

2019 ASIA-PACIFIC
ANNUAL SYMPOSIUM



Session 6, Health Care Technology

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**2019 ASIA-PACIFIC
ANNUAL SYMPOSIUM**

Recent technological and medical advances in diabetes

Is it already time to challenge our pricing?

DR KAMAKHYA DAS

Chief Medical Underwriter, L&H, Asia Pacific, PartnerRe

17 June 2019

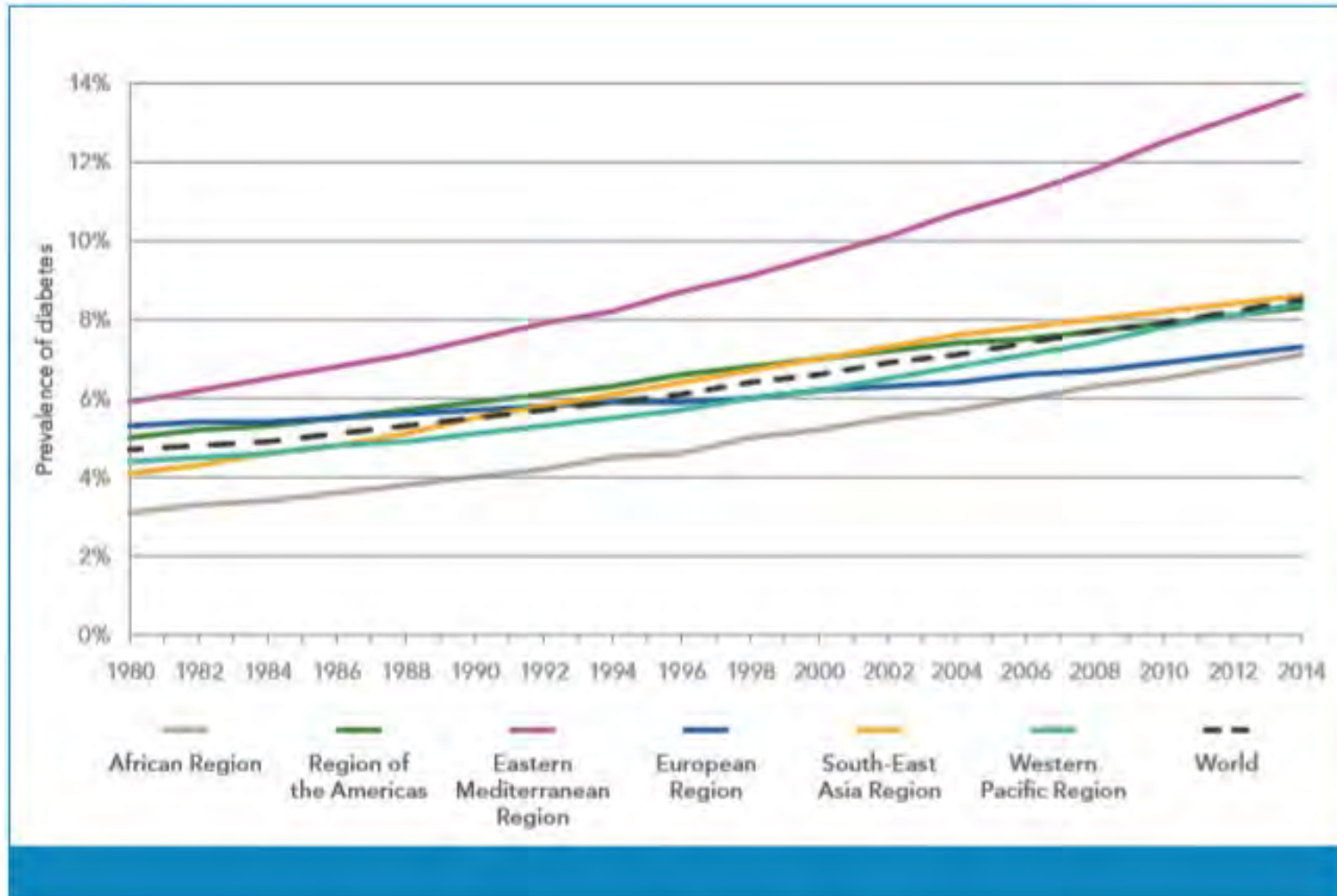


Global burden of diabetes



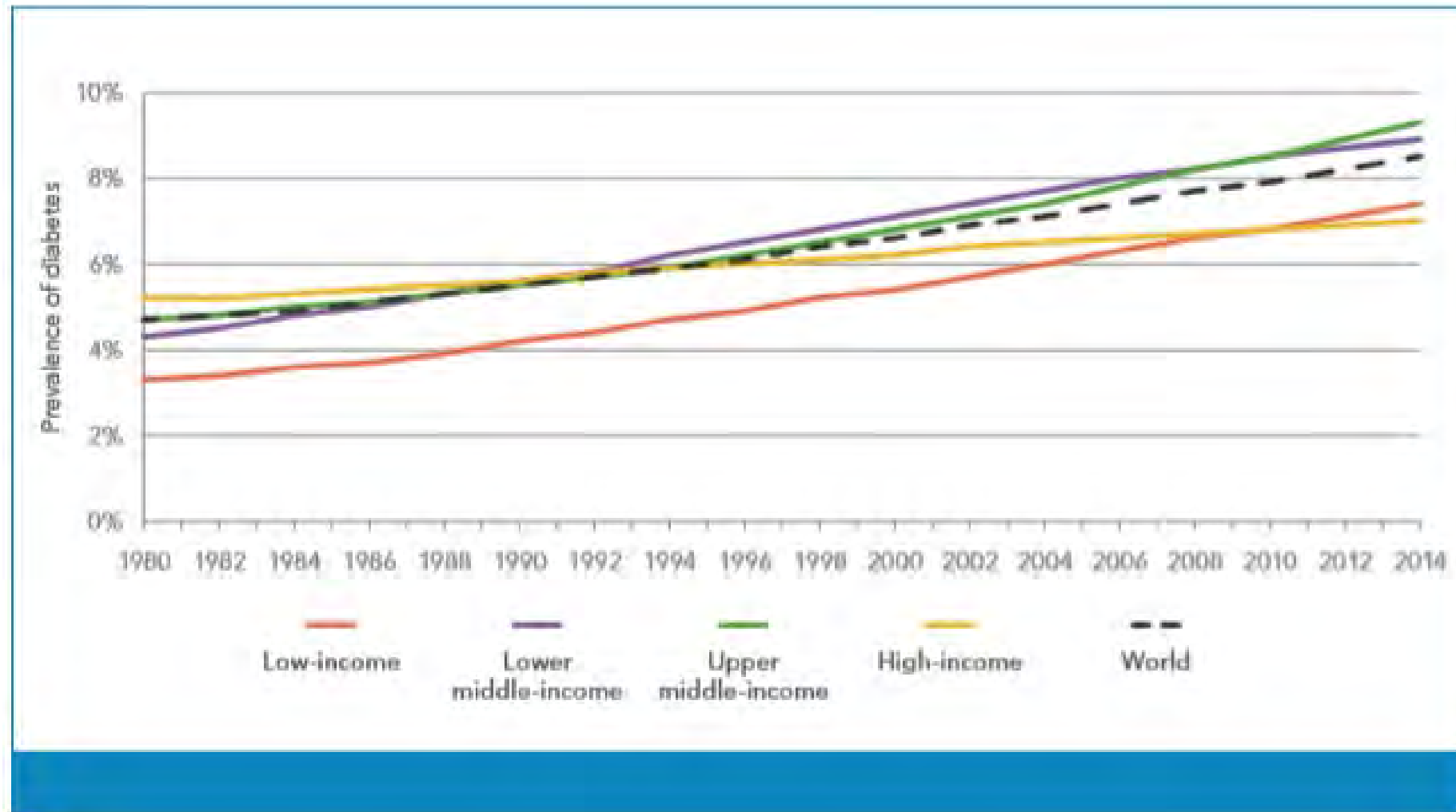
WHO: Global Burden of Diabetes

Trends In Prevalence of Diabetes, 1980-2014, By WHO Region



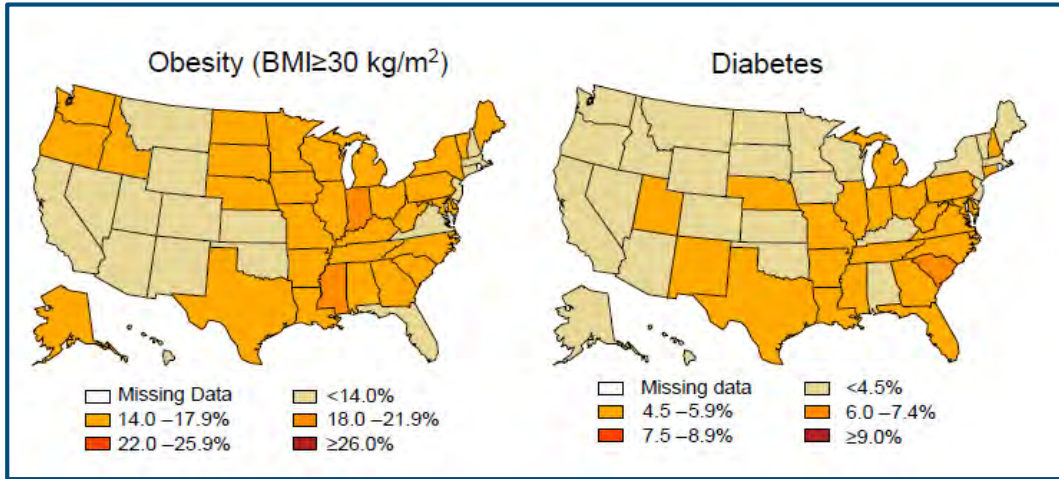
WHO: Global Burden of Diabetes

Trends In Prevalence of Diabetes, 1980-2014, By Country Income Group

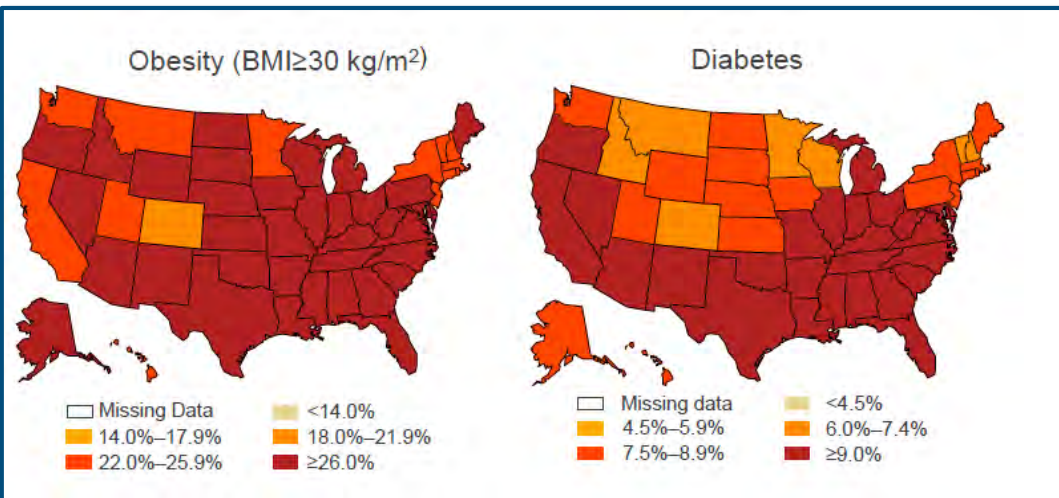


