Bid Trend Selection Process
Trend Analysis, All Plans
By Bid Category

	Annual Historical Trends		
	Utilization	**Unit Cost**	**PMPM**
Inpatient Hospital	4.7%	2.8%	7.6%
Skilled Nursing Facility	-1.0%	-0.1%	-1.1%
Outpatient Hospital	-4.3%	2.3%	-2.1%
Professional	8.4%	3.6%	12.2%
Part B Rx	-3.6%	5.6%	1.7%
Other Services	8.2%	3.4%	11.9%
TOTAL			**5.8%**

NOTES:
The intent is to identify and select underyling utilization, unit cost & mix trends
Impacts of Provider Contract Changes, Populations Changes, Induced Demand, etc. are captured in different factors
Benchmark trends will need to be supprted (source and development)

	Annual Benchmark Trends			
	Utilization	**Unit Cost**	**Intensity**	**PMPM**
Inpatient Hospital	-1.0%	1.6%	-0.5%	0.1%
Skilled Nursing Facility	5.0%	2.2%	0.0%	7.3%
Outpatient Hospital	3.0%	2.1%	1.0%	6.2%
Professional	1.5%	0.0%	2.0%	3.5%
Part B Rx	-1.0%	1.0%	0.0%	0.0%
Other Services	4.0%	2.0%	0.0%	6.1%
TOTAL				**3.3%**

		Selected Annual Trends _ Scenario A				
		Utilization	**Unit Cost**	**Intensity**	**PMPM**	**Utilization Trend Rationale**
$274.57	Inpatient Hospital	1.0%	1.6%	-0.5%	2.1%	Six Month Rolling Avg Trend is more tempered, but still upward
$47.16	Skilled Nursing Facility	5.0%	2.2%	0.0%	7.3%	Several trend measures are ambiguous, use benchmark
$190.17	Outpatient Hospital	-1.0%	2.1%	1.0%	2.1%	Several trend measures bounce around, but all are negative (select slight negative including consideration for benchmark)
$194.02	Professional	4.0%	0.0%	2.0%	6.1%	Strong positive historical Util & PMPM trend
$39.71	Part B Rx	-1.0%	1.0%	0.0%	0.0%	Several trend measures are ambiguous but consistent with benchmark, use benchmark
$85.97	Other Services	6.0%	2.0%	0.0%	8.1%	Strong positive historical Util & PMPM trend
	TOTAL				**3.8%**	**FINAL TREND IS CONSISTENT WITH BENCHMARK AND HISTORICAL**

Trend Analysis, All Plans
By Bid Category
All Services

Completion Factors have been applied to each Month.

Incurred Month	ALL Bid Categories				ALL Bid Categories			
	Completed PMPM	Rolling 3 Month PMPM	Rolling 6 Month PMPM	Rolling 12 Month PMPM	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$802.43							
2011-02	$735.06							
2011-03	$794.35	$777.27						
2011-04	$812.52	$780.60						
2011-05	$789.53	$798.81						
2011-06	$754.62	$785.61	$781.43					
2011-07	$820.42	$788.16	$784.37					
2011-08	$779.79	$784.92	$791.89					
2011-09	$818.47	$806.24	$795.89					
2011-10	$857.60	$818.59	$803.33					
2011-11	$708.48	$794.94	$789.92					
2011-12	$755.89	$774.07	$790.20	$785.78				
2012-01	$816.78	$760.45	$789.57	$786.95	1.8%			
2012-02	$794.90	$789.23	$792.09	$791.99	8.1%			
2012-03	$931.38	$847.49	$810.71	$803.26	17.3%	9.0%		
2012-04	$823.98	$850.05	$805.03	$804.17	1.4%	8.9%		
2012-05	$834.99	$863.55	$826.19	$807.95	5.8%	8.1%		
2012-06	$844.16	$834.37	$840.96	$815.43	11.9%	6.2%	7.6%	
2012-07	$792.39	$823.88	$837.01	$813.11	(3.4%)	4.5%	6.7%	
2012-08	$836.06	$824.21	$843.94	$817.81	7.2%	5.0%	6.6%	
2012-09	$833.44	$820.61	$827.51	$819.04	1.8%	1.8%	4.0%	
2012-10	$837.64	$835.71	$829.78	$817.32	(2.3%)	2.1%	3.3%	
2012-11	$824.52	$831.87	$828.03	$827.11	16.4%	4.6%	4.8%	
2012-12	$808.67	$823.63	$822.12	$831.60	7.0%	6.4%	4.0%	5.8%

