

RECORD OF SOCIETY OF ACTUARIES 1991 VOL. 17 NO. 2

WORKSHOPS AND OTHER SESSIONS FOR WHICH NO WRITTEN RECORD WAS MADE

Listed below are the sessions held at the New York meeting for which no written record was made, with the names of those who served as leaders.

New Associates' Workshop

Chairperson: Chester T. Lewandowski
Speakers: Jill K. Carpenter
John E. O'Connor, Jr.*
Donald R. Sondergeld

Sales Illustrations

Chairperson: Judy Faucett
Co-Chairperson: John R. Skar

Commercial Real Estate

Chairperson: Eric T. Sondergeld
Co-Chairperson: Walter C. Barnes†

Modeling Technologies

Chairpersons: Robert M. Beuerlein
Mark S. Mahany
Co-Chairpersons: Abraham S. Gootzeit
Dennis L. Stanley

COLI Trends

Chairperson: Philip J. Bieluch
Co-Chairperson: Joseph W.S. Yau

Reinsurance Roundtable Discussions

Chairperson: Gerald Kopel

Independent Audits -- An Accountant's Perspective

Chairperson: Frank J. Buck

Risk Classification Trends

Chairpersons: Robert M. Beuerlein
Michael W. Pado
Co-Chairpersons: Timothy Fitch

New Techniques in Managing Risks in the 1990s

Moderator: Christian J. DesRochers
Faculty: Shane A. Chalke
Alan J. Routhenstein

* Mr. O'Connor is Executive Director of the Society of Actuaries.

† Mr. Barnes, not a member of the sponsoring organizations, is Assistant Vice President for Travelers Realty Investment Company in Hartford, Connecticut.

WORKSHOPS & OTHER SESSIONS

Effective Listening

Moderator: Gregory S. Strong
Faculty: Patricia Barker Mallinder*

New York Compensation Issues

Chairpersons: Robert B. Likins
Steven L. Putterman
Co-Chairpersons: Daniel J. McCarthy
Richard E. Ostuw

Canadian Product Development Issues

Chairperson: Tim P. Fitzpatrick
Co-Chairperson: Cliff Oliver

Universal Life Product Trends

Chairperson: Joseph O. North
Co-Chairperson: Michael G. Gallo

Reinsurance Regulatory and Tax Topics

Chairperson: Jeremy Starr
Co-Chairperson: James L. Sweeney

Individual Life Insurance in the Year 2000

Moderator: Dennis L. Stanley
Speaker: Philip McAuley†

Traditional Product Development Trends

Chairperson: Albert E. Easton
Co-Chairperson: Daniel O'Neill Kane

Insurance Regulation -- Evolution or Revolution?

Chairperson: William D. Ward
Co-Chairperson: Terence Lennon‡

New Techniques in Managing Risks in the 1990s

Chairperson: Donna R. Claire
Co-Chairperson: Donald J. Clemmey

* Ms. Mallinder, not a member of the sponsoring organizations, is President of Mallinder and Associates in Naperville, Illinois.

† Mr. McAuley, not a member of the sponsoring organizations, is Strategic Product Director at City Financial Marketing in London, England.

‡ Mr. Lennon, not a member of the sponsoring organizations, is Assistant Deputy Superintendent and Chief Insurance Examiner with the New York Insurance Department in New York, New York.

WORKSHOPS & OTHER SESSIONS

Expense Strategy and Pricing Considerations

Chairperson: Leslie E. Korper, II

Co-Chairperson: Robert W. Beal

Mortality Experience and Underwriting Standards

Chairperson: Mark D. Biglow

Co-Chairperson: Harold E. Forbes

Interest Rate Convexity: Overcoming the Complexity

Moderator: David A. Hall

Panelists: Randall Lee Boushek

Robert R. Reitano

Communication Skills in the Public Forum and Elsewhere

Faculty: Anthony T. Spano

Edward J. Zimmerman*

* Mr. Zimmerman, not a member of the sponsoring organizations, is Deputy Chief Counsel with the American Council of Life Insurance in Washington, District of Columbia.

