# UNRELEASED CAPITAL GAINS ON COMMON STOCKS AS REQUIRED SURPLUS BY DAVID INGRAM

"Unreleased Capital Gains" is that I'm talking about a situation where realized and un-realized capital gains are annually placed in a fund and a percent of that fund is released into income and/or surplus annually. We are using this type of system in our management basis "Modified GAAP" statement. I have also done some work comparing this method to the workings of the MSVR but have never written it up.

This memo will discuss the implications of the use of the fund of unreleased capital gains as Required Surplus.

## Idealized Fund Value

In an idealized environment where:

C = capital gains rate

G = growth rate of common stock holdings

R = release rate of capital gains

and they are all constants, the unreleased capital gains  $U_{\leftarrow}$  will be  $U_{\leftarrow} = (C \times F_{\leftarrow} + U_{\leftarrow}) \times (I - R)$ 

where  $F_c$  is the amount of common stock holdings at the end of year t. The ratio of unreleased capital gains to the common stock holdings will reach a limit of  $\lim_{n \to \infty} \frac{C \times (1-R)}{n}$ 

Here are some sample values:

_Ē_	_6_	_ <u>R</u> _	Ratio
10%	10%	15%	34%
10%	10%	25%	21%
10%	5%	25%	25%
10%	5%	30%	20%
15%	0%	20%	60%
15%	0%	40%	23%
107	07	15%	57%

# Setting the Ratio

If C is actually a random function with an expected mean  $\overline{C}$  and  $\overline{G}$  is controlled by management to a planned mean over time of  $\overline{g}$ , then R can be set so that the ratio of unreleased capital gains will approach a pre-determined value, s.

If s is the desired Required Surplus ratio, the unreleased capital gains will tend to be a fund which varies around the desired Required Surplus value.

#### Suitability as Required Surplus

This fund will perform the function of required surplus by cushioning the company from fluctuations in capital gains. When there are excessive capital losses, the fund will be depleted and will build back up with future capital gains. They will be released over time in a stable manner.

## Management Discretion

While this system will work over the long term, there is a very good probability that short periods of time will arise when the fund of unreleased capital gains will be too small to be an acceptable amount of required surplus or that the fund will grow too large, resulting in unacceptably long delays in releasing gains to policyholders. Management discretion should be exercised to change the rate of release of these funds to speed up the return to acceptable levels.

For example, if the desired required surplus level is 33%, management discretion could be used when the fund was below 20% or above 40%.

#### Pricing

Pricing should be based on the expected level of capital gains  $\tilde{c}$  and the desired Required Surplus ratio s.

#### Start-up

For a new common stock portfolio, the unreleased capital gains will take many years to build up to the ultimate level. Over that time period, released capital gains will also be below the ultimate level which depresses yields. The following shows the build-up for a common stock portfolio with no growth, a level 10% capital gains and a 15% release rate:

Released	Unreleased
CG as % of	C6 as % of
Actual	_Portfolio
15.0%	8.5%
27.8%	15.7%
38.6%	21.9%
47.8%	27.1%
55.6%	31.57
80.3%	45.5%
91.3%	51.7%
96.1%	54.5%
98.3%	55.71
99.2%	56.3%
	CG as % ofActual 15.0% 27.8% 38.6% 47.8% 55.6% 80.3% 91.3% 96.1% 98.3%

Here, the ultimate ratio for the unreleased fund is 57%.

The build-up is slower in a growing portfolio and the rate problem is ever present. If the above portfolio were to grow at 10%, the released capital gains would stabilize at 66% of actual capital gains. This would mean that only 6.6% of the 10% capital gains would be released to be paid out as long as the fund is growing.

A solution would be to provide some start-up amount to the fund of unreleased capital gains. This would allow the fund to have sufficient dollars for required and would allow rates in the early years to be reasonable. The repayment of the start-up fund could be from excess fund amounts when they arise. Repayments would be made prior to any excess release.

Growth of the portfolio has the effect of Astarting the build-up the new amounts in the portfolio. Consideration should also be given to providing some start-up funding of portfolio growth.

#### Mod-GAAP Statement

The use of the unreleased Capital Gain fund as required surplus would imply that a liability <u>not</u> be created for these amounts so that the level of the fund would be directly reflected in surplus.

## Illustrations

Attached are several illustrations of this procedure.

## Comments on Illustrations

Illustration 1 - Zero portfolio growth
level 10% capital gains
15% release of capital gains
zero start-up balance

In 10 years, the capital gains released is only at 80% of actual.

Illustration 2 - 10% portfolio growth
level 10% capital gains
15% release of capital gains
zero start-up balance

The capital gains released levels out at 66% of actual.

Illustration 3 - 3% portfolio growth
level 10% capital gains
21.5% release of capital gains
zero start-up balance

Release rate set to obtain 33% balance of unreleased capital gains.

- Illustration 4 3% portfolio growth
  level 10% capital gains
  21.5% release of capital gains
  start-up balance of 25% on all portfolio increases
- Illustrations 5-7 3% portfolio growth
  randoa capital gains
  21.5% release of capital gains
  start-up balance of 25% on all portfolio increases
- Illustration 5 -High capital gains results in excess amounts of un-released gains. Entire start-up balance could be repaid and some funds disbursed under management discretion.
- Illustration 6 Average capital gains of 10.4% result in a fund which averages 35.4% as desired. However, low capital gains in years 6-9 resulted in an unacceptably low fund balance in years 7-10 (and to very low returns).

Jllustration 7 Lower average capital gains still maintain a fund which is
adequate in all but years 14-18 due to 5 years of capital
losses in years 13-17.

which is the correct rate for a 6.7% capital gains.

