

**RECORD OF SOCIETY OF ACTUARIES
1986 VOL. 12 NO. 4B**

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Listed below are the sessions held at the Chicago Meeting of the Society of Actuaries for which no written record was made, with the names of those who served as leaders.

New Associates' Workshop

Leader: Dennis M. Corbett
Participants: Harold G. Ingraham, Jr.
John E. O'Connor, Jr.*
Stephen L. White

**Sources of Experience Assumptions for
Individual Life Product Development**

Chairpersons: Richard D. Ashton
William Carroll
Harry A. Woodman
Co-Chairpersons: Martin R. Claire
Aaron Grant Hemphill, III
Mark R. White

Mergers and Acquisitions

Chairpersons: Wayne Allen Schreck
Bruce Winterhof
Co-Chairpersons: Jay A. Novik
Robert B. Thomas, Jr.

**National Association of Insurance Commissioners
(NAIC) Health Insurance Reserve Standards**

Chairperson: W. H. Odell
Co-Chairperson: G. Scott Bucher

Internal Revenue Service Actuarial Guidelines Handbook

Chairperson: Scott C. Otermat

* Mr. O'Connor, not a member of the Society, is its Executive Director.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Producer-Owned Reinsurers

Chairperson: Philip K. Polkinghorn
Co-Chairperson: Craig M. Baldwin

New Fellows' Luncheon

Leader: W. James MacGinnitie

Utilization Review

Chairpersons: Richard Bilisoly
Alan N. Ferguson
Co-Chairpersons: Lisa M. Krepps*
James C. Modaff

Investment Strategies for Interest-Sensitive Products

Chairpersons: Joseph E. Crowne
Jeffrey D. Miller
Nora E. Moushey
John O. Nigh
Dennis L. Stanley
Michael R. Tuohy
Co-Chairpersons: Dennis L. Carr
Ernest R. Foerster
Kimberly A. Johnson
Mary Jo Napoli
Victoria Lee Pickering
Stephen L. White

Association Group

Chairperson: Michael P. Fox
Co-Chairperson: Stephen D. Brink

Individual Disability Income

Chairperson: Jeffrey D. Miller
Co-Chairperson: Robert W. Beal

* Ms. Krepps, not a member of the Society, is Assistant Account Executive at Rush Contract Care in Chicago, Illinois.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Pension Plan Terminations and Spinoffs

Chairperson: Patrick Landry
Co-Chairperson: Karen Krist

Capital Management -- Stock Companies

Chairperson: John H. Flittie
Co-Chairperson: James E. Feldman

Capital Management -- Mutual Companies

Chairpersons: Armand M. de Palo
Daryle G. Johnson
Co-Chairpersons: Michael J. Cowell
E. Tom Hughes

Personality Styles and Professional and Personal Success

Chairperson: Peter J. Bondy
Co-Chairperson: Patricia D. Barker*

Health Section Networking Breakfast

Leader: Robert J. Dymowski

Roundtable Discussions on Health Care Topics

Chairperson: Robert J. Dymowski
Speakers: William F. Jessee, M.D.**
Alan Peres***

Financial Reporting Section Breakfast

Leader: William J. Schreiner

* Ms. Barker, not a member of the Society, is President of Barker & Associates in Wheaton, Illinois.

** Dr. Jessee, not a member of the Society, is Vice President for Education at the Joint Commission on Accreditation of Hospitals in Chicago, Illinois.

*** Mr. Peres, not a member of the Society, is Manager of Health Care Utilization at Illinois Bell in Chicago, Illinois.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Reinsurance Section Breakfast

Leader: Melville J. Young

**Task Force on Mutual Life Insurance Company Conversion
Open Committee Meeting**

Chairperson: Harry D. Garber

Variable Life Insurance

Chairpersons: Victoria Lee Pickering

Allan W. Ryan

Co-Chairpersons: Charles G. Fisher

Michael L. Fix

Use of Personal Computers in Pension Valuations

Chairperson: Brian J. Mattson

Co-Chairperson: Anne M. Anderson

How to Comply with New York's New Annuity Valuation Regulation

Chairpersons: Dennis L. Carr

Michael E. Mateja

Co-Chairperson: Donna R. Claire

Sources of Experience Assumptions for Individual Life Product Development

Chairpersons: Douglas C. Doll

Lucian J. Lombardi

Melvin C. McFall

Co-Chairpersons: Joseph R. Brzezinski

A. Gordon Jardin

David S. Lee

Current Interest Topics for Non-Traditional Marketing Section Members

Chairperson: Jay M. Jaffe

Co-Chairpersons: Charles F. Thalheimer

John E. Tiller, Jr.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Generally Accepted Accounting Principles (GAAP) for Universal Life

