# TRANSACTIONS OF SOCIETY OF ACTUARIES 1970 REPORTS 

IV. MORTALITY ON POLICIES FOR LARGE AMOUNTS


#### Abstract

This is one of a series of quinquennial reports on intercompany mortality experience under medically examined Standard Ordinary life insurance policies for large amounts. The data were contributed by eighteen large life insurance companies and are presented in the form of actual and expected claims together with the number of lives terminated by death and the ratios of actual to expected. Expected claims are based on the 1958-63 Standard Ordinary intercompany experience on policies for all amounts on a twenty-five-year select basis.

This study covers the experience between policy anniversaries in 1963 and 1968 in the first twenty-five policy years of the issues of $1939-67$. In addition to the usual categories of issue age and policy year, the data were categorized by plan of insurance, sex, the presence or absence of a supplemental term element, classification amount group (defined as the total amount of insurance likely to be in force on the life in all companies, including the current application), purpose of insurance, and insured's annual income. An analysis of the deaths by cause is also included.

Based on the same table of expected deaths, the aggregate mortality ratio declined from 94 per cent in the 1958-63 period to 88 per cent between 1963 and 1968 anniversaries. It has been estimated that the mortality on standard medically examined lives individually underwritten improved about 4 per cent between the two periods. The balance of the decrease experienced can be regarded as improvement in large-amount mortality relative to all-amount mortality. This decrease was remarkably uniform over all the issue age and policyyear groups. The mortality ratios decreased with advancing issue age and were quite uniform by policy year. The mortality ratio on term plans was about 9 percentage points higher than that for permanent plans. The mortality ratios generally decreased with advancing classification amount group.

In the current period, female mortality was about 58 per cent of male mortality. Contrary to previous results, male permanent plans having a supplemental term element showed better mortality than did the corresponding plans without a supplemental term element. Actual claims both for suicide and for accidents and homicide were definitely in excess of expected levels.

The volume of data categorized by purpose of insurance and annual income of the insured was far more significant than in previous study periods. The results for both business and key-man insurance were very favorable, while personal insurance mortality was very close to the aggregate average. The mortality ratios for the "Not Accurately Determined" income category were quite high.


## INTRODUCTION

Tpis report presents the findings of the latest in a series of intercompany studies of the mortality on policies for large amounts. The current study includes the experience on Standard Ordinary issues of 1939 through 1967 from policy anniversaries in 1963 to policy anniversaries in 1968. The previous report (TSA, 1964 Reports, p. 50) covered the experience from 1958 to 1963 anniversaries on the issues of 1934 through 1962.

The experience covered in this report is based on a total exposure of $\$ 145,540,706,000$, an increase of more than 66 per cent over the previous study. Actual claims were $\$ 594,677,000$ on 7,822 lives. The average-size claim per life was $\$ 76,026$, an increase of over $\$ 3,000$ from the previous period.

The study is by amounts of insurance on a select policy-year basis. The basic requirement for inclusion of a policy is that it be the result of one or more applications to a contributing company for a total of at least $\$ 50,000$ on one life during a ninety-day period and that the "classification amount," as defined in the instructions, shall be at least $\$ 50,000$. The detailed instructions relating to the study were published in the Appendix to the 1949 Reports (TSA, I, 602). They were modified in 1950 to request inclusion of group insurance in the "classification amount" where this could conveniently be done. Instructions were revised again in 1959 to include, for the issues of 1959 and subsequent years, information as to the purpose of insurance and the estimated current annual income of the insured at the time of issue. The Committee felt that there would be widespread interest in analyses of the experience by purpose of insurance and according to income even for a limited volume of data.

This is the third study in which companies were asked to submit sexspecific data, and the second study in which they were asked to contribute their experience for the issue age group 0-9 and to subdivide their experience for issue ages 65 and over into the groups $65-69$ and 70 and over.

A subdivision of the experience according to the presence or absence of a decreasing term element was introduced where possible for the 195358 study. Although this subdivision was originally requested for both permanent and term plans, it has been restricted to permanent plans in subsequent study periods because the volume of experience on term plans with a decreasing term element was quite small in the 1953-58 study. Also, the supplemental term classification has been broadened to include policies with a level as well as a decreasing term element for the last two studies.

This study is limited to the experience in the first twenty-five policy years, since the Committee felt that experience on large-amount policies issued more than twenty-five years ago would have little significance today. The earliest year of issue included in this study is 1939, whereas previous studies of mortality on policies for large amounts have included the issues of 1934 and subsequent years.

The current study uses the same rates of mortality to calculate expected deaths as were used for the previous study. These were derived from the Committee's annual reports on the mortality under Standard Ordinary medically examined issues for all amounts during the period from 1958 to 1963 anniversaries, modified to include nonmedical experience for policy years 16 and over. These mortality rates, together with a brief description of the method used to derive them, may be found on pages $78-79$ of TSA, 1964 Reports. The decision to use the existing table was necessarily made before the appropriate mortality rates for standard medical issues for the $1963-68$ period were available. Data for that period, which recently became available, indicate that mortality ratios for Standard Ordinary medically examined issues generally declined about $\&$ per cent between the two periods. This improvement in experience on policies for all amounts should be kept in mind when interpreting the results presented herein.

The names of the eighteen contributing companies and their proportionate contributions to the exposures in this study are given in Table A of the Appendix. Over 96 per cent of the exposure in the present investigation was submitted by seventeen companies that also contribute to the annual studies of mortality on Standard Ordinary medically examined issues, but there are some marked differences in the relative proportions of the experience contributed by these companies to the two investigations. Since the general level of mortality varies between companies, the basis of expected deaths differs slightly from what it would have been if each company's experience on Standard Ordinary medically examined issues for all amounts had been weighted in proportion to its contribution to the study of policies for large amounts. In connection with the previous study, it was estimated that, if this had been done, the mortality ratio on policies for large amounts would have been about $2 \frac{1}{2}$ percentage points higher in the aggregate.

Fifteen of the eighteen contributing companies submitted their entire experience separately for males and females, and the other three submitted a large portion of their experience in this manner. The data subdivided by sex represented over 98 per cent of the total exposure both on permanent plans and on term plans. Seventeen companies were able to subdivide their permanent-plan experience between policies with and
policies without a supplemental term element, the subdivided data comprising over 94 per cent of the total exposure on permanent plans. Eleven companies were able to provide complete data by purpose of insurance and current annual income for issues of 1959 and later, while three additional companies were able to furnish partial data. The total exposure contributed to this portion of the study was $\$ 76,270,102,000$. It is estimated that this represents about three-fourths of the total exposure arising from policies issued in 1959 and subsequent years.

## experience by age at issue, policy year, classification amount, AND PLAN OF INSURANCE

The results of the experience are summarized by age at issue and plan in Table 1, by policy year and plan in Table 2, and by classification amount and plan in Table 3. The number of lives terminated by death is shown in parentheses after the amount of actual claims; duplications have been eliminated in arriving at the total number of deaths shown in these tables.

Part A of each of these tables presents all the data, without subdivision by sex or term element. Parts B and C of these tables show the experience separately for males and females without regard to the inclusion of a supplemental term element. Since not all companies were able to subdivide their entire experience by sex, the totals of the claims shown in Parts B and C are less than the corresponding figures in Part A. In Parts $D$ and $E$ of these tables, the experience on male lives is presented separately for permanent plans without and with a supplemental term element, respectively. The totals of these two parts do not agree with Part B because, here also, not all the permanent-plan experience was subdivided between plans without and plans with a supplemental term element. Because of the very small volume of business on female lives with a supplemental term element, no analysis was made of the experience on female lives according to the inclusion of such benefit.

The experience includes 20 deaths due to the operations of war. These claims, which totaled $\$ 1,051,000$, were only 0.2 per cent of all claims by amount and increased the aggregate mortality ratio by 0.2 per cent. An analysis of the incidence of these war claims is given below, in the section on "Experience by Cause of Death."

The main features of the experience are summarized below.

## Aggregate Experience

An aggregate mortality ratio of 88 per cent was experienced. At the 95 per cent confidence level, this ratio is significantly lower than the experience on Standard Ordinary medically examined issues for all

TABIE 1
LARGE-AMOUNT ISSUES OF 1939.67

## Experience Between 1963 and 1968 Anniversaries

by age at Issue and Plan of Insurance
Expected Deaths Based on 1958-63 Standard Ordinary Issues Experience
(Amounts Shown in $\$ 1,000$ Units)

| Issue Age | Permanent Plans |  |  | Term Plans |  |  | All $\mathrm{P}_{\text {land }}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Claims | Expected <br> Claims | A/E | Actual <br> Claims | Expected <br> Claims | A/E | Actual Claims | Expected Claims | A/E |
| N | A. Male and Female Lives, with and without Term Element |  |  |  |  |  |  |  |  |
| 00-09 | \$ 583 (11) | \$ 417 | 140\% | \$ 0 (0) | \$ 1 | * | \$ 583 (11) | \$ 418 | 139\% |
| 10-19 | 1,827 (27) | 1,694 | 108 | 100 | 44 | * | 1,927 (29) | 1,738 | 111 |
| 20-29 | 15,703 (260) | 13,727 | 114 | 2,960 (57) | 2,625 | 113\% | 18,663 (310) | 16,352 | 114 |
| 30-39 | 107,476 (1,660) | 108,044 | 99 | 22,909 (430) | 24,030 | 95 | 130,385 (1,994) | 132,074 | 99 |
| 40-49 | 192,202 (2,748) | 220,853 | 87 | 45,090 (730) | 45,323 | 99 | 237,292 (3, 327) | 266,176 | 89 |
| 50-59 | 141,096 (1,917) | 182,299 | 77 | 23,252 (350) | 25,388 | 92 | 164,348(2,192) | 207,687 | 79 |
| 60-69 | 37,524 (459) | 45,149 | 83 | 865 (17) | 1,747 | ${ }_{*} 50$ | 38,389 (472) | 46,896 | 82 |
| 70 and over | 3,090 (33) | 2,173 | 142 | $0 \quad$ (0) | 0 | * | 3,090 (33) | 2,173 | 142 |
| All. | \$499,501 (6,671) | \$574,356 | 87\% | \$95,176 (1,554) | \$99,158 | 96\% | \$594,677 (7,822) | \$673,514 | 88\% |

* Fewer than 10 lives terminated by death.