Illustration 8 Very low capital gains of 6.7% result in a fund which is
below 20% in 10 of the 30 years illustrated. Here, the percent
Capital Gains released is actually higher than the actual capital
gains (6.9% vs. 6.7%). This is due to the start-up amounts being
released. Management discretion would be needed to correct this
situation. For example, the release rate could be changed to 14.8%

										UNRELEASED	
		7.5%	101	1	CURRENT	15.0%	Z K	ODIFIED		CAP SAINS	
	PORTFOLIC	DIVIDEND	CURRENT	CURR	TOTAL	RELEASED	CG	TETAL I	UNRELEAGED	as % of	START-UP
YELE	BDY #	INCOME	CAP BAINS	CE	RETURN	CAP SAINS	RELEASED	RETURN	CAP BAINS	ECY VALUE	BALANCE
LEFT	DO: 4	1.100110	3 4				•		\$0		
•	\$1,000,000	\$75,000	\$100,000	10.00%	13.50%	\$15,000	1.50%	5.00%	\$B5,300	E.511	\$0
,	\$1,000,000		\$100,000	10.00%	13.501	\$27,750	2.78%	6.28%	\$157,250	15.73%	\$0
	\$1,000,000		\$100,000	10.00%	17.50%	\$32,588	3.86%	7.36%	\$218,560	21.67%	\$9
Ž	\$1,000,000		\$100,000	10.00%	17.50%	\$47,799	4.78%	8.251	\$270,853	27.097	\$0
5	\$1,000,000		#100.000	10.00%	13.50%	\$55,629	5.551	9.061		31.52%	\$0
- 4	\$1,000,000		\$100.000	19.001	13.501	\$62,295	6.23%	9.73%		35.29%	\$0
7		•	\$100,000	10.001	17.50%	\$27,942	6.77%	10.29%			\$0
9	\$1,000,000	-	\$100,000	10.001	13.50%	\$72,751	7.28%	10.787			\$0
9	\$1,000,000		\$100,000	10.00%	13.50%	\$7£,839	7.68%	11.161			\$0
10	\$1,000,000	•	\$100,000	10.00%	13.50%	\$20,313	8.031	11.53%	\$455,105	45.517	\$3
11	\$1,000,000		\$100,000	10.00%	:3.50%	£82,266	8.331	11.937	,		\$0
12	\$1,000,000		\$100,000	10.00%	13.50%	\$85,776	8.52%	12.03%	\$486,663		\$0
13	\$1,000,000		\$100,000	10.00%	13.50%	\$87,909	8.79%	12.29%	•		20
14	\$1,000,000	• ,	\$100,000	10.00%	13.50%	\$29,723	€.971	12.47%	\$508,431	50.84%	\$0
15	\$1,000,000		\$100,000	10.00%	13.50%	\$91,265	9.132	12.637			\$0
16	\$1,000,000	•	\$100,000	10.007	13.502	\$92,575	9.257	12.76%	•		\$C
:7	\$1,000,000		\$100,000	10.00I	13.56%	\$93,689	9.37%	12.877	•		\$0
18	\$1,000,000		\$100,000	10.00%	13.501	\$94,635	9.46%	12.967			\$0
15	\$1,000,000	\$35,000	\$100,000	10.00%	13.50%	£95,440	9.54%	13.047			\$C
20	\$1,000,000		\$100,000	10.007	13.50%	\$96,124	9.617	13.117			\$0
21	\$1,000,000	135,000	\$100,000	10.00%	13.507	\$96,705	9.671	13.17%			\$0
22	\$1,000,000	\$35,000	\$100,000	10.007	13.50%	\$97,200	9.72%	13.221			\$C
23	\$1,000,000	\$35,000	\$100,000	10.007	13.50%	\$97,620	9.76%	13.267			\$0
24	\$1,000,000	\$35,000	\$100,000	10.007	13.501	\$97,977	9.80%	13.30%	•		\$0
25	\$1,000,000	\$35,000 °	\$100,000	10.007	13.50%	\$98,280	9.837	13.337			\$0
25	\$1,000,000	\$35,000	\$100,000	10.00%	13.50%	\$98,538	9.85%	13.357			\$0
27	\$1,000,000	\$35,000	\$100,000	10.00%	13.507	\$98,757	9.881	13.327			\$0
28	\$1,000,000	\$35,000	\$100,000	10.00%	13.507	\$98,944	9.89%	13.39%			\$0
29	\$1,000,000	\$35,000	\$100,000	10.00%	13.507	\$99,102	9.51%	13.417	,		\$0
30	\$1,000,000	\$35,000	\$100,000	10.00%	13.50%	\$99,237	9.92%	13, 427	\$562,343	56.237	\$0
31	\$1,000,000									4: 449	
			AVERAGE	10.07	13.50%		8.13%	11.637		46.041	

