TRANSACTIONS OF SOCIETY OF ACTUARIES 1985-87 REPORTS

II. MORTALITY ON POLICIES FOR LARGE AMOUNTS BETWEEN 1978 AND 1983 ANNIVERSARIES

ABSTRACT

This is the latest in a series of quinquennial reports on intercompany mortality experience under standard ordinary life insurance policies for large amounts. The study covers the experience of issues of 1954 through 1982 between policy anniversaries in 1978 and 1983. However, for certain analysis purposes, only the first 15 of the 25 policy years covered in the study are used. Policies included in the study are those with "classification amounts" of \$100,000 or more for issues of 1974 and later (\$50,000 or more for issues prior to 1974).

Expected deaths in the study are based on the 1975-80 Basic Tables. In previous studies expected deaths were based on a special table constructed from contemporaneous Standard Ordinary intercompany experience on policies for all amounts.

Analyses of the experience are shown by issue age, policy year, permanent plans (including plans with a term element), term plans, sex, classification amount (defined as the total amount of insurance in force on the insured in all companies, including the current application), purpose of insurance, and insured's annual income.

Based on the 1975-80 table, the overall mortality experience in durations 1-15 was 89 percent for large-amount policies, as compared with 94 percent for medically examined issues of all sizes combined. The male experience was 88 percent for large-amount policies and 93 percent for all amounts, while the corresponding female experience was 107 percent and 102 percent.

The overall experience in durations 1-25 was 89 percent based on the 1975-80 table. Permanent plans experienced better mortality (87 percent) than term plans (93 percent). The mortality ratio was highest during the first five durations and at ages 10-39. The male mortality ratio was 87 percent, and the female ratio was 106 percent. In the classification amount categories, the mortality ratio was highest in the two lowest-amount classes (\$50,000-\$99,999 and \$100,000-\$199,999).

Issues of 1959 and later were classified by purpose of insurance and annual income of the insured. The mortality for business and keyman insurance was below the study average, while the mortality for personal and creditor insurance was above the study average. By annual income, the mortality ratios were highest for incomes of \$100,000 and over at ages 30–39.

Compared with the previous large-amount experience between the 1973 and 1978 anniversaries, there was a significant decrease in mortality. Based on the 1975–80 table, the overall mortality ratio in the current study was 89 percent, as compared to 101 percent in the prior study.

DESCRIPTION OF STUDY

This report presents the findings of the latest in a series of intercompany studies of the mortality on policies of large amounts. The major objectives of the study were: (1) to compare mortality on large-amount policies with mortality on otherwise comparable policies, (2) to study the absolute level of large-amount mortality experience, and (3) to analyze the changes in large-amount mortality since the prior study.

Policies for large amounts are defined as those issued as a result of one or more applications that total \$100,000 or more on one life during a 90-day period (\$50,000 or more for issues of 1973 and prior years).

The study includes experience on standard ordinary issues of 1954–82 between 1978 and 1983 policy anniversaries. The previous report (*TSA 1981 Reports*, p. 53) covered the experience between 1973 and 1978 anniversaries. The experience underlying the present study is based on a total exposure of \$532 billion and claims of \$1,314 million on 15,637 policies.

The study is limited to the experience of the first 25 policy years. For certain analyses, only the first 15 policy years are used.

A modification of the 1975-80 Basic Tables is used as the basis for expected deaths. (See Appendix A for details.) In previous studies a special mortality table was constructed from the contemporaneous standard ordinary intercompany experience on policies for all amounts. This table was used as the primary basis for expected mortality. Mortality ratios calculated with this table as the basis for expected mortality implicitly compared large-amount mortality with all-amounts mortality.

Because a special mortality table was not constructed for this study, mortality ratios based on the 1975–80 Basic Tables are used to compare large-amount mortality with all-amounts mortality for the first 15 durations. Table 1 makes this comparison by issue age, while Table 2 makes the comparison by duration.

Tables 3-8 (comparable in form to Tables 1-6, respectively, of the prior study) report the absolute level of mortality on large-amount policies. The expected basis of mortality in these tables is the 1975-80 Basic Tables. The experience is analyzed by issue age, policy year, permanent plans, term

plans, sex, classification amount, purpose of insurance, and income. Classification amount is defined as the total of the following amounts: the amount of insurance indicated as being in force on the life when the policy was applied for (including previously issued policies in force in all companies), the amount currently being authorized for issue by the contributing company, and the amount likely to be authorized under any known concurrent applications to other companies. All kinds of individual and group insurance were included for this purpose, where the information was available. The information on the purpose of the insurance and the estimated current annual income of the insured at the time of issue were coded only for issues of 1959 and subsequent years.

Table 9 analyzes the experience by cause of death separately for term and permanent plans. For this purpose, the distribution of expected deaths by cause of death for the first 15 policy years was based on the experience under standard medically examined issues for all amounts during the period between 1978 and 1983 anniversaries. For policy years 16 and over, this distribution was based on the 1978–83 ultimate experience on medical and nonmedical issues combined.

Table 10 analyzes motor vehicle and aviation deaths as a percentage of all accident and homicide deaths.

Table 11 compares large-amount mortality in the current study with that in the prior study. The 1975-80 Basic Tables are used in this table for expected deaths for both the current and the previous studies.

Twelve companies contributed to the current study. Their names and the proportionate exposures contributed by each are indicated in the table at the top of the next page. All these companies are also contributors to the standard ordinary studies. There are, however, some marked differences in the relative proportions of the experience contributed by these companies to the two investigations. (See the *TSA 1983 Reports*, p. 48, for a table of contributors to the 1982–83 standard ordinary study.)

| Company | Proportion of Permanent Insurance Exposure | Proportion of Term Insurance Exposure | Proportion of Total Exposure |
|---------------------|--------------------------------------------|------------------------------------------------|------------------------------|
| Metropolitan | 4.2% | 12.2% | 7.3% |
| Prudential | 6.6 | 22.1 | 12.5 |
| New York Life | 16.6 | 0 | 10.3 |
| MONY | 14.4 | 3.7 | 10.3 |
| Northwestern Mutual | 20.0 | 20.4 | 20.2 |
| Travelers | 3.0 | 5.9 | 4.1 |
| John Hancock | 4.4 | 3.8 | 4.2 |
| Mass Mutual | 14.8 | 16.5 | 15.5 |
| New England Life | 2.1 | 1.9 | 2.0 |
| Phoenix Mutual | 5.3 | 8.1 | 6.4 |
| Conn General | 6.4 | 0 | 3.9 |
| Lincoln National | 2.2 | 5.3 | 3.4 |
| All Companies | 100.0% | 100.0% | 100.0% |

The following tabulation indicates the variation in the 1978–83 aggregate large-amount mortality ratios for the contributing companies from the 1978–83 large-amount, all-company average of 89 percent (on the basis of the 1975–80 Basic Tables).

| | Number of Companies | Proportion of Actual Deaths |
|----------------------------------------------|------------------------|--------------------------------|
| Percentage Points below Average More than 15 | 0 | 0 |
| 10–15 | 2 | 20% |
| 5–10 | 0 | 0 |
| 0–5 | 3 | 15 |
| Percentage Points above Average | ĺ | |
| 0–5 | 3 | 36 |
| 5–10 | 2 | 22 |
| 10–15 | 1 | 2 |
| More than 15 | 1 | 5 |

RESULTS OF THE STUDY

Large-Amount Mortality Versus All-Amounts Mortality

On the basis of the 1975-80 Basic Tables, aggregate standard large-amount mortality in durations 1-15 was 89 percent for all plans and both sexes combined, as compared with 94 percent for standard, medically examined issues generally. Male mortality in the large-amount study was 88 percent of expected, and female mortality was 107 percent. The corresponding ratios for standard medical issues for all amounts during the same period were 93

percent and 102 percent, respectively. As in previous studies, the overall mortality level was lower on large-amount policies than on policies generally, although, in contrast to the prior study, the female experience showed a slightly higher mortality in the aggregate for large-amount than for all policies. All the above can be seen from either Table 1, which compares results by issue age, or Table 2, which compares results by duration. Only durations 1–15 were used in these tables because this limitation existed in the all-amount standard ordinary experience.

TABLE 1

LARGE-AMOUNT ISSUES VERSUS
ALL-AMOUNTS STANDARD MEDICAL ISSUES
EXPERIENCE BETWEEN 1978 AND 1983 ANNIVERSARIES
ISSUES OF 1964–82 AT DURATION 1–15
BY AGE AT ISSUE

EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES

| | | | All Amounts |
|-------------|---------------|-----------|-------------------------|
| | Large-Amount | Policies | Standard Medical Issues |
| Age Group | Actual Claims | A/E Ratio | ∧⁄E Ratio |
| | Male and Fem | ale Lives | |
| 0-9 | \$ 1,425 | 59% | 75% |
| 10-19 | 5,389 | 95 | 110 |
| 20–29 | 59,298 | 107 | 93 |
| 30–39 | 233,086 | 95 | 91 |
| 40-49 | 318,777 | 86 | 93 |
| 50–59) | 269,058 | 86 | 93 |
| 60–69 | 100,448 | 90 | 102 |
| 70 and over | 6,820 | 62 | 102 |
| All Ages | \$994,301 | 89% | 94% |
| | Male Li | ves | |
| 0-9 | \$ 1,125 | 65% | 77% |
| 10–19 | 4,045 | 82 | 103 |
| 20-29 | 52,194 | 103 | 94 |
| 30–39 | 215,091 | 95 | 92 |
| 40-49 | 290,697 | 84 | 92 |
| 50–59 | 242,005 | 84 | 92 |
| 60-69 | 88,544 | 89 | 99 |
| 70 and over | 5,435 | 63 | 94 |
| All Ages | \$899,136 | 88% | 93% |
| | Female L | ives | |
| 0-9 | \$ 300 | 44% | 68% |
| 10–19 | 1,344 | 176 | 160 |
| 20–29 | 7,104 | 153 | 90 |
| 30–39 | 17,995 | 102 | 76 |
| 40-49 | 28,080 | 113 | 100 |
| 50-59 | 27,053 | 108 | 105 |
| 60–69 | 11,904 | 93 | 122 |
| 70 and over | 1,385 | 59 | 131 |
| All Ages | \$95,165 | 107% | 102% |
| | | | · |

Note: Mortality ratios are based on amount of insurance.

