

ENTREPRENEURIAL & INNOVATION

(Vote for up to three candidates)

Jason Hiquet

Jim Cristallo

Chris Smith

Jason Hiquet FSA, CERA
Sr. Manager - Actuarial & Insurance Solutions
Deloitte Consulting LLP
Chicago, IL

Professional Background

Jason is a Senior Manager in the Actuarial and Insurance Solutions group within Human Capital. Jason has over 13 years of Life and Annuity experience (3.5 in industry, 9.5 with Deloitte). Jason's primary clients are large life insurers, helping with LDTI-related actuarial modernization work, robotic process automation, data warehousing, risk/valuation/corporate reporting, and model reconciliation. Jason's audit experience involves performing GAAP and Statutory procedures, including independent testing of reserves, DAC, loss recognition testing, cash flow testing, VM-20 reserves, assumption setting, and experience studies. Prior to Deloitte, Jason worked at The Hartford, rotating through various roles in investments/ALM, variable annuity pricing and product development, and group benefits pricing.



Society of Actuaries Experience (Section and committee memberships and participation)

Jason has served in various volunteer roles with the SOA, including:

- Two-year term on the Editorial Board of The Actuary Magazine
- Nine years as an SOA FSA exam question writer
- Five turns as an SOA FSA exam grader

Beyond that, Jason is a frequent writer and presenter at SOA events, including presentations and articles on non-traditional innovate actuarial careers, LDTI implementations, reporting and analytics, and more.

Other Relevant Volunteer Experience

Beyond SOA volunteer work, Jason has also done volunteer work with the Organization Latino Actuaries (OLA) including resume review, interview prep, and mentorship. Jason is also the Treasurer of his HOA, has done volunteer work regarding math literacy / tutoring for high schoolers, and enjoys participating in local community clean-up efforts.

Why are you interested in leading this section?

I am interested in running for the Entrepreneurial and Innovation council because I believe my collective experiences in the insurance industry and my passion to "let actuaries be actuaries" makes this a role where I can add substantial value to the profession. From an entrepreneurship perspective, with almost a decade of experience in Consulting at Deloitte, I have a keen sense of what it takes to start and grow functions, businesses, and offerings. From an innovation perspective, I have personally led actuarial projects on the cutting edge of actuarial technology and process, ranging from robotic process automation to Cloud-based modeling / data warehousing to actuarial operating and talent models. In my years on The Actuary Magazine Editorial Board, I was able to use my platform to highlight innovative actuarial entrepreneurs in non-traditional industries and businesses, ranging from pet insurance to sports analytics.

During my council term, I will be looking to ensure the actuarial profession has the appropriate focus, energy, and investment in areas that will impact the profession from both a technology and workforce perspective. From implications of the adoption of AI, to how hybrid working environments will affect how actuaries work, lead, and deliver, the actuarial profession cannot be caught flat-footed. The Entrepreneurial and Innovation Council should help ensure the SOA is proactively anticipating these trends and engaging with leaders beyond the actuarial

profession to be prepared. Additionally, in my time on this council, I would look to highlight areas where actuaries are going above and beyond to be innovative in their work and use this as a model for how other actuaries can work and grow.

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Jim Cristallo, FSA
Chief Insurance Officer
Meanwhile Inc
Syosset, NY

Professional Background

Experienced Life Insurance Business Leader and Actuary – Jim has worked in the life insurance industry for the past 23 years. He started his career as an actuarial student at New York Life, where he spent over 20 years in various roles of increasing responsibility. In his career, Jim has managed all functional areas of a life insurance company, including financial, product, sales, service, strategy, etc. and has successfully led the P&L for a few life insurance businesses.

In 2021, Jim left his role to pursue an entrepreneurial endeavor in the eSports space, which unfortunately failed. After that experience, Jim did various consulting jobs and projects, which led to him joining a life insurance start-up Meanwhile Inc as Chief Insurance Officer in 2022. (meanwhile.com)



Society of Actuaries Experience (Section and committee memberships and participation)

Entrepreneurial & Innovation Section Council (May 2023 - present)

Life Section (2021 – present)

Product Development Section (2021 – present)

Entrepreneurial & Innovation Section (2021 – present)

Actuary of the Future (2021 – present)

Other Relevant Volunteer Experience

Jim is also a volunteer youth sports coach, math tutor, and an actuarial mentor for a few actuaries in various stages of their career.

Why are you interested in leading this section?

Jim wants to help lead the Entrepreneurial & Innovation section to help drive and accelerate innovation and growth in the insurance industry. His unique experiences on both the financial and business sides of the insurance business provide a valuable perspective to assist in these efforts. Jim is also very eager to learn from others through networking and collaborating with other entrepreneurial actuaries looking to positively change or impact the industry.

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Chris Smith, ASA, MAAA
Senior Associate
Mercer Health and Benefits
Richmond, VA

Professional Background

I have served clients at Mercer as an actuarial consultant for almost four years now. Along the way, I've contributed to and led innovation both formally (by way of working with Mercer's Center for Health Innovation) and informally (by supporting the "Pythonization" of several house models, for example). I think that I would be an asset to the leadership team of the Entrepreneurial and Innovation Council as a result of both this experience and my background leading business development at StoneTrash.com, an online marketplace for remnant/overstock tile and solid surface material.



Society of Actuaries Experience (Section and committee memberships and participation)

I currently serve on the councils for the Actuary of the Future and Entrepreneurship & Innovation sections (latter term expires this year), and further am a member of the Health section + Leadership & Development section.

Other Relevant Volunteer Experience

Meals on Wheels – Richmond, VA – Ad Hoc Volunteer Delivery Driver (Ongoing)
Long Island Junior Chamber of Commerce – Hauppauge, NY – Treasurer (2017-18)
Sigma Alpha Mu Fraternity – Stony Brook, NY – Recorder (2015)

Why are you interested in leading this section?

I feel that I've had an opportunity to do great work in my limited time as a friend of the E&I council + interim member thereof, and hope to be elected to a term of my own to continue that work.

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