# GROWTH RATE CI

# ILLUSTRATION 2

									UNRELEASED	
		7.5%	101	ž	CURRENT	15.0%	7 7	IOD IFIED	CAP BAINS	
	FORTFOLIS	DIVIDEND	CURRENT	CURF	TOTAL	RELEASED	CS	TOTAL UMRELEASES	as % of	START-UP
VEAS	BCY #	INCOME	CAP SAINS	55	RETURN	CAR BAINS	RELEASED	RETURN CAP SAINS	ECY VALUE	BALANCE
					,				10	
	\$1,000,000	\$35,000	\$100,000	10.00%	13.50%	\$15.000	1.50%	5.00% \$85,00	0 7.732	\$0
	\$1,100,000	\$3E,500	\$110,000	10.007	13.50%	\$29,250	2.66%	6.15% \$145,75	10 13.70%	<b>3</b> C
	\$1,210,000	\$42,350	\$121,000	10.00%	13.50%	\$40,013	3.55%	7.05% \$243,73	8 18.317	\$0
j	\$1,331,000	\$45,535	\$133,100	10.00%	13.50%	\$55,526	4. 25%	7.75% \$320,31	2 21.88%	\$0
	\$1,464.100	\$51,244	\$146,410	10.00%	13.50%	\$70 <b>,9</b> 08	4.76%	8.2BX \$396,75	4 24.63%	\$0
į	\$1,610,510	\$56,366	\$161,051	10.00%	13.50%	\$83,565	5.191	B.69% 3474,10	0 26.761	\$0
7	\$1,771,561	\$52,005	\$177,156	10.007	:3.50%	\$97,689	5.517	9.01% \$553,58	8 28.412	\$0
9	\$1,948,717	\$48,205	\$194,872	10.00%	13.50%	\$112,266	5.76%	9.25% \$636,17	3 29.66%	\$0
5	\$2,143,599	\$75,026	\$214,359	10.007	13.507	\$127,580	5.95%	9.45% \$722,95	2 30.662	\$0
10	\$2,357,948	\$82,528	\$235,795	10.00I	13.50%	\$143,B12	6.107	9.60% \$814,73	5 31.427	\$0
::	\$2,593,742	\$90,781	\$259,374	10.007	13.50%	\$161,146	6.21%	9.717 \$713,18	3 72.012	\$C
12	\$2,853,117	\$99,859	\$285,312	10.00%	13.50%	\$179,771	6.30%	9.80% \$1,01E,70	3 32.461	\$0
13	\$3,138,426	\$109,845	\$313,843	10.00I	13.50%	\$195,882	6.37%	9.87% \$1,132,66	4 32.611	\$0
14	\$3,452,271	\$120,829	\$345,227	10.00%	13.50%	\$221,684	6.42%	9.92% \$1,256,20	33.087	\$0
15	\$3,797,498	\$132,912	\$379,750	10.00%	13.50%	\$245,394	6.46%	9.967 \$1,390,56	4 33.29%	\$0
16	\$4,177,248	\$146,204	\$417,725	10.007	13.50%	\$271,243	6.497	9.997 \$1,537,04	5 33.45%	\$0
17	\$4,594,973	\$160,824	\$459,497	10.00%	13.507	\$299,481	6.527	10.02% \$1,697,06	1 33.58%	\$0
18	\$5,054,470	\$176,906	\$505,447	10.00%	13.50%	\$330,375	6.54%	10.04% \$1,872,13	2 33.671	\$0
19	\$5,559,917	\$194,597	\$555,992	10.0CZ	13.50%	\$364,219	٤.557	10.05% \$2,063,90		\$0
20	\$6,115,909	\$214,057	\$611,591	10.007	13.50%	\$401,324	6.567	10.06% \$2,274,17		\$0
21	\$6,727,500	\$235,462	\$672,750	10.001	13.50%	\$442,038	£.57%	10.07% \$2,504,88		\$0
22	\$7,400,250	\$259,009	\$740,025	10.007	13.50%	\$485,736	6.58%	10.0E% \$2,75B,17		\$0
23	\$8,140,275	\$284,910	\$814,027	10.002	13.50%	\$535,830	6.5B%	10.08% \$3,036,37		\$0
24	\$8,954,392	\$313,401	\$895,430	10.00%	13.50%	\$589,770	6.591	10.097 \$3,342,03		\$0
25	\$9,849,733	\$344,741	\$984,973	10.00Z	13.50%	\$649,050	5.591	10.09% \$3,677,95		\$0
26	\$10,834,706	\$379,215	\$1,083,471	10.007	13.50%	\$714,214	6.591	10.09% \$4,047,21		\$0
27	\$11,919,177	\$417,136	\$1,191,815	10.00Z	13.50%	\$785,854	6.59%	10.09% \$4,453,17		\$0
28	\$13,109,994	\$458,850	\$1,310,999	10.00%	13.501	\$864,626	6.60%	10.10% \$4,899,54		\$0
29	\$14,420,994	\$504,735	\$1,442,099	10.00%	13.50%	\$951,247	6.607	10.10% \$5,390,39		\$0
30	\$15,863,093	\$555,208	\$1,586,309	10.00%	13.50%	\$1,046,506	6.607	10.10% \$5,930,20	2 33.99%	\$0
31	\$17,449,402									
			AVERAGE	10.01	13.50%		5.851	9.35%	30.151	

