

**A tri-modal model
of Canadian inflation
and its effect on
indexing pension plan benefits**

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Plan of Presentation

- The problem
- Deterministic approach: limits
- Stochastic approach
- Proposed model: Canadian data
- Results
- Conclusion
- Further areas of research

The Problem

- Providing an indexed annuity to a retiree:
cost of the indexation protection
- Focus on inflation : assume a constant real return of 4% / year
- Reflect Canadian inflation historical data
- How much for partial indexation ?

Key Points

- **Goal:** price the cost of providing indexation to a retiree
- **Constraints:** recognize deductible, coinsurance and caps features in indexation formulas
- **Format:** express cost as a % of present value of non-indexed annuity

The Question

- Assuming a constant real return of 4%, calculate the cost of various indexation formula features (deductible, coinsurance)
- Express the cost in % of the present value of a non-indexed annuity for our typical participant
- Use or design an appropriate model

Potential Situations

- Negotiation of plan benefits: bargaining for cost of « CPI- 3% » formula
 - ◆ Inflation below 3%, 1992-1999;
 - ◆ cost = 0 for future protection ?
 - ◆ Other formulas, how much ?
- DC plan member asking for partial inflation protection in annuity price quote
- Adequacy of actuarial liability for current indexation formula benefits, changing economic environment

Annuity Data

- Participant: Male (60), Spouse: Female (57)
- Annuity Form: JL&S 60%
 - ◆ \$ 1000/month for life
 - ◆ 60 % to spouse after death of participant
- Mortality: GAM83 table
- Valuation Date: Dec.31, 1999

Economic Assumptions

- Nominal Return = Inflation + Real Return
 - ◆ Inflation: 4 % /year
 - ◆ Real return: 4 % /year
- Deterministic: 8 % /year interest rate
- Inflation protection
 - ◆ According to indexation formula
 - ◆ Function of Consumer's Price Index (CPI)

Indexation Formula: Extremes

- 0% CPI

- ◆ No additional cost, no protection
- ◆ Frequent in Cdn private plans (ad-hoc)

- 100 % CPI

- ◆ Costly, full protection to participant
- ◆ Public Plans (C/QPP), Gov't Employees

- Between these limits ?

Partial Indexation Formula

- Deductible

 - ◆ $\text{CPI} - 3\%$, $\text{CPI} - 1\%$

- Coinsurance

 - ◆ 50% CPI, 75% CPI

- Caps, limits

 - ◆ $\text{Min}(8\%, 75\% \text{ CPI} - 1\%)$, minimum 0%

 - ◆ 100% of $\text{Min}(4\%, \text{CPI})$, minimum 0%

Indexation Formula: Threshold

- Limited inflation protection, lower cost
- Split inflation in 2 (or more) parts:
 - ◆ 50 % of $\min(\text{CPI}, 3\%)$ +
 - ◆ 100 % of $\max(0\%, \text{CPI}-3\%)$
- Partial protection in normal situations
- Full coverage for “catastrophic” situations

Deterministic Results: Example

- Non-indexed PV = \$ **129,423** (Reference)
- Indexed PV, 1.0 % indexation
 - ◆ PV = \$ 141,479
 - ◆ PV = 109.3 % of Reference
 - ◆ Cost of Indexation = **9.3** %
 - ◆ Inflation= 4 %, 25 % CPI or CPI-3 %

Deterministic Results

Inflation = 4 %, Nominal Return = 8 %, \$1000/month
JL&S 60 % Annuity to Male Participant, Age 60

Indexation Rate (%)	Indexation Cost (% of reference value)
1.0	9.3
2.0	20.0
3.0	32.6
4.0	47.3
4.5	55.7

Deterministic Approach: Limits

- Indexation formula: are these similar ?
 - ◆ $50\% \text{ CPI} = 2\%$
 - ◆ $\text{CPI} - 2\% = 2\%$
 - ◆ $75\% \text{ CPI} - 1\% = 2\%$
 - ◆ $50\% \min(\text{CPI}, 4\%) = 2\%$
- Unable to put a value on “Insurance features”
: add a loading (guess ?)

Model Features 1

- Not a deterministic method
- but use it for comparison
- Stochastic model: use 50-year CPI simulation

Model Features 2

- Initial state of inflation affects cost
 - ◆ Start in 1979, 1989, 1999...
 - ◆ Same value to “CPI-3%” indexation ?
- Various indexation formulas priced simultaneously
- 1000 simulations performed for each initial state of inflation: statistics on result

Stochastic Approach: Model

- Define a long-term horizon: 50 years
- Determine the annual inflation rate for years 2000-2049: one inflation path
- Calculate for each year
 - indexation rate
 - nominal rate of return

Stochastic App: Model, Cont'd

- Discount present value of annuity payments for each path
- Do 1000 inflation paths: calculate distribution statistics of annuity
- Calculate cost of indexation on the basis of relevant statistics