Note.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals.
Note.-Mortality ratio in italics where 10-49 lives terminated by death.

TABLE 1 -Continued

| Issue Age | Permanent Plans |  |  | Term Plans |  |  | All Plans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Claims | Expected Claims | A/E | Actual Claims | Expected Claims | A/E | Actual <br> Claims | Expected Claims | A/E |
|  | B. Male Lives, with and without Term Element |  |  |  |  |  |  |  |  |
| 00-09. | \$ $520 \quad(10)$ | \$ 313 | 166\% | \$ 0 (0) | \$ 1 | * | \$ 520 (10) | \$ 314 | 166\% |
| 10-19. | - 1,264 (21) | \$ 1,298 | 97 | 100 (2) | - 44 | * | 1,364 (23) | 1,342 | 102 |
| 20-29 | 14,834 (248) | 12,561 | 118 | 2,910 (56) | 2,507 | 116\% | 17,744 (297) | 15,068 | 118 |
| 30-39 | 100,409 (1,563) | 99,846 | 101 | 21,720 (409) | 22,604 | 96 | 122,129 (1,880) | 122,450 | 100 |
| 40-49 | 175,715 (2,566) | 198,956 | 88 | 43,004 (694) | 42,328 | 102 | 218,719 (3,117) | 241,284 | 91 |
| 50-59 | 129,654 (1,756) | 158,342 | 82 | 22,322 (332) | 23,451 | 95 | 151,976 (2,017) | 181,793 | 84 |
| 60-69 | 32,633 (405) | 37,428 | 87 | 865 (17) | 1,670 | 52 | 33,498 (418) | 39,098 | 86 |
| 70 and over. | 1,980 (27) | 1,430 | 138 | 0 (0) | 0 | * | 1,980 (27) | 1,430 | 138 |
| All | \$457,009 (6,190) | \$510, 174 | 90\% | \$90,921 $(1,481)$ | \$92,605 | 98\% | \$547,930 (7,290) | \$602,779 | 91\% |

TABLE 1-Continued


* Fewer than 10 lives terminated by death.

Note.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals.
Note.-Mortality ratio in italics where $10-49$ lives terminated by death.

TABLE 1-Continued

| Issue Age | Premanent Plans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Claims | Expected Claims | A/E | Actusl Claims | Expected Claims | A/E |
|  | D. Male Lives without Term Element |  |  | E. Male Lives with Term Element |  |  |
| 00-09 | \$ $520 \quad(10)$ | \$ 304 | 171\% | \$ 00 (0) | \$ 1 | * |
| 10-19 | 1,214 (20) | 1,175 | 103 | 0 (0) |  | * |
| 20-29. | 10,480 (163) | 8,414 | 125 | 3,102 (64) | 3,053 | 102\% |
| 30-39. | 71,787 (1,042) | 69,039 | 104 | 19,090 (390) | 20,470 | 93 |
| 40-49 | 139,386 (1,961) | 156,255 | 89 | 14,701 (309) | 19,425 | 76 |
| 50-59. | 110,051 (1,457) | 133,146 | 83 | 3,578 (77) | 5,476 | 65 |
| 60-69. | 28,346 (360) | 33,262 | 85 | 63 (2) | 332 | * |
| 70 and over. | 1,872 (25) | 1,331 | 141 | 40 (1) | 24 | * |
| All | \$363,656 (4, 751) | \$402,926 | 90\% | \$40,574 (831) | \$48,799 | 83\% |

TABLE: 2
LARGE-AMOUNT ISSUES OF 1939-67
EXPERIENCE BETWEF 1963 AND 1968 ANNIVFRSARILS

Expected Deaths Based on 195863 Standard Ordinary Isuee Pepperience
(Amounts Shown in $\$ 1$,000 Units)

| Policy Years | Permanent Plas |  |  | Termpras |  |  | All Plans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> Claims | Expected (laims | $\mathrm{A} / \mathrm{E}$ | Actual flaims | Finecter 4am: | A/E | Actual Claims | Expected <br> Claims | A/E |
|  | A. Male and Female Lives, with and whout Term Element |  |  |  |  |  |  |  |  |
| 1-2 | \$ 45,806 (577) | \$ 50,090 | 91\% | \$14,293 (237) | \$15,875 | 90\% | \$ 60,099 (797) | \$ $6.5,965$ | 91\% |
| 3-5 | 86,819 (1,156) | 99,662 | 87 | 19,610 (286) | 19,964 | 98 | 106,429 (1,423) | 119,626 | 89 |
| 6-10. | 144,368(2,020) | 166,336 | 87 | 22,839 (396) | 24,733 | 92 | 167, $207(2,336)$ | 191,069 | 88 |
| 11-15 | 106,736 (1,697) | 123,273 | 87 | 20,665 (336) | 18,979 | 109 | 127,401 (1,962) | 142,252 | 90 |
| 16-20 | 72,039 (1,177) | 85,236 | 85 | 12,638 (247) | 13,751 | 92 | 84,677 (1,368) | 98,987 | 86 |
| 21-25 | 43,733 (758) | 49,759 | 88 | 5,131 (119) | 5,856 | 88 | 48,864 (852) | 55,615 | 88 |
| All | \$499,501 (6,671) | \$574,356 | 87\% | \$95, 176 (1, 5.54 | \$99,158 | 96\% | \$594,677 (7,822) | \$673,514 | 88\% |
|  | B. Male Lives, with and without Term Element |  |  |  |  |  |  |  |  |
| 1-2. | \$43,051 (542) | S 45, 743 | 94\% | \$14,173 (234) | \$15,256 | 93\% | \$57.224 (760) | \$ 60,999 | 94\% |
| 3-5 | 81,446 (1,084) | 90, 363 | 90 | 19,460 (283) | 19,224 | 101 | 100,906 (1,348) | 109,587 | 92 |
| 6-10 | 133,636 (1,887) | 149,214 | 90 | 21,330 (371) | 23,314 | 91 | 154,966 (2,181) | 172,528 | 90 |
| 11-15 | 95,589 (1,559) | 106,533 | 90 | 19,063 (310) | 16,978 | 112 | 114,652 (1,801) | 123,511 | 93 |
| 16-20. | 63,682 (1,069) | 74,854 | 85 | 11,954 (232) | 12,477 | 96 | 75,636 (1,250) | 87,331 | 87 |
| 21-25. | 39,605 (695) | 43,467 | 91 | 4,941 (114) | 5.356 | 92 | 44,546 (785) | 48,823 | 91 |
| All | \$457,009 (6, 190) | 8510, 174 | 90\% | \$90, 921 (1, +K1) | 802,605 | 198\% | \$547,930(7,290) | \$602,779 | 91\% |

[^0]TABLE 2-Continued

| Policy Years | Permanent Plans |  |  | Term Plans |  |  | All Plans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Claims | Expected Claims | A/E | Actual Claims | Expected Claims | A/E | Actual Claims | Expected Claims | A/E |
|  | C. Female Lives, with and without Term Element |  |  |  |  |  |  |  |  |
| 1-2. | \$ 2,755 (35) | \$ 4,347 | 63\% | \$ 120 (3) | \$ 619 | * | \$ 2,875 (37) | \$ 4,966 | $58 \%$ |
| 3-5. | 5,373 (73) | -9,298 | 58 | 150 (3) | - 740 | * | - 5,523 (76) | 10,038 | 55 |
| 6-10 | 7,142 (99) | 13,900 | 51 | 375 (6) | 719 | * | 7,517 (103) | 14,619 | 51 |
| 11-15. | 5,009 (69) | 9,871 | 51 | 90 (2) | 453 | * | 5,099 (71) | 10,324 | 49 |
| 16-20. | 3,283 (46) | 5,879 | 56 | 220 (4) | 302 | * | 3,503 (48) | 6,181 | 57 |
| 21-25. | 1,844 (35) | 3,881 | 48 | 50 (1) | 114 | * | 1,894 (36) | 3,995 | 47 |
| All. | \$ 25,406 (340) | \$ 47,176 | 54\% | \$ 1,005 (19) | \$ 2,947 | $34 \%$ | \$26,411 (353) | \$ 50,123 | 53\% |

* Fewer than 10 lives terminated by death.

Nore. - Mortality ratio in italics where $10-49$ lives terminated by death.

TABLE 2-Conlinued

| Poucy Yzars | Pervanent Plans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Claims | Expected Claims | A/E | Actual Claims | Expected Claims | A/E |
|  | D. Mate Lives without Term Element |  |  | E. Male Lives with Term Element |  |  |
| 1-2 | \$ 34,978 (408) | \$ 35,335 | 99\% | \$ 5,539 (103) | \$8,190 | 68\% |
| 3-5. | 66,497 (843) | 72,752 | 91 | 10,051 (192) | 11,588 | 87 |
| 6-10. | 104,593 (1,440) | 118,806 | 88 | 14,624 (288) | 15,486 | 94 |
| 11-15. | 73,304 (1,153) | 80,908 | 91 | 6,650 (157) | 8,563 | 78 |
| 16-20. | 49,809 (774) | 57,504 | 87 | 2,478 (78) | 3,513 | 71 |
| 21-25. | 34,475 (588) | 37,621 | 92 | 1,232 (34) | 1,459 | 84 |
| All. | \$363,656 (4, 751 ) | \$402,926 | 90\% | \$40,574 (831) | \$48,799 | 83\% |

Nore.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals.
Note.-Mortality ratio in italics where $\mathbf{1 0 - 4 9}$ lives terminated by death.