TABLE 2

Large-Amount Issues Versus Standard Medical Issues Experience between 1978 and 1983 Anniversaries Issues of 1964–82 at Duration 1–15 By Duration since Issue

EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES

| Policy | Large-Amou | int Policies | All Amounts Standard Medical Issues |
|-----------------------------|--------------------------------------------|------------------------|-------------------------------------|
| Duration | Actual Claims | A/E Ratio | A/E Ratio |
| | Male and | f Female Lives | |
| 1-2 3-5 6-10 11-15 | \$229,864 264,028 274,516 225,893 | 100% 92 84 84 | 95% 95 91 95 |
| 1–15 | \$994,301 | 89% | 94% |
| | Ma | ale Lives | |
| 1-2 | \$196,268 239,874 252,123 210,871 | 95% 92 83 84 | 91% 94 91 95 |
| 1~15 | \$899,136 | 88% | 93% |
| | Fem | nale Lives | |
| 1-2 3-5 6-10 11-15 | \$33,596 24,154 22,393 15,022 | 147% 97 91 92 | 142% 102 92 93 |
| 1-15 | \$95,165 | 107% | 102% |

Note: Mortality ratios are based on amount of insurance.

Absolute Level of Large-Amount Mortality

Tables 3-8 use the 1975-80 Basic Tables as the expected basis of mortality. (These tables are comparable to Tables 1-6 of the previous study.) Male mortality ratios are based on the 1975-80 Male Basic Table, while female ratios are based on the corresponding female table. Reported results are based on experience at durations 1-25. Table 3 summarizes the experience by age at issue, sex, and plan; Table 4 summarizes the experience by policy year, sex and plan; Table 5 summarizes the experience by classification amount, sex and plan.

Each of Tables 3-5 is divided into several sections. The first section presents the data for males and females combined. Results are shown separately for permanent plans, term plans, and combined. The data for permanent plans include any term riders on these plans. The next two sections present the same data for males and females separately.

Aggregate Experience. Aggregate large amount mortality was 89 percent of expected.

Experience by Reinsurance Status. The overall large-amount mortality ratio of 89 percent includes policies that were issued standard that would not have been issued standard without reinsurance (1.1 percent of total exposure). The mortality ratio on these policies was 107 percent. If these policies were excluded from the current study, the aggregate morality ratio would still be 89 percent.

Term Insurance Versus Permanent Insurance (Tables 3-5). Mortality on permanent plans (87 percent) was better than mortality on term plans (93 percent). The majority of the exposure was permanent (62 percent). Seventy percent of the prior study's exposure was permanent.

Experience by Issue Age (Tables 3A and 3B). No particular pattern emerges by issue age. At the adult ages the lowest ratio occurred in the 50-59 age group, while the highest occurred in the 20-29 age range.

Experience by Duration (Tables 4A and 4B). Mortality ratios for males were highest in the first five durations in almost all categories. This was not true for female lives.

Experience by Classification Amount (Table 5). The experience by classification amount was best in the \$1 million and over category (84 percent), and it was worst in the under \$200,000 category (92 percent). In the prior study, the worst experience was in the \$500,000-\$999,999 category, and the best experience was also in the \$1 million and over category.

Experience by Sex (Tables 3-5). Eighty-eight percent of the total exposure by amount was from policies issued on male lives. In the previous study the corresponding percentage was 93 percent. The aggregate mortality ratio for males was 87 percent.

The female ratio was 106 percent overall. Results for females were much more variable than those for males due presumably to the smaller amount of exposure.

Experience by Purpose of Insurance and Income of Insured (Tables 6 and 7). An analysis of experience by purpose of insurance was made for issues of 1959–82. Purpose of insurance was divided into the following categories:

- Personal insurance. Insurance where the beneficiary is (a) wife, child, or other close relative; (b) estate; or (c) business involving sole proprietorship.
- Business insurance. Insurance intended for the repurchase of the insured's interest
 in an organization having not more than five principal owners (partnership or closed
 corporation).

TABLE 3A

EXPERIENCE BETWEEN 1978 AND 1983 ANNIVERSARIES

BY AGE AND PLAN OF INSURANCE FOR ALL POLICY DURATIONS

EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES

| | | Permanent | Plans | | | Term Pl | ans | | | All Pla | ins | |
|-------------|-----------|-----------|-------------|-------|-----------|----------------|-----------------|-------|-------------|----------|-------------|-------|
| | Actual | No. of | Expected | ∧⁄E | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E |
| Age Group | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio |
| | | | | | Maic and | f Female Lives | | | | | | |
| 0–9 | \$ 1,550 | 20 | \$ 2,760 | 56% | \$ 200 | 2 | \$ 158 | 127% | \$ 1,750 | 22 | \$ 2,918 | 60% |
| 10-19 | 5,942 | 73 | 5,684 | 105 | 550 | 7 | 679 | 81 | 6,492 | 80 | 6,363 | 102 |
| 20-29 | 42,173 | 589 | 40,065 | 105 | 25,730 | 328 | 24,495 | 105 | 67,903 | 917 | 64,561 | 105 |
| 30-39 | 196,910 | 2,700 | 210,355 | 94 | 112,489 | 1,331 | 117,703 | 96 | 309,399 | 4,031 | 328,058 | 94 |
| 40-49 | 323,229 | 4,000 | 380,315 | 85 | 124,302 | 1,458 | 140,756 | 88 | 447,531 | 5,458 | 521,071 | 86 |
| 50–59 | 271,741 | 3,078 | 327,152 | 83 | 78,525 | 756 | 83,804 | 94 | 350,266 | 3,834 | 410,956 | 85 |
| 60–69 | 100,065 | 1,041 | 115,427 | 87 | 23,441 | 159 | 23,541 | 100 | 123,506 | 1,200 | 138,968 | 89 |
| 90 and over | 5,878 | 77 | 10,124 | 58 | 1,492 | 18 | 1,873 | 80 | 7,370 | 95 | 11,997 | 61 |
| All Ages | \$947,488 | 11,578 | \$1,091,882 | 87% | \$366,729 | 4,059 | \$393,010 | 93% | \$1,314,217 | 15,637 | \$1,484,892 | 89% |
| | | | | | M | ale Lives | | | | | | |
| 0-9 | \$ 1,250 | 17 | \$ 2,049 | 61% | \$ 100 | 1 | \$ 107 | 94% | \$ 1,350 | 18 | \$ 2,156 | 63% |
| 10–19 | 4,698 | 60 | 4,908 | 96 | 450 | 5 | 58 9 | 76 | 5,148 | 65 | 5,497 | 94 |
| 20–29 | 38,301 | 545 | 37,068 | 103 | 22,231 | 286 | 22,441 | 99 | 60,532 | 831 | 59,509 | 102 |
| 30-39 | 184,579 | 2,544 | 197,278 | 94 | 102,737 | 1,222 | 110,244 | 93 | 287,316 | 3,766 | 307,522 | 93 |
| 40-49 | 294,950 | 3,706 | 355,442 | 83 | 116,782 | 1,361 | 133,402 | 88 | 411,732 | 5,067 | 488,844 | 84 |
| 50–59 | 240,047 | 2,755 | 299,175 | 80 | 75,335 | 708 | 79,005 | 95 | 315,382 | 3,463 | 378,180 | 83 |
| 60–69 | 86,512 | 885 | 99,574 | 87 | 21,336 | 145 | 21,580 | 99 | 107,848 | 1,030 | 121,154 | 89 |
| 70 and over | 4,393 | 61 | 7,897 | 56 | 1,392 | 17 | 1,481 | 94 | 5,785 | 78 | 9,378 | 62 |
| All Ages | \$854,730 | 10,573 | \$1,003,391 | 85% | \$340,363 | 3,745 | \$368,848 | 92% | \$1,195,093 | 14,318 | \$1,372,238 | 87% |

TABLE 3A-Continued

| | | Permanent | W | | Term Plans | | | | | | | |
|-------------|----------|-----------------|--------------|-----------|------------------------------|------------|---------------|-------|-----------|----------|-----------|-------|
| | | remanent | rians | | 1erm Plans | | | | All Plans | | | |
| | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E |
| Age Group | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio |
| | | | | | Fen | nale Lives | | | | | | |
| 0-9 | \$ 300 | 3 | \$ 708 | 42% | \$ 100 | 1 | \$ 51 | 197% | \$ 400 | 4 | \$ 759 | 53% |
| 10–19 | 1,244 | 13 | 775 | 160 | 100 | 2 | 90 | 111 | 1,344 | 15 | 866 | 155 |
| 20-29 | 3,872 | 44 | 2,987 | 130 | 3,499 | 42 | 2,054 | 170 | 7,371 | 86 | 5,042 | 146 |
| 30–39 | 12,331 | 156 | 13,039 | 95 | 9,752 | 109 | 7,459 | 131 | 22,083 | 265 | 20,498 | 108 |
| 40-49 | 28,279 | 294 | 24,800 | 114 | 7,520 | 97 | 7,353 | 102 | 35,799 | 391 | 32,153 | 111 |
| 50-59 | 31,694 | 323 | 27,861 | 114 | 3,190 | 48 | 4,799 | 66 | 34,884 | 371 | 32,660 | 107 |
| 60-69 | 13,553 | 156 | 15,789 | 86 | 2,105 | 14 | 1,961 | 107 | 15,658 | 170 | 17,751 | 88 |
| 70 and over | 1,485 | 16 | 2,227 | 67 | 100 | 1 | 392 | 25 | 1,585 | 17 | 2,619 | 61 |
| All Ages | \$92,758 | 1,005 | \$88,185 | 105% | \$26,366 | 314 | \$24,160 | 109% | \$119,124 | 1,319 | \$112,345 | 106% |
| | | | Perman | ent Plans | | | | | | | | · |
| | Mal | e Lives without | Term Element | | Male Lives with Term Element | | | | | | | |
| 0–9 | \$ 1,200 | 16 | \$ 1,984 | 60% | \$ 0 | 0 | · \$ 3 | 0 | | | | |
| 10–19 | 4,488 | 57 | 4,634 | 97 | 10 | i | 55 | 18% | | | | |

| | Male | Lives without 7 | Term Element | | Male Lives with Term Element | | | | | |
|-------------|-----------|-----------------|--------------|-----|------------------------------|-------|----------|-----|--|--|
| 0–9 | \$ 1,200 | 16 | \$ 1,984 | 60% | \$ 0 | 0 | \$ 3 | 0 | | |
| 10–19 | 4,488 | 57 | 4,634 | 97 | 10 | 1 | 55 | 18% | | |
| 20–29 | 31,120 | 392 | 30,421 | 102 | 5,081 | 136 | 5,163 | 98 | | |
| 30–39 | 147,019 | 1,797 | 159,529 | 92 | 25,620 | 624 | 27,064 | 95 | | |
| 40-49 | 251,060 | 3,002 | 305,733 | 82 | 20,041 | 486 | 24,942 | 80 | | |
| 50-59 | 216,998 | 2,459 | 272,002 | 80 | 5,805 | 138 | 7,550 | 77 | | |
| 60-69 | 78,317 | 820 | 92,338 | 85 | 253 | 6 | 564 | 45 | | |
| 70 and over | 4,141 | 58 | 7,367 | 56 | 52 | 2 | 13 | 396 | | |
| All Ages | \$734,343 | 8,601 | \$874,007 | 84% | \$56,862 | 1,393 | \$65,353 | 87% | | |