Chairpersons: David C. Daulton
John T. Glass
Paul F. Kolkman
Edward S. Silins

Co-Chairpersons: Leonard Buckner
Daniel J. Kunesh
Wayne Allen Schreck
Robert W. Stein

Asset and Liability Management

Chairpersons: Bruce J. Nicholson
William J. Rusch
Steve D. Schultz
Barbara L. Snyder

Co-Chairpersons: Michael A. Gauger
Peter Hepokoski
Richard L. Sega
Bradley M. Smith

Financial Reinsurance

Chairpersons: Roland G. Anderson
Diane Wallace

Co-Chairpersons: Kin K. Gee
A. Greig Woodring

Life Care/Long Term Care

Chairpersons: Larry D. Baber
Mark D. Peavy

Co-Chairpersons: Janet A. Pendleton
Jeffrey P. Petertil

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

**What Have We Done to Ourselves?
A Discussion of Current Pricing Philosophy**

Chairpersons: John Glynn
R. Stephen Radcliffe
Co-Chairpersons: Le Roy H. Christenson
Roger C. Johnson

Pension Plan Accounting Under Financial Accounting Standard (FAS) 87

Chairpersons: Howard Alan Freidin
James A. Stinchcomb
Co-Chairperson: Dale Lamps

Individual Life Insurance and Annuity Product Development Section Luncheon

Leader: Randall Mire
Speaker: James C. H. Anderson

Non-Traditional Marketing Section Luncheon

Leader: H. Michael Shumrak
Speaker: Gary A. Kauffman*
Terre A. Tuzzolino

Sources of Profit Analysis

Chairpersons: Peter J. Bondy
Steven A. Eisenberg
Patricia L. Guinn
Co-Chairpersons: Gregory N. Herrle
John O. Nigh
D. Edward Young

Non-Traditional Marketing through Broadcast Media

Chairperson: H. Michael Shumrak
Co-Chairperson: Gary A. Kauffman*

* Mr. Kauffman, not a member of the Society, is President of Direct Marketing Advisory Service in Rye, New York.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Current Topics Relating to Individual Product Development

Chairperson: William Carroll

Co-Chairperson: John J. Palmer

Group Medical Underwriting

Chairpersons: Sanford B. Herman

Jerome Winkelstein

Co-Chairpersons: George K. Hawkins, Jr.

Dale Johnson

**New Forms of Agency Compensation --
Impact on Product Design and Company Profitability**

Chairpersons: Sue Ann Collins

Marshall H. Lykins

Co-Chairpersons: William C. Cutlip

Melville J. Young

Retirement Plan Design

Chairperson: Howard Alan Freidin

Co-Chairperson: Bonnie Owenette Mudd

Futurism Section Business Meeting

Moderator: Barry S. Halpern

Pension Section Meeting

Moderator: Charles E. Farr

Futurism Section Dinner

Leader: Barry S. Halpern

Speaker: John E. Hansan*

Actuarial Assumptions for Large Pension Plans

Chairperson: Mark O. Johnson

Co-Chairperson: Robert H. Clasen

* Mr. Hansan, not a member of the Society, is Manager, Senior Living Trends at Futures Group in Washington, D.C.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Scenario Writing

Chairpersons: Robert L. Collett
David S. Williams
Co-Chairpersons: Douglas A. Eckley
Dale C. Griffin

Federal Income Tax

Chairpersons: Christian J. DesRochers
Charles D. Friedstat
Gerald A. Lockwood
Jeremy Starr
Co-Chairpersons: Thomas W. Fincis
Gilbert W. Hart
Norman B. Nodulman

Reinsurance -- Current State of the Market

Chairpersons: Wayne D. Bidelman
A. Greig Woodring
Melville J. Young
Co-Chairpersons: Marguerite A. Boslaugh
Sue Ann Collins
Herman H. Schmit

Marketing Aspects of New Individual Health Products

Chairperson: Charles Habeck
Co-Chairperson: Yang Ho

Sources of Profit Analysis

Chairperson: Robert J. LaLonde
Co-Chairperson: Frederick E. Raach

How to Comply with New York's New Annuity Valuation Regulation

Chairperson: Jonathan L. Wooley
Co-Chairperson: Esther H. Milnes

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Market Value Adjusted Products

Chairperson: Dale S. Hagstrom

Co-Chairperson: Anthony T. Spano

Asset and Liability Management

Chairperson: Mark E. Litow

Co-Chairperson: Barry Paul

