# Report of the Individual Life Insurance Experience Committee 

# Mortality Under Standard Individually Underwritten Life Insurance Between 1995 and 2000 Policy Anniversaries 

## Introduction

This study is the latest in continuing annual reports on intercompany mortality experience by amount of insurance under standard individually underwritten issues. This includes both preferred and standard classifications. The previous report discussed experience over the 199596 study period. This study focuses on the trends and individual year results over the 1995-96, 1996-97, 1997-98, 1998-99, and 1999-00 study periods and also examines experience in the most recent five-year period (1995-2000) in order to provide a larger volume of data so that broader comparisons of results can be made.

Twelve companies contributed data to the Society of Actuaries (SOA) for some years of this study with ten companies contributing in 1995-96, eleven in 1996-97, twelve in 1997-98, eleven in 1998-99, and ten in 1999-00. Eight companies contributed in every year of the study. This level of contribution is consistent with the 1995-96 study, but is down considerably from the 1520 companies that contributed in earlier studies. In order to facilitate comparisons, the 1995-96 data included in this report excludes the Bragg data that was included in the previously published report. The SOA is actively pursuing increasing the number of contributors and anticipates twenty or more companies for future reports. The reader must be aware that differences in mortality from previous studies may be due to actual mortality differences or changes in companies contributing to the SOA. Given the relatively small number of contributors, the overall level of results and trends should be viewed with caution as the exposure base varied from year to year. Due to the small number of contributing companies, detailed tables are not provided with this report as in previous reports. Summaries of exposure amounts are included in Appendices 1-3, and a list of contributing companies is included in Appendix 4. Future studies will include enhanced reporting capabilities.

As in the 1995-96 study, the ratios of actual to expected mortality are based on the 1975-80 Basic Tables and the 2001 Valuation Basic Tables (VBT). Select period experience is defined as experience in durations 25 and prior. Ultimate experience is defined as experience in durations 26 and over due to the 25 year select period built into the 2001 VBT. The 2001 VBT has composite and smoker distinct bases. The 2001 VBT was based on experience from contributions to the SOA for the 1990-95 study period. This pure industry experience from 1990-95 was supplemented at the higher ages and projected forward to the year 2001. The 2001 VBT was the basis for the 2001 CSO table.

For this report, $\mathrm{A} / \mathrm{E}$ ratios using the 2001 VBT are calculated using the smoker distinct versions of the table when the smoking status is known. Policies with unknown smoking status use the composite tables. The 2001 VBT represents and Age Nearest Birthday (ANB) table. The data submitted for this study was a mix of Age Nearest Birthday and Age Last Birthday with
approximately $53 \%$ ANB in the select period and $71 \%$ in the ultimate period. This has the effect of slightly overstating the $\mathrm{A} / \mathrm{E}$ ratios for the majority of the adult issue ages.

Two methodology changes were made from the previous study for the 1996-97 and later study periods. First, smoker distinct data is included for the first fifteen years only instead of twentyfive years as some erroneous smoker data was identified in later durations (15-25). Second, previous studies assigned issue age 70 mortality to all issue ages over 70 . For this study, the 1975-80 Basic Tables were enhanced using the Milliman \& Robertson (now Milliman USA) extension table to reflect age specific mortality for issue ages over 70. These rates are included Appendices 5 and 6. The extension tables goes from ages 71 through 87 and up through attained age 102. In the 1995-96 study, the impact of both changes described above is less than $1 \%$ of total expected claims.

## Overview

Overall select period mortality experience decreased significantly over the individual years in the study. The actual to expected (A/E) mortality ratios using the 2001 VBT and the 1975-80 Basic Tables for the individual study years and most recent five-year period are listed in the tables below. The A/E ratios using the 2001 VBT appear low given the fact that the 2001 VBT has been projected forward to the year 2001. Again, the overall level should be viewed with caution as it is based on a very small number of companies and may also be influenced by the change in the mix of companies from year to year.

| 1995-00 Select Period Experience |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A/E Ratios by Face Amounts Based on 2001 VBT |  |  |  |  |  |
| Combined Males, Females, Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |
| $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ | $1995-00$ |
| $90.4 \%$ | $92.2 \%$ | $87.4 \%$ | $84.3 \%$ | $83.5 \%$ | $87.2 \%$ |


| 1995-00 Select Period Experience |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A/E Ratios by Face Amounts Based on 1975-80 Basic Tables |  |  |  |  |  |  |
| Combined Males, Females, Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |  |
| $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ | $1995-00$ |  |
| $66.5 \%$ | $66.7 \%$ | $62.7 \%$ | $60.6 \%$ | $59.3 \%$ | $62.6 \%$ |  |

The insured population is subject to two main decreases in mortality. One source is the secular decrease in mortality in the general population. The second source is a decrease due to a trend towards higher face amount policies with more underwriting requirements.

Intercompany improvement over 1995-2000 was consistent with improvement in the general population. ${ }^{1}$ Generally, male improvement is greater than female improvement, improvement is greater for younger issues ages, and smoker mortality did not improve. These trends are discussed further within the individual sections of this report.

[^0]Overall A/E ratios in the ultimate period also decreased over the individual years in the study with the rate of improvement higher for males than females. Ultimate experience is defined as experience in durations 26 and higher. The A/E mortality ratios using the 2001 VBT and the 1975-80 Basic Tables for the individual study years and most recent five-year period are listed in the tables below.

The ratios are much higher than the select period ratios. This may be indicative of lack of credible data particularly for females in development of the 2001 VBT and also the emphasis of smoothness over fit.

| 1995-00 Ultimate Period Experience |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Combined Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |  |
|  | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ | $1995-00$ |
| Male | $112.9 \%$ | $103.8 \%$ | $100.4 \%$ | $99.6 \%$ | $96.5 \%$ | $102.2 \%$ |
| Female | $120.9 \%$ | $106.2 \%$ | $114.1 \%$ | $111.8 \%$ | $112.3 \%$ | $112.8 \%$ |


| 1995-00 Ultimate Period Experience |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| A/E Ratios by Face Amounts Based on 1975-80 Basic Tables |  |  |  |  |  |  |
|  | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ | $1995-00$ |
| Male | $83.4 \%$ | $77.9 \%$ | $75.5 \%$ | $75.1 \%$ | $72.8 \%$ | $76.7 \%$ |
| Female | $94.8 \%$ | $84.7 \%$ | $90.6 \%$ | $88.9 \%$ | $89.1 \%$ | $89.4 \%$ |

Detailed analysis of the experience is divided into four primary sections:
I. Select Experience (first 25 policy years) for the individual study periods 1995-96, 199697, 1997-98, 1998-99, 1999-00.
II. Select Experience (first 25 policy years) for the five-year period from 1995-00.
III. Smoker-Nonsmoker Experience for the individual and five-year study periods.
IV. Ultimate Experience (policy years 26 and over) for the five-year study periods.

## I. SOA Select Period Experience for Years 1995-96, 1996-97, 1997-98, 1998-99, 1999-2000 (Combined Male, Female, Nonsmoker, Smoker and Unknown Smoker)

The succession of one year study periods of select experience over the period from 1995-00 is useful for discerning mortality trends. To facilitate this process, the 1995-96 SOA results from this committee's previous paper are used.

The trends will be discussed using A/E ratios based on the 2001 Valuation Basic Tables (2001 VBT). The 2001 VBT has separate mortality tables by male and female for nonsmokers, smokers and composite tables that are applied to policies with unknown smoking status. The number of policies with unknown smoking status is small for the first fifteen policy years, and substantial thereafter. The 1975-80 Basic Tables use the same mortality table for nonsmokers, smokers and unknown smoking status. The lack of separate tables by smoking status introduces a statistical bias. Although the general trends are common under both sets of tables, the statistical bias can lead to differences between the 1975-80 Basic Tables and the 2001 VBT. For readers wanting to see results based on the 1975-80 Basic Tables, tables are presented at the end of this section.

One key trend is that overall mortality is both decreasing and below the levels anticipated by the 2001 VBT:

| One Year Study Periods for 1995-00 Select Period Experience |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Combined Males, Females, Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |
|  | A/E Ratios by Face Amounts Based on 2001 VBT |  |  |  |  |
| Total | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |

Over the period from 1995-2000, the decline is in the range of from $1.5 \%$ to $2 \%$ per year. This result is consistent with the secular decrease in mortality in the general population.

A second key trend is the decrease in mortality being concentrated in nonsmokers. Over the one year study periods from 1995-2000, the smoker mortality is close to the level anticipated by the 2001 VBT.

| Combined Males and Females |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Coar Study Periods for 1995-00 Select Period Experience by Smoking Habit |  |  |  |  |  |
| 15 Year Select Period; A/E Ratios by Face Amounts Based on 2001 VBT |  |  |  |  |  |
| Smoking Status | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| Nonsmoker | $87.4 \%$ | $91.5 \%$ | $86.1 \%$ | $83.5 \%$ | $80.6 \%$ |
| Smoker | $93.1 \%$ | $106.0 \%$ | $99.2 \%$ | $99.7 \%$ | $98.0 \%$ |

Although there is a 25 year select period for the 2001 VBT, the nonsmoker and smoker data was limited to 15 years due to data limitations.