Canadian Inflation Data

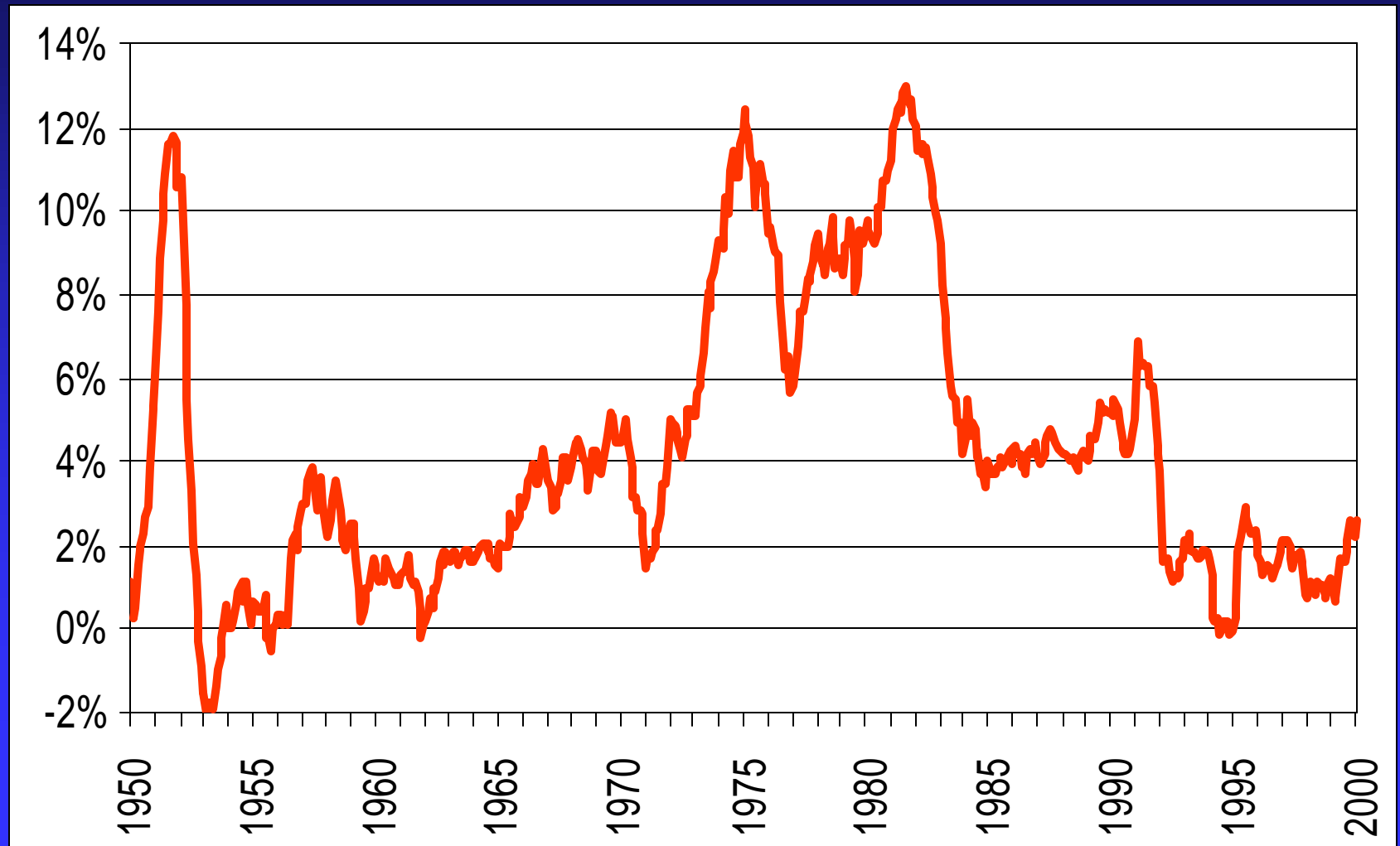
- Consumer's Price Index (CPI): 111.5
- Monthly data
- Various series: All Items, Region
- Change in basis (1992=100.0): 1-decimal precision problem
- Basket of goods revised from time to time

Inflation Rate: Some Details

- One rate per year: 3.5 %, -0.5%, 10.4 %
- CPI deemed a good measure (pensioners ?)
- Definition of CPI “rate of inflation”
 - ◆ Monthly data= Price Index
 - ◆ 12-month average or less (1,3 ?)
 - ◆ Avg ending in December, October ?