TABLE 3
LaRge-Amount Issues of 1939-67
EXPERIENCE BETWEEN 1963 AND 1968 ANNIVERSARIES by Classification Amount and Plan of Insurance
Expected Deaths Based on 1958-63 Standard Ordinary Issues Experience
(Amounts Shown in $\$ 1,000$ Units)


[^1]TABLE 3-Continued


[^2]TABLE 3-Continued

| ClassificationAlount | Permanent Plans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Claims | Expected Claims | A/E | Actual Claims | Expected Claims | A/E |
|  | D. Male Lives without Term Element |  |  | E. Male Lives with Term Element |  |  |
| \$ 50,000-\$ 99,999. | \$ 78, $255(1,901$ ) | \$81,286 | 96\% | \$16,140 (443) | \$18,481 | 87\% |
| 100,000-199,999. | 135,521 (2,211) | 151,585 | 89 | 16,165 (324) | 20,707 | 78 |
| 200,000-499,999. | 101,858 (966) | 116,760 | 87 | 7,020 (72) | 7,397 | 95 |
| 500,000- 999,999. | 29,960 (148) | 34,537 | 87 | 968 (7) | 1,536 | * |
| 1,000,000 and over . | 18,062 (47) | 18,758 | 96 | 281 (2) | 1,678 | * |
| All | \$363,656 (4, 751) | \$402,926 | 90\% | \$40, 574 (831) | \$48,799 | 83\% |

amounts of insurance between 1958 and 1963 anniversaries-the basis for the expected death rates. The observed permanent-plan mortality ratio of 87 per cent was also significantly less than that for the 1958-63 experience on policies for all amounts. The observed mortality ratio of 96 per cent for term plans, however, was not significantly lower than that experience.

## Experience by Age

With minor exceptions, the mortality ratios decreased with advancing issue age on both permanent and term plans. The mortality ratios exceeded 100 per cent at issue ages $0-29$ and 70 and over on permanent plans and at issue ages $0-29$ on term plans. The high ratios at issue ages 70 and over are based on claims involving only 33 lives; the otherwise favorable experience at the older issue ages probably reflects more careful medical selection of risks for large amounts at higher ages.

## Experience by Policy Year

The mortality ratios by policy-year group were remarkably uniform. For permanent plans the mortality ratio was slightly higher in the first two policy years than in later years, while the term plans exhibited the highest mortality ratio in the middle durations.

## Experience by Classification Amount

The mortality ratios for the smallest classification amount ( $\$ 50,000-$ $\$ 99,999$ ) were generally higher than those for the larger classification amounts for both permanent and term plans. The only exception was the classification amount of $\$ 1$ million and over, which experienced the highest mortality ratio for each type of plan. The pattern for permanent plans was quite uniform, with all mortality ratios well below 100 per cent, while that for term plans showed a decreasing trend with increasing class.

In the classification amount group $\$ 1$ million and over, the combined mortality ratio was 100 per cent, based on 65 deaths for $\$ 28.6$ million. These claims included 22 heart and circulatory deaths and 21 deaths from malignant neoplasms for over $\$ 9$ million each. There were 10 accidental deaths for $\$ 4.5$ million and 5 suicide deaths for $\$ 3.6$ million.

## Experience by Sex

Since more than 92 per cent of the total exposure arose from policies issued on male lives, the male experience closely parallels that for both
sexes combined. Most of the male mortality ratios were slightly higher than those for the combined experience. The aggregate male mortality ratio was 91 per cent, and the age-specific male mortality ratio was 98 per cent. The difference in these ratios results from heavy exposure at relatively young ages with higher mortality ratios (principally 30-39).

The female experience is based on an exposure of less than $\$ 9$ billion and claims of $\$ 26.4$ million on 353 lives. In interpreting the mortality ratios for female lives, it should be kept in mind that the expected deaths are based on a mortality table for both sexes combined but very heavily weighted with male lives. The aggregate female mortality ratio was 53 per cent, or 58 per cent of the corresponding male mortality ratio. The age-specific female mortality ratio was 64 per cent, or 65 per cent of the corresponding male ratio. The observed female mortality ratio on term plans was only 34 per cent, as compared to 54 per cent on permanent plans, but there were only 19 lives terminated by death in the term experience. A decreasing pattern of mortality ratios was experienced with advancing issue age over the main range of issue age groups. The female mortality ratio declined slightly with advancing policy-year group and also with increasing classification amount.

The permanent-plan female mortality ratios for policy years $1-5$ were somewhat higher than other female mortality ratios. One hundred and seven deaths for $\$ 8.1$ million were experienced, of which 41 deaths for $\$ 2.9$ million were due to malignant neoplasms. The other leading causes of death were heart and circulatory conditions (19) and accidents and homicide (18), each of which accounted for about $\$ 1.3$ million in claims.

## Experience on Male Lives by Term-Element Classification

The mortality ratio for male lives on permanent plans with a supplemental term element was only 83 per cent, as compared to a ratio of 90 per cent for corresponding plans without a term element and a ratio of 98 per cent for male term plans alone. The 7-percentage-point advantage for plans with a term element is contrasted to an 8-percentage-point advantage of male permanent plans over male term plans. Thus there is no evidence of any mortality penalty for the attachment of supplemental term to permanent policies on male lives.

Tables B, C, and D of the Appendix present details of the experience covered in the present study by (1) age at issue and policy year, (2) age at issue and classification amount, and (3) policy year and classification amount, respectively, each subdivided by plan of insurance but without regard to sex or the inclusion of a supplemental term element.

COMPARISON WITH PREVIOUS EXPERIENCE
The large-amount experience between 1963 and 1968 anniversaries showed a definite improvement over the corresponding experience of the preceding period. The aggregate mortality ratio of 88 per cent was significantly lower than the 94 per cent mortality ratio experienced in the previous period. The mortality ratios for both permanent plans ( 87 per cent) and term plans ( 96 per cent) were also significantly lower than the observed mortality ratios of the previous period ( 93 and 104 per cent, respectively). The aggregate male ( 91 per cent) and female ( 53 per cent) mortality ratios were also significantly less than their counterparts of the previous period ( 97 and 60 per cent, respectively). Since the same basis of expected deaths was used for the two study periods, it can be concluded that there has been an absolute improvement in large-amount mortality. Since the Standard Ordinary medically examined mortality for all amounts generally improved about 4 per cent between the two periods, it might also be concluded that, in general, there has been a slight improvement in large-amount mortality experience relative thereto.

A comparison of the experience between 1963 and 1968 anniversaries with earlier studies is given in Table 4. Each of the ratios shown is relative to the mortality experience on Standard Ordinary medically examined issues for all amounts in the corresponding period, with the exception that the ratios for the current period are based on experience between 1958 and 1963 anniversaries. The main features of the comparison may be summarized as follows:

1. The increasing pattern of aggregate mortality ratios on permanent plans has been reversed. The current ratio of 87 per cent is the lowest value since 1941-48.
2. The aggregate mortality ratios for term plans and for all plans are lower than for any period since 1948-53.
3. By issue age group, the largest decreases occurred at the younger ages, particularly ages $20-29$. In this age range the mortality ratio decreased 16 percentage points for permanent plans and 83 percentage points for term plans.
4. Except for term plans, the tendency of mortality ratios to decrease with advancing issue age has continued.
5. In the first several study periods there was a tendency for term plans at issue ages below 40 to experience excess mortality. With a ratio of 97 per cent in the current period, this tendency is no longer so apparent.
6. Policy years 3-10 experienced a sharp decrease in mortality ratios on both permanent and term plans. The mortality ratio for term plans in policy years $1-2$ increased by 7 percentage points, however.

TABIEE 4
Comparison of mortality ratios during the first Twenty-five policy Years on Large-Amount Issues of $1934-67$
Experience between 1934 and 1968 Anniversaries by age at Issue, Duration, Classification Amount, and Plan of Insurance
Expected Deaths Based on Corresponding Standard Ordinary Issues Experience*
Male and Female Lives Combined