Obesity Epidemic

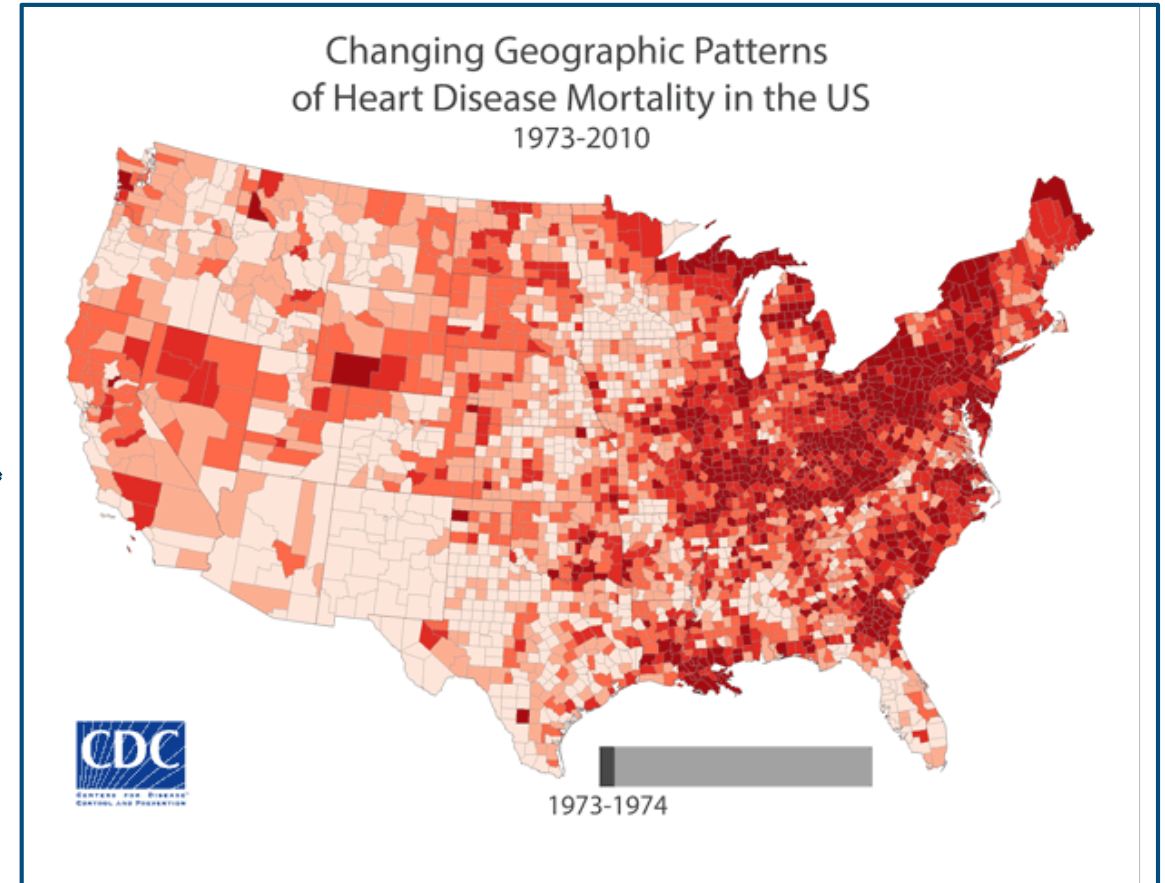
1994



2015



Pattern clear !



Pattern less/not yet clear

Sources: <http://www.cdc.gov>

Recent medical advances impacting diabetes



Continuing evolution of precision health

- **Diagnosis**

- Moving from a single metabolite glucose to a heterogenous approach.

- **Complications**

- Shifting from traditional view of definite progression to complications to potential reversal of diabetes

- **Management**

- Moving away from generalised treatment approaches to personalised treatments based on individual variability

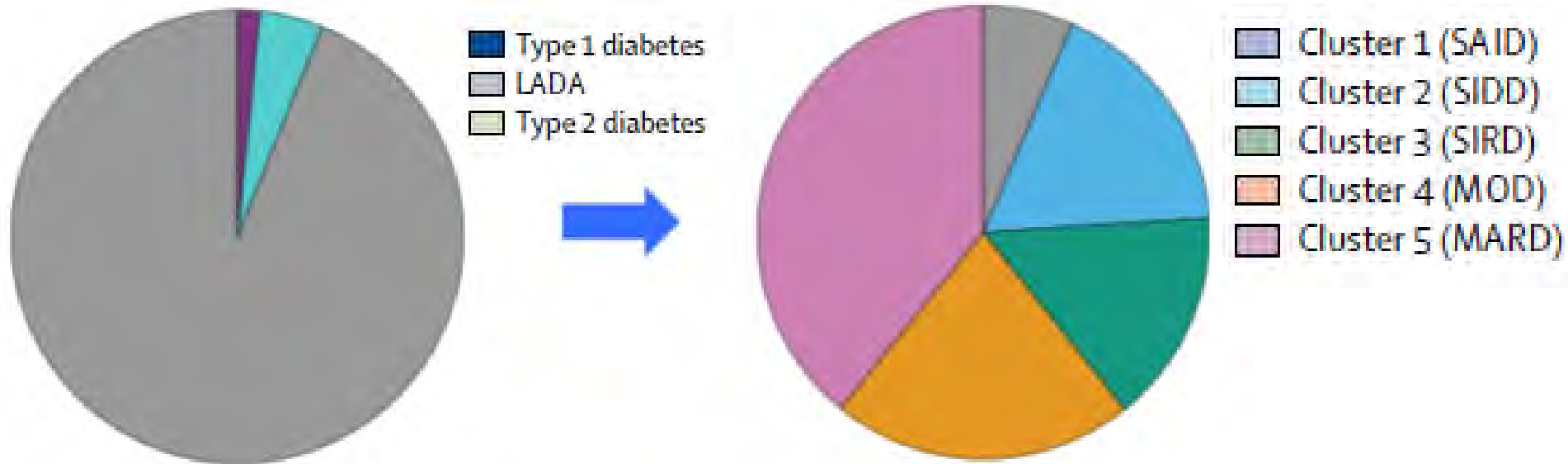
Diagnosis of diabetes

(Shift from a single metabolite glucose to a heterogenous approach.)



