are, in order, \$4.42, \$4.92, \$5.66, \$6.40, \$7.17, \$7.99, \$8.62, \$9.09, \$9.54, \$9.99, \$10.43, \$10.86, \$11.26, \$11.70, \$12.15, \$12.60, \$13.04, \$13.50, \$13.95, and \$14.41. The terminal dividends payable on dcath in the last fourteen of the twenty years are, in order, \$0.50, \$1.22, \$1.95, \$2.67, \$3.39, \$5.30, \$7.19, \$9.10, \$11.00, \$12.90, \$13.54, \$14.17, \$14.81, and \$15.44.

#### APPENDIX

#### TABLE A

POLICYHOLDER COST FACTORS

1958 C.S.O. 1 PER CENT

Issue	ATH	No P	OST-MOR	tem Div	IDEND	WITH	Post-Mo	RTEM DI	VIDEND	10 <sup>5</sup> ×
Age x	<i>π<sup>ΛΓ#</sup></i>	D10*	D120*	D <sub>2</sub> <sup>10</sup> *	D10*	D10+	D120*	D10*	D <sub>3</sub> <sup>20</sup> *	$P_{\substack{1\\x;20}}$
5	99,930	751	4,567	713	4,577	751	4,572	712	4,581	4,418
15	99,910	781	4,550	741	4,560	780	4,556	740	4,565	4,397
20 21 22 23 24	99,896 99,893 99,888 99,883 99,883 99,877	798 802 808 815 823	4,541 4,538 4,535 4,531 4,526	757 761 767 774 782	4,550 4,548 4,544 4,540 4,536	796 801 806 813 820	4,547 4,544 4,541 4,538 4,534	755 760 765 771 779	4,557 4,554 4,551 4,548 4,544	4,379 4,373 4,366 4,359 4,350
25	99,871	832	4,521	791	4,531	828	4,529	787	4,539	4,340
26	99,863	842	4,515	801	4,525	838	4,524	797	4,534	4,329
27	99,854	854	4,508	813	4,518	850	4,518	809	4,528	4,316
28	99,845	868	4,500	827	4,510	863	4,511	822	4,521	4,302
29	99,834	884	4,491	843	4,501	877	4,503	836	4,513	4,286
30	99,822	901	4,481	860	4,491	894	4,494	853	4,504	4,269
31	99,808	921	4,470	880	4,480	913	4,484	871	4,494	4,249
32	99,793	943	4,457	901	4,467	934	4,473	892	4,482	4,228
33	99,776	967	4,443	926	4,453	957	4,460	916	4,470	4,204
34	99,757	995	4,427	952	4,437	983	4,446	941	4,456	4,179
35	99,736	1,025	4,410	982	4,420	1,012	4,430	970	4,440	4,150
36	99,713	1,058	4,391	1,014	4,402	1,044	4,413	1,001	4,423	4,120
37	99,688	1,094	4,370	1,050	4,381	1,079	4,394	1,035	4,405	4,086
38	99,660	1,134	4,348	1,089	4,358	1,118	4,374	1,073	4,384	4,050
39	99,630	1,177	4,323	1,131	4,334	1,160	4,351	1,114	4,362	4,010
40	99,596	1,225	4,295	1,178	4,307	1,206	4,326	1,159	4,337	3,967
41	99,560	1,277	4,266	1,228	4,277	1,256	4,299	1,208	4,311	3,920
42	99,521	1,333	4,233	1,284	4,245	1,311	4,270	1,262	4,281	3,869
43	99,477	1,395	4,198	1,344	4,210	1,371	4,237	1,320	4,249	3,814
44	99,431	1,463	4,159	1,410	4,172	1,437	4,202	1,384	4,214	3,754
45	99,380	1,536	4,117	1,481	4,130	1,508	4,164	1,454	4,176	3,690
46	99,324	1,616	4,071	1,559	4,085	1,586	4,122	1,530	4,135	3,621
47	99,264	1,703	4,021	1,643	4,036	1,671	4,076	1,612	4,090	3,546
48	99,199	1,797	3,967	1,734	3,982	1,763	4,026	1,702	4,041	3,466
49	99,127	1,900	3,908	1,834	3,924	1,864	3,972	1,799	3,988	3,379
50	99,050	2,011	3,845	1,941	3,861	1,974	3,914	1,905	3,930	3,286
51	98,967	2,132	3,775	2,058	3,793	2,092	3,850	2,020	3,867	3,187
52	98,878	2,263	3,700	2,184	3,719	2,222	3,780	2,145	3,799	3,083
53	98,782	2,404	3,620	2,320	3,640	2,361	3,706	2,279	3,725	2,973
54	98,681	2,556	3,533	2,466	3,555	2,512	3,625	2,424	3,646	2,859
55	98,573	2,718	3,441	2,621	3,464	2,674	3,538	2,579	3,561	2,742
56	98,458	2,890	3,342	2,785	3,367	2,847	3,446	2,744	3,470	2,621
57	98,335	3,074	3,238	2,959	3,265	3,031	3,347	2,920	3,373	2,495
58	98,205	3,268	3,127	3,143	3,156	3,228	3,242	3,106	3,271	2,365
59	98,067	3,474	3,009	3,337	3,042	3,436	3,130	3,303	3,162	2,231
60	97,919	3,692	2,885	3,541	2,920	3,658	3,012	3,511	3,046	2,091

Nore.— $\pi^{AP}$ : factor applicable to premium when a premium refund is payable on death. Dj: factor applicable to the sum of the first *s* policy years' dividends, when the first dividend is payable for policy year *f*. \* These values are 10<sup>s</sup> times the values as defined above.