|  | Permanfat Plans |  |  |  |  |  | Term Plans |  |  |  |  |  | All Plans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1934- | $\begin{gathered} 1941^{-} \\ 48 \end{gathered}$ | $\begin{gathered} 1948- \\ 53 \end{gathered}$ | $\begin{gathered} 1953- \\ 58 \end{gathered}$ | $\begin{gathered} 1958- \\ 63 \end{gathered}$ | $\begin{aligned} & 1963- \\ & 68- \end{aligned}$ | $\begin{gathered} 19.34- \\ 41 \end{gathered}$ | $\begin{gathered} 1941- \\ 48 \end{gathered}$ | $1948-1$ 53 | $1953-1$ 58 | $1958-1$ 0.3 | $1903-1$ 68 | $1934-$ 41 | 1941- | $1948-$ 53 | $1953-$ 58 | $\begin{gathered} 1958- \\ 6.3 \end{gathered}$ | $\begin{gathered} 1963- \\ 68 \end{gathered}$ |
| Ages at issue: $00-09 \text {. }$ | $\dagger$ | $\dagger$ | $\dagger$ | + | $\pm$ | 140\% | $\dagger$ | $\dagger$ | $\dagger$ | $\dagger$ | $\ddagger$ | $\ddagger$ | $\dagger$ | $\dagger$ | $\dagger$ | $\dagger$ | $\ddagger$ | 130\% |
| 10-39 | 80\% | 100\% | $110 \%$ | 97\% | 110\% | 101 | 168\% | 168\% | 107\% | 136\% | 123\% | 97\% | 93\% | 108\% | 109\% | 103\% | 112\% | 101 |
| 40-49 | 73 | 89 | 90 | 91 | 95 | 87 | 114 | 107 | 94 | 117 | 102 | 99 | 81 | 92 | 90 | 96 | 96 | 89 |
| 50 and over | 95 | 78 | 78 | 83 | 83 | 79 | 107 | 91 | 72 | 102 | 92 | 89 | 96 | 79 | 77 | 85 | 84 | 80 |
| All | 85\% | $86 \%$ | 88\% | 89\% | 93\% | 87\% | 119\% | 112\% | 90\% | 116\% | 104\% | 96\% | 90\% | 89\% | 88\% | 93\% | 94\% | 88\% |
| Policy years: $1-2 .$ | $\dagger$ | $90 \%$ | 98\% | 75\% | 93\% | 91\% |  | 81\% | 83\% | 126\% | $83 \%$ | 90\% | $\dagger$ | 89\% | 95\% | 85\% | 92\% |  |
| 3-5 | $\dagger$ | 95 | 98 | 89 | 96 | 87 | $\dagger$ | 139 | 103 | 112 | 126 | 98 | + | 101 | 99 | 94 | 101 | 89 |
| 6-10 | $\dagger$ | 84 | 90 | 97 | 96 | 87 | $\dagger$ | 109 | 82 | 119 | 105 | 92 | $\dagger$ | 87 | 89 | 101 | 97 | 88 |
| 11 and over | $\dagger$ | 78 | 82 | 88 | 90 | 86 | $\dagger$ | 105 | 91 | 113 | 98 | 100 | $\dagger$ | 80 | 83 | 91 | 91 | 88 |
| All | $\dagger$ | 86\% | 88\% | 89\% | 93\% | 87\% | $\dagger$ | 112\% | 90\% | 116\% | 104\% | 96\% | $\dagger$ | 89\% | 88\% | 93\% | 94\% | 88\% |
| Classification amount: |  |  |  | 92\% |  |  |  |  |  |  |  |  | 84\% | 95\% | $91 \%$ |  |  |  |
| 100,000-199,999. | $\dagger$ | $90^{\circ}$ | 85 | 94 | 93 | 85 | $\dagger$ | 100 | $86 \%$ | $113{ }^{\circ}$ | 100 | 92 | 104 | 91 | 85 | $97 \%$ | 94 | 86 |
| 200,000-499,999. | $\dagger$ | 89 | 94 | 85 | 89 | 86 | $\dagger$ | 128 | 80 | 119 | 96 | 92 | 88 | 93 | 92 | 90 | 90 | 87 |
| 500,000 and over. | $\dagger$ | 61 | 80 | 75 | 94 | 87 | $\dagger$ | 94 | $\pm$ | 120 | 151 | 101 | 72 | 64 | 81 | 80 | 101 | 89 |
| All | $\dagger$ | 86\% | 88\% | 89\% | 93\% | 87\% | $\dagger$ | $112 \%$ | 90\% | 116\% | $104 \%$ | 96\% | 90\% | $89 \%$ | 88\% | $93 \%$ | 94\% | 88\% |

* Except 1963-68 expected deaths, which are based on the 1958-63 Standard Ordinary issues experience. Use of the $1963-68$ experience would have resulted in aggregate mortality ratios about 4 percentage points higher.
$\dagger$ Not available.
$\ddagger$ Fewer than 10 lives terminated by death.
Note.-Mortality ratio in italics where $10-49$ lives terminated by death.

7. In previous periods the mortality ratios by policy year generally displayed a convex pattern. That is, they were somewhat higher at the intermediate durations than at either early or late durations. In the current period this pattern was generally level.

## EXPERIENCE BY CAUSE OF DEATH

An analysis of the experience by cause of death is presented in Table 5. The expected deaths, calculated on the 1958-63 table, were distributed by cause of death during the first fifteen policy years on the basis of the corresponding distribution of actual deaths on Standard Ordinary medically examined issues for all amounts during the period between 1963 and 1968 anniversaries. For the later policy years, this allocation was on the basis of the corresponding ultimate experience on medical and nonmedical issues combined (policy years 16 and over).

A very high ratio of actual to expected claims was observed for the "suicide" and "accidents and homicide" categories. The ratio for malignant neoplasms was also significantly higher than the aggregate mortality ratio. Both suicides and diabetes mellitus showed substantial, though not statistically significant, increases from the previous period. The term-plan mortality ratios exceeded the permanent-plan mortality ratios for most causes of death.

The mortality ratio for suicide exceeded 100 per cent in every issue age and policy-year category for which there were 10 or more deaths. The ratios were particularly high at the younger ages ( $20-39$ ) and at policy years 1-2 and 16-25. The mortality ratio for policy years $1-2$ was 199 per cent (based on 58 lives terminated by death), even though only the benefits actually paid were included as suicide claim amounts. (The same procedure naturally applies to the data used in constructing the cause-of-death distribution.) The suicide mortality ratios were generally higher on term plans than on permanent plans, although they were quite high on both.

The accidents and homicide mortality ratios declined substantially from the previous period for permanent plans and term plans but were still significantly higher than 100 per cent for both. The mortality ratios were particularly high at the lower ages (20-29) and generally increased with duration. There was very little difference between permanent and term plans.

Motor vehicle and aviation mishaps continue to account for the majority of the fatal accidents. Table 6 shows the numbers of deaths from these causes, as well as the percentages of total deaths from accidents and homi-

TABLE 5
Large-Amount issues of 1939-67
Experience between 1963 and 1968 Anniversaries by Cause of Death
Expected Deaths Based on 1958-63 Standard Ordinary Issues Experience* (Amounts Shown in $\$ 1,000$ Units)

| Cause of Death | Committee | Num- <br> ber of <br> Lives <br> Who <br> Died | Pro- <br> por- <br> tion <br> of All <br> Deaths | Actual <br> Claims | Expected Claims | A/E |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Permanent Plans |  |  |  |  |  |
| Tuberculosis (all forms) | 01-02 | 0 | 0\% | \$ 0 | \$ 392 |  |
| Malignant neoplasms. | 18-33 | 1,515 | 23 | 121,095 | 127,637 | 95\% |
| Diabetes mellitus... | 37 | 36 | 1 | 2,757 | 3,296 | 84 |
| Vascular lesions of central nervous system. | 42 | 351 | 5 | 24,360 | 34,276 | 71 |
| Diseases of the heart and circulatory system | 49-55, 5A | 2,757 | 41 | 202,783 | 247,964 | 82 |
| Pneumonia and influenza | 56-59 | 88 | 1 | 5,551 | 9,129 | 61 |
| Accidents and homicide. | 88-96,98 | 787 | 12 | 63,698 | 52,861 | 121 |
| Suicide. | 97 | 313 | 5 | 24,787 | 18,554 | 134 |
| All other causes and unknown $\ddagger$ | Residual | 824 | 12 | 54,470 | 80,247 | 68 |
| All cau |  | 6,671 | 100\% | \$499,501 | \$574,356 | 87\% |
|  | Term Plans |  |  |  |  |  |
| Tuberculosis (all forms) | 01-02 | , | 0\% |  | \$ 29 |  |
| Malignant neoplasms | 18-33 | 312 | 20 | 20,615 | 21,517 | 96\% |
| Diabetes mellitus. | 37 | 8 | 0 | 490 | 493 | $\dagger$ |
| Vascular lesions of central nervous system. | 42 | 65 | 4 | 3,686 | 5,120 | 72 |
| Diseases of the heart and circulatory system | 49-55, 5A | 634 | 41 | 36,360 | 41,353 | 88 |
| Pneumonia and influenza. | 56-59 | 12 | 1 | 523 | 1,317 | 40 |
| Accidents and homicide. | 88-96,98 | 212 | 14 | 14,778 | 12,104 | 122 |
| Suicide. | 97 | 91 | 6 | 7,137 | 3,608 | 198 |
| All other causes and unknown§ | Residual | 220 | 14 | 11,587 | 13,617 | 85 |
| All causes |  | 1,554 | 100\% | \$ 95,176 | \$ 99,158 | 96\% |
|  | All Plans |  |  |  |  |  |
| Tuberculosis (all forms) | 01-02 | 0 | 0\% |  | \$ 421 |  |
| Malignant neoplasms. | 18-33 | 1,737 | 22 | 141,710 | 149,154 | 95\% |
| Diabetes mellitus.. | 37 | 41 | 1 | 3,247 | 3,789 | 86 |
| Vascular lesions of central nervous system. | 42 | 396 | 5 | 28,046 | 39,396 | 71 |
| Diseases of the heart and circulatory system. | 49-55, 5 A | 3,222 | 41 | 239,143 | 289,317 | 83 |
| Pneumonia and influenza | 56-59 | 98 | 1 | 6,074 | 10,446 | 58 |
| Accidents and homicide. | 88-96, 98 | 949 | 12 | 78,476 | 64,965 | 121 |
| Suicide. | 97 | 379 | 5 | 31,924 | 22,162 | 144 |
| All other causes and unknown\|| | Residual | 1,000 | 13 | 66,057 | 93,864 | 70 |
| All causes. |  | 7,822 | 100\% | \$594,677 | \$673,514 | 88\% |

[^3]cide represented by each, in the current and prior studies. No particular trend is evident. Compared to accidents only (excluding homicide), these percentages are, respectively, 40 and 25 per cent.

Public Health Service data indicate that fatalities due to motor vehicle accidents accounted for 57 per cent of all accidental deaths at ages $15-64$ in the general population of the United States during 1963-68. Only 2 per cent of such accidental deaths were due to aviation.

The mortality ratio for deaths due to malignant neoplasms exceeded 100 per cent at issue ages 60 and above and at policy years $16-25$. These

TABLE 6
Motor Vehicle and Aviation Accident Deaths INCLUDED IN ACCIDENTS AND HOMICIDES

ratios generally increased both with increasing issue age and with increasing duration, Little difference by plan was noted. The aggregate mortality ratio of 95 per cent is significantly higher than the 88 per cent aggregate ratio for the entire study.