The next sub-sections present more detailed analysis by Medical Basis, Issue Age, Policy Year, Amount Bands and Sex. Section III contains detailed analysis of Smoker-Nonsmoker experience.

## By Medical Basis

The expectation that increased underwriting requirements result in lower $\mathrm{A} / \mathrm{E}$ ratios is supported by the one year studies. In each of the study years, the $\mathrm{A} / \mathrm{E}$ ratios increase from Medical to Paramedical to Nonmedical. For each medical basis, A/E ratios show a mortality decrease from the 1995-96 study levels to the 1999-2000 study.

For the one year study periods from 1995-2000, the select period A/E ratios by medical basis with expected mortality based on the 2001 VBT Basic Tables follow.

| One Year Study Periods for 1995-00 Select Period Experience by Medical Basis |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A/E Ratios by Face Amounts Based on 2001 VBT |  |  |  |  |  |
| Medical Basis | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| Medical | $85.8 \%$ | $81.7 \%$ | $82.3 \%$ | $77.2 \%$ | $75.9 \%$ |
| Paramedical | $89.7 \%$ | $97.5 \%$ | $87.8 \%$ | $86.3 \%$ | $84.0 \%$ |
| Nonmedical | $100.8 \%$ | $103.4 \%$ | $96.4 \%$ | $93.7 \%$ | $95.3 \%$ |
| Total | $90.4 \%$ | $92.2 \%$ | $87.4 \%$ | $84.3 \%$ | $83.5 \%$ |

## By Issue Age

In the 1995-96 study, all issue age groupings (except 0-19) show $A / E$ ratios of around $90 \%$ of the 2001 VBT. From the 1995-96 study to the 1999-00 study, A/E ratios decrease in every issue age grouping except for 60+. In the 1999-00 study, the $\mathrm{A} / \mathrm{E}$ ratios ranged from $75.1 \%$ at issue ages $40-49$ to $92.1 \%$ at issue ages $0-19$ with an average of $83.5 \%$.

For the one year study periods from 1995-2000, the select period experience by issue age with expected mortality based on the 2001 VBT Basic Tables follow.

| One Year Study Periods for 1995-00 Select Period Experience by Issue Age |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A/E Ratios by Face Amounts Based on 2001 VBT |  |  |  |  |  |
| Combined Males, Females, Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |
| Issue Age | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| $0-19$ | $100.4 \%$ | $96.8 \%$ | $99.8 \%$ | $88.4 \%$ | $92.1 \%$ |
| $20-29$ | $92.0 \%$ | $82.6 \%$ | $79.3 \%$ | $81.2 \%$ | $80.0 \%$ |
| $30-39$ | $88.4 \%$ | $87.3 \%$ | $78.2 \%$ | $77.2 \%$ | $76.6 \%$ |
| $40-49$ | $91.5 \%$ | $92.2 \%$ | $84.6 \%$ | $81.9 \%$ | $75.1 \%$ |
| $50-59$ | $89.2 \%$ | $95.1 \%$ | $90.6 \%$ | $88.5 \%$ | $86.2 \%$ |
| $60+$ | $90.7 \%$ | $94.2 \%$ | $92.9 \%$ | $87.3 \%$ | $91.7 \%$ |
| Total | $90.4 \%$ | $92.2 \%$ | $87.4 \%$ | $84.3 \%$ | $83.5 \%$ |

## By Policy Year

Comparing the 1995-96 study to the 1999-00 study, there was an improvement in the $\mathrm{A} / \mathrm{E}$ ratios for all policy year groupings except durations 6-10; the largest percentage improvements occurred in both policy years 1-2 and 3-5. There is no clear relationship in patterns of improvement for policy year groupings from one study period to the next study period.

For the one year study periods from 1995-2000, the select period experience by policy year with expected mortality based on the 2001 VBT Basic Tables follow.

| One Year Study Periods for 1995-00 Select Period Experience by Policy Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Combined Males, Females, Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |
| Policy Year | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| $1-2$ | $85.4 \%$ | $92.3 \%$ | $73.2 \%$ | $79.4 \%$ | $70.3 \%$ |
| $3-5$ | $96.0 \%$ | $90.3 \%$ | $83.1 \%$ | $80.2 \%$ | $71.9 \%$ |
| $6-10$ | $84.9 \%$ | $93.2 \%$ | $91.4 \%$ | $88.1 \%$ | $88.1 \%$ |
| $11-15$ | $92.6 \%$ | $98.6 \%$ | $92.5 \%$ | $88.7 \%$ | $87.1 \%$ |
| $16-20$ | $92.4 \%$ | $82.8 \%$ | $82.0 \%$ | $77.0 \%$ | $86.2 \%$ |
| $21-25$ | $98.4 \%$ | $85.8 \%$ | $84.6 \%$ | $79.6 \%$ | $83.3 \%$ |
| Total | $90.4 \%$ | $92.2 \%$ | $87.4 \%$ | $84.3 \%$ | $83.5 \%$ |

## By Amount Bands

Within each study year, there is a general pattern of decreasing $A / E$ ratios as amount bands increase for all years in the study (except for some expected fluctuations in the highest amount bands). There has been a noticeable shift over the individual years in the study towards higher face amount policies. Policies with face amounts $\$ 250,000$ and over comprised about $37 \%$ of the exposure in 1995-96 and 48\% in 1999-00. Based on this significant shift in exposure, the decrease in overall $\mathrm{A} / \mathrm{E}$ ratios during the study period is partially driven by a trend towards higher face amount policies with more underwriting requirements.

Within each amount band, there is a general pattern of decreasing $A / E$ ratios in succeeding study years. The $\$ 1,000,000+$ amount band exhibited the largest change in $\mathrm{A} / \mathrm{E}$ ratios going from $81.3 \%$ in 1996-97 to $60.4 \%$ in 1999-00. The change in the $\$ 1,000,000+$ policy amount band is due in part to the variability of average death claims in the top policy amount band. Particularly at amount bands beginning at $\$ 100,000$ or higher, analysis by amount band is a proxy for more underwriting requirements.

For the one year study periods from 1995-2000, the select period experience by amount bands with expected mortality based on the 2001 VBT Basic Tables follow.

| One Year Study Periods for 1995-00 Select Period Experience by Amount Bands |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Combined Males, Females, Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |
| A/E Ratios By Face Amount Based on 2001 VBT |  |  |  |  |  |
| Amount Bands | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| $<\$ 25,000$ | $110.1 \%$ | $111.3 \%$ | $110.8 \%$ | $99.7 \%$ | $100.1 \%$ |
| $\$ 25,000-\$ 49,000$ | $104.7 \%$ | $102.1 \%$ | $99.9 \%$ | $96.9 \%$ | $98.5 \%$ |
| $\$ 50,000-\$ 99,999$ | $96.5 \%$ | $104.1 \%$ | $100.7 \%$ | $99.1 \%$ | $99.3 \%$ |
| $\$ 100,000-\$ 249,999$ | $89.3 \%$ | $91.7 \%$ | $87.2 \%$ | $84.9 \%$ | $85.1 \%$ |
| $\$ 250,000-\$ 499,999$ | $79.2 \%$ | $82.5 \%$ | $75.2 \%$ | $71.1 \%$ | $75.4 \%$ |
| $\$ 500,000-\$ 999,999$ | $84.0 \%$ | $78.8 \%$ | $70.6 \%$ | $70.6 \%$ | $76.6 \%$ |
| $\$ 1,000,000+$ | $75.1 \%$ | $81.3 \%$ | $79.7 \%$ | $78.0 \%$ | $60.4 \%$ |
| Total | $90.4 \%$ | $92.2 \%$ | $87.4 \%$ | $84.3 \%$ | $83.5 \%$ |

## By Sex

With the exception of an increase in the male mortality ratio from 1995-96 to 1996-97, A/E ratios have been improving over the one year study periods from 1996-2000. When compared to the prior experience, the female mortality ratio increased in both 1996-97 and 1998-99. However, female A/E ratios improved from 87.8\% in 1995-96 to 83.9\% in 1999-00. Overall, male mortality had slightly greater improvement as A/E ratios improved from 91.1\% in 1995-96 to $83.3 \%$ in 1999-00

For the one year study periods from 1995-2000, the select period experience by sex with expected mortality based on the 2001 VBT Basic Tables follow.