Canadian Inflation, 1950-1999

Each month = $\text{CPI}(t) / \text{CPI}(t-12) - 1$; Dec. 49 to Dec. 99



1999 Canadian Inflation Rate

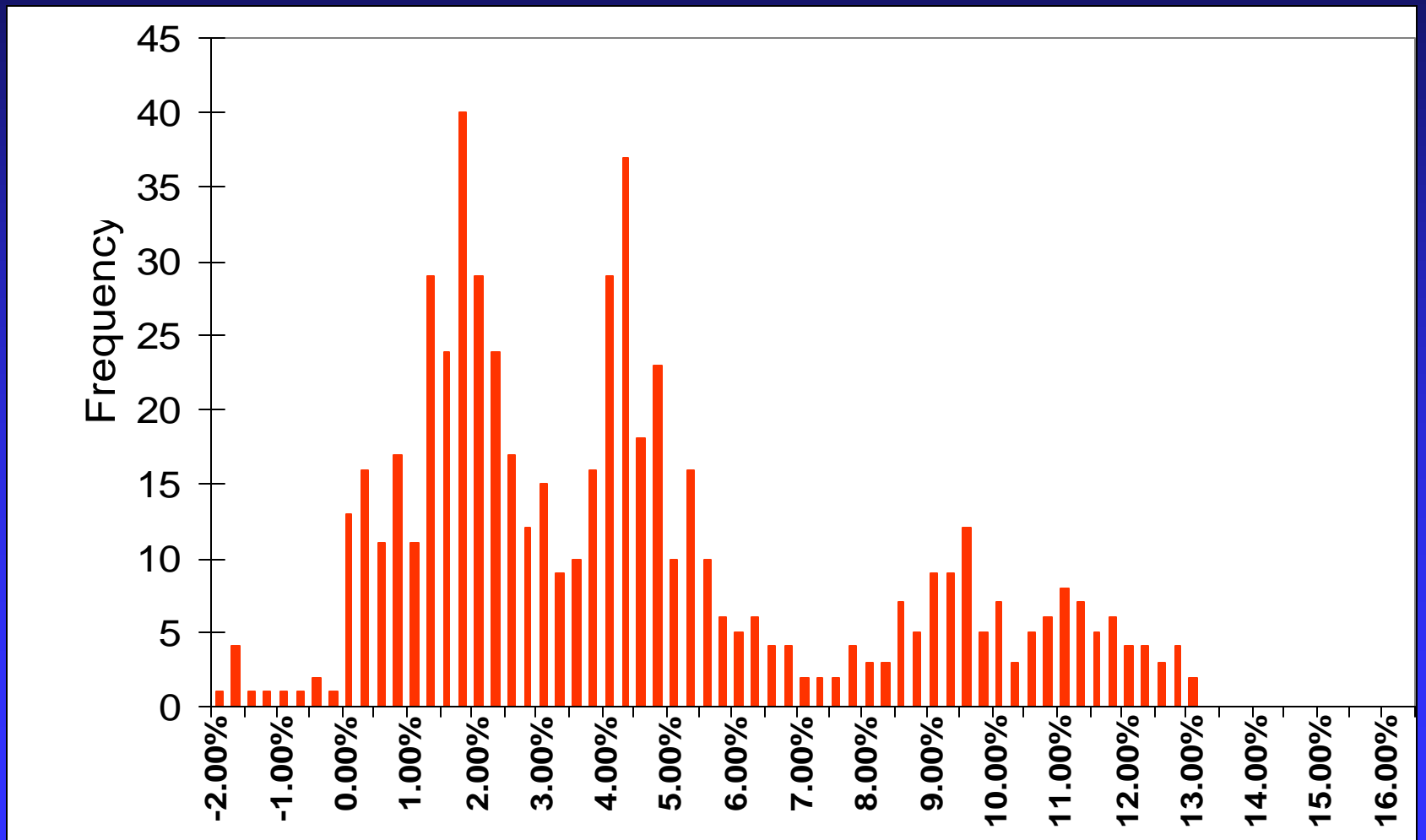
- **2.58** % = $\text{CPI}(1999-12) / \text{CPI}(1998-12) - 1$
- **1.73** %, Dec. 31, 1999 12-month avg over Dec. 31, 1998 12-month avg
- **1.52** %, Oct. 31, 1999 12-month avg over Oct. 31, 1998 12-month avg (C/QPP)
- More than a 1 % variation according to inflation definition: material in short term

CPI Modeling

- Model CPI monthly values instead of inflation rate
- Apply specific transformation to past and projected data to get inflation rate
- Same model, even with varying definition of inflation rate
- Here: 12-month average ending Oct. 31