Trend Analysis, All Plans
By Bid Category
Inpatient Services

Incurred Month	IP Bid Categories				IP Bid Categories			
	Completed PMPM	Rolling 3 Month PMPM	Rolling 6 Month PMPM	Rolling 12 Month PMPM	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$283.62							
2011-02	$226.19							
2011-03	$226.74	$245.53						
2011-04	$264.74	$239.20						
2011-05	$262.20	$251.20						
2011-06	$234.03	$253.69	$249.59					
2011-07	$284.73	$260.30	$249.71					
2011-08	$243.28	$254.01	$252.60					
2011-09	$282.65	$270.23	$261.93					
2011-10	$294.69	$273.52	$266.89					
2011-11	$207.78	$261.76	$257.87					
2011-12	$251.28	$251.28	$260.78	$255.15				
2012-01	$273.22	$244.12	$258.84	$254.25	(3.7%)			
2012-02	$291.54	$271.99	$266.87	$259.69	28.9%			
2012-03	$337.47	$300.62	$275.90	$268.88	48.8%	22.4%		
2012-04	$283.98	$304.34	$274.08	$270.47	7.3%	27.2%		
2012-05	$270.98	$297.54	$284.70	$271.21	3.3%	18.4%		
2012-06	$267.44	$274.14	$287.45	$274.04	14.3%	8.1%	15.2%	
2012-07	$244.30	$260.93	$282.71	$270.69	(14.2%)	0.2%	13.2%	
2012-08	$265.40	$259.05	$278.35	$272.56	9.1%	2.0%	10.2%	
2012-09	$271.67	$260.45	$267.31	$271.64	(3.9%)	(3.6%)	2.1%	
2012-10	$263.30	$266.79	$263.85	$269.00	(10.7%)	(2.5%)	(1.1%)	
2012-11	$259.75	$264.91	$261.98	$273.41	25.0%	1.2%	1.6%	
2012-12	$264.84	$262.63	$261.54	$274.57	5.4%	4.5%	0.3%	7.6%

Trend Analysis, All Plans
By Bid Category
Inpatient Services

Incurred Month	IP Bid Categories				IP Bid Categories			
	Completed Days/1,000	Rolling 3 Month Days/1,000	Rolling 6 Month Days/1,000	Rolling 12 Month Days/1,000	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	1,821							
2011-02	1,393							
2011-03	1,427	1,547						
2011-04	1,659	1,493						
2011-05	1,643	1,576						
2011-06	1,446	1,583	1,565					
2011-07	1,658	1,582	1,537					
2011-08	1,429	1,511	1,544					
2011-09	1,622	1,570	1,576					
2011-10	1,899	1,650	1,616					
2011-11	1,369	1,630	1,570					
2011-12	1,662	1,644	1,607	1,586				
2012-01	1,716	1,582	1,616	1,577	(5.8%)			
2012-02	1,666	1,682	1,656	1,599	19.6%			
2012-03	2,102	1,827	1,735	1,655	47.3%	18.1%		
2012-04	1,654	1,808	1,694	1,655	(0.3%)	21.1%		
2012-05	1,526	1,761	1,721	1,645	(7.1%)	11.8%		
2012-06	1,555	1,579	1,704	1,655	7.6%	(0.3%)	8.9%	
2012-07	1,582	1,555	1,682	1,649	(4.6%)	(1.8%)	9.4%	
2012-08	1,624	1,587	1,674	1,665	13.6%	5.0%	8.5%	
2012-09	1,664	1,623	1,601	1,669	2.6%	3.4%	1.6%	
2012-10	1,726	1,671	1,613	1,654	(9.1%)	1.3%	(0.2%)	
2012-11	1,650	1,680	1,633	1,678	20.5%	3.1%	4.0%	
2012-12	1,454	1,610	1,617	1,660	(12.6%)	(2.1%)	0.6%	4.7%

Trend Analysis, All Plans
By Bid Category
Inpatient Services

Incurred Month	IP Bid Categories				IP Bid Categories			
	Completed Cost/Day	Rolling 3 Month Cost/Day	Rolling 6 Month Cost/Day	Rolling 12 Month Cost/Day	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$ 1,869.15							
2011-02	$ 1,948.42							
2011-03	$ 1,906.08	$ 1,904.30						
2011-04	$ 1,915.17	$ 1,922.63						
2011-05	$ 1,915.41	$ 1,912.50						
2011-06	$ 1,942.53	$ 1,923.56	$ 1,914.01					
2011-07	$ 2,060.20	$ 1,974.13	$ 1,949.03					
2011-08	$ 2,042.87	$ 2,017.13	$ 1,963.51					
2011-09	$ 2,091.27	$ 2,065.63	$ 1,994.05					
2011-10	$ 1,862.13	$ 1,989.48	$ 1,981.94					
2011-11	$ 1,821.65	$ 1,926.98	$ 1,970.46					
2011-12	$ 1,814.05	$ 1,834.72	$ 1,947.84	$ 1,931.04				
2012-01	$ 1,910.74	$ 1,851.29	$ 1,921.94	$ 1,935.23	2.2%			
2012-02	$ 2,099.45	$ 1,941.00	$ 1,934.09	$ 1,948.36	7.8%			
2012-03	$ 1,926.37	$ 1,973.98	$ 1,907.91	$ 1,949.14	1.1%	3.7%		
2012-04	$ 2,060.34	$ 2,020.47	$ 1,941.08	$ 1,961.15	7.6%	5.1%		
2012-05	$ 2,130.46	$ 2,027.10	$ 1,984.81	$ 1,977.92	11.2%	6.0%		
2012-06	$ 2,063.63	$ 2,084.04	$ 2,024.69	$ 1,987.16	6.2%	8.3%	5.8%	
2012-07	$ 1,852.75	$ 2,014.16	$ 2,017.56	$ 1,970.34	(10.1%)	2.0%	3.5%	
2012-08	$ 1,961.61	$ 1,958.81	$ 1,994.83	$ 1,964.39	(4.0%)	(2.9%)	1.6%	
2012-09	$ 1,958.95	$ 1,925.30	$ 2,003.74	$ 1,953.53	(6.3%)	(6.8%)	0.5%	
2012-10	$ 1,830.86	$ 1,915.75	$ 1,963.28	$ 1,951.83	(1.7%)	(3.7%)	(0.9%)	
2012-11	$ 1,889.58	$ 1,892.38	$ 1,924.71	$ 1,955.74	3.7%	(1.8%)	(2.3%)	
2012-12	$ 2,186.37	$ 1,957.71	$ 1,941.41	$ 1,984.38	20.5%	6.7%	(0.3%)	2.8%