| One Year Study Periods for 1995-00 Select Period Experience by Sex |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Combined Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |
| Aex | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| Male | $91.1 \%$ | $93.5 \%$ | $87.5 \%$ | $83.4 \%$ | $83.3 \%$ |
| Female | $87.8 \%$ | $87.9 \%$ | $86.8 \%$ | $87.3 \%$ | $83.9 \%$ |
| Total | $90.4 \%$ | $92.2 \%$ | $87.4 \%$ | $84.3 \%$ | $83.5 \%$ |

## Tables Using 1975-80 Basic for Expected Mortality

The 1975-80 Basic Tables have a 15 year select period and have separate male and female tables. The 1975-80 Basic Tables use the same mortality table for nonsmokers, smokers and unknown smoking status. The lack of separate tables by smoking status introduces a statistical bias in mortality ratios because different mixes of nonsmoker, smoker, and unknown smoking status are weighted with the same mortality rate. Although the general trends are common under both sets of tables, the statistical bias can lead to differences between the 1975-80 Basic Tables and the

2001 VBT. The tables below are presented for readers wanting to see results based on the 197580 Basic Tables.

By Smoking Status

| Combined Males and Females |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cear Study Periods for 1995-00 Select Period Experience by Smoking Habit |  |  |  |  |  |
| 15 Year Select Period; A/E Ratios by Face Amounts Based on 1975-80 Basic Tables |  |  |  |  |  |
| Smoking Status | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| Nonsmoker | $55.4 \%$ | $57.3 \%$ | $54.1 \%$ | $52.6 \%$ | $50.1 \%$ |
| Smoker | $123.8 \%$ | $138.6 \%$ | $129.8 \%$ | $130.8 \%$ | $128.1 \%$ |

## By Medical Basis

| One Year Study Periods for 1995-00 Select Period Experience by Medical Basis |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A/E Ratios by Face Amounts Based on 1975-80 Basic Tables |  |  |  |  |  |
| Combined Males, Females, Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |
| Medical Basis | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| Medical | $64.9 \%$ | $60.4 \%$ | $60.7 \%$ | $57.0 \%$ | $54.9 \%$ |
| Paramedical | $63.9 \%$ | $68.4 \%$ | $60.9 \%$ | $60.0 \%$ | $58.1 \%$ |
| Nonmedical | $74.0 \%$ | $75.8 \%$ | $70.2 \%$ | $68.5 \%$ | $69.6 \%$ |
| Total | $66.5 \%$ | $66.7 \%$ | $62.7 \%$ | $60.6 \%$ | $59.3 \%$ |

By Issue Age

| One Year Study Periods for 1995-00 Select Period Experience by Issue Age |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Combined Males, Females, Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |
| Assua Age Face Amounts Based on 1975-80 Basic Tables |  |  |  |  |  |
| Isue Age | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| $0-19$ | $65.2 \%$ | $63.3 \%$ | $65.7 \%$ | $58.6 \%$ | $61.3 \%$ |
| $20-29$ | $69.7 \%$ | $62.5 \%$ | $59.8 \%$ | $61.2 \%$ | $60.1 \%$ |
| $30-39$ | $56.0 \%$ | $54.8 \%$ | $48.8 \%$ | $48.0 \%$ | $47.5 \%$ |
| $40-49$ | $61.4 \%$ | $61.2 \%$ | $55.5 \%$ | $53.6 \%$ | $48.7 \%$ |
| $50-59$ | $67.6 \%$ | $71.4 \%$ | $67.0 \%$ | $65.1 \%$ | $62.8 \%$ |
| $60+$ | $77.9 \%$ | $77.5 \%$ | $76.6 \%$ | $72.1 \%$ | $74.5 \%$ |
| Total | $66.5 \%$ | $66.7 \%$ | $62.7 \%$ | $60.6 \%$ | $59.3 \%$ |

By Policy Year

| One Year Study Periods for 1995-00 Select Period Experience by Policy Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Combined Males, Females, Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |
| Policy Year | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| $1-2$ | $52.7 \%$ | $55.3 \%$ | $43.3 \%$ | $47.2 \%$ | $41.5 \%$ |
| $3-5$ | $61.1 \%$ | $55.4 \%$ | $50.5 \%$ | $48.4 \%$ | $42.8 \%$ |
| $6-10$ | $64.5 \%$ | $69.0 \%$ | $65.7 \%$ | $62.9 \%$ | $61.8 \%$ |
| $11-15$ | $74.8 \%$ | $78.3 \%$ | $73.4 \%$ | $70.7 \%$ | $69.0 \%$ |
| $16-20$ | $72.7 \%$ | $65.5 \%$ | $63.2 \%$ | $58.2 \%$ | $63.7 \%$ |
| $21-25$ | $78.2 \%$ | $69.9 \%$ | $69.0 \%$ | $65.3 \%$ | $68.2 \%$ |
| Total | $66.5 \%$ | $66.7 \%$ | $62.7 \%$ | $60.6 \%$ | $59.3 \%$ |

## By Amount Bands

| One Year Study Periods for 1995-00 Select Period Experience by Amount Bands |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Combined Males, Females, Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |
| A/E Ratios by Face Amounts Based on 1975-80 Basic Tables |  |  |  |  |  |
| Amount Bands | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| $<\$ 25,000$ | $94.3 \%$ | $95.7 \%$ | $95.4 \%$ | $86.0 \%$ | $86.3 \%$ |
| $\$ 25,000-\$ 49,000$ | $83.9 \%$ | $81.8 \%$ | $80.2 \%$ | $78.1 \%$ | $79.2 \%$ |
| $\$ 50,000-\$ 99,999$ | $74.5 \%$ | $79.9 \%$ | $77.4 \%$ | $76.5 \%$ | $76.7 \%$ |
| $\$ 100,000-\$ 249,999$ | $63.6 \%$ | $65.2 \%$ | $61.7 \%$ | $60.3 \%$ | $60.3 \%$ |
| $\$ 250,000-\$ 499,999$ | $54.4 \%$ | $55.7 \%$ | $50.2 \%$ | $47.4 \%$ | $49.6 \%$ |
| $\$ 500,000-\$ 999,999$ | $57.5 \%$ | $52.5 \%$ | $46.8 \%$ | $46.7 \%$ | $49.6 \%$ |
| $\$ 1,000,000+$ | $53.4 \%$ | $55.3 \%$ | $54.2 \%$ | $53.2 \%$ | $39.8 \%$ |
| Total | $66.5 \%$ | $66.7 \%$ | $62.7 \%$ | $60.6 \%$ | $59.3 \%$ |

By Sex

| One Year Study Periods for 1995-00 Select Period Experience by Sex |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Combined Nonsmoker, Smoker and Unknown Smoker |  |  |  |  |  |
| A/E Ratios by Face Amounts Based on 1975-80 Basic Tables |  |  |  |  |  |
| Sex | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| Male | $64.8 \%$ | $65.5 \%$ | $60.8 \%$ | $57.9 \%$ | $57.3 \%$ |
| Female | $73.2 \%$ | $71.3 \%$ | $70.1 \%$ | $70.8 \%$ | $66.8 \%$ |
| Total | $66.5 \%$ | $66.7 \%$ | $62.7 \%$ | $60.6 \%$ | $59.3 \%$ |

## II. Select Period Experience over the 5-Year Period from 1995-2000

## Overall

The overall select period mortality experience for the five year period from 1995-00 was 62.6\% of the 1975-80 Basic Table and $87.2 \%$ of the 2001 Valuation Basic Table. This result reflects a $15 \%$ decrease in overall mortality compared to the 1991-96 results of $73.3 \%$ of the 1975-80 Basic Table, and $101.0 \%$ of the VBT. As mentioned previously, the overall improvement in results should be viewed with caution as it is based on a different number and mix of companies. The improvement can also be attributed to a trend towards higher face amount policies with more underwriting requirements.

## By Sex

Male mortality improved 15\% (from 71.9\% of the 1975-80 Basic Table in the 1991-96 study to $60.8 \%$ in 1995-00 study) while female experience improved $12 \%$ (from $79.6 \%$ of the 1975-80 Basic Table in the 1991-96 study to $69.8 \%$ in the 1995-00 study).

Male mortality is $87.4 \%$ of the 2001 VBT (compared to $102.0 \%$ in the $1991-96$ study) and female mortality is $86.6 \%$ of the 2001 VBT (compared to $97.1 \%$ in the 1991-96 study).

