

## **LONG TERM CARE INSURANCE**

*(Vote for up to three candidates)*

Aaron Weatherman

Mike Bergerson

Brian Kelly

Brian Ulery

Sisi Wu

**Aaron Weatherman, FSA, CERA, MAAA, CFA**  
**Principal and Chicago Office Leader**  
**Oliver Wyman**  
**Chicago, IL**

### **Professional Background**

Aaron Weatherman is a Principal with the Actuarial Practice of Oliver Wyman and is based in Chicago. Aaron joined Oliver Wyman in 2015 and has 20 years in the industry, most recently working at CNA and Allstate Financial.

Aaron specializes in valuation, financial modeling, and long-term care. Aaron's experience encompasses risk management, financial reporting, loss recognition testing, asset adequacy testing, software conversions, and process improvement and automation.

Aaron is a Fellow of the Society of Actuaries, Enrolled Actuary, Member of the American Academy of Actuaries, Chartered Enterprise Risk Analyst and CFA® charterholder.



### **Society of Actuaries Experience (Section and committee memberships and participation)**

Aaron is a previous member of the Life Financial Reporting Committee of the American Academy of Actuaries and frequent industry speaker on LTC topics. He is currently a member of the LTC and Financial Reporting sections.

### **Other Relevant Volunteer Experience**

NA

### **Why are you interested in leading this Section?**

Throughout my career, I have been helped by the efforts of the SOA and other volunteers, and I believe it is important to give back to the profession and assist others.

I am interested in volunteering for the LTC section council to help find and promote solutions to the current challenges in this area, both in North America and abroad. I believe the experience and knowledge I have gained working at direct writers and from assisting companies as a consultant will serve the section council, section membership and profession well. I look forward to sponsoring research and articles and participating in industry meetings and forums on behalf of the LTC section.

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**Mike Bergerson, FSA, MAAA**  
**Principal and Consulting Actuary**  
**Milliman, Inc.**  
**Minneapolis, MN**

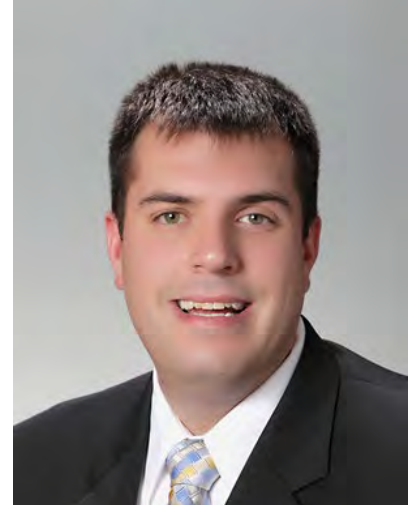
**Professional Background**

I am a principal and consulting actuary at Milliman with over ten years of experience working with long-term care insurance. I have assisted clients on a variety of long-term care related projects including pricing, state insurance department filings, experience analysis, financial reporting, assumption development, and merger/acquisition support.

**Society of Actuaries Experience (Section and committee memberships and participation)**

I am a member of the Long-Term Care, Health, and Leadership and Development sections.

I have been a frequent author of articles related to long-term care insurance for the Long-Term Care Section newsletter. I have also spoken, moderated, and produced sessions related to long-term care insurance topics at industry meetings.



**Other Relevant Volunteer Experience**

I have been a volunteer grader and exam question writer for FSA level exams in the Group Health track since 2011.

I have also been a member of a group that meets monthly to review and update content on the LTC Regulatory Resource webpage for the SOA.

**Why are you interested in leading this section?**

In working with others in the long-term care industry over the last decade, I realized that people working in the industry have a very strong passion. This passion started for me when a close family friend had a long-term care event, and I was able to see firsthand how the product helped her. As the industry continues to face a critical juncture, I want to be part of leading the council to assist in exploring new and innovative solutions and working with industry and regulators to implement solutions.

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**Brian Kelly, FSA**  
**Manager of US Individual Health In-Force Business**  
**RGA**  
**Chesterfield, MO**

**Professional Background**

Brian is the manager of in-force business for the US Individual Health segment at RGA. His role focuses on risk management functions of RGA's long-term care insurance (LTCI) block. Brian has experience in financial modeling, asset liability management, economic capital, pricing, valuation, and experience studies. Along with LTCI, his work has also spanned other insurance products including health, dental, and various life products.

