

Analysis of Claim Termination Experience from 2006 to 2014



February 2021 – revised August 2021



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AUTHOR

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Preface: Revisions Made to this Report Subsequent to February 2011

August 18, 2021 updates

Subsequent to the release of the February 2021 report on claim termination experience, the IDEC committee identified an error in how the data had been sorted into the monthly indemnity amount bands (i.e., < \$2,500, \$2,500 to \$4,999, \$5,000 to \$7,499, \$7,500 to \$9,999, \$10,000 to \$14,999, \$15,000 to \$19,999 and \$20,000+). The error had the impact of overstating the exposures and claims for the higher amount bands and understating for the lower. The only exhibits affected were those that specifically looked at experience by amount band. All other tables and figures were not affected.

The impact of the changed data was not great. It resulted in a slope of A/E termination ratios by amount band that was somewhat less steep than the original report data. Figures 3.2, 3.6, 4.5, 5.5 and Tables 4.14, 4.15, 5.5 and 5.6 in this report are the ones that have been updated.

Section 1: Introduction

The Individual Disability Experience Committee (IDEC) of the Society of Actuaries (SOA) has analyzed industry individual disability income (IDI) claim termination experience relative to the 2013 IDI Valuation Table (2013 IDIVT) termination rates. This report discusses claim termination trends for IDI business from 2006 through 2014. In 2019, the IDEC released a report on IDI claim incidence rate experience ("Analysis of Claim Incidence Experience from 2006 to 2014"*) over this same period of time. The IDEC reports are intended for the benefit of the Society of Actuaries.

1.1 Background

The IDEC published a report in 2013 analyzing the industry IDI claim incidence and termination experience relative to the 1985 Commissioner's Individual Disability Tables A and C (CIDA, CIDC). The claim incidence database developed by the IDEC for this report covered the years 1990 through 2006. The claim termination database covered the years 1990 through 2007. The IDEC claim incidence and termination databases served as the data sources for industry experience for the development of the 2013 IDIVT, which was approved by the National Association of Insurance Commissioners (NAIC) in August 2016 to replace the 1985 CIDA and CIDC tables as statutory minimum reserve morbidity bases for IDI.

Subsequently, the SOA engaged Milliman, Inc., to analyze IDI claim trends emerging over the 1990–2007 period relative to the 2013 IDIVT base claim incidence and termination rates. Milliman used the IDEC claim databases that were the bases of the 2013 IDIVT. Milliman released the incidence report in January 2018 ("Individual Disability Claim Incidence Trends, 1990–2006, Relative to the 2013 IDI Valuation Base Table"[‡]) and the termination report in August 2018 ("Individual Disability Claim Termination Trends, 1990–2006, Relative to the 2013 IDI Valuation Base Table"[§]).

^{*} Society of Actuaries, "Analysis of Claim Incidence Experience from 2006 to 2014," November 2019, https://www.soa.org/globalassets/assets/files/resources/experience-studies/2019/2006-14-idec-incidence-report.pdf.

[†] Society of Actuaries, "Report of the Individual Disability Experience Committee Analysis of Experience from 1990 to 2007," March 2013, https://www.soa.org/globalassets/assets/files/research/exp-study/research-1990-2007-indiv-analysis-experience.pdf.

^{*} Society of Actuaries, "Individual Disability Claim Incidence Trends, 1990–2006, Relative to the 2013 IDI Valuation Base Table," January 2018, https://www.soa.org/globalassets/assets/files/resources/research-report/2018/claim-incidence-trend-report.pdf.

[§] Society of Actuaries, "Individual Disability Claim Termination Trends, 1990–2006, Relative to the 2013 IDI Valuation Base Table," August 2018, https://www.soa.org/globalassets/assets/files/resources/research-report/2018/idi-claim-termination.pdf.

1.2 Contributors

The IDEC 1990–2007 database was developed from two separate industry data calls, one covering the period 1990 through 1999 and a later one covering the period 2000 through 2007. The most recent IDEC study covers the period 2006 through 2014.

Table 1.1 lists the companies that contributed their IDI policy and claims data to the three IDEC data calls. Three companies that contributed to the 2000–2006 data call did not contribute to the most recent call. The size of these three IDI blocks were relatively small compared to those of the other contributors.

Table 1.1COMPANIES CONTRIBUTING TO THE IDEC DATA CALLS

| Contributors | 1990–1999 | 2000–2007 | 2006–2014 |
|--|-----------|-----------|-----------|
| Ameritas Life Insurance Corporation (Union Central) | Х | Х | X |
| Assurity Life Insurance Company | | | X |
| Berkshire Life Insurance Company of America | X | X | X |
| Guardian Life Insurance Company | | X | X |
| Illinois Mutual Life Insurance Company | X | X | X |
| Massachusetts Casualty Insurance Company | X | X | |
| Massachusetts Mutual (including Connecticut Mutual) | Х | X | X |
| Monarch Life Insurance Company (including Penn Mutual) | X | X | |
| Mutual of Omaha Insurance Company | | X | |
| Northwestern Mutual Life Insurance Company | X | X | X |
| Paul Revere Life Insurance Company | Х | X | X |
| Principal Financial Group | X | X | X |
| Provident Life & Accident Insurance Company | X | X | X |
| RiverSource Life Insurance Company | | X | X |
| Standard Life Insurance Company | | X | X |
| Trustmark Life Insurance Company | Х | | |
| UNUM | X | X | X |

1.3 Scope and Purpose

This report discusses IDI claim termination experience from 2006 through 2014 relative to the 2013 IDIVT base termination rates, i.e., the "expected" basis. Data collected for years 2005 and 2015 were excluded from the study because year 2005 was a partial year, and claim terminations due to deaths in 2015 appear to be understated as the result of reporting lags.

The 2013 IDIVT claim termination rates represent a graduated model of average industry experience from 1990 through 2007. The analyses in this report quantify how claim termination experience has changed relative to the 2013 IDIVT by analyzing actual-to-expected ratios (A/Es) for key subsets of the business. The results of the analyses provide significant insights into the nature of the IDI risk and the underlying trends.

The analyses of claim termination experience discussed in this report involve segmentation of the data, which can significantly reduce the number of claims and terminations in certain cells. Whenever a cell has less than 10 claim terminations, the A/E termination ratio is left blank in any table and not shown in any chart that provides the results of comparable cells. The 10-claim termination criterion was selected because cells with less than 10 terminations generally have less meaningful and comparable A/E ratios. However, this does not imply that the A/E results for cells with 10 or more claim terminations are necessarily credible.

The degree of credibility to be assigned to the results discussed in this report depends on the users' preferred level of confidence. Most tables in this report that provide A/E termination ratios also show the number of claim terminations. As a rough measure of credibility, a cell with 1,000 claim terminations produces a 95% confidence interval of 0.94 to 1.06 times the expected outcome; a cell with 100 claim terminations has a 95% confidence interval of 0.80 to 1.20; and one with 10 claims has a 95% confidence interval of 0.38 to 1.62. Most of the A/E termination ratios provided in this report are measured in terms of amount of coverage and not in terms of claim count, which introduces additional variability to these results.

The IDEC database contains records for six types of IDI contracts:

- Accident and sickness (A&S)—These contracts provide personal IDI coverage that make up most of the IDI experience. Elimination periods range from 0 days to 2 years, and benefit periods range from short term (e.g., 24 months) to a specific age (e.g., 65 years) or lifetime. The face amount of A&S policies is described in terms of the maximum monthly benefit.
- Business overhead expense (BOE)—These contracts reimburse business owners for overhead expenses incurred while they are disabled. These policies typically have short elimination periods (e.g., 30 days or less) and short maximum benefit periods (e.g., 24 months or less).
- Disability buy-out (DBO)—These contracts provide lump-sum benefits at the end of long elimination periods (e.g., at least one year) to business owners for buying out a disabled partner's business share. Some DBO policies provide monthly benefits instead of lump-sum benefits.
- Accident only (AO)—These contracts are personal IDI policies that pay benefits only in the event of an accident. The face amount of AO policies is described in terms of the maximum monthly benefit.
- Key person (KP)—These contracts provide monthly benefits to businesses to compensate for losses resulting from key employees being disabled. Like BOE policies, KP policies typically have short elimination and benefit periods, although some are similar to DBO policies with a long elimination period (e.g., 365 days) and a lump-sum benefit.
- Other—This category includes contract types not already listed and issued mostly prior to 1990.

Most of the analyses in this report pertains to A&S and BOE contracts.

The 2013 IDIVT base termination rates during the "select" claim durations—i.e., the first 10 claim years—vary by elimination period, occupation class, onset age, gender and claim duration. The 2013 IDIVT base termination rates during the "ultimate" claim durations—i.e., claim years 11 and later—vary by attained age, gender and occupation class (M and non-M).

For the purpose of calculating statutory minimum active life and claim reserves, the 2013 IDIVT base claim termination rates are additionally modified to reflect differences by contract type, benefit period, the presence of cost-of-living adjustment (COLA) benefits and diagnosis category. The 2013 IDIVT claim termination modifiers are only applied to claim termination rates in the select durations. The claim termination modifiers by diagnosis risk mapping are used for the calculation of statutory minimum claim reserves but not active life reserves.

For most analyses discussed in this report, the expected termination basis comprises the 2013 IDIVT base termination rates multiplied by the claim termination modifiers used to calculate statutory minimum claim reserves before the application of valuation margins. In several situations, the expected basis is calculated before the application of the claim termination modifiers. Claim duration is measured from the date of disability. The study only includes claims for which disability benefits were paid.

The 2013 IDIVT claim termination rate tables for the select durations are too extensive to include in this report. Appendix A lists the 2013 IDI claim termination rates for the ultimate durations, and Appendix B provides the 2013 IDIVT claim termination modifiers. All 2013 IDIVT claim termination rates for both select and ultimate durations, as well as the claim termination modifiers, can be found in the 2013 IDIVT workbook.*

The current claim termination study improves the quality of data over the prior IDEC study in two ways:

- 1. Identifier added to split claim terminations between recoveries and deaths—The analysis of terminations due to death vs. recoveries will be a valuable addition to the industry's understanding of IDI claim experience. Accordingly, this will be the subject of a separate upcoming report from the IDEC. However, since the expected termination rates (2013 IDIVT base rates) are not split between recoveries and deaths, analysis of claim termination experience between recoveries and deaths is not included in the scope of this report.
- 2. The identification of benefit expiry miscodes—Benefit expiries are claims terminating due to the benefit period ending. Both this study and the prior one attempt to identify benefit expiries so as not to code them as claims terminating due to recovery. The current study is better at identifying benefit expiries than the prior study, but a review of A/E termination ratios suggests that some problems still persist. Our analyses discuss where miscoding may have occurred and any adjustments made to the results.

This report comprises the following sections:

Section 1 <u>Introduction</u>

Section 2 <u>Acknowledgments</u>

Section 3 Study Highlights

This section summarizes significant claim termination trends discussed in Sections 4 and 5.

Section 4 A/E Claim Termination Experience in the Select Durations

This section discusses claim termination trends during the 2006–2014 study period relative to the 2013 IDIVT claim termination rates in the select durations after the application of claim termination modifiers. The scope pertains mainly to A&S and BOE policies. Claim termination trends are studied by contract type, calendar year, benefit period, occupation class, gender, onset age, elimination period, the presence of COLA benefits, monthly indemnity and diagnosis grouping.

^{*} Society of Actuaries, "1990–2007 Individual Disability Experience Committee Report and Disability Workbook," March 2013, https://www.soa.org/resources/experience-studies/2013/hlth-disability-morbidity-tables-excel-workbook.

