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Editor's Column

by Ian Duncan

ell, we made it through Issue 1 of the Independent Consultant, and have arrived on your (electronic) doorstep with Issue 2. That proves that the newsletter was not a flash in the pan. At the same time, we are pleased to note that membership of the section has grown to over 400 members!

We have some great articles in the current issue, continuing some of the themes we began in our first issue: a profile of a leading independent consulting actuary and a "beginner's guide" to actuarial expert testimony, a primer in Intellectual Property and another article on marketing-related issues by our regular contributor, Carl Friesen. And a thought-provoking article about a controversial topic for our members, Peer Review, by Ken Hartwell, a member of the Section Council.

As a Council, we have to decide what to focus on next. Being politicians at heart, even minor ones, we follow in the footsteps of the professionals in Washington and..... conduct an opinion survey! So if you have not yet responded to the "SMALLER CONSULTING FIRM SECTION SURVEY," look out for it in your mail-box, and respond. More information will be available in the next issue of *The Independent Consultant*.

Section activities are beginning to get into gear. The Section will be sponsoring its first social function for members at the Vancouver Spring Meeting. On Sunday evening, June 22, we will be hosting a cocktail reception. It has been purposely scheduled the evening before the start of the meeting so that we will not experience



conflicts with the other sections to which our members belong. So it's a great opportunity to meet and greet other members of the section, exchange stories and help set direction for the future.

At the Orlando Annual Meeting, the section will be sponsoring a workshop entitled: "Developing and Marketing the Smaller Consulting Practice." You will find more information about this session elsewhere in this issue of *The Independent Consultant*.

We are always looking for ways to serve our members better, by commissioning and publishing articles that are of value and interest to consulting actuaries. As always, we welcome suggestions and feedback from section members or other actuaries. Contact me at *iduncan@lotteract.com* if you have a comment or suggestion.



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