# GROWTH RATE 10%

			***		MICRENT	21 52		ODICICA		UNRELEASED	
		3.57	101	Z Z	CURRENT	21.57		ODIFIED		CAP GAINS	OTABT US
VCAR	PORTFOLIO	DIVIDEND	CURRENT	CURR	TOTAL	RELEASED	C3		UNRELEASED	35 7 57 600 MACHE	START-UP
TEAN	BOY #	INCORE	CAP BAINS	CO	RETURN	CAP EAINS	RELEASED	KE: UKN	CAP BAINS	EDY VALUE	EALANCE
	** *** ***	ATE AAA	A100 000	10,00%	17 EOV	ASI EAA	2.151	5.657	\$0 470 FAA	7.62%	٨.
	\$1,000,000	•	\$100,000		13.50%	121,500					\$0 \$0
2	1		\$103,000	10.00%	13.50%	\$39,023	7.79%	7.291			
3	3 3 .		\$102,090	10.007	13.50%	\$53,442	5.04%	8.541	,		\$0
4	1		\$109,273	10.00%	13.507	\$65,446	5.997	9.49%	,	21.20%	\$0
5	\$1,125,509		\$112,551	10.00%	13.50%	\$75,573	£.7!%	10.21%	•	23.80%	\$0
5			\$115,927	10.00%	13.507	\$84,249	7.27%	10.77%		25.76%	\$0
- 7	\$1,194,052		\$119,405	10.00%	:3.501	\$91,808	7.697	11.19%		27.262	\$(
8			\$122,997	10.00Z	13.50%	\$98,511	3.017	11.517	\$357,681	28.397	\$0
Ģ	\$1,266,770		\$126,677	10.00%	13.50%	\$104,567	B. 25%	11.75%	,	29.26%	\$0
10	\$1,304,773	\$45,567	\$130,477	10.00%	13.50%	\$110,138	3.447	11.94%	\$402,131	29.92%	\$0
11	\$1,343,916	\$47,037	<b>\$134,39</b> 2	10.00%	13.50%	\$115,352	9.581	12.05%	\$421,170	30.431	\$0
12	\$1,384,234	\$48,448	\$138,423	10.00%	13.50%	\$120,313	8.69%	12.192	\$439,281	_ 30.81%	\$0
13	\$1,425,761	\$49,902,	\$142,576	10.00%	13.50%	\$125,099	6.77%	12.27%	\$455,758	31.102	\$0
14	\$1,468,534	\$51,399	\$14£,853	10.00%	13.50%	\$129,776	8.B47	12.34%	\$473,835	31.337	\$0
15	\$1,512,590	\$52,941	\$151,259	10.00%	13.50%	\$134,395	8.897	12.39%	\$490,699	31.50%	\$0
16	\$1,557,967	\$54,529	\$155,797	10.007	13.53%	\$138,996	3.92%	12.42%	\$507,499	31.637	\$0
17	\$1,604,706	\$56,165	\$160,471	10.007	13.501	\$143,613	3.95%	12.45%	\$524,356	31.72%	\$0
13	\$1,652,948	\$57,850	\$145,285	10.007	13.50%	\$148,273	B.97%	12.47%	\$541,368	31.807	\$0
19	\$1,702,433	\$59,585	\$170,243	10.00%	13.50%	\$152.996	8.997	12.497	\$558,615	31.86%	\$0
20	\$1,753,506	\$61,373	\$175,351	10.00%	13.50%	\$157,803	7.00%	12.50%	\$576,163	31.907	\$0
21	\$1,806,111	\$63,214	\$180,611	10.007	13.50%	\$162,706	9.01%	12.517	\$594,068	31.93%	\$0
22	\$1,860,295	\$65,110	\$186,029	10.001	13.50X	\$167,721	9.02%	12.52%	\$612,376	31.961	\$0
23	\$1,916,103	\$67,064	\$191,610	10.007	13.50%	\$172,857	9.02%	12.52%	\$631,129	31.95%	\$0
24	\$1,973,587	\$69.076	\$197,359	10.00%	13.50%	\$178,125	9.031	12.537	\$650,363	31.99%	\$0
25	\$2,032,794	\$71.148	\$203,279	10.00%	13.50%	\$183.533	9.037	12.53%	\$670,109	32.00%	\$0
26	\$2,093,778		\$209,379	10.007	13.501	\$189,090	9.03%	12.53%	\$690,397	32.017	\$0
27	\$2,156,591	\$75,481	\$215,659	10.00%	13.50%	\$194,802	. 9.03%	12.53%	\$711,254	32.02%	\$0
29	\$2,221,289		\$222,129	10.0CX	13.50%	\$200,677	9.03%	12.537	\$732,706	32.021	\$0
29	\$2,287,928	\$80,077	\$228,793	10.00%	13.507	\$206,722	9.04%	12.547	\$754,776	32.031	\$0
30	\$2,356,566	\$82,480	\$235,457	10.007	13.50%	\$212,943	9.041	12.54%	\$777,490	32.03%	\$0
31	\$2.427.262	.,	1			,					
	1		AVERAGE	10.0%	13.50%		3.07%	11.57%		28.621	

