

**RECORD OF SOCIETY OF ACTUARIES
1987 VOL. 13 NO. 4B**

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Listed below are the sessions held at the Montreal meeting of the Society of Actuaries for which no written record was made, with the names of those who served as leaders.

New Associates' Workshop

Leader: Representative from the Committee
on Professional Development

Participants: John E. O'Connor, Jr.*
Ian M. Rolland
Stephen L. White

Triple Option Health Insurance Products

Chairpersons: Kenneth S. Avner
Philip C. Turner

Co-Chairperson: James Galasso

Consolidated Omnibus Budget Reconciliation Act (COBRA) Topics

Chairperson: Barry M. Schilmeister

Actuarial Aspects of Shut-Down and Plan Wind-Up

Chairpersons: D. James Christie
Kathleen A. FitzPatrick

Co-Chairpersons: Kem Majid
David A. Vaughn**

Developments in the Reinsurance Marketplace

Chairpersons: Kent M. Simmons
A. Greig Woodring

Co-Chairpersons: John E. Bailey
James W. Pilgrim

* Mr. O'Connor, not a member of the Society, is its Executive Director.

** Mr. Vaughn, not a member of the Society, is Senior Consultant of The Wyatt Company in Chicago, Illinois.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Variable Products -- A Status Report

Chairpersons: William E. Connor
Allen R. Elstein
Co-Chairpersons: John Michael Fenton
Jeanne M. Stamant

Multiple Employer Trust (MET) Issues

Chairperson: Charles C. DeWeese
Co-Chairperson: George K. Hawkins, Jr.

Cafeteria Plans

Chairpersons: Marianne G. Brackey
Ben Mulkey
Co-Chairpersons: Rex D. Hemme
Timothy J. Willig

Financial and International Reinsurance

Chairpersons: Wayne D. Bidelman
Denis W. Loring
Co-Chairpersons: Kenneth J. Clark
Gregory E. Morrison

Tax Reform Act -- Integration and Effect on Defined Benefits

Chairperson: Robert A. Funk
Co-Chairperson: V. Benjamin Haas

Health Section Networking Breakfast and Roundtable Discussion

Moderator: Howard J. Bolnick
Panelists: Richard A. Baehr*
Philip Briggs
Kevin Hickey**

* Mr. Baehr, not a member of the Society, is Chairman of Amherst Associates, Inc. in Chicago, Illinois.

** Mr. Hickey, not a member of the Society, is Executive Vice President of First Health Associates, Inc. in Chicago, Illinois.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

New Fellows' Dinner

Speaker: Robin B. Leckie

The Future of Long-Term Care (LTC)

Chairperson: Harry R. Miller

Co-Chairperson: Stephen C. Goss

**Generally Accepted Accounting Principles (GAAP)
for New Generation Products**

Chairpersons: John T. Glass
Paul F. Kolkman
Edward L. Robbins

Co-Chairpersons: James W. Lamson
Jan L. Pollnow
Clark A. Ramsey

Actuarial Training Programs

Chairpersons: Wayne R. Berney
Cecil D. Bykerk

Co-Chairpersons: Brian R. Koop

Getting to Yes

Moderator: Martin S. Huey

Speakers: Charles Barker*
Mark N. Gordon**

Use of 1985 CIDA and 1987 GLTD Diskettes

Moderator: Mark G. Doherty***

Panelists: W. Duane Kidwell
Frank E. Knorr

* Mr. Barker, not a member of the Society, is Senior Associate Consultant at Conflict Management, Inc. in Cambridge, Massachusetts.

** Mr. Gordon, not a member of the Society, is Associate Director of the Harvard Negotiation Project and Vice President/Secretary/Treasurer at Conflict Management, Inc. in Cambridge, Massachusetts.