Inflation Distribution

- Frequency over last 50 years, monthly data

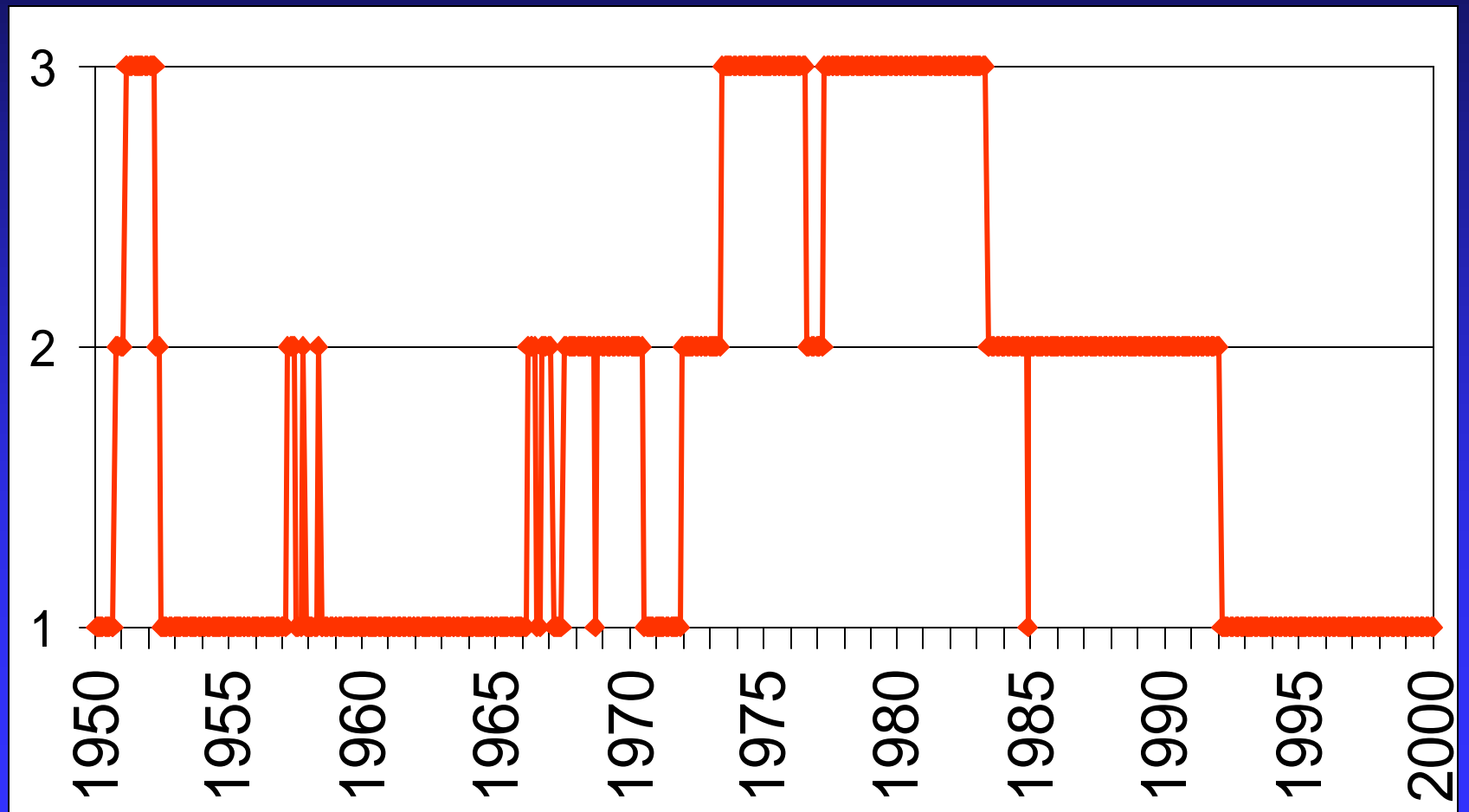


Inflation (CPI) Behavior

- 3 regimes: low, middle, high level
 - ◆ Barriers: 3.5 %, 7.0 % annual rate
 - ◆ Avoid fitting data to uni-modal distribution
 - ◆ Empirical data supports tri-modal
- Monthly switching between levels
 - ◆ 3×3 transition probability matrix based on current level and empirical data
- Conditional distribution of CPI monthly variation based on 50-year Canadian data

Cdn Inflation Level: 1, 2, 3

■ Level 1: Infl. < 3.5 %, Level 3: Infl. > 7.0 %



Relative Frequency of Level Variable

- Low inflation: $289/600 = 48.2\%$
- Middle inflation: $186/600 = 31.0\%$
- High inflation: $125/600 = 20.8\%$
- “Low Inflation” $\approx 50\%$ chance
- 20 % Probability of High Inflation Level
- Not captured by economists’ estimated consensus on **short term/long term median**

Conditional Distribution of Inflation Monthly Change

- Large change: Level variable
 - ◆ low, middle, high inflation
- Small change: depends upon distribution of monthly variation, given the Level variable
- Empirical data regrouped by Level used to estimate parameters and shape of distribution

Inflation Level Transitions

- Dec. 1949 to Dec. 1999, monthly data
- Number of level-to-level transitions

Fr \ To	1	2	3	Total
1	279	10	0	289
2	10	173	3	186
3	0	3	122	125
Total	289	186	125	600

Inflation Level Transitions

Probabilities

- Based on 50-year monthly data
- Percentage based on initial level

Fr \ To	1	2	3	Total
1	96.5	3.5	0	100 %
2	5.4	93.0	1.6	100 %
3	0	2.4	97.6	100 %

Shape and Parameters of Distr.

- Assumption: normal distribution for monthly change
- No time correlation inside each distribution
- Estimate mean, variance
- Check if normal with chi-square test, grouped data