Section 5 A/E Claim Termination Experience in the Ultimate Durations

This section discusses claim termination trends during the 2006–2014 study period relative to the 2013 IDIVT claim termination rates in the ultimate durations. The scope covers only A&S contracts. Claim termination trends are studied by study period, gender, attained age, occupation class (class M, all others), benefit period (lifetime, nonlifetime), monthly independ to the process of COLA hardstream of the process of the

indemnity, the presence of COLA benefits, and diagnosis grouping.

Appendix A 2013 IDIVT Claim Termination Rates in the Ultimate Durations

Appendix B 2013 IDIVT Claim Termination Modifiers

Appendix C <u>Diagnosis Groupings</u>

Appendix D <u>List of Participating Companies</u>



Section 2: Acknowledgments

Deepest gratitude goes to the Individual Disability Experience Committee (IDEC) for their diligent work.

IDEC Members:

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Section 3: Study Highlights

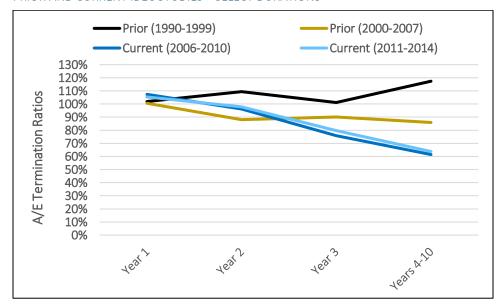
This section highlights key results from Sections 4 and 5. Unless otherwise specified, results pertain to the 2006–2014 study period. All A/E termination ratios are measured in terms of amount of coverage, not claim count. (Amount of coverage is equal to the initial monthly indemnity at the time of the claim.) When there are less than 10 claims for a cell, or the cell has no exposure, the A/E termination ratio is left blank.

3.1 Highlights of Claim Termination Trends in the Select Durations from Section 4

- 1. The A&S A/E claim termination ratios generally decline by claim duration. The A/E ratios are over 100% in year 1. The decline is modest and not steady during the first 24 claim months, but after that, the A/E ratios decrease steeply, reaching 63% of the 2013 IDIVT for years 6 through 10. This pattern of A/E ratios for the current IDEC study period can be seen in Figure 3.1.
- 2. As Figure 3.1 shows, there is little difference in the A/E termination ratios for A&S claims with long-term benefit periods—i.e., to age 65–70 and lifetime benefit periods—between study periods 2006–2010 and 2011–2014, which suggests that termination experience was relatively stable throughout the 2006–2014 period. In regard to trends over the full 1990–2014 spectrum, the A/E ratios for year 1 were relatively close across all calendar periods. For year 2, there was no clear pattern, as 2000–2007 was significantly lower than 1990–1999, but the two current study periods fell between the two prior study periods. For claim year 3 and later, the A/E termination ratios dropped consistently from years 1990 through 1999 to 2000 through 2007 and then again to 2006 through 2014.

Figure 3.1

COMPARISON OF AVERAGE A/E TERMINATION RATIOS FOR CLAIMS WITH LONG-TERM BENEFIT PERIODS FROM THE PRIOR AND CURRENT IDEC STUDIES—SELECT DURATIONS



- 3. The durational patterns of the A/E termination ratios are relatively consistent between lifetime and to age 65–70 benefit periods, implying that the select 2013 IDIVT modifiers for these two long-term benefit periods are appropriate.
- 4. On average over all select durations, the A/E termination for A&S claims with long-term benefit periods are highest for 30-day and 90-day elimination periods (93% and 96%, respectively) and lowest for elimination period under 30 days and those of 360 days and higher (84% and 66%, respectively). The volume of terminations for claims with elimination periods under 30 days and 360+ days is quite low compared to the other elimination periods, which may affect the credibility of the A/E ratios for these elimination periods.
- 5. On average, over all select durations, the A/E termination ratios for A&S claims with short-term benefits range from 94% to 105% for all elimination periods of less than 360 days.
- 6. Occupation class M has the highest average A/E termination ratio for A&S claims with long-term benefit periods among the IDEC occupation classes at 98% over all the select durations. The combined blue-collar occupation classes (3–4) have the lowest average A/E ratio at 79% for long-term benefit periods. This is not indicative of occupation class M termination rates being higher than the blue-collar termination rates. Rather, on average, the actual termination rates are lower than expected for the blue-collar market and close to expected for the medical markets over all select durations.
- 7. When studying the A/E termination rates by monthly indemnity amount band, the slope of the A/E termination ratio by amount is more important than their level. Figure 3.2 shows the average A/E ratios over the select durations by monthly indemnity band, for long-term benefit plans vs. short-term benefit plans. Each of the benefit period type shows consistently decreasing A/Es as amount band increases. (Please note that the A/Es for the highest amount bands for each are based on very limited data.) Monthly indemnity is measured by the benefit amount per claim, as opposed to the benefit amount per life (i.e., indemnities for multiple claims on the same life are not combined).





- 8. The presence of COLA benefits does not appear to have a significant impact on claim termination rates over the select durations during the 2006–2014 study period for claims with long-term benefit periods. This is a change from COLA experience over the 1990–2007 period, which showed that COLA claims had lower A/E ratios (and resulted in claim modifiers for COLA).
- 9. The assignment of claims by diagnosis groupings to risk level modifier categories (i.e., very low, low, mid, high and very high) in the 2013 IDIVT may need some revisions. The A/E termination ratios by diagnosis suggest that some groupings should be assigned to different risk levels. Maternity may deserve its own risk level category since the A/E ratio for maternity claims is much higher than the ratio for claims with diagnoses mapped to the very high level.
- 10. The four diagnosis groupings with the lowest average A/E termination ratios over all select durations are nervous systems, mental and nervous, diabetes and back. Excluding maternity, the four diagnosis groupings with the highest A/E ratios are injury other than back, cancer, digestive and alcohol & drug.

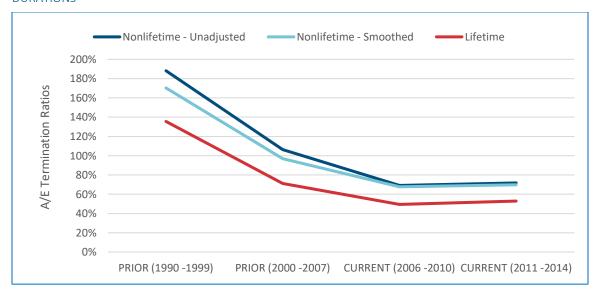
3.2 Highlights of Claim Termination Trends in the Ultimate Durations from Section 5

- 1. The current IDEC study has considerably more claim exposure and terminations in the ultimate claim durations after attained age 70 than was available in the prior IDEC study, providing more credible data for understanding termination experience at these older ages.
- 2. The current study identifies significant differences in the A/E termination ratios between A&S claims with a lifetime benefit period and those with nonlifetime benefit periods, with the former typically having lower A/E termination ratios. Differences in the A/E ratios by benefit period were present in the prior study, but due to the low volume of lifetime claim data in the ultimate durations, that study did not distinguish claim termination experience by benefit period in the ultimate durations.

- 3. Miscoding of some benefit expiries as recoveries remains an issue in the current study at attained ages 65 through 69 for nonlifetime claims; however, the level of miscoding appears much lower than what existed in the prior study. The adjustment approach used to smooth the nonlifetime A/E termination ratios for attained ages 65 through 69 is described in Section 5. Since the miscoding of benefit expiries pertains to claims with nonlifetime benefit periods, no smoothing was applied to the A/E ratios for lifetime claims.
- 4. The current IDEC study has seen a considerable reduction in the A/E termination ratios in the ultimate durations compared to the prior IDEC study. Figure 3.3 compares the aggregate A/E termination ratios in the ultimate durations for claims with nonlifetime and lifetime benefit periods between the prior and current studies. The 1990–1999 and 2000–2007 study periods are from the prior study, and the 2006–2010 and 2011–2014 study periods are from the current one. For this comparison, all occupation classes and genders have been combined. As previously discussed, the nonlifetime A/E ratios for attained ages 65 through 69 have been smoothed due the potential miscoding of benefit expiries.

Figure 3.3

COMPARISON OF AVERAGE A/E TERMINATION RATIOS FROM THE PRIOR AND CURRENT IDEC STUDIES—ULTIMATE DURATIONS



5. A/E termination ratios in the ultimate durations are consistently higher for nonlifetime benefit periods than for lifetime. Differences in the A/E ratios between occupation class M and the non-M occupation classes do not appear to be significant. Figure 3.4 compares the A/E termination ratios in the ultimate durations by attained age, occupation class and benefit period for male A&S claims. Figure 3.5 provides a similar comparison for female A&S claims. The volume of female claim terminations in the ultimate durations is much lower than that of male terminations. As a result, the attained ages only extend to the 75–79 age grouping for females, and the A/E ratios display more variability.

Figure 3.4

A/E TERMINATION RATIOS BY ATTAINED AGE, OCCUPATION CLASS AND BENEFIT PERIOD—MALE A&S CLAIMS, ULTIMATE DURATIONS

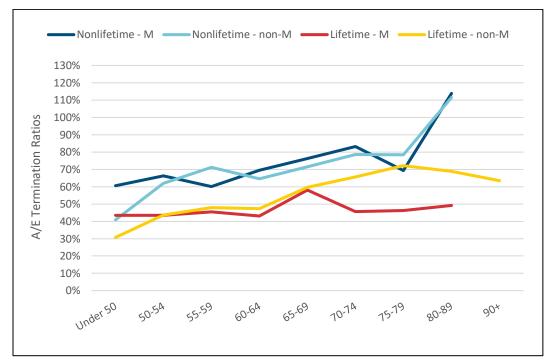
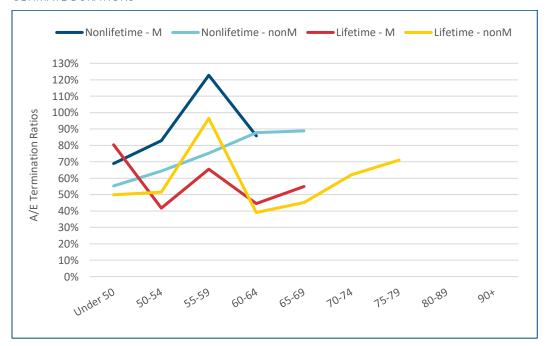


Figure 3.5

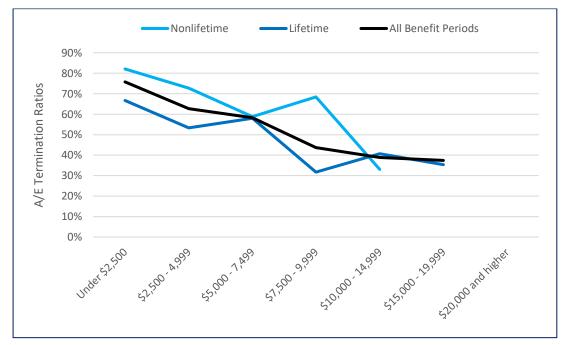
A/E TERMINATION RATIOS BY ATTAINED AGE, OCCUPATION CLASS AND BENEFIT PERIOD—FEMALE A&S CLAIMS, ULTIMATE DURATIONS



Similar to the select durations, A/E termination ratios in the ultimate durations have a generally decreasing slope as the monthly indemnity amount band increases. This is illustrated in Figure 3.6, which shows A/Es for Lifetime vs. Nonlifetime benefit periods by amount band.

Figure 3.6

A/E CLAIM TERMINATION RATIOS FOR YEARS 2006—2014 BY MONTHLY INDEMNITY—ALL OCCUPATION CLASSES, GENDERS AND ATTAINED AGES COMBINED



- 6. Claims with COLA benefits generally have lower A/E termination ratios in the ultimate durations than claims without COLA benefits. In addition, COLA has a greater impact on claims with lifetime benefit periods than claims with nonlifetime benefit periods. These results contrast with the select durations where COLA benefits are not observed to have a significant impact on A/E ratios.
- 7. For males, the three diagnosis groupings with the lowest A/E termination ratios in the ultimate durations are other musculoskeletal, back and injury other than back. Infectious diseases, alcohol & drug, and cancer are the three diagnosis groupings with the highest A/E ratios in the ultimate durations.
- 8. For females, the three diagnosis groupings with the lowest A/E termination ratios in the ultimate durations are other musculoskeletal, back and infectious diseases. Injury other than back had the fourth lowest A/E ratio. Circulatory, alcohol & drug, and cancer are the three diagnosis groupings with the highest A/E ratios in the ultimate durations.