## By Issue Age

| Select Period Experience over the 5 Year Period from 1995-00 <br> by Issue Age, Males only <br> Smokers, Nonsmokers, and Unknown Smoking Status Combined <br> A/E Ratios by Face Amount |  |  |
| :---: | :---: | :---: |
| Issue Age | $\mathbf{1 9 7 5 - 8 0}$ Basic Table | 2001 VBT |
| $\mathbf{0 - 9}$ | 52.7 | 87.0 |
| $\mathbf{1 0 - 1 9}$ | 73.4 | 106.0 |
| $\mathbf{2 0 - 2 9}$ | 64.9 | 84.2 |
| $\mathbf{3 0 - 3 9}$ | 51.4 | 80.4 |
| $\mathbf{4 0 - 4 9}$ | 54.7 | 84.7 |
| $\mathbf{5 0 - 5 9}$ | 63.9 | 90.4 |
| $\mathbf{6 0 - 6 9}$ | 71.7 | 94.0 |
| $\mathbf{7 0 +}$ | 67.4 | 87.8 |
| Total | 60.8 | 87.4 |


| Select Period Experience over the 5 Year Period from 1995-00 <br> by Issue Age, Females only <br> Smokers, Nonsmokers, and Unknown Smoking Status Combined <br> A/E Ratios by Face Amount |  |  |
| :---: | :---: | :---: |
| Issue Age | $\mathbf{1 9 7 5 - 8 0}$ Basic Table | 2001 VBT |
| $\mathbf{0 - 9}$ | 50.8 | 79.5 |
| $\mathbf{1 0 - 1 9}$ | 67.2 | 97.0 |
| $\mathbf{2 0 - 2 9}$ | 56.8 | 79.3 |
| $\mathbf{3 0 - 3 9}$ | 48.1 | 83.1 |
| $\mathbf{4 0 - 4 9}$ | 59.1 | 83.0 |
| $\mathbf{5 0 - 5 9}$ | 81.7 | 87.0 |
| $\mathbf{6 0 - 6 9}$ | 90.1 | 87.1 |
| $\mathbf{7 0 +}$ | 90.0 | 94.0 |
| Total | 69.8 | 86.6 |

Issue age groups 20-29, 30-39, and 40-49 experienced the most improvement for both males and females over the 1991-96 study (15-20\%). Males showed more improvement than the females at the juvenile issue ages and for issue ages over 50. Overall, the ages less than 20 experienced about $13 \%$ improvement while ages 50 and higher experienced between $9 \%$ and $13 \%$ improvement over the 1991-96 study. There is much less volatility in results when using the 2001 VBT as the expected basis versus the 1975-80 Table. This suggests that the 2001 VBT provides a much better fit in reflecting recent experience by issue age.

## By Policy Year

| $\begin{array}{c}\text { Select Period Experience over the 5 Year Period from 1995-00 } \\ \text { by Policy Year }\end{array}$ |  |  |
| :---: | :---: | :---: |
| Males, Females, Smokers, |  |  |
| Nonsmokers, and Unknown Smoking Status Combined |  |  |
| A/E Ratios by Face Amount |  |  |$]$

As in previous studies, we see a drop in mortality from 72.6\% in policy years 11-15 to 63.7\% in policy years 16-20 which coincides with the beginning of the ultimate period for the 1975-80 Basic Table. There is also a drop in mortality in the same place compared to the 2001 VBT even though it has a 25 year select period. Also, durations 11-15 showed the least amount of improvement from the 1991-96 study to the 1995-00 study.

Mortality experience by duration has a much steeper slope in the ratios using the 1975-80 Basic Table (increasing from $47.4 \%$ in durations $1-2$ to $72.6 \%$ in durations 11-15) compared to the 2001 VBT due to the steeper slope built into the 2001 VBT.

By Medical Basis

| Select Period Experience over the 5 Year Period from 1995-00 |  |  |  |
| :---: | :---: | :---: | :---: |
| by Medical Basis and Sex |  |  |  | Males, Females, Smokers, Nonsmokers, and Unknown Smoking Status Combined | Based on the 1975-80 Basic Table |
| :---: |
| A/E Ratios by Face Amount |

Select Period Experience over the 5 Year Period from 1995-00 by Medical Basis and Sex
Males, Females, Smokers, Nonsmokers, and Unknown Smoking Status Combined Based on the 2001 VBT
A/E Ratios by Face Amount

|  | Medical | Paramedical | Nonmedical |
| :---: | :---: | :---: | :---: |
| Male | $79.7 \%$ | $89.2 \%$ | $100.0 \%$ |
| Female | $83.0 \%$ | $85.7 \%$ | $92.4 \%$ |
| Combined | $80.4 \%$ | $88.5 \%$ | $97.6 \%$ |

Mortality experience for Medical and Paramedical business is very similar compared to the 1975-80 Basic Table ( $59.1 \%$ and $61.7 \%$, respectively) although Medical experience is better than Paramedical experience compared to the 2001 VBT ( $80.4 \%$ and $88.5 \%$ respectively.
Nonmedical ratios are highest no matter which expected basis is used.

## By Amount Bands

| Select Period Experience over the 5 Year Period from 1995-00 <br> By Amount Band <br> Males, Females, Smokers, Nonsmokers, and Unknown Smoking <br> Status Combined <br> A/E Ratios by Face Amount |  |  |
| :---: | :---: | :---: |
| Amount Band | Ratio to 1975-80 <br> Basic Table | Ratio to <br> 2001 VBT |
| $<\$ 25,000$ | $91.3 \%$ | $106.4 \%$ |
| $\mathbf{\$ 2 5 , 0 0 0 - 4 9 , 9 9 9}$ | $80.4 \%$ | $100.2 \%$ |
| $\mathbf{\$ 5 0 , 0 0 0 - \$ 9 9 , 9 9 9}$ | $76.9 \%$ | $99.9 \%$ |
| $\mathbf{\$ 1 0 0 , 0 0 0 - \$ 2 4 9 , 9 9 9}$ | $61.9 \%$ | $87.4 \%$ |
| $\mathbf{\$ 2 5 0 , 0 0 0 - \$ 4 9 9 , 9 9 9}$ | $50.9 \%$ | $76.2 \%$ |
| $\mathbf{\$ 5 0 0 , 0 0 0 - \$ 9 9 9 , 9 9 9}$ | $49.8 \%$ | $75.4 \%$ |
| $\mathbf{\$ 1 , 0 0 0 , 0 0 0 +}$ | $50.5 \%$ | $74.6 \%$ |
| Total | $62.6 \%$ | $87.2 \%$ |

Much of the reduction in mortality with increasing policy amount band reflects two things. First, more comprehensive underwriting requirements are used at the larger amount bands compared to the smaller amount bands. Also, the prevalence of smokers decreases with increasing policy size causing lower overall mortality.
Notice the much smaller reduction in mortality at the larger sizes using the 2001 VBT Table. Since the 2001 VBT employs smoker-distinct mortality rates, the decreasing prevalence of smokers at the larger face amounts adjusts for this factor and the use of more underwriting requirements dominates the reduction in mortality.

## III. Smoker-Nonsmoker Experience

This section presents detailed analysis of smoker-nonsmoker experience during the first 15 years of the select period for the one year study periods (1995-96, 1996-97, 1998-99, 1999-00) and the 5 year study period (1995-00). Smoker distinct data is included for the first fifteen years only instead of twenty-five years as some erroneous smoker data was identified in later durations (1525). The A/E ratios are shown using both the 1975-80 Basic Tables and the 2001 VBT. The A/E ratios for the 2001 VBT are calculated using smoker distinct versions of the tables. Based on the 1995-2000 data, smokers comprise 14\% of the total exposure by face amounts.

The chart below summarizes overall results and a comparison to previous studies. The ratio of smoker to nonsmoker mortality ratios is included. Since the 1975-80 Basic Table is a composite table, actual to expected ratios are significantly different and the ratio of the results has traditionally been used in the past to compare the level of smoker mortality versus nonsmoker mortality. Since the 2001 VBT uses sex distinct tables, the ratio below was calculated using the nonsmoker tables as the expected basis for all policies and taking the ratio of the results for smokers relative to nonsmokers.