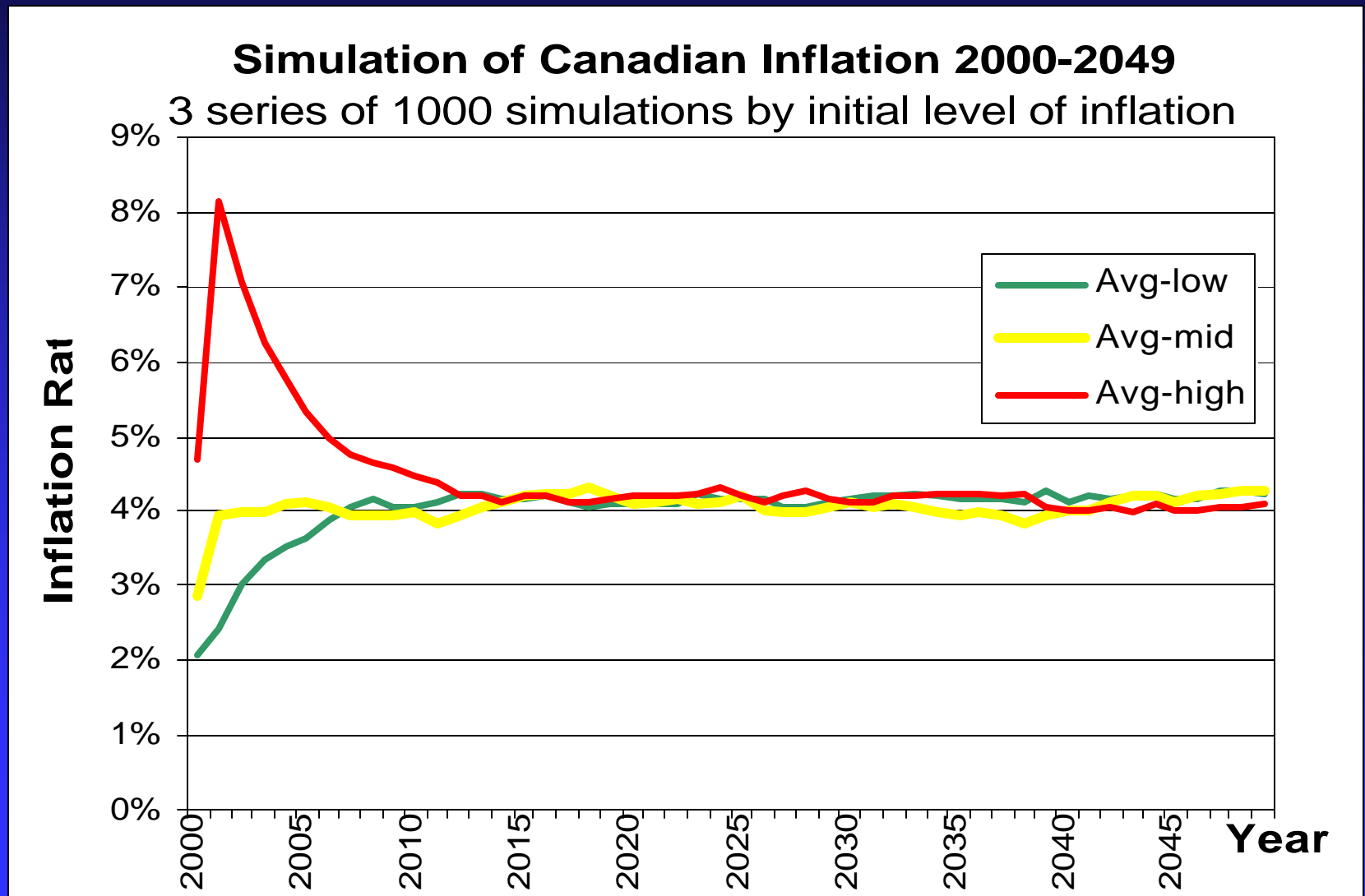
Parameters by Distribution

	Mean	Standard Deviation	Normal ? (χ^2 Test)
Low	0.001412	0.002975	Yes,
Middle	0.003559	0.003140	Yes ,but...
High	0.007564	0.004345	Yes

Running the model: part 1

- Provide mean-variance parameters
- Determine Initial Level: Low, Mid, High
- Provide past CPI data, # of months and delay for averaging purposes
- Generate the future monthly CPI data for 50 years: 1000 times per initial level
- Calculate the inflation rate for each year, each scenario of 50 years

50-year Projected Inflation Path



Short/Long Term Inflation Avg.

Initial Level	15 years 2000-2014	35 years 2015-2049	50 years 2000-2049
Low	3.67%	4.17%	4.02%
Mid	3.92%	4.11%	4.05%
High	5.17%	4.15%	4.46%

Running The Model: Part 2

- Use each inflation scenario as input
- Other inputs
 - ◆ Expected cash-flows (annuity)
 - ◆ Real rate of return scenario (4% constant)
 - ◆ Indexation formulas (15 in parallel)
- Compute present value
- Also used for deterministic valuation

Indexation Formulas: 1

- Cost of indexation found for each path as
 - ◆ P.V. (formula) – P.V. (formula 1),
 - ◆ $i=2, 3, \dots, 14, 15$
- Formula 1 = Non indexed pension
- 2, 3, 4, 5 = 25%, 50%, 75%, 100% CPI
- 6, 7, 8 = CPI – 1%, CPI - 2%, CPI - 3%

Indexation Formulas: 2

- Formula 9 = 75% CPI – 1% (Ontario)
- 10, 11 = 75% CPI – 2% , 75% CPI – 3%
- 12 = two-stage formula
 - ◆ 50% « Min(CPI, 3%) » + 100% « CPI-3% »
- 13 = 100% Min (CPI, 6%)
- 14 = 100% Min (CPI, 4%)
- 15 = 100% Min (CPI, 3%)

