

**RECORD OF SOCIETY OF ACTUARIES
1988 VOL. 14 NO. 4B**

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Listed below are the sessions held at the Boston meeting of the Society of Actuaries for which no written record was made, with the names of those who served as leaders.

The Future of the Actuary/The Actuary of the Future

(Presidential Address) see Vol. 40 *TSA* (1988) 1-10

Leader: Gary Corbett

Actuaries: What Are They and What Do They Do? A Nontechnical Look at the Profession and the People Involved

Moderator: Consuelo Corbett*

Panclists: Kenneth T. Clark
Gary Corbett
John A. Fibiger
Ernest J. Moorhead
Mimi Rolland**

New Associates' Workshop

Leader: Gary N. Peterson
Speakers: John E. O'Connor, Jr.***
Esther H. Milnes
Ian M. Rolland

Are Traditional Participating Products Immune to C-3 Risk?

Chairperson: Armand M. de Palo
Co-Chairperson: James F. Reiskytl

Medicare Participation Programs

Chairperson: Peter Lynn Perkins
Co-Chairperson: David A. Shea, Jr.

Accounting for Interest-Sensitive Products -- FASB Statement #97

Chairpersons: Robert B. Crompton
R. Thomas Herget
Calvert A. Jared, II
Eric R. Schuering
Co-Chairpersons: Bradley E. Barks
Paul H. LeFevre
Jan L. Pollnow

FASB '87 and '88 -- An Update

Chairperson: Lee J. Trad

COBRA Update

Chairperson: Stephen C. Carlson
Co-Chairperson: Timothy M. Harrison

Direct Marketing in a Regulatory Environment

Chairperson: H. Neil Lund
Co-Chairperson: Joe L. Thompson

* Ms. Corbett is not a member of the Society.

** Ms. Rolland is not a member of the Society.

*** Mr. O'Connor, not a member of the Society, is its Executive Director.

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So You Want to be Published

Chairperson: James R. Thompson
Co-Chairperson: Kenneth A. McFarquhar

Public Employees' Retirement Systems

Chairperson: Richard G. Schreitmueller

The Actuary as Investment Manager

Leader: Gregory J. Carney
Speaker: William L. Nemerever

How to Develop Your Business Judgment

Moderator: Paul A. Campbell

Individual Insurance Products -- Banks/Stockbrokers Distribution

Chairpersons: William E. Connor
Paul H. LeFevre
James R. Thompson
Co-Chairpersons: Gerald L. Johnson*
Timothy C. Pfeifer

Public Employees' Retirement Systems

Chairperson: Richard G. Schreitmueller
Co-Chairpersons: Robert J. Myers
William David Smith

Investment Strategies

Chairperson: Harry Ploss
Co-Chairperson: Peter Hepokoski

Medicare Product Topics

Chairpersons: William A. Macomber
Joseph Nicholas Romano
Co-Chairpersons: Darlene H. Davis
Terry D. Kellogg

Disability Insurance Topics

Chairpersons: David L. Baxter
David E. Scarlett
Co-Chairperson: Albert E. Easton

Underwriting of Non-Traditional Marketing Products

Chairperson: Rex D. Hemme
Co-Chairperson: Abraham S. Gootzeit

PPOs and Multiple Choice

Chairperson: Edward C. Cymerys
Co-Chairperson: Michael B. Sirkin

* Mr. Johnson, not a member of the Society, is Senior Vice President of Sales at Keystone Provident Life Insurance Company in Boston, Massachusetts.

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FASB '87 and '88 -- An Update

Chairperson: Lee J. Trad
Co-Chairperson: Fielding Lewis

New Fellows' Dinner

Leader: Robert B. Likins
Speakers: John C. Angle
Gary Corbett
Ian M. Rolland

Current Regulatory Developments Regarding Pensions in Canada

Chairperson: C. S. (Kit) Moore
Co-Chairperson: M. David R. Brown

Continuing Care Retirement Communities (CCRCs)

Chairpersons: Jeffrey C. Harper
Bartley L. Munson

Trends in Traditional Whole Life Insurance Product Development

Chairpersons: Armand M. de Palo
Evelyn L. Peos
Co-Chairperson: Saul Chanan Goodman

Administrative Systems for New Products

Chairpersons: Stephen H. Frankel
Leslie E. Korper, II
Sandra W. Zdan
Co-Chairpersons: Michael J. Akers
Thomas E. Lauerman
James M. Lynch

Roles and Goals of an Effective Manager

Faculty: Patricia Barker Mallinder

AIDS: Pricing and Reserving Considerations

Chairpersons: Richard L. Bergstrom
LeRoy H. Christenson
Walter H. Hoskins
Thomas W. Reese
Co-Chairpersons: David B. Atkinson
Robert W. Beal
Paul Elliott Buell
Douglas A. Szper

Multiple Employer Trusts

Chairpersons: Robert C. Benedict
Theodore W. Garrison
Co-Chairpersons: Dorothea D. Cardamone
Charles T. Doe

Current and Future Underwriting Issues

Chairperson: Melvin C. McFall
Co-Chairperson: John J. Libera, Jr.