1958 C.S.O. 2 PER CENT

Issue	1P+	No Po	NO POST-MORTEM DIVIDEND WITH POST-M				Post-Moi	RTEM DIV	TIDEND	10 <sup>8</sup> ×
Age x	# <sup>AI</sup> *	$D_1^{10} *$	D120*	D <sub>3</sub> <sup>10</sup> *	D20*	$D_{1}^{10}*$	D120*	D <sub>2</sub> <sup>10</sup> *	D <sup>20</sup> *	$P_{x:20}$
5	99,931	1,381	4,204	1,302	4,223	1,381	4,208	1,302	4,226	3,962
15	99,911	1,410	4,187	1,330	4,207	1,410	4,192	1,330	4,211	3,943
20 21 22 23 24	99,898 99,894 99,890 99,885 99,885 99,879	1,426 1,431 1,436 1,443 1,450	4,178 4,175 4,172 4,168 4,164	1,345 1,349 1,355 1,361 1,369	4,197 4,195 4,192 4,188 4,183	1,426 1,430 1,435 1,441 1,448	4,184 4,181 4,178 4,175 4,175	1,344 1,348 1,354 1,359 1,366	4,203 4,201 4,198 4,195 4,191	3,927 3,921 3,915 3,908 3,900
25	99,873	1,459	4,159	1,377	4,178	1,457	4,167	1,375	4,186	3,891
26	99,866	1,469	4,153	1,387	4,173	1,466	4,162	1,384	4,181	3,881
27	99,858	1,481	4,147	1,399	4,166	1,477	4,156	1,395	4,175	3,869
28	99,849	1,494	4,139	1,412	4,159	1,489	4,149	1,407	4,169	3,856
29	99,838	1,509	4,131	1,426	4,150	1,504	4,142	1,421	4,161	3,842
30	99,826	1,525	4,121	1,443	4,141	1,520	4,133	1,437	4,153	3,826
31	99,813	1,544	4,110	1,462	4,130	1,538	4,123	1,455	4,143	3,808
32	99,799	1,566	4,098	1,482	4,118	1,558	4,112	1,475	4,132	3,789
33	99,782	1,589	4,085	1,506	4,104	1,581	4,100	1,497	4,120	3,767
34	99,764	1,615	4,070	1,531	4,090	1,606	4,087	1,522	4,107	3,744
35	99,744	1,644	4,053	1,559	4,073	1,634	4,072	1,549	4,092	3,718
36	99,722	1,676	4,035	1,590	4,055	1,665	4,055	1,579	4,075	3,690
37	99,697	1,711	4,015	1,624	4,035	1,698	4,037	1,612	4,057	3,659
38	99,670	1,749	3,993	1,661	4,014	1,735	4,017	1,648	4,038	3,626
39	99,641	1,791	3,969	1,702	3,990	1,776	3,995	1,687	4,016	3,590
40	99,609	1,836	3,943	1,746	3,964	1,820	3,971	1,730	3,993	3,550
41	99,574	1,886	3,914	1,794	3,936	1,869	3,945	1,777	3,967	3,507
42	99,535	1,941	3,883	1,847	3,905	1,922	3,917	1,829	3,939	3,461
43	99,494	2,000	3,849	1,904	3,871	1,980	3,885	1,885	3,908	3,411
44	99,448	2,065	3,812	1,967	3,835	2,043	3,851	1,946	3,874	3,357
45	99,399	2,135	3,771	2,035	3,795	2,112	3,814	2,012	3,838	3,298
46	99,345	2,212	3,727	2,108	3,752	2,187	3,774	2,085	3,798	3,235
47	99,287	2,295	3,680	2,189	3,705	2,269	3,730	2,164	3,755	3,167
48	99,223	2,386	3,628	2,276	3,654	2,358	3,682	2,249	3,708	3,094
49	99,154	2,484	3,571	2,370	3,598	2,455	3,630	2,342	3,657	3,015
50	99,080	2,591	3,510	2,472	3,538	2,560	3,574	2,443	3,601	2,931
51	98,999	2,706	3,444	2,583	3,473	2,674	3,512	2,552	3,541	2,841
52	98,913	2,831	3,372	2,702	3,403	2,798	3,446	2,671	3,476	2,746
53	98,820	2,966	3,295	2,831	3,327	2,933	3,374	2,799	3,405	2,646
54	98,721	3,111	3,212	2,969	3,246	3,077	3,296	2,936	3,330	2,543
55	98,616	3,266	3,124	3,115	3,159	3,232	3,213	3,084	3,248	2,437
56	98,504	3,431	3,029	3,271	3,067	3,398	3,124	3,241	3,162	2,327
57	98,385	3,606	2,929	3,435	2,970	3,575	3,030	3,407	3,069	2,213
58	98,258	3,791	2,823	3,609	2,867	3,763	2,929	3,584	2,971	2,096
59	98,122	3,987	2,711	3,791	2,758	3,963	2,822	3,770	2,868	1,975
60	97,978	4,194	2,593	3,983	2,643	4,174	2,709	3,967	2,758	1,849

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1958 C.S.O. 3 PER CENT

Issue	4.8.4	No Po	ost-Mor	TEM DIVI	DEND	WITH I	Post-Mo	RTEM DIV	/IDEND	10 <sup>5</sup> ×
AGE x	***	D10*	D130*	D <sub>2</sub> <sup>10</sup> *	D20*	$D_{1}^{10}*$	$D_{1}^{20}$ *	D <sub>3</sub> <sup>10</sup> *	D <sup>20</sup> *	$P_{x:\frac{1}{20}}$
<u>5</u>	99,932	1,988	3,853	1,864	3,883	1,988	3,857	1,864	3,886	3,547
15	99,912	2,016	3,837	1,890	3,867	2,017	3,841	1,890	3,871	3,529
20 21 22 23 24	99,899 99,895 99,891 99,887 99,887 99,882	2,032 2,036 2,041 2,047 2,054	3,828 3,826 3,823 3,819 3,815	1,904 1,909 1,914 1,920 1,927	3,858 3,856 3,853 3,849 3,845	2,032 2,036 2,041 2,046 2,053	3,833 3,831 3,828 3,825 3,825 3,822	1,904 1,908 1,913 1,919 1,925	3,863 3,861 3,859 3,855 3,855 3,852	3,514 3,509 3,503 3,497 3,490
25	99,876	2,063	3,810	1,935	3,840	2,061	3,817	1,933	3,848	3,481
26	99,869	2,072	3,805	1,944	3,835	2,070	3,812	1,942	3,843	3,472
27	99,861	2,083	3,798	1,955	3,829	2,081	3,807	1,952	3,837	3,462
28	99,852	2,096	3,791	1,967	3,821	2,093	3,800	1,964	3,831	3,450
29	99,842	2,110	3,783	1,981	3,813	2,106	3,793	1,978	3,824	3,437
30	99,831	2,126	3,774	1,997	3,804	2,121	3,785	1,993	3,815	3,422
31	99,818	2,144	3,763	2,015	3,794	2,139	3,775	2,010	3,806	3,406
32	99,804	2,164	3,752	2,035	3,783	2,158	3,765	2,029	3,796	3,388
33	99,789	2,187	3,739	2,057	3,770	2,180	3,753	2,050	3,784	3,369
34	99,771	2,212	3,725	2,081	3,756	2,204	3,740	2,074	3,771	3,347
35	99,752	2,240	3,709	2,108	3,740	2,231	3,726	2,100	3,757	3,324
36	99,730	2,270	3,691	2,137	3,723	2,261	3,710	2,128	3,741	3,298
37	99,707	2,303	3,672	2,169	3,704	2,293	3,692	2,159	3,724	3,270
38	99,681	2,340	3,651	2,205	3,683	2,329	3,673	2,194	3,705	3,240
39	99,652	2,380	3,628	2,243	3,661	2,368	3,652	2,231	3,685	3,207
40	99,621	2,424	3,603	2,285	3,636	2,411	3,629	2,272	3,662	3,171
41	99,587	2,471	3,576	2,331	3,609	2,457	3,604	2,317	3,637	3,132
42	99,550	2,524	3,546	2,381	3,579	2,509	3,577	2,366	3,610	3,090
43	99,509	2,580	3,513	2,435	3,547	2,564	3,547	2,420	3,581	3,044
44	99,465	2,642	3,477	2,495	3,512	2,625	3,514	2,478	3,549	2,995
45	99,417	2,710	3,439	2,559	3,474	2,691	3,478	2,541	3,514	2,942
46	99,365	2,783	3,397	2,629	3,433	2,764	3,440	2,610	3,476	2,884
47	99,309	2,863	3,351	2,705	3,388	2,842	3,397	2,685	3,434	2,823
48	99,247	2,949	3,301	2,787	3,340	2,927	3,351	2,766	3,390	2,756
49	99,181	3,043	3,247	2,876	3,287	3,020	3,302	2,855	3,341	2,685
50	99,108	3,145	3,189	2,973	3,230	3,121	3,247	2,950	3,288	2,608
51	99,030	3,255	3,126	3,078	3,168	3,231	3,188	3,054	3,230	2,527
52	98,946	3,374	3,057	3,190	3,101	3,349	3,125	3,167	3,168	2,441
53	98,856	3,503	2,984	3,312	3,029	3,478	3,056	3,288	3,101	2,351
54	98,760	3,641	2,905	3,442	2,952	3,616	2,982	3,418	3,028	2,258
55	98,657	3,788	2,820	3,580	2,870	3,764	2,902	3,558	2,951	2,161
56	98,548	3,945	2,730	3,726	2,782	3,923	2,817	3,706	2,869	2,062
57	98,432	4,112	2,635	3,881	2,690	4,092	2,727	3,864	2,781	1,960
58	98,308	4,288	2,534	4,044	2,592	4,271	2,630	4,030	2,688	1,855
59	98,176	4,474	2,427	4,215	2,488	4,462	2,528	4,206	2,589	1,746
60	98,035	4,670	2,314	4,395	2,379	4,663	2,420	4,391	2,485	1,633