The ratio of smoker to nonsmoker mortality increased from 2.22 to 2.42 from the 1991-96 study period to the 1995-00 illustrating the high rate of improvement for nonsmokers. However, this may be driven more by the change in the number and mix of companies and movement to higher face amount business, which is likely to have a larger impact on nonsmokers.

|  | 1975-80 Basic Table <br> A/E Ratios by Face Amounts |  |  | 2001 VBT |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A/E Ratios by Face Amounts |  |  |  |  |  |
| Study <br> Period | A/E <br> Nonsmoker | A/E <br> Smoker | Ratio | A/E* <br> Nonsmoker | A/E* <br> Smoker | Ratio** |
| $\mathbf{1 9 9 4 - 9 5}$ | $60.4 \%$ | $137.0 \%$ | 2.27 | N/A | N/A | N/A |
| $\mathbf{1 9 9 5 - 9 6 ~}$ | $55.4 \%$ | $123.8 \%$ | 2.23 | $87.4 \%$ | $93.1 \%$ | 2.17 |
| $\mathbf{1 9 9 6 - 9 7}$ | $57.3 \%$ | $138.6 \%$ | 2.41 | $91.5 \%$ | $106.0 \%$ | 2.34 |
| $\mathbf{1 9 9 7 - 9 8}$ | $54.1 \%$ | $129.8 \%$ | 2.39 | $86.1 \%$ | $99.2 \%$ | 2.31 |
| $\mathbf{1 9 9 8 - 9 9}$ | $52.6 \%$ | $130.8 \%$ | 2.48 | $83.5 \%$ | $99.7 \%$ | 2.38 |
| $\mathbf{1 9 9 9 - 0 0}$ | $50.1 \%$ | $128.1 \%$ | 2.55 | $80.6 \%$ | $98.0 \%$ | 2.41 |
|  |  |  |  |  |  |  |
| $\mathbf{1 9 9 1 - 9 6}$ | $60.2 \%$ | $133.4 \%$ | 2.22 | $98.0 \%$ | $104.5 \%$ | N/A |
| $\mathbf{1 9 9 5 - 0 0}$ | $53.5 \%$ | $129.8 \%$ | 2.42 | $85.5 \%$ | $99.2 \%$ | 2.33 |

[^1]The chart on this page and the following page summarizes results for the one year study periods (1995-00) by issue age, policy duration, sex, and is useful to analyze trends over time. The A/E ratios are based on the smoker distinct versions of the 2001 VBT. The higher face amount categories are expected to see greater year to year fluctuations, particularly for smokers and should be viewed with caution as the credibility is limited.

| One Year Study Periods for 1995-00 Select Period Experience |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nonsmokers A/E Ratios by Face Amounts Based on 2001 VBT |  |  |  |  |  |
|  | $1995-96$ | $1996-97$ | $1997-98$ | $1998-99$ | $1999-00$ |
| By Issue Age |  |  |  |  |  |
| $20-29$ | $92.1 \%$ | $83.0 \%$ | $77.7 \%$ | $79.8 \%$ | $78.7 \%$ |
| $30-39$ | $89.6 \%$ | $84.0 \%$ | $75.4 \%$ | $75.1 \%$ | $74.3 \%$ |
| $40-49$ | $91.7 \%$ | $93.0 \%$ | $84.8 \%$ | $79.0 \%$ | $71.6 \%$ |
| $50-59$ | $84.6 \%$ | $96.1 \%$ | $88.3 \%$ | $87.9 \%$ | $86.0 \%$ |
| $60-69$ | $82.9 \%$ | $100.0 \%$ | $92.4 \%$ | $97.9 \%$ | $93.8 \%$ |
| 70 and over | $79.8 \%$ | $81.3 \%$ | $105.8 \%$ | $81.7 \%$ | $94.7 \%$ |
| By Policy <br> Duration |  |  |  |  |  |
| $1-2$ | $86.8 \%$ | $87.7 \%$ | $69.4 \%$ | $83.5 \%$ | $69.4 \%$ |
| $3-5$ | $93.0 \%$ | $87.6 \%$ | $82.8 \%$ | $82.4 \%$ | $71.5 \%$ |
| $6-10$ | $82.7 \%$ | $91.4 \%$ | $88.6 \%$ | $82.8 \%$ | $84.9 \%$ |
| $11-15$ | $90.0 \%$ | $95.8 \%$ | $90.6 \%$ | $84.7 \%$ | $84.3 \%$ |
| By Sex |  |  |  |  |  |
| Male | $88.9 \%$ | $92.8 \%$ | $86.6 \%$ | $82.8 \%$ | $79.8 \%$ |
| Female | $82.0 \%$ | $86.9 \%$ | $84.6 \%$ | $85.5 \%$ | $82.9 \%$ |
| By Amount <br> Bands |  |  |  |  |  |
| Under 25,000 | $118.8 \%$ | $131.8 \%$ | $129.6 \%$ | $104.7 \%$ | $106.6 \%$ |
| $25,000-$ | $113.8 \%$ | $116.7 \%$ | $110.2 \%$ | $106.9 \%$ | $114.0 \%$ |
| 49,999 |  |  |  |  |  |


| One Year Study Periods for 1995-00 Select Period Experience |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Smokers |  |  |  |  |  |
| A/E Ratios by Face Amounts Based on 2001 VBT |  |  |  |  |  |
|  | 95-96 | 96-97 | 97-98 | 98-99 | 99-00 |
| By Issue Age |  |  |  |  |  |
| 20-29 | 86.7\% | 78.0\% | 80.3\% | 86.5\% | 85.0\% |
| 30-39 | 83.3\% | 103.7\% | 92.9\% | 87.0\% | 92.0\% |
| 40-49 | 95.7\% | 103.6\% | 92.5\% | 103.2\% | 94.4\% |
| 50-59 | 97.6\% | 113.4\% | 118.4\% | 117.1\% | 106.0\% |
| 60-69 | 100.3\% | 116.7\% | 100.5\% | 85.6\% | 102.4\% |
| 70 and over | 83.1\% | 89.8\% | 87.2\% | 107.5\% | 100.5\% |
| By Policy Duration |  |  |  |  |  |
| 1-2 | 91.0\% | 122.7\% | 94.1\% | 69.6\% | 95.6\% |
| 3-5 | 105.0\% | 105.5\% | 94.7\% | 86.5\% | 85.0\% |
| 6-10 | 88.7\% | 101.0\% | 105.3\% | 111.5\% | 105.8\% |
| 11-15 | 92.6\% | 108.1\% | 96.5\% | 100.9\% | 97.0\% |
|  |  |  |  |  |  |
| By Sex |  |  |  |  |  |
| Male | 92.2\% | 109.8\% | 99.7\% | 97.6\% | 98.7\% |
| Female | 96.0\% | 94.5\% | 97.7\% | 105.4\% | 96.1\% |
|  |  |  |  |  |  |
| By Amount |  |  |  |  |  |
| Under 25,000 | 111.7\% | 127.3\% | 124.5\% | 110.0\% | 111.1\% |
| $\begin{gathered} 25,000- \\ 49,999 \end{gathered}$ | 106.6\% | 112.6\% | 114.2\% | 111.8\% | 111.4\% |
| $\begin{gathered} \hline 50,000- \\ 99,999 \end{gathered}$ | 100.9\% | 127.0\% | 114.1\% | 115.9\% | 113.5\% |
| $\begin{aligned} & 100,000- \\ & 249,999 \\ & \hline \end{aligned}$ | 94.1\% | 102.8\% | 98.5\% | 94.4\% | 93.1\% |
| $\begin{gathered} 250,000- \\ 499,999 \end{gathered}$ | 88.5\% | 99.2\% | 82.0\% | 78.7\% | 80.3\% |
| $\begin{gathered} 500,000- \\ 999,999 \\ \hline \end{gathered}$ | 81.5\% | 71.1\% | 71.3\% | 77.2\% | 104.6\% |
| 1,000,000+ | 54.9\% | 90.8\% | 87.9\% | 111.8\% | 79.3\% |
|  |  |  |  |  |  |

## One Year Study Periods (1995-00) - Trends

Overall, nonsmokers experienced a significant improvement over the five year study period. The highest rates of improvement occurred for issue ages less than fifty, early policy durations (1-5), for males, and policies with face amounts $\$ 500,000-\$ 999,999$. The female nonsmoker mortality is relatively flat. Issue ages 50-59 showed slight deterioration. Issue ages sixty and above had a spike in the 1996-97 study period, but then had significant improvement over the remainder of the study period.

The smoker mortality does not indicate any clear improving trends. There is some improvement for issue ages 20-29 and 40-49, but worsening for the other age groups. There was considerable variability over the five years.

## Five Year Study Period (1995-00)

The analysis in this section is based on aggregate data for the five year study period and is useful to determine relationships between smoker and nonsmoker mortality. The A/E ratios in the charts are based on the 1975-80 Basic Table. Since this table is not smoker distinct, determining the ratio of smoker to nonsmoker mortality is easier.

## By Issue Age and Sex

The results for the 1995-00 study by issue age and sex reveal that the ratio of smoker to nonsmoker mortality increases by issue age from the earliest ages where it is close to 2.0 until issue ages 40-49 for males where the ratio peaked at 2.70 and issue ages $50-59$ for females where the ratio peaked at 2.87. The male ratio then decreased to 1.93 for ages $60+$ and the female ratio decreased to 1.97 for ages 70+. The 1995-96 report commented that the male ratio peaked in the early issue ages and the female ratio continued to increase. The data included in this report shows less distinction by sex.