Diagnosis of diabetes

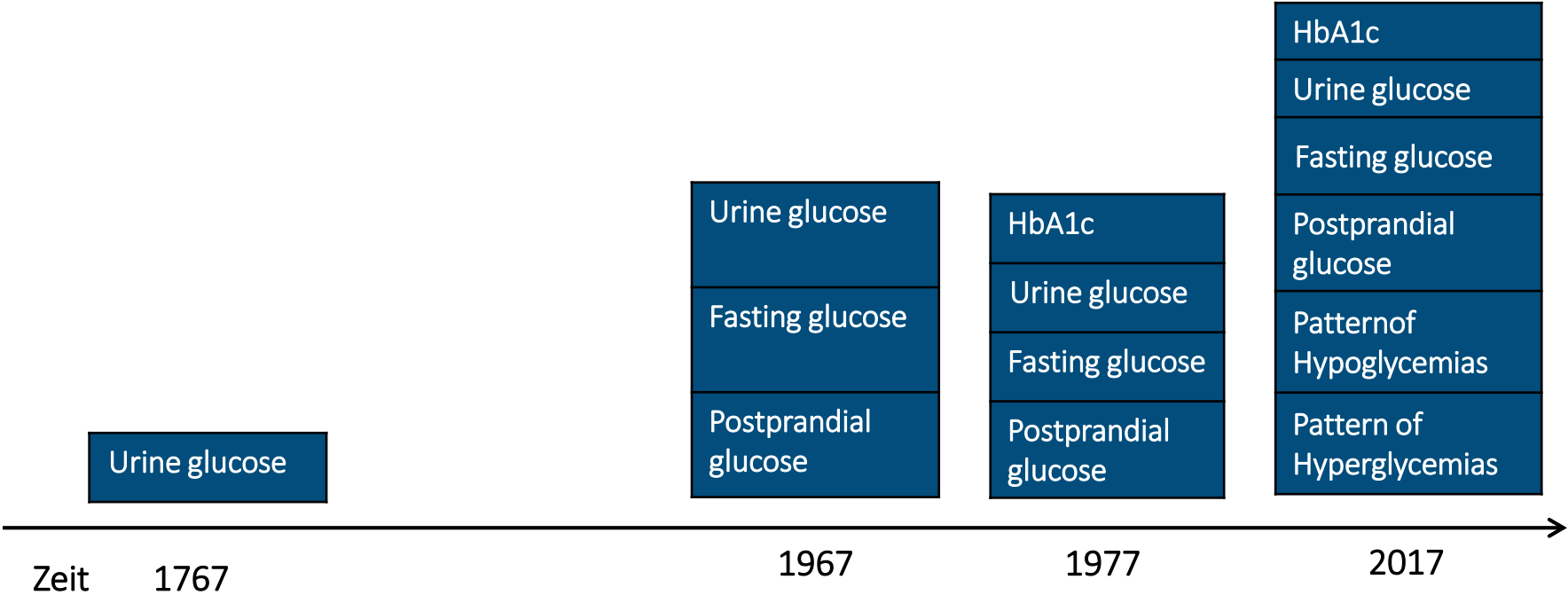
- Classification of diabetes is undergoing a paradigm shift. (e.g. ANDIS study considers multiple factors like age at diagnosis, BMI, HbA1c, Insulin Resistance, Genotyping, etc to classify Diabetes into 5 different clusters)



Today's classification \Rightarrow Potential Future Classification

Ahlqvist E, Storm P, Karajamaki A, et al; Novel subgroups of adult-onset diabetes and their association with outcomes: a data-driven cluster analysis of six variables. *Lancet Diabetes Endocrinol.* 2018 Mar 1. pii: S2213-8587(18)30051-2. doi: 10.1016/S2213-8587(18)30051-2.

Output: From Spot Testing to Data Cloud



Complications of diabetes

(Shift from definite progression to reversal)



Diabetes and Survival, according to Gender and Diabetes Status

- What are the diabetics dying of ?

- Biggest study ever: 97 prospective studies

- n= 820 900 - no preexisting

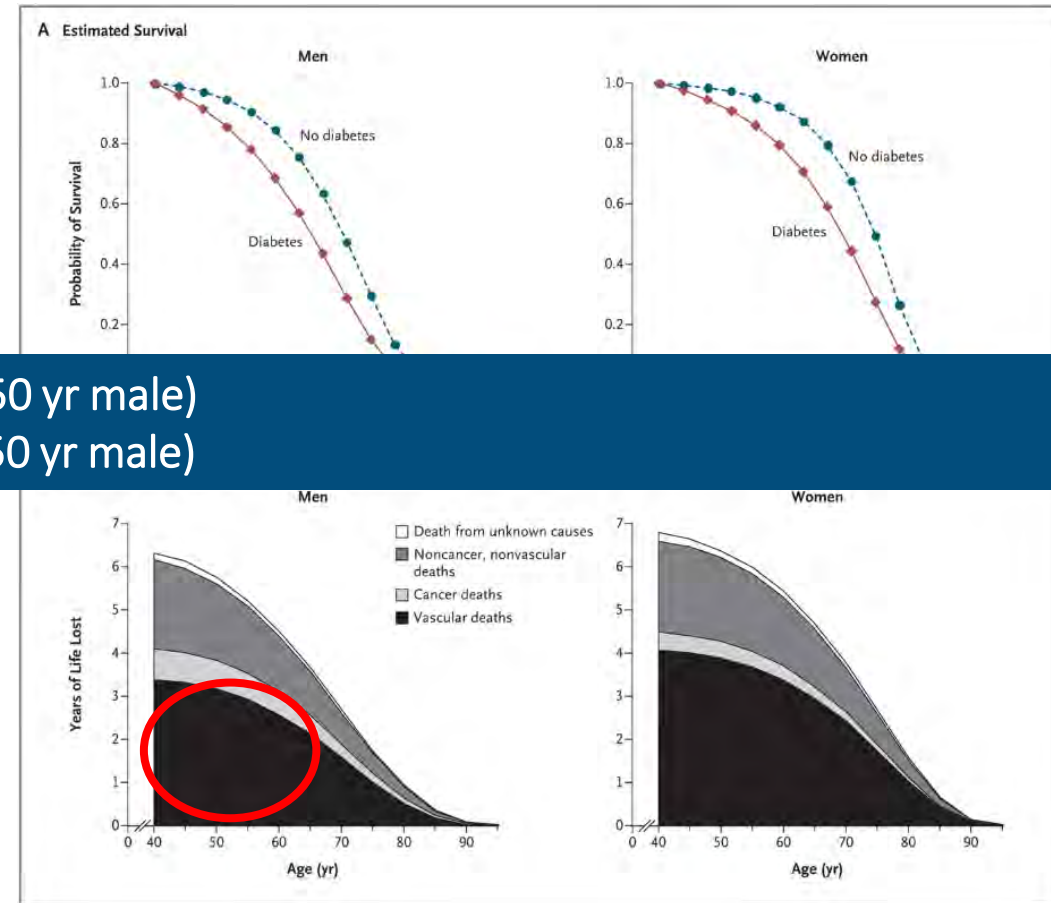
⇒ Diabetes ≈ 6 years reduced life expectancy (50 yr male)

⇒ Smoking ≈ 10 years reduced life expectancy (50 yr male)

- 123,205 deaths

- Adjusted for age, sex, smoking status, BMI

- Cause-specific deaths



Seshasai SR, Kaptoge S, Thompson A, et al. Diabetes mellitus, fasting glucose, and risk of cause-specific death. *N Engl J Med* 2011;364:829-841[Erratum, *N Engl J Med* 2011;364:1281.]

International Trends of Diabetes Mortality and Complications (1995-2013)

✓ Complications Diabetes (USA 1990-2010):

- Heart attacks ↓ 68%
- Strokes ↓ 53%
- Amputations ↓ 52%
- End stage renal disease ↓ 29%

✓ Diabetic Blindness (1990-2000)