Running The Model: Part 3

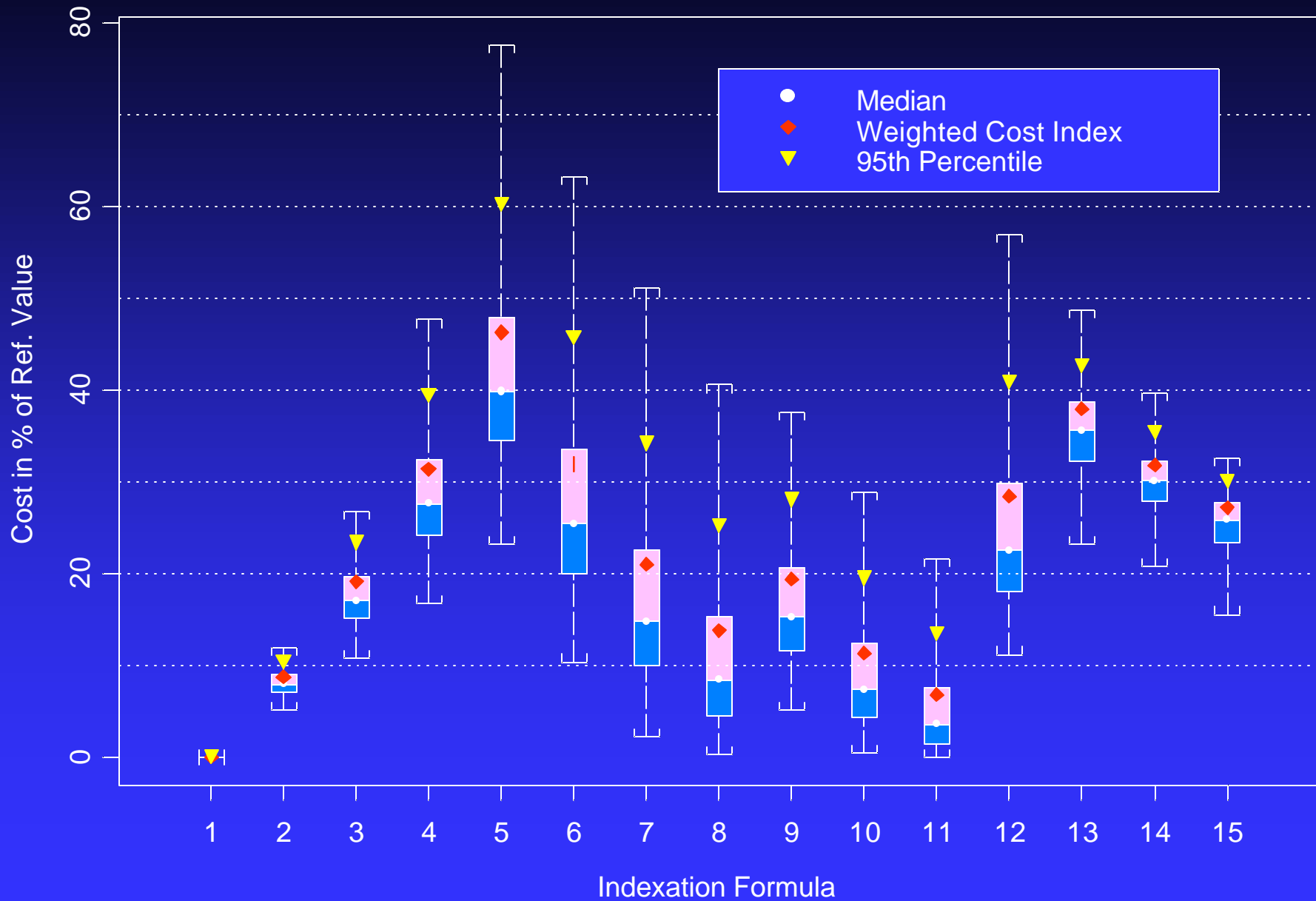
- Express each present value (PV) result as % of deterministic PV at 8 % interest
- Calculate the cost of indexation, for each scenario, as cost of Indexed P.V. – non-indexed PV.
- Rank results, calculate percentiles

Weighted Cost Index

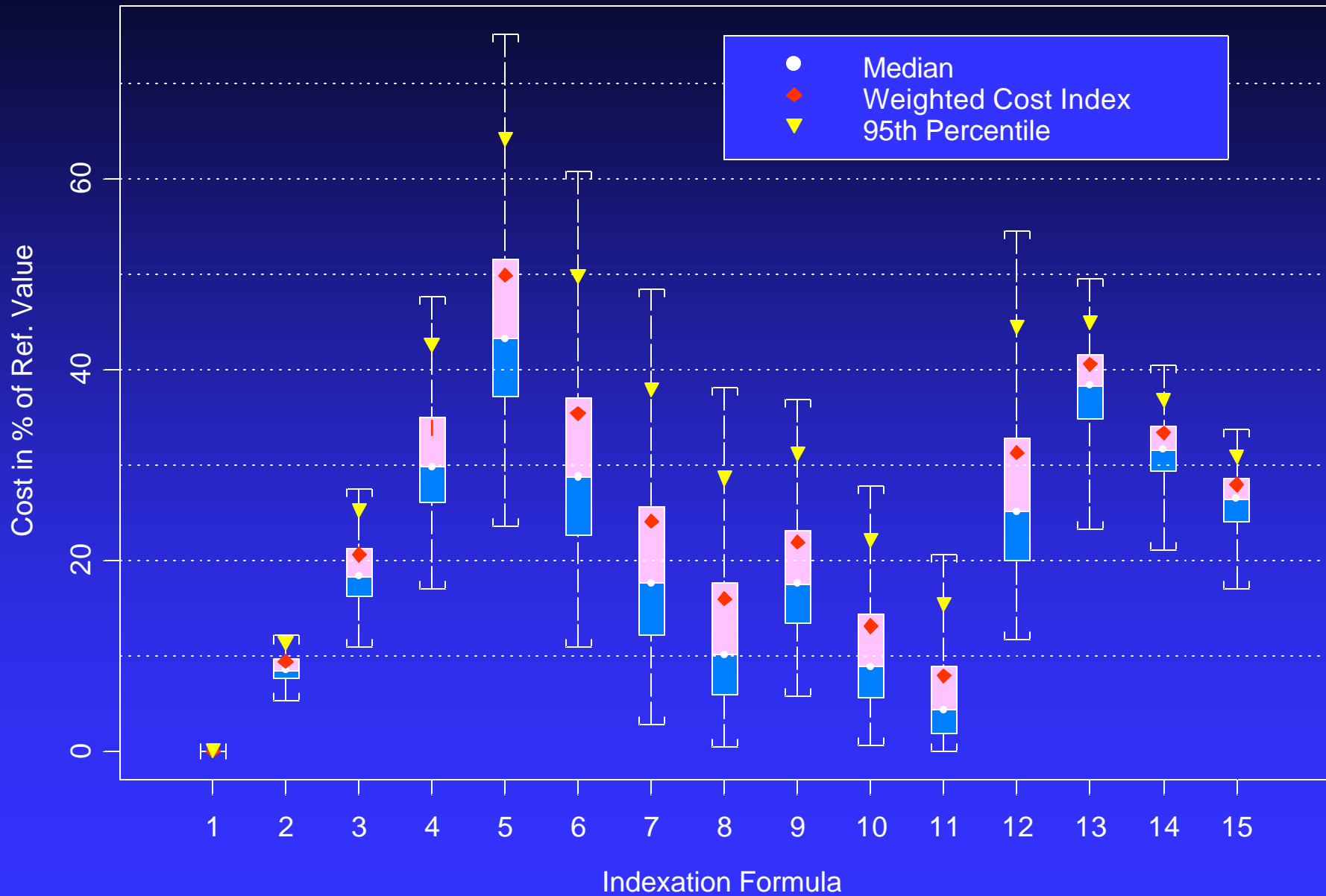
- Cost distribution reduced to one value
- Wish to capture cost of high inflation: Not average nor median only
- Recognize central tendency: larger weight on median
- Recognize upper percentiles: judgment as to number and weights
- Weighted Cost Index uses 3 values as follows:
 $50\% \cdot 50^{\text{th}} + 30\% \cdot 75^{\text{th}} + 20\% \cdot 95^{\text{th}}$