Trend Analysis, All Plans
By Bid Category
Skilled Nursing Facility Services

	SNF Bid Categories				SNF Bid Categories			
Incurred Month	Completed PMPM	Rolling 3 Month PMPM	Rolling 6 Month PMPM	Rolling 12 Month PMPM	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$49.10							
2011-02	$46.58							
2011-03	$51.52	$49.06						
2011-04	$43.22	$47.11						
2011-05	$54.52	$49.75						
2011-06	$42.16	$46.63	$47.85					
2011-07	$58.09	$51.59	$49.34					
2011-08	$50.05	$50.10	$49.92					
2011-09	$36.33	$48.17	$47.40					
2011-10	$49.67	$45.35	$48.48					
2011-11	$47.49	$44.49	$47.30					
2011-12	$43.36	$46.84	$47.51	$47.68				
2012-01	$46.39	$45.75	$45.55	$47.45	(5.5%)			
2012-02	$38.01	$42.60	$43.54	$46.75	(18.4%)			
2012-03	$48.98	$44.46	$45.65	$46.53	(4.9%)	(9.4%)		
2012-04	$47.44	$44.79	$45.27	$46.88	9.7%	(4.9%)		
2012-05	$50.85	$49.09	$45.83	$46.57	(6.7%)	(1.3%)		
2012-06	$51.46	$49.91	$47.17	$47.34	22.0%	7.0%	(1.4%)	
2012-07	$52.40	$51.57	$48.17	$46.85	(9.8%)	(0.0%)	(2.4%)	
2012-08	$46.44	$50.10	$49.59	$46.54	(7.2%)	0.0%	(0.7%)	
2012-09	$38.44	$45.76	$47.84	$46.74	5.8%	(5.0%)	0.9%	
2012-10	$42.79	$42.56	$47.07	$46.17	(13.9%)	(6.2%)	(2.9%)	
2012-11	$50.85	$44.02	$47.07	$46.44	7.1%	(1.0%)	(0.5%)	
2012-12	$52.01	$48.54	$47.15	$47.16	19.9%	3.6%	(0.7%)	(1.1%)

Trend Analysis, All Plans
By Bid Category
Skilled Nursing Facility Se

Incurred Month	SNF Bid Categories				SNF Bid Categories			
	Completed Days/1,000	Rolling 3 Month Days/1,000	Rolling 6 Month Days/1,000	Rolling 12 Month Days/1,000	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	424							
2011-02	425							
2011-03	520	456						
2011-04	496	480						
2011-05	491	502						
2011-06	380	456	456					
2011-07	670	513	497					
2011-08	572	541	521					
2011-09	335	526	491					
2011-10	538	482	498					
2011-11	470	447	494					
2011-12	491	500	513	484				
2012-01	419	460	471	484	(1.2%)			
2012-02	346	419	433	477	(18.7%)			
2012-03	471	412	456	473	(9.4%)	(9.8%)		
2012-04	528	448	454	476	6.4%	(6.8%)		
2012-05	444	481	450	472	(9.6%)	(4.3%)		
2012-06	523	498	455	484	37.6%	9.3%	(0.3%)	
2012-07	541	503	475	473	(19.1%)	(2.1%)	(4.3%)	
2012-08	476	514	497	465	(16.8%)	(5.0%)	(4.6%)	
2012-09	438	485	492	474	30.8%	(7.7%)	0.2%	
2012-10	476	463	483	468	(11.6%)	(3.8%)	(2.9%)	
2012-11	489	468	491	470	4.2%	4.5%	(0.7%)	
2012-12	604	523	504	479	23.0%	4.7%	(1.7%)	(1.0%)

