

Session 72PD: IAIS Capital Standards Update

Moderator:

Josh Windsor FSA, FIA, MAAA

Presenters:

Russell Erwin Davis FSA,MAAA

John T Dieck FSA,MAAA

David Sherwood

Josh Windsor FSA,FIA,MAAA

SOA Antitrust Disclaimer
SOA Presentation Disclaimer

2017 Valuation Actuary Symposium

Session 72: IAIS Capital Standards Update

Industry Observations

David Sherwood, ASIP







SOCIETY OF ACTUARIES Antitrust Notice for Meetings

Active participation in the Society of Actuaries is an important aspect of membership. However, any Society activity that arguably could be perceived as a restraint of trade exposes the SOA and its members to antitrust risk. Accordingly, meeting participants should refrain from any discussion which may provide the basis for an inference that they agreed to take any action relating to prices, services, production, allocation of markets or any other matter having a market effect. These discussions should be avoided both at official SOA meetings and informal gatherings and activities. In addition, meeting participants should be sensitive to other matters that may raise particular antitrust concern: membership restrictions, codes of ethics or other forms of self-regulation, product standardization or certification. The following are guidelines that should be followed at all SOA meetings, informal gatherings and activities:

- DON'T discuss your own, your firm's, or others' prices or fees for service, or anything that might affect prices or fees, such as costs, discounts, terms of sale, or profit margins.
- DON'T stay at a meeting where any such price talk occurs.
- DON'T make public announcements or statements about your own or your firm's prices or fees, or those of competitors, at any SOA meeting or activity.
- DON'T talk about what other entities or their members or employees plan to do in particular geographic or product markets or with particular customers.
- DON'T speak or act on behalf of the SOA or any of its committees unless specifically authorized to do so.
- DO alert SOA staff or legal counsel about any concerns regarding proposed statements to be made by the association on behalf of a committee or section.
- DO consult with your own legal counsel or the SOA before raising any matter or making any statement that you think may involve competitively sensitive information.
- DO be alert to improper activities, and don't participate if you think something is improper.

If you have specific questions, seek guidance from your own legal counsel or from the SOA's Executive Director or legal counsel.



Presentation Disclaimer

Presentations are intended for educational purposes only and do not replace independent professional judgment. Statements of fact and opinions expressed are those of the participants individually and, unless expressly stated to the contrary, are not the opinion or position of the Society of Actuaries, its cosponsors or its committees. The Society of Actuaries does not endorse or approve, and assumes no responsibility for, the content, accuracy or completeness of the information presented. Attendees should note that the sessions are audio-recorded and may be published in various media, including print, audio and video formats without further notice.



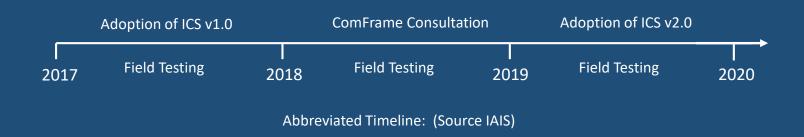
Participation:

- Global
- United States



Field testing:

- Only one part of ComFrame
- Key themes
- Adoption of ICS Version 1.0
- What is next ICS Version 2.0



Unanswered questions:

- Field testing helps explore differing approaches only so much can be achieved in any one year
- Focus has been technical content not implementation
- Many other areas remain unknown
- Benefits of participation

Moving from project to process

Current field testing allows for discretion

Some considerations for reliable ICS production:

- Governance
- Process and controls
- Systems and data

Wider considerations:

- Linkage to other regulatory aspects e.g. ORSA
- Other emerging group capital calculations / standards
- Impact on business strategy

Questions?



2017 Valuation Actuary Symposium

DEVELOPMENT OF THE INSURANCE CAPITAL STANDARD (ICS)

Josh Windsor - NAIC

August 28 - 29, 2017





Presenters (in order)

Josh Windsor (NAIC)
John Dieck (Pacific Life) & Russ Davis (Aflac)
David Sherwood (Deloitte)





SOCIETY OF ACTUARIES Antitrust Notice for Meetings

Active participation in the Society of Actuaries is an important aspect of membership. However, any Society activity that arguably could be perceived as a restraint of trade exposes the SOA and its members to antitrust risk. Accordingly, meeting participants should refrain from any discussion which may provide the basis for an inference that they agreed to take any action relating to prices, services, production, allocation of markets or any other matter having a market effect. These discussions should be avoided both at official SOA meetings and informal gatherings and activities. In addition, meeting participants should be sensitive to other matters that may raise particular antitrust concern: membership restrictions, codes of ethics or other forms of self-regulation, product standardization or certification. The following are guidelines that should be followed at all SOA meetings, informal gatherings and activities:

- DON'T discuss your own, your firm's, or others' prices or fees for service, or anything that might affect prices or fees, such as costs, discounts, terms of sale, or profit margins.
- DON'T stay at a meeting where any such price talk occurs.
- DON'T make public announcements or statements about your own or your firm's prices or fees, or those of competitors, at any SOA meeting or activity.
- DON'T talk about what other entities or their members or employees plan to do in particular geographic or product markets or with particular customers.
- DON'T speak or act on behalf of the SOA or any of its committees unless specifically authorized to do so.
- DO alert SOA staff or legal counsel about any concerns regarding proposed statements to be made by the association on behalf of a committee or section.
- **DO** consult with your own legal counsel or the SOA before raising any matter or making any statement that you think may involve competitively sensitive information.
- DO be alert to improper activities, and don't participate if you think something is improper.