Deaths due to diseases of the heart and circulatory system claimed the greatest number of lives and accounted for the greatest volume of actual claims-over 40 per cent of the total. However, the aggregate mortality ratio for this cause group was significantly less than that for all causes combined. A relatively high mortality ratio was observed at issue ages 70 and over based on only 15 claims; otherwise, the mortality ratios were highest at issue ages $20-49$. The experience was very uniform by duration. The mortality ratios on term plans were generally slightly higher than those for permanent plans for the individual issue-age and policyyear categories.

As indicated above, war deaths had a minimal impact (0.2 per cent) on the aggregate mortality ratio. The impact on the lower issue ages was much greater, however. War deaths added 26.3 percentage points to the mortality ratio at issue age group $0-9$ and 7.8 points at issue age group 10-19. Forty-three per cent of all war deaths by amount occurred in issue age group $20-29$, and 34 per cent in issue age group $30-39$. War deaths added 0.6 per cent to the mortality ratio in policy years $1-2$; they had a minimal impact on the experience for later policy years. Thirty-five

TABLE 7
Large-Amount Issues of 1959-67 EXPERIENCE BETWEEN 1963 AND 1968 ANNIVERSARIES by Purpose of Insurance and Plan of Insurance
Expected Deaths Based on 1958-63 Standard Ordinary Issues Experience
(Amounts Shown in $\$ 1,000$ Units)

| Purpose | Permanent Plans |  | Term Plans |  | All Plans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Claims | A/E | Actual Claims | A/E | Actual Claims | A/E |
| Personal insurance | \$ 87, 325 (1,309) | 89\% | \$20,648 (364) | $96 \%$ | \$107,973 (1,645) | 90\% |
| Business insurance | 30,071 (333) | 79 | 6,999 (107) | 77 | 37,070 (435) | 79 |
| Key-man or deferred-compensation insurance. | 20,862 (219) | 81 | 4,289 (44) | 84 | 25,151 (257) | 82 |
| Creditor and other insurance. | 2,907 (37) | 113 | 1,446 (21) | 122 | 4,353 (58) | 116 |
| All | \$141,165 (1,792) | 86\% | \$33,382 (513) | $91 \%$ | \$174, $547(2,240)$ | 87\% |

Note.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals.

Note.-Mortality ratio in italics where $10-49$ lives terminated by death.
per cent of all war claims by amount occurred in the first two policy years, 62 per cent of such claims occurred in the first five policy years, and 87 per cent occurred in the first ten policy years.

## EXPERIENCE BY PURPOSE OF INSURANCE AND INCOME OF INSURED

Purpose of insurance and annual income information was obtained for a large proportion of the issues of 1959 through 1967. Over 99 per cent of the data so coded were identified both by purpose of insurance and by annual income, while the balance carried only one of these codes.

Table 7 illustrates this experience analyzed by purpose of insurance and plan of insurance. The "purpose of insurance" categories were defined in the instructions as follows:

Personal insurance.-Insurance where the beneficiary is (a) wife, child, or other close relative; ( $b$ ) estate; or ( $c$ ) business involving a sole proprietorship.

Business insurance.-Insurance intended for the repurchase of the insured's
interest in an organization having not more than five principal owners (partnership or close corporation).

Key-man or deferred-compensation insurance.-Insurance intended primarily for key-man or deferred-compensation purposes.

Creditor and other insurance.-Insurance taken out to insure the repayment of a loan where either the creditor is designated beneficiary or the policy is assigned to the creditor. Also included here is any insurance the purpose of which does not fit the other categories.

In total, the term-plan mortality ratio was slightly higher than that for permanent plans. On personal insurance the term-plan mortality ratio was 96 per cent, while that for permanent insurance was only 89 per cent.

TABLE 8
Large-Amount Issues of 1959-67
Experience between 1963 and 1968 Anniversaries by Estimated Annual Income at Issue and Plan of Insurance
Expected Deaths Based on 1958-6.3 Standard Ordinary Issues Experience (Amounts Shown in $\$ 1,000$ Units)

| Estimated Annual <br> Income at Issue | Pequanent Plans |  |  | Term Plans |  | Alil Plans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Claims |  | A/E | Actual Claims | A/E | Actual Claims | A/E |
| Under \$20,000*. | + 36,316 | (690) | 88\% | \$11,426 (238) | 90\% | \$ 47,742 (917) | 88\% |
| \$20,000-\$49,999 | 63,066 | (836) | 88 | 13,234 (206) | 83 | 76,300 (1,018) | 87 |
| \$50,000 and over. | 37,367 | (275) | 77 | 7,539 (56) | 96 | 44,906 (317) | 79 |
| Not accurately determined | 4,266 | (48) | 163 | 1,048 (18) | 247 | 5,314 (64) | 175 |
| Al1 | \$141,015 | ,790) | 86\% | \$33,247(511) | 90\% | \$174,262 (2,236) | 87\% |

[^4]This reverses the relationship between mortality ratios on permanent and term plans for personal insurance observed in the previous study period. Business insurance showed favorable mortality on both permanent and term plans. Key-man or deferred-compensation insurance was also favorable on both plans. The mortality ratios for creditor and other insurance were not favorable, however. Heart and circulatory disorders accounted for 20 of the 58 deaths, while malignant neoplasms caused another 13. None of the mortality ratios indicated in Table 7 was significantly higher than 100 per cent.

Tables 8 and 9 present this experience analyzed by estimated annual income at issue and plan of insurance and by annual income at issue and

TABLE 9
LARGE-Amount Issues of 1959-67

## EXPERIENCE BETWEEN 1963 AND 1968 ANNIVERSARIES

by Estimated Annual Income at Issue and Classification Amount of Insurance
all Plans of Insurance
Expected Deaths Based on 1958-63 Standard Ordinary Issues Experience
(Amounts Shown in $\$ 1,000$ Units)

| Estimated Annual <br> Income at Issue | Actual Claims | Expected Claims | A/E | Actual Claims | Expected Claims | A/E | Actual <br> Claims | Expected Claims | A/E |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$50,000-\$99,999 |  |  | \$100,000-\$199,999 |  |  | \$200,000-\$499,999 |  |  |
| Under \$20,000* <br> \$20,000-\$49,999 <br> $\$ 50,000$ and over. <br> Not accurately determined <br> All. | \$23,646 (572) | \$26,685 | 89\% | \$19,236 (311) | \$21,783 | 88\% | \$ 4,010 (44) | \$ 4,904 | 82\% |
|  | 12,174 (270) | 14,356 | 85 | 35,011 (543) | 41,024 | 85 | 23,427 (226) | 27,583 | 85 |
|  | 1,459 (31) | 1,704 | 86 | 7,141 (103) | 8,756 | 82 | 17,186 (152) | 22,913 | 75 |
|  | 846 (21) | 787 | 107 | 1,843 (31) | 1,012 | 182 | 640 (9) | 592 | $\dagger$ |
|  | \$38,125 (889) | \$43,532 | 88\% | \$63,231 (971) | \$72,575 | 87\% | \$ 45,263 (412) | \$ 55,992 | 81\% |
|  | \$500,000-\$999,999 |  |  | \$1,000,000 and Over |  |  | All Classification Groups |  |  |
| Under $\$ 20,000^{*}$ <br> $\$ 20,000-\$ 49,999$. <br> $\$ 50,000$ and over . <br> Not accurately determined. <br> All. | \$ 850 (3) | \$ 541 | $\dagger$ | \$ ${ }^{0} \quad(0)$ | \$ 213 | $\dagger$ | \$ 47,742 (917) | \$ 54,126 | 88\% |
|  | 2,538 (13) | 3,401 | $75 \%$ | 3,150 (4) | 921 |  | 76,300(1,018) | 87,285 | 87 |
|  | 9,067 (43) | 12,901 | 70 | 10,053 (21) | 10,263 | 98\% | 44,906 (317) | 56,537 | 79 |
|  | 400 (1) | 204 | $\dagger$ | 1,585 (3) | 441 | $\dagger$ | 5,314 (64) | 3,036 | 175 |
|  | \$12,855 (59) | \$17,047 | 75\% | \$14,788 (28) | \$11,838 | 125\% | \$174,262 $(2,236)$ | \$200,984 | 87\% |

* Includes juveniles, students, interns and other professionals in apprenticeship, noncareer members of armed forces, and married women without a substantial income in their own right.

Fewer than 10 lives cerminated by death.
Note.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals.
Note.-Mortality ratio in italics where $10-49$ lives terminated by death.
classification amount of insurance, respectively. The mortality ratios generally decreased with increasing annual income. Annual income groups under $\$ 20,000$ and $\$ 50,000$ and over showed substantial improvement over the previous study period. As in the earlier period, the "not accurately determined" category experienced very high mortality ratios for both permanent and term plans. The fact that this category has a higher concentration of females than the others makes these high ratios even more significant. Twenty-three of the 64 deaths in this class were due to heart and circulatory conditions, and another 13 each were due to malignant neoplasms and to accidents and homicide. The mortality ratios exhibited a generally decreasing trend with increasing annual income for most classification amount groups. The ratios for the "not accurately determined" category increased with increasing classification amount group.