TABLE 3B

EXPERIENCE BETWEEN 1978 AND 1983 ANNIVERSARIES

BY AGE AND PLAN OF INSURANCE FOR SELECT DURATIONS (1-15) ONLY

EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES

| | | | <u></u> | | 1.4001.13 0110 | | | | | ·· | | |
|-------------|-----------|-----------|-----------|-------|----------------|--------------|-----------|-------|-----------|----------|-------------|-------|
| | | Permanent | Plans | | | Term Pl | ans | | | Ali Pla | ins | |
| | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E |
| Age Group | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio |
| | | | | | Male and | Female Lives | | | | | | |
| 0–9 | \$ 1,225 | 14 | \$ 2,262 | 54% | \$ 200 | 2 | \$ 148 | 135% | \$ 1,425 | 16 | \$ 2,410 | 59% |
| 10-19 | 4,839 | 51 | 5,048 | 96 | 550 | 7 | 654 | 84 | 5,389 | 58 | 5,702 | 95 |
| 20–29 | 35,611 | 444 | 32,454 | 110 | 23,687 | 282 | 22,784 | 104 | 59,298 | 726 | 55,238 | 107 |
| 30–39 | 135,495 | 1,471 | 141,057 | 96 | 97,591 | 991 | 103,127 | 95 | 233,086 | 2,462 | 244,184 | 95 |
| 40-49 | 214,459 | 2,126 | 252,205 | 85 | 104,318 | 1,071 | 118,568 | 88 | 318,777 | 3,197 | 370,773 | 86 |
| 50–59 | 198,793 | 1,803 | 238,350 | 83 | 70,265 | 605 | 73,405 | 96 | 269,058 | 2,408 | 311,755 | 86 |
| 60–69 | 78,752 | 688 | 90,677 | 87 | 21,696 | 135 | 21,495 | 101 | 100,448 | 823 | 112,172 | 90 |
| 70 and over | 5,478 | 62 | 9,260 | 59 | 1,342 | 16 | 1,768 | 76 | 6,820 | 78 | 11,028 | 62 |
| All Ages | \$674,652 | 6,659 | \$771,312 | 87% | \$319,649 | 3,109 | \$341,949 | 93% | \$994,301 | 9,768 | \$1,113,261 | 89% |
| | | | | | М | ale Lives | | | | | | |
| 0-9 | \$ 1,025 | 12 | \$ 1,625 | 63% | \$ 100 | 1 | \$ 100 | 100% | \$ 1,125 | 13 | \$ 1,725 | 65% |
| 10–19 | 3,595 | 38 | 4,372 | 82 | 450 | 5 | 567 | 79 | 4,045 | 43 | 4,939 | 82 |
| 20-29 | 31,956 | 407 | 29,833 | 107 | 20,238 | 241 | 20,759 | 97 | 52,194 | 648 | 50,592 | 103 |
| 30–39 | 126,718 | 1,368 | 130,603 | 97 | 88,373 | 892 | 95,985 | 92 | 215,091 | 2,260 | 226,588 | 95 |
| 40-49 | 192,797 | 1,944 | 233,891 | 82 | 97,900 | 992 | 111,889 | 87 | 290,697 | 2,936 | 345,781 | 84 |
| 50-59 | 174,580 | 1,601 | 217,718 | 80 | 67,425 | 568 | 68,928 | 98 | 242,005 | 2,169 | 286,646 | 84 |
| 60–69 | 68,953 | 601 | 79,606 | 87 | 19,591 | 121 | 19,677 | 100 | 88,544 | 722 | 99,283 | 89 |
| 70 and over | 4,093 | 49 | 7,235 | 57 | 1,342 | 16 | 1,435 | 93 | 5,435 | 65 | 8,671 | 63 |
| All Ages | \$603,717 | 6,020 | \$704,884 | 86% | \$295,419 | 2,836 | \$319,340 | 93% | \$899,136 | 8,856 | \$1,024,224 | 88% |

TABLE 3B-Continued

| | | Permanent | Plans | | Term Plans | | | | All Plans | | | |
|-------------|---------------------------------|-----------|----------|-----------|------------------------------|------------|------------|-------|-----------|----------|----------|-------|
| [| Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E | Actual | No. of | Expected | ∧/E |
| Age Group | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio |
| | | | | | Fen | nale Lives | | | | | | |
| 0–9 | \$ 200 | 2 | \$ 634 | 32% | \$ 100 | 1 | \$ 48 | 208% | \$ 300 | 3 | \$ 682 | 44% |
| 10–19 | 1,244 | 13 | 676 | 184 | 100 | 2 | 87 | 114 | 1,344 | 15 | 763 | 176 |
| 20–29] | 3,655 | 37 | 2,611 | 140 | 3,449 | 41 | 2,025 |] 170 | 7,104 | 78 | 4,636 | 153 |
| 30-39 | 8,777 | 103 | 10,415 | 84 | 9,218 | 99 | 7,142 | 129 | 17,995 | 202 | 17,557 | 102 |
| 40-49 | 21,662 | 182 | 18,239 | 119 | 6,418 | 79 | 6,677 | 96 | 28,080 | 261 | 24,917 | 113 |
| 50-59 | 24,213 | 202 | 20,515 | 118 | 2,840 | 37 | 4,477 | 63 | 27,053 | 239 | 24,992 | 108 |
| 60-69 | 9,799 | 87 | 11,008 | 89 | 2,105 | 14 | 1,818 | 116 | 11,904 | 101 | 12,825 | 93 |
| 70 and over | 1,385 |] 13 | 2,024 | 68 | 0_ | 0 | 333 | | 1,385 | 13 | 2,357 | 59 |
| All Ages | \$70,935 | 639 | \$66,123 | 107% | \$24,230 | 273 | \$22,607 | 107% | \$95,165 | 912 | \$88,730 | 107% |
| | | | Perman | ent Plans | | | | | | | | |
| | Male Lives without Term Element | | | | Male Lives with Term Element | | | | | | | |
| ~ ~ | | 10 | A 1 770 | 6500 | Φ 0 | | A A | | | | | |

| | Male | e Lives without | Term Element | | Male Lives with Term Element | | | | | |
|-------------|-----------|-----------------|--------------|-----|------------------------------|-----|----------|-----|--|--|
| 0-9 | \$ 1,025 | 12 | \$ 1,579 | 65% | \$ 0 | 0 | \$ 2 | 0 | | |
| 10–19 | 3,385 | 35 | 4,126 | 82 | 10 | 1 | 48 | 21% | | |
| 20–29 | 25,981 | 300 | 25,368 | 102 | 4,025 | 91 | 3,325 | 121 | | |
| 30–39 | 103,865 | 1,028 | 109,738 | 95 | 15,120 | 278 | 14,092 | 107 | | |
| 40-49 | 165,749 | 1,625 | 203,476 | 81 | 11,841 | 226 | 14,044 | 84 | | |
| 50-59 | 158,155 | 1,442 | 198,121 | 80 | 3,188 | 57 | 5,060 | 63 | | |
| 60–69 | 62,623 | 552 | 74,098 | 85 | 203 | 5 | 510 | 40 | | |
| 70 and over | 3,841 | 46 | 6,705 | 57 | 52 | 2 | 13 | 396 | | |
| All Ages | \$524,624 | 5,040 | \$623,211 | 84% | \$34,439 | 660 | \$37,094 | 93% | | |

TABLE 4A

EXPERIENCE BETWEEN 1978 AND 1983 ANNIVERSARIES

BY DURATION AND PLAN OF INSURANCE FOR ALL POLICY DURATIONS

EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES

| | | Permanent | Plans | | | Term Pl | ans | | | All Pla | ins | |
|-------------|-----------------------|-----------|-------------|-------|-----------|-----------|-----------|-------|-------------|----------|-------------|-------|
| | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E |
| Policy Year | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio |
| | Male and Female Lives | | | | | | | | | | | |
| 1-2 | \$137,496 | 879 | \$ 135,401 | 102% | \$ 92,368 | 649 | \$ 95,149 | 97% | \$ 229,864 | 1,528 | \$ 230,550 | 100% |
| 3–5 | 164,700 | 1,211 | 193,764 | 85 | 99,328 | 664 | 92,949 | 107 | 264,028 | 1,875 | 286,713 | 92 |
| 6–10 | 195,511 | 2,124 | 234,582 | 83 | 79,005 | 958 | 93,913 | 84 | 274,516 | 3,082 | 328,495 | 84 |
| 11–15 | 176,945 | 2,445 | 207,564 | 85 | 48,948 | 838 | 59,939 | 82 | 225,893 | 3,283 | 267,503 | 84 |
| 16–20 | 141,097 | 2,332 | 171,040 | 82 | 34,182 | 645 | 37,275 | 92 | 1/5,279 | 2,978 | 208,316 | 84 |
| 21–25 | 131,739 | 2,587 | 149,530 | 88 | 12,898 | 304 | 13,785 | 94 | 144,637 | 2,891 | 163,315 | 89 |
| All Years | \$947,488 | 11,578 | \$1,091,882 | 87% | \$366,729 | 4,059 | \$393,010 | 93% | \$1,314,217 | 15,637 | \$1,484,892 | 89% |
| | | | | | Ma | ile Lives | | | | | | |
| 1–2 | \$113,844 | 745 | \$ 119,747 | 95% | \$ 82,424 | 555 | \$ 87,707 | 94% | \$ 196,268 | 1,300 | \$ 207,454 | 95% |
| 3–5 | 147,498 | 1,067 | 175,556 | 84 | 92,376 | 596 | 86,241 | 107 | 239,874 | 1,663 | 261,796 | 92 |
| 6–10 | 178,610 | 1,946 | 216,020 | 83 | 73,513 | 880 | 87,840 | 84 | 252,123 | 2,826 | 303,860 | 83 |
| 11–15 | 163,765 | 2,262 | 193,561 | 85 | 47,106 | 805 | 57,553 | 82 | 210,871 | 3,067 | 251,114 | 84 |
| 16–20 | 129,998 | 2,147 | 159,203 | 82 | 32,425 | 613 | 35,908 | 90 | 162,423 | 2,760 | 195,111 | 83 |
| 21–25 | 121,015 | 2,406 | 139,303 | 87 | 12,519 | 296 | 13,600 | 92 | 133,534 | 2,702 | 152,903 | 87 |
| All Years | \$854,730 | 10,573 | \$1,003,391 | 85% | \$340,363 | 3,745 | \$368,848 | 92% | \$1,195,093 | 14,318 | \$1,372,238 | 87% |

