# TRANSACTIONS OF SOCIETY OF ACTUARIES <br> 1950 REPORTS VOL. 2 NO. 4 

# THE PROGRESSIVE ANNUITY MORTALITY TABLEA GOMPERTZ ADAPTATION OF THE ANNUITY TABLE FOR 1949 (WITH PROJECTION) 

ELGIN G. FASSEL and JOSEPH C NOBACK

## I. INTRODUCTION

L'AST fall in their paper entitled, "A New Mortality Basis for Annuities, ${ }^{, 1}$ Messrs. W. A. Jenkins and E. A. Lew presented to the Society a thorough analysis of past, present, and probable future mortality among annuitants. In their paper they furnished us "with a more satisfactory basis for annuity premiums and reserves." ${ }^{2}$ This more satisfactory basis is called The Annuity Table for 1949 (with Projection), and consists of:
a) A set of values of $q_{x}$ describing male annuitant mortality during the year of life commencing on January 1, 1950, ${ }^{\text {a }}$ called The Male Annuity Table for 1949 (without Projection),
b) A set of values of $q_{x}$ describing female annuitant mortality during the year of life commencing on January 1, 1950, ${ }^{3}$ called The Female Annuity Table for 1949 (without Projection), and
c) A set of geometric projection factors, called Projection Scale B, which describes the secular trend in the annuitant mortality for each attained age. With these factors, which vary by age, the projected values of $q_{x}$ for any subsequent calendar year of exposure may be determined.

Using these data a family of sex-year-of-birth mortality tables can be derived. This might be done by listing in one column the 1950 values of $q_{x}$ and then applying the projection factors to produce in adjacent columns values of $q_{z}$ for subsequent calendar years. Each diagonal in the resulting grid represents a sex-year-of-birth mortality table. This family of sex-year-of-birth tables forms the Jenkins-Lew basis for the evaluation of annuity benefits. In Charts 1 and 2 the mortality rates for persons born in 1875, 1900, 1925, and 1950 have been plotted together with The Annuity Table for 1949 (without Projection).

There does not seem to be any simple relationship between the actuarial values for the several Jenkins-Lew sex-year-of-birth tables. Consequently it would appear to be a rather cumbersome matter to use these tables in

[^0]CHART 1
Mortalty Rates for the Annutry Table for 1949-Males
___ The Annuity Table for 1949 (without Projection)
----- Year-of-Birth Tables from the Annuity Table for 1949 (with Projection)


CHART 2
Mortality Rates for the Annuity Table for 1949-Females
——_ The Annuity Table for 1949 (without Projection)
---- - Year-of-Birth Tables from the Annuity Table for 1949 (with Projection)

the routine year-end valuation. Messrs. Jenkins and Lew, in a very descriptive metaphor, invited modification of their new mortality basis. They stated in their paper that they were offering "a bolt of cloth, shears, needles, etc., with which the actuary can fashion a suit designed to satisfy his requirements." ${ }^{4}$

The purpose of the present paper is to propose a family of sex-year-ofbirth tables which may be used in place of The Annuity Table for 1949 (with Projection). In this respect the paper merely carries out the suggestion made last fall that, "It would appear possible for the entire (Jen-kins-Lew) family of curves to be expressed by . . . a simple master curve, the distinction being through fractional rating of the ages up or down according to birth before or after $1900 .{ }^{\prime \prime}$ This suggestion was a development of the procedure described by Mr. W. A. Jenkins in his paper entitled, "Annuity Premiums and Reserves Based on an Assumption of Decreasing Mortality," ${ }^{\prime}$ which in turn was a development of the ideas advanced by Mr. Duncan C. Fraser in his 1924 paper entitled, "Notes on Recent Reports on the Mortality of Annuitants." 7

The new mortality table here proposed makes allowance for progressively improving annuitant mortality at all attained ages and is referred to as "The Progressive Annuity Mortality Table" or more concisely as "The Progressive Table." The values of $l_{x}$ and $d_{x}$, and the derived commutation functions for this Table, are listed in Tables 10, 11, and 12, on the basis of the 1900 year-of-birth group. By a linear transformation of the age, these values may readily be used for other year-of-birth groups. The same table with age adjustment is applicable to male lives and to female lives.

A comparison of The Annuity Table for 1949 (with Projection) and The Progressive Annuity Mortality Table is presented in Charts 3 and 4. This has been done by plotting the single premiums for non-refund immediate annuities assuming interest at 2 percent. Values are shown for persons entering upon the annuities in 1950 and also 1970. Each point on these curves represents a different sex-year-of-birth group. Because of the multiplicity of such groups, this is a concise way in which to make a comprehensive comparison of the two systems. In each chart values are also shown for The 1937 Standard Annuity Mortality Table (set back one year).

This comparison of the non-refund immediate annuities reveals that The Progressive Annuity Mortality Table reproduces with reasonable

[^1]closeness the single premiums derived according to The Annuity Table for 1949 (with Projection). The principal area in which the two systems produce different results is that for male lives below age 60 who enter during the period 1950-1960. In this area, The Progressive Annuity Mortality Table produces conservative values.

This conservatism arises in part from the fact that Jenkins and Lew did not assume any improvement in mortality at the old ages. The Progressive Table does allow for such improvement. This is illustrated in Charts 5 and 6, where the values of $q_{x}$ are plotted for the 1900 and 1950 year-ofbirth groups. It will be noted from these charts that, since The Progressive Table was designed for simplicity in operation, it does not reproduce all of the fluctuations which are characteristic of recent annuitant mortality. It tends to assume conservative values for $q_{x}$ at the lower ages.

The Progressive Annuity Mortality Table was originally prepared for the valuation of individual annuities and life income settlements. It produces satisfactory results for this purpose with relative ease. One way that this can be done is to provide on each detailed punch card for two special fields showing the Valuation Year of Birth (Male Basis) and, in the case of the deferred annuities, the Valuation Age (Male Basis) at which annuity payments commence. These fields would be computed in such a way that the valuation could be made without further allowance for sex or year-of-birth variations.

A test was made to measure the effect of using The Progressive Table in the determination of aggregate reserves. As of December 31, 1949, the reserve set up by The Northwestern Mutual Life Insurance Company for its individual immediate annuity business was $\$ 49.6$ millions. This reserve had been calculated on The 1937 Standard Annuity Mortality Table at $2 \%$ (set back one year). According to The Progressive Table at $2 \%$ this reserve would have been $\$ 49.8$ millions.

The Progressive Table allows for the secular trend in annuitant mortality. In order to get some idea of the effect of this progressively improving mortality on the aggregate liability the reserve factors for December 31, 1959 were applied against this same distribution of annuity business. The resulting aggregate reserve according to The Progressive Table at $2 \%$ was $\$ 50.5$ millions or an increase of about $1.4 \%$ between December 31, 1949 and December 31, 1959.

One of the properties of The Progressive Annuity Mortality Table is that an advance of twenty-five years in the year-of-birth is handled by a one year adjustment in the age of the annuitant. This property will assist in a solution of the dilemma that we face with regard to guaranteed

## CHART 3

## Single Premums for Non-refund Immediate Annutites-Males

(Interest at 2\%)
——_The Progressive Annuity Mortality Table
—— _ The Annuity Table for 1949 (with Projection)
----- The 1937 Standard Annuity Table (1 year setback)


## CHART 4

Single Premiums for Non-refund Incediate Annutites-Females (Interest at 2\%)
___ The Progressive Annuity Mortality Table
—— - The Annuity Table for 1949 (with Projection)
----- The 1937 Standard Annuity Table (1 year setback)


Mortality Rates for the 1900 and 1950 Year-of-Birth Groups-Males
_ - The Progressive Annuity Mortality Table


CHART 6
Mortality Rates for the 1900 and 1950 Year-of-Birth Groups-Females ———The Progressive Annuity Mortality Table

settlement options. As illustrated in Table 1, a slight modification in the age column of the settlement option table will provide for improving beneficiary mortality and will avoid the present situation in which some of us promise to settle with beneficiaries yet unborn on the same basis as with current beneficiaries.

TABLE 1
Life Income with Installments Certain Monthly Installments for Each $\$ 1,000$ of Net Proceeds

| Benefictary's Age at Settlement Where Beneficiary's Year of Birth Is: |  |  |  |  |  |  |  |  |  | Payments Certan <br> (Assuming Interest at 2\%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Prior to } \\ 1900 \end{gathered}$ |  | $\begin{gathered} 1900- \\ 1924 \end{gathered}$ |  | $\begin{gathered} 1925- \\ 1949 \end{gathered}$ |  | $\begin{gathered} 1950- \\ 1974 \end{gathered}$ |  | 1975 and Subsequent |  | $\begin{aligned} & 10 \\ & \text { Years } \end{aligned}$ | $\begin{gathered} 15 \\ \text { Years } \end{gathered}$ | $\stackrel{20}{\text { Years }}$ | Install. <br> ment <br> Re- <br> fund |
| Male | Fe male | Male | $\underset{\mathrm{Fe}}{\mathrm{Fe}} \mathrm{male}$ | Male | $\mathrm{Fe}-$ male | Male | $\begin{gathered} \mathrm{Fe}- \\ \text { male } \end{gathered}$ | Male | Fe male |  |  |  |  |
| 60 | 64 | 61 | 65 | 62 | 66 | 63 | 67 | 64 | 68 | 5.06 | 4.81 | 4.45 | 4.53 |
| 61 | 65 | 62 | 66 | 63 | 67 | 64 | 68 | 65 | 69 | 5.21 | 4.92 | 4.52 | 4.65 |
| 62 | 66 | 63 | 67 | 64 | 68 | 65 | 69 | 66 | 70 | 5.37 | 5.03 | 4.59 | 4.77 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Along the same lines, the maturity values of policies providing income settlement, such as retirement annuities or retirement endowments, might be determined by taking into account the year of birth of the annuitant.

## II. THE PROGRESSIVE ANNUITY MORTALITY TABLE

The Progressive Annuity Mortality Table is a Gompertz Table with the constant " $c$ " equal to 1.110 and the value of the constant " $\beta$ " dependent upon the sex-year-of-birth group. There is a sex variation of four years and a year-of-birth variation of one twenty-fifth of a year.