Section 4: A/E Claim Termination Experience in the Select Durations

4.1 Introduction

Section 4 discusses claim termination trends in the select durations from 2006 through 2014 relative to the 2013 IDIVT base rates. Unless otherwise indicated, the 2013 IDIVT base termination rates—i.e., "the expected termination basis"—are adjusted by the 2013 IDIVT claim termination modifiers (provided in Appendix B). When there are less than 10 claims for a cell, or the cell has no exposure, the A/E termination ratio is left blank. The reader should exercise caution in interpreting A/E termination ratios where the volume of claim terminations is low.

4.2 Experience by Contract Type

Table 4.1 shows the aggregate A/E termination ratios for the select durations and the number of terminations by contract type over the 2006–2014 study period. The "Other" category includes "Unknown/Invalid" contracts as well as those that did not fit clearly into the other contract categories.

Table 4.1A/E TERMINATION RATIOS AND CLAIM TERMINATIONS BY CONTRACT TYPE—SELECT DURATIONS ONLY

| Claim Duration | A&S | BOE | DBO | KP | AO | Other | Total |
|----------------|--------|-------|-----|-----------------|-------|-------|--------|
| M01-06 | 97% | 92% | | | 77% | 91% | 95% |
| M07-12 | 114% | 128% | | 87% | 91% | 114% | 116% |
| M13-18 | 96% | 69% | | | 110% | 86% | 88% |
| M19-24 | 100% | 81% | | | | 108% | 95% |
| M25-30 | 89% | 122% | | | | 65% | 76% |
| M31-36 | 72% | 61% | | | | 46% | 57% |
| Y4 | 65% | 85% | | | | 59% | 52% |
| Y5 | 69% | 52% | | | | 89% | 55% |
| Y6-10 | 63% | 75% | | | | 69% | 59% |
| Total | 95% | 95% | 15% | 62% | 81% | 92% | 91% |
| Claim Duration | | | Nu | mber of Termina | tions | | |
| M01-06 | 29,426 | 3,537 | 0 | 8 | 112 | 610 | 33,692 |
| M07-12 | 24,725 | 2,147 | 0 | 14 | 36 | 452 | 27,375 |
| M13-18 | 9,466 | 818 | 7 | 1 | 10 | 162 | 10,464 |
| M19-24 | 5,039 | 264 | 8 | 0 | 4 | 85 | 5,400 |
| M25-30 | 3,595 | 140 | 4 | 0 | 1 | 48 | 3,789 |
| M31-36 | 2,056 | 44 | 3 | 0 | 0 | 24 | 2,127 |
| Y4 | 2,587 | 41 | 2 | 0 | 0 | 44 | 2,673 |
| Y5 | 1,652 | 18 | 2 | 0 | 1 | 22 | 1,696 |
| Y6-10 | 4,229 | 23 | 3 | 0 | 0 | 88 | 4,343 |
| Total | 82,775 | 7,033 | 29 | 23 | 165 | 1,535 | 91,559 |

Since A&S claims represent 91% of all claim terminations, and BOE claims represent 8%, the remainder of this report section focuses primarily on the former and to a lesser extent on the latter.

The A/E termination ratios for A&S claims generally decline by claim duration. The A/E ratios are over 100% in year 1. The decline is modest and not steady during the first 24 claim months, but after that, the A/E ratios decrease steeply, reaching 63% of the 2013 IDIVT for years 6 through 10. Over all select durations, the A/E ratios for A&S claims averaged 95% of the 2013 IDIVT, due to the much heavier volume of terminations in the early durations.

The A/E ratios for BOE contracts were relatively close to the 2013 IDIVT in aggregate during the first 30 claim months, although they exhibited more volatility than A&S claims due to the lower volume of terminations. The benefit periods of most BOE policies are 24 months or less, hence the low volume of BOE claim terminations after the 30th claim month. The jump in the BOE A/E termination ratios in months 25 through 30 may be due in part to the miscoding of benefit expiries. Over all select durations, the A/E ratios of BOE claims averaged 95% of the 2013 IDIVT.

4.3 A&S and BOE Experience by Calendar Year from 2006 through 2014

Table 4.2 shows the A/E termination ratios and the number of claim terminations for A&S claims by calendar year from 2006 through 2014 for claim durations year 1, year 2, year 3 and years 4 through 10.

Table 4.2A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS FROM 2006 THROUGH 2014 BY CLAIM DURATION—SELECT DURATIONS ONLY

| Calendar Year | Year 1 | Year 2 | Year 3 | Years 4–10 | Total |
|---------------|--------|--------|----------------------|------------|--------|
| 2006 | 103% | 83% | 82% | 65% | 92% |
| 2007 | 109% | 102% | 76% | 71% | 99% |
| 2008 | 104% | 103% | 82% | 64% | 96% |
| 2009 | 102% | 94% | 82% | 57% | 92% |
| 2010 | 111% | 102% | 77% | 60% | 99% |
| 2011 | 106% | 96% | 96% | 61% | 96% |
| 2012 | 103% | 104% | 77% | 61% | 94% |
| 2013 | 100% | 90% | 82% | 67% | 91% |
| 2014 | 106% | 104% | 85% | 74% | 99% |
| Total | 105% | 98% | 82% | 65% | 95% |
| Calendar Year | | N | umber of Terminatior | ns . | |
| 2006 | 6,877 | 1,538 | 663 | 1,004 | 10,082 |
| 2007 | 6,734 | 1,733 | 612 | 1,130 | 10,210 |
| 2008 | 6,330 | 1,719 | 613 | 974 | 9,636 |
| 2009 | 6,219 | 1,534 | 600 | 815 | 9,168 |
| 2010 | 6,363 | 1,724 | 576 | 906 | 9,569 |
| 2011 | 5,795 | 1,600 | 725 | 844 | 8,964 |
| 2012 | 5,344 | 1,637 | 622 | 896 | 8,499 |
| 2013 | 5,213 | 1,463 | 629 | 935 | 8,240 |
| 2014 | 5,278 | 1,555 | 611 | 964 | 8,40 |
| Total | 54,151 | 14,504 | 5,651 | 8,468 | 82,775 |

There are no evident trends in the A/E termination ratios for A&S claims by calendar year over the nine years. Termination experience was generally consistent. It does not appear that the Great Recession had a significant impact on claim termination experience in years 2008 through 2010.

Table 4.3 shows the A/E termination ratios and the number of claim terminations for BOE claims by calendar year from 2006 through 2014 for claim durations Year 1, Year 2, Year 3 and Years 4 through 10.

Table 4.3

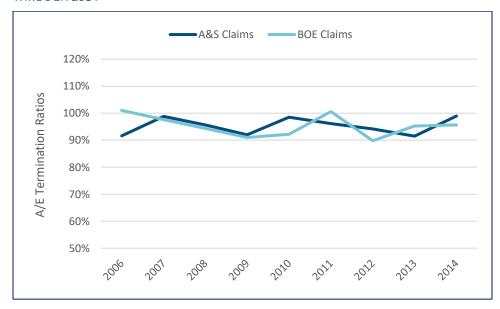
A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR BOE CLAIMS FROM 2006 THROUGH 2014 BY CLAIM DURATION—SELECT DURATIONS ONLY

| Calendar Year | Year 1 | Year 2 | Year 3 | Years 4–10 | Total |
|--|--|--|----------------------------------|-----------------------------------|--|
| 2006 | 104% | 77% | 158% | | 101% |
| 2007 | 101% | 82% | 115% | 115% | 98% |
| 2008 | 100% | 75% | 107% | | 94% |
| 2009 | 94% | 73% | 128% | | 91% |
| 2010 | 97% | 74% | 115% | | 92% |
| 2011 | 107% | 83% | 104% | | 101% |
| 2012 | 99% | 58% | 74% | 123% | 90% |
| 2013 | 105% | 66% | 105% | | 95% |
| 2014 | 109% | 62% | 34% | | 96% |
| Total | 102% | 72% | 103% | 75% | 95% |
| | | | | | |
| Calendar Year | | N | umber of Terminatio | ns | |
| Calendar Year 2006 | 738 | N 118 | umber of Terminatio 23 | ns 8 | 887 |
| 2 3.0.2 0.0 3.0 0.0 0.0 0.0 | 738 704 | | | | 887 858 |
| 2006 | | 118 | 23 | 8 | |
| 2006 2007 | 704 | 118 118 | 23 25 | 8 11 | 858 |
| 2006 2007 2008 | 704 634 | 118 118 139 | 23 25 15 | 8 11 7 | 858 796 |
| 2006 2007 2008 2009 | 704 634 672 | 118 118 139 132 | 23 25 15 24 | 8 11 7 7 | 858 796 835 |
| 2006 2007 2008 2009 2010 | 704 634 672 671 | 118 118 139 132 148 | 23 25 15 24 24 | 8 11 7 7 8 | 858 796 835 850 |
| 2006 2007 2008 2009 2010 2011 | 704 634 672 671 614 | 118 118 139 132 148 | 23 25 15 24 24 29 | 8 11 7 7 8 4 | 858 796 835 850 778 |
| 2006 2007 2008 2009 2010 2011 2012 | 704 634 672 671 614 535 | 118 118 139 132 148 131 | 23 25 15 24 24 29 | 8 11 7 7 8 4 23 | 858 796 835 850 778 666 |

As with A&S claims, there are no obvious trends in the A/E termination ratios for BOE claims by calendar year over the nine years.

Figure 4.1 illustrates the average A/E termination ratios for A&S and BOE claims over all select durations combined by calendar year from 2006 through 2014.

Figure 4.1AVERAGE A/E TERMINATION RATIOS FOR A&S AND BOE CLAIMS OVER THE SELECT DURATIONS FROM 2006 THROUGH 2014



4.4 Trend Analysis of A&S and BOE A/E Termination Ratios

This section compares the A/E termination ratios and the number of claim terminations across the prior and current IDEC studies. The data for the prior IDEC study was from two data calls. The first covered years 1990 through 1999, and the second covered years 2000 through 2007. The 2006–2014 study period is also split into two subperiods: 2006 through 2010 and 2011 through 2014. Results for these four subperiods are shown separately in the tables that follow.

Table 4.4 pertains to A&S claims with long-term benefit periods, i.e., to age 65–70 or lifetime benefit periods. Table 4.5 pertains to A&S claims with short-term benefit periods, and Table 4.6 pertains to BOE claims.

Table 4.4

COMPARISON OF PRIOR AND CURRENT IDEC STUDIES: A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS WITH LONG-TERM BENEFIT PERIODS—SELECT DURATIONS ONLY

| Study Period | Year 1 | Year 2 | Year 3 | Years 4–10 | Total |
|---------------------------|------------------|-------------|-------------------------------|------------|-------------------|
| 1990–1999 | 102% | 109% | 101% | 117% | 105% |
| 2000-2007 | 101% | 88% | 90% | 86% | 95% |
| 2006-2010 | 107% | 96% | 76% | 61% | 94% |
| 2011-2014 | 105% | 98% | 80% | 64% | 94% |
| | | | | | |
| Study Period | | N | umber of Terminatior | ns | |
| Study Period 1990–1999 | 52,976 | N 11,689 | umber of Termination 4,439 | 7,497 | 76,602 |
| · · | 52,976 69,363 | | | | 76,602 106,479 |
| 1990–1999 | , | 11,689 | 4,439 | 7,497 | , |

There is little difference in the A/E termination ratios for A&S claims with long-term benefit periods between the 2006–2010 and 2011–2014 study periods, which suggests that termination experience was relatively stable throughout the 2006–2014 period. In regard to trends over the full 1990–2014 spectrum, for year 1, the A/E ratios were relatively close across all the calendar periods. For year 2, there was no clear trend, as 2000–2007 was significantly lower than 1990–1999, but the results for the two current study periods fell between those from the two periods from the prior study. For claim years 3 and later, the A/E termination ratios dropped consistently from years 1990 through 1999 to 2000 through 2007 and then again during the 2006–2014 period.