## APPENDIX

TABLE A
Contributing Companies

| Company | Proportion of Permanent Insurance Exposures | Proportion of Term Insurance Exposures | Proportion of Total Exposures |
| :---: | :---: | :---: | :---: |
| New York Life | $11.4{ }^{\circ} \mathrm{c}$ | $10.2 \%$ | $11.2 \%$ |
| Massachusetts Mutual. | 12.1 | 6.7 | 11.0 |
| Northwestern Mutual | 9.5 | 8.9 | 9.4 |
| Equitable, N.Y. | 9.0 | 6.9 | 8.6 |
| Prudential. | 7.5 | 12.4 | 8.4 |
| Mutual Benefit. | 7.9 | 0.9 | 6.5 |
| Connecticut Mutual | 6.0 | 7.3 | 6.3 |
| Metropolitan | 3.9 | 12.5 | 5.6 |
| New England Life | 5.6 | 3.7 | 5.3 |
| John Hancock | 4.5 | 3.7 | 4.4 |
| Connecticut General | 4.1 | 4.1 | 4.1 |
| Aetna. | 3.1 | 6.5 | 3.7 |
| Travelers. | 2.5 | 7.0 | 3.4 |
| Phoenix Mutual | 3.8 | 0.8 | 3.2 |
| Penn Mutual. | 2.9 | 3.5 | 3.0 |
| Mutual Life, N.Y. | 2.9 | 2.6 | 2.8 |
| Provident Mutual | 2.2 | 1.5 | 2.1 |
| Sun Life. | 1.1 | 0.8 | 1.0 |
| Total. | 100.0\% | 100.0\% | 100.0\% |

TABLE B
LARGE-AMOUNT ISSUES OF $1939-67$
EXPERIENCE BETWEEN 1963 AND 1968 ANNIVERSARIES by Age at Issue, Policy Year, and Plan of Insurance
Expected Deaths Based on 1958-63 Standard Ordinary Issues Experience
(Amounts Shown in $\$ 1,000$ Units)


* Fewer than 10 lives terminated by death.

Nore.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals.
Note.-Mortality ratio in italics where $10-49$ lives terminated by death.

TABLE B-Continued


* Fewer than 10 lives terminated by death.

Note.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals.
Note.-Mortality ratio in italics where $10-49$ lives terminated by death.

TABLE B-Continued

| Issue Age | Policy Years | Permanent Plans |  |  | Term Plans |  |  | All Plans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Actual Claims | Expected Claims | A/E | Actual Claims | Expected Claims | A/E | Actual Claims | Expected Claims | A/E |
| 50-59 | $\begin{gathered} 1-2 \\ 3-5 \\ 6-10 \\ 11-15 \\ 16-20 \\ 21-25 \end{gathered}$ | $\begin{array}{rr}\$ 11,432 & (143) \\ 22,169 & (305) \\ 38,634 & (511) \\ 31,722 & (470) \\ 22,950 & (344) \\ 14,189 & (230)\end{array}$ | $\$ 14,169$ 31,254 52,862 39,319 28,300 16,395 | $81 \%$ 71 73 81 81 87 | $\begin{array}{rrr}\$ 1,913 & (36) \\ 5,010 & (68) \\ 6,098 & (89) \\ 5,971 & (81) \\ 3,162 & (58) \\ 1,098 & (26)\end{array}$ | \$ 3,305 5,115 6,368 4,999 3,972 1,629 | $\begin{gathered} 58 \% \\ 98 \\ 96 \\ 119 \\ 80 \\ 67 \end{gathered}$ | $\$ 13,345$ $(176)$ <br> 27,179 $(371)$ <br> 44,732 $(585)$ <br> 37,693 $(532)$ <br> 26,112 $(393)$ <br> 15,287 $(248)$ | $\begin{array}{r} \$ 17,474 \\ 36,369 \\ 59,230 \\ 44,318 \\ 32,272 \\ 18,024 \end{array}$ | $\begin{aligned} & 76 \% \\ & 75 \\ & 76 \\ & 85 \\ & 81 \\ & 85 \end{aligned}$ |
|  | All | \$141,096 (1,917) | \$182, 299 | 77\% | \$23, 252 (350) | \$25,388 | 92\% | \$164,348 (2, 192) | \$207,687 | 79\% |
| 60-69 | $1-2$ $3-5$ $6-10$ $11-15$ $16-20$ $21-25$ | $\$ 3,205$ $(36)$ <br> 7,619 $(90)$ <br> 13,195 $(157)$ <br> 9,967 $(127)$ | $\begin{array}{r} 4,211 \\ 9,691 \\ 14,677 \\ 10,875 \\ 4,046 \\ 1,649 \end{array}$ | $\begin{aligned} & 76 \% \\ & 79 \\ & 90 \\ & 92 \\ & 60 \\ & 53 \end{aligned}$ | $\begin{aligned} 145 & (3) \\ 181 & (3) \\ 350 & (6) \\ 139 & (4) \\ 50 & (1) \\ 0 & (0) \end{aligned}$ | $\begin{array}{r} \$ 376 \\ 544 \\ 353 \\ 321 \\ 137 \\ 16 \end{array}$ | * | $\$ 3,350$ $(39)$ <br> 7,800 $(93)$ <br> 13,545 $(161)$ <br> 10,106 $(131)$ <br> 2,712 $(46)$ <br> 876 $(15)$ | \$ 4,587 10,235 15,030 11,196 4,183 1,665 | $73 \%$ 76 90 90 65 53 |
|  | All | \$ 37,524 (459) | \$ 45,149 | 83\% | \$ 865 (17) | \$ 1,747 | 50\% | \$ 38,389 (472) | \$ 46,896 | 82\% |
| 70 and over | $\begin{gathered} 1-2 \\ 3-5 \\ 6-10 \\ 11-15 \\ 16-20 \\ 21-25 \end{gathered}$ | $\$ 1,000$ $(10)$ <br> 928 $(15)$ <br> 552 $(6)$ <br> 610 $(2)$ <br> 0 $(0)$ <br>  0$(0)$ | $\begin{array}{r}\$ 369 \\ 509 \\ 714 \\ 563 \\ \\ 18 \\ \\ \\ \hline\end{array}$ | $271 \%$ 182 $*$ $*$ $*$ | $\$$ 0 $(0)$ <br>  0 $(0)$ <br>  0 $(0)$ <br>  0 $(0)$ <br>  0 $(0)$ <br>  0 $(0)$ | $\begin{array}{ll}\$ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & \\ & \end{array}$ | ** | $\$ 1,000$ $(10)$ <br> 928 $(15)$ <br> 552 $(6)$ <br> 610 $(2)$ <br> 0 $(0)$ <br>  0 <br>  $(0)$ | $\begin{array}{rr}\$ \quad 369 \\ 509 \\ 714 \\ 563 \\ & 18 \\ & 0\end{array}$ | $\begin{gathered} 271 \% \\ 182 \\ * \\ * \\ * \\ * \end{gathered}$ |
|  | All | \$ 3,090 (33) | \$ 2,173 | $142 \%$ | \$ 0 (0) | \$ 0 | * | \$ 3,090 (33) | \$ 2,173 | 142\% |

TABLE $($
LARGE-AMOUNT ISSUES OF $1939-67$
EXPERIENCE BETWEEN 1963 AND 1968 ANNIVERSARIES
by Age at Issue, Classification Amount, and Plan of Insurance
Fxpected Deaths Based on 1958-63 Standard Ordinary Issurs Fxperience
(Amounts Shown in $\$ 1,000$ Units)


* Fewer than 10 lives terminated by death.

Note.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals.
Note,- Mortality ratio in italics where $10-49$ lives terminated by death.

TABLE C-Continued

| Issue Age | Classification Amount | Peryanent Plans |  |  | Term Plans |  |  | All Plans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Actual Claims | Expected Claims | A/E | Actual Claims | Expected Claims | A/E | Actual Claims | Expected Claims | A/E |
| 20-29 | $\begin{array}{r} \$ 0,000-\$ 99,999 \\ 100,000-199,999 \\ 200,000-499,999 \\ 500,000-999,999 \\ 1,000,000 \text { and over } \end{array}$ | $\begin{array}{rrr} \$, 818 & (168) \\ 6,162 & (84) \\ 2,273 & (15) \\ 450 & (3) \\ 0 & (0) \end{array}$ | $\begin{array}{r} 6,599 \\ 4,976 \\ 1,613 \\ 350 \\ 189 \end{array}$ | $\begin{aligned} & 103 \% \\ & 124 \\ & 141 \\ & * \end{aligned}$ | $\begin{array}{rr} \$ 1,365 & (33) \\ 1,245 & (22) \\ 100 & (1) \\ 250 & (1) \\ 0 & (0) \end{array}$ | $\begin{array}{r} \$ 1,483 \\ 893 \\ 196 \\ 22 \\ 31 \end{array}$ | $\begin{gathered} 92 \% \\ 139 \\ * \\ * \end{gathered}$ | $\begin{array}{rrr} \$ & 8,183 & (198) \\ 7,407 & (105) \\ 2,373 & (16) \\ 700 & (4) \\ & 0 & (0) \end{array}$ | $\begin{array}{r} 8,082 \\ 5,869 \\ 1,809 \\ 372 \\ \\ 220 \end{array}$ | $\begin{aligned} & 101 \% \\ & 126 \\ & 131 \end{aligned}$ |
|  | All | \$ 15,703 (260) | \$ 13,727 | 114\% | \$2,960 (57) | \$ 2,625 | $113 \%$ | \$ 18,663 (310) | \$ 16, 352 | 114\% |
| 30-39. | $\begin{array}{r} 50,000-\$ 99,999 \\ 100,000-199,999 \\ 200,000-499,999 \\ 500,000-999,999 \\ 1,000,000 \text { and over } \end{array}$ | $\$ 33,438$ $(837)$ <br> 42,970 $(719)$ <br> 21,970 $(208)$ <br> 5,159 $(23)$ <br> 3,939 $(9)$ | $\begin{array}{r} \$ 34,831 \\ 46,371 \\ 20,848 \\ 3,812 \\ 2,182 \end{array}$ | $\begin{gathered} 96 \% \\ 93 \\ 105 \\ 135 \\ * \end{gathered}$ | $\begin{array}{r} \$ 8,907(225) \\ 9,623(174) \\ 3,104 \\ 975 \\ 300 \\ 300 \end{array}$ | $\begin{array}{r} 8,547 \\ 10,153 \\ 4,059 \\ 743 \\ 528 \end{array}$ | $\begin{gathered} 104 \% \\ 95 \\ 76 \\ * \end{gathered}$ | $\$ 42,345$ $(1,036)$ <br> 52,593 $(863)$ <br> 25,074 $(232)$ <br> 6,134 $(26)$ <br> 4,239 $(10)$ | $\begin{array}{r} \$ 43,378 \\ 56,524 \\ 24,907 \\ 4,555 \\ 2,710 \end{array}$ | $\begin{aligned} & 98 \% \\ & 93 \\ & 101 \\ & 135 \\ & 156 \end{aligned}$ |
|  | All | \$107,476 (1,660) | \$108, 044 | 99\% | \$22,909 (430) | \$24,030 | 95\% | \$130,385 (1,994) | \$132,074 | 99\% |
| 40-49 | $50,000-\$ 99,999$ $100,000-199,999$ $200,000-499,999$ $500,000-999,999$ $1,000,000$ and over | $\begin{array}{rr} \$ 45,196(1,117) \\ 74,645(1,288) \\ 50,499 & (494) \\ 14,835 & (69) \\ 7,027 & (13) \end{array}$ | $\$ 49,577$ 87,838 59,561 15,686 8,191 | $\begin{aligned} & 91 \% \\ & 85 \\ & 85 \\ & 95 \\ & 86 \end{aligned}$ | $\begin{array}{r} \$ 12,074(311) \\ 16,478(309) \\ 11,920(122) \\ 2,590(18) \\ 2,028 \end{array}$ | $\begin{array}{r} \$ 10,998 \\ 18,130 \\ 11,633 \\ 3,026 \\ 1,536 \end{array}$ | $\begin{gathered} 110 \% \\ 91 \\ 102 \\ 86 \\ * \end{gathered}$ | $\$ 57,270$ $(1,385)$ <br> 91,123 $(1,549)$ <br> 62,419 $(593)$ <br> 17,425 $(81)$ <br> 9,055 $(19)$ | $\begin{array}{r} 60,575 \\ 105,968 \\ 71,194 \\ 18,712 \\ 9,727 \end{array}$ | $\begin{aligned} & 95 \% \\ & 86 \\ & 88 \\ & 93 \\ & 93 \end{aligned}$ |
|  | All | \$192,202 (2, 748) | \$220,853 | $87 \%$ | \$45,090 (730) | \$45,323 | 99\% | \$237,292 (3,327) | \$266, 176 | 89\% |

