

# In Memory of Norman Hill: Advocate for Small Insurance Companies

By Pam Hutchins and Mark Rowley

As you look through this edition of *Small Talk*, you will notice that something is missing. There is no article authored by Norman Hill. Norm passed away suddenly on Monday, May 4, 2015. His passing is a blow to everyone who knew him well or worked closely with him, especially those in the Smaller Insurance Company Section of the Society of Actuaries. His consistent contributions spanned almost two decades. He was more passionate about small insurance companies than anyone else we have ever met. He passed away in New York City while attending the SOA Life and Annuity Symposium. As usual, he was scheduled to participate in some of the sessions at that meeting. He was doing what he was passionate about until his final days, something many of us won't have the opportunity to do!

Norman Hill was born on August 25, 1939. He graduated from Elmhurst College and received his MBA from the University of Michigan. He was one of only a few people in the world with full credentials as both an actuary and an accountant. He started in the insurance industry at Bankers Life & Casualty, became a partner at Peat, Marwick, Mitchell & Co. and then Coopers Lybrand,

was chief actuary and CFO at a large insurance holding company, and executive vice president and chief actuary of Kanawha Life Insurance Company. After retiring from Kanawha in 2006 after 15 years of service, he formed a unique consulting company, Noralyn, with his wife Maralyn and continued working on various actuarial issues, along with writing about travel and the history of sites which he visited. He also authored a novel, *Winner and Final Chairman*. Norm was an actuary by vocation and a journalist by avocation! After retirement he continued in the industry as a consultant as noted above and was chairman of the Actuarial Committee of the National Alliance of Life Companies (NALC), a small life and health insurer trade association.

There is not room in this article to come close to listing all the contributions Norm made to the insurance industry, and especially to smaller insurance companies. We will list a few of the highlights:

- He worked closely with the Smaller Insurance Company Section, both as a council member and a friend, from 1997 to 2015. He averaged at least one article in each newsletter! He spoke on webinars and at industry meetings.



Norman Hill

- He contributed articles to the Financial Reporting Section Newsletter.
- He was a regular attendee at Life Actuarial Task Force meetings of the NAIC, covering the meeting for the NALC.
- He served on various American Academy of Actuaries committees, most recently on committees related to PBR.
- A search on SOA.org reminded us that he was contributing in various forms to the SOA in the 1960s.

His articles and presentations were consistently interesting and informative. Norm will be missed.

Norm is survived by his wife of 25 years, Maralyn D. Hill, of Arizona; sister Corinne Hill in Illinois; stepchildren Lindsay Brink and Eric Brink; and many friends. The Smaller Insurance Company Section has made a contribution in Norm's honor to the Actuarial Foundation. ■



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