Figure 4.2 illustrates the A/E termination ratios from Table 4.1.

Figure 4.2

COMPARISON OF PRIOR AND NEW IDEC STUDIES: A/E TERMINATION RATIOS FOR A&S CLAIMS WITH LONG-TERM BENEFIT PERIODS BY STUDY PERIOD AND CLAIM DURATION

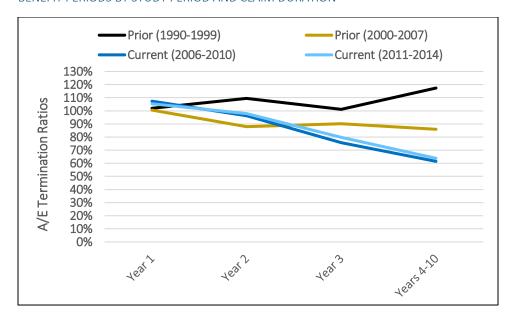


Table 4.5

COMPARISON OF PRIOR AND CURRENT IDEC STUDIES: A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS WITH SHORT-TERM BENEFIT PERIODS—SELECT DURATIONS ONLY

| Study Period | Year 1 | Year 2 | Year 3 | Years 4–10 | Total |
|--------------|--------|--------|-----------------------|------------|--------|
| 1990–1999 | 99% | 118% | 173% | 182% | 104% |
| 2000-2007 | 93% | 114% | 673% | 160% | 111% |
| 2006–2010 | 101% | 101% | 108% | 107% | 101% |
| 2011–2014 | 99% | 101% | 116% | 101% | 101% |
| Study Period | | N | lumber of Terminatior | ns | |
| 1990-1999 | 60,413 | 5,690 | 2,293 | 1,687 | 70,083 |
| 2000–2007 | 5,886 | 826 | 687 | 50 | 7,449 |
| 2006–2010 | 11,050 | 1,985 | 740 | 602 | 14,377 |
| 2011–2014 | 6,909 | 1,486 | 564 | 459 | 9,419 |

The A/E termination ratios for A&S claims with short-term benefit periods during the 2006–2014 study period are relatively close to 100% in all select durations but lower than the A/E ratios from the earlier study period after the first claim year. The higher A/E termination ratios from the prior study may be attributable in large part to the difficulties of identifying benefit expiries from true terminations. For example, the 673% A/E ratio in year 3 during the 2000–2007 study period appears to be an outlier. A high proportion of short-term claims have two-year benefit periods. Steps were taken in the development of the 2013 IDIVT to adjust for this anomaly caused by the miscoding of benefit expiries.

Table 4.6

COMPARISON OF PRIOR AND CURRENT IDEC STUDIES: A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR BOE CLAIMS—SELECT DURATIONS ONLY

| Study Period | Year 1 | Year 2 | Year 3 | Years 4–10 | Total |
|--------------|--------|--------|---------------------|------------|--------|
| 1990–1999 | 99% | 94% | 160% | 108% | 100% |
| 2000–2007 | 103% | 84% | 180% | 172% | 101% |
| 2006–2010 | 99% | 76% | 125% | 85% | 95% |
| 2011–2014 | 105% | 67% | 80% | 68% | 95% |
| Study Period | | Nu | mber of Termination | ons | |
| 1990–1999 | 10,533 | 1,874 | 353 | 202 | 12,962 |
| 2000–2007 | 7,783 | 1,290 | 157 | 46 | 9,276 |
| 2006–2010 | 11,050 | 1,985 | 740 | 602 | 14,377 |
| 2011–2014 | 6,909 | 1,486 | 564 | 459 | 9,419 |

The A/E termination ratios for BOE claims in the first claim year did not change significantly between the prior and current IDEC studies. The ratios dropped in the current study after the first claim year. The higher ratios in year 3 may be due to the miscoding of benefit expiries in the prior study and the 2006–2010 period of the current study.

4.5 A&S Experience by Benefit Period

The prior IDEC claim termination study observed significant differences in A/E termination ratios for A&S claims by benefit period, i.e., lifetime, to age 65-70 and short-term. Lifetime claims had lower A/E termination ratios than to age 65-70 claims, while short-term claims had higher A/E ratios. The claim termination modifiers, which are provided in Appendix B, were developed to reflect these differences by benefit period.

Table 4.7 compares the A/E termination ratios for A&S claims by benefit period and claim duration.

Table 4.7A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS BY BENEFIT PERIOD AND CLAIM DURATION—SELECT DURATIONS ONLY

| Claim Duration | Lifetime | To Age 65–70 | Short-term | Total |
|---|--|---|--|---|
| M01-06 | `105% | 98% | 92% | 97% |
| M07-12 | 125% | 111% | 112% | 114% |
| M13-18 | 94% | 95% | 103% | 96% |
| M19-24 | 97% | 102% | 96% | 100% |
| M25-30 | 86% | 83% | 124% | 89% |
| M31-36 | 65% | 72% | 90% | 72% |
| Y4 | 62% | 65% | 73% | 65% |
| Y5 | 61% | 70% | 85% | 69% |
| Y6-10 | 60% | 60% | 240% | 63% |
| Total | 95% | 94% | 101% | 95% |
| | | | | |
| Claim Duration | | Number of T | Terminations | |
| | 3,408 | Number of T 14,658 | Terminations 11,360 | 29,426 |
| Claim Duration | 3,408 3,202 | | | 29,426 24,725 |
| Claim Duration M01–06 | • | 14,658 | 11,360 | |
| Claim Duration M01–06 M07–12 | 3,202 | 14,658 14,925 | 11,360 6,599 | 24,725 |
| Claim Duration M01–06 M07–12 M13–18 | 3,202 1,096 | 14,658 14,925 6,011 | 11,360 6,599 2,359 | 24,725 9,466 |
| Claim Duration M01–06 M07–12 M13–18 M19–24 | 3,202 1,096 620 | 14,658 14,925 6,011 3,307 | 11,360 6,599 2,359 1,112 | 24,725 9,466 5,039 |
| Claim Duration M01–06 M07–12 M13–18 M19–24 M25–30 | 3,202 1,096 620 451 | 14,658 14,925 6,011 3,307 2,210 | 11,360 6,599 2,359 1,112 934 | 24,725 9,466 5,039 3,595 |
| Claim Duration M01–06 M07–12 M13–18 M19–24 M25–30 M31–36 | 3,202 1,096 620 451 246 | 14,658 14,925 6,011 3,307 2,210 1,439 | 11,360 6,599 2,359 1,112 934 370 | 24,725 9,466 5,039 3,595 2,056 |
| Claim Duration M01–06 M07–12 M13–18 M19–24 M25–30 M31–36 Y4 | 3,202 1,096 620 451 246 348 | 14,658 14,925 6,011 3,307 2,210 1,439 1,846 | 11,360 6,599 2,359 1,112 934 370 393 | 24,725 9,466 5,039 3,595 2,056 2,587 |

For long-term benefit period claims, A/E termination ratios are higher than 100% in aggregate over the first two years. However, the A/E ratios then drop precipitously to about 60% by years 6 through 10. This is consistent with the overall experience noted in section 4.2. The durational patterns are relatively consistent between claims with a lifetime benefit period and those with to age 65–70 benefit periods, implying that the select 2013 IDIVT modifiers for these two long-term benefit periods are appropriate.

The short-term benefit period claims have an aggregate A/E ratio of 101% across all durations, which implies the benefit period modifiers are adequate. The jumps in the short-term A/E ratios in months 25 through 30 and years 6 through 10 may be due in part to the miscoding of benefit expiries, since 24 months and 60 months are prominent benefit periods among short-term claims.

4.6 A&S Experience by Occupation Class

The current IDEC study database utilizes the following five occupation classes, which are also used in the 2013 IDIVT:

- Class M—All medical occupations, e.g., doctors, surgeons, dentists, nurses, podiatrists, veterinarians, psychologists, psychiatrists, pharmacists
- Class 1—All nonmedical white-collar and professional occupations
- Class 2—Skilled labor and most sales-related occupations
- Class 3—Blue-collar occupations with light manual duties
- Class 4—Blue-collar occupations with heavy manual duties

Table 4.8 compares the A/E termination ratios for claims with long-term benefit periods by occupation class and claim duration. Occupation classes 3 and 4 have been combined (and labeled 3–4) because of the low volume of claims in the blue-collar occupations.

Table 4.8A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS WITH LONG-TERM BENEFIT PERIODS BY OCCUPATION CLASS AND CLAIM DURATION—SELECT DURATIONS ONLY

| Claim Duration | Occ Class M | Occ Class 1 | Occ Class 2 | Occ Class 3–4 | Total |
|----------------|-------------|-------------|---------------------|---------------|--------|
| M01-06 | 106% | 91% | 88% | 85% | 99% |
| M07-12 | 115% | 114% | 109% | 87% | 114% |
| M13-18 | 100% | 90% | 98% | 70% | 95% |
| M19-24 | 109% | 94% | 99% | 50% | 101% |
| M25-30 | 85% | 81% | 95% | | 83% |
| M31-36 | 72% | 69% | 69% | 93% | 70% |
| Y4 | 63% | 65% | 67% | 56% | 64% |
| Y5 | 66% | 70% | 63% | | 68% |
| Y6-10 | 58% | 61% | 61% | 72% | 60% |
| Total | 98% | 90% | 91% | 79% | 94% |
| Claim Duration | | N | umber of Terminatio | ns | |
| M01-06 | 8,690 | 7,103 | 2,020 | 253 | 18,066 |
| M07-12 | 7,823 | 8,262 | 1,933 | 109 | 18,127 |
| M13-18 | 2,883 | 3,433 | 749 | 41 | 7,106 |
| M19-24 | 1,510 | 1,992 | 408 | 17 | 3,927 |
| M25-30 | 889 | 1,442 | 320 | 9 | 2,661 |
| M31-36 | 584 | 914 | 175 | 13 | 1,686 |
| Y4 | 786 | 1,150 | 244 | 14 | 2,194 |
| Y5 | 519 | 761 | 125 | 4 | 1,410 |
| Y6-10 | 1,376 | 2,016 | 385 | 26 | 3,803 |
| Total | 25,061 | 27,072 | 6,358 | 487 | 58,979 |

The A/E termination ratios for A&S claims with long-term benefit periods are materially higher for occupation class M than for the other occupation classes in the first two claim years. The A/E ratios for occupation classes 1 and 2 are generally comparable, although occupation class 2 has a considerably lower volume of claim terminations than class 1. The A/E ratios for occupation class 3–4 appear to be significantly lower than for the other occupation classes during the first 2.5 years, but this result may be less credible due to the low volume of occupation class 3–4 claim terminations. After the second claim year for all of the occupation classes except class 3–4, the A/E ratios drop consistently by year, reaching around 60% for years 6 through 10. This pattern is not as apparent for occupation class 3–4, where A/E ratios start off lower in the first two years and are generally more volatile by duration due low claim volumes.

Table 4.9 compares the A/E termination ratios for claims with short-term benefit periods by occupation class and claim duration.