The lower $\mathrm{A} / \mathrm{E}$ ratios for both male nonsmokers and smokers (52.1\% and 126.8\%) versus female nonsmokers and smokers ( $59.2 \%$ and $139.8 \%$ ) indicates greater mortality improvement for males relative to females since inception of the 1975-80 Basic Table. A previous experience report that included five year averages starting with 1986-1991 and ending with 1991-1995, commented on the deterioration in both female nonsmoker and smoker mortality during this time period. Relative to the 2001 VBT, the ratios are $85.9 \%$ and $99.7 \%$ for male nonsmokers and smokers and $84.5 \%$ and $98.1 \%$ for female nonsmokers and smokers. The percent exposure by sex show approximately $69 \%$ males and $31 \%$ females. Smokers comprise approximately $10 \%$ of the population for each sex. This 1991-95 study reported this percentage as $14 \%$.

| 1995-2000 Select Period Experience by Smoking Status, Issue Age, and Gender    <br> A/E Ratios by Face Amounts Based on 1975-80 Basic Table    |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Males |  |  | Females |  |  |
| Issue Age | Nonsmoker | Smoker | Ratio | Nonsmoker | Smoker | Ratio |
| $20-29$ | 58.4 | 114.1 | 1.95 | 52.8 | 90.2 | 1.71 |
| $30-39$ | 44.5 | 112.4 | 2.53 | 42.9 | 92.6 | 2.16 |
| $40-49$ | 45.9 | 123.8 | 2.70 | 49.9 | 128.2 | 2.57 |
| $50-59$ | 55.5 | 145.6 | 2.63 | 66.6 | 191.4 | 2.87 |
| $60+$ | 67.4 | 130.0 | 1.93 | 83.3 | 164.2 | 1.97 |
| Total | 52.1 | 126.8 | 2.43 | 59.2 | 139.8 | 2.36 |
| \% Total <br> Exposure | $62 \%$ | $10 \%$ |  |  |  |  |

## By Policy Year

The 1995-00 study shows a significantly lower ratio of smoker to nonsmoker mortality for policy years 11-15 and similar ratios within durations 1-10. The A/E ratios for both smokers and nonsmokers increase with duration.

| 1995-00 Select Period Experience |  |  |  |
| :---: | :---: | :---: | :---: |
| A/E Ratios by Face Amounts based on 1975-80 Basic Table |  |  |  |
| By Policy Year |  |  |  |
|  | Nonsmoker | Smoker | Ratio |
| $1-2$ | $42.3 \%$ | $105.5 \%$ | 2.49 |
| $3-5$ | $45.8 \%$ | $111.5 \%$ | 2.42 |
| $6-10$ | $55.5 \%$ | $136.9 \%$ | 2.46 |
| $11-15$ | $61.9 \%$ | $138.5 \%$ | 2.23 |

## By Amount Bands

The results for the 1995-00 study by amount band show generally decreasing A/E ratios with increasing policy size for both nonsmokers and smokers relative to 1975-80 Table. For nonsmokers the ratio is $88 \%$ for the smallest policies and decreases smoothly to between $46.3 \%$ and $46.9 \%$ for the highest face amount bands (policies $\$ 250,000$ and over). Smokers also experience significantly lower $\mathrm{A} / \mathrm{E}$ ratios for higher face amounts, but the difference is less than for nonsmokers resulting in generally higher ratios of smoker to nonsmoker mortality with increasing face amount band. The ratio for policies under $\$ 25,000$ is 1.88 compared to ratios of 2.41, 2.29, and 2.43 for policies with face amounts $\$ 250,000-\$ 499,999, \$ 500,000-\$ 999,999$, and $\$ 1,000,000$ and over.

1995-00 Select Period Experience
A/E Ratios by Face Amounts based on 1975-80 Basic Table

| By Amount Bands |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Nonsmoker | Smoker | Ratio |
| Under 25,000 | $88.0 \%$ | $166.2 \%$ | 1.88 |
| $25,000-49,999$ | $75.2 \%$ | $148.2 \%$ | 1.96 |
| $50,000-99,999$ | $67.1 \%$ | $149.9 \%$ | 2.23 |
| $100,000-249,999$ | $53.9 \%$ | $123.8 \%$ | 2.29 |
| $250,000-499,999$ | $45.3 \%$ | $109.2 \%$ | 2.41 |
| $500,000-999,999$ | $45.8 \%$ | $105.0 \%$ | 2.29 |
| $1,000,000+$ | $46.9 \%$ | $114.5 \%$ | 2.43 |

## IV. Ultimate Experience (Policy Years 26 and over)

The ultimate experience from exposure years beginning with anniversaries in 1995 through anniversaries in 2000 is comprised of business in policy durations 26 and higher. Consistent with the 15 year select period in the 1975-80 Basic Tables, previous reports defined ultimate experience as policy years 16 and over. Given the introduction of the 25 -year select period in the 2001 VBT, ultimate experience is now defined as policy years 26 and over.

## By Sex

The table below by sex and attained age shows actual-to-expected (A/E) mortality ratios by face amount compared to the 1975-80 Basic Tables as well as the 2001 VBT for age groups under attained age $30,30-39, \ldots 80-89$, and $90+$. A new feature is the "average" duration for each of these age groups. This is an arithmetic average based on policy counts. The average duration increases from about 27 years at the youngest age group to over 50 years for the oldest age group ( $90+$ ), with the average duration for both sexes being about 40 for all ages combined.

Ultimate Experience<br>Between 1995-2000 Anniversaries<br>Unknown, Nonsmoker, and Smoker

| Gender | Attained <br> Ages | A/E 75-80 <br> Basic Tables | A/E 2001 <br> VBT | Average Policy <br> Duration | $\%$ of <br> Exposure |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Male | Under 30 | $66.4 \%$ | $80.8 \%$ | 27.3 | $1 \%$ |
| Male | $30-39$ | $107.1 \%$ | $128.7 \%$ | 31.0 | $4 \%$ |
| Male | $40-49$ | $84.7 \%$ | $106.8 \%$ | 34.2 | $11 \%$ |
| Male | $50-59$ | $64.5 \%$ | $87.4 \%$ | 35.8 | $27 \%$ |
| Male | $60-69$ | $67.0 \%$ | $90.9 \%$ | 37.7 | $27 \%$ |
| Male | $70-79$ | $74.4 \%$ | $105.6 \%$ | 40.9 | $21 \%$ |
| Male | $80-89$ | $84.3 \%$ | $107.1 \%$ | 45.7 | $8 \%$ |
| Male | $90+$ | $94.6 \%$ | $107.4 \%$ | 53.5 | $1 \%$ |
| Male | Total | $76.7 \%$ | $102.2 \%$ | 39.9 | $100 \%$ |
|  |  |  |  |  |  |
| Female | Under 30 | $56.3 \%$ | $65.2 \%$ | 27.3 | $4 \%$ |
| Female | $30-39$ | $100.5 \%$ | $114.7 \%$ | 31.0 | $9 \%$ |
| Female | $40-49$ | $72.2 \%$ | $104.2 \%$ | 34.8 | $16 \%$ |
| Female | $50-59$ | $72.0 \%$ | $81.2 \%$ | 36.9 | $23 \%$ |
| Female | $60-69$ | $88.3 \%$ | $95.6 \%$ | 38.8 | $19 \%$ |
| Female | $70-79$ | $94.4 \%$ | $114.8 \%$ | 41.9 | $19 \%$ |
| Female | $80-89$ | $89.1 \%$ | $123.6 \%$ | 46.0 | $9 \%$ |
| Female | $90+$ | $90.9 \%$ | $117.8 \%$ | 50.9 | $1 \%$ |
| Female | Total | $89.4 \%$ | $112.8 \%$ | 40.2 | $100 \%$ |

The A/E patterns are quite similar for both sexes. Looking at the 2001 VBT comparison, the under 30 age group is well below the expected basis, but then spikes upwards of $100 \%$ for attained age groups 30-39 and 40-49. This is likely due, at least in some part, to AIDS claims at these ages. The majority of the impact of AIDS claims was removed in the development of the VBT. Another cause could be selective lapsation since these policies were originally issued to relatively young policyholders. The data in these early age groups is also limited. The A/E ratios then dip below $100 \%$ for the next 2 age groups before climbing back above $100 \%$ for the balance of the older ages. The overall mortality ratio for males is $76.7 \%$ and $102.2 \%$ relative to the 1975-80 Basic Tables and the 2001 VBT respectively. For females, the overall mortality ratios are $89.4 \%$ and $112.8 \%$ respectively. The average duration of policies exposed increases with increasing attained age. Current ultimate experience is higher than anticipated in the VBT. The ultimate section of the 2001 CSO (of which the 2001 VBT was the starting point) is intended for the ultimate experience of currently issued policies under current underwriting standards.