Actuarial values for The Progressive Annuity Mortality Table are listed in Tables 10, 11, and 12. These were derived on the basis of the 1900 year-of-birth group, as follows:

$$
\begin{aligned}
& \operatorname{colog}, p_{x}^{1900(m)}=\beta^{1800(m)} \cdot c^{x} \text { for male lives, and } \\
& \operatorname{colog} P_{x}^{1900(f)}=\beta^{1900(f)} \cdot c^{x} \text { for female lives }
\end{aligned}
$$

where the constants take the values:

| $\log _{10} \beta^{1900(m)}$ | 5.2740390-10 |
| :---: | :---: |
| $\log _{10} \beta^{1900}(f)$ | 5.0927470-10 |
| c......... | 1.110 |
| $\log _{10} c$ | . 0453230 |

We defined the radix as $l_{8}^{1900(m)}=1,000,000$, and then derived the remaining values of $l_{x}^{1900(m)}$ using the expression

$$
l_{x+1}^{1900(m)}=p_{x}^{1900(m)} \cdot l_{x}^{1900(m)} .
$$

All the published actuarial functions are based on these $l_{x}^{1900(m)}$ values. It will be observed that

That is,

$$
\log _{10} \beta^{1900(f)}=\log _{10} \beta^{1900(m)}-4 \log _{10} c
$$

$$
\beta^{1900(f)}=\beta^{1900(m)} \cdot c^{-4.00}
$$

Consequently,

$$
\operatorname{colog}_{e} p_{x}^{1900(f)}=\operatorname{colog}_{e} p_{x-4.00}^{1900(m)}
$$

If we set

$$
l_{10}^{1900(f)}=1,000,000
$$

then

$$
l_{x}^{1900(f)}=l_{x-4.00}^{1900(m)} \text { for all values of } x .
$$

The foregoing $\beta$ relationship is a general one. That is, for any year-ofbirth Z

$$
\beta^{Z(\rho)}=\beta^{Z(m)} \cdot c^{-4.00}
$$

Furthermore, for The Progressive Table, the male year-of-birth values of $\beta$ are related as follows:

$$
\beta^{Z_{1}(m)} \cdot c^{0.04 Z_{1}}=\beta^{Z_{3}(m)} \cdot c^{0.04 Z_{2}} .
$$

A similar relation may be written for female lives. If we use the 1900 year-of-birth group as a base, then we can write

$$
\begin{aligned}
\beta^{Z(m)} & =\beta^{1900(m)} \cdot c^{0.04(1900-Z)} \text { and } \\
\operatorname{colog} p_{x}^{Z(m)} & =\operatorname{colog} e p_{x+0.04(1900-Z)}^{1900(m)}
\end{aligned}
$$

If, by definition for one value of $x$,

$$
l_{x}^{Z(m)}=l_{x+0.04(1900-\mathrm{z})}^{1900(m)}
$$

then this relation exists for all values of $x$. It follows that all the commutation functions are similarly related.

The following examples will serve to illustrate how The Progressive Table may be used in practice.

Example No. 1
Using The Progressive Annuity Mortality Table, derive the rate of mortality during the year of life commencing in 1975 for a male annuitant born in 1925, that is, for $x=50$ and $Z=1925$.

$$
\begin{aligned}
p_{x}^{Z(m)} & =p_{x+0.04(1900-Z)}^{1900(())} \\
\therefore \quad q_{x}^{Z(m)} & =q_{x+0.04(1900-Z)}^{1900(m)} \\
\therefore \quad q_{50}^{195(m)} & =q_{50+0.04(1900-1925)}^{1900(m)} \\
& =q_{49}^{1900(m)} \\
& =3.120 \text { per } M \text { (as read from Table } 10) .
\end{aligned}
$$

For further examples of this type refer to Table 9.

## Example No. 2

Using The Progressive Annuity Mortality Table and 2 percent interest, derive the value in 1950 of a non-refund immediate annuity of one per annum to a female annuitant born in 1900.

$$
a_{50}^{1900(f)}=22.810(\text { as read from Table } 10)
$$

Example No. 3
Using The Progressive Annuity Mortality Table and 2 percent interest, derive the value in 1955 of a non-refund immediate annuity of one per annum to a male annuitant born in 1878.

$$
\begin{aligned}
a_{77}^{1878(m)} & =a_{77+.04(1900-1878)}^{1900(m)} \\
& =a_{77.88}^{1900(m)} \\
& =6.776 .
\end{aligned}
$$

For further examples of this type, see Tables 5, 6, 7, and 8.
Example No. 4
Express $a_{x_{1}: x_{2}}^{Z_{1}(m): Z_{z}(f)}$ in terms of a single life annuity for a male life born in 1900 , where this annuity symbol represents the single premium for a joint life annuity entered upon in the calendar year in which the two annuitants attain ages $x_{1}$ and $x_{2}$ respectively. The first annuitant is
male and was born in calendar year $Z_{1}$; the second annuitant is female and was born in calendar year $Z_{2}$.

$$
\begin{aligned}
a_{x_{1}: x_{2}}^{Z_{1}(m): Z_{2}(f)} & =\sum_{t=1}^{t=\omega} v^{t} \cdot{ }_{t} p_{x_{1}}^{Z_{1}(m)} \cdot{ }_{t} p_{x_{2}}^{Z_{2}(f)} \\
& =\sum_{t=1}^{t=\omega} v^{t} \cdot{ }_{t} p_{x_{1}+.04\left(1900-Z_{1}\right)}^{1900(m)}{ }_{t} p_{x_{2}-4.00+.04\left(1900-Z_{2}\right)}^{1900(m)} \\
& =a_{\nu_{1}: \nu_{z}}^{1900(m): 1900(m)}
\end{aligned}
$$

where

If

$$
\begin{aligned}
& y_{1}=x_{1}+.04\left(1900-Z_{1}\right) \\
& y_{2}=x_{2}-4.00+.04\left(1900-Z_{2}\right) .
\end{aligned}
$$

then

$$
c^{\infty}=c^{\nu_{1}}+c^{\nu_{2}},
$$

$$
a_{x_{1}: x_{2}}^{Z_{1}(m): Z_{2}(f)}=a_{w}^{1900(m)} .
$$

Table 13 has been prepared to facilitate the computation of the equivalent single age for two joint lives. Where $x$ and $y$ are the joint lives ( $x \geqq y$ ) and $w$ is the equivalent single age, the relation used in deriving Table 13 was

$$
w-x=\frac{\log _{10}\left(1+c^{y-x}\right)}{\log _{10} c} .
$$

In using Table 13 it is necessary that both ages be on the same sex-year-of-birth basis.
Example No. 5
Using The Progressive Annuity Mortality Table, and 2 percent interest, derive the value in 1963 of a joint and survivor non-refund immediate annuity of one per annum where the lives at risk include a male annuitant born in 1890 and a female annuitant born in 1903.

$$
\begin{aligned}
a_{73: 60}^{1890(m): 1903(f)} & =a_{73}^{1890(m)}+a_{60}^{1903(f)}-a_{73: 60}^{1890(m): 1903(f)} \\
& =a_{73.40}^{1900(m)}+a_{59.88}^{1900(f)}-a_{73.40: 65.88}^{1900(m): 1900(m)} \\
& =a_{73.40}^{1900(m)}+a_{59.88}^{190(f)}-a_{73.40+1.43}^{1900(m)} \\
& =8.759+17.768-8.102 \\
& =18.425 .
\end{aligned}
$$

Mr. Duncan C. Fraser, in Par. 38-43 of his 1924 paper "Notes on Recent Reports of the Mortality of Annuitants," ${ }^{18}$ considered the rela-

[^2]tionship between a succession of calendar year curves which he calls the ( $y q$ ) curves, and a succession of derived curves to be experienced by annuitants of successive years of birth which he calls the (aq) curves. He shows how the ( $a q$ ) curves are distinct from the ( $y q$ ) curves, forming with them a diamond pattern.

He goes on to discuss the curves if according to the Gompertz Law and if the calendar year mortality changes continuously at a uniform rate, and shows that the several (aq) curves calculated for annuitants of successive attained ages in a given year, say 1925, give the means of dealing with annuity values in any subsequent year. He states that "the annuityvalues being settled for a particular epoch, the table remains unchanged in future years, all that is required being a periodical shift of ages." The Progressive Table herein is such an (aq) curve, the rule for age setback being one twenty-fifth of a year for each yearly differential in the years of birth. This means, for example, that $a_{50}^{1900(\mathrm{~m})}$ is equal to $a_{51}^{1925(\mathrm{~m})}$. It will be noted that the annuitant born in 1900 attains age 50 in 1950, while the annuitant born in 1925 attains age 51 in 1976. Consequently, according to The Progressive Table, the shift of ages occurs every twenty-six calendar years.

Mr. Fraser's illustrative rule for age setback was one-tenth year per calendar year. It is of interest to note from JIA LXXIV, 131, that twenty years later the experience in Great Britain indicated a lower setback of about one-thirteenth year for female and one-twentieth year for male lives, for use with the British annuity tables based on 1900-1920 with forecast.

## III. COMPARISON OF MORTALITY TABLES

The single premiums for non-refund immediate annuities according to three different mortality bases were compared in Charts 3 and 4. In Tables 5, 6, 7, and 8, additional single premium comparisons are made. Table 5 deals with non-refund immediate annuities; Table 6, with ten year deferred annuities; Table 7, with ten year certain annuities.

Table 8 will be of particular interest to those working with group annuities. The single premiums for annuities deferred to age 65 are tabulated there.

A comparison of the values of $q_{z}$ for persons born in 1875, 1900, and 1925, is presented in Table 9. A study of these values reveals that for The Progressive Table the annual rate of decrease in the mortality rate is approximately $0.4 \%$ at all attained ages. The comparable figures for Projection Scale B range from $1.25 \%$ at ages $20-50$ to $0.00 \%$ above age 89 .

It should be noted that in dealing with annuities we are more interested in the improvement in the probability of survival than in the decrease
in the probability of death. A large percentage decrease in the value of $q_{x}$ at a young age where $p_{x}$ approaches unity is of much less importance than a small percentage decrease in $q_{x}$ at a higher age. Last fall ${ }^{9} \mathrm{Mr}$. Sternhell published a table showing, for Projection Scale A and Projection Scale B, the increase in the values of $p_{ \pm}$between 1950 and 1970. In Table 2, his figures are repeated together with comparable values for

TABLE 2
Increase in the Valde of $p_{x}$ From 1950 to 1970

| Ace | Male Lives |  |  | Female Lives |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Projection Scale A | Projection Scale B | Progressive Table | Projection Scale A | Projection Scale B | Progressive Table |
| 20. | . $03 \%$ | . $01 \%$ | . $00 \%$ | . $02 \%$ | . $01 \%$ | 00\% |
| 30. | . $04 \%$ | . $02 \%$ | . $00 \%$ | . $03 \%$ | . $02 \%$ | . $00 \%$ |
| 40. | . $07 \%$ | . $05 \%$ | . $01 \%$ | .05\% | . $03 \%$ | . $01 \%$ |
| 50. | . $18 \%$ | . $15 \%$ | . $03 \%$ | . $09 \%$ | . $07 \%$ | . $02 \%$ |
| 60. | . $34 \%$ | . $34 \%$ | . $08 \%$ | . $16 \%$ | . $16 \%$ | . $16 \%$ |
| 70 80 | . $72 \%$ | . $83 \%$ | . $25 \%$ | . $51 \%$ | . $37 \%$ | . $16 \%$ |
| 90. | . $00 \%$ | . $00 \%$ | 2.17\% | . $00 \%$ | . $00 \%$ | . $1.472 \%$ |
| 100. | . $00 \%$ | . $00 \%$ | 6.50\% | . $00 \%$ | . $00 \%$ | 4.23\% |

The Progressive Annuity Mortality Table. As already noted, Jenkins-Lew did not assume any improvement in mortality after age 89. Perhaps it would have been more conservative to do so. The Progressive Table, sui generis, does make provision for such improvement.

## IV. PREPARATION OF THE PROGRESSIVE ANNUITY MORTALITY TABLE

The first step in the preparation of The Progressive Annuity Mortality Table was to derive, using Projection Scale B, a complete set of values of $q_{x}^{Z(m)}$ and $q_{x}^{Z(\rho)}$ for The Annuity Table for 1949 (with Projection). The Z in these expressions represents the year of birth. From the resulting values, twelve sex-year-of-birth tables were chosen. These were the tables for which $Z=1871,1881,1891,1901,1911$, and 1921.

For each of these twelve tables, the value of the constant " $c$ " in the Gompertz formula was derived by equating first and second moments. The values so derived are listed in Table 3.