										UNRELEASED	
		3.5%	157	I	CURRENT	21.5%	Z M	COLFIED		CAP GAINS	START-UP
	PORTFOLIC	DIVIDEND	CURRENT	CURE	TOTAL	RELEASED	ES	TOTAL 1	UNRELEASED	as I oi	BALANCE
YEAR	BCY #	INCOME	CAP CAINS	CS	RETURN	CAP SAINS	RELEASED	RETURN (	DAP GAINS	EDY VALUE	BOY
									\$250,000		
1	\$1,000,000	\$35,000	\$100,000	10.00%	13.501	\$75,250	7.532	11.037	\$282.250	27.40%	\$250,000
2	\$1,030,000	\$32,050	\$103,600	10.00%	13.50%	\$82,829	B. C47	11.547	\$310,148	27.23%	\$257,500
3	\$1,060,900	\$37,132	\$104,090	10.00%	13.50%	\$89,491	E.44Z	11.947	\$334,702	30.637	\$285,225
4	\$1,092,727	\$38,245	\$109,273	10.007	13.50%	\$95,455	E.74%	12.24%	\$354,716	31.697	\$273,182
5	\$1,125,509	\$39,393	\$112,551	10.00%	13.50%	\$100,892	B.967	12.46%	\$376,816	32.50%	\$281,377
5	\$1,159,274	\$40,575	\$115,927	10.00%	13.50%	\$105,940	9.14%	12.64I	\$395,498	33.127	\$289,819
7	\$1,194,052	\$41,792	\$119,40E	10.00%	::.501	\$110,704	9.27%	12.77%	\$413,154	23.591	\$298,513
3	\$1,229,874	\$43,046	\$122,987	10.00%	13.50%	\$115,270	9.37.	12.971	\$430,095	33.95%	\$307,468
7	\$1,266,770	\$44,337	\$126,677	10.00%	13.50%	\$119,706	9.45%	12.95%	\$446,567	34,231	\$316.693
10	\$1,304,773	\$45,667	\$130,477	10.00%	13.50%	\$124.065	9.517	13.017	\$462,765	34.43%	\$326,193
11	\$1,343,916	\$47,037	\$134,372	10.00%	13.50%	\$128,389	9.55%	13.051	\$478,848	34.591	\$335,979
:2	\$1,384,234	\$48,448	\$138,423	19.00%	13.50%	\$132,713	9.572	13.097	\$494,940	34.71%	\$346,059
13	\$1,425,761	\$49,902	\$142,576	10.007	13.50x	\$137,066	9.617	13.117	\$511,143	34.E1Z	\$356,440
14	\$1,468,534	\$51,399	\$146,853	10.00%	13.50I	\$141,467	9.632	13.137	\$527,541	34.882	\$367,133
15	\$1,512,590	\$52,941	\$151,259	10.60Z	13.507	\$145,942	9.651	13.157	\$544,203		\$378,147
15	\$1,557,967	\$54,529	\$155,797	10.007	13.507	\$150,500	9.£6%	13.167	\$561,184	34.977	\$389,492
17	\$1,604,706	\$56,165	\$160,471	10.00%	13.50%	\$155,156	9.67%	13.172	\$578,534		\$401,177
18	\$1,652,848	\$57,850	\$165,2B5	10.60%	13.50%	\$159,921	9.687	13.187	\$596,294		\$413,212
19	\$1,702,433	\$59,585	\$170,243	10.007	13.50%	\$164,204	9.687	13.18%	\$614,500	35.04%	\$425,608
20	\$1,753,506	\$61,373	\$175,351	13.00%	13.50%	\$169,818	9.681	13.18X	\$633,184		\$438,377
21	\$1,806,111	\$63,214	\$180,411	10.00%	13.50%	\$174,966	9.697	13.197	\$652,375	35.07%	\$451,528
22	\$1,960,295	\$65,110	\$1B6,029	10.007	13.50%	\$180,257	9.697	13.19%	\$672,100	35.08%	\$465,074
23	\$1,916,103	\$67,064	\$191,510	10.007	13.507	\$185.698	9.597	13.197	\$692,3E3	35.027	\$479,026
24	\$1,973,587	\$69,076	\$197,359	10.00I	13.50%	\$191,295	9.671	13.197	\$713,249	35.097	\$493,397
25	\$2,032,794	\$71,146	\$203,279	10.00%	13.50%	\$197,054	9.697	13.19%	\$734,721	35.677	\$508,199
26	\$2,093,778	\$73,282	\$209,378	10.00%	13.50%	\$202,78:	9.69%	13.19%	\$75£,821	35.09%	\$523,444
27	\$2,156,591	\$75,481	\$215,659	10.007	13.50%	\$209,0B3	9.70%	13.207	\$779,571	35.107	\$539,148
28	\$2,221,289	\$77,745	\$222,129	10.067	13.50%	\$215,366	9.70%	13.207	\$802,994	35.10Z	\$555,322
29	\$2,287,928	\$80,077	\$228,793	16.007	13.50%	\$221,834	9.70%	13.207	\$827,112	35.10%	\$571,982
30	\$2,356,566	\$82,480	\$235,657	10.007	13.50%	\$228,495	9.70%	13.207	\$851,948	35.10%	\$589,141
31	\$2,427,262										
			AVERABE	10.01	13.507		9.39%	12.897		34.021	

# GROWTH RATE JZ

# ILLUSTRATION 5

										UNFELEASED	;
		3.57	RANDOM	7.	CURRENT	21.53	1 1	99 IF LES		CAP GAIMS	START-UP
	PORTFOLIO	DIVIDEND	CURRENT	CLIRR	TOTAL	RELEASED	22	TOTAL 1	MRELEASED	as 2 of	BALANCE
YEAR	SEY #	INCOME	CAP SAINS	CS	RETUR	CAP GAINS	RELEASED	RETURN C	AP BAINS	EDY VALUE	ROA
									\$250,000		
1	\$1.000,000	\$35,000	\$91,126	9.117	:2.£1%	\$73,342	7.33%	10.937	\$275,284	26.732	\$250,000
2	\$1.030,000	\$26,050	\$172,461	16.747	20.247	\$96,255	9.357	12.85%	\$359,204	33.96%	\$257,500
3	\$1.040,900	\$27,122	\$24,922	2.35%	5.85%	\$82,587	7.70%	11.26%	\$309,496	28.327	\$265,225
4	\$1,092,727	\$38,245	\$314,217	28.741	32,441	\$174,528	12.311	15.817	\$499,386	44.37%	\$273,162
5	\$1,125,509	\$39,393	(\$109,990)	-9.77%	-6.27%	\$83,719	7.44%	10.94%	\$314,112	27.16%	\$2B1,377
Ŧ		\$40,575	\$69,311	5.987	9.48%	\$E2.436	7.11%	10.617	\$309,682	25.94%	\$289,819
7	\$1.194,052	\$41,792	\$320,652	26.85%	30.35%	\$135,522	11.357	14.65%	\$503,767	40.96%	\$298,513
3	\$1,229,874	\$43,046	\$111,892	7.10%	12.50%	\$132,367	10.761	14.25%	\$492,517	32.88%	\$307,468
9	\$1,266,770	\$44,337	\$156,532	12.36%	15.857	\$179,545	11.022	14.52%	\$519,004	39.787	\$316,693
10	\$1,304,773	\$45,667	\$215,374	16.597	20.08%	\$158,106	12,121	15.62%	\$567,057	43.58%	\$326,193
11	\$1,343,916	\$47,037	\$360,332	26.817	30.317	\$203,689	15.167	18.661	\$753,7E0	54.45%	\$335,979
12	\$1.384,234	\$48,448	\$403,770	29.17%	32.67%	\$248,873	17.98%	21.487	\$919,059	. 64.46%	\$346,053
17	\$1,425,761	\$49,902	\$302,327	21.20%	24.701	\$262,598	18.42%	21.927	\$959,4B1	66.02%	\$356,440
14	\$1,468,534	\$51,399	\$51,907	3.531	7.03%	\$219,599	14.95%	18.451	\$812,804	53.742	\$367,133
15	\$1,512,590	\$52,941	(\$86,226)	-5.70%	-2.201	\$156,214	10.331	13.837	\$581,70B	37.347	\$378,147
16	\$1,557,967	\$54,529	\$239,177	15.352	18.657	\$176,490	11.337	14.837	\$656,079	40.88%	\$389,492
17	\$1,604,706	\$56,165	\$365,665	22.791	26.271	\$219.675	13.697	17-197	\$814,104	49.25%	\$401,177
18	\$1,652,848	\$57,850	\$73,657	4.467	7.967	\$190,869	11.55%	15.05%	\$709,289	41.667	\$413,212
19	\$1,702,433	\$59,585	\$365,563	21.472	24.97%	\$231,093	13.572	17.072	\$856,527	48.85%	\$425,608
20	\$1,753,506	\$61,373	\$184,697	10.53%	14.037	\$223,863	12.771	16.27%	\$830,512	45.98%	\$438,377
21	\$1,806,111	\$63,214	\$237,247	13.147	16.647	\$229,568	12.717	16.217	\$851,737	45. 79%	\$451,528
	\$1,860,295		\$365,434	20.72%	24,22%	\$265,992	14.307	1,7.80%	\$985,131	51.41%	\$465,074
	\$1,716,:03	\$67,064	\$123,905	6.47%	9.971	\$238,443	12.447	15.947	\$884,964		\$479,026
	\$1,773,587	\$69,076	\$260,923	13.221	16.72%	\$246,366	12.487	15.98%	\$914,323		\$493,397
25	\$2,032,794	\$71,148	(\$45,145)	-2.27%	1.20%	\$186,658	9.18%	12.68%	\$696,766	33.29%	\$508,100
25	\$2,093,778	\$73,282	\$542,793	25.921	29.421	\$266,505	12.73%	16.23%	\$988,757	45.85%	\$523,444
	\$2,156,591	\$75,4B!	\$645,909	29.95%	33.45%	\$351,453	16.307	19.807	1,299,388	59.501	\$539,148
26	\$2,221,289	\$77,745	\$411,994	18.55%	22.051	\$367,947	16.567	20.067 1	1,350,094	59.451	\$555,322
25	\$2,287,928	\$80,077	\$572,633	25.03%	28.53%	\$415,536	18.161	21.667	1,534,350	65.117	\$571,982
30	\$2,356,566	\$82,4B0	\$557,233	23.651	27.15%	\$449,690	19.057	22.5EX 1	1,659,567	68.377	\$589,141
3:	\$2,427,262										
			average	14.7%	18.247		12.687	16.197		45.651	