Trend Analysis, All Plans
By Bid Category
Skilled Nursing Facility Se

Incurred Month	SNF Bid Categories				SNF Bid Categories			
	Completed Cost/Day	Rolling 3 Month Cost/Day	Rolling 6 Month Cost/Day	Rolling 12 Month Cost/Day	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$ 1,389.65							
2011-02	$ 1,314.67							
2011-03	$ 1,189.83	$ 1,290.56						
2011-04	$ 1,044.98	$ 1,176.90						
2011-05	$ 1,333.67	$ 1,188.77						
2011-06	$ 1,330.46	$ 1,227.66	$ 1,259.21					
2011-07	$ 1,041.09	$ 1,205.97	$ 1,191.86					
2011-08	$ 1,049.70	$ 1,112.16	$ 1,149.21					
2011-09	$ 1,302.29	$ 1,099.59	$ 1,159.30					
2011-10	$ 1,107.60	$ 1,129.78	$ 1,169.21					
2011-11	$ 1,213.73	$ 1,193.30	$ 1,148.80					
2011-12	$ 1,058.96	$ 1,124.93	$ 1,111.90	$ 1,181.72				
2012-01	$ 1,329.48	$ 1,193.96	$ 1,161.07	$ 1,176.97	(4.3%)			
2012-02	$ 1,319.56	$ 1,221.00	$ 1,206.67	$ 1,175.13	0.4%			
2012-03	$ 1,248.33	$ 1,295.94	$ 1,202.01	$ 1,179.75	4.9%	0.4%		
2012-04	$ 1,078.14	$ 1,200.15	$ 1,197.00	$ 1,182.39	3.2%	2.0%		
2012-05	$ 1,375.66	$ 1,225.23	$ 1,223.25	$ 1,184.06	3.1%	3.1%		
2012-06	$ 1,180.05	$ 1,202.13	$ 1,244.83	$ 1,173.98	(11.3%)	(2.1%)	(1.1%)	
2012-07	$ 1,161.49	$ 1,231.09	$ 1,216.46	$ 1,188.69	11.6%	2.1%	2.1%	
2012-08	$ 1,170.63	$ 1,170.62	$ 1,197.11	$ 1,201.59	11.5%	5.3%	4.2%	
2012-09	$ 1,053.18	$ 1,131.94	$ 1,167.59	$ 1,184.28	(19.1%)	2.9%	0.7%	
2012-10	$ 1,078.99	$ 1,102.30	$ 1,169.45	$ 1,182.89	(2.6%)	(2.4%)	0.0%	
2012-11	$ 1,247.76	$ 1,129.72	$ 1,151.16	$ 1,185.86	2.8%	(5.3%)	0.2%	
2012-12	$ 1,032.85	$ 1,113.89	$ 1,122.59	$ 1,180.93	(2.5%)	(1.0%)	1.0%	(0.1%)

Trend Analysis, All Plans
By Bid Category
Outpatient Services

Incurred Month	OP Bid Categories				OP Bid Categories			
	Completed PMPM	Rolling 3 Month PMPM	Rolling 6 Month PMPM	Rolling 12 Month PMPM	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$183.65							
2011-02	$184.74							
2011-03	$199.20	$189.19						
2011-04	$194.45	$192.79						
2011-05	$195.32	$196.33						
2011-06	$190.20	$193.33	$191.25					
2011-07	$190.97	$192.17	$192.48					
2011-08	$204.98	$195.37	$195.85					
2011-09	$190.91	$195.62	$194.47					
2011-10	$210.58	$202.15	$197.14					
2011-11	$189.28	$196.93	$196.15					
2011-12	$197.27	$199.05	$197.33	$194.27				
2012-01	$185.19	$190.57	$196.37	$194.41	0.8%			
2012-02	$177.74	$186.74	$191.84	$193.86	(3.8%)			
2012-03	$203.06	$188.63	$193.85	$194.16	1.9%	(0.3%)		
2012-04	$188.34	$189.70	$190.14	$193.66	(3.1%)	(1.6%)		
2012-05	$193.97	$195.14	$190.92	$193.55	(0.7%)	(0.6%)		
2012-06	$195.80	$192.70	$190.66	$194.01	2.9%	(0.3%)	(0.3%)	
2012-07	$190.79	$193.52	$191.61	$194.01	(0.1%)	0.7%	(0.5%)	
2012-08	$189.35	$191.98	$193.57	$192.70	(7.6%)	(1.7%)	(1.2%)	
2012-09	$194.47	$191.53	$192.12	$192.99	1.9%	(2.1%)	(1.2%)	
2012-10	$191.64	$191.82	$192.67	$191.40	(9.0%)	(5.1%)	(2.3%)	
2012-11	$188.62	$191.58	$191.78	$191.35	(0.3%)	(2.7%)	(2.2%)	
2012-12	$183.21	$187.83	$189.69	$190.17	(7.1%)	(5.6%)	(3.9%)	(2.1%)

Trend Analysis, All Plans
By Bid Category
Outpatient Services

Incurred Month	OP Bid Categories				OP Bid Categories			
	Completed Services /1,000	Rolling 3 Month Services /1,000	Rolling 6 Month Services /1,000	Rolling 12 Month Services /1,000	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	4,009							
2011-02	4,224							
2011-03	8,318	5,515						
2011-04	11,199	7,910						
2011-05	8,109	9,210						
2011-06	7,545	8,955	7,230					
2011-07	3,985	6,549	7,232					
2011-08	9,743	7,088	8,153					
2011-09	9,476	7,731	8,345					
2011-10	5,598	8,274	7,409					
2011-11	4,726	6,603	6,847					
2011-12	6,824	5,715	6,726	6,979				
2012-01	5,784	5,777	7,028	7,131	44.3%			
2012-02	9,307	7,301	6,951	7,556	120.3%			
2012-03	11,560	8,872	7,290	7,821	39.0%	60.9%		
2012-04	4,137	8,343	7,054	7,232	(63.1%)	5.5%		
2012-05	4,490	6,736	7,020	6,933	(44.6%)	(26.9%)		
2012-06	11,501	6,705	7,794	7,257	52.4%	(25.1%)	7.8%	
2012-07	6,872	7,618	7,982	7,501	72.5%	16.3%	10.4%	
2012-08	7,075	8,484	7,608	7,277	(27.4%)	19.7%	(6.7%)	
2012-09	4,529	6,160	6,433	6,865	(52.2%)	(20.3%)	(22.9%)	
2012-10	5,841	5,816	6,719	6,887	4.3%	(29.7%)	(9.3%)	
2012-11	4,763	5,045	6,768	6,895	0.8%	(23.6%)	(1.2%)	
2012-12	4,186	4,931	5,547	6,677	(38.7%)	(13.7%)	(17.5%)	(4.3%)

