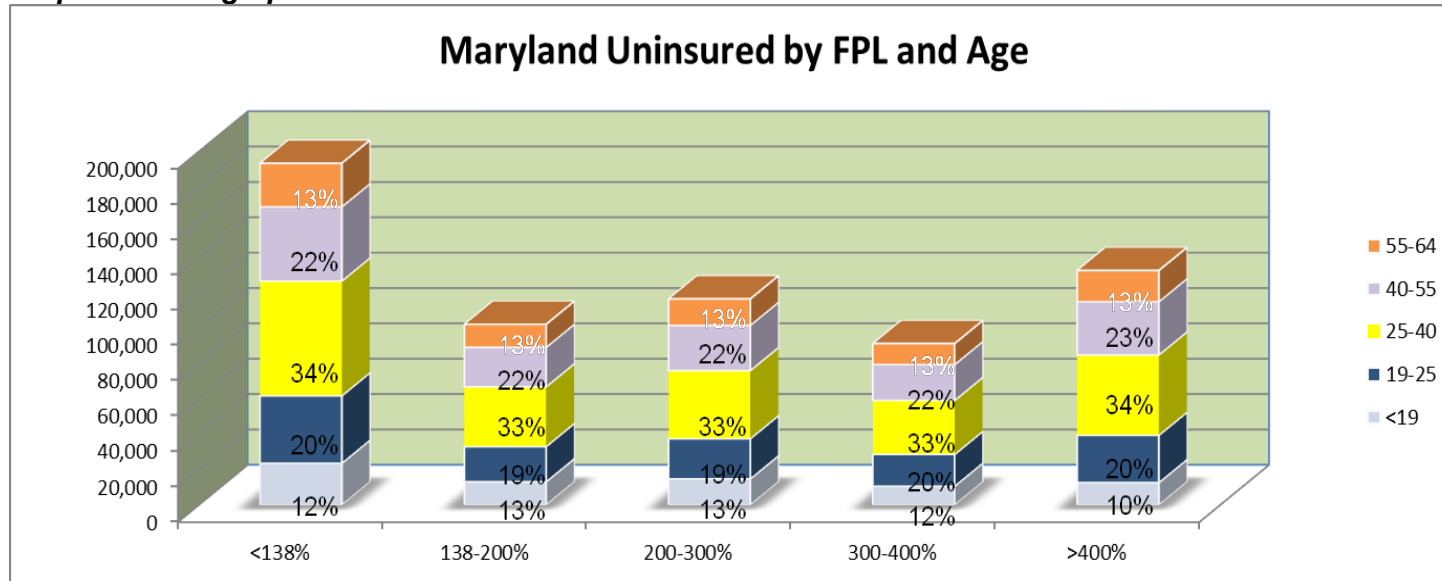


**Exhibit A**  
**Example of demographic data**



Age/FPL Level	<138%	138-200%	200-300%	300-400%	>400%	TOTAL
<19	23,601	13,100	14,801	10,628	12,649	74,779
19-25	38,134	19,890	22,673	17,952	26,727	125,376
25-40	64,930	33,866	38,605	30,567	45,507	213,475
40-55	41,981	22,263	25,534	20,248	30,076	140,102
55-64	24,656	13,075	14,996	11,892	17,663	82,282
<b>TOTAL</b>	<b>193,302</b>	<b>102,194</b>	<b>116,609</b>	<b>91,287</b>	<b>132,622</b>	<b>636,014</b>

Source: United States Census Bureau

**Exhibit B: Sample Enrollment, Morbidity and Cost Projections**

Sample State Cluster A (and repeat for each cluster)

	(A)	(B)	(D)	(D) =(B)x(C)	(E)	(F) =(D)+(E)	(G) =(D)-(E)	(H) =(D)/(E)-1
%FPL	12/31/13 Number of Uninsured	12/31/13 Uninsured eligible for insurance in the exchanges	Net Take up rate	Net 12/31/13 Uninsured with Coverage on 1/1/14	People in the Individual Market on 12/31/13	People in the Individual Market on 1/1/14	Change in Individual Market Enrollment	% Change in Individual Market Enrollment
<133								
133-150								
151-200								
201-250								
251-300								
301-400								
400+								
Overall								

(continued)

	(I)	(J)	(K) =[(D)x(I)+(E)x(J)]/(F)	(L) =(K)/(J)	(M)	(N) =(M)x(L)
%FPL	Relative Morbidity of Uninsured enrolling	Relative Morbidity of Individual Market on 12/31/13	Average Morbidity of Individual Market on 1/1/14	Change in Individual Enrollee Morbidity	Estimated cost per enrollee on 12/31/13	Estimated cost per enrollee on 1/1/14
<133						
133-150						
151-200						
201-250						
251-300						
301-400						
400+						
Overall						

