Important Exam Information:

**Exam Registration**  Candidates may register online or with an application.

**Order Study Notes**  There is no study note package for this examination.

**Introductory Study Note**  The Introductory Study Note has a complete listing of all readings as well as errata and other important information.

**Case Study**  There is no case study for this examination.

**Past Exams**  Past copies of this exam from 2013-present are available on the SOA website.

**Updates**  Candidates should be sure to check the Updates page on the exam home page periodically for additional corrections or notices to the current syllabus.

**Appendices**  The Appendices to *Fundamentals of General Insurance Actuarial Analysis* are part of the course of reading for this examination. They are mentioned in specific topics in the syllabus, although they apply to multiple topics. As a result, they can be read with the various topics or separately.
# 1. Topic: Introduction and Key Considerations

## Learning Objectives

The candidate will understand the key considerations for and key concepts underlying general insurance actuarial work.

## Learning Outcomes

The candidate will be able to:

- a) Identify sources of professionalism requirements and good practice
- b) Demonstrate knowledge of good practice related to actuarial work
- c) Use the actuarial control cycle to frame actuarial work
- d) Understand the components of ultimate values
- e) Explain how estimates of ultimate values are used
- f) Demonstrate the importance of understanding key terminology and interrelationships
- g) Identify different types of data used for actuarial work
- h) Explain the responsibilities of the actuary related to data
- i) Describe how and why data are segregated and aggregated
- j) Describe qualitative information required for actuarial work
- k) Understand the sources of data and information for actuarial work
- l) Understand credibility as used for actuarial work
- m) Explain the application of trend adjustments in actuarial work
- n) Illustrate the types of trend that influence the future cost of claims, expenses, and premiums
- o) Identify the actuary’s responsibilities with regards to documentation for actuarial work
- p) Describe the role of professional judgment in actuarial work

## Resources

  - Part 1: Introduction
  - Part 2: Key Concepts (excluding Chapter 10)
  
  *Candidates may also use First Edition, 2013 (Parts 1 & 2) with 2019 Supplement (Chapter 4)*

- *Actuarial Standards of Practice*, Actuarial Standards Board of the American Academy of Actuaries,
  - No. 25, Credibility Procedures, 2013
# 2. Topic: Preparing Claims and Exposure Data for Actuarial Work

## Learning Objectives

The candidate will demonstrate the ability to prepare claims and exposure data for general insurance actuarial work.

## Learning Outcomes

The Candidate will be able to:

a) Create development triangles of claims and counts from detailed claim transaction data  
b) Describe the different types of exposures used for conducting actuarial work  
c) Calculate written, earned, in-force and unearned premiums for portfolios of policies with various policy terms and earnings patterns  
d) Adjust historical earned premiums to current rate levels  
e) Understand types of changes influencing average premium levels  
f) Describe adjustments needed to estimate ultimate premiums

## Resources

  - Part 3: Preparing the Data (excluding sections 12.6.4 & 12.6.6)  

  *Candidates may also use First Edition, 2013 (Part 3) with 2019 Supplement (Chapter 11) (excluding sections 11.8.4 & 11.8.6)*
# 3. Topic: Projecting Ultimate Claims

## Learning Objectives

The candidate will know how to calculate and evaluate projected ultimate values.

## Learning Outcomes

The Candidate will be able to:

- a) Identify considerations for selecting methods for estimating ultimate claims
- b) Identify and describe good practice related to projecting ultimate claims with regard to required data, large claims, reinsurance recoverables, and comparison of current to prior actuarial work
- c) Identify the types of development triangles that can be used for investigative testing
- d) Analyze development triangles for investigative testing
- e) Describe the key assumptions underlying the following projection methods: development method, frequency-severity methods, expected method, Bornhuetter Ferguson method, Benktander method, Cape Cod method, Generalized Cape Cod, and Berquist-Sherman adjustments to the development method
- f) Demonstrate knowledge of good practice related to projecting ultimate values
- g) Estimate ultimate values using the methods cited in (e)
- h) Explain the effect of changing conditions on the projection methods cited in (e)
- i) Assess the appropriateness of the projection methods cited in (e) in varying circumstances
- j) Evaluate and justify selections of ultimate values based on the methods cited in (e)

## Resources

  - Part 4: Basic Methods for Estimating Ultimate Claims (excluding sections 15.8, 16.7, 17.8, 18.8, 19.6, 20.6, 21.3.5, & 21.3.6)
  - Appendices A through F (excluding sections A.3.6, A.5, D.6 and D.7)