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Expense Strategy in Pricing Individual Insurance Policies

Chairpersons: Patricia L. Guinn
Thomas A. Phillips
Joel I. Wolfe
Co-Chairpersons: O. David Green, III
Cary O. Lakenbach
John M. O'Sullivan

New Products for the Pension Market

Chairperson: Kurt J. Laning
Co-Chairperson: Dennis L. Stanley

Pension Fund Investments

Chairperson: Jeremy Gold
Co-Chairperson: Irwin Tepper*

Pension Section Luncheon

Leader: William David Smith
Speaker: Leslie S. Shapiro

Financial Reporting of Reinsurance

Moderator: Bruce N. Nelson
Panelists: Kenneth J. Clark
Ronald D. Stockfleth
Paul Winokur

Long-Term Care Insurance

Chairperson: Harold L. Barney
Co-Chairperson: Gail P. Schaeffer

Actuarial Opinion on Non-Guaranteed Elements

Chairpersons: James M. Merwald, Jr.
Harry Ploss
Co-Chairpersons: Thomas L. Bakos
James E. Gunderson

Payroll Deduction of Life Insurance Programs

Chairpersons: Joseph Fafian, Jr.
Richard B. Lassow
Edward B. Martin
Co-Chairpersons: Debra A. Brogan
Timothy Fitch
Paul A. Lepage

Retirement Plans Other Than Traditional Defined Benefit --

Effect of New Regulatory Environment

Chairpersons: James M. Jackson
Franklyn J. McGrath
Co-Chairpersons: John B. McQuade
James C. Glick

* Mr. Tepper, not a member of the Society, is President at Irwin Tepper Associates in Newton, Massachusetts.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Recent Developments in the Reinsurance Marketplace

Chairpersons: James L. Sweeney
William R. Wellnitz
Co-Chairpersons: Angelica B. Michail
G. Rodney J. Letts

Alternative Reimbursement Mechanisms

Chairpersons: Timothy J. Alford
Ernest Lyle Garvey
Co-Chairpersons: D. Dale Hyers
John D. Ladley

Programming for Actuarial Club Meetings

Chairperson: Richard J. Junker
Co-Chairperson: John B. Yanko

American Academy of Actuaries' Annual Meeting

Presiding: John A. Fibiger

Value-Based Financial Statements

Moderator: Roger W. Smith
Panelists: Arnold A. Dicke
William Britton

**Individual Specific Consumer Information --
Redefining Target Marketing for the '90s**

Faculty: Royal A. Johnson
Gary A. Kauffman*
H. Michael Shumark

Variable Products -- Unique Pricing Problems

Chairpersons: Dale S. Hagstrom
Benjamin G. Spurgeon
Co-Chairpersons: William L. Hezzelwood
Richard J. Tucker

Design of Non-Qualified Deferred Compensation Plans

Chairperson: Timothy Simon Millwood
Co-Chairperson: W. Randall (Randy) Palmer

Immediate Annuities -- Product Development Considerations

Chairpersons: Robert B. Likins
Andrew P. Ware
Co-Chairpersons: Kelly D. Clevenger
John A. Fessenden

* Mr. Kauffman, not a member of the Society, is President at Direct Marketing Advisory Group in Glen Head, Long Island, New York.

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Reinsurance Regulation

Chairpersons: Ted Becker
Robert J. Callahan
Larry M. Gorski
John O. Montgomery
James V. Schibely*

Financial Guarantees

Chairperson: Richard S. Robertson
Co-Chairperson: Daniel J. Gross

Effective Managed Care Design

Chairpersons: David F. Ogden
Patricia Pruitt
Co-Chairperson: Daniel A. Fritz

Corporate Planning/Projections

Chairperson: Michael J. Akers
Co-Chairperson: Joseph Fafian, Jr.

State of the Profession

Moderator: Sue Ann Collins

Disability Income Tables: Use of 1985 CIDA and 1987 GLTD Diskettes

Moderator: Mark G. Doherty**
Panelists: Duane Kidwell
Frank E. Knorr

Out in the Cold?

Moderator: William C. Cutlip
Panelists: Timothy F. Harris
Adela Oliver***

Federal Income Tax (FIT) Reserves for Health Products

Chairpersons: Charles D. Friedstat
Edward L. Robbins
Co-Chairpersons: Robert J. Laux
Norman B. Nodulman

PPOs and Multiple Choice

Chairpersons: James E. Drennan
Gary W. Massingill
Co-Chairperson: Janet Schilling Spencer

Reinsurance Round Table Discussions

Chairperson: Gerald Kopel

* Mr. Schibely, not a member of the Society, is Second Vice President and Associate General Counsel at Lincoln National Corporation in Fort Wayne, Indiana.

** Mr. Doherty, not a member of the Society, is its Director of Research.

*** Ms. Oliver, not a member of the Society, is President and CEO at Oliver Human Resource Consultants, Inc. in New York, New York.