Note.— $r^{AP}$ : factor applicable to premium when a premium refund is payable on death.  $D_{f}^{i}$ : factor applicable to the sum of the first *s* policy years' dividends, when the first dividend is payable for policy year *f*.

\* These values are 10<sup>s</sup> times the values as defined above.

1958	C.S.O.	4	PER	CENT
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Issue	17.	No P	OST-MOR	TEM DIVI	dend	WITH I	Post-Mo	RTEM DI	VIDEND	10 <sup>5</sup> ×
AGE x	<i><b>T</b></i> <sup><b>DF#</b></sup>	D10+	D120*	D <sub>2</sub> <sup>10</sup> *	D20*	D10*	D120 *	D10 *	D; 10 *	P 1 x:30
5	99,933	2,570	3,516	2,396	3,557	2,570	3,519	2,396	3,560	3,168
15	99,913	2,597	3,500	2,421	3,542	2,598	3,504	2,422	3,546	3,152
20 21 22 23 24	99,900 99,897 99,893 99,889 99,889	2,612 2,616 2,621 2,627 2,633	3,491 3,489 3,486 3,483 3,479	2,434 2,438 2,443 2,449 2,455	3,534 3,531 3,528 3,525 3,521	2,613 2,617 2,621 2,627 2,633	3,496 3,494 3,492 3,489 3,489 3,485	2,435 2,439 2,443 2,449 2,455	3,538 3,536 3,534 3,531 3,527	3,138 3,134 3,129 3,123 3,116
25	99,878	2,641	3,474	2,463	3,517	2,641	3,481	2,462	3,523	3,109
26	99,871	2,650	3,469	2,472	3,511	2,649	3,476	2,471	3,519	3,100
27	99,864	2,661	3,463	2,482	3,506	2,659	3,471	2,480	3,513	3,091
28	99,855	2,673	3,456	2,494	3,499	2,671	3,465	2,492	3,507	3,080
29	99,846	2,686	3,449	2,507	3,491	2,684	3,458	2,504	3,500	3,068
30	99,835	2,701	3,440	2,522	3,482	2,698	3,450	2,519	3,493	3,055
31	99,823	2,719	3,430	2,539	3,473	2,715	3,441	2,535	3,484	3,041
32	99,810	2,738	3,419	2,557	3,462	2,734	3,431	2,553	3,474	3,024
33	99,795	2,760	3,407	2,578	3,450	2,754	3,420	2,573	3,463	3,007
34	99,778	2,783	3,393	2,601	3,436	2,778	3,407	2,595	3,450	2,987
35	99,759	2,810	3,378	2,627	3,421	2,803	3,394	2,620	3,437	2,966
36	99,738	2,839	3,361	2,654	3,405	2,832	3,378	2,647	3,422	2,942
37	99,715	2,871	3,343	2,685	3,387	2,863	3,361	2,677	3,405	2,917
38	99,690	2,906	3,323	2,718	3,367	2,897	3,343	2,710	3,387	2,889
39	99,663	2,944	3,301	2,755	3,346	2,935	3,323	2,746	3,368	2,859
40	99,632	2,986	3,277	2,794	3,322	2,976	3,301	2,785	3,346	2,827
41	99,599	3,031	3,251	2,838	3,296	3,020	3,277	2,827	3,322	2,791
42	99,563	3,081	3,222	2,885	3,268	3,069	3,250	2,874	3,297	2,753
43	99,524	3,135	3,191	2,936	3,238	3,123	3,222	2,924	3,269	2,712
44	99,482	3,194	3,157	2,992	3,205	3,181	3,190	2,980	3,238	2,667
45	99,435	3,259	3,120	3,053	3,169	3,244	3,156	3,040	3,205	2,619
46	99,385	3,328	3,080	3,119	3,129	3,314	3,119	3,105	3,168	2,567
47	99,330	3,404	3,036	3,191	3,087	3,389	3,079	3,176	3,129	2,511
48	99,270	3,487	2,989	3,269	3,040	3,470	3,035	3,253	3,086	2,451
49	99,205	3,576	2,937	3,353	2,990	3,559	2,987	3,337	3,040	2,386
50	99,135	3,673	2,882	3,444	2,936	3,656	2,935	3,427	2,989	2,317
51	99,059	3,778	2,821	3,542	2,877	3,760	2,879	3,526	2,934	2,244
52	98,978	3,891	2,756	3,648	2,814	3,874	2,818	3,632	2,875	2,166
53	98,890	4,013	2,686	3,762	2,745	3,996	2,752	3,746	2,811	2,085
54	98,797	4,144	2,611	3,884	2,672	4,128	2,681	3,869	2,743	2,001
55	98,697	4,284	2,531	4,014	2,595	4,269	2,605	4,001	2,669	1,914
56	98,590	4,433	2,445	4,151	2,512	4,420	2,524	4,141	2,591	1,825
57	98,477	4,591	2,354	4,297	2,424	4,581	2,438	4,289	2,507	1,733
58	98,356	4,758	2,258	4,449	2,331	4,752	2,346	4,446	2,419	1,639
59	98,227	4,934	2,157	4,609	2,234	4,933	2,249	4,611	2,325	1,541
60	98,089	5,120	2,050	4,777	2,131	5,125	2,146	4,785	2,227	1,440