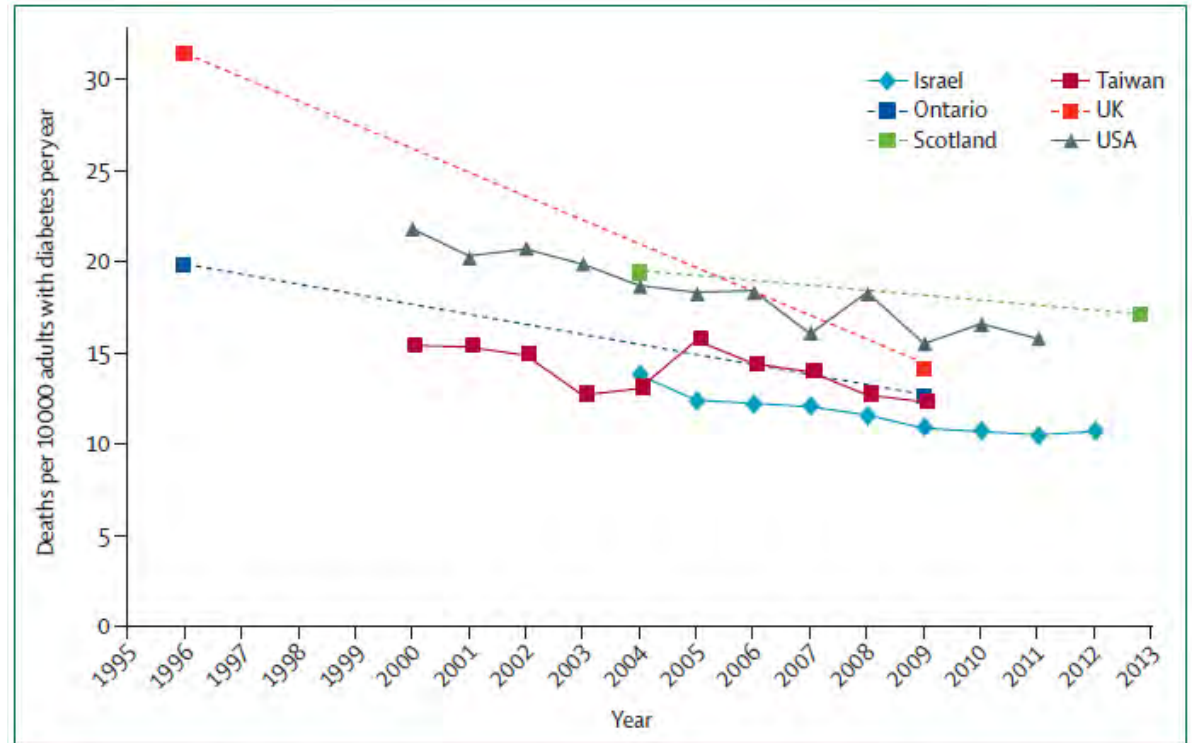
- USA ↓ 25%
- Israel ↓ 40%
- Germany ↓ 50%

✓ Mortality rates among Diabetics (1995-2013):

- ↓15% up to ↓40% (Every 10 Years)

(USA, UK, Scotland, Canada, Taiwan, Israel)

- The improvement more in older adults (>65)



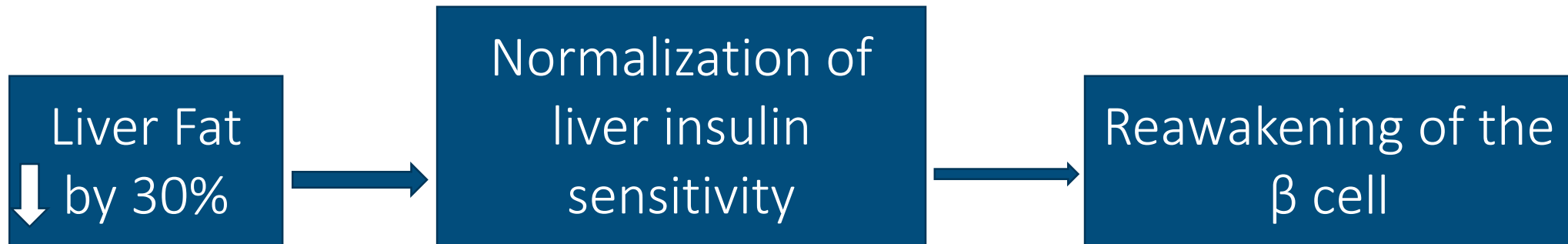
Causes?

1. Better screening
2. Better behavior
3. Better treatment

Gregg, E. W., Sattar, N. & Ali, M. K. The changing face of diabetes complications. *Lancet Diabetes Endocrinol.* 4, 537–547 (2016).

Diabetes Reversal- Key Observations

- Counterpoint study: Low-calorie liquid formula diet
- Mean weight change: 15.3 kg (in 8 weeks)
- Plasma glucose normalized in a week



- **Key Questions:**

- Could the return to normal glucose metabolism be maintained?
- Would people with long-duration Type 2 diabetes benefit similarly?

Taylor R¹, Valabhji J² et al Prevention and reversal of Type 2 diabetes: highlights from a symposium at the 2019 Diabetes UK Annual Professional Conference. [Diabet Med.](#) 2019 Mar;36(3):359-365. doi: 10.1111/dme.13892. Epub 2019 Jan 25.,

Management of diabetes

(Shift from generalised to personalised treatment approach)



Personalised treatments based on individual variability

Cluster	Old	New Sub Group	Metabolic & Vessel Complications
1	Type 1	Autoimmune Diabetes (SAID)	<ul style="list-style-type: none"> ▪ High HbA1c ▪ Insulin deficiency (impaired insulin production) ▪ GADA-positive (glutamate acid decarboxylase antibodies) ▪ Often insulin treatment in the short term
2	Type 2	Insulin-deficient diabetes (SIDD) Similar to cluster 1	<ul style="list-style-type: none"> ▪ GADA-negative ▪ High HbA1c ▪ Low insulin secretion ▪ Highest incidence of early retinopathy ▪ Often insulin treatment but time to reaching the treatment goal (HbA1c <52 mmol/mol) was longest
3	Type 2	Insulin-resistant Diabetes (SIRD)	<ul style="list-style-type: none"> ▪ Insulin resistant ▪ Relatively low HbA1c ▪ Persistent microalbuminuria ▪ Highest incidence of nephropathy (kidney) ▪ Highest prevalence of non-alcoholic fatty liver disease ▪ Almost no insulin treatment
4	Type 2	Obesity-related diabetes (MOD)	<ul style="list-style-type: none"> ▪ Not insulin resistant ▪ Almost no insulin treatment ▪ “Healthier” obesity?
5	Type 2	Age -related diabetes (MARD) Similar to cluster 4	<ul style="list-style-type: none"> ▪ Modest metabolic alterations ▪ Almost no insulin treatment

Source: R&D PartnerRE Life&Health

Novel Medication Principles (from 2015)

1. Glucagon Like Peptide 1 Agonist

(GLP-1)

stimulate Insulin Release

⇒

2. Sodium-Glucose Co-transporter

Inhibitors Type 2 (SGLT2)

prevent Glucose Reabsorption in the Kidney

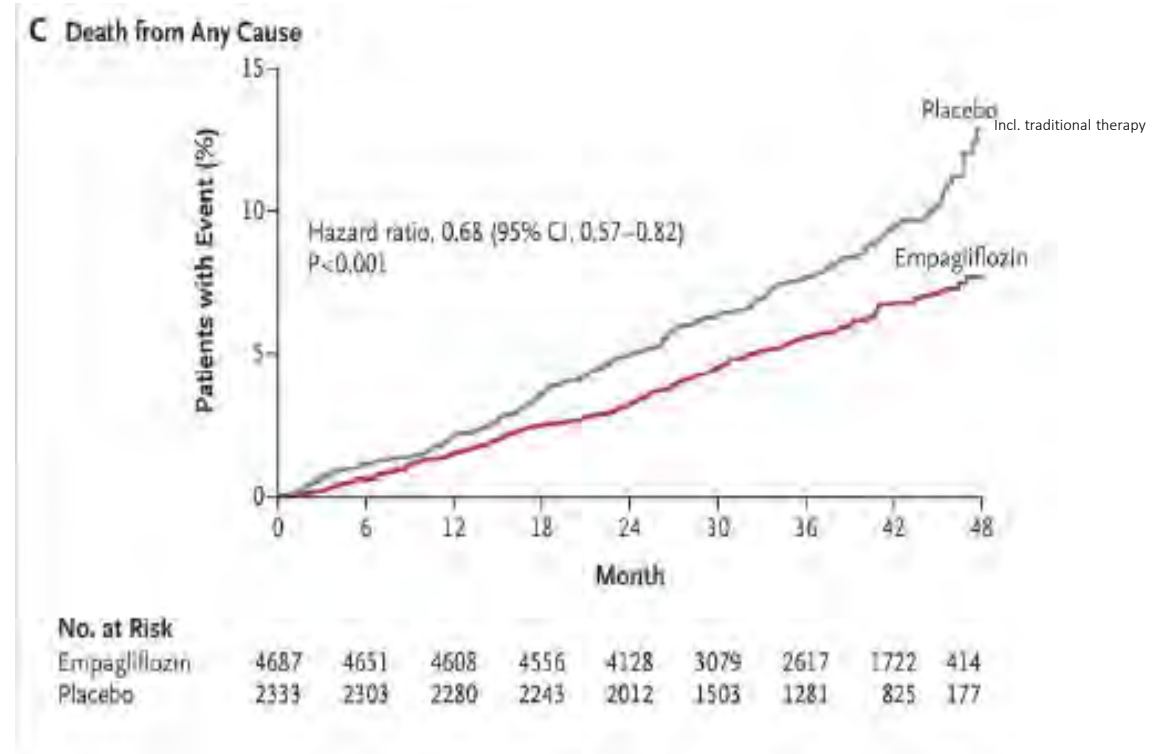
⇒

3. Dipeptidyl Peptidase 4 Inhibitors

(DPP-4)

