

**RECORD OF SOCIETY OF ACTUARIES
1986 VOL. 12 NO. 2**

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Listed below are the sessions held at the Boston Meeting of the Society of Actuaries for which no written record was made, with the names of those who served as leaders.

Recent Developments in the Individual Marketplace

Chairperson: William Carroll
Co-Chairperson: John J. Palmer

Office Automation

Chairpersons: Michael J. Akers
Philip J. Bieluch
Co-Chairpersons: Morris Fishman
T. Thomas Simester

New Associates' Workshop

Chairperson: Dennis Michael Corbett
Participants: Curtis E. Huntington
Harold G. Ingraham, Jr.
John E. O'Connor, Jr.*

New Fellows Luncheon

Leader: Peter B. Patterson
Speaker: Harold G. Ingraham, Jr.

**Impact of Federal Tax Law Revision and Regulations
Panel Discussion**

Moderator: Christian J. DesRochers
Panelists: Donald J. Brooke**
Shane A. Chalke
Dennis L. Stanley

* Mr. O'Connor, not a member of the Society, is its Executive Director.

** Mr. Brooke, not a member of the Society, is an attorney with Williams and Brooke, in Hartford, Connecticut.

Determination of Appropriate Surplus Levels

Chairpersons: Burton D. Jay
 Frederick S. Townsend, Jr.
Co-Chairpersons: James Ramenda
 Virgil D. Wagner

Marketing Arrangements with Financial Institutions

Chairpersons: Joseph Fafian, Jr.
 Maria N. Thomson
Co-Chairpersons: David M. Horman
 James W. Kerley*

Issues Facing Chief Actuaries

Chairpersons: William A. Drew
 Albert E. Easton
 James Lee Lewis, Jr.
 Carl L. Shepherd
Co-Chairpersons: Jeffrey A. Beckley
 Arnold A. Dicke
 Thomas K. Gross
 Frederick A. Randall

Accounting for Interest-Sensitive Products

Chairperson: Douglas A. Eckley
Co-Chairperson: Thomas G. Coulter

Simplified Underwriting

Chairperson: Larry D. Baber
Co-Chairperson: Ronald I. Becker

Reinsurance Underwriting Issues

Chairperson: Donald C. Kiefer
Co-Chairperson: John W. Paddon

* Mr. Kerley, not a member of the Society, is Vice-President - Strategies Marketing Program with New England Mutual Life, in Boston, Massachusetts.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Market Value Adjusted Products

Chairperson: Donna R. Claire
Co-Chairperson: Thomas M. Marra

Expense Measurement and Control

Chairpersons: Gayle E. Emmert
David M. Horman
Co-Chairperson: Abraham S. Gootzeit

Non-Traditional Marketing Products and Delivery

Chairpersons: Raymond J. McEaney
Raymond J. Nacin, Jr.
Co-Chairpersons: Michael P. Fox
R. Larry Warnock

Impact of Federal Tax Law Revision and Regulations

Chairperson: Edward L. Robbins
Co-Chairperson: Edward J. Winterbauer

Determination of Appropriate Surplus Levels

Chairpersons: Lawrence V. Durland, Jr.
Bruce J. Nicholson
Co-Chairpersons: Sue Ann Collins
Jerald E. Sourdiff

Role of Joint Ventures in Strategic Planning

Chairpersons: Sue Ann Collins
Bradley M. Smith
Co-Chairperson: Diane Wallace

Self-Administered Reinsurance Reporting

Chairperson: Mark R. White
Co-Chairperson: James W. Ylvisaker

Trends in Underwriting

Chairpersons: John L. Cummins
John B. Dinius
Co-Chairpersons: Neville S. Henderson
G. Rodney J. Letts

Impact of Federal Tax Law Revision and Regulations

Chairpersons: Calvert A. Jared, II
Barbara L. Snyder
Co-Chairpersons: Steven H. Klubock
John J. Palmer

Variable Life/Fixed and Flexible Premium

Chairpersons: Mary Ann Brown
Anthony T. Spano
Co-Chairpersons: Thomas G. Meyer
John B. Snyder

Pricing in a Return on Equity Environment

Chairpersons: Warren M. Cohen
Patricia L. Guinn
Barry S. Halpern
Leonard M. Pressey
Klaus O. Shigley
Cathy H. Waldhauser
Co-Chairpersons: Barry T. Gatey
Jeffrey C. Harper
Alan F. Hinkle
Robert J. Kelly
Stephen C. Spock
John S. Tillotson

Current Canadian Regulatory Developments

Chairperson: Andrew G. Beamish
Co-Chairperson: Murray John Taylor

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Determination of Appropriate Surplus Levels

Chairpersons: O. David Green, III
R. Stephen Radcliffe
Co-Chairpersons: Timothy A. Hinchliff
Dennis L. Stanley

Organizing the Product Development Function

Chairpersons: D. Wayne Carstens
Marc G. Verrier
Co-Chairpersons: Lorne Campbell
Edward B. Martin

Corporate Modeling and Forecasting (Practical Aspects of the Valuation Actuary Recommendations)

Chairpersons: R. Thomas Herget
Michael E. Mateja
Co-Chairpersons: Dennis L. Carr
John T. Zellner

Reinsurance from Ceding Company's Standpoint

Chairpersons: Richard D. Ashton
Richard B. Lassow
Carolyn J. Stontz
Co-Chairpersons: Johanna B. Becker
Timothy Fitch

Organizing the Product Development Function

Chairpersons: Bruce E. Booker
John B. Cumming
Frederick J. Garland, Jr.
Alice M. Neenan
Ronald L. Stopher
Co-Chairpersons: Michael G. Gallo
John W. Hadley
J. Tyler Lee
P. Andrew Ware
Gary A. Wick

Managing for Excellence

Chairpersons: William C. Cutlip
Sylvester J. Huse
Richard K. Kischuk
Co-Chairpersons: William Cunningham
Gregory S. Strong

Marketing Arrangements with Financial Institutions

Chairpersons: Richard L. Bergstrom
Russell M. Collins, Jr.
Edward B. Martin
Co-Chairpersons: Craig F. Likkel
Raymond J. McEneaney
H. Michael Shumrak

Corporate Modeling and Forecasting (Practical Aspects of the Valuation Actuary Recommendations)

Chairpersons: Michael J. Akers
Alan H. Fougner
Terrence M. Owens
Ronal Shutley
Mel Stein
Co-Chairpersons: M. Ian Gray
Douglas J. Lourens
Thomas Nace
John W. Paige
Joe B. Pharr

Mutual Company Reporting Topics

Chairpersons: Frank S. Irish
R. Larry Warnock
Co-Chairpersons: Chester T. Lewandowski
Harold V. Lyons, Jr.

Accounting for Interest-Sensitive Products

Chairperson: Frank J. Buck

Co-Chairperson: Frederick A. Randall