1958 C.S.O. 5 PER CENT

Issue	APa	No Po	os <b>t-Mo</b> r	rem Divi	DEND	WITH ]	ost-Mo	RTEM DI	IDEND	10 <sup>6</sup> X
Age x	<i>π</i> <sup>111</sup> <b>•</b>	$D_1^{10} *$	D120*	D <sub>2</sub> <sup>10</sup> *	D;10*	$D_{1}^{10}*$	D120*	D10*	D <sup>20</sup> *	$P_{x;10}$
5	99,933	3,126	3,192	2,897	3,246	3,127	3,195	2,898	3,249	2,825
15	99,914	3,152	3,177	2,921	3,232	3,154	3,180	2,923	3,235	2,810
20 21 22 23 24	99,901 99,898 99,894 99,890 99,890 99,886	3,166 3,170 3,175 3,180 3,187	3,169 3,166 3,164 3,161 3,157	2,934 2,938 2,942 2,948 2,954	3,224 3,221 3,219 3,216 3,212	3,168 3,171 3,176 3,181 3,187	3,173 3,171 3,169 3,166 3,162	2,935 2,939 2,943 2,948 2,954	3,228 3,226 3,224 3,221 3,218	2,797 2,794 2,789 2,784 2,778
25	99,880	3,194	3,153	2,961	3,208	3,194	3,159	2,961	3,214	2,771
26	99,874	3,203	3,148	2,969	3,203	3,202	3,154	2,969	3,209	2,763
27	99,867	3,212	3,142	2,979	3,197	3,212	3,149	2,978	3,204	2,755
28	99,859	3,224	3,135	2,990	3,191	3,223	3,143	2,989	3,199	2,745
29	99,859	3,237	3,128	3,002	3,184	3,235	3,137	3,001	3,192	2,734
30 31 32 33 34	99,839 99,828 99,815 99,800 99,784	3,251 3,267 3,286 3,306 2,329	3,120 3,110 3,100 3,088 3,075	3,016 3,032 3,050 3,070 3,091	3,175 3,166 3,156 3,144 3,131	3,249 3,265 3,283 3,303 3,303 3,325	3,129 3,121 3,111 3,100 3,088	3,014 3,030 3,047 3,066 3,087	3,185 3,176 3,167 3,156 3,145	2,722 2,709 2,694 2,678 2,661
35	99,766	3,354	3,061	3,115	3,117	3,350	3,075	3,111	3,132	2,641
36	99,746	3,382	3,045	3,142	3,102	3,377	3,060	3,136	3,117	2,620
37	99,724	3,412	3,027	3,170	3,085	3,407	3,044	3,165	3,102	2,597
38	99,699	3,446	3,008	3,202	3,066	3,439	3,027	3,195	3,085	2,572
39	99,673	3,482	2,987	3,236	3,045	3,475	3,008	3,229	3,066	2,545
40	99,643	3,522	2,964	3,273	3,023	3,514	2,986	3,266	3,045	2,516
41	99,611	3,565	2,939	3,314	2,999	3,557	2,963	3,306	3,023	2,484
42	99,577	3,612	2,912	3,359	2,972	3,604	2,938	3,351	2,998	2,449
43	99,539	3,664	2,882	3,407	2,943	3,655	2,911	3,398	2,971	2,411
44	99,497	3,720	2,850	3,460	2,912	3,710	2,881	3,451	2,942	2,371
45	99,452	3,781	2,815	3,517	2,877	3,771	2,848	3,508	2,911	2,327
46	99,403	3,848	2,777	3,579	2,840	3,837	2,813	3,569	2,876	2,281
47	99,350	3,920	2,735	3,647	2,800	3,909	2,774	3,636	2,839	2,230
48	99,292	3,998	2,690	3,720	2,756	3,987	2,732	3,709	2,798	2,176
49	99,229	4,083	2,641	3,799	2,708	4,071	2,687	3,788	2,754	2,118
50	99,161	4,175	2,588	3,884	2,657	4,163	2,637	3,874	2,706	2,055
51	99,088	4,274	2,531	3,976	2,601	4,263	2,583	3,966	2,654	1,989
52	99,008	4,381	2,469	4,076	2,541	4,371	2,525	4,066	2,598	1,919
53	98,923	4,497	2,402	4,183	2,477	4,487	2,463	4,174	2,537	1,846
54	98,832	4,621	2,331	4,297	2,408	4,613	2,395	4,290	2,472	1,771
55	98,735	4,754	2,255	4,418	2,334	4,747	2,323	4,413	2,402	1,693
56	98,631	4,894	2,174	4,547	2,256	4,891	2,246	4,545	2,328	1,613
57	98,520	5,044	2,088	4,682	2,173	5,044	2,164	4,684	2,249	1,530
58	98,402	5,201	1,997	4,825	2,086	5,206	2,077	4,831	2,165	1,445
59	98,275	5,368	1,900	4,974	1,994	5,378	1,984	4,986	2,077	1,358
60	98,140	5,543	1,799	5,131	1,896	5,560	1,886	5,149	1,984	1,268

NOTE.—#AP: factor applicable to premium when a premium refund is payable on death. D<sup>\*</sup><sub>2</sub>: factor applicable to the sum of the first s policy years' dividends, when the first dividend is payable for policy year f. \* These values are 10<sup>5</sup> times the values as defined above,