⇒

pre SGLT2 Inhibitor Vs Traditional Treatment: Total mortality ↓ 32% (Ø f-up 3.1 years)

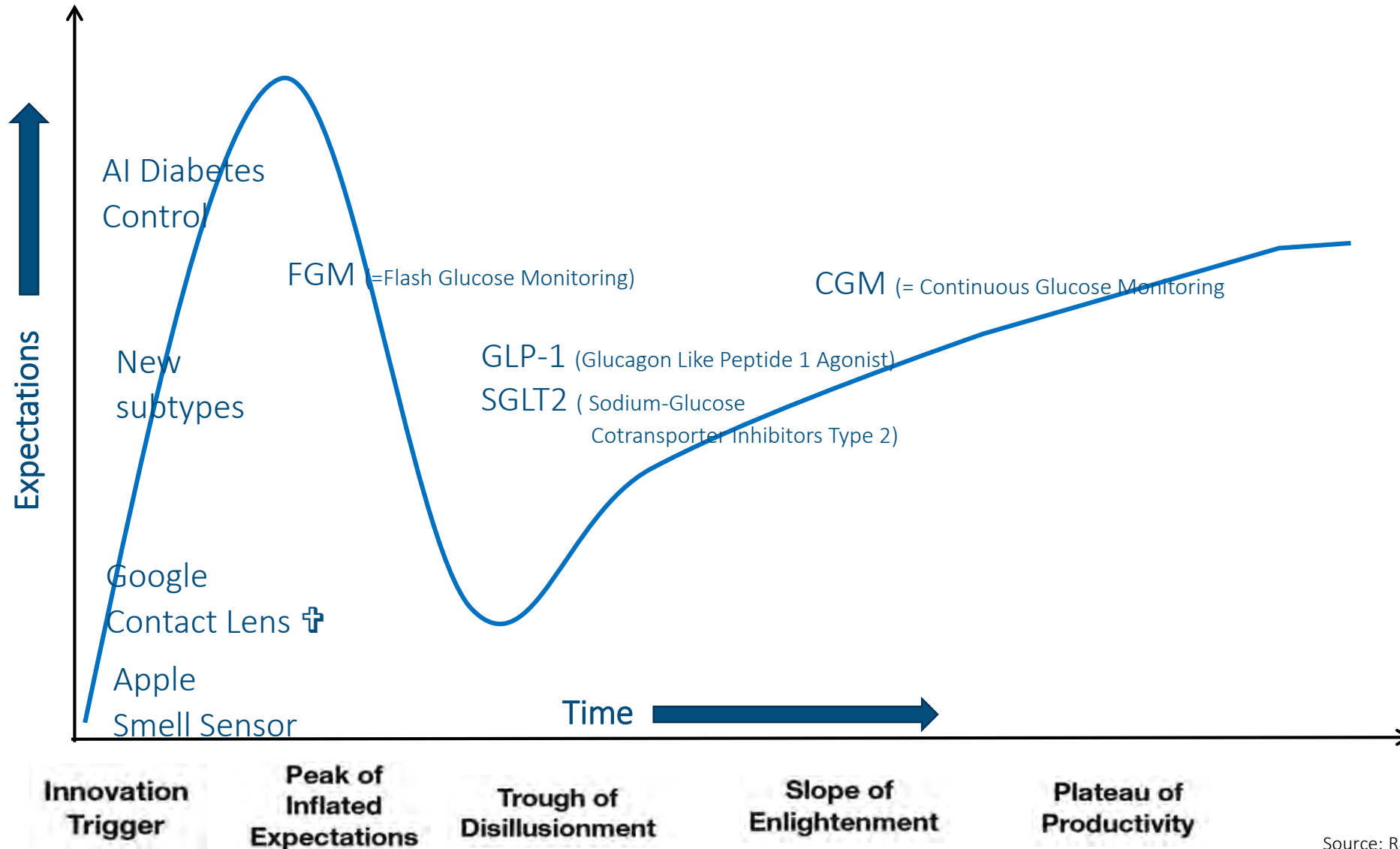


AI in diabetes

In God we trust, all others bring data
William Denning

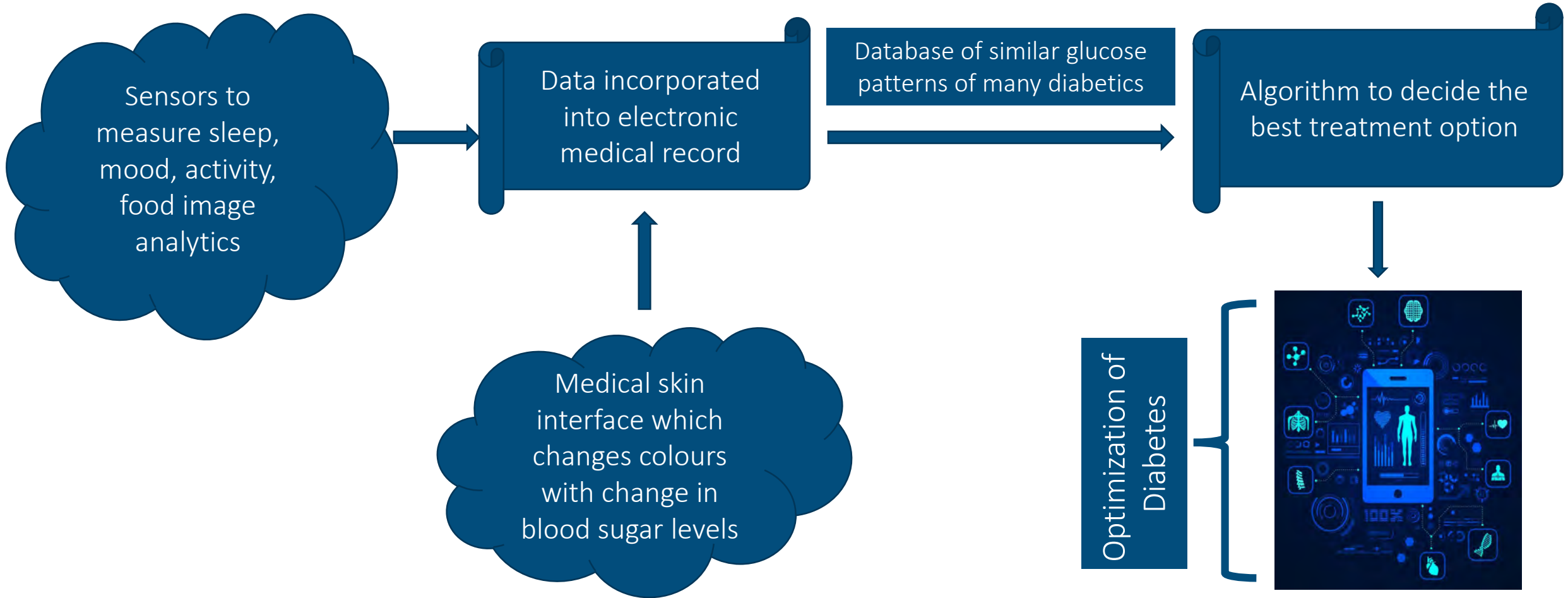


Life Cycle of New Technology



Diabetes Management by AI

May lead to breakthroughs (e.g. Artificial Pancreas)



Use of AI in Diabetes Management

- Intelligent systems for glucose prediction and alarm generation
- Clinical decision support tools to deal with the avalanche of data gathered by sensors. Data mining approaches for risk prediction and prevention of diabetes comorbidities
- To build variety of solutions including closed loop systems
- Deliver value based health care
- Rrigorous understanding of the impact of a particular **drug, device** or **technology** to allow the evaluation of the potential impact of behaviours and treatments on cost

Kerr, D, Axelrod, C, Hoppe, C, Klonoff, D. Diabetes and technology 2030: a utopian or dystopian future? Diabet Med. 2018;35(4):498-503.

Wearables

Leapfrog Technology on the way of everyday life

1. FGM (=Flash Glucose Monitoring): T1+T2 Diabetes

- FGM: scan sensor (on demand)
 - Backup
 - Suboptimal accuracy



2. CGM (= Continuous Glucose Monitoring): T1 Diabetes

- CGM: Real-time (always)
 - Good accuracy
 - Alerts for Hypos



Diabetes Management by AI

FDA Approves Medtronic's AI Powered Continuous Glucose Monitor

AVA MUTCHLER on March 26, 2018 at 1:20 pm

Earlier this month the Food and Drug Administration (FDA) **approved** Medtronic's Guardian Connect system. Guardian Connect is a continuous glucose monitoring (CGM) tool that uses artificial intelligence to aid diabetes patients who use multiple daily injections of insulin. The solution was approved for patients ages 14 to 75 years old.

The Guardian Connect system is the first CGM to take advantage of AI by using a predictive algorithm to prevent hyperglycemia and hypoglycemia in people who suffer from diabetes. The algorithm collects data from the Sugar.IQ diabetes assistant, powered by IBM Watson Health, which monitors how a patient's blood glucose levels respond to different elements, like food intake, insulin dosages and even their daily physical routines.