		7 50	FAURON		AUARENT	n			UNRELEASET	
	2007501 10	3.51	RANDON	I	CURRENT	21.5%		ODIFIED	CAP EAINS	
	PORTFOLIO	DIVIDEND	CURRENT	CUER	TOTAL	RELEASED	CG	TOTAL UNRELEASED	as % o-	BALANCE
YEAR	BCY ●	INCOME	CAP SAINS	CB,	RETURN	CAP SAINS	RELEASED	RETURN CAP GAINS	EDY VALUE	80Y
								\$250,000		
:	\$1,000,000		\$42,018	4.20%	7.701	\$02,784	6.28%	9.78% \$236,73		\$250,000
2	\$1,030,000		\$133,722	13.47%	16.977	\$80,720	7.84%	11.34% \$302,45		\$257,500
3	\$1,060,900	•	(\$101.242)	-9.54%	-6.047	\$40,262	4.087	7.58% \$165,91		\$265,225
4	\$1,092,727	\$38,245	\$193,559	19.70%	21.79%	\$78,432	7.:8%	10.651 \$294,58		\$273,182
5	\$1,125,509		\$165,778	14.73%	18.23%	\$98,974		12.27% \$369,810		
ŝ	\$1,159,274		(\$62,530)	-5.391	-1.897	\$66,065	5.70%	9.201 \$249,909		
7	\$1,194,052		(\$34,847)	-2.92%	0.58%	\$46,238	3.87%	7.37% \$177,779		\$298,513
8	\$1,229,874		(\$34,959)	-2.84%	0.66%	\$20,704	2.501	6.001 \$121,330		\$307,462
9	\$1,266,770	\$44,337	(\$6,523)	-0.51%	2.99%	\$24,663	1.95%	5.45% \$99,624	7.642	\$316,693
10	\$1,304,773	\$45,667	\$112,170	3.60%	12.10%	\$45,536	3.49%	6.992 \$176,04	13.10%	\$326,193
11	\$1,343,916	\$47,027	\$300,450	22.371	25.87%	\$102,489	7.631	11.137 \$384,264	27.76%	\$335 <b>,9</b> 79
12	\$1,384,234	\$48,448	\$331,543	23.95%	27.45%	\$153,903	11122	14.621 \$572,308	40.147	\$346,058
13	\$1,425,761	\$49,902	(\$64,040)	-4.49%	-0.991	\$109,277	,7.66%	11.161 \$409,682	27.901	\$356,440
14	\$1,468,534	\$51,399	\$213,870	14.56%	18.06%	\$134,064	9.132	12.63% \$500,500	33.092	\$367,133
15	\$1,512,590	\$52,941	\$404,302	26.772	30.23X	\$194,533	12.86%	16.36% \$72:,616	46.321	\$378,147
16	\$1,557,967	\$54,529	\$437,686	28.09%	31.597	\$249,250	16.007	19.50% \$921,736	57.44%	\$389,492
17	\$1,604,706	\$56,165	\$233,956	14.58%	18.081	\$248,474	15.48%	18.98% \$919,254	55.62%	\$401,177
12	\$1,652,848	\$57,850	\$30,645	1.85%	5.357	\$204,228	12.361	15.867 \$758,067	44.537	\$413,212
19	\$1,702,433	\$59,565	\$32,940	1.93%	5.43%	\$170,066	9.992	13.491 \$633,709	36.142	\$425,603
20	\$1,753,506	\$61.373	\$359,408	20.50I	24.00%	\$213,520	12.18%	15.687 \$792,748	43.897	\$43B.377
21	\$1,806,111	\$63,214	\$172,399	9.551	13.05%	\$207,506	11.49%	14.99% \$771,186	41.467	\$451,528
22	\$1,860,295	\$45,110	\$137,176	7.377	10.87%	\$195,298	10.50%	14.00% \$727.018	37.94%	\$465,074
23	\$1,916,103	\$67,064	\$456,359	23.82%	27.32%	\$254,426	13.287	16.78% \$943,320	47,80%	\$479,026
24	\$1,973,587	\$69,076	\$284,696	14.437	17.931	\$264,024	13.38%	16.887 \$978,795	48.15%	\$493,397
25	\$2,032,794	\$71,148	\$494.719	24.447	27.94%	\$317,236	15.612	19.117 11,177,525	56.052	\$508,199
25	\$2,093,778	\$73,282	\$12,810	0.617	4.117	\$255,062	12.18%	15.68% \$946,976	43.91%	\$523,444
27	\$2,156,591	\$75,461	\$585,587	27.15%	30.65%	\$329,501	15.287	16.78% \$1,219,238	54.89%	\$539,148
2E	\$2,221,289	\$77.745	(\$81,687)	-3.69%	-0.187	\$244,573	11.017	14.517 \$909,635		\$555,322
29	\$2,287,928	\$80,077	\$634,648	27.74%	31.24%	\$332.021	14.517	18.017 \$1,229,422		\$571,982
30	\$2,356,566	\$82,480	(\$159,357)	-6.75%	-3.26%	\$230,064	9.76%	13.25% \$857,678		\$589,141
3:							***			•
			AVERAGE	10.47	13.92%		9.77%	13.271	35.361	

