

# 2014-2021 Credit Disability Study Data Request

JULY | 2022



# 2014-2021 Credit Disability Study Data Request

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**SPONSOR** Credit Insurance Experience Committee

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# 2014-2021 Credit Disability Study Data Request

## Request for Data Contributions

The Society of Actuaries Research Institute's Credit Insurance Experience Committee (CIEC) is soliciting issue year data for single premium credit disability for 2017 and 2021. We are only requesting data for the issue years 2017 and 2021 to represent the midpoint and endpoint of this study, respectively. We will be using data we collected from the last study for the beginning point, specifically 2013.

In 1997, the Consumer Credit Insurance Association initiated a credit disability study. The eventual result of that study was NAIC adoption of a valuation standard for credit disability based on the 1985 CIDA table. The CIEC is conducting an update to the earlier studies to evaluate trends and continued adequacy of the 1997 recommendation. The summary data request and detail file specifications for the data call can be found in Appendices A and B. Please fill out Appendix A and submit at the same time as the detail extract files. Please note that we need an extract **for every single premium** certificate that was issued to be effective in 2017 and 2021. Contracts issued but subsequently cancelled are to be included.

If you are not the appropriate person to receive this data call, please forward it to the responsible party. We strongly encourage your company's participation in this study to facilitate wide-spread adoption of a valuation standard that truly represents all companies in the Credit Insurance Industry. On behalf of the Credit Insurance Experience Committee, we thank you in advance for your participation.

## Purpose of the Study

The goals of this update are to:

- validate the current valuation standard for single premium credit disability insurance in VM-26
- recommend an updated valuation standard prospectively if dictated by the study
- investigate trends in:
  - nationwide claim costs
  - term of coverage
  - plan options issued
  - age distribution

## Form of Data Contributions

Appendices A and B provide a detailed description of the data request documents. The fields that are absolutely required in order for the data to be used are indicated with an asterisk in Appendix B. Data requested in Appendix B can be submitted using the ASCII character set in a fixed-width text file (such as .txt or .csv). There is no need to include headings in the file. If you do not use the exact order and field length specified in Appendix B, please include a separate document with the field lengths and descriptions.

If it is more convenient to provide the data in a different format, please feel free to submit it in your format, and we will convert it. Please include a separate document describing the format, data points and field order.

## Important Dates

Your timely voluntary data submission is essential to the success and completeness of this Study. Please adhere to the following key dates:

- **July 29, 2022** – Notification to Chris Hause ([chrish@hauseactuarial.com](mailto:chrish@hauseactuarial.com) or 913-685-2200) with your decision to supply data for this study and the project contact person.
- **September 30, 2022** – Data submission due date, as described in the following section. If you are unable to meet this deadline, please contact Chris and let him know what time frame is feasible.

We will send periodic reminders about these important dates.

## Data Transmission Instructions

The SOA Research Institute has retained Hause Actuarial Services (“Hause”) to validate, compile and aggregate the data for this effort. When you are ready to submit your data, please send an email to [chrish@hauseactuarial.com](mailto:chrish@hauseactuarial.com) and Chris Hause will send you a secure link to facilitate the data transmission.

## Study Outputs

A report with high level summary results of the study will be made publicly available. The following may be included in the outputs made available:

- detailed experience study report with analysis and commentary
- nationwide averages of term of coverage, age at issue and yearly trends
- nationwide claim costs by benefit and yearly trends

**The study results will not contain any private or confidential contributor level information.**

## Benefits to Data Contributors

Data contributors will be acknowledged in the study output. Their experience data will be part of a broad industry study that will benefit the industry. The experience data for this study will/may be compared against current industry standard valuation assumptions and significant variance from the current standard may trigger the development of new standards. In such a situation, the data from this study may be used as the basis to develop new valuation standards. Data contributors will benefit from having their company’s data be included in the comparison to standard valuation assumptions and from being included in the basis for any new valuation standards.

Data contributors whose data are retained for inclusion in the study will also receive the following benefits:

- their experience data will be part of a notable study that will benefit the credit insurance industry;
- their contributions will be acknowledged in any final, published report;
- they will receive an advanced copy of the published material; and
- they will receive a summary of their contributed data in the same format as any final, published dataset(s).