- Medtronic Guardian Connect CGM System predicts 98.5% accuracy
- App on Apple iOS devices
- "Personal Diabetes Assistant"
- Launch April 2019

Source: <https://voicebot.ai/2018/03/26/fda-approves-medtronics-ai-powered-continuous-glucose-monitor/>

Diabetes Wellness

A Dynamic Underwriting and Pricing Approach

❑ Diabetes is a modifiable disease and morbidity and mortality is significantly dependent on:

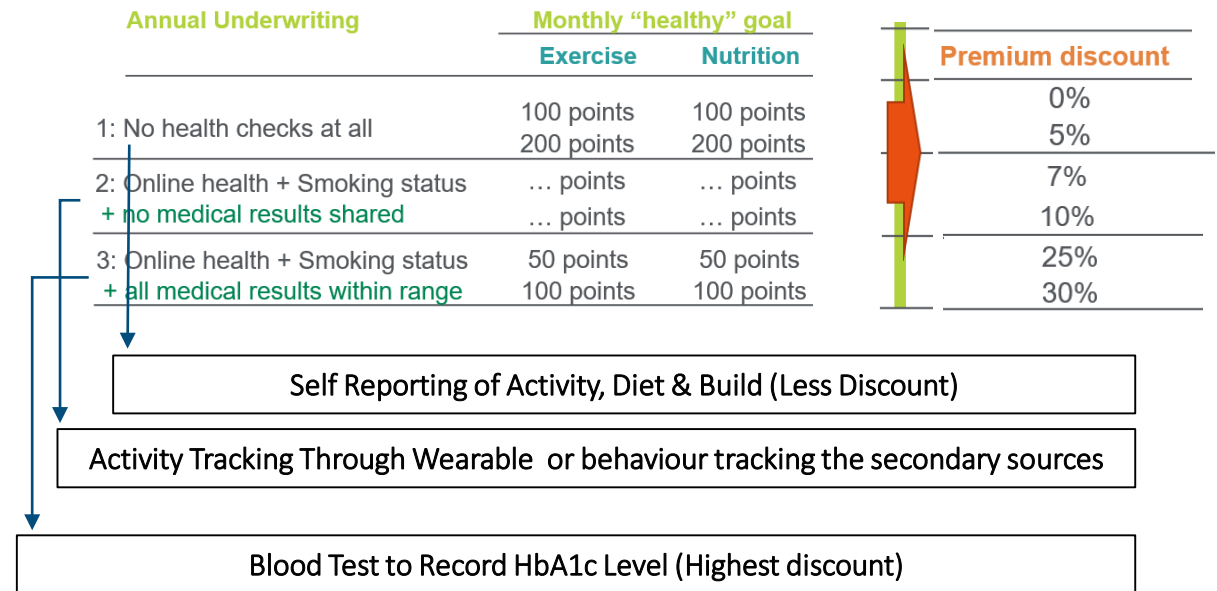
- Diet
- Exercise
- Medicine compliance

❑ Which ultimately leads to:

- Weight reduction
- Blood sugar control

❑ This creates opportunity for a dynamic product built around the concept of wellness.

❑ Will require an engaging app and a follow up team



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Thank You





**2019 ASIA-PACIFIC
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Technology Impact on Health Care Cost Trends

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Managing Director of Research, Society of Actuaries

June 18, 2019



Technology Impact on Health Care Cost Trends





Innovation and Technology

PROGRAM OVERVIEW



SOCIETY OF
ACTUARIES®

Actuarial Innovation & Technology

Future Actuaries

Education & Exams

Professional Development

Research

Professional Sections

Tools & Resources

About SOA

Actuarial Innovation & Technology Strategic Research

The SOA Strategic Research Programs emphasize the skillset and thought leadership of actuaries, and help provide insights to members, stakeholders, and the public on socially relevant topics.



Home

Resources

Committee

Actuarial Innovation & Technology Strategic Research



The SOA's Actuarial Innovation and Technology Strategic Research Program highlights actuarial research, surveys and papers on the use of new technology involving the actuarial profession. The program is also designed to share how actuaries develop new innovations in this space. Topics include predictive analytics, artificial intelligence, machine learning and how actuaries use computational power.

Gain insight
from CEO

JEROME
MATRUNDOLA



Top Actuarial Technologies of 2019

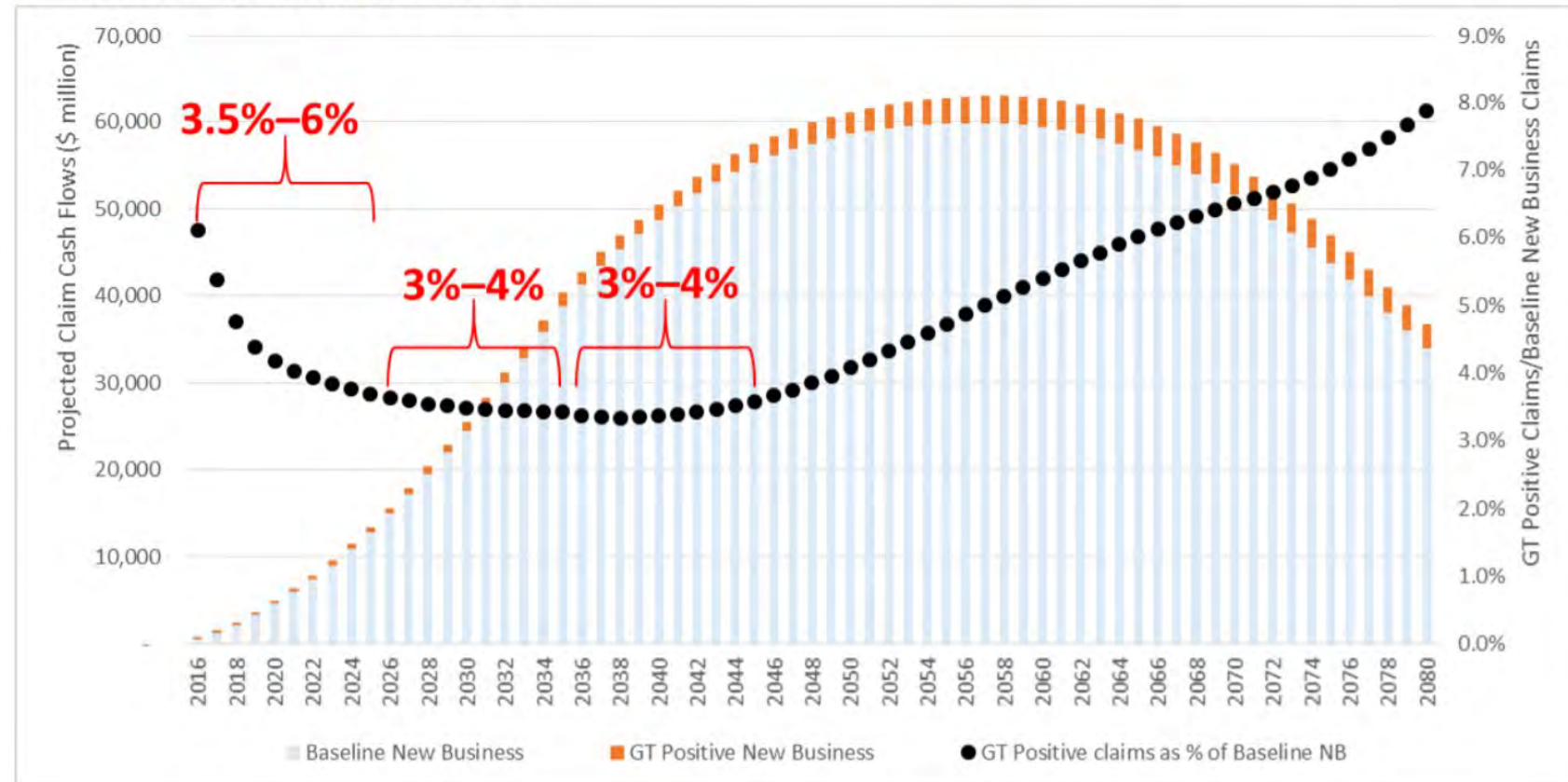
<https://www.soa.org/resources/research-reports/2019/actuarial-innovation-technology/>