Stochastic Results

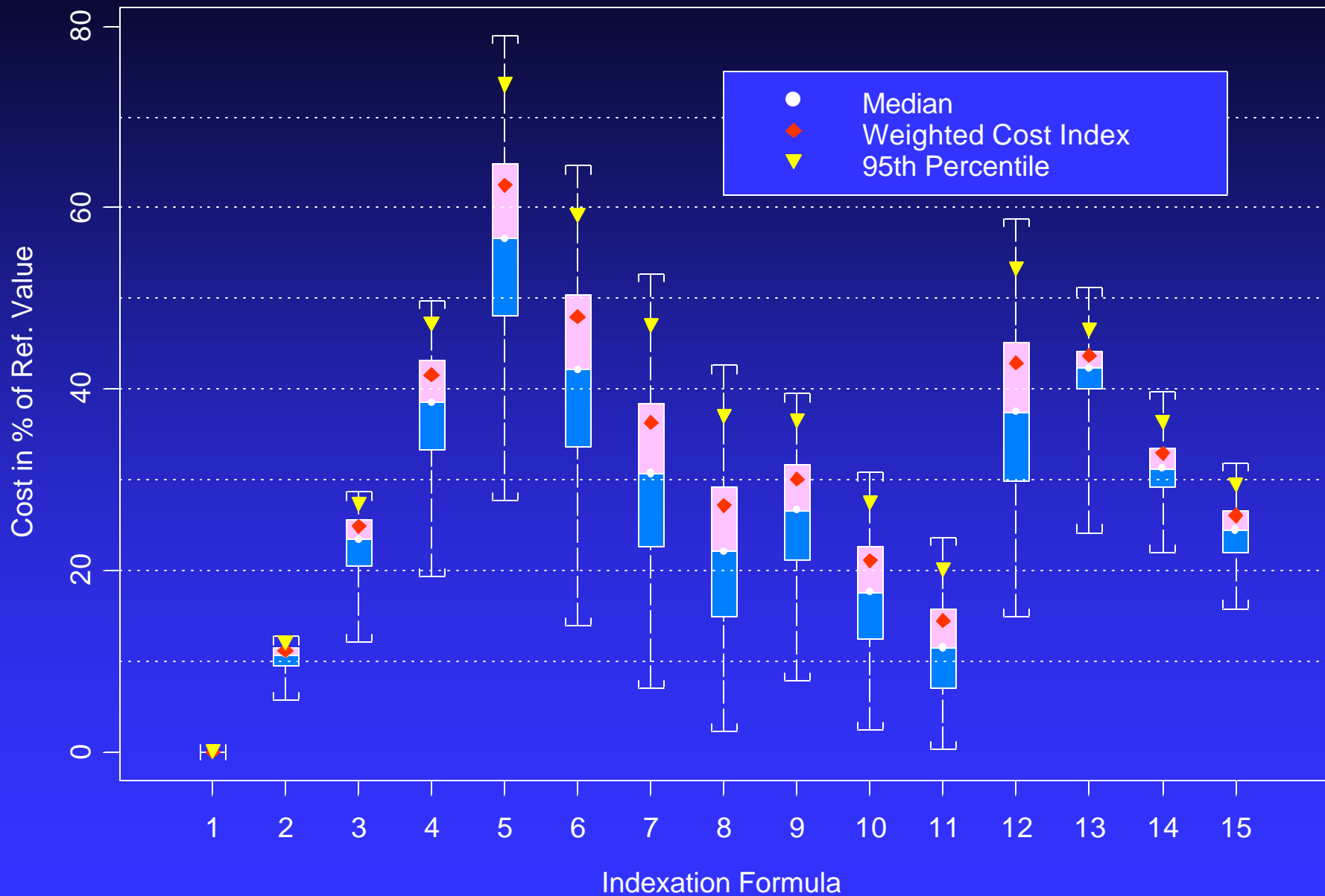
Cost of Indexation Formula, Initial Inflation Level: Low