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1958 C.S.O. 6 PER CENT

ISSUE		No Post-Mortem Dividend				WITH POST-MORTEM DIVIDEND				105 X
Age x	π <sup>ΑΓ</sup> *	D10*	D120*	D10*	D10*	D10 *	D120 *	D <sub>3</sub> <sup>10</sup> *	D20*	P 1 x:20
5	99,934	3,655	2,883	3,369	2,950	3,657	2,885	3,370	2,953	2,514
15	99,915	3,681	2,868	3,391	2,936	3,683	2,871	3,393	2,940	2,500
20 21 22 23 24	99,902 99,899 99,896 99,892 99,887	3,694 3,698 3,702 3,707 3,713	2,860 2,858 2,855 2,852 2,852 2,849	3,403 3,407 3,411 3,416 3,422	2,929 2,927 2,924 2,921 2,918	3,696 3,700 3,704 3,709 3,715	2,864 2,862 2,860 2,857 2,857 2,854	3,405 3,409 3,413 3,417 3,423	2,933 2,931 2,929 2,926 2,923	2,489 2,486 2,482 2,477 2,471
25 26 27 28 29	99,882 99,876 99,870 99,862 99,853	3,720 3,728 3,738 3,748 3,761	2,845 2,840 2,835 2,829 2,822	3,429 3,436 3,445 3,456 3,456 3,467	2,914 2,909 2,904 2,898 2,891	3,721 3,729 3,738 3,748 3,760	2,850 2,846 2,841 2,836 2,829	3,429 3,437 3,446 3,455 3,467	2,919 2,915 2,911 2,905 2,899	2,465 2,458 2,451 2,442 2,432
30	99,843	3,774	2,814	3,481	2,883	3,773	2,822	3,480	2,892	2,422
31	99,832	3,790	2,805	3,495	2,875	3,789	2,814	3,494	2,884	2,410
32	99,820	3,807	2,795	3,512	2,865	3,805	2,805	3,510	2,875	2,396
33	99,806	3,827	2,784	3,531	2,854	3,824	2,795	3,528	2,865	2,382
34	99,790	3,848	2,771	3,551	2,842	3,846	2,783	3,548	2,854	2,366
35	99,773	3,872	2,758	3,573	2,828	3,869	2,771	3,570	2,842	2,348
36	99,753	3,898	2,743	3,598	2,814	3,895	2,757	3,595	2,828	2,329
37	99,732	3,927	2,726	3,625	2,797	3,923	2,742	3,621	2,813	2,309
38	99,708	3,959	2,708	3,655	2,780	3,955	2,725	3,651	2,797	2,286
39	99,682	3,993	2,688	3,687	2,760	3,989	2,706	3,682	2,779	2,261
40 41 42 43 44	99,654 99,623 99,589 99,552 99,512	4,031 4,072 4,117 4,166 4,219	2,666 2,642 2,616 2,588 2,557	3,722 3,760 3,802 3,848 3,848 3,897	2,739 2,716 2,691 2,664 2,634	4,026 4,067 4,111 4,160 4,213	2,686 2,664 2,640 2,614 2,586	3,717 3,755 3,797 3,842 3,891	2,759 2,738 2,715 2,689 2,662	2,235 2,206 2,175 2,141 2,104
45	99,469	4,277	2,524	3,951	2,601	4,271	2,554	3,945	2,632	2,065
46	99,421	4,340	2,488	4,009	2,566	4,334	2,521	4,003	2,599	2,023
47	99,369	4,408	2,448	4,072	2,528	4,402	2,484	4,066	2,563	1,977
48	99,313	4,482	2,406	4,141	2,486	4,476	2,444	4,135	2,525	1,929
49	99,252	4,563	2,359	4,214	2,442	4,556	2,401	4,209	2,483	1,876
50	99,186	4,650	2,309	4,294	2,393	4,644	2,353	4,289	2,437	1,820
51	99,114	4,744	2,255	4,381	2,340	4,738	2,302	4,376	2,388	1,761
52	99,037	4,845	2,196	4,474	2,284	4,841	2,247	4,470	2,335	1,698
53	98,954	4,954	2,133	4,573	2,223	4,951	2,188	4,571	2,278	1,632
54	98,866	5,072	2,065	4,680	2,158	5,070	2,124	4,680	2,216	1,565
55	98,771	5,197	1,993	4,793	2,088	5,198	2,055	4,796	2,150	1,495
56	98,669	5,329	1,916	4,913	2,015	5,334	1,982	4,919	2,080	1,423
57	98,561	5,470	1,835	5,039	1,937	5,479	1,904	5,049	2,006	1,349
58	98,445	5,619	1,748	5,172	1,854	5,633	1,821	5,187	1,927	1,273
59	98,321	5,776	1,657	5,310	1,768	5,796	1,733	5,331	1,843	1,195
60	98,189	5,941	1,561	5,455	1,676	5,968	1,641	5,483	1,755	1,115

1958 C.S.O. 7 PER CENT

		No P	OST-MOR		WITH POST-MORTEM DIVIDEND				<u> </u>	
Issue Age z	<sub>π</sub> AP∗	D <sup>10</sup> *	D10+	D.10*	D <sup>20</sup> *	D10*	D <sup>30</sup> *	D, <sup>10</sup> *	D.20*	$\begin{array}{c}10^{1}\times\\P_{x;\frac{1}{20}}\end{array}$
5 15	99,935 99,916	4,158 4,183	2,587 2,573	3,809 3,831	2,670 2,656	4,160 4,185	2,590 2,576	3,811 3,834	2,672 2,659	2,234 2,221
20	99,903	4,195	2,566	3,842	2,649	4,198	2,569	3,845	2,653	2,211
21	99,901	4,199	2,564	3,845	2,647	4,201	2,567	3,848	2,651	2,208
22	99,897	4,203	2,561	3,849	2,645	4,205	2,565	3,851	2,649	2,205
23	99,893	4,207	2,558	3,854	2,642	4,210	2,563	3,856	2,646	2,200
24	99,889	4,213	2,555	3,859	2,639	4,215	2,560	3,861	2,644	2,195
25	99,884	4,220	2,551	3,866	2,635	4,222	2,556	3,867	2,640	2,190
26	99,879	4,227	2,547	3,873	2,631	4,229	2,552	3,874	2,636	2,184
27	99,872	4,236	2,542	3,881	2,626	4,237	2,548	3,882	2,632	2,177
28	99,865	4,246	2,536	3,891	2,620	4,247	2,542	3,892	2,627	2,169
29	99,856	4,258	2,529	3,902	2,614	4,258	2,536	3,902	2,621	2,160
30 31 32 33 34	99,847 99,836 99,825 99,811 99,796	4,271 4,285 4,302 4,320 4,341	2,522 2,514 2,504 2,494 2,482	3,914 3,928 3,944 3,961 3,980	2,606 2,598 2,589 2,579 2,579 2,567	4,271 4,285 4,301 4,319 4,339	2,530 2,522 2,513 2,504 2,493	3,914 3,928 3,943 3,960 3,979	2,614 2,607 2,598 2,589 2,578	2,150 2,140 2,128 2,115 2,100
35	99,779	4,363	2,469	4,001	2,555	4,362	2,481	4,000	2,567	2,085
36	99,760	4,388	2,454	4,025	2,541	4,386	2,468	4,023	2,554	2,067
37	99,740	4,415	2,439	4,050	2,525	4,413	2,453	4,048	2,540	2,049
38	99,717	4,445	2,421	4,077	2,509	4,443	2,437	4,075	2,524	2,028
39	99,692	4,478	2,403	4,108	2,490	4,475	2,420	4,105	2,507	2,006
40	99,664	4,514	2,382	4,140	2,470	4,511	2,400	4,138	2,489	1,982
41	99,634	4,553	2,359	4,176	2,449	4,550	2,379	4,174	2,468	1,956
42	99,601	4,595	2,335	4,215	2,425	4,592	2,357	4,213	2,446	1,928
43	99,566	4,641	2,308	4,258	2,399	4,638	2,332	4,255	2,422	1,898
44	99,527	4,692	2,279	4,304	2,371	4,689	2,305	4,302	2,396	1,865
45	99,484	4,746	2,247	4,355	2,340	4,743	2,275	4,352	2,368	1,830
46	99,438	4,806	2,213	4,409	2,307	4,803	2,243	4,406	2,337	1,792
47	99,388	4,870	2,175	4,468	2,271	4,868	2,208	4,466	2,303	1,751
48	99,333	4,940	2,135	4,532	2,232	4,938	2,170	4,530	2,267	1,707
49	99,274	5,016	2,091	4,601	2,189	5,015	2,129	4,599	2,227	1,660
50	99,209	5,098	2,043	4,675	2,144	5,097	2,084	4,675	2,184	1,610
51	99,140	5,187	1,992	4,755	2,094	5,187	2,036	4,756	2,138	1,556
52	99,065	5,282	1,937	4,842	2,041	5,284	1,983	4,844	2,088	1,500
53	98,984	5,385	1,877	4,935	1,984	5,389	1,927	4,939	2,033	1,441
54	98,898	5,496	1,813	5,034	1,922	5,501	1,866	5,040	1,975	1,381
55	98,805	5,613	1,745	5,139	1,857	5,622	1,801	5,148	1,913	1,318
56	98,706	5,738	1,672	5,250	1,788	5,751	1,732	5,263	1,847	1,254
57	98,600	5,871	1,595	5,367	1,714	5,888	1,658	5,385	1,777	1,188
58	98,487	6,011	1,514	5,490	1,637	6,033	1,579	5,513	1,702	1,121
59	98,365	6,158	1,427	5,619	1,555	6,187	1,496	5,648	1,624	1,051
60	98,236	6,313	1,337	5,753	1,470	6,349	1,408	5,789	1,541	979