										UNRELEASED	
		7 65	RANDEM	Z	CURSENT	2:.57	1 8	COLFIED		CAF SAINS	START-UP
	000757: 10	DIVIDEND	CURRENT	CUER	TOTAL	RELEASED	£3	TOTAL L	INRELEASED	as % of	BALANCE
V- 50	PORTFOLIO	INCOME	CAP BAINE	29	RETURN	CAP SAINS	RELEASED	RETURN (	CAP GAINS	EDY VALUE	BCY
TESK	EGY ₹	INCOME	CH: BETHE	•••				•	\$250,000		
	\$1,900,000	475 AAA	\$37,437	3.74%	7.24%	\$41,799	6.187	9.687	\$233,135	22.63%	\$250,000
	\$1,000,000		\$55,010	4.31%	9.8::	\$64,102	6.22%	9.727	\$241,772	22.79%	\$257,500
	\$1,000,000	•	\$265,608	25.04%	28.54%	\$109,027	10.281	13.78%	\$40£,249	37.18%	\$265,225
ĭ	\$1,092,727	•	\$22,521	2.517	5.1:7	\$93,476	8.55%	12.05%	\$349,490	31.05%	\$273,182
5			\$179,217	15.92%	19.42%	\$113.671	10.10Z	13.607	\$423,473	36.577	\$281,377
_	\$1,159,274		\$11,790	1.02%	4.52%	\$93,582	6.671	11.57%	\$350,377		\$239,819
7			(\$16,149)	-1.35%	2.15%	\$71,859	6.027	9.52%	\$271.324	22.061	\$298,513
8		•	\$126,083	10.25%	13.75%	\$85,443	6.95%	10.45%	\$32:,189		\$307,468
9		•	\$113,318	8.95%	12.451	\$93,419	7.372	10.87%	\$350,588	26.87%	\$316,693
10		•	\$357,788	27.42%	30.92%	\$152,301	11.67%	15.171	\$565,861		\$326,197
11			\$131,395	7.72%	17.797	\$149.910	11.151	14.65%	\$557,426	40.271	\$335,979
12		•	\$312,045	22.541	26.047	\$18£,936	13.50%	17.00%	\$692,916	48.507	\$346,059
13		\$49,902	(\$138,265)	-9.70%	-c.20%	\$119,249	8.36%	11.867	\$446,052	30.38%	\$356,440
14		\$51,399	(\$9E,330)	-6.70%	-3.201	\$74,769	5.09%	8.59%	\$284,007	18.78%	\$347,133
15			(\$122,451)	-8.107	-4.£0Z	\$34,735	2.301	5.80%	\$138,166	3.87%	\$378,147
16		•	(\$118,237)	-7.59%	-4.09%	\$4.225	0.287	3.78%	\$27,329	1.70%	\$387,492
17		•	(\$90,352)	-5.63%	-2.137	(\$13,552)	-0.847	2.667	(\$37,446	-2,27%	\$401,177
16	-1- /		\$248,650	15.047	18.54%	\$45,409	2.75%	6.25%	\$178,192	10.47%	\$413,212
19			\$426,243	25.04%	28.54%	\$129,954	7.63%	11.13%	\$487,250	27.79%	\$425,608
20		•	\$374,414	21.357	24.857	\$185,258	10.56%	14.06%	\$689,557	38.187	\$438,377
21		•	\$441,326	24.447	27.941	\$243,140	13.46%	16.967	\$901,299	48.45%	\$451,528
22		•	(\$168,071)	-9.031	-5.53%	\$157,642	8.47%	11.977	\$589,528		\$465.074
23		•	(\$77,387)	-4.04%	-0.547	\$110,110	5.751	9.25%	\$416,402	21.10%	\$479,026
24			\$311,195	15.77%	19.27%	\$156,433	7.93%	11.437	\$585,965	28.937	\$493,397
25		•	\$147.823	7.27%	10.77%	\$157,764	7.76%	11.26%	\$591,270		\$508,199
26			\$547.169	26.137	29.637	\$244.764	11.69%	15.197	\$909,378		\$523,444
27		•	\$419,868	19.477	22.977	\$225,788	13.25%	16.751	\$1,059,633		\$539,148
28		• -	\$598,223	26.93%	30.43%	\$356,439	16.05%	19.55%	\$1,318,076		\$555,322
29		\$80,077	(\$8,834)	-0.391	3.117	\$281,487	12.307	15.807	\$1,044,913		\$571,982
30		\$82,480	\$128,742	5.461	8.967	\$252,336	10.717	14.217	\$938,994	38.697	\$589,141
31		,				-					
•	-1:-:1		average	B. 91	12.43%		8.327	11.827		30.221	