After reviewing these values, it was decided to proceed using $c=1.110$ for all of the sex-year-of-birth tables. It was recognized at the time that this choice would tend to understate the value of $a_{x}^{Z(\Omega}$ for the younger

[^3]ages in each age range. However, it was felt that a test should be made to see if reasonable results might be obtained keeping the same value of " $c$ " throughout and making some empirical adjustments in the value of $\log _{10} \beta$. Proceeding on this basis the value of $\log _{10} \beta$ was derived for each of the twelve sex-year-of-birth tables by equating first moments.

TABLE 3

| Sex-Year-of-Birth Group | Age Range | Value of " $c$ " |
| :---: | :---: | :---: |
| 1871(m) | 79-99 | 1.100 |
| 1881(m) | 69-99 | 1.100 |
| 1891 (m) | 59-99 | 1.100 |
| 1901(m) | 49-99 | 1.100 |
| 1911(m) | 39-99 | 1. 102 |
| 1921(m) | $29-99$ | 1.105 |
| 1871(f) | 79-99 | 1.119 |
| 1881 (f). | 69-99 | 1.119 |
| 1891(f) | 59-99 | 1.120 |
| 1901(f) | 49-99 | 1.120 |
| 1911(f). | 39-99 | 1.121 |
| 1921(f). | 29-99 | 1.122 |

TABLE 4

| Sex-Year-of-Birth Group (1) | Age <br> Range <br> (2) | Crude Value of $\log _{10} \beta$ <br> (3) | Age Relation for Col. (3) <br> (4) | Final Values of $\log _{10} \beta$ <br> (5) | Age Relation for Col.(5) (6) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1871(m) | 79-99 | 5.296 9364-10 | +0.5 | 5.326 6137-10 | $+1.16$ |
| $1881(\mathrm{~m})$ | 69-99 | $5.3023074-10$ | +0.6 | 5.308 4845-10 | +0.76 |
| 1891(m) | 59-99 | 5. 299 6670-10 | +0.6 | $5.2903553-10$ | +0.36 |
| 1901 (m) | 49-99 | 5. 289 6557-10 | +0.3 | 5.272 2261-10 | -0.04 |
| 1911(m). | 39-99 | $5.2712601-10$ | -0.1 | 5.254 0969-10 | -0.44 |
| 1921(m) | 29-99 | $5.2510915-10$ | $-0.5$ | 5. 235 9677-10 | $-0.84$ |
| 1871 (f) | 79-99 | 5.193 2339-10 | $-1.8$ | $5.145 \quad 3217-10$ | $-2.84$ |
| $1881(f)$ | 69-99 | 5.173 6961-10 | -2.2 | $5.127 \quad 1925-10$ | $-3.24$ |
| $1891(f)$ | 59-99 | 5.155 2563-10 | $-2.6$ | 5.109 0633-10 | -3.64 |
| 1901 (f) | 49-99 | 5.138 0700-10 | $-3.0$ | 5.090 9341-10 | -4.04 |
| $1911(f)$ | 39-99 | 5. $1211702-10$ | -3.4 | 5.072 8049-10 | -4.44 |
| 1921(f).. | 29-99 | $5.1041098-10$ | $-3.7$ | 5.054 6757-10 | $-4.84$ |

The values of $a_{x}$ for several trial mortality tables were then prepared and these values were compared with similar values for The Annuity Table for 1949 (with Projection). These comparisons suggested that two principal adjustments be made. For the female tables, the values of $\log _{10} \beta$ were reduced by subtracting $\log _{10} c$ from the crude values. This adjust-
ment tended to correct, in some measure, the understatement that was introduced when the value of " $c$ " had been fixed. With regard to the male tables, the principal empirical adjustment was to modify the values of $\log _{10} \beta$ so that the one twenty-fifth relationship which already obtained for the female tables would also apply to the male year-of-birth tables.

The effect of these adjustments may be followed by studying Table 4. Column 3 shows the values originally derived for $\log _{10} \beta$, while Column 5

TABLE 5
Single Premiums for Non-Refund Immediate Life Annuities $a_{x}$ with Interest at $2 \%$

| Attanned Age | 1937 Standard Annuity Table (1 Year Setback) | Entered in 1950 |  | Entered in 1970 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & 1949 \text { Table } \\ & \text { (with } \\ & \text { Projection) } \end{aligned}$ | Progressive Table | 1949 Table (with Projection) | Progressive Table |
| Male lives: |  |  |  |  |  |
| 30. | 27.41 | 29.56 | 30.14 | 30.29 | 30.44 |
| 40. | 23.22 | 25.04 | 25.81 | 25.90 | 26.17 |
| 50 | 18.72 | 19.93 | 20.82 | 20.87 | 21.22 |
| 60 | 14.14 | 14.80 | 15.37 | 15.65 | 15.80 |
| 70. | 9.85 | 9.86 | 10.00 | 10.44 | 10.39 |
| Female lives: |  |  |  |  |  |
| 30. | 29.31 | 31.41 | 31.61 | 31.91 | 31.90 |
| 40. | 25.37 | 27.32 | 27.56 | 27.91 | 27.90 |
| 50. | 21.00 | 22.54 | 22.81 | 23.20 | 23.20 |
| 60. | 16.42 | 17.18 | 17.49 | 17.82 | 17.92 |
| 70. | 11.94 | 11.63 | 12.01 | 12.11 | 12.43 |

shows the final values adopted for The Progressive Annuity Mortality Table. Column 4 shows the age relation existing among the crude values of $\log _{10} \beta$, while Column 6 shows the final age relation existing among the listed year-of-birth tables. The figures in Columns 4 and 6 were derived using the final value of $\log _{10} \beta^{1900(m)}$ as the base. Each of these figures therefore represents the excess of the stated value over the final value for $\log _{10} \beta^{1900(m)}$ divided by $\log _{10} c$.

TABLE 6
Single Premiums for Non-refund Immediate
Life Annuities Deferred for Ten Years
${ }_{10} \mid a_{x}$ with Interest at $2 \%$

| Attained Age | 1937 <br> Standard <br> Annuity <br> Table <br> (1 Year <br> Setback) | Entered in 1950 |  | Entered in 1970 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1949 Table (with Projection) | Progressive Table | 1949 Table (with <br> Projection) | Progressive Table |
| Male lives: |  |  |  |  |  |
| 30. | 18.54 | 20.64 | 21.18 | 21.35 | 21.49 |
| 40. | 14.48 | 16.19 | 16.91 | 17.02 | 17.26 |
| 50. | 10.24 | 11.34 | 12.07 | 12.20 | 12.45 |
| 60. | 6.19 | 6.69 | 7.05 | 7.37 | 7.42 |
| 70. | 2.89 | 2.77 | 2.77 | 3.09 | 3.04 |
| Female lives: |  |  |  |  |  |
| 30. | 20.41 | 22.47 | 22.65 | 22.96 | 22.93 |
| 40. | 16.55 | 18.42 | 18.63 | 18.99 | 18.96 |
| 50. | 12.37 | 13.74 | 13.98 | 14.36 | 14.36 |
| 60. | 8.16 | 8.66 | 8.95 | 9.21 | 9.34 |
| 70. | 4.41 | 3.91 | 4.25 | 4.22 | 4.57 |

TABLE 7
Single Premiums for Immediate Life Annuities with Payments Certain for Ten Years
$a_{10}+{ }_{10} \mid a_{x}$ with Interest at $2 \%$

| Attained Age | 1937 <br> Standard <br> Annotity <br> Table <br> (1 Year <br> Setback) | Enteded in 1950 |  | Entered in 1970 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & 1949 \text { Table } \\ & \text { (with } \\ & \text { Projection) } \end{aligned}$ | Progressive Table | $\begin{aligned} & 1949 \text { Table } \\ & \text { (with } \\ & \text { Projection) } \end{aligned}$ | Progressive Table |
| Male lives: |  |  |  |  |  |
| 30. | 27.52 | 29.62 | 30.17 | 30.33 | 30.47 |
| 40 | 23.47 | 25.17 | 25.89 | 26.00 | 26.24 |
| 50 | 19.22 | 20.33 | 21.05 | 21.18 | 21.44 |
| 60. | 15.17 | 15.67 | 16.03 | 16.35 | 16.41 |
| 70 | 11.87 | 11.75 | 11.76 | 12.08 | 12.03 |
| Female lives: |  |  |  |  |  |
| 30. | 29.39 | 31.45 | 31.63 | 31.94 | 31.91 |
| 40. | 25.53 | 27.40 | 27.61 | 27.97 | 27.95 |
| 50. | 21.35 | 22.73 | 22.96 | 23.34 | 23.34 |
| 60 | 17.14 | 17.64 | 17.94 | 18.19 | 18.32 |
| 70. | 13.39 | 12.89 | 13.23 | 13.20 | 13.55 |

TABLE 8
Single Premiums for Non-refund Life Annuities
Deferred to Age 65
o4-z $\mid a_{x}$ with Interest at $2 \%$

| Attaned Age | $\begin{gathered} 1937 \\ \text { Standard } \\ \text { Annoity } \\ \text { Table } \\ (1 \text { Year } \\ \text { Setback) } \end{gathered}$ | Entered in 1950 |  | Entered in 1970 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $1949 \text { Table }$ <br> (with <br> Projection) | Progressive Table | 1949 Table (with Projection) | Progressive Table |
| Male lives: |  |  |  |  |  |
| 30. | 4.70 | 6.05 | 6.28 | 6.57 | 6.53 |
| 40. | 5.89 | 7.14 | 7.55 | 7.79 | 7.85 |
| 50. | 7.61 | 8.61 | 9.20 | 9.39 | 9.57 |
| 60. | 10.51 | 11.15 | 11.68 | 11.97 | 12.09 |
| Female lives: |  |  |  |  |  |
| 30. | 6.08 | 7.47 | 7.54 | 7.85 | 7.79 |
| 40. | 7.56 | 8.94 | 9.08 | 9.41 | 9.38 |
| 50 | 9.59 | 10.81 | 11.03 | 11.38 | 11.39 |
| 60. | 12.73 | 13.45 | 13.76 | 14.07 | 14.18 |

TABLE 9
MORtality Rates ( $1000 q_{z}$ ) FOR The 1875 , 1900, and 1925 Year-of-Birth Grours

| $\begin{gathered} \text { Attanked } \\ \text { Age } \end{gathered}$ | 1937 <br> Standard <br> Annotity <br> Table <br> (1 Year <br> Setback) | Born 1875 |  | Born 1900 |  | Born 1925 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} 1949 \\ \text { Table } \end{gathered}$ | Progressive Table | $1949$ Table | Progressive Table | $1949$ Table | Progressive Table |
| Malelives: 30.... | 1.936 |  |  |  |  | . 943 | . 388 |
| 40. | 4.037 |  |  |  |  | 1.678 | 1.100 |
| 50. | 8.613 |  |  | 6.557 | 3.463 | 4.788 | 3.120 |
| 60. | 18.321 |  |  | 13.880 | 9.801 | 10.262 | 8.834 |
| 70. | 38.763 |  |  | 28.994 | 27.580 | 22.839 | 24.881 |
| 80. | 81.050 | 83.387 | 84.372 | 73.560 | 76.339 | 64.897 | 69.042 |
| 90. | 165.320 | 208.485 | 221.420 | 208.485 | 201.865 | 208.485 | 183.835 |
| 100. | 331.840 | 463.415 | 508.680 | 463.415 | 472.832 | 463.415 | 438.299 |
| Female lives: |  |  |  |  |  |  |  |
| 30. | 1.496 |  |  |  |  | . 637 | . 255 |
| 40. | 2.763 |  |  |  |  | 1.122 | . 725 |
| 50. | 5.898 |  |  | 3.109 | 2.282 | 2.271 | 2.056 |
| 60. | 12.566 |  |  | 6.649 | 6.467 | 4.917 | 5.828 |
| 70. | 26.675 |  |  | 17.320 | 18.254 | 13.643 | 16.460 |
| 80. | 56.167 | 59.895 | 56.411 | 52.840 | 50.966 | 46.616 | 46.033 |
| 90. | 116.257 | 176.161 | 151.995 | 176.161 | 138.028 | 176.161 | 125.245 |
| 100. | 232.198 | 449.400 | 373.830 | 449.400 | 344.095 | 449.400 | 316.102 |