Trend Analysis, All Plans
By Bid Category
Outpatient Services

Incurred Month	OP Bid Categories				OP Bid Categories			
	Completed Cost/Service	Rolling 3 Month Cost/Service	Rolling 6 Month Cost/Service	Rolling 12 Month Cost/Service	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$ 549.79							
2011-02	$ 524.81							
2011-03	$ 287.38	$ 411.64						
2011-04	$ 208.35	$ 292.47						
2011-05	$ 289.05	$ 255.81						
2011-06	$ 302.51	$ 259.07	$ 317.43					
2011-07	$ 575.12	$ 352.10	$ 319.37					
2011-08	$ 252.47	$ 330.74	$ 288.25					
2011-09	$ 241.75	$ 303.65	$ 279.64					
2011-10	$ 451.39	$ 293.18	$ 319.30					
2011-11	$ 480.62	$ 357.86	$ 343.79					
2011-12	$ 346.90	$ 417.94	$ 352.08	$ 334.02				
2012-01	$ 384.20	$ 395.83	$ 335.30	$ 327.17	(30.1%)			
2012-02	$ 229.16	$ 306.95	$ 331.17	$ 307.89	(56.3%)			
2012-03	$ 210.79	$ 255.15	$ 319.08	$ 297.93	(26.7%)	(38.0%)		
2012-04	$ 546.37	$ 272.87	$ 323.47	$ 321.32	162.2%	(6.7%)		
2012-05	$ 518.36	$ 347.61	$ 326.35	$ 335.01	79.3%	35.9%		
2012-06	$ 204.29	$ 344.90	$ 293.54	$ 320.83	(32.5%)	33.1%	(7.5%)	
2012-07	$ 333.18	$ 304.83	$ 288.07	$ 310.36	(42.1%)	(13.4%)	(9.8%)	
2012-08	$ 321.18	$ 271.54	$ 305.31	$ 317.76	27.2%	(17.9%)	5.9%	
2012-09	$ 515.20	$ 373.13	$ 358.38	$ 337.36	113.1%	22.9%	28.2%	
2012-10	$ 393.71	$ 395.78	$ 344.11	$ 333.47	(12.8%)	35.0%	7.8%	
2012-11	$ 475.19	$ 455.71	$ 340.06	$ 333.04	(1.1%)	27.3%	(1.1%)	
2012-12	$ 525.20	$ 457.08	$ 410.39	$ 341.78	51.4%	9.4%	16.6%	2.3%

Trend Analysis, All Plans
By Bid Category
Professional Services

Incurred Month	Professional Bid Categories				Professional Bid Categories			
	Completed PMPM	Rolling 3 Month PMPM	Rolling 6 Month PMPM	Rolling 12 Month PMPM	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$177.74							
2011-02	$161.35							
2011-03	$185.95	$175.01						
2011-04	$185.41	$177.56						
2011-05	$166.73	$179.38						
2011-06	$164.09	$172.10	$173.56					
2011-07	$171.11	$167.31	$172.45					
2011-08	$160.59	$165.27	$172.35					
2011-09	$178.58	$170.09	$171.10					
2011-10	$188.29	$175.81	$171.54					
2011-11	$162.39	$176.43	$170.83					
2011-12	$171.76	$174.16	$172.12	$172.84				
2012-01	$188.07	$174.09	$174.95	$173.69	5.8%			
2012-02	$176.87	$178.92	$177.67	$175.00	9.6%			
2012-03	$206.02	$190.29	$182.21	$176.62	10.8%	8.7%		
2012-04	$189.50	$190.78	$182.39	$176.94	2.2%	7.4%		
2012-05	$204.05	$199.87	$189.33	$180.03	22.4%	11.4%		
2012-06	$200.31	$197.95	$194.10	$183.04	22.1%	15.0%	11.8%	
2012-07	$182.04	$195.48	$193.12	$183.97	6.4%	16.8%	12.0%	
2012-08	$203.15	$195.17	$197.52	$187.52	26.5%	18.1%	14.6%	
2012-09	$205.34	$196.83	$197.39	$189.74	15.0%	15.7%	15.4%	
2012-10	$204.47	$204.32	$199.89	$191.08	8.6%	16.2%	16.5%	
2012-11	$189.90	$199.91	$197.53	$193.41	16.9%	13.3%	15.6%	
2012-12	$178.64	$191.02	$193.93	$194.02	4.0%	9.7%	12.7%	12.2%

