

News DIRECT



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WORDS FROM THE EDITOR

By Maria Thomson

I am the transition editor from Nancy Manning, who has edited this newsletter for many years, to Juliet Sandrowicz, who will be taking over after this edition.

The Annual SOA Meeting marked the transition to a new Section Chair. The gavel has been transferred from Keith Dall to Andy Ferris. Andy's remarks are included within. The Annual Meeting also marked the turnover of three Section Council seats—Andy's column names the newcomers. We have a very busy year planned, and the Council will be busy!

The MaD Section sponsored many good sessions at the Annual SOA Meeting. Most of the articles in this newsletter were submitted by panelists for the session entitled, "Trends and Successes in the Middle Market," moderated by Mike Kaster and the follow-up session entitled, "Trends and Developments in Rapid Assessment and Delivery (RAD)," moderated by me. The articles submitted by the panelists cover the same topics they covered in the meeting sessions.

I have also included excerpts from the four award winning papers submitted to the SOA in response to their call for "Visions for the Future of the Life Insurance Sector." These visions are pretty creative, if I say so myself (since I authored one of them), and I think you will find them interesting.

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