TABLE 4A-Continued

| | | Permanent | Plans | | | Term Pl | ans | | All Plans | | | |
|-------------|-----------|-----------------|--------------|-----------|----------|------------------|--------------|-------------|-----------|----------|-----------|-------|
| | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E |
| Policy Year | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio |
| | | | | | Fen | nale Lives | | | | | | |
| 1–2 | \$23,652 | 134 | \$15,403 | 154% | \$ 9,944 | 94 | \$ 7,441 | 134% | \$ 33,596 | 228 | \$ 22,844 | 147% |
| 3–5 | 17,202 | 144 | 18,156 | 95 | 6,952 | 68 | 6,708 | 104 | 24,154 | 212 | 24,865 | 97 |
| 6–10 | 16,901 | 178 | 18,561 | 91 | 5,492 | 78 | 6,073 | 90 | 22,393 | 256 | 24,634 | 91 |
| 11–15 | 13,180 | 183 | 14,002 | 94 | 1,842 | 33 | 2,385 | 77 | 15,022 | 216 | 16,387 | 92 |
| 16–20 | 11,099 | 185 | 11,836 | 94 | 1,747 | 33 | 1,367 | 128 | 12,856 | 218 | 13,203 | 97 |
| 21–25 | 10,724 | 181 | 10,226 | 105 | 379 | 8 | 185 | 204 | 11,103 | 189 | 10,412 | 107 |
| All Years | \$92,758 | 1,005 | \$88,185 | 105% | \$26,366 | 314 | \$24,160 | 109% | \$119,124 | 1,319 | \$112,345 | 106% |
| | | | Perman | ent Plans | | | | | | | | |
| | Mal | e Lives without | Term Element | | M | ale Lives with T | Term Element | | | | | |
| 1-2 | \$100,906 | 656 | \$109,200 | 92% | \$ 4,725 | 48 | \$ 3,723 | 127% | | | | |
| 3-5 | 130,809 | 945 | 159,979 | 82 | 5,833 | 65 | 5,629 | 104 | | | | |
| 6-10 | 155,202 | 1,636 | 190,049 | 82 | 9,800 | 211 | 11,259 | 87 | | | | |
| 11–15 | 137,707 | 1,803 | 163,981 | 84 | 14,081 | 336 | 16,483 | 85 | | | | |
| 16–20 | 110,367 | 1,683 | 136,142 | 81 | 12,744 | 379 | 16,074 | 79 | | | | |
| 21–25 | 99,352 | 1,878 | 114,654 | 87 | 9,679 | 354 | 12,186 | 79 | | | | |
|)- | | | | | | | | | | | | |

1,393

\$65,353

87

All Years . .

\$734,343

8,601

\$874,007

84%

\$56,862

TABLE 4B

EXPERIENCE BETWEEN 1978 AND 1983 ANNIVERSARIES

BY DURATION AND PLAN OF INSURANCE FOR SELECT DURATIONS (1-15) ONLY

EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES

| _ | | | | | MODITIS ONO | | | | | | | |
|-------------|-----------|-----------|-----------|-------|-------------|--------------|-----------|-------|-----------|----------|-------------|-------|
| | | Permanent | Plans | | | Term Pl | ans | | | All Pla | ins | |
| 1 | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E |
| Policy Year | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio |
| | | | | | Male and | Female Lives | | | | | | |
| 1–2 , | \$137,496 | 879 | \$135,401 | 102% | \$ 92,368 | 649 | \$ 95,149 | 97% | \$229,864 | 1,528 | \$ 230,550 | 100% |
| 3–5 | 164,700 | 1,211 | 193,764 | 85 | 99,328 | 664 | 92,949 | 107 | 264,028 | 1,875 | 286,713 | 92 |
| 6–10 | 195,511 | 2,124 | 234,582 | 83 | 79,005 | 958 | 93,913 | 84 | 274,516 | 3,082 | 328,495 | 84 |
| 11–15 | 176,945 | 2,445 | 207,564 | 85 | 48,948 | 838 | 59,939 | 82 | 225,893 | 3,283 | 267,503 | 84 |
| All Years | \$674,652 | 6,659 | \$771,312 | 87% | \$319,649 | 3,109 | \$341,949 | 93% | \$994,301 | 9,768 | \$1,113,261 | 89% |
| | | | | | M | ale Lives | | | | | | |
| 1–2 | \$113,844 | 745 | \$119,747 | 95% | \$ 82,424 | 555 | \$ 87,707 | 94% | \$196,268 | 1,300 | \$ 207,454 | 95% |
| 3–5 | 147,498 | 1,067 | 175,556 | 84 | 92,376 | 596 | 86,241 | 107 | 239,874 | 1,663 | 261,796 | 92 |
| 6–10 | 178,610 | 1.946 | 216,020 | 83 | 73,513 | 880 | 87,840 | 84 | 252,123 | 2,826 | 303,860 | 83 |
| 11–15 | 163,765 | 2,262 | 193,561 | 85 | 47,106 | 805 | 57,553 | 82 | 210,871 | 3,067 | 251,114 | 84 |
| All Years | \$603,717 | 6,020 | \$704,884 | 86% | \$295,419 | 2,836 | \$319,340 | 93% | \$899,136 | 8,856 | \$1,024,224 | 88% |

TABLE 4B-Continued

| | | Permanent | Plans | | | Term Pl | ans | | | All Plan | 18 | |
|-------------|-----------|---------------|--------------|-----------|----------|------------------|-------------|-------|----------|----------|----------|-------|
| | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E |
| Policy Year | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio |
| | | | | | Fer | nale Lives | | | | | | |
| 1-2 | \$23,652 | 134 | \$15,403 | 154% | \$ 9,944 | 94 | \$ 7,441 | 134% | \$33,596 | 228 | \$22,844 | 147% |
| 3–5 | 17,202 | 144 | 18,156 | 95 | 6,952 | 68 | 6,708 | 104 | 24,154 | 212 | 24,865 | 97 |
| 6–10 | 16,901 | 178 | 18,561 | 91 | 5,492 | 78 | 6,073 | 90 | 22,393 | 256 | 24,634 | 91 |
| 11-15 | 13,180 | 183 | 14,002 | 94 | 1,842 | 33 | 2,385 | 77 | 15,022 | 216 | 16,387 | 92 |
| All Years | \$70,935 | 639 | \$66,123 | 107% | \$24,230 | 273 | \$22,607 | 107% | \$95,165 | 912 | \$88,730 | 107% |
| | | | Perman | ent Plans | | | | | | | | |
| | Male | Lives Without | Term Element | | М | ale Lives with T | erm Element | | | | | |
| 1-2 | \$100,906 | 656 | \$109,200 | 92% | \$ 4,725 | 48 | \$ 3,723 | 127% | | | | |
| 3-5 | 130,809 | 945 | 159,979 | 82 | 5,833 | 65 | 5,629 | 104 | | | | |
| 6–10 | 155,202 | 1,636 | 190,049 | 82 | 9.800 | 211 | 11,259 | 87 | | | | |
| 11–15 | 137,707 | 1,803 | 163,981 | 84 | 14,081 | 336 | 16,483 | 85 | | | | |
| All Years | \$524,624 | 5,040 | \$623,211 | 84% | \$34,439 | 660 | \$37,094 | 93% | | | | |

TABLE 5

EXPERIENCE BETWEEN 1978 AND 1983 ANNIVERSARIES BY CLASSIFICATION AMOUNT AND PLAN OF INSURANCE EXPECTED DEATHS BASED ON 1975–80 BASIC TABLES

(AMOUNTS SHOWN IN \$1,000 UNITS)

