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SESSIONS WITH NO WRITTEN RECORD

Listed below are the sessions held at the Boston Meeting for which no written record was made, with the names of those who served as leaders.

General Session

Leader: Walter S. Rugland

Keynote Speaker: Lee Sherman Dreyfus, Ph.D.

Annuity Taxation

Chairperson: Timothy C. Pfeifer

Setting Retention Limits

Chairperson: Jack Fink

Term Insurance Topics

Chairperson: John Randolph Dobo

How to go Global from a United States or Canadian Base

Chairperson: Robert M. Smithen

GICs and Alternative GICs

Chairperson: Gail Hall
Co-chairperson: Allen Fen

Actuarial Standards of Practice in the United States

Chairperson: Frank S. Irish

NAIC Risk-Based Capital - In Context

Chairperson: Douglas M. Hodes

Effective Team Play

Instructor: Sheila G. Bowen*

Section 7702 Roundtable

Chairperson: John D. Branscomb Co-chairperson: Timothy S. Millwood

Impact of Lower Interest Rates - Interest-Sensitive Products

Chairperson:

Co-chairperson:

Susan M. Benjamin
Jacqulynn Abdella

Dynamic Solvency Testing/Reporting

Chairperson: Godfrey Perrott
Co-chairperson: James F. Reiskytl

Reinsurance Regulatory and Tax Update

Chairperson: Jeremy Starr Co-Chairperson: Gilbert W. Hart

* Ms. Bowen, not a member of the sponsoring organizations, is Training Manager of Citicorp Insurance Group in Nashville, Tennessee.

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Ethics

Facilitator: Curtis E. Huntington

Roundtable Discussion of Current Topics

Chairperson: Gerald Kopel

Cash-Flow Testing as a Management Tool

Chairperson: Selig Ehrlich

Co-Chairperson: Philip A. Eisenberg

Important Working Relationships for Valuation Actuary

Chairperson: John T. Zellner

Preferred Risk Underwriting Experience

Chairperson: Timothy Grusenmeyer

Co-Chairperson: Craig A. Smith

Underwriting for Direct-Response Marketing

Chairperson: H. Neil Lund
Co-Chairperson: Gary D. Graham*

Fair Value Financial Reporting

Chairperson: Allan W. Ryan
Co-Chairperson: Robert S. Rubinstein

Variable Life Trends

Chairperson: Randi M. Sterrn
Co-Chairperson: Thomas Norton

Impact of Lower Interest Rates -- Traditional Products

Chairperson: Craig A. Smith
Co-Chairperson: Bryn T. Douds

Secrets to Better Writing Skills

Chairperson: Debra H. Sanders†

Products: What's Hot -- What's Not

Chairperson: Jack Fink

Multiple Life Products

Chairperson:

Co-Chairperson:

John B. Dickinson
Richard B. Lassow

Variable Annuity Trends

Chairperson: Lawrence A. Seller
Co-Chairperson: Anthony J. Attard

- * Mr. Graham, not a member of the sponsoring organizations, is Executive Vice President and Medical Director of International Underwriting Services in Barrington, Illinois.
- Ms. Sanders, not a member of the sponsoring organizations, is President of Sanders Editorial in Tuscon, Arizona.