TABLE 10
The Progressive Annuity Mortality Table
Elementary Functions and Annuity Values for the 1900 Year-of-Birth Groups

| Age $\boldsymbol{x}$ |  | $l_{x}$ | $d_{x}$ | $1000 q_{x}$ | $\begin{gathered} a_{x} \\ \text { At } 2 \% \end{gathered}$ | $\text { At } \stackrel{a_{x}}{2 j \%}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | 10 | 1000000 | 35 | . 035 | 37.374 | 32.729 |
| 7 | 11 | 999965 | 39 | . 039 | 37.123 | 32.549 |
| 8 | 12 | 999926 | 43 | . 043 | 36.867 | 32.364 |
| 9 | 13 | 999883 | 48 | . 048 | 36.606 | 32.174 |
| 10 | 14 | 999835 | 53 | . 053 | 36.340 | 31.980 |
| 11 | 15 | 999782 | 59 | . 059 | 36.069 | 31.781 |
| 12 | 16 | 999723 | 66 | . 066 | 35.792 | 31.578 |
| 13 | 17 | 999657 | 73 | . 073 | 35.510 | 31.370 |
| 14 | 18 | 999584 | 81 | . 081 | 35.223 | 31.156 |
| 15 | 19 | 999503 | 90 | . 090 | 34.931 | 30.938 |
| 16 | 20 | 999413 | 100 | . 100 | 34.632 | 30.714 |
| 17 | 21 | 999313 | 111 | . 111 | 34.329 | 30.485 |
| 18 | 22 | 999202 | 123 | . 123 | 34.019 | 30.250 |
| 19 | 23 | 999079 | 136 | . 136 | 33.704 | 30.011 |
| 20 | 24 | 998943 | 151 | . 151 | 33.382 | 29.765 |
| 21 | 25 | 998792 | 168 | 168 | 33.055 | 29.514 |
| 22 | 26 | 998624 | 187 | . 187 | 32.722 | 29.257 |
| 23 | 27 | 998437 | 207 | . 207 | 32.383 | 28.994 |
| 24 | 28 | 998230 | 230 | . 230 | 32.037 | 28.725 |
| 25 | 29 | 998000 | 254 | . 255 | 31.686 | 28.450 |
| 26 | 30 | 997746 | 282 | . 283 | 31.327 | 28.168 |
| 27 | 31 | 997464 | 313 | . 314 | 30.963 | 27.881 |
| 28 | 32 | 997151 | 348 | . 349 | 30.592 | 27.587 |
| 29 | 33 | 996803 | 387 | . 388 | 30.215 | 27.286 |
| 30 | 34 | 996416 | 428 | . 430 | 29.831 | 26.979 |
| 31 | 35 | 995988 | 475 | . 477 | 29.441 | 26.666 |
| 32 | 36 | 995513 | 528 | . 530 | 29.044 | 26.345 |
| 33 | 37 | 994985 | 585 | . 588 | 28.641 | 26.018 |
| 34 | 38 | 994400 | 649 | . 653 | 28.231 | 25.684 |
| 35 | 39 | 993751 | 720 | . 725 | 27.814 | 25.344 |
| 36 | 40 | 993031 | 798 | . 804 | 27.391 | 24.996 |
| 37 | 41 | 992233 | 886 | . 893 | 26.961 | 24.642 |
| 38 | 42 | 991347 | 982 | . 991 | 26.525 | 24.280 |
| 39 | 43 | 990365 | 1089 | 1.100 | 26.082 | 23.912 |
| 40 | 44 | 989276 | 1208 | 1.221 | 25.633 | 23.537 |
| 41 | 45 | 988068 | 1339 | 1.355 | 25.178 | 23.155 |
| 42 | 46 | 986729 | 1484 | 1.504 | 24.716 | 22.766 |
| 43 | 47 | 985245 | 1644 | 1.669 | 24.249 | 22.370 |
| 44 | 48 | 983601 | 1823 | 1.853 | 23.775 | 21.968 |
| 45 | 49 | 981778 | 2019 | 2.056 | 23.295 | 21.559 |
| 46 | 50 | 979759 | 2236 | 2.282 | 22.810 | 21.143 |
| 47 | 51 | 977523 | 2476 | 2.533 | 22.320 | 20.721 |
| 48 | 52 | 975047 | 2742 | 2.812 | 21.824 | 20.293 |
| 49 | 53 | 972305 | 3034 | 3.120 | 21.323 | 19.859 |
| 50 | 54 | 969271 | 3357 | 3.463 | 20.818 | 19.419 |

TABLE 10-Continued


TABLE 10-Continued

| Agr $x$ |  | $t_{x}$ | $d^{\prime}$ | 1000q* | $\begin{gathered} a_{z} \\ \operatorname{At} 2 \% \end{gathered}$ | $\begin{gathered} a_{x} \\ \text { At } \left.{ }_{2}\right\} \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 101 | 105 | 1564.45 | 795.804 | 508.680 | . 832 | 825 |
| 102 | 106 | 768.646 | 419.392 | 545.624 | . 726 | 721 |
| 103 | 107 | 349.254 | 203.751 | 583.389 | . 630 | . 626 |
| 104 | 108 | 145.503 | 90.4511 | 621.644 | . 543 | . 539 |
| 105 | 109 | 55.0519 | 36.3347 | 660.008 | . 464 | . 461 |
| 106 | 110 | 18.7172 | 13.0656 | 698.053 | . 393 | . 391 |
| 107 | 111 | 5.65160 | 4.15573 | 735.319 | . 329 | . 327 |
| 108 | 112 | 1.49587 | 1.153799 | 771.323 | . 267 | . 265 |
| 109 | 113 | . 342071 | . 275566 | 805.581 | . 191 | . 190 |
| 110 | 114 | 066505 | 066505 | 1000.000 |  |  |

## TABLE 11

The Progressive Annuity Mortality Table
Commutation Columns at 2\% for the 1900 Year-of-Birth Groups


TABLE 11-Continued

| Age : |  | $D_{3}$ | $\mathrm{N}_{3}$ | $\mathrm{C}_{\text {w }}$ | $\mathbf{M}_{2}$ | $\mathrm{R}_{7}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Male | $\begin{gathered} \mathrm{Fe}- \\ \text { male } \end{gathered}$ |  |  |  |  |  |
| 66 | 70 | 211540.613 | 2839947.490 | 3785.71223 | 155855.36857 | 2311171.04209 |
| 67 | 71 | 203607.046 | 2628406.877 | 4040.71925 | 152069.65634 | 2155315.67352 |
| 68 | 72 | 195574.032 | 2424799.831 | 4303.11903 | 148028.93709 | 2003246.01718 |
| 69 | 73 | 187436.128 | 2229225.799 | 4572.15406 | 143725.81806 | 1855217.08009 |
| 70 | 74 | 179188.756 | 2041789.671 | 4845.06278 | 139153.66400 | 1711491.26203 |
| 71 | 75 | 170830.188 | 1862600.915 | 5119.27643 | 134308.60122 | 1572337.59803 |
| 72 | 76 | 162361.300 | 1691770.727 | 5391.75703 | 129189.32479 | 1438028.99681 |
| 73 | 77 | 153785.988 | 1529409.427 | 5657.98582 | 123797.56776 | 1308839.67202 |
| 74 | 78 | 145112.591 | 1375623.439 | 5913.79342 | 118139.58194 | 1185042.10426 |
| 75 | 79 | 136353.452 | 1230510.848 | 6153.70207 | 112225.78852 | 1066902.52232 |
| 76 | 80 | 127526.153 | 1094157.396 | 6372.07556 | 106072.08645 | 954676.73380 |
| 77 | 81 | 118653.565 | 966631.243 | 6562.17071 | 99700.01089 | 848604.64735 |
| 78 | 82 | 109764.853 | 847977.678 | 6717.04170 | 93137.84018 | 748904.63646 |
| 79 | 83 | 100895.560 | 738212.825 | 6829.39771 | 86420.79848 | 655766.79628 |
| 80 | 84 | 92087.8177 | 637317.2650 | 6892.03705 | 79591.40077 | 569345.99780 |
| 81 | 85 | 83390.1372 | 545229.4473 | 6897.86891 | 72699.36372 | 489754.59703 |
| 82 | 86 | 74857.1676 | 461839.3101 | 6840.46889 | 65801.49481 | 417055.23331 |
| 83 | 87 | 66548.9111 | 386982.1425 | 6714.56983 | 58961.02592 | 351233.73850 |
| 84 | 88 | 58529.4606 | 320433.2314 | 6516.60371 | 52246.45609 | 292292.71258 |
| 85 | 89 | 50865. 1604 | 261903.7708 | 6245.69553 | 45729.79238 | 240046.25649 |
| 86 | 90 | 43622.1088 | 211038.6104 | 5903.00641 | 39484.09685 | 194316.46411 |
| 87 | 91 | 36863.7669 | 167416.5016 | 5493.24037 | 33581.09044 | 154832.36726 |
| 88 | 92 | 30647.7076 | 130552.7347 | 5024.97232 | 28087,85007 | 121251.27682 |
| 89 | 93 | 25021.7999 | 99905.0271 | 4509.68859 | 23062.87775 | 93163.42675 |
| 90 | 94 | 20021.4877 | 74883.2272 | 3962.38828 | 18553.18916 | 70100.54900 |
| 91 | 95 | 15666. 5213 | 54861.7395 | 3400.87065 | 14590.80088 | 51547.35984 |
| 92 | 96 | 11958.4639 | 39195.2182 | 2843.81016 | 11189.93023 | 36956.55896 |
| 93 | 97 | 8880.17409 | 27236.75431 | 2310.23165 | 8346.12007 | 25766.62873 |
| 94 | 98 | 6395.82137 | 18356.58022 | 1817.56124 | 6035.88842 | 17420.50866 |
| 95 | 99 | 4452.85187 | 11960.75885 | 1379.95698 | 4218.32718 | 11384.62024 |
| 96 | 100 | 2985.58406 | 7507.90698 | 1007.18055 | 2838.37020 | 7166.29306 |
| 97 | 101 | 1919.86265 | 4522. 32292 | 703.629817 | 1831.189652 | 4327.922856 |
| 98 | 102 | 1178.58847 | 2602.46027 | 468.267978 | 1127.559835 | 2496.733204 |
| 99 | 103 | 687.210911 | 1423.871795 | 295.298120 | 659.291857 | 1369.173369 |
| 100 | 104 | 378,438068 | 736.660884 | 175.429062 | 363.993737 | 709.881512 |
| 101 | 105 | 195.588652 | 358.222816 | 97.5411589 | 188.5646749 | 345.8877750 |
| 102 | 106 | 94.212421 | 162.634164 | 50.3966610 | 91.0235160 | 157.3231001 |
| 103 | 107 | 41.968458 | 68.421743 | 24.0038663 | 40,6268550 | 66.2995841 |
| 104 | 108 | 17.141681. | 26.453285 | 10.4470851 | 16.6229887 | 25.6727291 |
| 105 | 109 | 6.358484 | 9.311604 | 4.11436375 | 6.17590363 | 9.04974043 |
| 106 | 110 | 2.119444 | 2.953120 | 1.45047515 | 2.06153988 | 2.87383680 |
| 107 | 111 | . 627411 | . 833676 | . 45230156 | . 61106473 | . 81229692 |
| 108 | 112 | . 162808 | . 206265 | . 12311494 | 15876317 | . 20123219 |
| 109 | 113 | . 036500 | . 043457 | . 02882744 | 03564823 | . 04246902 |
| 110 | 114 | . 006957 | . 006957 | . 00682079 | . 00682079 | . 00682079 |

