# Suboptimality of Asian Executive Indexed Options 

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Actuarial Research Conference
August 13, 2011

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## Outline

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## Options Preliminaries



- $\hat{S}_{4}=\sqrt[4]{S_{1} S_{2} S_{3} S_{4}}=92.12, \hat{H}_{4}=\sqrt[4]{H_{1} H_{2} H_{3} H_{4}}=99.19$
- European Call Option Payoff $=\max \left(S_{4}-K, 0\right)=0$
- Asian Option Payoff $=\max \left(\hat{S}_{4}-K, 0\right)=2.12$
- Asian Indexed Option Payoff $=\max \left(\hat{S}_{4}-\hat{H}_{4}, 0\right)=0$


## Assumptions

1. Black-Scholes market:

- Extension to Vasicek short rate

2. Stock $S_{t}$ and benchmark $H_{t}$ driven by Brownian motions
3. Existence of state-price process $\xi_{t}$
4. Agents preferences depend only on the terminal distribution of wealth

## Asian Executive Indexed Option

Asian Executive Indexed Option (AIO) proposed by Tian (2011):

- Averaging: Prevent stock price manipulation
- Indexing: Only reward out-performance
- More cost-effective than traditional stock options
- Provide stronger incentives to increase stock prices

Construct a better payoff:

- Same features as the AIO
- Strictly cheaper
- Use the concept of cost-efficiency


## Cost-Efficiency

From Bernard, Boyle and Vanduffel (2011):
Definition (1)
The cost of a strategy with terminal payoff $X_{T}$ is given by

$$
c\left(X_{T}\right)=E_{\mathbb{P}}\left[\xi_{T} X_{T}\right]
$$

where the expectation is taken under the physical measure $\mathbb{P}$.

Intuition: $\xi_{T}$ represents the price of a particular state
Definition (2)
A payoff is cost-efficient (CE) if any other strategy that generates the same distribution costs at least as much.

## Cost-Efficiency

## Theorem (1)

Let $\xi_{T}$ be continuous. Define

$$
Y_{T}^{\star}=F_{X_{T}}^{-1}\left(1-F_{\xi_{T}}\left(\xi_{T}\right)\right)
$$

as the cost-efficient counterpart (CEC) of the payoff $X_{T}$. Then, $Y_{T}^{\star}$ is a CE payoff with the same distribution as $X_{T}$ and is almost surely unique.

Intuition: CEC is achieved by reshuffling the outcome of $X_{T}$ in each state in reverse order with $\xi_{T}$ while preserving the original distribution

## Constructing a Cheaper Payoff

1. Apply Theorem 1 to each term of the AIO

$$
\hat{A}_{T}=\max \left(\hat{S}_{T}-\hat{H}_{T}, 0\right)
$$

to get

$$
A_{T}^{\star}=\max \left(d_{S} S_{T}^{1 / \sqrt{3}}-d_{H} H_{T}^{1 / \sqrt{3}}, 0\right)
$$

2. It can be shown that:

- $\hat{A}_{T}{ }^{d} A_{T}^{\star}$
- $A_{T}^{\star}$ costs strictly less than $\hat{A}_{T}$
$A_{T}^{\star}$ inherits the desired features of $\hat{A}_{T}$, but comes at a cheaper price


## True Cost Efficient Counterpart

## True CEC

$$
A_{T}=F_{\hat{A}_{T}}^{-1}\left(1-F_{\xi_{T}}\left(\xi_{T}\right)\right)
$$

is estimated numerically
Examples:

1. Empirical cumulative distribution functions (CDFs) for each payoff in the base case ${ }^{1}$
2. Reshuffling of $\hat{A}_{T}$ to $A_{T}^{\star}$ and $A_{T}$
3. Order of $\hat{A}_{T}, A^{\star}$ and $A_{T}$ vs $\xi_{T}$
4. Price of each payoff and the efficiency loss

$$
\begin{aligned}
& \quad 1_{K}=100, S_{0}=100, r=6 \%, \mu_{S}=12 \%, \mu_{I}=10 \%, \sigma_{S}=30 \%, \sigma_{I}=20 \%, \rho=0.75, q_{S}=2 \%, \\
& q_{I}=3 \%, T=1
\end{aligned}
$$

## Numerical Results



Figure: Comparison of the CDFs of $A_{T}, A_{T}^{\star}$ and $\hat{A}_{T}$.

## Numerical Results



Figure: Reshuffling of outcomes of $\hat{A}_{T}$ to $A_{T}^{\star}$

## Numerical Results



Figure: Reshuffling of outcomes of $\hat{A}_{T}$ to $A_{T}$

## Numerical Results



Figure: Plot of outcomes of $\hat{A}_{T}$ vs $\xi_{T}$

## Numerical Results



Figure: Plot of outcomes of $A_{T}^{\star}$ vs $\xi_{T}$

## Numerical Results



Figure: Plot of outcomes of $A_{T}$ vs $\xi_{T}$

## Numerical Results

| Case | $A_{T}$ | $A_{T}^{\star}$ |  | $\hat{A}_{T}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $V_{T}$ | $V_{T}^{\star}$ | Eff Loss | $\hat{V}_{T}$ | Eff Loss |
| Base Case | 3.26 | 4.34 | $33 \%$ | 4.36 | $34 \%$ |
| $r=4 \%$ | 2.96 | 4.37 | $48 \%$ | 4.40 | $49 \%$ |
| $\mu_{S}=8 \%$ | 3.97 | 4.35 | $10 \%$ | 4.36 | $10 \%$ |
| $\mu_{I}=13 \%$ | 3.26 | 4.34 | $33 \%$ | 4.36 | $34 \%$ |
| $\sigma_{S}=35 \%$ | 3.97 | 5.04 | $27 \%$ | 5.07 | $28 \%$ |
| $\sigma_{I}=15 \%$ | 3.27 | 4.34 | $33 \%$ | 4.36 | $33 \%$ |
| $\rho=0.9$ | 2.28 | 2.86 | $25 \%$ | 2.87 | $26 \%$ |
| $q_{S}=1.5 \%$ | 3.27 | 4.35 | $33 \%$ | 4.37 | $34 \%$ |
| $q_{I}=2 \%$ | 3.25 | 4.34 | $33 \%$ | 4.36 | $34 \%$ |

Table: Prices and efficiency loss of $A_{T}^{\star}$ and $\hat{A}_{T}$ compared against $A_{T}$ across different parameters.

## Stochastic Interest Rates

Extension to a market with Vasicek short rate:

1. State price process expressed as a function of market variables
2. Pricing formula for the AIO

## Summary

- Reviewed the use of averaging and indexing in the context of executive compensation
- Constructed a strictly cheaper payoff with the same features as the AIO using cost-efficiency
- Numerical examples that illustrate reshuffling of payoffs and loss of efficiency
- Extension to the case of stochastic interest rates