## By Premium-paying Status

The table below shows results for the five year study period by decennial age groupings and totals for policies designated as either Premium-Paying or Paid-Up. Paid-Up policies do not include policies in a Reduced Paid-Up status or Extended Term Insurance. The results indicate Paid-Up policies experienced higher mortality, a trend that has been noticed in previous reports.

| 1995-2000 Ultimate Experience <br> (Policy Years 26 and over) <br> By Premium-Paying Status |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Attained <br> Age |  |  |  |  |  |  |  | Premium- <br> Paying | Paid-Up | Ratio | Premium- <br> Paying | Paid-Up | Ratio |
| Under 30 | $46.8 \%$ | $67.1 \%$ | 1.43 | $56.3 \%$ | $80.3 \%$ | 1.43 |  |  |  |  |  |  |  |
| $30-39$ | $82.5 \%$ | $113.9 \%$ | 1.38 | $97.3 \%$ | $136.0 \%$ | 1.40 |  |  |  |  |  |  |  |
| $40-49$ | $64.2 \%$ | $95.8 \%$ | 1.49 | $80.9 \%$ | $136.2 \%$ | 1.68 |  |  |  |  |  |  |  |
| $50-59$ | $50.6 \%$ | $70.0 \%$ | 1.38 | $66.1 \%$ | $97.5 \%$ | 1.47 |  |  |  |  |  |  |  |
| $60-69$ | $51.1 \%$ | $60.9 \%$ | 1.19 | $67.6 \%$ | $82.3 \%$ | 1.22 |  |  |  |  |  |  |  |
| $70-79$ | $55.0 \%$ | $68.3 \%$ | 1.24 | $76.6 \%$ | $95.3 \%$ | 1.24 |  |  |  |  |  |  |  |
| $80-89$ | $61.9 \%$ | $69.9 \%$ | 1.13 | $79.4 \%$ | $90.8 \%$ | 1.14 |  |  |  |  |  |  |  |
| $90+$ | $62.2 \%$ | $79.2 \%$ | 1.27 | $72.2 \%$ | $93.4 \%$ | 1.29 |  |  |  |  |  |  |  |
| Total | $56.2 \%$ | $70.2 \%$ | 1.25 | $74.5 \%$ | $92.2 \%$ | 1.24 |  |  |  |  |  |  |  |

## APPENDIX 1

Based on Face Amounts Exposed in Durations 25 and prior

|  | Exposure in $\$ 1,000,000$ |  |  |  | Units |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
|  | $95-96$ | $96-97$ |  | $97-98$ | $98-99$ |

## APPENDIX 2

## Exposure Percentages - Select Period

Based on Face Amounts Exposed in Durations 25 and prior

|  | \% <br> Exposure | 96-97 | 97-98 | 98-99 | 99-00 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  | 95-96 |  |  |  |  |
| By Medical Basis |  |  |  |  |  |
| Medical | 23\% | 22\% | 21\% | 21\% | 20\% |
| Paramedical | 37\% | 40\% | 42\% | 43\% | 46\% |
| Non-Medical | 40\% | 38\% | 36\% | 35\% | 34\% |
| Total | 100\% | 100\% | 100\% | 100\% | 100\% |
| By Issue Age |  |  |  |  |  |
| 0-9 | 6\% | 5\% | 5\% | 5\% | 5\% |
| 10-19 | 3\% | 3\% | 3\% | 3\% | 3\% |
| 20-29 | 17\% | 17\% | 16\% | 16\% | 15\% |
| 30-39 | 39\% | 39\% | 39\% | 39\% | 40\% |
| 40-49 | 23\% | 24\% | 24\% | 24\% | 24\% |
| 50-59 | 8\% | 9\% | 9\% | 9\% | 9\% |
| 60-69 | 3\% | 3\% | 3\% | 3\% | 3\% |
| 70 and over | 1\% | 1\% | 1\% | 1\% | 1\% |
| Total | 100\% | 100\% | 100\% | 100\% | 100\% |
| By Policy Year |  |  |  |  |  |
| 1-2 | 25\% | 25\% | 26\% | 26\% | 26\% |
| 3-5 | 30\% | 29\% | 26\% | 25\% | 26\% |
| 6-10 | 29\% | 28\% | 29\% | 28\% | 27\% |
| 11-15 | 11\% | 12\% | 13\% | 14\% | 15\% |
| 16-20 | 3\% | 4\% | 4\% | 5\% | 5\% |
| 21-25 | 2\% | 2\% | 2\% | 2\% | 2\% |
| Total | 100\% | 100\% | 100\% | 100\% | 100\% |
| By Amount |  |  |  |  |  |
| <\$25,000 | 5\% | 5\% | 4\% | 4\% | 3\% |
| \$25,000-\$49,999 | 7\% | 7\% | 6\% | 6\% | 6\% |
| \$50,000-\$99,999 | 16\% | 14\% | 13\% | 12\% | 12\% |
| \$100,000-\$249,999 | 34\% | 32\% | 31\% | 31\% | 30\% |
| \$250,000-\$499,999 | 15\% | 16\% | 18\% | 19\% | 19\% |
| \$500,000-\$999,999 | 11\% | 13\% | 13\% | 14\% | 14\% |
| 1,000,000 + | 11\% | 13\% | 14\% | 15\% | 15\% |
| Total | 100\% | 100\% | 100\% | 100\% | 100\% |
| By Smoking Status* |  |  |  |  |  |
| Non-Smoker | 89\% | 89\% | 90\% | 90\% | 91\% |
| Smoker | 11\% | 11\% | 10\% | 10\% | 9\% |
| By Sex |  |  |  |  |  |
| Male | 69\% | 69\% | 69\% | 69\% | 68\% |
| Female | 31\% | 31\% | 31\% | 31\% | 32\% |
| Total | 100\% | 100\% | 100\% | 100\% | 100\% |

## APPENDIX 3

Based on Face amounts exposed for Ultimate Period (Durations 26 and later)
1995 - 2000 Data Combined
Exposure in \$1,000,000 Units

| Attained Ages | Exposure |
| :---: | ---: |
| $25-29$ | $\$ 3,268$ |
| $30-34$ | $\$ 3,924$ |
| $35-39$ | $\$ 4,506$ |
| $40-44$ | $\$ 6,403$ |
| $45-49$ | $\$ 13,897$ |
| $50-54$ | $\$ 22,017$ |
| $50-59$ | $\$ 23,814$ |
| $60-64$ | $\$ 23,145$ |
| $65-69$ | $\$ 21,561$ |
| $70-74$ | $\$ 19,782$ |
| $75-79$ | $\$ 15,496$ |
| $80-84$ | $\$ 9,493$ |
| $85-89$ | $\$ 4,216$ |
| 90 and over | $\$ 1,541$ |
| Total | $\$ 173,063$ |

## APPENDIX 4

## List of Contributing Companies

Connecticut Mutual<br>Guardian<br>Lincoln National<br>Manufacturer's Life<br>Massachusetts Mutual<br>Metropolitan<br>Mutual Life of New York (MONY)<br>New York Life<br>Northwestern Mutual<br>State Farm<br>Travelers<br>USAA Life