| | | | | | | , | | | | | | |
|-----------------------|-----------|-----------|-------------|-------|----------------|----------|-----------|-------|-------------|----------|-------------|-------|
| | | Permanent | Plans | | | Term Pl | ап\$ | | | All Pi | ins | |
| | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E | Actual | No. of | Expected | ΛÆ |
| Classification Amount | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio |
| | | | | | Male and Femal | c Lives | | | | | | |
| \$ 50,000-99,999 | \$137,917 | 3,047 | \$ 154,935 | 89% | \$ 42,157 | 990 | \$ 41,687 | 101% | \$ 180,074 | 4,037 | \$ 196,621 | 92% |
| \$100,000-199,999 | 292,823 | 4,624 | 320,089 | 91 | 111,611 | 1,683 | 120,034 | 93 | 404,434 | 6,307 | 440,122 | 92 |
| \$200,000-249,999 | 85,072 | 1,038 | 97,382 | 87 | 32,728 | 372 | 37,059 | 88 | 117,800 | 1,410 | 134,441 | 88 |
| \$250,000-499,999 | 208,494 | 1,939 | 245,279 | 85 | 78,114 | 666 | 88,479 | 88 | 286,608 | 2,605 | 333,758 | 86 |
| \$500,000-999,000 | 114,032 | 635 | 135,585 | 84 | 50,428 | 248 | 51,829 | 97 | 164,460 | 883 | 187,415 | 88 |
| \$1 Million and over | 109,150 | 295 | 138,613 | 79 | 51,691 | 100 | 53,922 | 96 | 160,841 | 395 | 192,535 | 84 |
| All Classifications | \$947,488 | 11,578 | \$1,091,882 | 87% | \$366,729 | 4,059 | \$393,010 | 93% | \$1,314,217 | 15,637 | \$1,484,892 | 89% |
| | | | | | Male Live | s | | | | | | |
| \$ 50,000-99,999 | \$123,410 | 2,708 | \$139,030 | 89% | \$ 38,652 | 920 | \$ 38,881 | 99% | \$ 162,062 | 3,628 | \$ 177,911 | 91% |
| \$100,000-199,999 | 261,112 | 4,229 | 289,668 | 90 | 98,694 | 1,511 | 109,220 | 90 | 359,806 | 5,740 | 398,889 | 90 |
| \$200,000-249,999 | 78,301 | 967 | 89,102 | 88 | 29,150 | 336 | 34,557 | 84 | 107,451 | 1,303 | 123,659 | 87 |
| \$250,000-499,000 | 195,359 | 1,830 | 230,038 | 85 | 74,413 | 637 | 84,747 | 88 | 269,772 | 2,467 | 314,785 | 86 |
| \$500,000-999,999 | 105,748 | 586 | 126,742 | 83 | 48,763 | 242 | 49,726 | 98 | 154,511 | 828 | 176,467 | 88 |
| \$1 Million and over | 90,800 | 253 | 128,811 | 70 | 50,691 | 99 | 51,716 | 98 | 141,491 | 352 | 180,527 | 78 |
| All Classifications | \$854,730 | 10,573 | \$1,003,391 | 85% | \$340,363 | 3,745 | \$368,848 | 92% | \$1,195,093 | 14,318 | \$1,372,238 | 87% |

TABLE 5-Continued

| | | Permanent | Plans | | | Term P! | ans | | | All Pla | ins | |
|--------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|----------------------------------------------|---------------------------------------------------------------------|-------------------------------------|-------------------------------------------------------------------|-------------------------------------|-------------------------------------------------------------------|--------------------------------------|------------------------------------------------------------------------|--------------------------------------|-------------------------------------------------------------------------|-------------------------------------|
| Classification Amount | Actual Claims | No. of Policies | Expected Claims | A/E Ratio | Actual Claims | No. of Policies | Expected Claims | A/E Ratio | Actual Claims | No. of Policies | Expected Claims | A/E Ratio |
| | | | | | Female Liv | es | | | | | | |
| \$ 50,000–99,999. \$100,000–199,999. \$200,000–249,999. \$250,000–999,999. \$1 Million and over. All Classifications. | 13,135 | 339 395 71 109 49 42 1,005 | \$15,760 30,394 8,265 15,212 8,831 9,723 \$88,185 | 92% 104 82 86 94 189 | \$3,505 12,917 3,578 3,701 1,665 1,000 \$26,366 | 70 172 36 29 6 1 | \$2,805 10,813 2,502 3,731 2,104 2,206 \$24,160 | 125% 119 143 99 79 45 | \$18,012 44,628 10,349 16,836 9,949 19,350 \$119,124 | 409 567 107 138 55 43 | \$18,565 41,207 10,767 18,943 10,934 11,929 \$112,345 | 97% 108 96 89 91 162 |
| | | | Permanent Plan | ıs | | | | · | , | | | |
| | Male | e Lives without | Term Element | | Ma | ale Lives with I | Term Element | | | | | |
| \$ 50,000-99,999 \$100,000-199,999 \$200,000-249,999 \$250,000-499,999 \$500,000-999,999 \$1 Million and over | 65,361 174,160 95,369 | 2,028 3,400 803 1,613 530 227 | \$113,322 243,051 77,854 206,714 114,350 118,717 | 89% 90 84 84 83 68 | \$12,275 22,770 6,842 8,090 4,259 2,626 | 486 616 121 132 30 8 | \$14,926 26,530 6,069 10,986 4,452 2,391 | 82% 86 113 74 96 110 | | | | |
| All Classifications | \$734,343 | 8,601 | \$874,007 | 84% | \$56,862 | 1,393 | \$65,353 | 87% | | | | |

- Keyman or deferred compensation insurance. Insurance intended primarily for keyman or deferred compensation purposes.
- Creditor or other insurance. Insurance taken out to insure the repayment of a loan for which either the creditor is the designated beneficiary or the policy is assigned to the creditor. Also included here is any insurance the purpose of which does not fit the other categories.

Table 6 shows the experience for males and females combined according to purpose of insurance, plan of insurance, and issue-age group. As in the previous study, the mortality ratio for personal insurance (89 percent) was higher than that for business insurance and keyman insurance (83 percent and 86 percent, respectively). The mortality ratio for creditor and other insurance was high (102 percent), but this ratio is based on a relatively small amount of experience (only 2.7 percent of the total experience underlying Table 6).

Table 7 shows the experience for males and females combined according to estimated annual income at issue, plan of insurance and issue-age group. There is probably a relatively larger concentration of low-duration policies included in the higher-income policies because of the effects of inflation. The mortality did not vary greatly by annual income at issue for all ages combined, although the worst experience was at incomes of \$100,000 and over (92 percent) and at \$20,000–\$29,999 (93 percent); the best experience was at incomes between \$50,000 and \$99,000 (82 percent).

Experience by Annual Income and Classification Amount (Table 8). The experience by annual income and classification amount shows no significant variations other than those previously described for income and classification amount separately.

Experience by Cause of Death (Table 9). For large-amount term insurance plans, suicide had the highest cause-of-death mortality ratio (103 percent). Accidents and homicides had the third-highest ratio (92 percent). This contrasts with the results of the prior study in which the ratio for accidents and homicides was higher than that for suicide.

For permanent plans, the picture is different. Accidents and homicides had the highest ratio (99 percent). The ratio for suicides was 89 percent. In the prior study, the highest ratio was for malignant neoplasms.

As in the prior study, deaths due to heart and circulatory diseases accounted for the greatest number of deaths, both by policy (32 percent) and amount (29 percent).

Motor Vehicle and Aviation Accident Deaths (Table 10). Motor vehicle and aviation accident deaths continued to account for the majority of deaths in the accidents and homicides category.

TABLE 6

Large Amount Issues of 1959–82

EXPERIENCE BETWEEN 1978 AND 1983 ANNIVERSARIES

BY PURPOSE OF INSURANCE, PLAN OF INSURANCE, AND AGE AT ISSUE

EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES

| | Pe | ermanent Plans | | | Term Plans | | | All Plans | |
|-------------|-----------|----------------|-------|--------------------|------------|-------|-----------|-----------|-------|
| | Actual | No. of | A/E | Actual | No. of | A/E | Actual | No. of | A/E |
| Issue Age | Claims | Policies | Ratio | Claims | Policies | Ratio | Claims | Policies | Ratio |
| | | | | Personal Insurance | | | | | |
| 0–29 | \$ 40,657 | 541 | 102% | \$ 23,122 | 302 | 106% | \$ 63,779 | 843 | 104% |
| 30–39 | 140,187 | 1,888 | 96 | 84,138 | 1,020 | 91 | 224,325 | 2,908 | 94 |
| 40–49 | 198,231 | 2,492 | 84 | 87,597 | 1,045 | 91 | 285,828 | 3,537 | 86 |
| 50 and over | 231,958 | 2,688 | 83 | 67,490 | 641 | 99 | 299,448 | 3,329 | 86 |
| All Ages | \$611,033 | 7,609 | 87% | \$262,347 | 3,008 | 94% | \$873,380 | 10,617 | 89% |
| | | | | Business Insurance | | | | | |
| 0–29 | \$ 2,550 | 31 | 85% | \$ 1.833 | 20 | 112% | \$ 4,383 | 51 | 95% |
| 30–39 | 19,039 | 226 | 81 | 15,844 | 153 | 128 | 34,883 | 379 | 97 |
| 40–49 | 50,904 | 531 | 86 | 19,506 | 207 | 85 | 70,410 | 738 | 85 |
| 50 and over | 58,085 | 537 | 77 | 14,798 | 124 | 72 | 72,883 | 661 | 76 |
| All Ages | \$130,578 | 1,325 | 81% | \$51,981 | 504 | 90% | \$182,559 | 1,829 | 83% |
| | | | | Keyman Insurance | | | | | |
| 0–29 | \$ 3,342 | 36 | 105% | \$ 1,153 | 8 | 88% | \$ 4,495 | 44 | 100% |
| 30–39 | 17,076 | 179 | 91 | 8,962 | 78 | 109 | 26,038 | 257 | 96 |
| 40–49 | 37,154 | 364 | 80 | 9,601 | 102 | 64 | 46,755 | 466 | 76 |
| 50 and over | 52,291 | 416 | 85 | 15,728 | 109 | 104 | 68,019 | 525 | 89 |
| All Ages | \$109,863 | 995 | 84% | \$35,444 | 297 | 90% | \$145,307 | 1,292 | 86% |

TABLE 6-Continued

| | Pe | ermanent Plans | | | Term Plans | | | All Plans | |
|----------------------------------------|--------------------------------------------|--------------------------------|------------------------|--------------------------------------------|------------------------------|------------------------|--------------------------------------------|--------------------------------|------------------------|
| Issuc Age | Actual Claims | No. of Policies | A/E Ratio | Actual Claims | No. of Policies | A/E Ratio | Actual Claims | No. of Policies | A/E Ratio |
| | <u> </u> | 100000 | ٠ | ditor and Other Insuranc | | 1 37 | | | _1 |
| 0-29 | \$ 650 3,146 8,997 10,195 | 5 34 49 80 | 97% 92 117 93 | \$ 177 1,873 5,014 3,214 | 2 19 31 23 | 55% 79 143 89 | \$ 827 5,019 14,011 13,409 | 7 53 80 103 | 84% 87 125 92 |
| All Ages | \$22,988 | 168 | 101% | \$10,278 | 75 | 105% | \$33,266 | 243 | 102% |
| | | | | All Purposes | | | | | |
| 0-29 30-39 40-49 50 and over. | \$ 47,199 179,448 295,286 352,529 | 613 2,327 3,436 3,721 | 101% 93 85 82 | \$ 26,285 110,817 121,718 101,230 | 332 1,270 1,385 897 | 105% 96 89 94 | \$ 73,484 290,265 417,004 453,759 | 945 3,597 4,821 4,618 | 103% 94 86 85 |
| All Ages | \$874,462 | 10,097 | 86% | \$360,050 | 3,884 | 93% | \$1,234,512 | 13,981 | 88% |