Table 4.9A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS WITH SHORT-TERM BENEFIT PERIODS BY OCCUPATION CLASS AND CLAIM DURATION—SELECT DURATIONS ONLY

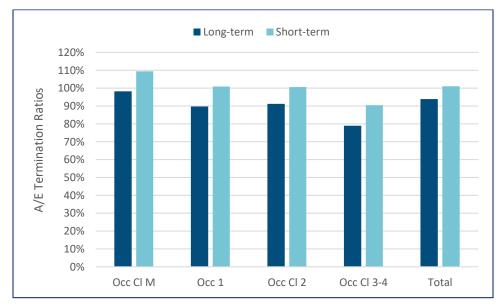
| Claim Duration | Occ Class M | Occ Class 1 | Occ Class 2 | Occ Class 3–4 | Total |
|----------------|-------------|-------------|---------------------|---------------|--------|
| M01-06 | 97% | 92% | 97% | 83% | 92% |
| M07-12 | 121% | 113% | 96% | 106% | 112% |
| M13-18 | 122% | 96% | 103% | 97% | 103% |
| M19-24 | 89% | 100% | 103% | 90% | 96% |
| M25-30 | 153% | 116% | 130% | 103% | 124% |
| M31-36 | 96% | 92% | 117% | 58% | 90% |
| Y4 | 105% | 71% | 70% | 47% | 73% |
| Y5 | 89% | 94% | 78% | 66% | 85% |
| Y6-10 | 288% | 264% | 282% | 121% | 240% |
| Total | 109% | 101% | 101% | 90% | 101% |
| Claim Duration | | N | umber of Terminatio | ns | |
| M01-06 | 1,803 | 3,613 | 2,318 | 3,625 | 11,360 |
| M07-12 | 1,180 | 2,434 | 939 | 2,046 | 6,599 |
| M13-18 | 453 | 931 | 364 | 611 | 2,359 |
| M19-24 | 169 | 477 | 191 | 275 | 1,112 |
| M25-30 | 169 | 354 | 188 | 223 | 934 |
| M31-36 | 56 | 158 | 76 | 80 | 370 |
| Y4 | 80 | 136 | 79 | 98 | 393 |
| Y5 | 27 | 115 | 40 | 60 | 243 |
| 13 | 27 | 113 | | | |
| Y6-10 | 70 | 162 | 133 | 61 | 427 |

In the aggregate over all the select durations, occupation class M has the highest A/E termination ratio for short-term claims among the IDEC occupation classes, and occupation class 3–4 has the lowest. The A/E ratio for occupation classes 1 and 2 are close to 100%. The higher A/E ratios for short-term claims in durations M25–30 and Y6–10 may reflect the presence of some benefit expiries coded as recoveries, since those durations include the end of two-year and five-year benefit periods.

Figure 4.3 illustrates the average A/E termination ratios for long-term and short-term benefit periods by occupation class over the select durations.

Figure 4.3

AVERAGE A/E TERMINATION RATIOS FOR A&S CLAIMS WITH LONG-TERM AND SHORT-TERM BENEFIT PERIODS BY OCCUPATION CLASS OVER THE SELECT DURATIONS



4.7 A&S Experience by Onset Age and Gender

Table 4.10 shows the A/E termination ratios and claim terminations for male A&S claims with long-term benefit periods by onset age and claim duration. Occupation classes are combined.

Table 4.10A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S MALE CLAIMS WITH LONG-TERM BENEFIT PERIODS BY CLAIM DURATION AND ONSET AGE—SELECT DURATIONS ONLY

| Onset Age | Year 1 | Year 2 | Year 3 | Years 4–10 | Total |
|--|---|--|---|--|--|
| Under 30 | 106% | 100% | 72% | 59% | 95% |
| 30–34 | 143% | 97% | 73% | 67% | 114% |
| 34–39 | 117% | 99% | 102% | 74% | 103% |
| 40–44 | 125% | 92% | 78% | 66% | 98% |
| 44–49 | 114% | 99% | 83% | 54% | 92% |
| 50-54 | 111% | 103% | 75% | 58% | 92% |
| 54–59 | 106% | 98% | 66% | 66% | 92% |
| 60–64 | 102% | 110% | 80% | 81% | 99% |
| 65 and over | 127% | 131% | 103% | | 119% |
| Total | 110% | 101% | 76% | 62% | 95% |
| | * * * | /- | , 6,0 | | |
| Onset Age | | | umber of Terminatio | | |
| Onset Age Under 30 | 198 | | | | 329 |
| | | N | umber of Terminatio | ns | |
| Under 30 | 198 | N: 73 | umber of Terminatio 27 | ns 32 | 329 |
| Under 30 30–34 | 198 484 | Ni 73 125 | umber of Terminatio 27 45 | ns 32 91 | 329 745 |
| Under 30 30–34 34–39 | 198 484 919 | 73 125 340 | umber of Terminatio 27 45 133 | 91 279 | 329 745 1,671 |
| Under 30 30–34 34–39 40–44 | 198 484 919 1,833 | 73 125 340 605 | umber of Terminatio 27 45 133 281 | 32 91 279 656 | 329 745 1,671 3,375 |
| Under 30 30–34 34–39 40–44 44–49 | 198 484 919 1,833 3,204 | 73 125 340 605 1,229 | umber of Terminatio 27 45 133 281 503 | 91 279 656 882 | 329 745 1,671 3,375 5,818 |
| Under 30 30–34 34–39 40–44 44–49 50–54 | 198 484 919 1,833 3,204 4,897 | 73 125 340 605 1,229 1,714 | 27 45 133 281 503 682 | 91 279 656 882 1,326 | 329 745 1,671 3,375 5,818 8,619 |
| Under 30 30–34 34–39 40–44 44–49 50–54 54–59 | 198 484 919 1,833 3,204 4,897 6,320 | 73 125 340 605 1,229 1,714 2,026 | 27 45 133 281 503 682 736 | 132 91 279 656 882 1,326 1,515 | 329 745 1,671 3,375 5,818 8,619 10,598 |

The male A/E termination ratios in the first claim year generally decrease by onset age starting at 30 to 34. There do not appear to be any comparable trends in the years 2 and later by onset age. The male A/E termination ratios for onset ages 65 and over are significantly higher than the ratios for the younger onset ages. This may be attributable to benefit expiries being coded as terminations since the benefit periods during the contingently renewable periods are typically one year or two years. Also, the volume of claim terminations for onset ages 65 and over is significantly lower than in the other onset age groupings, which may affect the credibility of the A/E ratios.

Table 4.11 shows the A/E termination ratios and claim terminations for A&S female claims with long-term benefit periods by onset age and claim duration. Occupation classes are combined.

Table 4.11A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S FEMALE CLAIMS WITH LONG-TERM BENEFIT PERIODS BY CLAIM DURATION AND ONSET AGE—SELECT DURATIONS ONLY

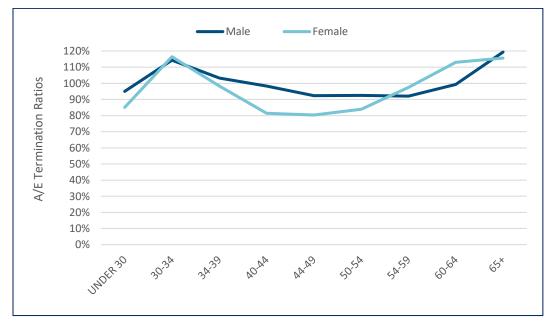
| Onset Age | Year 1 | Year 2 | Year 3 | Years 4–10 | Total | | | |
|--|--|--|---|---|--|--|--|--|
| Under 30 | 85% | 80% | 136% | 56% | 85% | | | |
| 30–34 | 124% | 105% | 83% | 67% | 116% | | | |
| 34–39 | 110% | 75% | 76% | 65% | 98% | | | |
| 40–44 | 88% | 77% | 75% | 63% | 81% | | | |
| 44–49 | 85% | 78% | 84% | 64% | 80% | | | |
| 50-54 | 90% | 91% | 71% | 62% | 84% | | | |
| 54–59 | 106% | 105% | 93% | 59% | 97% | | | |
| 60–64 | 121% | 108% | 94% | 69% | 113% | | | |
| 65 and over | 148% | | | | 116% | | | |
| Total | 100% | 88% | 82% | 63% | 91% | | | |
| | | | | Number of Terminations | | | | |
| Onset Age | | N | umber of Terminatio | ns | | | | |
| Onset Age Under 30 | 561 | N : 78 | umber of Terminatio 43 | ns 23 | 705 | | | |
| <u> </u> | 561 1,395 | | | | 705 1,707 | | | |
| Under 30 | | 78 | 43 | 23 | | | | |
| Under 30 30–34 | 1,395 | 78 176 | 43 55 | 23 81 | 1,707 | | | |
| Under 30 30–34 34–39 | 1,395 1,710 | 78 176 299 | 43 55 118 | 23 81 222 | 1,707 2,349 | | | |
| Under 30 30–34 34–39 40–44 | 1,395 1,710 1,554 | 78 176 299 477 | 43 55 118 200 | 23 81 222 352 | 1,707 2,349 2,583 | | | |
| Under 30 30–34 34–39 40–44 44–49 | 1,395 1,710 1,554 1,958 | 78 176 299 477 617 | 43 55 118 200 310 | 23 81 222 352 454 | 1,707 2,349 2,583 3,339 | | | |
| Under 30 30–34 34–39 40–44 44–49 50–54 | 1,395 1,710 1,554 1,958 2,391 | 78 176 299 477 617 744 | 43 55 118 200 310 263 | 23 81 222 352 454 506 | 1,707 2,349 2,583 3,339 3,904 | | | |
| Under 30 30–34 34–39 40–44 44–49 50–54 54–59 | 1,395 1,710 1,554 1,958 2,391 2,338 | 78 176 299 477 617 744 698 | 43 55 118 200 310 263 296 | 23 81 222 352 454 506 379 | 1,707 2,349 2,583 3,339 3,904 3,711 | | | |

Female A/E termination ratios for claims with long-term benefit periods average 100% in the first claim year but are U-shaped by onset age. This pattern could be affected by maternity claims, which represent 30% of all female claim terminations for onset ages under 40. The A/E ratio drops below 90% for years 2 and later, reaching 63% for years 4 through 10. Similar to the male experience, there is a pattern of decreasing A/E ratios at most ages of onset. The female A/E termination ratios in the first year for onset ages 60 and over are significantly higher than the ratios for the younger onset ages. Like the males with onset ages 65 and over, the A/E ratio may be affected by benefit expiries being coded as terminations.

Figure 4.4 compares the average A/E termination ratios for A&S claims with long-term benefit periods by gender over the select durations.

Figure 4.4

AVERAGE A/E TERMINATION RATIOS FOR A&S CLAIMS WITH LONG-TERM BENEFIT PERIODS BY ONSET AGE AND GENDER OVER THE SELECT DURATIONS



4.8 A&S Experience by Elimination Period

Table 4.12 compares the A/E termination ratios and claim terminations for A&S claims with long-term benefit periods by elimination period and claim duration. The occupation classes, genders and onset ages have been combined for this comparison.