Trend Analysis, All Plans
By Bid Category
Professional Services

Incurred Month	Professional Bid Categories				Professional Bid Categories			
	Completed Services /1,000	Rolling 3 Month Services /1,000	Rolling 6 Month Services /1,000	Rolling 12 Month Services /1,000	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	7,371							
2011-02	5,191							
2011-03	5,162	5,908						
2011-04	28,996	13,104						
2011-05	18,430	17,522						
2011-06	5,191	17,563	11,719					
2011-07	11,100	11,579	12,345					
2011-08	9,197	8,493	13,025					
2011-09	4,532	8,279	12,938					
2011-10	14,596	9,439	10,512					
2011-11	5,295	8,141	8,317					
2011-12	7,250	9,053	8,665	10,202				
2012-01	5,700	6,080	7,762	10,067	(22.7%)			
2012-02	18,967	10,622	9,379	11,212	265.4%			
2012-03	9,101	11,244	10,146	11,550	76.3%	90.3%		
2012-04	22,100	16,717	11,373	10,940	(23.8%)	27.6%		
2012-05	6,833	12,672	11,641	9,970	(62.9%)	(27.7%)		
2012-06	6,680	11,875	11,558	10,103	28.7%	(32.4%)	(1.4%)	
2012-07	7,299	6,937	11,844	9,788	(34.2%)	(40.1%)	(4.1%)	
2012-08	12,340	8,771	10,727	10,048	34.2%	3.3%	(17.6%)	
2012-09	6,078	8,574	10,229	10,187	34.1%	3.6%	(20.9%)	
2012-10	18,225	12,215	9,571	10,478	24.9%	29.4%	(9.0%)	
2012-11	14,749	13,017	10,890	11,268	178.6%	59.9%	30.9%	
2012-12	4,572	12,524	10,546	11,055	(36.9%)	38.3%	21.7%	8.4%

Trend Analysis, All Plans
By Bid Category
Professional Services

Incurred Month	Professional Bid Categories				Professional Bid Categories			
	Completed Cost/Service	Rolling 3 Month Cost/Service	Rolling 6 Month Cost/Service	Rolling 12 Month Cost/Service	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$ 289.34							
2011-02	$ 373.00							
2011-03	$ 432.31	$ 355.44						
2011-04	$ 76.73	$ 162.60						
2011-05	$ 108.56	$ 122.85						
2011-06	$ 379.31	$ 117.59	$ 177.73					
2011-07	$ 185.00	$ 173.38	$ 167.64					
2011-08	$ 209.53	$ 233.53	$ 158.79					
2011-09	$ 472.81	$ 246.53	$ 158.69					
2011-10	$ 154.79	$ 223.52	$ 195.82					
2011-11	$ 368.04	$ 260.06	$ 246.48					
2011-12	$ 284.28	$ 230.86	$ 238.36	$ 203.31				
2012-01	$ 395.97	$ 343.58	$ 270.46	$ 207.05	36.9%			
2012-02	$ 111.90	$ 202.13	$ 227.31	$ 187.29	(70.0%)			
2012-03	$ 271.64	$ 203.09	$ 215.50	$ 183.51	(37.2%)	(42.9%)		
2012-04	$ 102.90	$ 136.94	$ 192.45	$ 194.08	34.1%	(15.8%)		
2012-05	$ 358.35	$ 189.27	$ 195.17	$ 216.69	230.1%	54.1%		
2012-06	$ 359.86	$ 200.03	$ 201.53	$ 217.42	(5.1%)	70.1%	13.4%	
2012-07	$ 299.27	$ 338.16	$ 195.66	$ 225.54	61.8%	95.0%	16.7%	
2012-08	$ 197.55	$ 267.01	$ 220.96	$ 223.95	(5.7%)	14.3%	39.2%	
2012-09	$ 405.38	$ 275.48	$ 231.58	$ 223.51	(14.3%)	11.7%	45.9%	
2012-10	$ 134.63	$ 200.73	$ 250.63	$ 218.84	(13.0%)	(10.2%)	28.0%	
2012-11	$ 154.50	$ 184.29	$ 217.66	$ 205.96	(58.0%)	(29.1%)	(11.7%)	
2012-12	$ 468.88	$ 183.02	$ 220.67	$ 210.60	64.9%	(20.7%)	(7.4%)	3.6%

Trend Analysis, All Plans
By Bid Category
Part B Drugs

	Part B Rx Bid Categories				Part B Rx Bid Categories			
Incurred Month	Completed PMPM	Rolling 3 Month PMPM	Rolling 6 Month PMPM	Rolling 12 Month PMPM	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$36.38							
2011-02	$36.14							
2011-03	$42.08	$38.20						
2011-04	$38.41	$38.88						
2011-05	$33.32	$37.95						
2011-06	$45.59	$39.10	$38.65					
2011-07	$37.96	$38.95	$38.91					
2011-08	$38.91	$40.82	$39.38					
2011-09	$38.43	$38.43	$38.77					
2011-10	$34.49	$37.28	$38.12					
2011-11	$40.83	$37.91	$39.37					
2011-12	$45.90	$40.40	$39.41	$39.03				
2012-01	$37.75	$41.48	$39.38	$39.14	3.8%			
2012-02	$34.57	$39.41	$38.66	$39.02	(4.4%)			
2012-03	$39.88	$37.40	$38.90	$38.83	(5.2%)	(2.1%)		
2012-04	$33.75	$36.07	$38.79	$38.45	(12.1%)	(7.2%)		
2012-05	$34.44	$36.03	$37.73	$38.55	3.3%	(5.1%)		
2012-06	$37.43	$35.20	$36.30	$37.87	(17.9%)	(10.0%)	(6.1%)	
2012-07	$40.40	$37.42	$36.74	$38.07	6.4%	(3.9%)	(5.6%)	
2012-08	$39.54	$39.12	$37.57	$38.12	1.6%	(4.2%)	(4.6%)	
2012-09	$39.27	$39.74	$37.46	$38.19	2.2%	3.4%	(3.4%)	
2012-10	$46.52	$41.77	$39.59	$39.19	34.9%	12.1%	3.9%	
2012-11	$48.81	$44.86	$41.99	$39.84	19.6%	18.3%	6.6%	
2012-12	$44.40	$46.58	$43.15	$39.71	(3.3%)	15.3%	9.5%	1.7%