Actuarial Innovation & Technology

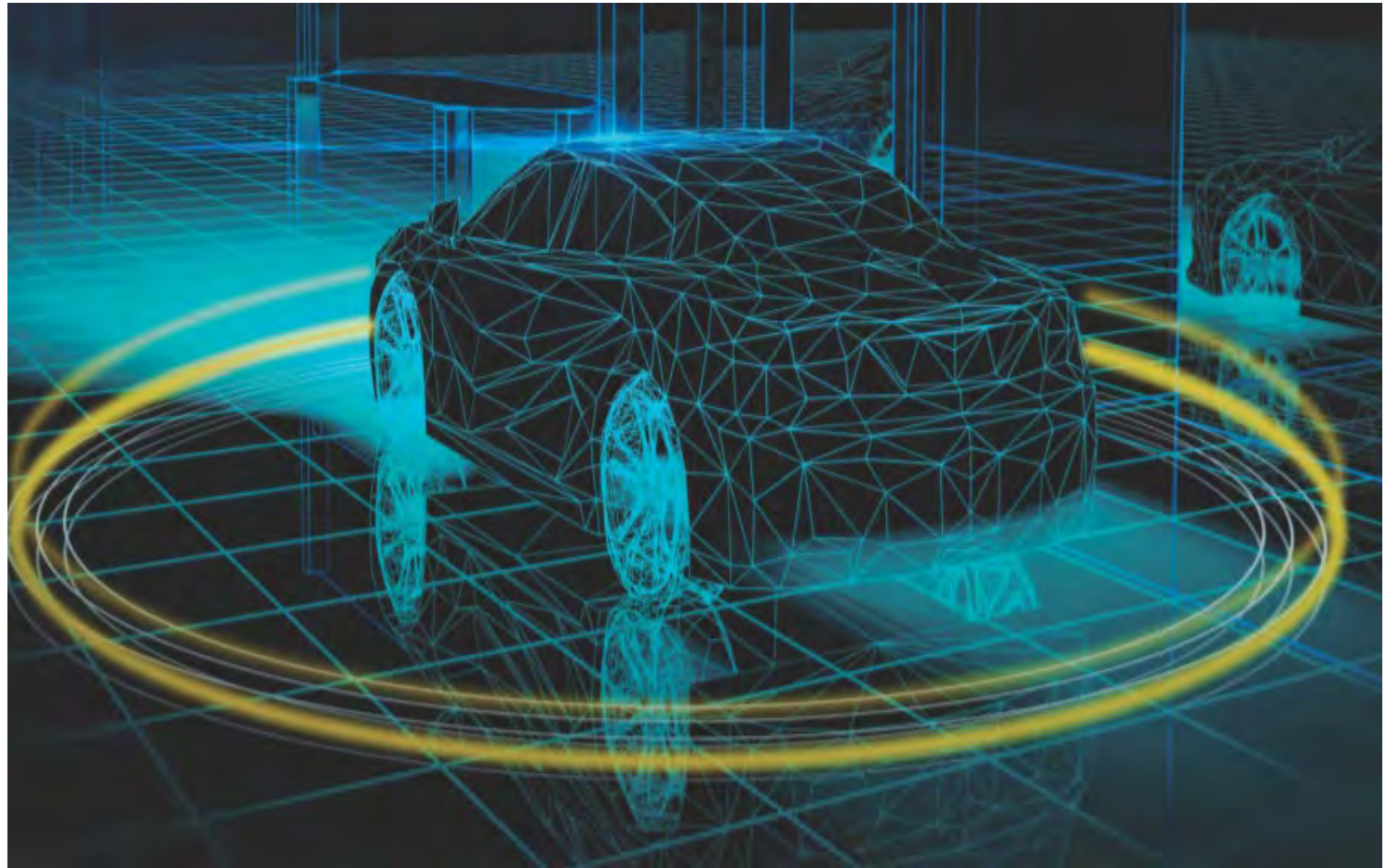
- Impact of Genetic Testing on Life Insurance Mortality
- <https://www.soa.org/resources/research-reports/2018/impact-genetic-testing/>

Projected Model New Business Claim Cash Flows and GT Positive New Business Claims as a % of Baseline New Business Claims, Assuming WL Policies



Actuarial Innovation & Technology

- Market Framework and Outlook for Automated Vehicle Systems
- <https://www.soa.org/resources/research-reports/2018/market-framework-automated-vehicle/>



Actuarial Innovation & Technology Resources

- <https://www.soa.org/programs/act-innov-tech/act-innov-tech-library/>
- Curated set of papers that can assist in getting up to speed quickly on topics

Home Resources Committee

Actuarial Innovation & Technology Resources

Self-learners on how technology impacts the actuarial landscape can find below a list of curated articles on various technology aspects. These documents were selected by volunteers for their learning content, in order to collectively cover the desired topic. Please contact research@soa.org for comments or suggestions.

- Artificial Intelligence - Introduction
- Artificial Intelligence - Insurance Industry
- Autonomous Vehicles
- Big Data Solutions
- Blockchain
- Cloud Computing
- Cyber Risk / Cyber Insurance
- Data Analytic Tools
- InsurTech Financing
- Internet of Things
- Machine Learning
- Personal Health Monitoring / Wearable Devices
- Predictive Analytics
- Telematics
- Usage Based Insurance
- Virtual Reality

Impact of Technology on Health Care Cost Trends

Cancer Genomics





Innovation and Technology

Cancer Genomics

Cost Effectiveness of Tumor Genomic Analysis and Immunotherapy



May 2019

Cancer Genomics

<https://www.soa.org/resources/research-reports/2019/cancer-genomics/>

- Author: Breakthrough Development
- Cancer incidence and mortality rates high in North America and Europe; Trends in Asia-Pacific
- Important to understand health care cost trends

Cancer Genomics



RESEARCH INSIGHTS, A SOCIETY OF ACTUARIES PODCAST

Cancer Genomics

30s


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↻30



libsyn



 Innovation and Technology

Cancer Genomics

Cost Effectiveness of Tumor Genomic Analysis and Immunotherapy



May 2019

- Past / Current pillars of cancer treatment:
 - Surgery
 - Radiation
 - Chemotherapy
- Sequencing of hundreds of cancer genes at once for cost-effective and fast actionable diagnosis
- Studied: Lung Cancer; Melanoma; Head-neck Cancer



Cancer Genomics


Cost Effectiveness of Tumor Genomic Analysis and Immunotherapy



May 2019

- New approaches
- Immunotherapy (“IO”, PD/L1 Testing)
 - Tumors resist the immune system by causing suppression of Thymus (T) cells
 - Cell surface marker PD/L1: when blocked allows the T cells to avoid suppression and attack cancer
 - Immunotherapy is the use of synthesized antibodies that bind to PD/L1 stop suppression
 - Awakened immune system shrinks or eliminates tumor cells exposed to activated T cells



 Innovation and Technology

Cancer Genomics

Cost Effectiveness of Tumor Genomic Analysis and Immunotherapy



May 2019

- New approaches
- Tumor Mutational Burden (TMB) Testing
 - Genomics allows sequencing of hundreds of cancer genes at once
 - Counting mutational and then combining with immunotherapy enhances therapy benefit
 - Genomic price ranges now increase economic benefit
 - Social insurance systems beginning to utilize



Cancer Genomics

Cost Effectiveness of Tumor Genomic Analysis and Immunotherapy



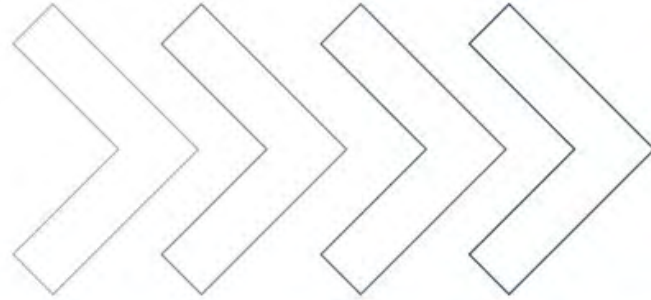
May 2019

- Estimates of IO and TMB screening benefits emerging through clinical studies
- Actuaries in health care beginning to understand trend implications
- Melanoma: Potential 10-20% reduction in overall healthcare costs

Impact of Technology on Health Care Cost Trends

Hospice and Palliative Care





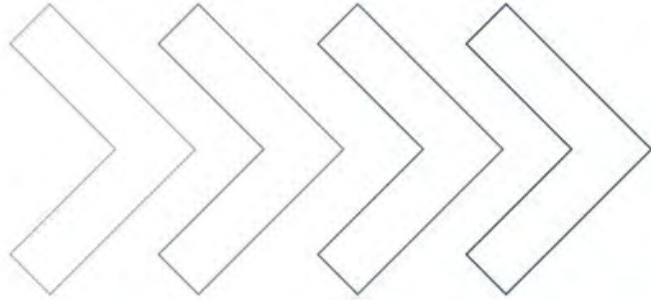
Hospice Care Research

An Analysis of End-of-Life Costs for Terminally Ill Medicare Fee-for-Service (FFS) Cancer Patients

- Hospice Care: Focus on quality of life for people and their caregivers who are experiencing an advanced, life-limiting illness
- Palliative Care: Specialized medical care for people living with a serious illness. Focused on relief from the symptoms and stress of a serious illness.
- Increasing growth of care in US, and increasing in Asia Pacific