TABLE 12
The Progressive Annuity Mortality Table
Commutation Columns at $2 \frac{1}{2} \%$ for the 1900 Year-of-Birth Groups


TABLE 12-Continued

| Age $x$ |  | $\mathrm{D}_{\boldsymbol{x}}$ | $\mathbf{N}_{\boldsymbol{x}}$ | $C_{x}$ | $\mathrm{M}_{\boldsymbol{x}}$ | $\mathbf{R}_{\boldsymbol{x}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Male | $\stackrel{\mathrm{Fe}}{\mathrm{F}}$ <br> male |  |  |  |  |  |
| 66 | 70 | 150222.576 | 1935689.075 | 2675.25602 | 103010.64746 | 1497394.60886 |
| 67 | 71 | 143883.355 | 1785466.499 | 2841.53320 | 100335.39144 | 1394383.96140 |
| 68 | 72 | 137532.471 | 1641583. 144 | 3011.29793 | 97493.85824 | 1294048.56996 |
| 69 | 73 | 131166.723 | 1504050.673 | 3183.95944 | 94482.56031 | 1196554.71172 |
| 70 | 74 | 124783.575 | 1372883.950 | 3357.54921 | 91298.60087 | 1102072.15141 |
| 71 | 75 | 118382.524 | 1248100.375 | 3530.26954 | 87941.05166 | 1010773.55054 |
| 72 | 76 | 111964.876 | 1129717.851 | 3700.03561 | 84410.78212 | 922832.49888 |
| 73 | 77 | 105533.990 | 1017752.975 | 3863.79211 | 80710.74651 | 838421.71676 |
| 74 | 78 | 99096.1979 | 912218.9851 | 4018.78112 | 76846.95440 | 757710.97025 |
| 75 | 79 | 92660.4364 | 813122.7872 | 4161.41449 | 72828.17328 | 680864.01585 |
| 76 | 80 | 86239.0113 | 720462.3508 | 4288.06868 | 68666.75879 | 608035.84257 |
| 77 | 81 | 79847.5521 | 634223.3395 | 4394.45121 | 64378.69011 | 539369.08378 |
| 78 | 82 | 73505.5996 | 554375.7874 | 4476.22051 | 59984.23890 | 474990.39367 |
| 79 | 83 | 67236.5596 | 480870.1878 | 4528.89383 | 55508.01839 | 415006.15477 |
| 80 | 84 | 61067.7496 | 413633.6282 | 4548.13812 | 50979.12456 | 359498.13638 |
| 818 | 85 | 55030.1542 49158.1735 | 352565.8786 297535.7244 | 4529.78182 4470.17501 | 46430.98644 4190120462 | 308519.01182 262088.02538 |
| 83 | 87 | 43489.0186 | 248377.5509 | 4366.49689 | 37431.02961 | 220186.82076 |
| 84 | 88 | 38061.8140 | 204888.5323 | 4217.12600 | 33064.53272 | 182755.79115 |
| 85 | 89 | 32916.3511 | 166826.7183 | 4022.05849 | 28847.40672 | 149691.25843 |
| 86 | 90 | 28091.4548 | 133910.3672 | 3782.83270 | 24825.34823 | 120843.85171 |
| 87 | 91 | 23623.4646 | 105818.9124 | 3503.06979 | 21042.51553 | 96018.50348 |
| 88 | 92 | 19544.2128 | 82195.4478 | 3188.82118 | 17539.44574 | 74975.98795 |
| 89 | 93 | 15878.7035 | 62651.2350 | 2847.86470 | 14350.62456 | 57436.54221 |
| 90 | 94 | 12643.5533 | 46772.5315 | 2490.03892 | 11502.75986 | 43085.91765 |
| 91 | 95 | 9845.13505 | 34128.97819 | 2126.74551 | 9012.72094 | 31583.15779 |
| 92 | 96 | 7478.26429 | 24283.84314 | 1769.71087 | 6885.97543 | 22570.43685 |
| 93 | 97 | 5526.15672 | 16805.57885 | 1430.65051 | 5116.26456 | 15684.46142 |
| 94 | 98 | 3960.72190 | 11279.42213 | 1120.06541 | 3685.61405 | 10568.19686 |
| 95 | 99 | 2744,05353 | 7318.70023 | 846.245136 | 2565.548640 | 6882.582813 |
| 96 | 100 | 1830.88025 | 4574.64670 | 614.630735 | 1719.303504 | 4317.034173 |
| 97 | 101 | 1171.59390 | 2743.76645 | 427.294678 | 1104.672769 | 2597.730669 |
| 98 | 102 | 715.723763 | 1572.172553 | 282.978875 | 677.378091 | 1493.057900 |
| 99 | 103 | 415.288211 | 856.448790 | 177.581019 | 394.399216 | 815.679809 |
| 100 | 104 | 227.578211 | 441.160579 | 104.981726 | 216.818197 | 421.280593 |
| 101 | 105 | 117.045797 | 213.582368 | 58.0866575 | 111.8364706 | 204.4623956 |
| 102 | 106 | 56.104364 | 96.536571 | 29.8652769 | 53.7498131 | 92.6259250 |
| 103 | 107 | 24.870688 | 40.432207 | 14.1554046 | 23.8845362 | 38.8761119 |
| 104 | 108 | 10.108681 | 15.561519 | 6.13073473 | 9.72913162 | 14.99157567 |
| 105 | 109 | 3.731393 | 5.452838 | 2.40268250 | 3.59839689 | 5.26244405 |
| 106 | 110 | 1.237701 | 1.721445 | . 84290824 | 1.19571439 | 1.66404716 |
| 107 | 111 | 364605 | 483744 | 26156185 | 35280615 | 46833277 |
| 108 | 112 | 094150 | . 119139 | 07084894 | 09124430 | 11552662 |
| 109 | 113 | 021005 | 024989 | 01650840 | 02039536 | 02428232 |
| 110 | 114 | . 003984 | . 003984 | 00388696 | 00388696 | . 00388696 |

TABLE 13
the Progressive Annuity Mortality Table
Age of Single Life Corresponding to Two Joint Lives on the Same Sex-Year-of-Birth Basis

| Difference <br> of Ages <br> (Years) | Addition to <br> Older Age <br> (Years) | Difference <br> of Ages <br> (Years) | Addition to <br> OIder Age <br> (Years) | Difference <br> of Ages <br> (Years) | Addition to <br> Older Age <br> (Years) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 6.64 | 20 | 1.12 | 40 | .15 |
| 1 | 6.15 | 21 | 1.02 | 41 | .13 |
| 2 | 5.69 | 22 | .92 | 42 | .12 |
| 3 | 5.26 | 23 | .83 | 43 | .11 |
| 4 | 4.85 | 24 | .75 | 44 | .10 |
| 5 | 4.46 | 25 | .68 | 45 | .09 |
| 6 | 4.10 | 26 | .62 | 46 | .08 |
| 7 | 3.77 | 27 | .56 | 47 | .07 |
| 8 | 3.45 | 28 | .50 | 48 | .06 |
| 9 | 3.16 | 29 | .45 | 49 | .06 |
| 10 | 2.89 | 30 | .41 | 50 | .05 |
| 11 | 2.64 | 31 | .37 | 51 | .05 |
| 12 | 2.41 | 32 | .33 | 52 | .04 |
| 13 | 2.20 | 33 | .30 | 53 | .04 |
| 14 | 2.00 | 34 | .27 | 54 | .03 |
| 15 | 1.82 | 35 | .25 | 55 | .03 |
| 16 | 1.65 | 36 | .22 | 56 | .03 |
| 17 | 1.50 | 37 | .20 | $57-61$ | .02 |
| 18 | 1.36 | 38 | .18 | 62 and | .01 |
| 19 | 1.24 | 39 | .16 |  | over |

## dISCUSSION OF PRECEDING PAPER

## WALTER G. BOWERMAN:

The authors state that their Progressive Table was prepared for valuation purposes and "does not reproduce all of the fluctuations which are characteristic of recent annuitant mortality. It tends to assume conservative values for $q_{x}$ at the lower ages." It would be of interest to know why they chose a four year sex variation, instead of the five years which has been in vogue for more than a decade. In their table the male death rate at ages 10 to 90 hovers close to $152 \%$ of the corresponding female death rate. Thus it omits the "peaks" in this ratio at ages 20 and 60 and also the "valley" at ages $30-35$, which have been found not only in "recent annuity mortality" but also in both insured life and population death rates covering experience during the last decade or more. After age 90 in their table this ratio gradually declines to $122 \%$ at age 109 ; which compares with $100 \%$ in other recent annuity tables and in the general population. The rise to $143 \%$ at the final male age, 110 , is due to their insertion of unity as a death rate. If they had not done that, this ratio would have been more intelligible and the elementary and derived functions would have been smoother at the advanced ages and longer durations. This is frequently of considerable importance, and more especially in the use of approximate summation formulas.

The Progressive Table extends down to age 6 male and 10 female where the death rate per 1,000 is .035 . This represents a one year term rate of three and one-half cents for each thousand dollars of coveragesurely, a world's record for low mortality! In most mortality tables the lowest death rate for each sex is at one of the ages from 9 to 12. But in this table age 6 male has that honor. One wonders what will be done when the inevitable extension of the table to age zero occurs.

The low figure just quoted was taken from the authors' Table 10 which applies to persons bom in the year 1900 . Thus this death rate of .035 per 1,000 at age 6 would be one supposed to have been experienced in the year 1906. The American Men table covered experience during the years 1900-1915, centering not far from 1906. It is of interest, therefore, to observe that in both Hooker's extension (Actuarial Study No. 1, p. 86, at 3.08 per 1,000 ) and in mine ( $T A S A$ XXXVII, 17 , at 3.38 per 1,000 ) the death rate at age 6 is just about one hundred times as large as in the Progressive Table! This is progress indeed; but it is a nice question just how far the mechanical conveniences of a table should carry us away from biological reality.

While the death rates in the Progressive Table are very low at the young
ages, they are very high at ages above 95 or 100 , when compared with population and other recent tables. Thus a male aged 100 in the year 2000 would have a death rate of 473 per 1,000 , although the U.S. Whites $1939-$ 41 table showed 389 per 1,000 at a date two generations earlier in time. Similar comparisons are available at other advanced ages for each sex. In the case of annuitants this seems a serious situation in which the authors find themselves. Incidentally, it seems better to look at the table itself rather than the charts, for the latter are on the logarithmic scale, and this tends to minimize differences as observed visually.

Messrs. Fassel and Noback have done a very interesting piece of work, for which I would express my personal appreciation. While one needs to scrutinize their product with care, it may turn out to be a useful tool and suggestive of other modifications of practical benefit to the actuarial profession and the business of insuring lives and writing annuity contracts.