Brian has been with RGA since 2013 and has 20 years of actuarial experience. He developed the asset liability modeling capabilities for RGA's LTCI block. Brian also represents the US Individual Health segment in RGA's corporate interest rate risk and economic capital working groups.

**Society of Actuaries Experience (Section and committee memberships and participation)**

Member of the SOA Long Term Care Insurance Section

Member of the SOA Reinsurance Section

Member of the SOA Investment Section

**Other Relevant Volunteer Experience**

NA

**Why are you interested in leading this section?**

I am running for a position on the LTCI Section Council to promote the idea that insurance products provide a viable solution for financing LTC services. Supporting efforts that lead to a solvent LTC insurance market with stable premiums is key to gaining the consumer's confidence. Promoting LTCI products also includes supporting and enhancing current stand-alone and combination products along with developing new products.

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**Brian Ulery, FSA, MAAA**  
**Principal Consulting Actuary**  
**LTCG**  
**Trevose, PA**

**Professional Background**

I have worked in the actuarial field for over 25 years, with the last 18 years focused on long term care insurance. I spent most of my career working for insurance carriers, and two years ago decided to make the move to consulting. Making that move has given me a broader perspective on our industry and the opportunities ahead. Throughout my career, I have worked on pricing, product development, financial reporting, valuation and in-force block management for long term care and life insurance products.

**Society of Actuaries Experience (Section and committee memberships and participation)**

I am a member of the LTC Reform Subcommittee and a frequent speaker at SOA and other industry conferences. I worked in detail with the SOA Think Tank, providing actuarial modeling and support for long term care insurance product innovations.

**Other Relevant Volunteer Experience**

NA

**Why are you interested in leading this section?**



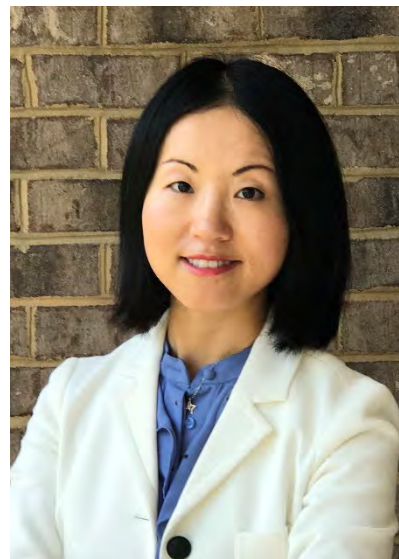
After spending so many years in the actuarial field and long-term care insurance in particular, I want to give back to the industry. The LTC industry is facing many challenges, but it is still a critically important protection product for our country. I want to work more closely with the many other passionate professionals in our organization to help transition this industry into its next phase.

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**Sisi Wu, FSA, MAAA**  
**Vice President & LTC Valuation Leader**  
**Genworth Financial**  
**Richmond, VA**

**Professional Background**

I have 14+ years of experience across several actuarial functions and products including Long-term care (LTC) valuation, Valuation system transformation, Actuarial operating model transformation, Shared services management framework establishment, Variable Annuity hedging and Life and Annuity product development. For the past 5 years I have been working on LTC valuation on different accounting bases including IFRS, US GAAP and Statutory. My current role with Genworth Financial as the LTC valuation leader gives me the opportunity to participate in multiple functions of actuarial practice of LTC insurance which broadens my knowledge of the industry beyond valuation.



**Society of Actuaries Experience (Section and committee memberships and participation)**

Friend of the LTCI Council (2016-Present).

**Other Relevant Volunteer Experience**

Moderator, Intercompany Long-Term Care Insurance Conference, Valuation – GAAP Targeted Improvements (2019)

Article Writer, John Hancock Financial Services Actuarial Intranet, Asset Adequacy Testing Process Improvement (2015)

Member, Nationwide Financial Actuarial Recruiting Committee (2010-2011)

President, Nationwide Financial Chinese Associate Resource Group (2010-2011)

**Why are you interested in leading this section?**

I strongly believe that Long-Term Care (LTC) insurance is solving a critical need in our society. As the LTC insurance industry continues to face challenges, actuaries play a key role in finding solutions and shaping the future. I have been a friend of the LTCI Council for a few years, which has provided me an opportunity to appreciate the Council's effort and thoughtfulness in leading initiatives on addressing challenges with existing products and shaping how we move forward. In a leadership role, I will be in a position to increase my contribution and serve a Section that does work I am passionate about.

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