

RECORD OF SOCIETY OF ACTUARIES

1983 VOL. 9 NO. 1

WORKSHOPS AND OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Listed below are the sessions held at the Philadelphia meeting of the Society, for which no written record was made, with the names of those who served as leaders.

<u>Panel Discussion</u>	<u>Moderator</u>	<u>Panelists</u>
Methods and Techniques for Competitive Strategies	Allen D. Booth	Frank J. Cacchione, Jr.* C. Lawrence Edris John D. Fortin Vincent James Granieri
<u>Workshop</u>	<u>Chairpersons</u>	<u>Co-Chairpersons</u>
New Associates' Workshop	Bradley J. Joern	Howard L. Kane Barbara J. Lautzenheiser John E. O'Connor, Jr.**
Case Study - Organizational Changes	Phillip A. Turberg David E. Gooding Davis A. Pollock	Andrei P. Gyali*** Douglas A. Eckley Thomas L. May
Case Study - Pension Fund Investment Strategy	Bentti O. Hoiska	Donald G. Brackey
International Competition	Peter J. Bondy	Donald J. Martineau
Personal Financial Planning	Frederick J. Thompson	Paul C. Hart
Individual Life Insurance	Richard G. Horn Douglas G. Draeseke	Edward P. Mohoric Lawrence Silkes
Group Life and Health Insurance	Robert J. Dymowski Henry Essert Stephen E. White	George B. Wagoner, Jr. Fred Brown Robert M. Musen
Pension Products	J. Ian Dalrymple	William A. Allison

*Mr. Cacchione, not a member of the Society, is a Principal with Towers, Perrin, Forster & Crosby.

**Mr. O'Connor, not a member of the Society, is Executive Director, Society of Actuaries.

***Mr. Gyali, not a member of the Society, is a Senior Associate with Hay Associates.

WORKSHOPS AND OTHER SESSIONS

<u>Workshop</u>	<u>Chairpersons</u>	<u>Co-Chairpersons</u>
Individual Health Insurance	Ronald M. Wolf	David B. Trindle
Market Research Method- odology	Philip J. T. Cernanec	Robert J. Polilli
Strategic Tax Planning - Canada	Julian J. Dukacz	Christopher O. Humphreys
Actuaries vs. Professional Planners	Frank S. Irish James E. Jeffery	William C. Cutlip
Strategies for Actuarial Consulting Firms	Christopher S. Moore Thomas Egan, Jr.	Walter S. Rugland Kenneth Shapiro