Trend Analysis, All Plans
By Bid Category
Part B Drugs

Incurred Month	Part B Rx Bid Categories				Part B Rx Bid Categories			
	Completed Services /1,000	Rolling 3 Month Services /1,000	Rolling 6 Month Services /1,000	Rolling 12 Month Services /1,000	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	1,430							
2011-02	1,400							
2011-03	1,470	1,433						
2011-04	1,163	1,344						
2011-05	1,058	1,231						
2011-06	1,691	1,303	1,368					
2011-07	1,357	1,368	1,356					
2011-08	1,185	1,411	1,321					
2011-09	1,399	1,314	1,309					
2011-10	1,246	1,277	1,323					
2011-11	1,522	1,389	1,400					
2011-12	1,596	1,455	1,384	1,376				
2012-01	1,132	1,416	1,347	1,351	(20.8%)			
2012-02	1,247	1,325	1,357	1,339	(10.9%)			
2012-03	1,188	1,189	1,322	1,315	(19.2%)	(17.0%)		
2012-04	1,154	1,196	1,307	1,315	(0.7%)	(11.0%)		
2012-05	1,158	1,167	1,246	1,324	9.5%	(5.2%)		
2012-06	1,137	1,150	1,170	1,277	(32.7%)	(11.8%)	(14.5%)	
2012-07	1,349	1,215	1,206	1,277	(0.6%)	(11.2%)	(11.1%)	
2012-08	1,391	1,292	1,229	1,294	17.4%	(8.4%)	(6.9%)	
2012-09	1,436	1,392	1,271	1,297	2.6%	5.9%	(2.9%)	
2012-10	1,793	1,540	1,377	1,342	43.9%	20.6%	4.1%	
2012-11	1,606	1,612	1,452	1,348	5.5%	16.0%	3.7%	
2012-12	1,334	1,578	1,485	1,326	(16.5%)	8.5%	7.3%	(3.6%)

Trend Analysis, All Plans
By Bid Category
Part B Drugs

Incurred Month	Part B Rx Bid Categories				Part B Rx Bid Categories			
	Completed Cost/Service	Rolling 3 Month Cost/Service	Rolling 6 Month Cost/Service	Rolling 12 Month Cost/Service	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$ 305.29							
2011-02	$ 309.85							
2011-03	$ 343.60	$ 319.86						
2011-04	$ 396.32	$ 347.05						
2011-05	$ 377.91	$ 370.03						
2011-06	$ 323.54	$ 359.96	$ 338.90					
2011-07	$ 335.64	$ 341.58	$ 344.30					
2011-08	$ 393.94	$ 347.07	$ 357.81					
2011-09	$ 329.53	$ 350.99	$ 355.47					
2011-10	$ 332.14	$ 350.32	$ 345.79					
2011-11	$ 321.85	$ 327.51	$ 337.39					
2011-12	$ 345.06	$ 333.27	$ 341.70	$ 340.30				
2012-01	$ 400.06	$ 351.44	$ 350.91	$ 347.57	31.0%			
2012-02	$ 332.62	$ 356.91	$ 341.84	$ 349.76	7.4%			
2012-03	$ 402.96	$ 377.47	$ 353.10	$ 354.29	17.3%	18.0%		
2012-04	$ 350.84	$ 361.73	$ 356.13	$ 350.90	(11.5%)	4.2%		
2012-05	$ 356.73	$ 370.52	$ 363.24	$ 349.49	(5.6%)	0.1%		
2012-06	$ 394.86	$ 367.30	$ 372.50	$ 355.71	22.0%	2.0%	9.9%	
2012-07	$ 359.43	$ 369.62	$ 365.69	$ 357.84	7.1%	8.2%	6.2%	
2012-08	$ 341.19	$ 363.30	$ 366.74	$ 353.57	(13.4%)	4.7%	2.5%	
2012-09	$ 328.10	$ 342.59	$ 353.80	$ 353.44	(0.4%)	(2.4%)	(0.5%)	
2012-10	$ 311.30	$ 325.53	$ 345.01	$ 350.46	(6.3%)	(7.1%)	(0.2%)	
2012-11	$ 364.74	$ 334.02	$ 347.07	$ 354.60	13.3%	2.0%	2.9%	
2012-12	$ 399.56	$ 354.25	$ 348.78	$ 359.30	15.8%	6.3%	2.1%	5.6%