[Candidates may also use First Edition, 2013 (Part 4 and Appendices A – F) with 2019 Supplement (Chapters 14, 19 & 20) (excluding sections 14.8, 15.7, 16.8, 17.8, 18.6, 19.6, 20.5.5 & 20.5.6)]
### 4. Topic: Financial Reporting

<table>
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<th>Learning Objectives</th>
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<tbody>
<tr>
<td>The candidate will understand financial reporting of claim liabilities.</td>
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<th>Learning Outcomes</th>
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<tr>
<td>The Candidate will be able to:</td>
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<tr>
<td>a) Describe the key assumptions underlying ratio and count-based methods for estimating unpaid unallocated loss adjustment expenses</td>
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<tr>
<td>b) Estimate unpaid unallocated loss adjustment expenses using ratio and count-based methods</td>
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<tr>
<td>c) Evaluate and justify selections of unpaid unallocated loss adjustment expenses based on ratio and count-based methods</td>
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<tr>
<td>d) Demonstrate knowledge of good practice related to actuarial work supporting financial reporting</td>
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<tr>
<td>e) Describe the components of claim liabilities in the context of financial reporting</td>
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<td>f) Calculate claim liabilities</td>
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<tr>
<td>o Part 5: Financial Reporting and the Establishment of Reserves (Chapter 23 &amp; 24) (excluding section 23.4)</td>
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<tr>
<td>o Appendices A through F (excluding sections A.3.6, A.5, D.6 and D.7)</td>
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*Candidates may also use First Edition, 2013 (chapters 22 & 23 and Appendices A-F) (excluding section 22.4)*
5. Topic: Trending

**Learning Objectives**

The candidate will understand trending procedures as applied to ultimate claims, exposures and premiums.

**Learning Outcomes**

The Candidate will be able to:

a) Identify and describe the influences of portfolio changes on claim frequency and severity
b) Identify the time periods associated with trending procedures
c) Analyze and evaluate trend for claims (including frequency, severity, and pure premium) and exposures (including inflation-sensitive exposures and premiums)
d) Choose trend rates for claims (frequency, severity, and pure premium) and exposures
e) Calculate trend factors for claims and exposures

**Resources**

  - Part 6: Trending Procedures
  - Appendices A through F (excluding sections A.3.6, A.5, D.6 and D.7)

*Candidates may also use First Edition, 2013 (Part 6 and Appendices A-F)]*
6. Topic: Ratemaking

Learning Objectives

The candidate will understand how to apply the fundamental ratemaking techniques of general insurance.

Learning Outcomes

The Candidate will be able to:

a) Describe the objectives of general insurance rate regulation
b) Identify the different types of rate regulatory approaches for general insurance
c) Describe the purpose of base rates and rating factors and explain how they are used to determine an insured’s premium
d) Quantify different types of expenses required for ratemaking including expense trending procedures
e) Incorporate underwriting profit and contingency margins in ratemaking
f) Explain the requirements for loadings for catastrophes and large claims in ratemaking
g) Calculate loadings for catastrophes and large claims
h) Apply loadings for catastrophes and large claims in ratemaking
i) Describe the claim ratio and pure premium methods of ratemaking
j) Calculate indicated rates and indicated rate changes using the claim ratio and pure premium methods
k) Demonstrate the use of credibility in ratemaking

Resources

  - Part 7: Ratemaking (Chapters 28 through 32)
  - Appendices A through F (excluding sections A.3.6, A.5, D.6 and D.7)

[Candidates may also use First Edition, 2013 (Chapters 27 through 31) and Appendices A through F]
### 7. Topic: Analyze and evaluate real-life scenarios

#### Learning Objectives

The candidate will be able to define an approach for actuarial analyses supporting financial reporting and ratemaking analyses under various real-life scenarios. The candidates will be able to define funding requirements for self-insurers.

#### Learning Outcomes

The Candidate will be able to:

- a) Identify data and information requirements
- b) Conduct investigative testing
- c) Choose projection methods to estimate ultimate values
- d) Estimate ultimate values
- e) Justify selections of ultimate values
- f) Develop reserves for financial reporting

#### Resources

  - Appendices A through F (excluding sections A.3.6, A.5, D.6 and D.7)

  *Candidates may also use First Edition, 2013 (Appendices A through F)*