*** Mr. Doherty, not a member of the Society, is its Director of Research.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

**Product Development Process -- Bringing
New Products to Market Quickly and Efficiently**

Chairperson: Melvin J. Feinberg
Richard B. Lassow
Co-Chairpersons: Morris Fishman
John B. Yanko

Pricing Techniques: Updating the Anderson Approach

Chairpersons: Daniel J. McCarthy
John S. Tillotson

Funding of Early Retirement and Special Employee Benefit Arrangements

Chairpersons: Mark O. Johnson
Paul J. Patterson
Co-Chairpersons: John Pettigrew
David A. Short

The Health Insurance Underwriting Cycle

Chairpersons: Sam Gutterman
Sanford B. Herman
Co-Chairpersons: Davis A. Pollock
Robert W. Maver

Preferred Provider Organization (PPO) Topics

Chairpersons: Paul J. Donahue
Andrew B. Wang
Co-Chairpersons: William R. Jones
James N. Roberts

**Generally Accepted Accounting Principles
(GAAP) for New Generation Products**

Chairperson: R. Thomas Herget
Co-Chairperson: James E. Hohmann

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Getting to Yes

Moderator: Michael R. Winn
Panelists: Charles Barker
Mark N. Gordon

Single Premium Life and Annuity Products

Chairpersons: Paul H. LeFevre
John W.H. Taylor
Co-Chairpersons: Douglas G. Draeseke
A. Ben Forrester

The Future of Long-Term Care (LTC)

Chairperson: Jerome Winkelstein
Co-Chairperson: Charles M. Ostheimer*

Health Care Cost Containment Issues

Chairpersons: Sanford B. Herman
James M. McCready
Co-Chairpersons: William C. Kellie
Stanley L. Olds

Selection of Scenarios and Assumptions for Valuation Actuary Work

Chairperson: Jacqueline M. Keating
Co-Chairperson: Steven D. Meyers

Integrating the Actuarial/Investment Function

Chairperson: Gregory J. Carney
Co-Chairperson: William J. Rusch

Forecasting of Pension Assets and Liabilities

Chairperson: David M. Zolt
Co-Chairperson: Jeremy Gold

* Mr. Ostheimer, not a member of the Society, is a Manager at Ernst & Whinney in Atlanta, Georgia.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Profit Centers -- Management Reporting

Chairperson: William Cunningham
Co-Chairperson: Charles D. Friedstat

Non-Traditional Marketing: A Case Study Approach

Faculty: Kiran Desai
Jay M. Jaffe

Use of 1985 CIDA and 1987 GLTD Diskettes

Moderator: Mark G. Doherty
Panelists: W. Duane Kidwell
Frank E. Knorr

Investment Section Business Meeting

Moderator: Gregory J. Carney

Cost Disclosure for Individual Life Insurance

Chairperson: Anthony T. Spano
Co-Chairperson: Helen Galt

Reinsurance of Non-Traditionally Marketed Products

Chairpersons: H. Neil Lund
H. Michael Shumrak
Co-Chairpersons: Kin K. Gee
James E. Hackett*

Individual Health Topics

Chairperson: Ronald M. Wolf
Co-Chairperson: Yang Ho

* Mr. Hackett, not a member of the Society, is Vice President of the General Reassurance Corporation in Stamford, Connecticut.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Financial Accounting Standards Board (FASB) -- Current Topics and Their Effects on Pension Expensing and Funding

Chairpersons: Charles E. Chittenden
James R. Kreamer
Co-Chairpersons: Jay D. Hirsch
J. Stephen Kennedy

Canadian Institute of Chartered Accountants (CICA) -- Current Topics

Chairperson: William B. Solomon
Co-Chairperson: Roland Pratte

Profit Centers -- Management Reporting

Chairperson: Dennis A. Deeter
Co-Chairperson: Timothy F. Twiss

Selection of Scenarios and Assumptions for Valuation Actuary Work

Chairperson: David L. Baxter
Co-Chairperson: David B. Trindle

Reinsurance from the Regulator's Point of View

Chairperson: Melville J. Young

