2019 Underwriting Issues & Innovation Seminar July 28-30, 2019 Rosemont, IL

We the Jury

Presenters:

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SOA Antitrust Disclaimer
SOA Presentation Disclaimer

We the Jury

2019 Underwriting Issues and Innovation Seminar

The Case

Lost Ark Life Insurance Company (Lost Ark) has been sued by the State of Confusion.

The State alleges that Lost Ark's underwriting process is biased and based on dubious assumptions resulting in discrimination against applicants in the State of Confusion.

The State has requested that Lost Ark be ordered to cease their current underwriting process.

The Setting

The setting is a courtroom.

A portion of the trial will be acted out.

Time will only allow you to hear the testimonies from three employees of Lost Ark.

You are the jury, so pay attention because you, as the jury, will be rendering the verdict.

The Disclaimer

What you are about to hear and see, may or may not represent a real trial or even a situation that is court worthy.

The Witnesses

- 1. Medical Director and Chief Underwriter
- 2. Project Lead, Accelerated Underwriting Program
- 3. Chief Compliance Officer

The Question

JURY:

Is Lost Ark:

<u>Guilty</u>: Their underwriting process results in unfair discrimination against applicants.

Not Guilty: Their underwriting process does not result in unfair discrimination against applicants.

The End