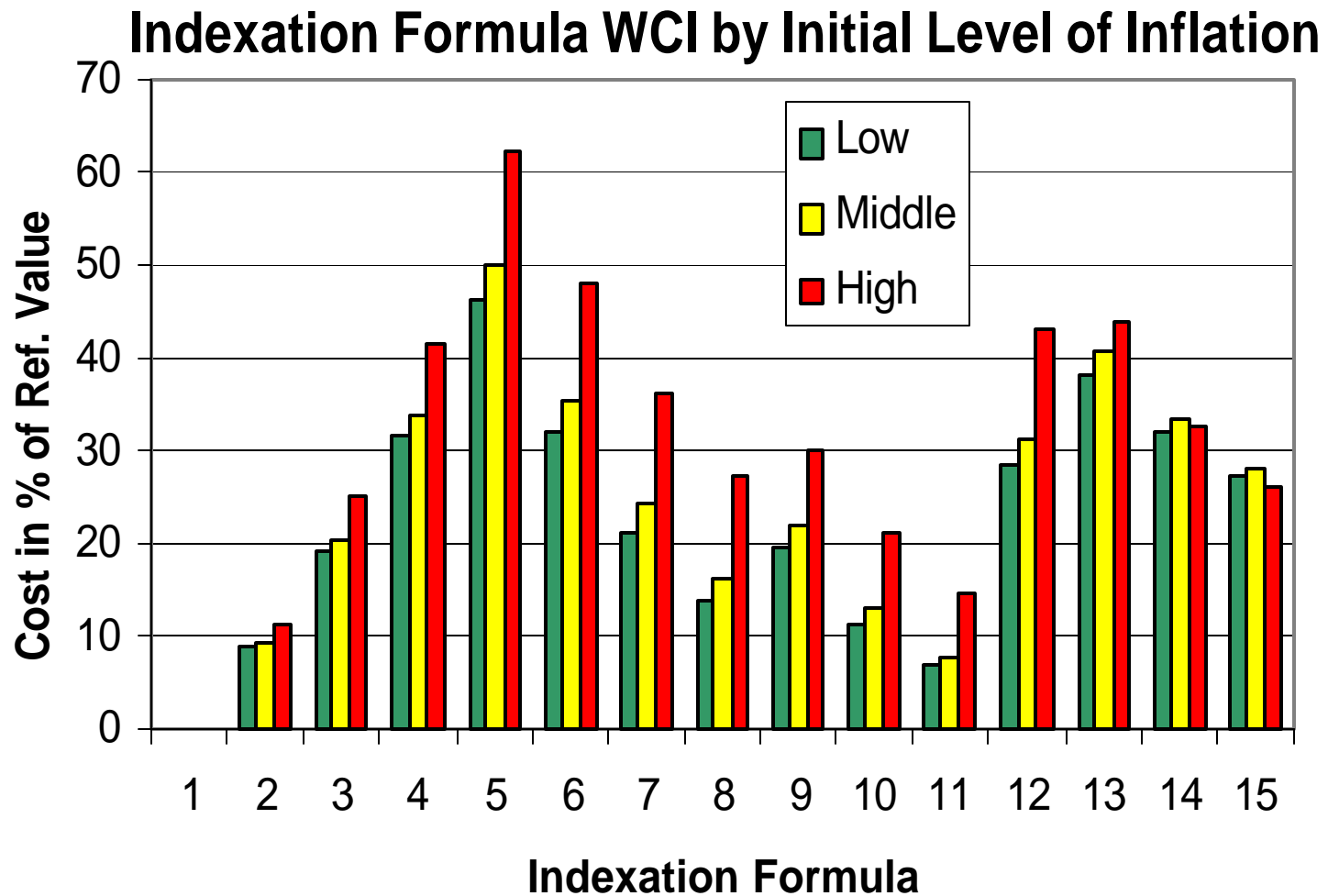
Cost of Indexation Formula, Initial Inflation Level: Middle



Cost of Indexation Formula, Initial Inflation Level: High



Indexation Cost As a Function of Initial Inflation Level



Results

- Initial level affects results for 10 years
- Cost distribution is wide: WCI accounts for it
- Traditional approach: calculate margin added to indexation rate
- Uni-modal stochastic approach: simpler but
 - ◆ initial condition ?
 - ◆ Mean-reverting to “normal” state ?

Conclusion

- Features of tri-modal model for inflation
 - ◆ Another view at past data and expectations
 - ◆ Allows pricing of various indexation formulas and other valuation purposes
 - ◆ Recognizes current level of inflation in distribution of indexation cost
 - ◆ Weighted Cost Index is one way to capture distribution

Further Areas of Research

- Link with average salary increase
- Replace constant 4% real return with constant asset mix
- Link asset categories real return to inflation
- Expand cash-flows to include typical population (all pensioners, actives)
- Relationship between investment, benefit and funding policies
- Other Countries: support for tri-modal model ?