Trend Analysis, All Plans
By Bid Category
Other Services

Incurred Month	Other Services Bid Categories				Other Services Bid Categories			
	Completed PMPM	Rolling 3 Month PMPM	Rolling 6 Month PMPM	Rolling 12 Month PMPM	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$71.94							
2011-02	$80.06							
2011-03	$88.86	$80.28						
2011-04	$86.28	$85.06						
2011-05	$77.43	$84.20						
2011-06	$78.55	$80.76	$80.52					
2011-07	$77.55	$77.85	$81.47					
2011-08	$81.99	$79.36	$81.79					
2011-09	$91.57	$83.70	$82.23					
2011-10	$79.89	$84.49	$81.16					
2011-11	$60.72	$77.42	$78.39					
2011-12	$46.32	$62.33	$73.05	$76.81				
2012-01	$86.17	$64.44	$74.48	$77.99	19.8%			
2012-02	$76.19	$69.58	$73.50	$77.67	(4.8%)			
2012-03	$95.96	$86.09	$74.19	$78.23	8.0%	7.2%		
2012-04	$80.97	$84.37	$74.35	$77.77	(6.2%)	(0.8%)		
2012-05	$80.70	$85.89	$77.69	$78.04	4.2%	2.0%		
2012-06	$91.71	$84.45	$85.28	$79.12	16.8%	4.6%	5.9%	
2012-07	$82.45	$84.95	$84.66	$79.53	6.3%	9.1%	3.9%	
2012-08	$92.18	$88.78	$87.33	$80.37	12.4%	11.9%	6.8%	
2012-09	$84.25	$86.30	$85.37	$79.74	(8.0%)	3.1%	3.8%	
2012-10	$88.92	$88.46	$86.70	$80.48	11.3%	4.7%	6.8%	
2012-11	$86.58	$86.59	$87.69	$82.66	42.6%	11.8%	11.9%	
2012-12	$85.56	$87.03	$86.66	$85.97	84.7%	39.6%	18.6%	11.9%

Trend Analysis, All Plans
By Bid Category
Other Services

Incurred Month	Other Services Bid Categories				Other Services Bid Categories			
	Completed Services /1,000	Rolling 3 Month Services /1,000	Rolling 6 Month Services /1,000	Rolling 12 Month Services /1,000	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	6,451							
2011-02	7,271							
2011-03	8,160	7,294						
2011-04	9,490	8,306						
2011-05	7,011	8,222						
2011-06	8,260	8,255	7,773					
2011-07	7,678	7,649	7,979					
2011-08	8,028	7,989	8,106					
2011-09	9,884	8,529	8,392					
2011-10	8,679	8,864	8,254					
2011-11	6,185	8,252	8,120					
2011-12	5,396	6,756	7,645	7,709				
2012-01	7,524	6,370	7,619	7,800	16.6%			
2012-02	7,524	6,815	7,535	7,822	3.5%			
2012-03	11,114	8,714	7,733	8,064	36.2%	19.5%		
2012-04	7,013	8,551	7,455	7,857	(26.1%)	3.0%		
2012-05	8,659	8,932	7,868	7,995	23.5%	8.6%		
2012-06	9,344	8,338	8,527	8,083	13.1%	1.0%	9.7%	
2012-07	7,307	8,437	8,495	8,054	(4.8%)	10.3%	6.5%	
2012-08	8,609	8,420	8,677	8,101	7.2%	5.4%	7.0%	
2012-09	8,726	8,213	8,276	8,002	(11.7%)	(3.7%)	(1.4%)	
2012-10	7,386	8,241	8,339	7,894	(14.9%)	(7.0%)	1.0%	
2012-11	8,646	8,252	8,337	8,101	39.8%	0.0%	2.7%	
2012-12	8,276	8,102	8,158	8,344	53.4%	19.9%	6.7%	8.2%

Trend Analysis, All Plans
By Bid Category
Other Services

Incurred Month	Other Services Bid Categories				Other Services Bid Categories			
	Completed Cost/Service	Rolling 3 Month Cost/Service	Rolling 6 Month Cost/Service	Rolling 12 Month Cost/Service	Year over Year Monthly Trend	Year over Year Quarterly Trend	Year over Year Six-Month Trend	Rolling 12 Month Trend
2011-01	$ 133.83							
2011-02	$ 132.13							
2011-03	$ 130.67	$ 132.09						
2011-04	$ 109.11	$ 122.90						
2011-05	$ 132.54	$ 122.90						
2011-06	$ 114.11	$ 117.40	$ 124.31					
2011-07	$ 121.22	$ 122.13	$ 122.53					
2011-08	$ 122.55	$ 119.21	$ 121.09					
2011-09	$ 111.18	$ 117.76	$ 117.59					
2011-10	$ 110.46	$ 114.38	$ 117.98					
2011-11	$ 117.80	$ 112.58	$ 115.85					
2011-12	$ 103.02	$ 110.72	$ 114.66	$ 119.56				
2012-01	$ 137.43	$ 121.39	$ 117.30	$ 119.99	2.7%			
2012-02	$ 121.51	$ 122.52	$ 117.06	$ 119.16	(8.0%)			
2012-03	$ 103.61	$ 118.55	$ 115.13	$ 116.41	(20.7%)	(10.2%)		
2012-04	$ 138.55	$ 118.39	$ 119.68	$ 118.78	27.0%	(3.7%)		
2012-05	$ 111.84	$ 115.40	$ 118.50	$ 117.14	(15.6%)	(6.1%)		
2012-06	$ 117.78	$ 121.55	$ 120.01	$ 117.47	3.2%	3.5%	(3.5%)	
2012-07	$ 135.41	$ 120.82	$ 119.59	$ 118.50	11.7%	(1.1%)	(2.4%)	
2012-08	$ 128.49	$ 126.53	$ 120.78	$ 119.04	4.8%	6.1%	(0.3%)	
2012-09	$ 115.86	$ 126.08	$ 123.79	$ 119.57	4.2%	7.1%	5.3%	
2012-10	$ 144.48	$ 128.81	$ 124.76	$ 122.34	30.8%	12.6%	5.7%	
2012-11	$ 120.17	$ 125.91	$ 126.22	$ 122.45	2.0%	11.8%	9.0%	
2012-12	$ 124.06	$ 128.89	$ 127.48	$ 123.64	20.4%	16.4%	11.2%	3.4%