

**RECORD OF SOCIETY OF ACTUARIES
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SESSIONS WITH NO WRITTEN RECORD

Listed below are the sessions held at the Quebec Meeting for which no written record was made, with the names of those who served as leaders.

Computer Science Section Breakfast – Issues in Information Technology

Leader: Roger W. Smith

General Session

Leader: Walter S. Rugland
Keynote Speaker: Major-General
Lewis W. MacKenzie (Retired)

Investments and Management of Currency Risks in Foreign Countries

Chairperson: J.F. Francois Vachon

Comprehensive Insurance Packages Through Financial Distributors

Chairperson: Jay M. Jaffe

Ethics

Chairperson: Linden N. Cole

Financial Reporting Update

Chairperson: John O. Nigh

Annuity Taxation

Chairperson: Noel J. Abkemeier
Co-Chairperson: Kelly D. Clevenger

Reinsurance Regulatory and Tax Update

Chairperson: Hank Sulikowski

"Fair Value" Financial Reporting (Workshop)

Chairperson: Michael A. Hughes

Taxation of Insurance Companies of Foreign Branches in Other Countries

Chairperson: Douglas John Bennett
Speakers: John Farina*
Joanne Sisk†

Secrets to Better Writing Skills

Chairperson: Debra H. Sanders‡

* Mr. Farina, not a member of the sponsoring organizations, is Insurance Tax Manager of Price Waterhouse in Philadelphia, Pennsylvania.

† Ms. Sisk, not a member of the sponsoring organizations, is International Tax Manager of Price Waterhouse in Philadelphia, Pennsylvania.

‡ Ms. Sanders, not a member of the sponsoring organizations, is President of Sanders Editorial in Tuscon, Arizona.

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Underwriting for Direct Response Marketing

Chairperson: A. Grant Hempill III

Impact of Low Interest Rates (Workshop)

Chairperson: Mike Reardon
Co-Chairperson: Jacky Morin

Actuarial Standards of Practice in the United States and Canada

Chairperson: Gary E. Corbett

"Best Estimates" for Estimated Gross Profits for Variable Products

Chairperson: James E. Feldman
Co-Chairperson: Bruce D. Bengtson

Important Working Relationships for the Valuation Actuary

Chairperson: Joseph L. Moskowitz
Co-Chairperson: Michael Lombardi

Term Insurance Topics

Chairperson: Paul N. Smalley

Reinsurance and Product Development Update

Chairperson: Ronald L. Klein
Co-Chairperson: Craig C. Chupp

New Associates' Breakfast Orientation

Moderator: Linden Cole
Panelists: Roy Goldman
John E. O'Connor, Jr.*
Godfrey Perrott
Walter S. Rugland

Effective Team Play

Faculty: Sheila G. Bowen†

Life Company Solvency (Workshop)

Chairperson: John D. Branscomb
Co-Chairperson: T. Scott Mackenzie

Variable Annuity Trends

Chairperson: John M. Fenton
Co-Chairperson: Kelly D. Clevenger

Group, Health and Special Risk Reinsurance Topics

Chairperson: R. Dennis Corrigan
Co-Chairperson: LeRoy H. Christenson

* Mr. O'Connor is the Executive Director of the Society of Actuaries.

† Ms. Bowen, not a member of the sponsoring organizations, is Training Manager of Citicorp Insurance Group in Nashville, Tennessee.

SESSIONS WITH NO WRITTEN RECORD

Direct Response Marketing as a Tool for Insurance Companies in the Nineties

Instructors: Kiran Desai
Jay M. Jaffe

Dealing with Mortgage Prepayment Risks: What Have We Learned?

Moderator: Rodney C. Wilton
Panelist: Walter Juncker

Cash-Flow Testing as a Management Tool

Chairperson: Donald F. Behan

Accounting and Reporting Standards in Other Countries

Chairperson: Godfrey Perrott

The Rationale for Equities in Life Insurance Company General Accounts

Chairperson: Daryle G. Johnson

Accelerated Benefits

Chairperson: David W. Simbro

