

# RECORD OF SOCIETY OF ACTUARIES 1989 VOL. 15 NO. 2

## WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Listed below are the sessions held at the Vancouver meeting of the Society of Actuaries for which no written record was made, with the names of those who served as leaders.

### Agency Issues

Chairperson: William F. Sutton, III  
Co-Chairperson: Marshall H. Lykins

### FAS 97 in Practice

Chairpersons: James S. Hawke  
Robert J. LaLonde  
Co-Chairpersons: Vincent Y.Y. Tsang  
John B. Yanko

### Product Illustrations and Cost Disclosure Issues

Chairperson: James F. Reiskytl  
Co-Chairperson: Pamela M. Crane

### Reinsurance of Products with Limited Underwriting

Chairperson: Kenneth Duane Thieme  
Co-Chairperson: Timothy F. Twiss

### U.S. Insurance Market -- The Coming Challenge from Abroad

Chairperson: Hwei-Chung Shirley Shao

### Actuarial Opinion on Non-Guaranteed Elements

Chairperson: Larry D. Baber  
Co-Chairperson: William A. Kling

### New Associates' Workshop

Chairperson: Joseph E. Crownc  
Speakers: Allan D. Affleck  
Jeffrcy A. Beckley  
John E. O'Connor\*

### Managing for Excellence: Selling Your Ideas

Moderator: Bartley L. Munson  
Faculty: Barry J. Trailer\*\*

### Mortality: Yesterday, Today and Tomorrow

Faculty: A. Gordon Jardin  
John (Jack) A. Luff  
Peter W. Plumley  
Thomas W. Reese  
Richard F. E. Strube

### Annuity Product Developments

Chairperson: Steven M. Gathje

### Nontraditional Reinsurance

Chairpersons: R. Dennis Corrigan  
James R. Horein  
Co-Chairperson: Dale R. Vollenweider

### Application of Actuarial Analyses and Models to Evaluate Investment Features

Chairperson: Frank J. Buck  
Co-Chairperson: Keith A. Drzal

\* Mr. O'Connor, not a member of the Society, is its Executive Director.

\*\* Mr. Trailer, not a member of the Society, is a Consultant in San Jose, California.

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

**Variable Product Update**

Chairperson: Ramon Casanova  
Co-Chairperson: Dale S. Hagstrom

**Task Force on Strengthening the Actuarial Profession**

Moderator: James J. Murphy

**New Fellows' Dinner**

Leader: Joseph E. Crowne  
Speaker: Walter N. Miller

**Financial Reporting Section Breakfast and Current Topics Open Forum**

Moderator: Glen M. Gammill  
Panclists: Gary Corbett  
Edward L. Robbins  
Michael L. Stickney

**Direct Response as a Helping Hand for Agents**

Chairperson: Amy Helen Colglazier  
Co-Chairperson: Joe L. Thompson

**State of the Art for the Valuation Actuary**

Chairperson: Craig R. Raymond  
Co-Chairperson: Richard B. Lassow

**Reserving for AIDS -- Actuarial Practice**

Chairperson: Roger W. Smith  
Co-Chairperson: David B. Montgomery

**An Update on Underwriting for AIDS**

Chairperson: Melvin C. McFall  
Co-Chairperson: Lyle B. Sherwin

**Sources of Profits Analysis for Management Information**

Chairperson: Robert W. Omdal  
Co-Chairperson: Larry D. Baber

**Pricing on a Unisex Basis -- Considerations**

Chairperson: Gregory M. Mateja  
Co-Chairperson: Michael J. Roscoe

**Mortality: Yesterday, Today and Tomorrow**

Chairpersons: Robert J. LaLonde  
Mark R. White  
Co-Chairperson: Andrew F. Bodine

**Developments in Structured Settlements**

Chairperson: Timothy C. Pfeifer  
Co-Chairperson: William T. Bryan

**Analyzing Assets for Asset/Liability Management Purposes**

Chairpersons: Mark William Griffin  
Hwei-Chung Shirley Shao  
Co-Chairpersons: Allan Ming Fen  
Orrin S. Tovson

**Variable Product Update**

Chairperson: Thomas E. Norton  
Co-Chairperson: Randi M. Sterrn

**Corporate Management Game**

Faculty: Robert M. Katz

WORKSHOPS & OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

**The Product Development Process**

Faculty: Shane A. Chalke  
Richard P. Greer  
Patricia L. Guinn  
Gregory D. Jacobs  
Roger W. Smith  
Kenneth W. Stewart

**Cost of Capital for Mutual Companies**

Chairperson: Robert D. Hohertz  
Co-Chairperson: V. Michael Shante

**Mortality: Yesterday, Today and Tomorrow**

Chairperson: Melvin C. McFall  
Co-Chairperson: A. Gordon Jardin

**Reinsurance Marketplace Developments**

Chairpersons: Bernard Goebel  
Gregory Scott Rose  
Co-Chairpersons: Angelica B. Michail  
Robert J. Tiessen