DONALD D. CODY:

The authors have produced a table which they feel reasonably reflects secular mortality trends and mortality differences between sexes and which they suggest be used especially for valuation and possibly also for rates. They have designed their table with simplicity of operation primarily in mind. From a technical point of view, the authors are to be congratulated for the highly competent methodology adopted in fitting a Gompertz curve to the myriad Jenkins-Lew mortality curves. We are indebted to them for this paper, which will bring into discussion some of the basic problems inherent in use of projection mortality tables.

I am going to confine my remarks exclusively to a discussion of the practical adaptability of the results as compared with using the Jenkins-Lew-Sternhell approach. Any general mortality table system must be satisfactory for both immediate and deferred annuities and for settlement options with respect to ratemaking, policy forms, valuation, dividends, and statistical standards. Fidelity is a prime criterion as to nonparticipating ratemaking, dividends, and statistical standards. Practicality of application and an acceptable over-all reserve level are important to valuation. Simplicity of presentation is of great moment in policy forms. Competitive needs and adequacy are serious and opposing requirements in ratemaking. Naturally, the scope of the arithmetical calculations must be kept within reasonable bounds also. It is to be realized that new tables will have to be considered every few decades and perhaps more often.

The kernel of the authors' ideas is the use of an age setback principle because of obvious mechanical advantages in valuation, ratemaking, and policy drafting. The Gompertz Law is of course not essential to the age setback principle. In the last two decades, we have all experimented with
age setbacks in connection with the American Annuitants and Standard Annuity mortality tables. It has been apparent that a fixed age differential is an inadequate method of treating the mortality difference by sex and a uniform age setback over all ages is an inadequate method of reflecting secular trends in mortality. There must be very compelling reasons therefore for deciding to adopt such a system in lieu of the Jen-kins-Lew projection tables, which are recognized generally as representing by and large the best possible estimate of present and future mortality on individual deferred and immediate life annuities.

Inasmuch as the Society of Actuaries has under consideration the preparation of tables on the Jenkins-Lew projection basis along with the well-conceived Stemhell auxiliary commutation functions, it does not appear that simplicity of calculation need be emphasized to the detriment of reasonably accurate mortality representation.

As the authors have indicated, the use of age setbacks precludes the down-grading of the provision for secular mortality improvement at the high ages. Thus any single table like the Fassel-Noback Table which will furnish reasonably representative results over all ages and calendar years must necessarily have somewhat high mortality and low annuity values at high ages. Actually this situation appears to exist only in the Fassel-Noback male annuities. Although actuaries have not been generally satisfied with the Standard Annuity Table, we have always had the assurance that as a closed block of annuities grew older our valuation reserves (if computed with a suitable age setback for secular mortality improvement) became more conservative because of the greater margins in the mortality rates at high ages. With the Fassel-Noback Table or any similar table with vanishing high age margins we would not have the same assurance and I think this is a possible objection to such a table for valuation purposes as compared with the more accurate Jenkins-Lew Tables.

Of course, aggregate reserves can be adjusted in arbitrary ways or tested over a larger block of issues so as to balance deficiencies with redundancies, but the use of accurate projection tables will assure proper reserves without such general testing procedures. I would conclude that the Fassel-Noback Table is a reasonable basis for valuation at least in the near future but that it has no essential practical advantage over the Jenkins-Lew Tables and is not as theoretically acceptable. I presume that a company using the Jenkins-Lew Tables would probably use, say, Projection B with entry in 1955 for valuation during the 1950-1959 decade and then Projection B with entry in 1965 for valuation during the $1960-$ 1969 decade.

For purposes of comparison, I am showing in Table A the aggregate reserves for nonrefund life annuities distributed like the Equitable's current
in-force for all years of issue and also for years of issue prior to 1935 (a) on the basis of the Fassel-Noback Table and (b) on the basis of the Jen-kins-Lew Projection B Table on the assumptions that the valuation is made in 1950 and in 1975. The greater conservatism of the Jenkins-Lew Tables on a closed block of male immediate nonrefund annuities is evident from these figures.

The "Special" table is introduced merely as an example of the sort of table which will result from introducing a particular set of age setback

TABLE A
$2 \frac{1}{3} \%$ Aggregate Reserves-Nonrefund Immediate Annuities (Per $\$ 1,000,000$ of Reserves on Jenkins-Lew B Basis in Each Category)

|  | Year of Valuation |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1950 |  |  |  | 1975 |  |  |  |
|  | Mortality Basis |  |  |  | Mortality Basis |  |  |  |
|  | Jenkins- Lew Pro- jection B | FasselNoback | Special* | Standard Annuity | Jenkins- Lew Pro- jection B | FasselNoback | Special* | Standard Annuity |
| Male. Female Both sexes. | All Issues |  |  |  |  |  |  |  |
|  | \$1,000,000 | \$1,005,076 | \$1,000,000 | \$ 979,075 | \$1,000,000 | \$ 990,764 | \$1,014,938 | \$ 920,343 |
|  | 1,000,000 | 1,035,588 | 1,025,081 | 1,019,100 | 1,000,000 | 1,032,514 | 1,048,996 | 974,087 |
|  | 1,000,000 | 1,028,188 | 1,018,998 | 1,009, 394 | 1,000,000 | 1,022,261 | 1,040,632 | 960,888 |
|  | Issues at Least 15 Years Old |  |  |  |  |  |  |  |
| Male | \$1,000,000 | \$ 998,664 | \$1,000,000 | \$ 990,495 | \$1,000,000 | \$ 989,424 | \$1,021,536 | \$ 932,968 |
| Female | 1,000,000 | 1,044,805 | 1,048,248 | 1,068,949 | 1,000,000 | 1,052,174 | 1,086,855 | 1,025,401 |
| $\begin{aligned} & \text { Both } \\ & \text { sexes. } \end{aligned}$ | 1,000,000 | 1,031,820 | 1,034,670 | 1,046, 871 | 1,000,000 | 1,034,283 | 1,068,231 | 999,046 |

* Special basis is Jenkins-Lew Male Projection B entered in 1950 with fermale age set back 4 years in all calendar years and with $1 \frac{7}{3}$ year age setback in 1975 for secular mortality trend in male and female mortality.
assumptions directly into the Jenkins-Lew system. It is the Jenkins-Lew 1949 Male Table with Projection B assuming entry in 1950 with age set back two-thirds of a year for each secular decade after 1950 and with female ages taken as 4 years younger. The "Special" table does not have decreasing mortality margins at higher ages on closed blocks of business, although at lower ages for females and at lower ages for calendar years after 1950 annuity values are lower than on the Jenkins-Lew projection.

A paramount criterion, I believe, of whether an age setback approach in a mortality table for general use should be seriously considered, is whether such an approach provides a much more practicable handling of settlement option guarantees and deferred annuity and retirement income
settlements in policy forms. The authors have shown a simplified presentation of settlement option figures in their Table 1, which appears at first blush to be very attractive. However, income rate guarantees which are stepped down at intervals of 25 years, as integral age setbacks in the Fassel-Noback Table require, must suffer competitively with equally conservative income rate guarantees which are stepped down at shorter

TABLE B
Monthly Income per $\$ 1,000$ of Net Proceeds
Life Annuity-10 Years Certain ( $2 \downarrow \%$ )

| Age | Mortality Basis |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fassel-Noback Table Entered in Year |  |  |  | Jenkins-Lew 1949 Table-Projection B Entered in Year |  |  |  |
|  | 1955 | 1965 | 1975 | 1985 | 1955 (1950- $1959) \dagger$ | 1965 $(1960-$ $1969)$ | 1975 $(1970-$ $1979) \dagger$ | 1985 (1980 and Later) $\dagger$ |
|  | Male |  |  |  |  |  |  |  |
| 50. | \$4.09 | \$4.09 | \$4.01 | \$4.01 | \$4.23 | \$4.15 | \$4.08 | \$4.01 |
| 60. | 5.33 | 5.19 | 5.19 | 5.05 | 5.37 | 5.27 | 5.17 | 5.08 |
| 65. | 6.13 | 5.96 | 5.96 | 5.96 | 6.16 | 6.05 | 5.95 | 5.85 |
| 70. | 7.07 | 7.07 | 6.87 | 6.87 | 7.08 | 6.98 | 6.89 | 6.81 |
| 80. | 8.80 | 8.80 | 8.80 | 8.67 | 8.78 | 8.76 | 8.74 | 8.72 |
|  | Female |  |  |  |  |  |  |  |
| 50. | \$3.79 | \$3.79 | \$3.72 | \$3.72 | \$3.83 | \$3.78 | \$3.74 | \$3.70 |
| 60. | 4.80 | 4.68 | 4.68 | 4.57 | 4.82 | 4.75 | 4.69 | 4.63 |
| 65. | 5.48 | 5.33 | 5.33 | 5.33 | 5.56 | 5.48 | 5.41 | 5.34 |
| 70. | 6.31 | 6.31 | 6.13 | 6.13 | 6.48 | 6.40 | 6.33 | 6.26 |
| 80. | 8.20 | 8.20 | 8.20 | 8.02 | 8.49 | 8.47 | 8.45 | 8.43 |

[^4]guarantees in the policy are changed in successive steps each decade. Table B indicates the advantages of shifting the level of guarantees at policy year intervals of less than 25 years. It is evident also that the Jenkins-Lew basis has a competitive advantage over nearly the whole range of female ages; this is the result of forcing the female mortality into the four-year age setback mold.

For the reasons outlined, I do not feel that the Fassel-Noback Table is as acceptable as the Jenkins-Lew Tables for general use as a basis of mortality projection. The problem of handling secular trends and sex differentials in mortality is a very complicated one and I would argue strongly that it be kept within the structure of the Jenkins-Lew Projection B system. It is my personal feeling that age setbacks should be used only for minor adjustments within that system, such as, for instance, distinction between refund and nonrefund annuities, payee and nonpayee elections, deliberate mortality margins in participating annuity rates, etc.

## EDWARD H. WELLS:

I will skip the usual compliments to this paper. Unless I thought the paper had considerable merit, I would not be up here-unless, of course, I thought it had no merit at all.

Fassel and Noback add another to our pairs in these papers. It is a little bit difficult to remember the Fassel-Noback and the Jenkins-Lew combinations, but we will probably have to do that from now on.

It seems to me that one extremely valuable thing learned from this paper is the superiority of the cohort table idea for life income options over current tables, suitable for settlements beginning in given calendar years. I think it is so superior mainly from a public relations point of view. It is much better to have a frame of reference for any form of guarantees attached to the individual rather than to his environment. In order to make this a little bit clearer, the Mutual Life is one of the companies that has a three-year setback differential between insured elections of settlement options and beneficiary elections. That is a frame of reference attached to the environment. I do not know that $I$ like it in practice as much as something attached to an individual, such as, in the present instance, being born in a given year or a given quarter century. That is a whole lot easier to get across than a frame of reference attached to the year in which the election has been made.

Any family of cohort tables can, of course, be transformed into a family of current tables. For that reason, it has always seemed strange to me that there is so much debate among demographers on whether the cohort theory is correct or not. I do not think this is pertinent. The tables can be transformed from one situation to the other.

You could use the Jenkins and Lew values and abandon the Fassel and Noback tables and still preserve the same principle of having cohort tables in your policy if you want to take account of the secular improvement of the mortality. In some respects, that might be a proper solution because, after all, Jenkins and Lew spent a great deal of time and did a monumental piece of work. Their standards may conceivably get imbedded into state department rulings on minimum valuation, and things of that sort. It might be preferable to retain them.