## APPENDIX 5

| APPENDIX 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1975-80 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Modified |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ANB S\&U |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Combined |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Male |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Duration | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | Ultimate |
| Issue Age |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 71 | 0.00868 | 0.01333 | 0.01827 | 0.02377 | 0.02906 | 0.03255 | 0.03755 | 0.04179 | 0.04797 | 0.04993 | 0.05524 | 0.06757 | 0.08257 | 0.09936 | 0.11447 | 0.13205 |
| 72 | 0.00950 | 0.01456 | 0.02004 | 0.02595 | 0.03173 | 0.03542 | 0.04083 | 0.04547 | 0.05215 | 0.05441 | 0.06024 | 0.07369 | 0.09002 | 0.10821 | 0.12466 | 0.14363 |
| 73 | 0.01040 | 0.01593 | 0.02197 | 0.02840 | 0.03471 | 0.03864 | 0.04446 | 0.04948 | 0.05669 | 0.05921 | 0.06561 | 0.08031 | 0.09813 | 0.11784 | 0.13562 | 0.15605 |
| 74 | 0.01142 | 0.01750 | 0.02415 | 0.03120 | 0.03811 | 0.04234 | 0.04859 | 0.05398 | 0.06176 | 0.06446 | 0.07142 | 0.08748 | 0.10687 | 0.12819 | 0.14723 | 0.16912 |
| 75 | 0.01253 | 0.01924 | 0.02653 | 0.03430 | 0.04185 | 0.04644 | 0.05318 | 0.05894 | 0.06735 | 0.07018 | 0.07772 | 0.09520 | 0.11622 | 0.13918 | 0.15944 | 0.18261 |
| 76 | 0.01374 | 0.02110 | 0.02908 | 0.03762 | 0.04587 | 0.05086 | 0.05815 | 0.06435 | 0.07345 | 0.07641 | 0.08454 | 0.10349 | 0.12616 | 0.15077 | 0.17221 | 0.19652 |
| 77 | 0.01501 | 0.02305 | 0.03176 | 0.04109 | 0.05009 | 0.05553 | 0.06346 | 0.07019 | 0.08007 | 0.08319 | 0.09192 | 0.11235 | 0.13665 | 0.16289 | 0.18551 | 0.21085 |
| 78 | 0.01640 | 0.02516 | 0.03464 | 0.04480 | 0.05460 | 0.06052 | 0.06918 | 0.07652 | 0.08722 | 0.09049 | 0.09979 | 0.12167 | 0.14755 | 0.17538 | 0.19917 | 0.22560 |
| 79 | 0.01797 | 0.02751 | 0.03783 | 0.04887 | 0.05952 | 0.06597 | 0.07542 | 0.08337 | 0.09490 | 0.09825 | 0.10805 | 0.13132 | 0.15875 | 0.18814 | 0.21310 | 0.24077 |
| 80 | 0.01969 | 0.03008 | 0.04129 | 0.05328 | 0.06484 | 0.07184 | 0.08212 | 0.09070 | 0.10304 | 0.10641 | 0.11667 | 0.14133 | 0.17030 | 0.20125 | 0.22736 | 0.25636 |
| 81 | 0.02155 | 0.03285 | 0.04503 | 0.05802 | 0.07053 | 0.07810 | 0.08924 | 0.09844 | 0.11160 | 0.11495 | 0.12564 | 0.15169 | 0.18221 | 0.21474 | 0.24201 | 0.27237 |
| 82 | 0.02353 | 0.03582 | 0.04902 | 0.06308 | 0.07659 | 0.08474 | 0.09675 | 0.10655 | 0.12052 | 0.12381 | 0.13494 | 0.16243 | 0.19454 | 0.22867 | 0.25712 | 0.28880 |
| 83 | 0.02567 | 0.03903 | 0.05335 | 0.06855 | 0.08310 | 0.09179 | 0.10461 | 0.11495 | 0.12971 | 0.13291 | 0.14448 | 0.17345 | 0.20721 | 0.24300 | 0.27266 | 0.30565 |
| 84 | 0.02798 | 0.04254 | 0.05809 | 0.07452 | 0.09013 | 0.09930 | 0.11285 | 0.12364 | 0.13913 | 0.14219 | 0.15419 | 0.18469 | 0.22016 | 0.25767 | 0.28857 | 0.32292 |
| 85 | 0.03047 | 0.04633 | 0.06320 | 0.08093 | 0.09764 | 0.10725 | 0.12146 | 0.13264 | 0.14882 | 0.15170 | 0.16413 | 0.19618 | 0.23341 | 0.27268 | 0.30486 | 0.34061 |
| 86 | 0.03312 | 0.05036 | 0.06866 | 0.08776 | 0.10561 | 0.11562 | 0.13047 | 0.14198 | 0.15883 | 0.16149 | 0.17433 | 0.20796 | 0.24698 | 0.28806 | 0.32154 | 0.35872 |
| 87 | 0.03591 | 0.05462 | 0.07441 | 0.09496 | 0.11398 | 0.12440 | 0.13987 | 0.15169 | 0.16920 | 0.17159 | 0.18483 | 0.22007 | 0.26092 | 0.30383 | 0.33863 | 0.37725 |

## APPENDIX 5

| 1975-80 <br> Modified <br> Basic <br> ANB S\&U <br> Combined |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Female Duration Issue Age | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | Ultimate |
| 71 | 0.00398 | 0.00563 | 0.00740 | 0.00927 | 0.01127 | 0.01357 | 0.01622 | 0.01944 | 0.02326 | 0.02776 | 0.03406 | 0.04259 | 0.05266 | 0.06544 | 0.07876 | 0.09391 |
| 72 | 0.00437 | 0.00623 | 0.00823 | 0.01038 | 0.01268 | 0.01533 | 0.01836 | 0.02200 | 0.02627 | 0.03125 | 0.03831 | 0.04768 | 0.05867 | 0.07257 | 0.08696 | 0.10324 |
| 73 | 0.00482 | 0.00691 | 0.00918 | 0.01163 | 0.01425 | 0.01725 | 0.02067 | 0.02474 | 0.02948 | 0.03497 | 0.04276 | 0.05302 | 0.06500 | 0.08010 | 0.09563 | 0.11312 |
| 74 | 0.00538 | 0.00774 | 0.01032 | 0.01309 | 0.01606 | 0.01944 | 0.02325 | 0.02776 | 0.03298 | 0.03899 | 0.04750 | 0.05870 | 0.07171 | 0.08806 | 0.10478 | 0.12355 |
| 75 | 0.00602 | 0.00871 | 0.01163 | 0.01476 | 0.01810 | 0.02187 | 0.02609 | 0.03105 | 0.03676 | 0.04330 | 0.05256 | 0.06473 | 0.07881 | 0.09646 | 0.11443 | 0.13453 |
| 76 | 0.00676 | 0.00979 | 0.01309 | 0.01662 | 0.02035 | 0.02454 | 0.02918 | 0.03461 | 0.04083 | 0.04793 | 0.05796 | 0.07113 | 0.08632 | 0.10532 | 0.12458 | 0.14606 |
| 77 | 0.00756 | 0.01098 | 0.01470 | 0.01865 | 0.02281 | 0.02744 | 0.03253 | 0.03845 | 0.04520 | 0.05287 | 0.06370 | 0.07792 | 0.09727 | 0.11467 | 0.13525 | 0.15814 |
| 78 | 0.00848 | 0.01232 | 0.01649 | 0.02089 | 0.02549 | 0.03058 | 0.03613 | 0.04256 | 0.04986 | 0.05812 | 0.06980 | 0.08510 | 0.10265 | 0.12450 | 0.14644 | 0.17077 |
| 79 | 0.00955 | 0.01386 | 0.01850 | 0.02336 | 0.02842 | 0.03397 | 0.04000 | 0.04695 | 0.05482 | 0.06369 | 0.07623 | 0.09267 | 0.11144 | 0.13479 | 0.15813 | 0.18395 |
| 80 | 0.01077 | 0.01557 | 0.02071 | 0.02607 | 0.03159 | 0.03761 | 0.04413 | 0.05162 | 0.06007 | 0.06956 | 0.08300 | 0.10061 | 0.12066 | 0.14556 | 0.17033 | 0.19768 |
| 81 | 0.01210 | 0.01744 | 0.02311 | 0.02898 | 0.03498 | 0.04150 | 0.04852 | 0.05656 | 0.06561 | 0.07574 | 0.09012 | 0.10893 | 0.13029 | 0.15680 | 0.18305 | 0.21196 |
| 82 | 0.01354 | 0.01945 | 0.02568 | 0.03209 | 0.03860 | 0.04563 | 0.05317 | 0.06178 | 0.07144 | 0.08223 | 0.09757 | 0.11763 | 0.14035 | 0.16850 | 0.19627 | 0.22679 |
| 83 | 0.01509 | 0.02160 | 0.02843 | 0.03540 | 0.04244 | 0.05000 | 0.05807 | 0.06727 | 0.07756 | 0.08903 | 0.10536 | 0.12671 | 0.15083 | 0.18067 | 0.21000 | 0.24217 |
| 84 | 0.01676 | 0.02392 | 0.03136 | 0.03892 | 0.04650 | 0.05461 | 0.06323 | 0.07304 | 0.08398 | 0.09614 | 0.11349 | 0.13617 | 0.16172 | 0.19331 | 0.22424 | 0.25810 |
| 85 | 0.01856 | 0.02639 | 0.03448 | 0.04264 | 0.05078 | 0.05946 | 0.06865 | 0.07908 | 0.09068 | 0.10356 | 0.12197 | 0.14600 | 0.17304 | 0.20642 | 0.23900 | 0.27458 |
| 86 | 0.02048 | 0.02901 | 0.03778 | 0.04658 | 0.05529 | 0.06456 | 0.07433 | 0.08539 | 0.09768 | 0.11129 | 0.13078 | 0.15622 | 0.18477 | 0.22000 | 0.25426 | 0.29161 |
| 87 | 0.02251 | 0.03179 | 0.04127 | 0.05072 | 0.06003 | 0.06990 | 0.08026 | 0.09198 | 0.10497 | 0.11933 | 0.13993 | 0.16681 | 0.19693 | 0.23405 | 0.27003 | 0.30919 |


[^0]:    ${ }^{1}$ See U.S. Population Mortality Improvement by Doug Doll, Product Matters, July 2003

[^1]:    * A/E Ratio for Nonsmokers and Smokers was calculated using the smoker distinct versions of the 2001 VBT.
    **To obtain a similar measure as the 1975-80 Ratio, the Ratio of smoker to nonsmoker mortality for the 2001 VBT was calculated by using the nonsmoker table as the expected basis for both smokers and nonsmokers and taking A/E Smoker / A/E Nonsmokers.