TABLE 7

EXPERIENCE BETWEEN 1978 AND 1983 ANNIVERSARIES

BY ESTIMATED ANNUAL INCOME AT ISSUE, AGE AT ISSUE, AND PLAN OF INSURANCE

EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES

| | | Permanent Plans | ` | i | Term Plans | | r | All Plans | |
|------------------------------------------------------------------------------|-------------|-----------------|--------------|--------------------------------------------------|------------|-------|--------------------------------------------------|-----------|-------|
| - | | | | | | г | | | |
| Estimated Annual | Actual | No. of | A/E | Actual | No. of | A/E | Actual | No. of | A/E |
| Income at Issue | Claims | Policies | Ratio | Claims | Policies | Ratio | Claims | Policies | Ratio |
| | | | Is | suc Ages 0-29 | | | | | |
| Under \$10,000 | \$11,802 | 169 | 99% | \$ 3,611 | 64 | 94% | \$15,413 | 233 | 98% |
| \$10,000–19,999 | 11,037 | 174 | 98 | 9,101 | 148 | 109 | 20,138 | 322 | 103 |
| \$20,000–29,999 | 8,206 | 98 | 105 | 5,846 | 58 | 98 | 14,052 | 156 | 102 |
| \$30 . 000 -4 9.999 | 6,002 | 50 | 113 | 2,972 | 25 | 79 | 8,974 | 75 | 99 |
| 50.000-99.999 | 2,631 | 32 | 90 | 2,686 | 19 | 164 | 5,317 | 51 | 116 |
| \$100,000 and over | 1,060 | 12 | 72 | 950 | 7 | 153 | 2,010 | 19 | 96 |
| Not accurately determined | 6,461 | 78 | 110 | 1,119 | 11_ | 114 | 7,580 | 89 | 111 |
| All | \$47,199 | 613 | 101% | \$26,285 | 332 | 105% | \$73,484 | 945 | 103% |
| | | | Is | sue Ages 30-39 | | | | _ | |
| Under \$10,000 | \$ 7,278 | 148 | 79% | \$ 4,422 | 87 | 86% | \$ 11,700 | 235 | 82% |
| \$10,000-19,999 | 25,922 | 539 | 91 | 17,461 | 349 | 83 | 43,383 | 888 | 88 |
| \$20,000–29,999 | 30,883 | 479 | 89 | 24,371 | 319 | 99 | 55,254 | 798 | 93 |
| \$30,000–49,999 | 39,278 | 466 | 99 | 21,276 | 228 | 76 | 60,554 | 694 | 90 |
| \$10,000-19,999. \$20,000-29,999. \$30,000-49,999. \$50,000-99,999. | 26,886 | 231 | 84 | 19,923 | 156 | 97 | 46,809 | 387 | 89 |
| \$100.000 and over | 16,534 | 64 | 106 | 16,158 | 45 | 166 | 32,692 | 109 | 129 |
| Not accurately determined | 32,667 | 400 | 100 | 7,206 | 86_ | 110 | 39,873 | 486 | 101 |
| All | \$179,448 | 2,327 | 93% | \$110,817 | 1,270 | 96% | \$290,265 | 3,597 | 94% |
| | | | Is | sue Ages 40-49 | | | | | |
| Under \$10,000 | \$ 12,982 | 160 | 106% | \$ 2,981 | 53 | 75% | \$ 15,963 | 213 | 99% |
| \$10,000–19,999 \$20,000–29,999 | 22,105 | 455 | 90 | 13,571 | 285 | 97 | 35,676 | 740 | 93 |
| \$20,000-29,999 | 38,552 | 619 | 87 | 21,055 | 329 | 98 | 59,607 | 948 | 91 |
| \$30,000-49,999 | 53,656 | 698 | 80 | 24,636 | 292 | 84 | 78,292 | 990 | 81 |
| \$50,000-99,999 | 59,975 | 545 | 78 | 26,227 | 220 | 81 | 86,202 | 765 | 79 |
| \$100,000 and over | 39,909 | 206 | 80 | 22,020 | 83 | 100 | 61,929 | 289 | 86 |
| Not accurately determined | 68,107 | 753 | 92 | 11,228 | 123 | 79 | 79,335 | 876 | 90 |
| All | \$295,286 | 3,436 | 85% | \$121,718 | 1,385 | 89% | \$417,004 | 4,821 | 86% |

TABLE 7-Continued

| | | Permanent Plans | | | Term Plans | | | All Plans | |
|---------------------------|-----------|-----------------|-------|------------------|------------|-------|-------------|-----------|-------|
| Estimated Annual | Actual | No. of | A/E | Actual | No. of | A/E | Actual | No. of | A/E |
| Income at Issue | Claims | Policies | Ratio | Claims | Policies | Ratio | Claims | Policies | Ratio |
| | | | Issuc | Ages 50 and Over | | | | | |
| Under \$10,000 | \$ 11,343 | 161 | 79% | \$ 1,532 | 24 | 62% | \$ 12,875 | 185 | 76% |
| \$10,000–19,999 | 12,905 | 238 | 85 | 3,455 | 77 | 77 | 16,360 | 315 | 83 |
| \$20,000-29,999 | 29,453 | 463 | 88 | 9,811 | 129 | 103 | 39,264 | 592 | 92 |
| \$30,000–49,999 | 53,942 | 690 | 88 | 14,557 | 176 | 88 | 68,499 | 866 | 88 |
| \$50,000-99,999 | 78,645 | 802 | 77 | 23,868 | 208 | 88 | 102,513 | 1,010 | 79 |
| \$100,000 and over | 78,702 | 452 | 81 | 31,469 | 121 | 116 | 110,171 | 573 | 88 |
| Not accurately determined | 87,539 | 915 | 85 | 16,538 | 162 | 80 | 104,077 | 1,077 | 84 |
| All | \$352,529 | 3,721 | 82% | \$101,230 | 897 | 94% | \$453,759 | 4,618 | 85% |
| | | | į. | All Issue Ages | | | | | |
| Under \$10,000 | \$ 43,405 | 638 | 91% | \$ 12,546 | 228 | 81% | \$ 55,951 | 866 | 89% |
| \$10,000-19,999 | 71,969 | 1,406 | 91 | 43,588 | 859 | 91 | 115,557 | 2,265 | 91 |
| \$20,000-29,999 | 107,094 | 1,659 | 89 | 61,083 | 835 | 99 | 168,177 | 2,494 | 93 |
| \$30,000–49,000 | 152,878 | 1,904 | 89 | 63,441 | 721 | 82 | 216,319 | 2,625 | 86 |
| \$50,000-99,999 | 168,137 | 1,610 | 79 | 72,704 | 603 | 89 | 240,841 | 2,213 | 82 |
| \$100,000 and over | 136,205 | 734 | 83 | 70,597 | 256 | 119 | 206.802 | 990 | 92 |
| Not accurately determined | 194,774 | 2,146 | 90 | 36,091 | 382 | 85 | 230,865 | 2,528 | 89 |
| All | \$874,462 | 10,097 | 86% | \$360,060 | 3,884 | 93% | \$1,234,512 | 13,981 | 88% |

TABLE 8

EXPERIENCE BETWEEN 1978 AND 1983 ANNIVERSARIES

BY ESTIMATED ANNUAL INCOME AT ISSUE, AND CLASSIFICATION AMOUNT OF INSURANCE EXPECTED DEATHS BASED ON 1975–80 BASIC TABLES

| Estimated Annual | Actual | No. of Policies | Expected | A/E Ratio | Actual Claims | No. of Policies | Expected Claims | A/E | Actual | No. of Policies | Expected Claims | A/E |
|---------------------------|-------------|--------------------|-------------|--------------|------------------|--------------------|--------------------|-------|-----------|--------------------|--------------------|-------|
| Income at Issue | Claims | Policies | Claims | Katio | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio |
| _ | l | \$50,000-\$ | 99,999 | | | \$100,000-\$ | 199,999 | _ | | \$200,000-\$ | 249,999 | |
| Under \$10,000 | \$ 20,037 | 509 | \$ 22,497 | 89% | \$ 19,877 | 267 | \$ 21,847 | 91% | \$ 3,221 | 31 | \$ 3,963 | 81% |
| \$10,000–19,999 | 40,183 | 1,064 | 42,676 | 94 | 60,745 | 1,049 | 66,199 | 92 | 5,953 | 68 | 8,013 | 74 |
| \$20,000-29,000 | 23,342 | 547 | 25,674 | 91 | 89,514 | 1,381 | 97,978 | 91 | 20,876 | 257 | 22,273 | 94 |
| \$30,000–49,999 | 11,406 | 252 | 14,256 | 80 | 87,263 | 1,266 | 93,435 | 93 | 30,456 | 369 | 37,205 | 82 |
| \$50,000-99,999 | 4,344 | 90 | 5,635 | 77 | 43,764 | 591 | 50,333 | 87 | 24,582 | 297 | 29,055 | 85 |
| \$100,000 and over | 1,263 | 20 | 1,289 | 98 | 10,117 | 121 | 10,650 | 95 | 7,020 | 72 | 7,107 | 99 |
| Not accurately determined | | 953 | 61,394 | 94 | 64,880 | 951 | 69,079 | 94 | 15,354 | 139 | 16,291 | 94 |
| All | \$158,207 | 3,435 | \$173,420 | 91% | \$376,160 | 5,626 | \$409,522 | 92% | \$107,462 | 1,233 | \$123,906 | 87% |
| | | \$250,000-\$ | 499,999 | | | \$500,000-\$ | 999,999 | | | \$1,000,000 a | and Over | |
| Under \$10,000 | \$ 4,875 | 36 | \$ 6,832 | 71% | \$ 2,224 | 17 | \$ 3,596 | 62% | \$ 5,717 | 6 | \$ 4,428 | 129% |
| \$10,000-19,999 | 7,926 | 78 | 8,331 | 95 | 650 | 5 | 1,436 | 45 | 100 | 1 | 513 | 20 |
| \$20,000-29,999 | | 279 | 28,558 | 96 | 4,255 | 21 | 5,515 | 77 | 2,687 | 9 | 1,620 | 166 |
| \$30,000-49,999 | 62,547 | 609 | 77,589 | 81 | 20,322 | 117 | 20,858 | 97 | 4,325 | 12 | 6,826 | 63 |
| \$50,000-99,999 | 89,809 | 843 | 111,333 | 81 | 57,380 | 325 | 65,052 | 88 | 20,962 | 67 | 33,720 | 62 |
| \$100,000 and over | 38,632 | 312 | 40,857 | 95 | 46,180 | 237 | 56,289 | 82 | 103,590 | 228 | 107,975 | 96 |
| Not accurately determined | 47,331 | 338 | 49,943 | 95 | 27,559 | 107 | 28,396 | 97 | 18,109 | 40 | 33,516 | 54 |
| All | \$278,623 | 2,495 | \$323,443 | 86% | \$158,570 | 829 | \$181,141 | 88% | \$155,490 | 363 | \$188,597 | 82% |
| | | All Classifi | cations | | | | | | | | | |
| Under \$10,000 | \$ 55,951 | 866 | \$ 63,162 | 89% | | | | | | | | |
| \$10,000-19,999 | 115,557 | 2,265 | 127,169 | 91 | | | | | | | | |
| \$20,000-29,999 | | 2,494 | 181,618 | 93 | | | | | | | | |
| \$30,000-49,999 | 216,319 | 2,625 | 250,168 | 86 | | | | | | | | |
| \$50,000-99,999 | 240,841 | 2,213 | 295,127 | 82 | | | | | | | | |
| \$100,000 and over | 206,802 | 990 | 224,167 | 92 | | | | | | | | |
| Not accurately determined | | 2,528 | 258,619 | 89 | | | | | | | | |
| All | \$1,234,512 | 13,981 | \$1,400,029 | 88% | | | | | | | | |