Table 4.12

A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS WITH LONG-TERM BENEFIT PERIODS BY ELIMINATION PERIOD AND CLAIM DURATION—SELECT DURATIONS ONLY

| Claim Duration | Under 30 Days | 30 Days | 60 Days | 90 Days | 180 Days | 360 Days and Longer | Total |
|----------------|---------------|---------|---------|--------------------|----------|------------------------|--------|
| M01-06 | 78% | 96% | 85% | 103% | | | 99% |
| M07-12 | 147% | 105% | 103% | 117% | 110% | | 114% |
| M13-18 | 58% | 98% | 100% | 97% | 84% | 56% | 95% |
| M19-24 | | 95% | 97% | 103% | 93% | 109% | 101% |
| M25-30 | | 81% | 76% | 85% | 81% | 72% | 83% |
| M31-36 | | 61% | 72% | 66% | 93% | 78% | 70% |
| Y4 | | 72% | 52% | 65% | 68% | 52% | 64% |
| Y5 | | 58% | 79% | 67% | 69% | 80% | 68% |
| Y6-10 | 63% | 62% | 50% | 60% | 66% | 44% | 60% |
| Total | 84% | 93% | 85% | 96% | 88% | 66% | 94% |
| Claim Duration | | | Num | ber of Termination | ıs | | |
| M01-06 | 250 | 4,815 | 2,393 | 10,607 | 0 | 0 | 18,066 |
| M07-12 | 49 | 1,710 | 1,792 | 12,847 | 1,728 | 0 | 18,127 |
| M13-18 | 12 | 543 | 675 | 4,915 | 879 | 83 | 7,106 |
| M19-24 | 5 | 255 | 370 | 2,668 | 555 | 73 | 3,927 |
| M25-30 | 4 | 173 | 227 | 1,814 | 387 | 55 | 2,661 |
| M31-36 | 6 | 129 | 147 | 1,042 | 325 | 37 | 1,686 |
| Y4 | 7 | 177 | 168 | 1,474 | 338 | 30 | 2,194 |
| Y5 | 1 | 105 | 175 | 875 | 228 | 25 | 1,410 |
| Y6-10 | 17 | 353 | 364 | 2,438 | 574 | 57 | 3,803 |
| Total | 351 | 8,261 | 6,312 | 38,680 | 5,015 | 360 | 58,979 |

The average A/E ratios over all select durations for claims with long-term benefit periods vary by elimination period, with 30 days and 90 days having ratios that are closest to 100%. However, when looking at A/E ratios by elimination period across each claim duration grouping, the ratios are generally consistent for elimination periods from 30 days through 180 days. These elimination periods exhibit similar decreasing patterns of A/E ratios after the second claim year. The volume of claim terminations for elimination periods under 30 days and 360 days and longer is too low to allow meaningful comparisons to the other elimination periods.

Table 4.13 compares the A/E termination ratios and claim terminations for A&S claims with short-term benefit periods by elimination period and claim duration. The occupation classes, genders and onset ages have been combined for this comparison.

Table 4.13

A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS WITH SHORT-TERM BENEFIT PERIODS BY ELIMINATION PERIOD AND CLAIM DURATION—SELECT DURATIONS ONLY

| Claim Duration | Under 30 Days | 30 Days | 60 Days | 90 Days | 180 Days | 360 Days and Longer | Total |
|----------------|---------------|---------|---------|-------------------|----------|------------------------|--------|
| M01-06 | 95% | 89% | 93% | 93% | | | 92% |
| M07-12 | 164% | 94% | 105% | 118% | 106% | | 112% |
| M13-18 | 136% | 122% | 111% | 100% | 95% | 88% | 103% |
| M19-24 | 97% | 109% | 111% | 89% | 115% | 35% | 96% |
| M25-30 | 215% | 165% | 130% | 122% | 108% | 131% | 124% |
| M31-36 | | 91% | 133% | 85% | 72% | | 90% |
| Y4 | | 92% | 72% | 69% | 80% | | 73% |
| Y5 | | 82% | 65% | 95% | 54% | | 85% |
| Y6-10 | | 364% | 213% | 239% | 221% | | 240% |
| Total | 105% | 94% | 100% | 104% | 102% | 88% | 101% |
| Claim Duration | | | Numb | er of Termination | ns | | |
| M01-06 | 1,560 | 5,386 | 1,426 | 2,989 | 0 | 0 | 11,360 |
| M07-12 | 314 | 1,478 | 810 | 3,513 | 484 | 0 | 6,599 |
| M13-18 | 69 | 509 | 288 | 1,197 | 258 | 39 | 2,359 |
| M19-24 | 26 | 189 | 145 | 578 | 159 | 14 | 1,112 |
| M25-30 | 19 | 170 | 118 | 492 | 123 | 11 | 934 |
| M31-36 | 1 | 60 | 44 | 207 | 50 | 7 | 370 |
| Y4 | 4 | 80 | 48 | 196 | 60 | 4 | 393 |
| Y5 | 0 | 47 | 24 | 133 | 32 | 6 | 243 |
| Y6-10 | 4 | 90 | 66 | 209 | 50 | 8 | 427 |
| Total | 1,998 | 8,008 | 2,970 | 9,514 | 1,216 | 89 | 23,796 |

Over all select durations, the total A/E termination ratios for A&S claims with short-term benefit periods are closer to 100% than for claims with long-term benefit periods. However, by definition, this is primarily because a greater percentage of the exposure of the short-term claims occurs in the first three claim years compared to the exposure of long-term claims. The lowest A/E ratios occur in claims in years 4 and 5. As with the longer-term benefit periods, the volume of claims with elimination periods under 30 days and 360 days and longer is too low to allow meaningful comparisons to the other elimination periods.

4.9 A&S Experience by Monthly Indemnity

Table 4.14 compares A/E termination ratios for A&S claims with long-term benefit periods by monthly indemnity band and claim duration. Monthly indemnity band is measured by the benefit amount per claim, as opposed to the benefit amount per life; i.e., indemnities for multiple claims on the same life are not combined). For example, a claimant with \$10,000 of monthly indemnity from two policies of \$5,000 each would be recorded as two claims with \$5,000 of monthly indemnity each.

Table 4.14A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS WITH LONG-TERM BENEFIT PERIODS BY MONTHLY INDEMNITY AND CLAIM DURATION—SELECT DURATIONS ONLY

| Monthly Indemnity | Year 1 | Year 2 | Year 3 | Years 4–10 | Total |
|---|------------------------------|-------------------------------------|----------------------------------|-------------------------------------|-----------------------------------|
| Under \$2,500 | 112% | 99% | 83% | 69% | 99% |
| \$2,500-\$4,999 | 105% | 100% | 79% | 67% | 95% |
| \$5,000-\$7,499 | 106% | 96% | 76% | 60% | 93% |
| \$7,500-\$9,999 | 103% | 88% | 73% | 57% | 88% |
| \$10,000-\$14,999 | 103% | 98% | 72% | 45% | 87% |
| \$15,000-\$19,999 | 92% | 87% | 64% | 59% | 81% |
| \$20,000 and higher | | | | | 51% |
| Total | 106% | 97% | 78% | 62% | 94% |
| | Number of Terminations | | | | |
| Monthly Indemnity | | N | umber of Terminatio | ns | |
| Monthly Indemnity Under \$2,500 | 24,179 | 7,043 | umber of Terminatio 2,864 | ns 4,937 | 39,024 |
| • | 24,179 7,523 | | | | 39,024 12,427 |
| Under \$2,500 | , | 7,043 | 2,864 | 4,937 | |
| Under \$2,500 \$2,500–\$4,999 | 7,523 | 7,043 2,455 | 2,864 905 | 4,937 1,544 | 12,427 |
| Under \$2,500 \$2,500–\$4,999 \$5,000–\$7,499 | 7,523 2,818 | 7,043 2,455 947 | 2,864 905 353 | 4,937 1,544 576 | 12,427 4,693 |
| Under \$2,500 \$2,500-\$4,999 \$5,000-\$7,499 \$7,500-\$9,999 | 7,523 2,818 962 | 7,043 2,455 947 319 | 2,864 905 353 125 | 4,937 1,544 576 205 | 12,427 4,693 1,610 |
| Under \$2,500 \$2,500-\$4,999 \$5,000-\$7,499 \$7,500-\$9,999 \$10,000-\$14,999 | 7,523 2,818 962 614 | 7,043 2,455 947 319 228 | 2,864 905 353 125 85 | 4,937 1,544 576 205 112 | 12,427 4,693 1,610 1,040 |

The A/E termination ratios for claims with long-term benefit periods generally decrease steadily as the monthly indemnity increases and as the claim duration increases, as can be observed in Table 4.14. (Please note that the volume of claims is low for the largest indemnity categories.)

Table 4.15 compares A/E termination ratios for A&S claims with short-term benefit periods by monthly indemnity and claim duration.

Table 4.15

A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS WITH SHORT-TERM BENEFIT PERIODS BY MONTHLY INDEMNITY AND CLAIM DURATION—SELECT DURATIONS ONLY

| Monthly Indemnity | Year 1 | Year 2 | Year 3 | Years 4–10 | Total |
|---|---------------------------|---------------------------------|------------------------------|-----------------------------|----------------------------|
| Under \$2,500 | 103% | 102% | 109% | 107% | 103% |
| \$2,500-\$4,999 | 99% | 112% | 113% | 108% | 103% |
| \$5,000-\$7,499 | 93% | 99% | 105% | 85% | 94% |
| \$7,500-\$9,999 | 104% | 86% | 84% | 125% | 99% |
| \$10,000-\$14,999 | 90% | 81% | 148% | | 92% |
| \$15,000-\$19,999 | 70% | | | | 73% |
| \$20,000 and higher | NA | | | | |
| Total | 100% | 101% | 112% | 104% | 101% |
| | Number of Terminations | | | | |
| Monthly Indemnity | | N | umber of Terminatio | ns | |
| Monthly Indemnity Under \$2,500 | 15,468 | 2,672 | umber of Terminatio 1,033 | ns 888 | 20,061 |
| · · · · · · · · · · · · · · · · · · · | 15,468 1,774 | | | | 20,061 2,651 |
| Under \$2,500 | , | 2,672 | 1,033 | 888 | , |
| Under \$2,500 \$2,500–\$4,999 | 1,774 | 2,672 562 | 1,033 185 | 888 130 | 2,651 |
| Under \$2,500 \$2,500-\$4,999 \$5,000-\$7,499 | 1,774 467 | 2,672 562 162 | 1,033 185 53 | 888 130 26 | 2,651 707 |
| Under \$2,500 \$2,500-\$4,999 \$5,000-\$7,499 \$7,500-\$9,999 | 1,774 467 142 | 2,672 562 162 41 | 1,033 185 53 13 | 888 130 26 11 | 2,651 707 206 |
| Under \$2,500 \$2,500-\$4,999 \$5,000-\$7,499 \$7,500-\$9,999 \$10,000-\$14,999 | 1,774 467 142 94 | 2,672 562 162 41 30 | 1,033 185 53 13 | 888 130 26 11 7 | 2,651 707 206 148 |

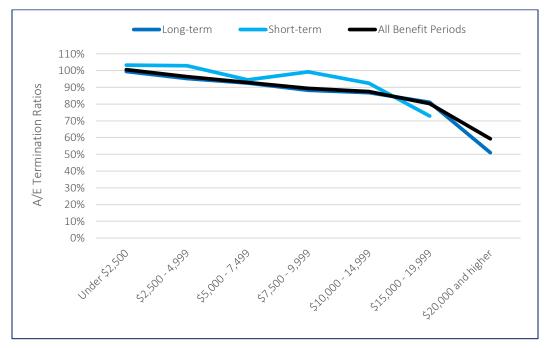
For all durations combined, the A/E termination ratio show a slight decreasing pattern as benefit amount increases. There is a larger decrease at \$15,000 and higher amounts, but that reflects the result of only 17 claim terminations.

The splits by claim duration show modestly higher A/Es for years 3 and 4-10; however, some expiries coded as terminations may be contributing to those.

Figure 4.5 illustrates the A/E termination ratios for A&S claims with long-term compared to short-term benefit periods by monthly indemnity band for all select durations combined. (Note: Figure 4.5 is the same as Figure 3.2 in Section 3).

Figure 4.5

AVERAGE A/E TERMINATION RATIOS FOR A&S CLAIMS WITH LONG-TERM vs. SHORT-TERM BENEFIT PERIODS BY MONTHLY INDEMNITY FOR ALL SELECT DURATIONS COMBINED



4.10 A&S Experience by COLA Benefit

Table 4.16 provides the A/E termination ratios for A&S claims with to age 65–70 benefit periods by COLA benefit indicator and claim duration. COLA benefit increases typically stop at age 65. Occupation classes, onset ages, genders and elimination periods are combined. The 2013 IDIVT claim termination modifiers adjust the expected claim termination rates for claims with to age 65–70 benefit periods and COLA benefits by a factor of 83.5%.

