

**RECORD OF SOCIETY OF ACTUARIES
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**WORKSHOPS AND OTHER SESSIONS
FOR WHICH NO WRITTEN RECORD WAS MADE**

Listed below are the sessions held at the New Orleans meeting for which no written record was made, with the names of those who served as leaders.

Interest Rate Convexity

Moderator: Mark A. Hargrove
Panelists: William L. Burns*
Donald P. Groover†

Commercial Real Estate

Chairperson: Eric T. Sondergeld
Co-Chairperson: Walter C. Barnes‡

New Associates' Workshop

Chairperson: Joseph E. Crowne
Speakers: John E. O'Connor, Jr.§
Donald R. Sondergeld
Reginald C. Yoder

Reinsurance Regulatory and Tax Topics

Chairperson: Karen Olsen MacDonald
Co-Chairperson: Paul A. Schuster

Play It by Ear: The Surest Path to Good Communication

Leader: Daphne D. Bartlett
Speaker: Hope Mihalap ||

Policy Form Filing – Current Issues

Chairperson: Melvin J. Feinberg
Co-Chairperson: Sandra K. Meltzer#

* Mr. Burns, not a member of the sponsoring organizations, is a Financial Consultant of Prudential Securities in New Orleans, Louisiana.

† Mr. Groover, not a member of the sponsoring organizations, is a Consulting Actuary of Chalke, Inc. in Chantilly, Virginia.

‡ Mr. Barnes, not a member of the sponsoring organizations, is an Assistant Vice President of Travelers Realty Investment Company in Hartford, Connecticut.

§ Mr. O'Connor is Executive Director of the Society of Actuaries.

|| Ms. Mihalap, not a member of the sponsoring organizations, is a humorist residing in Norfolk, Virginia.

Ms. Meltzer, not a member of the sponsoring organizations, is a Consultant of Tillinghast/Towers Perrin in Atlanta, Georgia.

WORKSHOPS & OTHER SESSIONS

Reinsurance Underwriting and Claims

Chairperson: Denis W. Loring
Co-Chairperson: W. Dennis Pepe

Expense Strategy and Pricing Considerations

Chairpersons: Selig Ehrlich
Robert Hupf
Co-Chairpersons: Peter G. Ferris
Frank C. Metz

Recent Developments on Company Tax Issues

Chairpersons: Charles D. Friedstat
Edward L. Robbins
Co-Chairpersons: Nancy A. Behrens
Aaron Grant Hemphill, III

Effective Listening

Moderator: Charles Wittenberg
Faculty: Gordon Porter Miller*

Management of Expenses in a Life Insurance Company

Chairpersons: Roger R. Heath
Steven A. Smith
Co-Chairpersons: Larry Wayne Gulleen
John E. Tiller, Jr.

Securitized Assets -- Cash Flow Traits

Chairperson: Peter J. Bondy
Co-Chairperson: George K. Smith†

Variable (Registered) Products – Current Developments

Chairpersons: Hubert B. Mueller
Jesse M. Schwartz
Co-Chairpersons: Paul A. Haley
Alan Yaeger

Reinsurance Marketplace Developments

Chairperson: Gerald Kopel
Co-Chairperson: Kent M. Simmons

Living Benefits

Chairperson: Meredith A. Ratajczak
Co-Chairperson: Anthony T. Spano

* Mr. Miller, not a member of the sponsoring organizations, is President of Decision Training Consultants in Orford, New Hampshire.

† Mr. Smith, not a member of the sponsoring organizations, is Director/Product Manager of Mortgage and Asset Backed Securities of Merrill Lynch and Company in New York, New York.

WORKSHOPS & OTHER SESSIONS

New Techniques in Managing Risks in the 1990s

Moderator: Christian J. DesRochers
Panelists: Shane A. Chalke
Alan J. Routhenstein

Policy Persistency Bonuses

Chairperson: Larry N. Stern
Co-Chairperson: Deborah E. Prince

Multiple Life Plans

Chairperson: Philip K. Polkinghorn
Co-Chairperson: Michael L. Kaster

Financial Management of a Diverse Portfolio

Chairperson: Allan W. Ryan

Interest Rate Convexity

Chairperson: Mark A. Hargrove
Co-Chairpersons: Andrew S. Davidson*
Donald P. Groover

Derivative Assets

Moderator: Robert Ozenbaugh
Panelists: Michael Assay†
Andrew S. Davidson

New Techniques in Managing Risks in the 1990s

Chairperson: Douglas A. George
Co-Chairperson: Donald J. Clemmey

Special Risk Coverages

Chairperson: Dale R. Vollenweider
Co-Chairperson: Bradley J. Joern

Independent Audits -- An Accountant's Perspective

Chairperson: Glen M. Gammill
Co-Chairperson: Bruce D. Bengtson

* Mr. Davidson, not a member of the sponsoring organizations, is Managing Director of Merrill Lynch in New York, New York.

† Mr. Assay, not a member of the sponsoring organizations, is Vice President of Goldman Sachs & Company in New York, New York.