There is, however, a very practical problem in regard to the settlement options that I do not think has been brought out too well up to this point. For that purpose, I want to take just our own Mutual Life policy form to show what is involved. We have four settlement options of a life income character. We have the ten year certain basis, the twenty year certain basis, the refund basis and the joint two-thirds survivorship basis. That is more than we used to have before the CSO policy came out. A couple of options were introduced by the clamoring of one of our agents. When half of the agency force wants something, an actuary can stand up against them and combat them successfully if it is not actuarially sound or practical; but, if we get a one-man clamor, an actuary is absolutely defenseless.

Our present tables of options fill up an area of about $69 \frac{9}{8}$ square inches. That is about 3 pages in the Reader's Digest. If we adopted the FasselNoback idea of extending the columns of ages to take account of quarter century setbacks (incidently a male, as you can see, is merely a female born a century ago), 1 figure it would take up the equivalent of 7 pages in the Reader's Digest. If we didn't make use of the graduation of Fassel and Noback at all, but used the Jenkins and Lew figures, pure and simple, where we do not have the setback principle but actually require the values all the way through, it would take up about 150 pages of the Reader's Digest. On this basis we would seriously have to think of publishing a supplement to our policy which would be about the size of an average issue of the Reader's Digest. I do not know how practical this would be. I would not recommend it to any company but otherwise it would appear that we have four practical alternatives if we want to introduce this secular improvement into our policy guarantees. One is to accept the Fassel-Noback suggestion in its entirety, using the seven-page idea I referred to. The second alternative is to cut down on the extent of the settlement options in the policies-not have quite so many life income options. With us that would be such a difficult feat, and having had the one-man clamor, it is hard to reverse the situation. The third is to abandon the projection principles in favor of single conservative tables for males and females. That is just going back to what we have now, using
perhaps somewhat more up-to-date tables. The fourth is to get the laws changed so complete tables for specified options need not be included in the policy. I do not know how helpful that alternative is unless the State of Massachusetts, for instance, cares to reverse itself. We really do have a serious problem here and I do not know what ultimate solution will be adopted by the various companies.

## EDWARD A. LEW:

Messrs. Fassel and Noback are to be congratulated on having produced a single mortality table in the very convenient Gompertz form which can be used to calculate annuity values that include conservative margins for future improvement in mortality. For contracts entered in 1950 the annuity values on The Progressive Annuity Mortality Table are generally several percent higher than those on the Annuity Table for 1949 with Projection Scale B; for contracts entered in 1970 the differences between the annuity values on these two mortality bases are less pronounced but the values on The Progressive Annuity Mortality Table are in most cases slightly higher. It is important, however, to realize that a comparison of the annuity values does not bring out the size of the margins for future improvement in mortality included in the respective mortality bases. Actually, in the case of contracts entered in 1950, the margins for future improvement in mortality implicit in The Progressive Annuity Mortality Table, when measured from the Annuity Table for 1949 without projection, are very much greater than those resulting from the application of Projection Scale B; in the case of contracts entered in 1970, the corresponding margins for future improvement in mortality implicit in The Progressive Annuity Mortality Table are in most cases only somewhat higher than those produced by Projection Scale B. This is shown in the following Table A.

These figures indicate that in the case of single premium immediate nonrefund and 10 years certain life annuities (at $2 \%$ interest) entered in 1950 the margins for future improvement in mortality included in The Progressive Annuity Mortality Table are roughly double those produced by Projection Scale B for males at ages 40 to 70 ; for females the margins included in The Progressive Annuity Mortality Table range from $130 \%$ of those produced by Projection Scale B at age 40 to $350 \%$ at age 70 . In the case of single premium deferred to age 65 nonrefund life annuities (at $2 \%$ interest) entered in 1950, the margins for future improvement in mortality included in The Progressive Annuity Mortality Table range from about $120 \%$ of those by Projection Scale B at age 30 to about $200 \%$ at age 60 , for both males and females.

In the case of life annuities (at $2 \%$ interest) entered in 1970, whether

TABLE A
Comparison of Margins for Future Improvement in Mortality as Measured from the Annuity Table for 1949
margins as a percentage of single premium immediate nonrefund LIFE ANNUITIES AT $2 \%$ interest

| Age | Annuties Entered in 1950 |  |  | Annuties Entered in 1970 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Projection Scale B <br> (1) | Progressive Table <br> (2) | $\begin{gathered} \text { Ratio } \\ (2) /(1) \end{gathered}$ <br> (3) | Projection Scale B <br> (4) | Progressive Table <br> (5) | Ratio $(5) /(4)$ <br> (6) |
|  | Males |  |  |  |  |  |
| 40 | $4.2 \%$ | 7.4\% | 176\% | 7.7\% | 8.9\% | 116\% |
| 50. | 3.7 | 8.3 | 224 | 8.6 | 10.4 | 121 |
| 60. | 2.8 | 6.7 | 239 | 8.7 | 9.7 | 111 |
| 70. | 1.6 | 3.1 | 194 | 7.6 | 7.1 | 93 |
|  | Females |  |  |  |  |  |
| 40. | $2.9 \%$ | $3.8 \%$ | 131\% | $5.1 \%$ | $5.1 \%$ | 100\% |
| 50. | 2.7 | 3.9 | 144 | 5.7 | 5.7 | 100 |
| 60. | 2.2 | 4.0 | 182 | 6.0 | 6.6 | 110 |
| 70. | 1.4 | 4.7 | 336 | 5.6 | 8.1 | 145 |

MARGINS AS A PERCENTAGE OF SINGLE PREMIUM IMMEDIATE LIFE ANNUITIES WITH PAYMENTS CERTAIN FOR 10 YEARS-AT 2\% INTEREST

| Ace | AnNuties Entrbed in 1950 |  |  | Annuties Entered in 1970 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Projection <br> Scale B <br> (1) | Progressive Table <br> (2) | Ratio <br> (2)/(1) <br> (3) | Projection Scale B (4) | Progressive Table (5) | $\begin{gathered} \text { Ratio } \\ (5) /(4) \\ (6) \end{gathered}$ |
|  | Males |  |  |  |  |  |
| 40. | 4.1\% | 7.1\% | 173\% | 7.5\% | 8.5\% | 113\% |
| 50. | 3.6 | 7.2 | 200 | 7.9 | 9.2 | 116 |
| 60. | 2.4 | 4.8 | 200 | 6.9 | 7.3 | 106 |
| 70. | 1.0 | 1.1 | 110 | 3.9 | 3.4 | 87 |
|  | Females |  |  |  |  |  |
| 40 | 2.9\% | 3.7\% | 128\% | 5.0\% | 5.0\% | 100\% |
| 50. | 2.7 | 3.7 | 137 | 5.4 | 5.4 | 100 |
| 60. | 2.0 | 3.8 | 190 | 5.2 | 6.0 | 115 |
| 70. | . 9 | 3.6 | 400 | 3.4 | 6.1 | 179 |

TABLE A-Continued
MARGINS AS A PERCENTAGE OF SINGLE PREMIUM NONREFUND LIFE ANNUITIES DEFERRED TO AGE 65-AT $2 \%$ INTEREST

| Age | Annuties Entered in 1950 |  |  | Annuities Entered in 1970 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Projection Scale B (1) | Progressive Table <br> (2) | Ratio (2)/(1) <br> (3) | Projection Scale B (4) | Progressive Table (5) | Ratio (5)/(4) (6) |
|  | Males |  |  |  |  |  |
| 30. | 18.9\% | $23.4 \%$ | 124\% | 29.1\% | $28.3 \%$ | 97\% |
| 40. | 13.5 | 20.0 | 148 | 23.8 | 24.8 | 104 |
| 50. | 8.3 | 15.7 | 189 | 18.1 | 20.4 | 113 |
| 60. | 3.7 | 8.7 | 235 | 11.3 | 12.5 | 111 |
|  | Females |  |  |  |  |  |
| 30. | $11.7 \%$ | 12.7\% | 109\% | 17.3\% | 16.4\% | 95\% |
| 40. | 8.6 | 10.3 | 120 | 14.3 | 14.0 | 98 |
| 50. | 5.6 | 7.7 | 138 | 11.1 | 11.2 | 101 |
| 60. | 2.8 | 5.2 | 186 | 7.6 | 8.4 | 111 |

immediate nonrefund and 10 years certain or deferred to age 65 nonrefund, the margins included in The Progressive Annuity Mortality Table are generally from $10 \%$ to $20 \%$ higher than those produced by Projection Scale B for males and the same or slightly higher for females.

These figures indicate that if we measure the margins for future improvement in mortality from the Annuity Table for 1949 without projection, then the margins implicit in The Progressive Annuity Mortality Table decrease with the passage of time. It is worth noting, however, that the margins included in The Progressive Annuity Mortality Table for contracts entered in 1970 will nevertheless on the whole be as conservative as those produced by Projection Scale B.

If we measure future improvement in mortality from the Annuity Table for 1949 without projection, then it can also be shown that there is a very wide difference between The Progressive Annuity Mortality Table and the Annuity Table for 1949 with Projection B with respect to the rates of improvement in mortality assumed for the future. Specifically, it can be demonstrated that the use of The Progressive Annuity Mortality Table is on this basis equivalent to assuming an annual rate of mortality improvement that decreases with the passage of time for each attained age, whereas Projection Scale $B$ assumes an annual rate of mortality im-
provement that remains constant for each attained age. Table B below compares the annual rates of improvement in mortality assumed in Projection Scale B and in the use of The Progressive Annuity Mortality Table when the improvement is measured from the Annuity Table for 1949 without projection.

These rates of decrease in mortality must, of course, be distinguished from the rate of decrease "of approximately $0.4 \%$ at all attained ages" cited for The Progressive Annuity Mortality Table by Messrs. Fassel and Noback in the section entitled "Comparison of Mortality Rates." The rates cited by Messrs. Fassel and Noback represent the an-

TABLE B
Comparison of annual Rates of Improvement in Mortality
Involved in Projection Scale B and the Progressive annuity Mortality Table
As Measured from the Annuity Table for 1949 without Projection

| Attaned <br> Age | Projection Scale B | The Progressive Annuity Mortality Table |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Next <br> 5 Years | Next 10 Years | Next 20 Years | $\begin{aligned} & \text { Next } \\ & 40 \text { Years } \end{aligned}$ |
| 20. | 1.25\% | 26.8\% | $14.7 \%$ | $7.8 \%$ | 4. $2 \%$ |
| 40. | 1.25 | 10.7 | 5.7 | 3.1 | 1.8 |
| 60. | 1.20 | 8.6 | 4.6 | 2.5 | 1.5 |
| 80. | . 50 | . 3 | . 3 | . 4 | . 4 |

nual rates of improvement in mortality measured from The Progressive Annuity Mortality Table death rates for 1950 , whereas the rates of decrease in mortality indicated in Table B above are measured from the Annuity Table for 1949 without projection. The rates of improvement in mortality shown in Table B above for The Progressive Annuity Mortality Table explain why that table produces much larger margins for future improvement in mortality than does Projection Scale B, and also why the margins in The Progressive Annuity Mortality Table decrease with the passage of time.

The substantially greater margins for future improvement in mortality and the strikingly higher annual rates of improvement in mortality involved in the use of The Progressive Annuity Mortality Table for annuity contracts to be issued in the near future underline my main point, which is that the use of The Progressive Annuity Mortality Table implies materially different assumptions regarding future improvement in mortality than does the Annuity Table for 1949 with Projection Scale B.

