

**RECORD OF SOCIETY OF ACTUARIES
1984 VOL. 10 NO. 4A**

CONTENTS

Volume 10, Number 4A

**Toronto Meeting
of the
Society of Actuaries
October 15–17, 1984**

	PAGE
DIGEST OF GENERAL SESSION:	
U.S. Economic Policy Viewed by a Friendly Partner	1579
DIGEST OF OPEN FORUMS AND PANEL DISCUSSIONS:	
Non-Pension Post Retirement Benefits—	
Design and Funding	1589
Non-Traditional Life Insurance Products—	
Canada	1617
“Non-Traditional”/Mass Marketing Sales	
Techniques	1645
Individual Term Portfolio Management	1667
Reinsurance Treaties—Is Coverage	
Always Clear?	1689
Changes in the Canadian Regulatory	
Framework for Life Insurance	1711
Integration and Deregulation of	
Financial Services	1747
Recent and Future Underwriting Trends	1773
Rear End Loaded Products	1809
Underwriting of Individually-Issued	
Accident and Health Products	1831
Disability Insurance Products—The	
Expanding Role of the Private Insurer	1863
Actuarial Considerations Regarding Cost	
and Reserving for Disability Products	1883
Business Uses of Individual Disability	
Income Products	1905
Flexible Benefits—Design from a Plan	
Sponsor’s Viewpoint	1925
Employee Benefit Aspects of Mergers/ Acquisitions/Spin-Offs	1959
United States Employee Benefits—	
Current Developments	1979
Financial Management of Defined	
Benefit Plans	1995
Pension Regulatory Environment—	
Canada	2013

(The other articles from this meeting and the index to Volume 10 are in Volume 10 Number 4B.)