1958	C.S.O.	8 PER	CENT

Issur		NO POST-MORTEM DIVIDEND			WITH POST-MORTEM DIVIDEND				105 2	
AGE x	π <sup>AP</sup> *	D10*	D120*	D <sub>2</sub> <sup>10</sup> *	D110 *	D10*.	D120*	D <sub>3</sub> <sup>10</sup> *	D110*	$p_{\pi;20}$
5	99,935	4,634	2,306	4,220	2,404	4,636	2,308	4,222	2,406	1,982
15	99,916	4,657	2,292	4,240	2,391	4,661	2,295	4,243	2,394	1,971
20 21 22 23 24	99,904 99,902 99,899 99,895 99,891	4,669 4,672 4,676 4,681 4,686	2,285 2,284 2,281 2,279 2,279	4,251 4,254 4,257 4,262 4,267	2,385 2,383 2,380 2,378 2,375	4,672 4,676 4,679 4,684 4,689	2,289 2,287 2,285 2,283 2,283 2,280	4,254 4,257 4,260 4,264 4,269	2,388 2,386 2,384 2,382 2,382 2,379	1,962 1,959 1,955 1,952 1,947
25 26 27 28 29	99,886 99,881 99,875 99,868 99,860	4,692 4,699 4,708 4,717 4,728	2,272 2,268 2,263 2,258 2,258 2,252	4,273 4,279 4,287 4,296 4,306	2,371 2,367 2,363 2,357 2,351	4,695 4,702 4,710 4,719 4,729	2,277 2,273 2,268 2,264 2,258	4,275 4,281 4,289 4,298 4,307	2,376 2,372 2,368 2,363 2,358	1,942 1,937 1,930 1,923 1,916
30	99,851	4,740	2,244	4,318	2,344	4,741	2,251	4,319	2,352	1,907
31	99,840	4,754	2,237	4,331	2,337	4,755	2,244	4,331	2,344	1,897
32	99,829	4,769	2,228	4,345	2,328	4,770	2,236	4,346	2,336	1,886
33	99,816	4,787	2,218	4,362	2,318	4,787	2,227	4,362	2,328	1,875
34	99,802	4,806	2,207	4,380	2,308	4,806	2,217	4,379	2,318	1,862
35 36 37 38 39	99,785 99,767 99,747 99,725 99,700	4,827 4,851 4,877 4,905 4,936	2,194 2,181 2,166 2,149 2,131	4,399 4,421 4,444 4,470 4,498	2,296 2,282 2,268 2,252 2,252 2,235	4,827 4,851 4,876 4,904 4,935	2,205 2,193 2,179 2,164 2,147	4,399 4,420 4,444 4,470 4,498	2,307 2,294 2,281 2,266 2,250	1,848 1,832 1,815 1,797 1,777
40	99,674	4,969	2,112	4,529	2,216	4,969	2,129	4,529	2,233	1,756
41	99,645	5,006	2,091	4,563	2,196	5,006	2,109	4,562	2,214	1,732
42	99,613	5,046	2,067	4,599	2,173	5,046	2,087	4,599	2,193	1,707
43	99,578	5,090	2,042	4,639	2,149	5,089	2,064	4,638	2,170	1,680
44	99,540	5,137	2,015	4,682	2,122	5,137	2,038	4,682	2,146	1,650
45	99,499	5,189	1,985	4,729	2,094	5,189	2,010	4,729	2,119	1,619
46	99,454	5,245	1,952	4,779	2,062	5,246	1,979	4,780	2,089	1,585
47	99,405	5,306	1,917	4,834	2,028	5,307	1,946	4,835	2,058	1,548
48	99,352	5,372	1,878	4,893	1,992	5,374	1,910	4,896	2,023	1,509
49	99,294	5,443	1,837	4,957	1,952	5,446	1,871	4,961	1,986	1,466
50	99,232	5,520	1,792	5,027	1,909	5,524	1,829	5,031	1,946	1,421
51	99,164	5,604	1,743	5,101	1,862	5,609	1,783	5,107	1,902	1,374
52	99,091	5,694	1,691	5,182	1,812	5,701	1,733	5,189	1,855	1,323
53	99,012	5,790	1,635	5,268	1,758	5,800	1,680	5,277	1,804	1,271
54	98,928	5,894	1,574	5,360	1,701	5,906	1,623	5,372	1,749	1,217
55	98,838	6,005	1,510	5,457	1,640	6,020	1,561	5,473	1,691	1,161
56	98,741	6,122	1,441	5,560	1,574	6,141	1,495	5,580	1,628	1,104
57	98,637	6,246	1,369	5,668	1,506	6,271	1,425	5,693	1,562	1,045
58	98,526	6,378	1,292	5,782	1,433	6,408	1,351	5,812	1,492	985
59	98,407	6,516	1,211	5,901	1,356	6,553	1,273	5,937	1,418	923
60	98,280	6,661	1,125	6,024	1,276	6,706	1,190	6,069	1,341	860