Table 4.16A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS WITH TO AGE 65–70 BENEFIT PERIODS BY COLA BENEFIT INDICATOR AND CLAIM DURATION—SELECT DURATIONS ONLY

| Claim Duration | Non-COLA | COLA | Unknown | Total |
|--|--|--|-----------------------------------|---|
| M01-06 | 92% | 109% | 102% | 98% |
| M07-12 | 105% | 121% | 136% | 111% |
| M13-18 | 93% | 99% | 98% | 95% |
| M19-24 | 94% | 116% | 114% | 102% |
| M25-30 | 78% | 91% | 81% | 83% |
| M31-36 | 67% | 80% | 76% | 72% |
| Y4 | 61% | 73% | 78% | 65% |
| Y5 | 66% | 79% | 64% | 70% |
| Y6-10 | 56% | 68% | 67% | 60% |
| Total | 88% | 104% | 102% | 94% |
| Claim Duration | | Number of 1 | erminations | |
| 1401 06 | | 4.400 | 334 | |
| M01–06 | 9,837 | 4,486 | 334 | 14,658 |
| M07–12 | 9,837 | 5,022 | 231 | 14,658 14,925 |
| | | · · · · · · · · · · · · · · · · · · · | | |
| M07–12 | 9,672 | 5,022 | 231 | 14,925 |
| M07–12 M13–18 | 9,672 4,007 | 5,022 1,938 | 231 66 | 14,925 6,011 |
| M07–12 M13–18 M19–24 | 9,672 4,007 2,125 | 5,022 1,938 1,128 | 231 66 54 | 14,925 6,011 3,307 |
| M07–12 M13–18 M19–24 M25–30 | 9,672 4,007 2,125 1,497 | 5,022 1,938 1,128 686 | 231 66 54 28 | 14,925 6,011 3,307 2,210 |
| M07-12 M13-18 M19-24 M25-30 M31-36 | 9,672 4,007 2,125 1,497 962 | 5,022 1,938 1,128 686 458 | 231 66 54 28 19 | 14,925 6,011 3,307 2,210 1,439 |
| M07-12 M13-18 M19-24 M25-30 M31-36 Y4 | 9,672 4,007 2,125 1,497 962 1,241 | 5,022 1,938 1,128 686 458 581 | 231 66 54 28 19 24 | 14,925 6,011 3,307 2,210 1,439 1,846 |

The differences between the A/E termination ratios with and without COLA benefits in Table 4.16 suggest that COLA modifiers during the select durations for claims with to age 65–70 benefit periods may no longer be necessary. This is confirmed in Table 4.17, which is based on *unmodified* expected termination rates—i.e., claim termination modifiers, including the COLA modifiers, have not been applied to the 2013 IDIVT termination rates. By not applying the claim termination modifiers in this comparison, it is possible to see the differences in the A/E ratios between claims with and without COLA benefits. Preferably, only the COLA claim modifiers would be removed for this comparison, but this option was not available in the data source. The average unmodified A/E termination ratios over the 10 select durations are quite close, i.e., 92% and 90%. By duration, only months 13 through 18 appear to have A/E ratios with differences of more than a few points.

Table 4.17

UNMODIFIED A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS WITH TO AGE 65–70 BENEFIT PERIODS BY COLA BENEFIT INDICATOR AND CLAIM DURATION—SELECT DURATIONS ONLY

| Claim Duration | Non-COLA | COLA | Unknown | Total |
|----------------|----------|------|---------|-------|
| M01–06 | 93% | 92% | 100% | 93% |
| M07-12 | 102% | 98% | 130% | 101% |
| M13-18 | 105% | 93% | 106% | 100% |
| M19-24 | 102% | 106% | 119% | 104% |
| M25-30 | 88% | 85% | 87% | 87% |
| M31-36 | 75% | 74% | 81% | 74% |
| Y4 | 66% | 66% | 83% | 66% |
| Y5 | 71% | 71% | 67% | 71% |
| Y6-10 | 62% | 62% | 73% | 62% |
| Total | 92% | 90% | 103% | 91% |

Table 4.18 provides a similar comparison of A/E termination ratios by COLA benefit for A&S claims with lifetime benefit periods. The 2013 IDIVT claim termination modifiers for lifetime claims with COLA benefits are 1.00, meaning that the expected termination rate basis does not distinguish between lifetime claims with or without COLA benefits.

Table 4.18A/E TERMINATION RATIOS AND CLAIM TERMINATIONS FOR A&S CLAIMS WITH LIFETIME BENEFIT PERIOD BY COLA BENEFIT INDICATOR AND CLAIM DURATION—SELECT DURATIONS ONLY

| Claim Duration | Non-COLA | COLA | Unknown | Total |
|---|---|--|----------------------------|---|
| M01-06 | 111% | 100% | 81% | 105% |
| M07-12 | 128% | 121% | 128% | 125% |
| M13-18 | 96% | 94% | 54% | 94% |
| M19-24 | 103% | 90% | 107% | 97% |
| M25-30 | 95% | 76% | | 86% |
| M31-36 | 65% | 67% | | 65% |
| Y4 | 57% | 69% | | 62% |
| Y5 | 55% | 71% | | 61% |
| Y6-10 | 60% | 61% | 45% | 60% |
| Total | 97% | 93% | 77% | 95% |
| | | | | |
| Claim Duration | | | erminations | |
| | 1,972 | | | 3,408 |
| Claim Duration | | Number of T | erminations | |
| Claim Duration M01–06 | 1,972 | Number of T | Terminations 119 | 3,408 |
| Claim Duration M01–06 M07–12 | 1,972 1,719 | Number of T 1,317 1,390 | Terminations 119 92 | 3,408 3,202 |
| Claim Duration M01–06 M07–12 M13–18 | 1,972 1,719 572 | Number of T 1,317 1,390 501 | 119 92 22 | 3,408 3,202 1,096 |
| Claim Duration M01–06 M07–12 M13–18 M19–24 | 1,972 1,719 572 363 | Number of T 1,317 1,390 501 241 | 119 92 22 16 | 3,408 3,202 1,096 620 |
| Claim Duration M01–06 M07–12 M13–18 M19–24 M25–30 | 1,972 1,719 572 363 245 | Number of T 1,317 1,390 501 241 197 | 119 92 22 16 | 3,408 3,202 1,096 620 451 |
| Claim Duration M01–06 M07–12 M13–18 M19–24 M25–30 M31–36 | 1,972 1,719 572 363 245 140 | Number of T 1,317 1,390 501 241 197 101 | 119 92 22 16 9 | 3,408 3,202 1,096 620 451 246 |
| Claim Duration M01–06 M07–12 M13–18 M19–24 M25–30 M31–36 Y4 | 1,972 1,719 572 363 245 140 162 | Number of T 1,317 1,390 501 241 197 101 182 | 119 92 22 16 9 6 | 3,408 3,202 1,096 620 451 246 348 |

Differences in the A/E termination ratios between lifetime claims with and without COLA benefits are most significant during the first 30 claim months. After that, no significant differences in the unmodified A/E termination ratios are evident.

4.11 A&S Experience by Diagnosis Grouping

In the development of the 2013 IDIVT claim termination rates, diagnoses were mapped into five diagnosis risk categories, with each category having its own set of claim termination modifiers by duration. Table 4.19 shows the mapping of the 15 diagnosis groupings into these five categories. The claim termination modifiers for the diagnosis risk categories are provided in Appendix B. These diagnosis groupings are the ones used by the IDEC for the current claim termination study. Descriptions of the 15 diagnosis groupings and the ICD-9 codes are provided in Appendix C.

Table 4.19
DIAGNOSIS RISK MAPPING

| Diagnosis Risk Mapping | Diagnosis Grouping |
|---------------------------|--------------------------------|
| Very low | Diabetes |
| | Mental & nervous |
| | Nervous systems |
| Low | Back |
| | Infection diseases |
| | III-defined & misc. conditions |
| Mid | Circulatory |
| | Other musculoskeletal |
| | Respiratory |
| High | Alcohol & drug |
| | Injuries other than back |
| | Other |
| Very high | Cancer |
| | Digestive |
| | Maternity |

Table 4.20 compares the A/E claim termination ratios for the five diagnosis risk mapping categories by claim duration. These durations were selected to align with those used for the diagnosis claim termination modifiers. All benefit periods and occupation classes are combined.

Table 4.20A/E CLAIM TERMINATION RATIOS BY DIAGNOSIS RISK MAPPING AND CLAIM DURATION

| Diagnosis Risk Mapping | Year 1 | Year 2 | Years 3-5 | Years 6–10 | Total |
|------------------------|--------|--------|---------------------|------------|--------|
| Very low | 85% | 75% | 70% | 61% | 75% |
| Low | 90% | 71% | 65% | 49% | 78% |
| Mid | 94% | 83% | 55% | 58% | 84% |
| High | 130% | 107% | 55% | 51% | 109% |
| Very high | 109% | 126% | 120% | 111% | 114% |
| Unknown | 133% | 153% | 127% | 163% | 136% |
| Total | 105% | 98% | 75% | 63% | 95% |
| Diagnosis Risk Mapping | | N | umber of Terminatio | ns | |
| Very low | 3,531 | 1,806 | 2,124 | 1,221 | 8,682 |
| Low | 6,285 | 1,539 | 1,279 | 576 | 9,679 |
| Mid | 13,629 | 2.507 | 1 (2) | 000 | 10.657 |
| IVIIG | 13,023 | 2,507 | 1,635 | 886 | 18,657 |
| High | 14,744 | 2,507 | 1,033 | 603 | 18,657 |
| | • | , | | | |
| High | 14,744 | 2,565 | 1,343 | 603 | 19,255 |

Table 4.21 compares the A/E termination ratios by diagnosis grouping and claim duration. For this comparison, unmodified A/E ratios were used to remove the diagnosis mapping modifiers. The unmodified A/E ratios exclude all claim termination modifiers, not just those of diagnosis mapping. Preferably, for this comparison, only the diagnosis mapping claim termination modifiers would be removed, but this was not possible for this analysis.

The diagnosis groupings in Table 4.21 have been ordered in terms of the unmodified A/E termination ratios over all of the select durations from lowest to highest. The relative position of the unmodified A/E ratios changes for each diagnosis grouping and can change significantly by claim duration. For example, the A/E ratio for injuries other than back is 180% in year 1 but drops to 50% for years 6 through 10. The diagnosis mappings shown in Table 4.21 are

those assigned to diagnosis groupings for the 2013 IDIVT. As discussed in other sections, where the data are sparse, their credibility should be considered.