TABLE 9

Large Amount Issues of 1954–82
Experience between 1978 and 1983 Anniversaries
by Cause of Death

EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES (AMOUNTS SHOWN IN \$1,000 UNITS)

| | | | 01,000 01 | | | |
|--------------------------|------------------|-------------|--------------------------------------------------|-------------|--------------------------------------------------|----------|
| 6 (8) | Committee | Number | Proportion of | Actual | Expected | ΛŒ |
| Cause of Death | 1970 Code | of Deaths | All Deaths | Claims | Claims | Ratio |
| | | Permanent P | ians | | | |
| Malignant Neoplasms | 18-33 | 3,524 | 30 | \$290,813 | \$ 324,726 | 90% |
| Diabetes Mellitus | 37 | 36 | 0 | 2,343 | 2,621 | 90 |
| Cerebrovascular Diseases | | 425 | 4 | 30,870 | 34,831 | 89 |
| Heart and Circulatory | 49-52,54-55 | 3,798 | 33 | 287,478 | 340,995 | 85 |
| Diseases |) | |) | | | |
| Accidents and Homicides | 8 8-96,98 | 1,155 | 10 | 128,882 | | 99 |
| Suicide | 97 | 391 | 3 | 36,970 | 41,492 | 89 |
| All Other Causes and | Residual | 2,249 | 19 | 170,132 | 216,083 | 79 |
| Unknown | | K | | | | |
| All Causes | | 11,578 | 100 | \$947,488 | \$1,091,882 | 87% |
| | | Term Plan | is | | | |
| Malignant Neoplasms | 18-33 | 924 | 23 | \$82,628 | \$ 103,929 | 80% |
| Diabetes Mellitus | 37 | 6 | $\widetilde{0}$ | 293 | 464 | 63 |
| Cerebrovascular Diseases | | 104 | 3 | 8,728 | 10,280 | 85 |
| Heart and Circulatory | 49-52,54-55 | 1,192 | 29 | 96,708 | 102,808 | 94 |
| Diseases | 15 02,0 . 00 | 1,1,2 | - | , ,,,,,,,, | 102,000 | , , |
| Accidents and Homicides | 88-96,98 | 605 | 15 | 73,762 | 80,080 | 92 |
| Suicide | 97 | 206 | 5 | 19,940 | 19,349 | 103 |
| All Other Causes and | Residual | 1,022 | 25 | 84,670 | 76,099 | 111 |
| Unknown | | ····· | | | | |
| All Causes | | 4,059 | 100 | \$366,729 | \$ 393,010 | 93% |
| | | All Plans | | | | |
| Malignant Neoplasms | 18-33 | 4,448 | 28 | \$373,441 | \$428,655 | 87% |
| Diabetes Mellitus | 37 | 42 | 0 | 2,636 | 3,085 | 86 |
| Cerebrovascular Diseases | | 529 | 3 | 39,598 | 45,111 | 88 |
| Heart and Circulatory | 49-52,54-55 | 4,990 | 32 | 384,186 | 443,803 | 87 |
| Diseases | , , , , , , , , | ., | 1 | , | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| Accidents and Homicides | 88-96.98 | 1,760 | 11 | 202,644 | 211,215 | 96 |
| Suicide | 97 | 597 | 4 | 56,910 | 60,841 | 94 |
| All Other Causes and | Residual | 3,271 | 21 | 254,802 | 292,182 | 87 |
| Unknown | | | | | | <u> </u> |
| All Causes | | 15,637 | 100 | \$1,314,217 | \$1,484,892 | 89% |

^{*}The 1975-80 Basic Tables were used to calculate the "expected deaths for all causes" claim data. The by-cause data had its expected deaths calculated by taking the all-causes expected deaths and distributing them among the causes on the basis of the 1978-83 cause of death study. Mortality ratios were then calculated with the certainty that the all-causes mortality ratios would agree with the mortality ratios in the rest of the study, because the expected deaths and actual claims for all-causes are identical to the data used to generate the other tables.

| TABLE 10 |
|-----------------------------------------------------------------------|
| MOTOR VEHICLE AND AVIATION DEATHS INCLUDED IN ACCIDENTS AND HOMICIDES |

| | | or Vehicle ental Deaths | | viation ntal Deaths | Motor Vehicle and Aviation Accidental Deaths | | |
|----------------------------------------------------------------------|----------------------------------------|-------------------------------------------------|---------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------------------------------------|--|
| Experience Period | Number | Percentage of All Accidents and Homicides | Number | Percentage of All Accidents and Homicides | Number | Percentage of All Accidents and Homicides | |
| 1953–58. 1958–63. 1963–68. 1968–73. 1973–78. 1978–83. | 123 242 359 514 693 689 | 45% 39 38 37 32 39 | 47 165 221 266 419 304 | 17% 26 23 19 19 | 170 407 580 780 1,112 993 | 62% 65 61 56 51 | |

Note: The 1973-78 and 1978-83 figures are based on the number of policies terminated by these causes of death, whereas the 1953-73 figures are based on the number of lives.

Comparison with Previous Study (Table 11). Mortality ratios in the current study are lower than those in the previous study for males and females, for practically every issue-age group, for every policy-year group, and for every classification amount.

Experience by Underwriting Status (Table 12). The exposure amounts in the current study were 72 percent medically examined, 24 percent paramedically examined, 3 percent nonmedical, and less than 1 percent unknown. The overall mortality ratios were 87 percent for medical issues, 98 percent for paramedical, 84 percent for nonmedical issues, and 143 percent for unknown underwriting status.

Experience in Canada (Table 13). The current study includes Canadian business. The Canadian business that was identified produced a mortality ratio of 93 percent, based on 70 policies terminated by death, compared with the overall ratio for the study of 89 percent.

TABLE 11

COMPARISON OF MORTALITY RATIOS EXPERIENCE BETWEEN 1973 AND 1983 ANNIVERSARIES DURING THE FIRST 25 POLICY YEARS ON LARGE-AMOUNT ISSUES OF 1948–82 BY AGE AT ISSUE, DURATION, CLASSIFICATION AMOUNT, AND PLAN OF INSURANCE EXPECTED DEATHS BASED ON 1975–80 BASIC TABLE

| | Permane | nt Plans | Term | Plans | Ali I | lans | |
|-----------------------|---------|----------|---------|---------|---------|--------|--|
| | 197378 | 1978-83 | 1973-78 | 1978-83 | 1973-78 | 197883 | |
| Classification Amount | | | | | | | |
| \$50,000-99,999 | 100 | 89 | 106 | 101 | 101 | 92 | |
| \$100,000–199,999 | 99 | 91 | 104 | 93 | 100 | 92 | |
| \$200,000-499,999 | 100 | 86 | 100 | 88 | 100 | 86 | |
| \$500,000-999,999 | 106 | 84 | 129 | 97 | 111 | 88 | |
| \$1 Million and over | 91 | 79 | 100 | 96 | 93 | 84 | |
| All Classifications | 100 | 87 | 105 | 93 | 101 | 89 | |
| Age at Issuc | | | | | | | |
| 0-9 | 167 | 56 | 0 | 127 | 166 | 60 | |
| 10–19 | 103 | 105 | 60 | 81 | 100 | 102 | |
| 20–29 | 121 | 105 | 107 | 105 | 117 | 105 | |
| 30–39 | 100 | 94 | 112 | 96 | 103 | 94 | |
| 40–49 | 98 | 85 | 110 | 88 | 101 | 86 | |
| 50–59 | 101 | 83 | 87 | 94 | 100 | 85 | |
| 60–69 | 90 | 87 | 80 | 100 | 89 | 89 | |
| 70 and over | 96 | 58 | 65 | 80 | 93 | 61 | |
| All Ages | 100 | 87 | 105 | 93 | 101 | 89 | |
| Policy Years | | | | | | | |
| 1–2 | 104 | 102 | 102 | 97 | 103 | 100 | |
| 3–5 | 98 | 85 | 104 | 107 | 99 | 92 | |
| 6–10 | 99 | 83 | 113 | 84 | 102 | 84 | |
| 11–15 | 94 | 85 | 104 | 82 | 96 | 84 | |
| 16–20 | 104 | 82 | 103 | 92 | 104 | 84 | |
| 21–25 | 102 | 88 | 102 | 94 | 102 | 89 | |
| All Years | 100 | 87 | 105 | 93 | 101 | 89 | |
| Sex | | | | | | | |
| Male | 99 | 85 | 105 | 92 | 100 | 87 | |
| Female | 109 | 105 | 122 | 109 | 111 | 106 | |
| All | 100 | 87 | 105 | 93 | 101 | 89 | |