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#### TABLE B

## INITIAL CASH-VALUE REDISTRIBUTION FACTORS $(\dot{a}_{z:\overline{10}})^{-1}$

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(Mortality, 195	8 C.S.O.)
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Issue	INTEREST RATE							
#	1%	2%	3%	4%	5%	6%	7%	8%
5	5,555	6,068	6,601	7,154	7,724	8,309	8,908	9,520
15	5,577	6,090	6,625	7,178	7,749	8,335	8,935	9,547
20 21 22 23 24	5,588 5,591 5,593 5,596 5,600	6,102 6,105 6,108 6,111 6,114	6,637 6,640 6,643 6,646 6,649	7,191 7,194 7,197 7,200 7,204	7,763 7,765 7,768 7,772 7,775	8,349 8,352 8,355 8,358 8,358 8,362	8,950 8,953 8,956 8,959 8,963	9,562 9,565 9,568 9,571 9,575
25	5,604	6,118	6,654	7,208	7,780	8,367	8,967	9,580
26	5,608	6,123	6,659	7,213	7,785	8,372	8,973	9,585
27	5,614	6,129	6,664	7,219	7,791	8,378	8,979	9,591
28	5,620	6,135	6,671	7,226	7,798	8,385	8,986	9,598
29	5,627	6,143	6,679	7,234	7,806	8,393	8,994	9,607
30	5,635	6,151	6,688	7,243	7,815	8,403	9,003	9,616
31	5,645	6,161	6,698	7,253	7,826	8,413	9,014	9,627
32	5,656	6,172	6,709	7,265	7,838	8,425	9,027	9,639
33	5,668	6,185	6,722	7,278	7,851	8,439	9,041	9,654
34	5,682	6,200	6,737	7,294	7,867	8,455	9,057	9,670
35	5,698	6,216	6,754	7,311	7,885	8,474	9,076	9,689
36	5,716	6,235	6,774	7,331	7,905	8,494	9,097	9,710
37	5,736	6,255	6,795	7,353	7,928	8,518	9,120	9,734
38	5,758	6,279	6,819	7,378	7,953	8,543	9,146	9,761
39	5,783	6,304	6,846	7,405	7,981	8,572	9,175	9,790
40	5,810	6,332	6,875	7,435	8,012	8,603	9,207	9,823
41	5,840	6,363	6,907	7,468	8,046	8,638	9,243	9,858
42	5,872	6,397	6,942	7,504	8,083	8,676	9,281	9,897
43	5,908	6,435	6,980	7,544	8,123	8,717	9,323	9,940
44	5,948	6,476	7,023	7,588	8,168	8,763	9,369	9,987
45	5,992	6,521	7,069	7,635	8,217	8,813	9,420	10,038
46	6,040	6,571	7,121	7,688	8,271	8,868	9,476	10,095
47	6,092	6,625	7,177	7,746	8,330	8,928	9,538	10,157
48	6,150	6,685	7,239	7,810	8,395	8,994	9,605	10,225
49	6,214	6,751	7,307	7,879	8,467	9,067	9,679	10,300
50	6,283	6,823	7,381	7,956	8,545	9,147	9,759	10,382
51	6,360	6,903	7,463	8,039	8,630	9,234	9,848	10,471
52	6,444	6,990	7,552	8,131	8,724	9,329	9,944	10,568
53	6,537	7,085	7,650	8,231	8,826	9,433	10,050	10,675
54	6,638	7,189	7,758	8,341	8,938	9,547	10,165	10,791
55	6,749	7,304	7,875	8,462	9,061	9,671	10,291	10,918
56	6,871	7,429	8,004	8,593	9,194	9,807	10,428	11,057
57	7,004	7,566	8,144	8,736	9,340	9,955	10,578	11,208
58	7,149	7,716	8,297	8,892	9,499	10,116	10,741	11,372
59	7,307	7,878	8,464	9,062	9,672	10,291	10,918	11,551
60	7,480	8,056	8,646	9,248	9,860	10,481	11,110	11,744

NOTE.—Actual redistribution factors are 10<sup>-5</sup> times the values tabulated.

	INTEREST RATE											
Issue Age x		1	%		2%							
_	fo	fs	<i>f</i> 10	<i>f</i> 15	fo	fs	f10	f15				
0-32	27,505	25,852	24,193	22,450	29,447	26,347	23,471	20,735				
33-36	27,785	26,001	24,128	22,086	29,730	26,485	23,397	20,388				
37	27,949	26,080	24,089	21,882	29,897	26,557	23,351	20,195				
38	28,044	26,125	24,065	21,766	29,993	26,598	23,324	20,084				
39	28,149	26,174	24,038	21,639	30,099	26,643	23,294	19,963				
40	28,264	26,228	24,008	21,500	30,216	26,693	23,260	19,831				
41	28,390	26,287	23,974	21,349	30,344	26,746	23,223	19,688				
42	28,529	26,350	23,937	21,184	30,484	26,804	23,181	19,531				
43	28,681	26,419	23,896	21,004	30,638	26,867	23,135	19,360				
44	28,849	26,494	23,850	20,807	30,808	26,935	23,084	19,174				
45	29,032	26,575	23,799	20,594	30,994	27,008	23,027	18,971				
46	29,234	26,662	23,742	20,362	31,197	27,087	22,964	18,752				
47	29,454	26,757	23,679	20,110	31,420	27,173	22,894	18,513				
48	29,696	26,859	23,608	19,837	31,664	27,265	22,816	18,254				
49	29,960	26,970	23,529	19,541	31,931	27,365	22,730	17,974				
50	30,249	27,090	23,442	19,219	32,223	27,473	22,634	17,670				
51	30,566	27,219	23,344	18,871	32,542	27,589	22,528	17,341				
52	30,914	27,358	23,235	18,494	32,892	27,713	22,410	16,985				
53	31,294	27,506	23,113	18,087	33,275	27,845	22,278	16,602				
54	31,710	27,664	22,975	17,651	33,693	27,986	22,130	16,191				

#### TABLE C .--- FIVE-YEAR TERM PREMIUM REDISTRIBUTION FACTORS

1

NOTE.—Values quoted for issue ages 0-32 and 33-36 are those for ages 30 and 35, respectively. Mortality, 1958 C.S.O.  $f_r = 10^5 \cdot (N_{x+r} - N_{x+r+b})/(N_x - N_{x+20})$ . Actual redistribution factors are  $10^{-5}$  times the values tabulated.

	INTEREST RATE											
Issue Age		3'	%			4	%					
	f <sub>0</sub>	f i	f10	f15	fo	f6	f 10	f18				
0-32 33-36 37 38 39	31,412 31,697 31,866 31,963 32,070	26,768 26,894 26,959 26,997 27,037	22,711 22,628 22,578 22,548 22,514	19,109 18,781 18,597 18,493 18,378	33,392 33,678 33,847 33,945 34,053	27,113 27,228 27,286 27,320 27,356	21,920 21,829 21,775 21,743 21,707	17,574 17,265 17,092 16,993 16,885				
40 41 42 43 44	32,187 32,316 32,458 32,613 32,784	27,082 27,130 27,182 27,239 27,300	22,477 22,436 22,391 22,340 22,285	18,253 18,117 17,969 17,807 17,631	34,170 34,300 34,442 34,598 34,769	27,396 27,439 27,485 27,535 27,535 27,589	21,667 21,623 21,574 21,520 21,461	16,767 16,639 16,499 16,347 16,181				
45 46 47 48 49	32,971 33,176 33,401 33,646 33,914	27,366 27,436 27,512 27,595 27,683	22,223 22,155 22,079 21,996 21,903	17,440 17,233 17,008 16,764 16,499	34,957 35,162 35,387 35,633 35,901	27,647 27,709 27,776 27,848 27,926	21,395 21,323 21,242 21,154 21,056	16,001 15,806 15,594 15,365 15,117				
50 51 52 53 54	34,207 34,528 34,879 35,262 35,681	27,779 27,881 27,991 28,107 28,230	21,801 21,687 21,561 21,422 21,266	16,213 15,903 15,569 15,209 14,823	36,194 36,515 36,865 37,248 37,665	28,009 28,098 28,193 28,294 28,399	20,948 20,829 20,697 20,551 20,389	14,848 14,558 14,244 13,907 13,547				