If you have specific questions, seek guidance from your own legal counsel or from the SOA's Executive Director or legal counsel.



Presentation Disclaimer

Presentations are intended for educational purposes only and do not replace independent professional judgment. Statements of fact and opinions expressed are those of the participants individually and, unless expressly stated to the contrary, are not the opinion or position of the Society of Actuaries, its cosponsors or its committees. The Society of Actuaries does not endorse or approve, and assumes no responsibility for, the content, accuracy or completeness of the information presented. Attendees should note that the sessions are audio-recorded and may be published in various media, including print, audio and video formats without further notice.



Why Do We Care About The ICS — What Is In It For Us?

- Initially ICS will affect IAIGs and GSIIs
 - Including subsidiaries and branches of Non-US multinationals
 - May affect DOI participation in supervisory colleges conducted by other supervisors
 - Preparation for a Crisis management group (CMG) to deliver coordination in a crisis event
- ABA may cast a wider net
- Once the ICS is established
 - Market expectations for ICS related info to be published
 - The ICS may have to be examined (and audited)
 - There may be a trickle-down effect to non IAIGs through for example rating agencies



ICS Progress – Version 1.0

- For the first time provides stakeholders a simulation tool to allow "What if" games to be played.
- Still focusses on the three areas of valuation, capital requirements and capital resources
- The ICS will be the ratio of capital resources/ capital requirements
- There are still two major views on valuation: MAV and GAAP with Adjustments (known as GAAP plus). These will most likely carry through to version 2.0.
- MAV now has three options to be tested in 2017 called the (1) blended (2) HQA and (3) OAG
- Each still uses the IAIS base discounting curve; the differences lie in the additional spread



Principal MAV Valuation Features (three options)

- Blended: Divided in two; one has special (favorable) treatment for portfolios that meet very restrictive criteria (basically such assets and liabilities have to be very closely matched)
 - The other general part is for other liabilities, and its provisions include a reference portfolio based on a representative portfolio that reflects the assets typically held by all IAIGs in that particular currency. Only 80% of the spread above the risk free rate (jargon: application ratio) is allowed to be used in the computation.
- HQA: Originally inspired by the accounting approaches to recognition of assets and liabilities. The FASB especially has used the term High Quality Assets in their discussions. The application ratio is 100% but the guardrail for the 2017 Field Testing is a maximum of AA spread
- OAG does not divorce the valuation of liabilities from the assets. It employs the discounting mechanisms inherent in the entity's own portfolios (based on a partition by ALM management) subject to various guardrails such as a maximum of BBB spread.



Principal GAAP Plus Features

- Also contains more than one approach. A basic approach which relies on the (jurisdictional) GAAP methodology for the determination of discount rate and makes certain adjustments to (jurisdictional) GAAP when current assumptions are used for valuation of life insurance liabilities
- A second approach is in line with the HQA approach under MAV
- A reconciliation spreadsheet aims to understand as best as is possible the differences between MAV and GAAP Plus to understand if and how the differences between the two basic approaches can be converged.



Main Items To Look Out For In Capital Requirements

- Calibrated (as best as possible) to 99.5% VaR
- Risk sensitive so stress based
- Largest ticket items:
 - Interest Rate Risk. The basic methodology uses the Dynamic Nelson Siegel method chosen in 2017 in preference to a principal component analysis used in 2016 or the simplified Cox Ingersoll Rand method employed in 2015. There are 5 different stresses applied (up, down and twists). The results are combined with the gain or loss under mean reversion scenario using the square root approach.
 - Longevity Risk. As a compromise the level, trend and volatility stresses were combined into one level stress of 17.5%
- The methodology for the morbidity/disability stresses is new and it is hoped that companies will contribute data for the calibration of this risk
- Margins over current estimates (MOCE)



Capital Resources: Many Open Issues But A Few Particularly Stand Out

- Structural subordination (particularly as regards senior debt)
- Financial instruments issued by mutual IAIGs (e.g. surplus notes)
- Non-paid up capital resources
- Discretionary repurchases of Tier 1 unlimited financial instruments
- NAIC Designations



Emerging Issues

- Internal Models
- Other Methods
- Infrastructure as an asset class
- Taxation
- SRATF
- TFBI