## (AUTHORS' REVIEW OF DISCUSSION)

ELGIN G. FASSEL AND JOSEPH C. NOBACK:

The authors want to take this opportunity to thank each of the members who have contributed to the discussion of this paper. The various opinions expressed with regard to gross premiums, liability valuation and settlement options will assist each of us in solving our own problems.

In establishing gross premiums, there can be no substitute for the use of the best estimate of future annuitant mortality. For this purpose the Jenkins-Lew Tables are indispensable, at least as a test. The gross premiums charged may then be based directly on those tables with a simple loading formula, or they may be established in proper relation to those tables by use of other net premiums with a somewhat modified loading formula.

In determining the valuation liability for outstanding annuity contracts, however, individual equity is not a prime consideration. Simplicity of office procedure is desirable. Indeed, as the business with which most of us are connected continues to grow, we must continually strive for simplification of system. Therein lies our hope of postponing the operation of the law of diminishing returns.

The Progressive Table provides the actuary with a convenient means of obtaining aggregate annuity reserves on a basis that makes provision for the secular trend in annuitant mortality. It substitutes one family of Gompertz mortality curves for the two families of Jenkins-Lew sex-year-of-birth tables. The authors feel that The Progressive Table is a practical one to use for valuation purposes at this time and for an indefinite period in the future. It would seem that as additional annuitant mortality experience accumulates the valuation basis will again be subject to review as it has in the past.

As described in the paper, The Progressive Table was derived from the Jenkins-Lew Tables by a series of Gompertz graduations. This procedure made possible the simplicity of The Progressive Table. It also made it inevitable that the annuity values and the margins for future mortality improvement in the two systems of tables would differ.

In his discussion, Mr. Lew has developed this point very lucidly. He has demonstrated that at the present time The Progressive Table tends to produce more conservative annuity values than The Annuity Table for 1949 (with Projection Scale B). He has also demonstrated that the margin between these tables narrows gradually over the next twenty years. He
shows further that in 1970 The Progressive Table will still tend to provide conservative aggregate reserves when measured by the Annuity Table for 1949 (with Projection Scale B).

Mr. Cody has focused his attention on the valuation of a closed block of male annuities. He finds that for these male annuities The Progressive Table is not as conservative as the 1937 Standard Annuity Table. It might be pointed out, in reply, that the same absence of conservatism is inherent in the use of the Annuity Table for 1949 (with Projection Scale B) in place of the 1937 Standard Annuity Table.

It is true that the Progressive Table reserves for male annuities at advanced ages tend to be slightly less than those of the Annuity Table for 1949 (with Projection Scale B). However, this problem is not a vital one in our Company because we have had a reasonable volume of annuities on female lives and there does not seem to be any compelling reason for keeping a separate accounting by sex. Under these conditions it would seem that The Progressive Table would give satisfactorily conservative reserves for the annuity business in the aggregate, and indeed for any block of years of issue.

Mr. Wells has devoted his discussion to the suggestion made in Table 1 of the paper that year-of-birth groupings be used to introduce the projection principle into the settlement option tables of our policies. It would seem that he favors this cohort approach for he has mustered several forceful arguments in its behalf. Under the cohort system the guaranteed settlement rates for a given individual are found in one column defined by the beneficiary's year of birth. These guaranteed rates change only on the date the beneficiary's age advances. There are no rate setbacks introduced at any time. Incidentally, as stated by Mr. Wells, this year-of-birth system may be adopted in connection with any cohort type table. Its use is not limited to The Progressive Table.

Mr. Cody prefers the calendar year-of-election arrangement wherein a new column of the table becomes effective on the first day of each decade. Under this system the guaranteed rates change not only on the beneficiary's age-change dates, but also on the first day of each decade. Consequently, his year-of-election arrangement employs the rate setback, while the cohort system does not.

In his Table B, Mr. Cody compares the Fassel-Noback values derived using quarter-century year-of-birth groups with Jenkins-Lew values derived on a ten-year year-of-election basis. In this table, the Fassel-Noback values take on a peculiar trend which may be somewhat misleading. The trend shown is not a characteristic of The Progressive Table but is due
rather to Mr. Cody's adoption of a shorter interval of reference for his values.

In his discussion Mr. Bowerman has placed emphasis upon the individual values of $q_{x}$. He has implied that someone may use these rates to determine inadequate term insurance premiums. In an annuity table, the concern is rather with $p_{x}$ in which the percentage variation is little affected by changes in the mortality rate where such rate is small.

Mr. Bowerman has asked for an explanation of our choice of "a four year sex variation instead of the five years which has been in vogue for more than a decade." Other members of the society have informally asked about our choice of a year-of-birth variation of one in twenty-five years. Actually, the explanation for each of these choices is given in Section IV of the paper. However, that text is very concise, and may lead to the impression that the final values chosen for $c$ and $\log _{10} \beta$ resulted immediately from twelve simple Gompertz graduations.

The process was not as straightforward as that. It involved a number of tests. Comparisons were made between the annuity values for several trial tables and those of the Jenkins-Lew Table. From these tests the final table gradually evolved.

At the outset our objective was defined as the production of a single family of Gompertz sex-year-of-birth tables which would reproduce with reasonable closeness the immediate annuity single premiums of the Annuity Table for 1949 (with Projection Scale B). As described in Section IV, twelve Jenkins-Lew sex-year-of-birth tables were chosen for graduation. A number of test values of $c$ were then derived for each of these tables by equating first and second moments, over several age ranges. On the basis of these tests $c$ was fixed as 1.110 . Some of the values of $c$ derived in these graduations appear in Table 3 of the paper. It may be of interest to record that all these test graduations were carried out using punch card equipment. As a result, the process was a fairly rapid one.

Having fixed upon a value of $c$ the next step was to determine for each of the twelve Jenkins-Lew tables the corresponding value of $\log _{10} \beta$. This was done by equating first moments. The resulting values are to be found in Column (3) of Table 4 of the paper.

At this point the tentative decision was made to proceed using the 1901(f) Table as the basic one and to define the other sex-year-of-birth tables using a sex variation of three years and a year-of-birth variation of one year in twenty-five. The reason for these decisions may be discerned by studying Column (4) of Table 4. It will be observed, for example, that there is a 3.3 year age relationship between the $1901(f)$ Table and the
$1901(m)$ Table. Furthermore, it will be observed that the following relationships obtain between the various year-of-birth tables:

| Sex-Year-of-Birth Tables | Age Relations | 25 Year Basis at Same Rate |
| :---: | :---: | :---: |
| $1871(m)$ and $1881(m)$ | -0.1 Years | -0.25 |
| $1881(m)$ and $1891(m)$ | 0.0 Years | 0.00 |
| $1891(m)$ and $1901(m)$ | 0.3 Years | 0.75 |
| $1901(m)$ and $1911(m)$ | 0.4 Years | 1.00 |
| $1911(m)$ and $1921(m)$ | 0.4 Years | 1.00 |
| $1871(f)$ and $1881(f)$ | 0.4 Years | 1.00 |
| $1881(f)$ and $1891(f)$ | 0.4 Years | 1.00 |
| $1891(f)$ and $1901(f)$ | 0.4 Years | 1.00 |
| $1901(f)$ and $1911(f)$ | 0.4 Years | 1.00 |
| $1911(f)$ and $1921(f)$ | 0.3 Years | 0.75 |

Proceeding on the basis of this tentative decision, annuity single premiums were determined. These were compared with the Jenkins-Lew values and it was discovered that, while the male values were satisfactory, the female values tended to be too small. These tests indicated that the year-of-birth variation was satisfactory. However, the sex variation was not. We experimented further and found that, if the male tables were left unchanged and the sex variation was increased to four years, both the male and female values of $a_{x}$ would be satisfactory.

This, then, is a brief description of the derivation of The Progressive Table. In reading this description a question may arise concerning our choice of decennial Jenkins-Lew Tables centering about 1901, rather than 1900. This arose because most of our work was done on the assumption that The Annuity Table for 1949 (without Projection) described the mortality during 1949. It was not until we were well advanced that the Jenkins-Lew definition, given in the last paragraph on page 424 of TSA I, was called to our attention and we discovered that the table defined in our work as The 1900 Table was in reality The 1901 Table. This little side light also explains why the last digit in Column (6) of Table 4 is 4 or 6 rather than zero.

It may be helpful to those who are considering The Progressive Table for reserve computations to have a practical application of its use. For this reason the following procedure for valuing the deferred portion of Refund Life Annuities is presented. All other annuity benefits may be handled by similar means. Of course, in Joint and Survivor cases, three detail cards would be required.

Suppose that the Annuity detail card now includes the following data:

1. Year of inception of contract
2. Age of Annuitant at that time
3. Office Year-of-Birth (Item 1 minus Item 2)
4. Sex
5. Year of last certain payment
6. Total annual payment.

The first step is to determine and punch on the detail card to the nearest integer the Valuation Year-of-Birth on a $1900(m)$ basis.
(a) For male lives,

$$
\begin{aligned}
{[\text { Valuation Year-of-Birth }] } & =[\text { Office Year-of-Birth }]-.04 \\
& \times[1900-(\text { Office Year-of-Birth })] \\
& =1.04[\text { Office Year-of-Birth }]-76
\end{aligned}
$$

(b) For female lives,
[Valuation Year-of-Birth] $=1.04$ [Office Year-of-Birth] -72.
The second step is to determine and punch on the detail card the Valuation Age on which the Deferred Annuity commences. This is defined as $x+n$.
$x+n=$ (Year of last certain payment) minus (Valuation Year-of-Birth).
The Valuation Year-of-Birth and the Valuation Deferred Age need only be determined once for each contract. They remain unchanged as long as The Progressive Table is used for valuation purposes. At the end of each year summary cards will be prepared showing the Total Annual Payment for each Valuation Year-of-Birth and Valuation Deferred Age combination. The attained age $x$ will be determined on each summary card by subtracting the Valuation Year-of-Birth from the Year of Valuation.

For each summary card, the mean reserve will then be computed by multiplying the Total Annual Payment by the appropriate reserve factor. This factor, which depends upon the value of $x$ and $x+n$, will be derived for the male 1900 Year-of-Birth group of The Progressive Table and may take the form:

$$
\mathrm{N}_{x+n+1 / 2} \div \mathrm{D}_{x+1 / 2} .
$$


[^0]:    ${ }^{1}$ TSA I, 369-466.
    :TSA I, $370 . \quad$ TSA I, 424 (last paragraph).

[^1]:    ${ }^{4}$ TSA I, 373.

    - TASA XLVII, 265-285.
    - TSA I, 485.
    ${ }^{7}$ JIA LV, 160.

[^2]:    ${ }^{3}$ JIA LV, 173.

[^3]:    - TSA I, 488.

[^4]:    * Guarantees (as in authors' Table 1) are based on assumption of year of birth in 1887 for actual years of birth prior to 1900, in 1912 for those in 1900-1924, in 1937 for those in 1925-1949, etc.
    $\dagger$ Years in parentheses refer to interval during which settlements are made at rates indicated.
    intervals. On the other hand, if fractional age setbacks are used, the sort of policy table suggested by the authors would not be possible and the decision to use Fassel-Noback mortality would have to be made on other grounds.

    I am showing above as Table B what might be called equally conservative tables of life annuity- 10 years certain incomes on a $2 \frac{1}{2} \%$ interest basis using (1) Fassel-Noback figures from a policy form set up like the authors' Table 1 and (2) Jenkins-Lew Projection B figures, assuming