TABLE 12

Large Amount Issues of 1954–82 Experience between 1978 and 1983 Anniversaries By Underwriting Status and Plan of Insurance Expected Deaths Based on 1975–80 Basic Tables (Amounts Shown in \$1,000 Units)

| | Permanent Plans | | | | | Term | Plans | | All Plans | | | |
|----------------------------------------|-----------------|----------|-------------|-------|-----------|----------|-----------|-------|-------------|----------|-------------|-------|
| Underwriting | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E | Actual | No. of | Expected | A/E |
| Status | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio | Claims | Policies | Claims | Ratio |
| Nonmedical Paramedical Medical Unknown | \$ 9,157 | 119 | \$ 10,989 | 83% | \$ 5,111 | 44 | \$ 6,014 | 85% | \$ 14,268 | 163 | \$ 17,002 | 84% |
| | 72,390 | 729 | 75,350 | 96 | 62,778 | 623 | 62,878 | 100 | 135,168 | 1,352 | 138,229 | 98 |
| | 864,053 | 10,714 | 1,004,747 | 86 | 295,849 | 3,346 | 321,496 | 92 | 1,159,902 | 14,060 | 1,326,253 | 87 |
| | 1,888 | 16 | 786 | 240 | 2,991 | 46 | 2,622 | 114 | 4,879 | 62 | 3,408 | 143 |
| All | \$947,488 | 11,578 | \$1,091,882 | 87% | \$366,729 | 4,059 | \$393,010 | 93% | \$1,314,217 | 15,637 | \$1,484,892 | 89% |

TABLE 13

Large Amount Issues of 1954–82 Experience between 1978 and 1983 Anniversaries By Territory of Issue and Plan of Insurance Expected Deaths Based on 1975–80 Basic Tables (Amounts Shown in \$1,000 Units)

| | Permanent Plans | | | | Term Plans | | | | All Plans | | | |
|--------------------------|-------------------------------|----------------------|--------------------------------|------------------|------------------------------|--------------------|------------------------------|-----------------|----------------------------------|-----------------------|----------------------------------|-----------------|
| Territory | Actual Claims | No. of Policies | Expected Claims | A/E Ratio | Actual Claims | No. of Policies | Expected Claims | A/E Ratio | Actual Claims | No. of Policies | Expected Claims | A/E Ratio |
| Unknown U.S Canada | \$217,803 726,371 3,314 | 2,813 8,726 39 | \$ 232,523 856,519 2,840 | 94% 85 117 | \$ 3,930 360,546 2,253 | 4,007 31 | \$ 5,781 384,055 3,174 | 68% 94 71 | \$ 221,733 1,086,917 5,567 | 2,834 12,733 70 | \$ 238,304 1,240,574 6,014 | 93% 88 93 |
| All | \$947,488 | 11,578 | \$1,091,882 | 87% | \$366,729 | 4,059 | \$393,010 | 93% | \$1,314,217 | 15,637 | \$1,484,892 | 89% |

APPENDIX

EXTENSION OF SELECT PERIOD FOR 1975–80 BASIC TABLES (AGE NEAREST BIRTHDAY)

The select period of the 1975–80 table has been extended from 15 to 25 years to provide a more appropriate basis for expected deaths to measure mortality experience in policy years 16–25. Extending the select period eliminates the discontinuity caused by using ultimate mortality rates for expected deaths at ages for which the effect of selection is still apparent (that is, issue ages 45 and over for males and issue ages 40 and over for females).

The select period is extended by assuming that, for issue age X, the difference in mortality rates between policy years 15 and 16 is the same as that between attained ages X+14 and X+15 in the ultimate table. The difference in the select mortality rates between each subsequent policy year is the same as that for the same attained age in the ultimate table.

For example, for male issue ages 45-49 (central age 47), the mortality rate for policy year 16 is obtained by taking the difference in mortality rates for attained ages 61 and 62 in the ultimate table (14.57-13.17=1.40) and adding it to the policy year 15 mortality rate (11.85) with a result of 13.25. The new policy year 16 (or attained age 62) mortality rate is 1.32 deaths per thousand less than the ultimate attained age mortality rate (14.57). This same amount (1.32) is deducted from the ultimate rates at attained ages 63-71 to obtain the issue age 47 select rates for attained ages 63-71. The same procedure is followed for the central age of each issue age group.

This methodology is needed only at the older issue ages. At issue ages under 45 for males and under 40 for females, the select mortality rates at policy year 15 grade into the ultimate table rates. Therefore, the mortality rates for policy years 16–25 are the ultimate rates without adjustment at these younger ages.

EXTENSION OF SELECT PERIOD FOR 1975-80 BASIC TABLES

| | LATE | 101011 01 | OLLEC: | LENIOL | J FOR 19 | 75-00 1 | 7//310 17 | VIDEE3 | | |
|-------|--------------|--------------|---------------|---------------|----------|---------------|-----------|----------------|----------------|----------------|
| | Policy Year | | | | | | | | | |
| Age | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| | | | | Male | Lives | | | · | | |
| 0-0 | 0.68 | 1.01 | 1.14 | 1.22 | 1.31 | 1.37 | 1.40 | 1.41 | 1.40 | 1.38 |
| 1-1 | 1.01 | 1.14 | 1.22 | 1.31 | 1.37 | 1.40 | 1.41 | 1.40 | 1.38 | 1.34 |
| 2-4 | 1.22 | 1.31 | 1.37 | 1.40 | 1.41 | 1.40 | 1.38 | 1.34 | 1.29 | 1.24 |
| 5–9 | 1.41 | 1.40 | 1.38 | 1.34 | 1.29 | 1.24 | 1.20 | 1.17 | 1.14 | 1.12 |
| 10–14 | 1.24 | 1.20 | 1.17 | 1.14 | 1.12 | 1.11 | 1.12 | 1.14 | 1.17 | 1.22 |
| 15–19 | 1.11 | 1.12 | 1.14 | 1.17 | 1.22 | 1.28 | 1.36 | 1.45 | 1.56 | 1.70 |
| 20–24 | 1.28 | 1.36 | 1.45 | 1.56 | 1.70 | 1.87 | 2.07 | 2.31 | 2.58 | 2.89 |
| 25–29 | 1.87 | 2.07 | 2.31 | 2.58 | 2.89 | 3.24 | 3.61 | 4.02 | 4.45 | 4.92 |
| 30–34 | 3.24 | 3.61 | 4.02 | 4.45 | 4.92 | 5.44 | 6.00 | 6.61 | 7.27 | 8.01 |
| 35–39 | 5.44 8.82 | 6.00 9.73 | 6.61 10.75 | 7.27 11.89 | 8.01 | 8.82 14.57 | 9.73 | 10.75 17.71 | 11.89 19.50 | 13.17 21.47 |
| | 13.25 | 14.75 | 16.39 | 18.18 | 13.17 | 22.33 | 16.07 | 27.37 | 30.25 | 33.36 |
| 45–49 | 19.14 | 21.54 | 24.18 | 27.06 | 30.17 | 33.49 | 37.09 | 41.03 | 45.39 | 50.20 |
| 55–59 | 34.19 | 37.79 | 41.73 | 46.09 | 50.90 | 56.22 | 62.04 | 68.37 | 75.21 | 82.55 |
| 60-64 | 46.35 | 52.17 | 58.50 | 65.34 | 72.68 | 80.44 | 88.67 | 97.73 | 107.63 | |
| 65–69 | 69.94 | 78.17 | 87.23 | 97.13 | 107.87 | | | | 158.43 | |
| 70 | 121.88 | 134.30 | | | | | 203.85 | | | |
| 70 7 | 121.00 | 134.50 | 147.57 | Female | | 102.10 | 203.03 | 217.02 | 234.01 | 250.02 |
| 0-0 | 0.36 | 0.40 | 0.44 | 0.47 | | 0.51 | 0.52 | 0.53 | 0.53 | 0.53 |
| 1–1 | 0.30 | 0.40 | 0.44 | 0.47 | 0.49 | 0.51 | 0.52 | 0.53 | 0.53 | 0.53 |
| 2–4 | 0.40 | 0.44 | 0.51 | 0.49 | 0.51 | 0.52 | 0.53 | 0.53 | 0.53 | 0.53 |
| 5-9 | 0.53 | 0.53 | 0.53 | 0.53 | 0.53 | 0.53 | 0.53 | 0.54 | 0.55 | 0.58 |
| 10–14 | 0.53 | 0.53 | 0.54 | 0.55 | 0.58 | 0.61 | 0.65 | 0.70 | 0.77 | 0.84 |
| 15–19 | 0.61 | 0.65 | 0.70 | 0.77 | 0.84 | 0.93 | 1.03 | 1.15 | 1.29 | 1.45 |
| 20-24 | 0.93 | 1.03 | 1.15 | 1.29 | 1.45 | 1.62 | 1.79 | 1.96 | 2.14 | 2.33 |
| 25-29 | 1.62 | 1.79 | 1.96 | 2.14 | 2.33 | 2.52 | 2.72 | 2.93 | 3.17 | 3.43 |
| 30–34 | 2.52 | 2.72 | 2.93 | 3.17 | 3.43 | 3.71 | 4.04 | 4.40 | 4.80 | 5.23 |
| 35-39 | 3.71 | 4.04 | 4.40 | 4.80 | 5.23 | 5.70 | 6.22 | 6.78 | 7.37 | 8.00 |
| 40-44 | 5.41 | 5.93 | 6.49 | 7.08 | 7.71 | 8.38 | 9.09 | 9.86 | 10.70 | 11.62 |
| 45–49 | 8.13 | 8.84 | 9.61 | 10.45 | 11.37 | 12.38 | 13.49 | 14.71 | 16.09 | 17.67 |
| 50–54 | 10.71 | 11.82 | 13.04 | 14.42 | 16.00 | 17.83 | 19.96 | 22.44 | 25.32 | 28.65 |
| 55-59 | 16.48 | 18.61 | 21.09 | 23.97 | 27.30 | 31.13 | 35.51 | 40.44 | 45.92 | 51.95 |
| 60-64 | 26.47 | 30.85 | 35.78 | 41.26 | 47.29 | 53.87 | 61.00 | 68.68 | 76.91 | 85.69 |
| 65-69 | 41.56 | 48.69 | 56.37 | 64.60 | 73.38 | 82.71 | 92.59 | | 114.00 | |
| 70 | 63.38 | 73.26 | 83.69 | 94.67 | 106.20 | 118.28 | 130.91 | 144.09 | 157.82 | 172.10 |