TABLE C-Continued

| $\begin{aligned} & \text { Issue } \\ & \text { AGGE } \end{aligned}$ | Classification Amount | Permanent Plans |  |  | Term Plans |  |  | Ale Plans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Actual Claims | Expected Claims | A/E | Actual <br> Claims | Expected Claims | A/E | Actual Claims | Expected Claims | A/E |
| 50-59. | $\begin{array}{r} 50,000-\$ 99,999 \\ 100,000-199,999 \\ 200,000-499,999 \\ 500,000-999,999 \\ 1,000,000 \text { and over } \end{array}$ | $\$ 25,914$ $(638)$ <br> 51,630 $(868)$ <br> 43,236 $(437)$ <br> 13,529 $(77)$ <br> 6,787 $(23)$ | $\$ 32,726$ 63,802 55,727 19,417 10,627 | $\begin{aligned} & 79 \% \\ & 81 \\ & 78 \\ & 70 \\ & 64 \end{aligned}$ | $\begin{array}{r} \$ 4,423(114) \\ 7,866(150) \\ 6,456(78) \\ 1,032(10) \\ 3,475 \end{array}$ | $\begin{array}{r} 4,847 \\ 8,956 \\ 7,443 \\ 2,668 \\ 1,474 \end{array}$ | 91\% 88 87 39 $*$ | $\$ 30,337$ $(741)$ <br> 59,496 $(997)$ <br> 49,692 $(494)$ <br> 14,561 $(84)$ <br> 10,262 $(27)$ | $\begin{array}{r} \$ 37,573 \\ 72,758 \\ 63,170 \\ 22,085 \\ 12,101 \end{array}$ | $\begin{aligned} & 81 \% \\ & 82 \\ & 79 \\ & 66 \\ & 85 \end{aligned}$ |
|  | All | \$141,096 (1,917) | \$182,299 | 77\% | \$23,252 (350) | \$25,388 | 92\% | \$164,348 (2, 192) | \$207,687 | 79\% |
| 60-69. | $\begin{array}{r} 50,000-\$ 99,999 \\ 100,000-199,999 \\ 200,000-499,999 \\ 500,000-999,999 \\ 1,000,000 \text { and over } \end{array}$ | 7,668 $(179)$ <br> 9,565 $(155)$ <br> 12,601 $(117)$ <br> 3,439 $(18)$ <br> 4,251 $(12)$ | $\begin{array}{r} 8,352 \\ 14,005 \\ 14,942 \\ 4,765 \\ 3,085 \end{array}$ | $\begin{gathered} 92 \% \\ 68 \\ 84 \\ 72 \\ 138 \end{gathered}$ | $\begin{array}{rrr} \$ & 255 & (6) \\ & 265 & (7) \\ & 345 & (4) \\ & 0 & (0) \\ & 0 & (0) \end{array}$ | $\$ \quad 226$ 482 571 272 196 | $*$ $*$ $*$ $*$ | $\$ 7,923$ $(184)$ <br> 9,830 $(160)$ <br> 12,946 $(120)$ <br> 3,439 $(18)$ <br> 4,251 $(12)$ | $\begin{array}{r} 8,578 \\ 14,487 \\ 15,513 \\ 5,037 \\ 3,281 \end{array}$ | $\begin{aligned} & 92 \% \\ & 68 \\ & 83 \\ & 68 \\ & 130 \end{aligned}$ |
|  | All | \$ 37,524 (459) | \$ 45,149 | 83\% | \$ 865 (17) | \$ 1.747 | 50\% | \$ 38,389 (472) | \$46,896 | 82\% |
| 70 and over | $\begin{array}{r} 50,000-\$ 99,999 \\ 100,000-199,999 \\ 200,000-499,999 \\ 500,000-999,999 \\ 1,000,000 \text { and over } \end{array}$ | $\begin{array}{lrr} \$ & 505 & (13) \\ & 1,023 & (14) \\ & 802 & (6) \\ & 0 & (0) \\ & 760 & (2) \end{array}$ | $\$ \quad 515$ <br> 633 <br> 476 <br>  <br> 167 <br>  <br>  <br>  | $98 \%$ 162 $*$ $*$ | $\begin{array}{lll}\$ & 0 & (0) \\ & 0 & (0) \\ & 0 & (0) \\ & 0 & (0) \\ & 0 & (0)\end{array}$ | $\begin{array}{ll}\$ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0\end{array}$ | * | $\begin{array}{lrr} \$ & 505 & (13) \\ & 1,023 & (14) \\ & 802 & (6) \\ & 0 & (0) \\ & 760 & (2) \end{array}$ | $\$ \quad 515$ <br>  <br>  <br>  <br>  <br>  <br> 433 <br>  <br>  <br>  <br>  <br>  | $\begin{gathered} 98 \% \\ 162 \\ * \\ * \end{gathered}$ |
|  | All | \$ 3,090 (33) | \$ 2,173 | $1+2 \%$ | \$ 0 (0) | \$ 0 | * | \$ 3,090 (33) | \$ 2,173 | 142\% |

* Fewer than 10 lives terminated by death.

Note.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals.
Note.-Mortality ratio in italics where $10-49$ lives terminated by death.

TABLE D
LaRge-Amount Issues of 1939-67
EXPERIENCE BETWEEN 1963 AND 1968 ANNIVERSARIES
by Policy Year, Classification Amount, and Plan of Insurance
Expected Deaths Based on 1958-63 Standard Ordinary Issues Experience
(Amounts Shown in $\$ 1,000$ Units)