Podcast





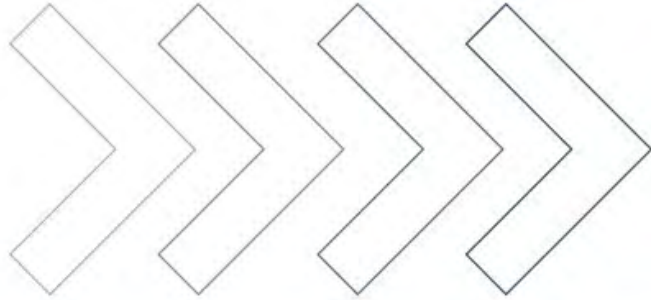
Hospice Care Research

An Analysis of End-of-Life Costs for Terminally Ill Medicare Fee-for-Service (FFS) Cancer Patients

Podcast



- World Health Organization: Strengthening palliative care as a component of integrated treatment throughout the life course and recommended that evidence-based, cost-effective, and equitable palliative care services be universally available.
- Advanced Palliative Integration: Hong Kong, Singapore
- Preliminary Integration: Malaysia, Macau
- Growing in many other Asia-Pacific markets
- [https://www.who.int/nmh/Global Atlas of Palliative Care.pdf](https://www.who.int/nmh/Global_Atlas_of_Palliative_Care.pdf)



Hospice Care Research

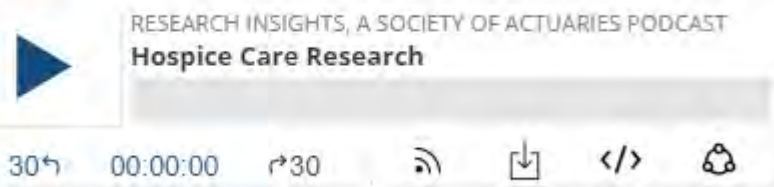
An Analysis of End-of-Life Costs for Terminally Ill Medicare Fee-for-Service (FFS) Cancer Patients

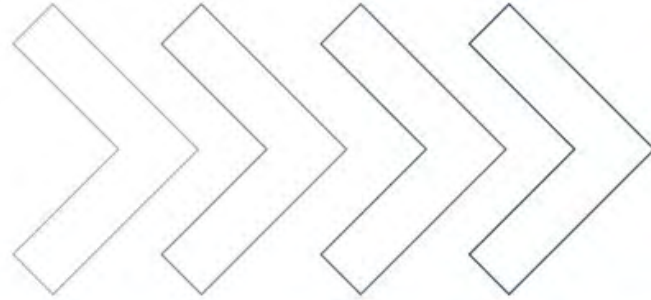
Hospice Care:

<https://www.soa.org/resources/research-reports/2018/hospice-care-research/>

- Author: Axene Health Partners
- Comparison of costs for patient cohorts who utilize hospice care as compared to other services

Podcast





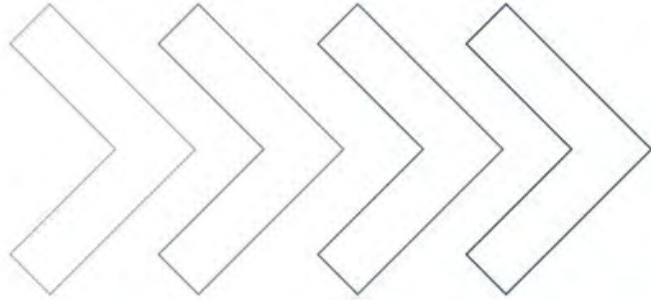
Hospice Care Research

An Analysis of End-of-Life Costs for Terminally Ill Medicare Fee-for-Service (FFS) Cancer Patients

Podcast



- Key Results
- Focus was on patients who had Malignancies under Active Treatment
- 33% of Medicare-eligible enrolled in Fee For Service programs not enrolled in the hospice program prior to their deaths
- On average, the non-hospice patients had 25% higher medical costs (excluding prescription drugs) than their hospice-enrolled counterparts over their last six months of life.

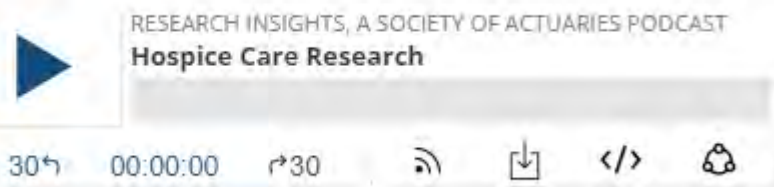


Hospice Care Research

An Analysis of End-of-Life Costs for Terminally Ill Medicare Fee-for-Service (FFS) Cancer Patients

- Additional opportunities
- Regional Analysis in larger markets
- International comparisons
- Focus on additional conditions
 - Kidney Dialysis
 - Dementia
 - Chronic combinations:
 - Congestive Heart Failure
 - Diabetes
 - Chronic Obstructive Pulmonary Disease

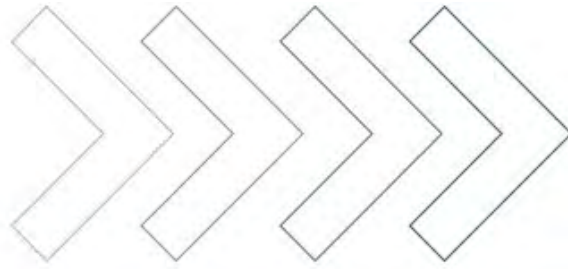
Podcast



Impact of Technology on Health Care Cost Trends

Payment Models for High-Cost Curative Therapies





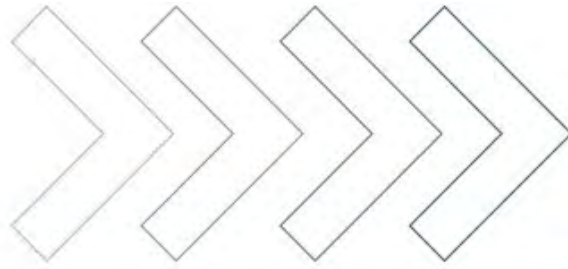
Evaluating Payment Models for High-Cost Curative Therapies

Single and Multipayer System Perspectives in England and the U.S.



- Complex Health Care insurer decision: How to consider expensive but potentially curative therapies
- Growing trends of examples and “pipeline” worldwide
 - Hepatitis C
 - Hemophilia
 - CAR-T cell / gene therapies
 - Others
- Single-payer versus Multipayer health care systems





Evaluating Payment Models for High-Cost Curative Therapies

Single and Multipayer System Perspectives in England and the U.S.

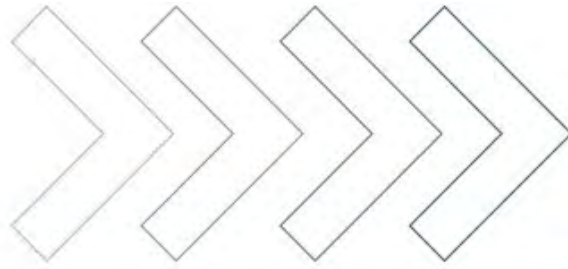


Evaluating Payment Models for High-Cost Curative Therapies:

<https://www.soa.org/resources/research-reports/2018/high-cost-curative-therapies/>

- Author: Milliman
- Framework, Options, Evaluation of different payment models





Evaluating Payment Models for High-Cost Curative Therapies

Single and Multipayer System Perspectives in England and the U.S.



- Examples from UK and US health care insurance systems
- Health currency model:
 - Payer funds therapy up front
 - “Health currency” is created upon administration of the therapy
 - If the treated patient changes insurers, the initial payer is paid a predetermined percentage of the forgone future financial savings related to the therapy.
 - Most effective when
 - Initial funding is large
 - Big differences between annual care costs in pre/post-cure scenarios.
 - Larger potential for insured turnover

Podcast

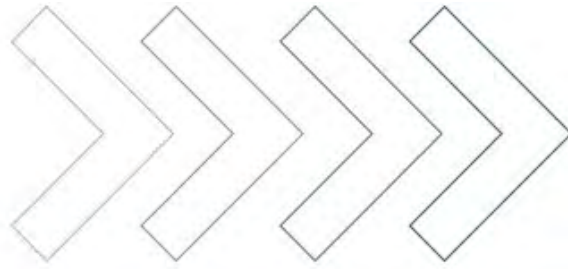


RESEARCH INSIGHTS, A SOCIETY OF ACTUARIES PODCAST
Evaluating Payment Models for High-Cost Cu...



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Evaluating Payment Models for High-Cost Curative Therapies

Single and Multipayer System Perspectives in England and the U.S.



- Examples from UK and US health care insurance systems
- Industry Pooling
 - Reduces impact of membership turnover
 - Fares better for less expensive pre-cure treatments, such as cystic fibrosis
- “Effectiveness Guarantees” in a single-payer system: Provides protection to insurer for making large payments to medical therapy providers



Technology impacting actuarial work everyday...

- Intersection of technology and actuarial science always in motion
 - Wellness / Quantifiable self
 - Electronic Health Records
 - Epigenetics in selection and underwriting
 - Others...

