



Session 13, Group Life and Disability Roundtable Discussion

SOA Antitrust Disclaimer
SOA Presentation Disclaimer

SOA 2019 Health Meeting

Session #13: Group Life & Disability Roundtable Discussion

Barry Petruzzi
Sue Sames
Jeff Schuh

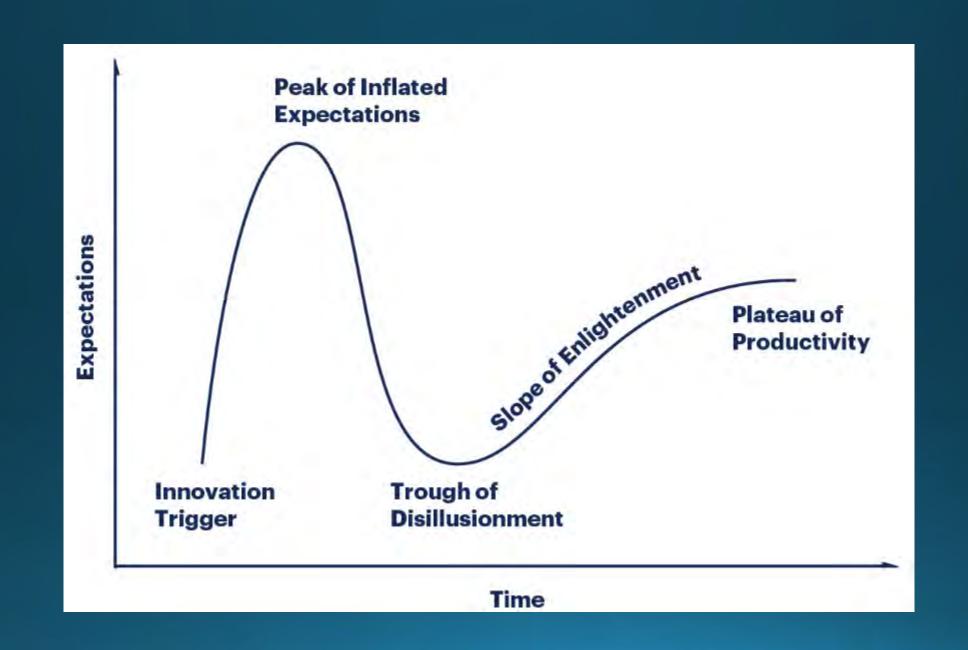
Table Topics

Topics

- Predictive Analytics
- Gig economy
- Mortality / Morbidity trends

Question

Is this the next big thing?*



Predictive Analytics

- Is this the next evolution of group insurance pricing?
- > Are we building a better mouse trap or just a more expensive one?
- > Is it best to be an early adopter or last to the party?
- > Use big data as it emerges? Or wait to see the value of a combined model?
- What are the biggest hurdles with implementing PA solutions?
 - Expertise
 - Cost
 - Functionality (integrating with current process and models)
 - Regulation / Compliance
 - Buy-in
 - Other?

Gig Economy

- How does the gig economy, change group insurance?
- By 2020, 40% of the U.S Labor Force will be comprised of Gig Economy workers.!?

Mortality / Morbidity Trends

- > STD / LTD transition
- Opioid crisis
- Suicides
- Paid Family Leave
- Demographics retirement trends