										UNRELEASED	
		3.5%	SANDOX	ž	CURRENT	21.5%	2 K	COLFIEC		CAP SAINS	STAFT-UP
	PORTFOLIO	DIVIDEND	CURRENT	CURR	- TOTAL	RELEASED	ES	TOTAL L	MRELEASED	as % of	BALANCE
ur s D	BOY #	INCOME	CAP SAINS	63	RETURN	CAP BAINS	RELEASED	RETURN O	CAP SAINS	EDY VALUE	PCE
(EMD	55 -		,						\$250,000		
	\$1,000,000	135,000	\$40,313	4.03%	7.53%	\$62,417	6.24%	9.74%	\$235,396	22.851	\$250,000
2	\$1,030,000	\$36,050	\$300,647	29.19%	32.69%	\$115,249	11.19%	14.69%	\$428,519	40.39%	\$257,500.
3	\$1,060,900	\$37.132	\$11,309	1.07%	4.57%	\$94,563	8.917	12.41%	\$353,221	32.32%	\$265,225
4	\$1.092,727	\$38,245	(\$44.951)	-4.11%	-0.611	\$66,278	6.07%	7.57%	\$250,187	22.23%	\$270,132
é	\$1.125,509	\$39,393	\$56,387	5.017	E.511	\$65,913	5.86%	9.36%	\$249,102	21.497	\$281,377
5	\$1,159,274	\$40,575	\$77,013	6.64%	10.14%	\$70,115	£.05%	9.551	\$264,695	22.172	\$289,819
7	\$1,194,052	\$41,792	\$81,871	6.861	10.36%	\$74,512	6.24%	9.74%	\$281,010	12.851	\$298,513
8	\$1,229,874	\$43,045	\$252,694	20.87%	24.37%	\$115,606	7.40Z	12.902	\$431,321	34.05%	\$307,468
9	\$1,265,770	\$44,337	\$340,230	26.86%	30.36%	\$165,824	13.102	16.50%	\$615,169	47.15%	\$316,693
10	\$1,304,773	\$45,667	\$259,718	19.917	23.41%	\$188,101	14.42%	17.927	\$696,572	51.837	\$326,193
11	\$1.343.916	\$47,037	\$35,532	2.54%	6.14%	\$157,402	11.71%	15.217	\$584,781	42.25%	\$335,979
12	\$1,384,234	\$48,448	(\$19,590)	-1.42%	2.097	\$121,516	2.727	12.287	\$454,057	31.857	\$346,058
13	\$1,425,761	\$49,902	\$282,668	19.82%	23.32%	\$159,363	, 11.112	14.617	\$583,975	40.117	\$356,440
14	\$1,468,534	\$51,399	\$41,431	2.32%	5.32%	\$135,537	9.231	12.737	\$505,882	33.447	\$367,132
15	\$1,512,590	\$52,941	(\$136,576)	-9.037	-5.53%	\$79,401	5.25%	8.75%	\$301,250	19.342	\$378,147
16	\$1,557,967	\$54,529	(\$B2,006)	-5.25%	-1.76%	\$47,137	3.037	6.53%	\$183,791	11.457	\$389,492
:7	\$1,604,706	\$56,165	\$99,032	6.17%	9.671	\$60,807	6.791	7.29%	\$234,052	14.167	\$401,177
18	\$1,452,848	\$57,850	(\$134,559)	-8.147	-4.647	\$21,391	1.29%	4.79%	\$90,498	5.32%	\$413,212
19	\$1,702,433	\$59,585	\$278,684	16.37%	19.87%	\$79,374	4.667	8.167	\$302,576	17.267	\$425,608
20	\$1,753,506	\$61,373	\$112,687	6.43%	9.937	\$89,282	5.097	8.59%	\$339,133	18.78%	\$438,377
21	\$1,806,111	\$63,214	(\$135,791)	-7.517	-4.017	\$43,738	2.421	5.92%	\$173,240	9.312	\$451,528
22	\$1,860,295	\$65,110	\$327,403	17.607	21.10%	\$107,638	5.79%	9.297	\$406,957	21.242	\$465,074
23	\$1,916,103	\$67,064	\$265,276	10.717	14.217	\$131,629	6.87%	10.377	\$494,969	25.0BI	\$475,026
24	\$1,973,587	\$69,076	\$312,689	15.84%	19.347	\$173,647	8.807	12.30%	\$648,814	31.922	\$493,397
25	\$2,032,794	\$71,148	\$211,425	10.417	13.917	\$185,007	7.107	12.60%	\$690,738	32.991	\$508,199
26	\$2,093,778	\$73,282	(\$55,23 <b>B</b> )	-2.64%	0.B6%	\$136,632	6.53%	10.037	\$514,571	23.867	\$523,444
27	\$2,156,591	\$75,461	(\$43,692)	-2.03%	1.47%	\$101,239	4.691	8.197	\$385,814	17.371	\$539,148
23	\$2,221,289	\$77,745	\$217,350	9.78%	13.287	\$129,680	5.847	9.34%	\$490,144	21.427	\$555,322
29	\$2,287,928	\$80,077	(\$222,463)	-9.72%	-6.221	\$57,551	2.52%	6.027	\$227,289		\$571,982
30	\$2,356,566	\$82,480	\$255,332	10.BJX	14.337	\$103,763	4.401	7.90%	\$396,531	15.347	\$589,141
31	\$2,427,262		AVERAGE	6.72	10.172		6.95%	10.45%		25.35%	