| Policy Years | Classification Amount | Permanent Plans |  |  | Term Plans |  |  | All Plans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Actual Claims | Expected Claims | A/E | Actual <br> Claims | Expected <br> Claims | A/E | Actual Claims | Expected Claims | A/E |
| 1-2. | \$$50,000-\$ 99,999$$100,000-199,999$$200,000-499,999$$500,000-999,999$1000000 | 676 (199) | \$ 10,286 | 84\% | \$ 4,421 (103) | \$ 4,031 | 110\% 94 | \$ 13,097 (296) | \$ 14,317 |  |
|  |  | 15,436 (246) | 18,158 |  | 5,440 (99) | 5,814 |  | 20,876 (340) | 14,31723,97217,497 |  |
|  |  | 10,761 (115) | 13,767 | 78 | 2,552 (33) | 3,730 | 68 | 13,313 (146) |  | $\begin{aligned} & 87 \\ & 76 \end{aligned}$ |
|  |  | 4,840 (24) | 4,334 | 112 | - 520 (4) | 1,218 | * | 5,360 (27) | 5,552 | 97 |
|  |  | 6,093 (12) | 3,545 | 172 | 1,360 (3) | 1,082 | * | 7,453 (15) | 4,627 | 161 |
|  | All | \$45,806 (577) | \$ 50,090 | 91\% | \$14, 293 (237) | \$ 15,875 | 90\% | \$60,099 (797) | \$ 65,965 | 91\% |
| 3-5 | $\begin{array}{r} 50,000-\$ 99,999 \\ 100,000-199,999 \\ 200,000-499,999 \\ 500,000-999,999 \\ 1,000,000 \text { and over } \end{array}$ | $\$ 19,607$ $(445)$ <br> 31,743 $(497)$ <br> 21,524 $(201)$ <br> 7,939 $(35)$ <br> 6,006 $(12)$ | $\begin{array}{r} \$ 20,398 \\ 36,826 \\ 27,768 \\ 8,884 \\ 5,786 \end{array}$ | $\begin{gathered} 96 \% \\ 86 \\ 78 \\ 89 \\ 104 \end{gathered}$ | $\begin{array}{r} 4,657(113) \\ 7,450(114) \\ 4,793(56) \\ 1,440 \\ 1,270 \end{array}$ | $\begin{array}{r} \$ 4,925 \\ 7,724 \\ 4,909 \\ 1,382 \\ 1,024 \end{array}$ | $\begin{array}{l\|} \hline 95 \% \\ 96 \\ 98 \\ * \\ * \end{array}$ | $\$ 24,264$ $(551)$ <br> 39,193 $(605)$ <br> 26,317 $(254)$ <br> 9,379 $(41)$ <br> 7,276 $(13)$ | $\begin{array}{r} 25,323 \\ 44,550 \\ 32,677 \\ 10,266 \\ 6,810 \end{array}$ | $\begin{aligned} & 96 \% \\ & 88 \\ & 81 \\ & 91 \\ & 107 \end{aligned}$ |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | All | \$ 86,819 (1,156) | \$ 99,662 | 87\% | \$19,610 (286) | \$ 19,964 | 98\% | \$106,429 (1,423) | \$119,626 | 89\% |
| 6-10. | $\begin{array}{r} 50,000-\$ 99,999 \\ 100,000-199,999 \\ 200,000-499,999 \\ 500,000-999,999 \\ 1,000,000 \text { and over } \end{array}$ | $\$ 33,640$ $(816)$ <br> 55,377 $(902)$ <br> 40,301 $(358)$ <br> 11,227 $(50)$ <br> 3,823 $(9)$ | $\begin{array}{r} \$ 36,994 \\ 64,056 \\ 43,868 \\ 14,165 \\ 7,253 \end{array}$ | $\begin{aligned} & 91 \% \\ & 86 \\ & 92 \\ & 79 \\ & * \end{aligned}$ | $\$ 7,210(817)$$8,655(160)$5,2511001,6231,623 | $\begin{array}{r} \$, 684 \\ 9,802 \\ 5,785 \\ 1,634 \\ 828 \end{array}$ | $\begin{gathered} 108 \% \\ 88 \\ 91 \\ * \\ * \end{gathered}$ | $\$ 40,850$ $(974)$ <br> 64,032 $(1,037)$ <br> 45,552 $(401)$ <br> 11,327 $(51)$ <br> 5,446 $(12)$ | $\begin{array}{r} \$ 43,678 \\ 73,858 \\ 49,653 \\ 15,799 \\ 8,081 \end{array}$ | $94 \%$ <br> 87 <br> 92 <br> 72 <br> 67 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | All | \$144,368 (2,020) | \$166,336 | 87\% | \$22,839 (396) | \$24,733 | 92\% | \$167, $207(2,336)$ | \$191,069 | 88\% |

* Fewer than 10 lives terminated by death.

Note.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totais.
Nort.-Mortality ratio in italics where $10-49$ lives terminated by death.

TABLE D-Continued

| Policy <br> Years | Classification Agount | Perxanent Plans |  |  | Term Plans |  |  | All Plans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Actual Claims | Expected Claims | A/E | Actual Claims | Expected <br> Claims | A/E | Actual Claims | Expected Claims | A/E |
| 11-15 | $\begin{array}{r} 50,000-\$ 99,999 \\ 100,000-199,999 \\ 200,000-499,999 \\ 500,000-999,999 \\ 1,000,000 \text { and over } \end{array}$ | $\$ 29,071$ $(730)$ <br> 40,188 $(716)$ <br> 27,270 $(296)$ <br> 6,251 $(35)$ <br> 3,956 $(12)$ | $\begin{array}{r} \$ 32,273 \\ 46,904 \\ 30,926 \\ 8,442 \\ 4,728 \end{array}$ | $\begin{aligned} & 90 \% \\ & 86 \\ & 88 \\ & 74 \\ & 84 \end{aligned}$ | $\begin{array}{r} \$ 4,922(127) \\ 7,525(148) \\ 5,861 \\ 1,257 \\ 1,100 \end{array}(10)$ | $\begin{array}{r} \$ 5,307 \\ 7,411 \\ 4,533 \\ \\ \\ \\ \\ \\ \hline \end{array} \mathbf{4 6 0} \begin{aligned} & 460 \end{aligned}$ | $\begin{gathered} 93 \% \\ 102 \\ 129 \\ 100 \\ * \end{gathered}$ | $\$ 33,993$ $(837)$ <br> 47,713 $(842)$ <br> 33,131 $(341)$ <br> 7,508 $(44)$ <br> 5,056 $(12)$ | 37,580 54,315 35,459 9,702 5,196 | $\begin{aligned} & 90 \% \\ & 88 \\ & 93 \\ & \% 7 \\ & 97 \end{aligned}$ |
|  | All | \$106,736 (1,697) | \$123,273 | 87\% | \$20,665 (336) | \$ 18,979 | 109\% | \$127,401 (1,962) | \$142,252 | 90\% |
| 16-20 | $\begin{array}{r} 50,000-\$ 99,999 \\ 100,000-199,999 \\ 200,000-499,999 \\ 500,000-999,999 \\ 1,000,000 \text { and over } \end{array}$ | $\$ 18,521$ $(500)$ <br> 27,680 $(518)$ <br> 19,635 $(209)$ <br> 4,217 $(30)$ <br> 1,986 $(9)$ | $\begin{array}{r} \$ 22,282 \\ 33,511 \\ 22,407 \\ 4,939 \\ 2,097 \end{array}$ | $\begin{aligned} & 83 \% \\ & 83 \\ & 88 \\ & 85 \end{aligned}$ | $\begin{array}{rr} \$ 4,046 & (115) \\ 3,992 & (89) \\ 2,755 & (38) \\ 1,395 & (11) \\ 450 & (4) \end{array}$ | $\begin{array}{r}\$ \\ \mathbf{3 , 8 0 2} \\ 5,355 \\ 3,347 \\ \\ 919 \\ \\ \hline\end{array}$ | $106 \%$ 75 82 152 $*$ | $\$ 22,567$ $(601)$ <br> 31,672 $(589)$ <br> 22,390 $(236)$ <br> 5,612 $(38)$ <br> 2,436 $(12)$ | $\begin{array}{r} \$ 26,084 \\ 38,866 \\ 25,754 \\ 5,858 \\ 2,425 \end{array}$ | $\begin{aligned} & 87 \% \\ & 81 \\ & 87 \\ & 96 \\ & 100 \end{aligned}$ |
|  | All | \$ 72,039 (1,177) | \$85,236 | 85\% | \$12,638 (247) | \$ 13,751 | 92\% | \$ $84,677(1,368)$ | \$98,987 | 86\% |
| 21-25 | $\begin{array}{r} 50,000-\$ 99,999 \\ 100,000-199,999 \\ 200,000-499,999 \\ 500,000-999,999 \\ 1,000,000 \text { and over } \end{array}$ | $\$ 11,147$ $(301)$ <br> 16,208 $(309)$ <br> 12,540 $(169)$ <br> 2,938 $(22)$ <br> 900 $(6)$ | $\begin{array}{r} \$ 11,376 \\ 19,026 \\ 14,652 \\ 3,445 \\ 1,260 \end{array}$ | $\begin{aligned} & 98 \% \\ & 85 \\ & 86 \\ & 85 \end{aligned}$ | $\$ 1,868$ $(49)$ <br> 2,415 $(58)$ <br> 713 $(13)$ <br> 135 $(2)$ <br> 0 $(0)$ | $\begin{array}{r} \$ 1,377 \\ 2,520 \\ 1,599 \\ 319 \\ 41 \end{array}$ | $\begin{gathered} 136 \% \\ 96 \\ 45 \end{gathered}$ | $\$ 13,015$ $(347)$ <br> 18,623 $(353)$ <br> 13,253 $(178)$ <br> 3,073 $(23)$ <br> 900 $(6)$ | $\begin{array}{r} \$ 12,753 \\ 21,546 \\ 16,251 \\ 3,764 \\ 1,301 \end{array}$ | $\begin{aligned} & 102 \% \\ & 86 \\ & 82 \\ & 82 \\ & * \end{aligned}$ |
|  | All | \$43,733 (758) | \$49,759 | 88\% | \$ 5,131 (119) | \$ 5,856 | 88\% | \$ 48,864 (852) | \$ 55,615 | 88\% |

* Fewer than 10 lives terminated by death.

Note.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals.
Note.-Mortality ratio in italics where $10-49$ lives terminated by death.


[^0]:    Notf.-Number of lives involved shown in parentheses: fuplications have been eliminated in determining totals.

[^1]:    Notr.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals
    Note.-Mortality ratio in italics where $10-49$ lives terminated by death.

[^2]:    * Fewer than 10 lives terminated by death.

    Note.-Number of lives involved shown in parentheses; duplications have been eliminated in determining totals.
    Note.-Mortality ratio in italics where $10-49$ lives terminated by death.

[^3]:    * Distribution of expected deaths by cause based on 1963-68 experience.
    $\dagger$ Fewer than 10 lives terminated by death.
    $\ddagger$ Includes 15 war deaths for $\$ 776,000$.
    8 Includes 5 war deaths for $\$ 275,000$.
    II Includes 20 war deaths for $\$ 1,051,000$.
    Note.-Mortality ratio in italics where $10-49$ lives terminated by death.

[^4]:    * Includes juveniles, students, interns and other professionals in apprenticeship, noncareer members of armed forces, and married women without a substantial income in their own right.

    Note.-Number of lives involved shown in parentheses.
    Note.-Mortality ratio in italics where $10-49$ lives terminated by death.