## Data Access, Ownership and Retention

Hause Actuarial Solutions has been contracted to be the data compiler and will perform the data collection and can be contacted if you have any questions. The agreement between the SOA Research Institute and Hause Actuarial Solutions includes provisions to ensure all non-public data is kept secure and confidential and to be used only for the purposes of this study. Original data contributions will remain the property of the data contributor. Only the data compiler will have access to any original data contributions per a confidentiality agreement between the SOA Research Institute and the data compiler. SOA Research Institute volunteers working on the study will not have access to original data. The data compiler will not use the data for any purpose other than to produce and provide aggregated datasets used in the study. Unless the SOA Research Institute requests otherwise, all original data files received from data contributors will be destroyed by the data compiler 24 months after publication of the final outputs.

## APPENDIX A – Credit Disability Data Request

New Business Writings Only (Refunds Excluded)

Company Name: \_\_\_\_\_

2017 Credit Disability Gross Single Premium Direct Writings: \_\_\_\_\_  
(should equal CIEE 2a line 1)

2021 Credit Disability Gross Single Premium Direct Writings: \_\_\_\_\_  
(should equal CIEE 2a line 1)

Amount and Percentage of Direct Business on Which Detail Data Provided: \_\_\_\_\_ (2017)

\_\_\_\_\_ (2021)

Period Covered by Detail Data:	2017 Data	2021 Data
Beginning Month and Year:	_____	_____
Ending Month and Year:	_____	_____

Contact:        Name: \_\_\_\_\_

                  Address: \_\_\_\_\_

                                  \_\_\_\_\_

                  Phone: \_\_\_\_\_

                  Email: \_\_\_\_\_

If you have any questions, please contact Chris Hause ([chrish@hauseactuarial.com](mailto:chrish@hauseactuarial.com) or 913-685-2200).

## APPENDIX B – Data Request Layout

Description	Field Position	Comments
Company Name or ID (if confidential)*	1 to 20	
Issue Age Last Birthday Low*	21 to 23	
Issue Age Last Birthday High	24 to 26	Can be same as low
Original Term in Months*	27 to 29	Insert 000's if not available
Elimination Period:*	30	
1 = 7 Retro 2 = 14 Retro 3 = 14 Elim 4 = 30 Retro 5 = 30 Elim 6 = Other 0 = Not Available		
Sex:	31	
1 = Male 2 = Female 0 = Not Available		
Original Single Premium	32 to 43	Dollars and cents
Original Amount of Insurance Issued (Note: this equals monthly indemnity times term in months)	44 to 50	Dollars only
Monthly Indemnity*	51 to 57	Dollars and cents
Source of Business:	58	
1 = Auto 2 = Financial Institution 3 = Finance Company 4 = Other 0 = Not Available		
Underwritten:	59	
1 = Yes 2 = No 0 = Not Available		



Description	Field Position	Comments
Joint/Single:  1 = Single 2 = Joint 0 = Not Available	60	
Pre-ex Indicator:  1 = Pre-ex Applies 2 = No Pre-ex 0 = Not Available	61	
Critical Period Indicator  1 = Full Benefit 2 = Critical Period 0 = Not Available	62	
Real Estate Backed Loan  1 = Yes 2 = No 0 = Not Available	63	
Year of Issue*  17 = 2017 21 = 2021	64 to 65	

## About The Society of Actuaries Research Institute

Serving as the research arm of the Society of Actuaries (SOA), the SOA Research Institute provides objective, data-driven research bringing together tried and true practices and future-focused approaches to address societal challenges and your business needs. The Institute provides trusted knowledge, extensive experience and new technologies to help effectively identify, predict and manage risks.

Representing the thousands of actuaries who help conduct critical research, the SOA Research Institute provides clarity and solutions on risks and societal challenges. The Institute connects actuaries, academics, employers, the insurance industry, regulators, research partners, foundations and research institutions, sponsors and non-governmental organizations, building an effective network which provides support, knowledge and expertise regarding the management of risk to benefit the industry and the public.

Managed by experienced actuaries and research experts from a broad range of industries, the SOA Research Institute creates, funds, develops and distributes research to elevate actuaries as leaders in measuring and managing risk. These efforts include studies, essay collections, webcasts, research papers, survey reports, and original research on topics impacting society.

Harnessing its peer-reviewed research, leading-edge technologies, new data tools and innovative practices, the Institute seeks to understand the underlying causes of risk and the possible outcomes. The Institute develops objective research spanning a variety of topics with its [strategic research programs](#): aging and retirement; actuarial innovation and technology; mortality and longevity; diversity, equity and inclusion; health care cost trends; and catastrophe and climate risk. The Institute has a large volume of [topical research available](#), including an expanding collection of international and market-specific research, experience studies, models and timely research.

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