#### TABLE C--Continued

į	INTEREST RATE											
Issue Age x		5'	%		6%							
	fo	fs	f10	f15	fo	fs	f10	f18				
0-32	35,379	27,385	21,106	16,131	37,364	27,582	20,275	14,779				
33-36	35,664	27,487	21,008	15,840	37,648	27,673	20,172	14,507				
37	35,833	27,539	20,950	15,678	37,816	27,718	20,112	14,354				
38	35,931	27,568	20,916	15,585	37,913	27,743	20,076	14,267				
39	36,039	27,600	20,878	15,483	38,020	27,771	20,036	14,172				
40	36,157	27,635	20,836	15,373	38,138	27,801	19,993	14,069				
41	36,286	27,672	20,790	15,252	38,267	27,833	19,944	13,956				
42	36,428	27,713	20,738	15,121	38,408	27,868	19,891	13,833				
43	36,584	27,757	20,681	14,978	38,563	27,906	19,832	13,699				
44	36,755	27,804	20,619	14,823	38,733	27,946	19,767	13,554				
45	36,942	27,854	20,550	14,654	38,920	27,988	19,696	13,396				
46	37,147	27,908	20,474	14,471	39,123	28,034	19,617	13,225				
47	37,371	27,966	20,391	14,272	39,346	28,083	19,531	13,040				
48	37,616	28,028	20,298	14,058	39,590	28,135	19,435	12,840				
49	37,884	28,094	20,196	13,825	39,855	28,191	19,331	12,623				
50	38,176	28,166	20,084	13,574	40,145	28,250	19,215	12,389				
51	38,495	28,242	19,960	13,303	40,462	28,314	19,088	12,136				
52	38,844	28,322	19,824	13,010	40,807	28,380	18,949	11,864				
53	39,224	28,407	19,673	12,696	41,184	28,450	18,795	11,571				
54	39,639	28,495	19,507	12,359	41,595	28,522	18,625	11,259				

#### TABLE C-Continued

	Interest Rate											
Issue Age x		7	%		8%							
	fo	fs	<i>f</i> 10	$f_{1\delta}$	f <sub>0</sub>	f 6	f10	f16				
0-32 33-36 37 38 39	39,339 39,621 39,788 39,884 39,991	27,709 27,788 27,826 27,848 27,848 27,871	19,434 19,328 19,265 19,229 19,188	13,517 13,263 13,121 13,039 12,951	41,299 41,576 41,742 41,837 41,942	27,768 27,835 27,867 27,885 27,904	18,590 18,482 18,417 18,380 18,338	12,343 12,107 11,974 11,898 11,816				
40 41 42 43 44	40,107 40,235 40,375 40,529 40,697	27,896 27,924 27,953 27,985 28,018	19,142 19,093 19,038 18,977 18,911	12,854 12,749 12,634 12,510 12,374	42,057 42,184 42,322 42,474 42,641	27,925 27,947 27,971 27,996 28,023	18,292 18,241 18,185 18,124 18,056	11,726 11,628 11,522 11,406 11,280				
45 46 47 48 49	40,882 41,084 41,305 41,546 41,809	28,053 28,091 28,131 28,173 28,219	18,838 18,757 18,669 18,572 18,465	12,227 12,068 11,895 11,709 11,508	42,823 43,023 43,241 43,478 43,738	28,051 28,081 28,113 28,146 28,182	17,982 17,901 17,811 17,713 17,605	11,143 10,995 10,835 10,662 10,475				
50 51 52 53 54	42,096 42,408 42,750 43,122 43,527	28,267 28,318 28,371 28,426 28,482	18,348 18,219 18,077 17,922 17,750	11,290 11,055 10,802 10,531 10,241	44,021 44,329 44,665 45,031 45,430	28,219 28,258 28,298 28,339 28,380	17,487 17,357 17,215 17,058 16,887	10,274 10,056 9,822 9,571 9,304				

Note.—Values quoted for issue ages 0-32 and 33-36 are those for ages 30 and 35, respectively. Mortality, 1958 C.S.O.  $f_r = 10^5 \cdot \langle N_{x+r} - N_{x+r+5} \rangle / \langle N_x - N_{x+30} \rangle$ . Actual redistribution factors are  $10^{-5}$  times the values tabulated.

#### TABLE D

#### FIVE-YEAR RENEWABLE TERM PREMIUM WEIGHTS $K'_x$ and LOADED AVERAGE MORTALITY RATES 1,000 $Q'_x$ (1958 C.S.O. 5 Per Cent)

	λ (Initial Cash-Surrender Value)/(End Cash-Surrender Value)										
Ŧ	0-0.05	0.05-0.15	0.15-0.25	0.25-0.35	0.35-0.45	0.45-0.55					
			K	., F							
0	0.12459	0.17393	0.21359	0.24615	0.27336	0.29645					
1	.26032	.26676	.27194	.27620	.27975	.28277					
2	.33144	.31125	.29503	.28170	.27057	.26112					
3	0.35958	0.32398	0.29537	0.27188	0.25225	0.23559					
*			1,00	0 Q' <sub>x</sub>							
20	2.44	2.40	2.37	2.35	2.32	2.31					
21	2.55	2.50	2.47	2.44	2.41	2.39					
22	2.68	2.62	2.58	2.54	2.51	2.49					
23	2.82	2.76	2.71	2.67	2.63	2.60					
24	2.99	2.92	2.86	2.81	2.76	2.73					
25	3.19	3.10	3.02	2.97	2.92	2.87					
26	3.40	3.30	3.22	3.15	3.09	3.04					
27	3.65	3.53	3.43	3.35	3.29	3.23					
28	3.93	3.79	3.68	3.58	3.51	3.44					
29	4.23	4.08	3.95	3.85	3.76	3.68					
30	4.58	4.40	4.26	4.14	4.04	3.96					
31	4.97	4.76	4.60	4.47	4.36	4.26					
32	5.40	5.17	4.99	4.83	4.71	4.60					
33	5.87	5.62	5.41	5.24	5.10	4.98					
34	6.40	6.11	5.88	5.70	5.54	5.41					
35	6.98	6.66	6.41	6.20	6.03	5.88					
36	7.61	7.26	6.98	6.75	6.56	6.40					
37	8.31	7.92	7.62	7.36	7.15	6.97					
38	9.07	8.65	8.31	8.04	7.80	7.61					
39	9.91	9.45	9.08	8.77	8.52	8.30					
40	10.82	10.32	9.91	9.58	9.30	9.07					
41	11.83	11.27	10.83	10.47	10.16	9.90					
42	12.92	12.32	11.83	11.43	11.10	10.82					
43	14.12	13.46	12.93	12.49	12.13	11.82					
44	15.43	14.71	14.13	13.65	13.25	12.91					
45	16.87	16.07	15.44	14.92	14.48	14.11					
46	18.43	17.57	16.87	16.30	15.82	15.42					
47	20.14	19.20	18.44	17.82	17.30	16.85					
48	22.01	20.98	20.15	19.47	18.91	18.42					
49	24.06	22.93	22.03	21.29	20.67	20.14					
50	26.30	25.07	24.08	23.27	22.59	22.02					
51	28.74	27.40	26.32	25.43	24.70	24.07					
52	31.38	29.92	28.75	27.78	26.98	26.29					
53	34.23	32.64	31.37	30.32	29.44	28.70					
54	37.28	35.56	34.18	33.04	32.10	31.29					

Nors.—The age z for which the weighted average term premium most nearly equals 1,000  $Q'_s$  is used in determining illustrative yields of permanent insurance over five-year renewable term insurance.

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