Table 4.21
UNMODIFIED A/E CLAIM TERMINATION RATIOS BY DIAGNOSIS GROUPING AND CLAIM DURATION

| Diagnosis Grouping | Diagnosis Mapping | Year 1 | Year 2 | Years 3–5 | Years 6–10 | Total |
|---------------------------------|----------------------|--------|--------------|-------------|------------|--------|
| Nervous Systems | Very Low | 28% | 32% | 38% | 56% | 33% |
| Diabetes | Very Low | 41% | 33% | 51% | 120% | 51% |
| Mental & Nervous | Very Low | 42% | 64% | 71% | 59% | 54% |
| Back | Low | 69% | 60% | 46% | 38% | 60% |
| Other | High | 86% | 63% | 49% | 44% | 72% |
| Respiratory | Mid | 75% | 66% | 61% | 140% | 76% |
| Circulatory | Mid | 93% | 66% | 53% | 56% | 78% |
| III-defined and Misc Conditions | Low | 95% | 78% | 63% | 51% | 82% |
| Infectious Diseases | Low | 90% | 91% | 77% | 49% | 82% |
| Other Musculoskeletal | Mid | 109% | 81% | 45% | 39% | 89% |
| Digestive | Very High | 140% | 146% | 93% | 95% | 132% |
| Alcohol & Drug | High | 123% | 159% | 161% | 128% | 135% |
| Diagnosis Not Provided | Unknown | 137% | 154% | 127% | 152% | 139% |
| Injury Other Than Back | High | 180% | 151% | 68% | 50% | 156% |
| Cancer | Very High | 116% | 267% | 262% | 202% | 161% |
| Maternity | Very High | 231% | 228% | 204% | 68% | 229% |
| Total | | 99% | 101% | 76% | 62% | 93% |
| Diagnosis Grouping | | | Number of Te | erminations | | |
| Nervous Systems | Very Low | 1,415 | 597 | 752 | 538 | 3,302 |
| Diabetes | Very Low | 93 | 23 | 46 | 47 | 209 |
| Mental & Nervous | Very Low | 2,023 | 1,186 | 1,325 | 636 | 5,170 |
| Back | Low | 4,708 | 1,122 | 944 | 417 | 7,191 |
| Other | High | 3,120 | 673 | 536 | 254 | 4,583 |
| Respiratory | Mid | 537 | 132 | 133 | 96 | 897 |
| Circulatory | Mid | 3,983 | 838 | 672 | 403 | 5,896 |
| III-defined and Misc Conditions | Low | 1,056 | 243 | 185 | 75 | 1,559 |
| Infectious Diseases | Low | 520 | 173 | 150 | 85 | 928 |
| Other Musculoskeletal | Mid | 9,109 | 1,537 | 830 | 388 | 11,864 |
| Digestive | Very High | 1,849 | 356 | 223 | 100 | 2,528 |
| Alcohol & Drug | High | 867 | 358 | 229 | 115 | 1,568 |
| Diagnosis Not Provided | Unknown | 1,542 | 289 | 175 | 62 | 2,069 |
| Injury Other Than Back | High | 10,757 | 1,534 | 579 | 235 | 13,105 |
| Cancer | Very High | 9,443 | 5,334 | 3,074 | 769 | 18,620 |
| Maternity | Very High | 3,129 | 110 | 37 | 10 | 3,286 |
| Total | | 54,151 | 14,504 | 9,890 | 4,229 | 82,775 |

The results in Table 4.21 identify a few inconsistencies with the 2013 IDIVT diagnosis risk mappings and claim termination modifiers. For example, the "other" diagnosis grouping is among those with lower A/E ratios, although it has been included in the high diagnosis risk category. Maternity has the highest A/E ratios among the diagnosis groupings, particularly during the first five claim years, which suggests that maternity claims may need their own diagnosis risk mapping category.

Figure 4.6 compares the unmodified A/E termination ratios for male A&S claims by diagnosis grouping over the select durations.

Figure 4.6
UNMODIFIED A/E TERMINATION RATIOS FOR MALE A&S CLAIMS BY DIAGNOSIS GROUPING—ALL SELECT DURATIONS COMBINED

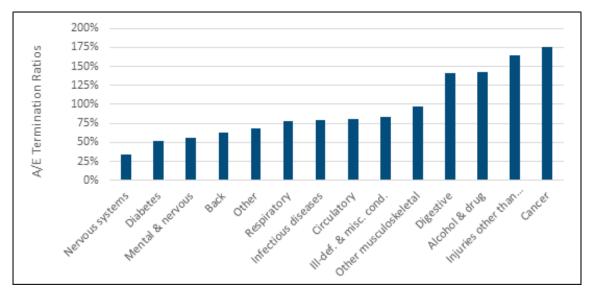
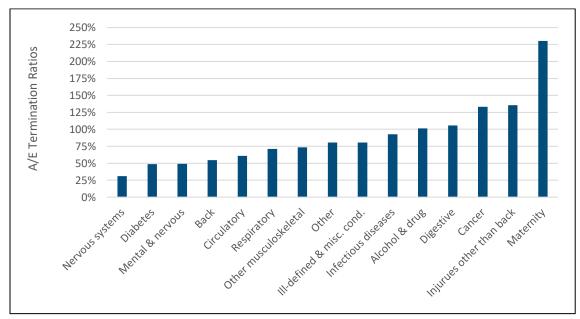


Figure 4.7 compares the unmodified A/E termination ratios for female A&S claims by diagnosis grouping over the select durations.

Figure 4.7

UNMODIFIED A/E TERMINATION RATIOS FOR FEMALE A&S CLAIMS BY DIAGNOSIS GROUPING—ALL SELECT DURATIONS COMBINED

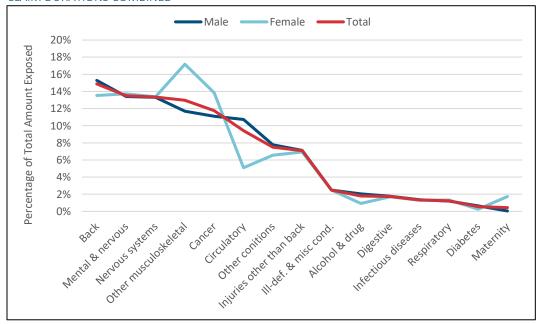


The four diagnosis groupings with the lowest A/E termination ratios are nervous systems, mental & nervous, diabetes and back for both males and females. Excluding maternity, the four diagnosis groupings with the highest A/E ratios are injury other than back, cancer, digestive and alcohol & drug for both males and females.

Figure 4.8 shows the distribution of the amount of exposure by gender and diagnosis grouping, ordered from highest percentage to lowest for males and females combined. All occupation classes, onset ages and claim durations are combined. These distributions may vary significantly by onset age and claim duration.

Figure 4.8

DISTRIBUTION OF AMOUNT EXPOSED BY GENDER AND DIAGNOSIS GROUPING—ALL ONSET AGES AND SELECT CLAIM DURATIONS COMBINED



The five diagnosis groupings with the highest percentage of the total amount exposed over all select durations are back, mental & nervous, nervous systems, other musculoskeletal and cancer.

Section 5: Claim Termination Experience in the Ultimate Durations

5.1 Introduction

Section 5 discusses claim termination experience for ultimate claim durations (years 11+) for A&S policies. Experience by attained age, gender, occupation class, benefit period, COLA benefit, monthly indemnity and diagnosis was studied to identify any material patterns or trends by these variables.

The expected experience basis is the 2013 IDIVT claim termination rates, which are provided in Appendix A. They vary by gender, attained age and occupation class (M and non-M). The 2013 IDIVT claim termination modifiers provided in Appendix B do not apply to claims in the ultimate durations.

During the construction of the 2013 IDIVT, it was determined that, for ultimate duration attained ages 65 through 69, a material portion of the terminations should actually have been coded as benefit expiries. As a result, the claim termination rates for attained ages 65 through 69 were reduced (smoothed) to be in line with those under 65 and over 69. The expiry miscoding appears to have persisted (to a much lesser degree) into the current study. This issue and the mechanism to adjust the A/E ratios for it are discussed in this section.

The 2013 IDIVT ultimate termination rates do not vary by benefit period. However, the current IDEC study shows that A/E termination ratios for lifetime claims are significantly lower than those for nonlifetime claims. Nonlifetime claims in the ultimate durations comprise primarily of claims with a to age 65–70 benefit period. The analyses that follow generally differentiate termination experience in the ultimate durations between nonlifetime and lifetime benefit periods.

The reader should exercise caution in interpreting A/E termination ratios where the volume of claim terminations is low. For any cell that has less than 10 claim terminations or no exposure, the A/E termination ratio is left blank in tables and not displayed in the charts.

Table 5.1 compares the number of claim terminations in the current IDEC study (2006–2014) to those in the prior study (1990–2007) by benefit period (nonlifetime vs. lifetime) and attained age. The data in Table 5.1 are the raw numbers of claim terminations reported. They have not been adjusted for the age 65–69 expiry issue noted earlier.

Table 5.1COMPARISON OF A&S CLAIM TERMINATIONS IN THE ULTIMATE CLAIM DURATIONS BETWEEN THE PRIOR IDEC STUDY AND THE CURRENT STUDY BY ATTAINED AGE AND BENEFIT PERIOD

| | Nonlifetime Benefit Periods | | Lifetime Be | nefit Period | All Benefit Periods | |
|--------------|-----------------------------|-----------|-------------|--------------|---------------------|-----------|
| Attained Age | 1990-2007 | 2006-2014 | 1990-2007 | 2006-2014 | 1990-2007 | 2006-2014 |
| Under 40 | 32 | 13 | 10 | 1 | 42 | 14 |
| 40–44 | 173 | 42 | 59 | 9 | 232 | 51 |
| 45-49 | 416 | 122 | 116 | 26 | 532 | 148 |
| 50-54 | 588 | 333 | 200 | 96 | 787 | 429 |
| 55-59 | 788 | 694 | 235 | 201 | 1,023 | 895 |
| 60–64 | 1,186 | 881 | 235 | 224 | 1,421 | 1,105 |
| 65–69 | 607 | 240 | 140 | 320 | 747 | 560 |
| 70–74 | 78 | 50 | 139 | 296 | 218 | 346 |
| 75–79 | 55 | 46 | 28 | 232 | 83 | 278 |
| 80+ | 10 | 39 | 4 | 260 | 14 | 299 |
| Total | 3,933 | 2,460 | 1,166 | 1,666 | 5,099 | 4,127 |

In spite of its shorter time frame, the current IDEC study has a substantially higher volume of data from lifetime claims at older attained ages than the prior study. The prior study had 311 ultimate claim terminations for lifetime claims above attained age 64 (from 18 years of exposure). The current study has 1,107 terminations (from 9 years of exposure). Because the lifetime data in the prior study were not credible due to the low volume of claim terminations, a proxy was used to develop the 2013 IDIVT base rates at older attained ages. The current study contains more credible volumes of data for lifetime claims.

Nonlifetime claims with attained ages from 65 through 74 were believed to arise primarily from policies in the contingently renewable period following the end of the policies' guaranteed renewable period. However, this assumption could not be verified in the available data, and other reasons, such as data quality or coding issues, may explain their presence. There are 85 claim terminations in ultimate durations for nonlifetime benefit periods above age 74 in the current study, which is unexpected, since contingently renewable periods typically do not extend beyond age 75. However, inclusion of these claims does not have a material impact on this analysis. These terminations will be examined further as part of an upcoming study of deaths vs. recoveries, which may give additional insights.

5.2 A&S Experience by Attained Age, Gender, Occupation Class and Benefit Period

This section discusses the A/E termination ratios by attained age and benefit period (nonlifetime vs. lifetime) separately for each combination of occupation class (M, non-M) and gender. The nonlifetime benefit periods consist of to age 65–70 and short-term benefit periods (however the short-term benefit period exposures at ultimate claim durations are negligible).

Occupation Class M—Males

Table 5.2 shows the A/E termination ratios for males in occupation class M by attained age in the ultimate claim durations. Both raw and adjusted (smoothed) nonlifetime and combined A/E termination ratios for attained ages 65 through 69 are shown. The smoothed A/E ratios are the average of the A/E ratios for attained ages 60 through 64 and 70 through 74. The smoothed number of claim terminations for attained ages 65 through 69 are estimated to reflect a corresponding change.

Table 5.2A/E CLAIM TERMINATION RATIOS FOR MALE A&S CLAIMS FROM OCCUPATION CLASS M IN THEIR ULTIMATE CLAIM DURATIONS BY ATTAINED AGE AND BENEFIT PERIOD

| | Nonlife | etime | | All Benefi | All Benefit Periods | | |
|--------------|------------|----------|------------------------|------------|---------------------|--|--|
| Attained Age | Unadjusted | Smoothed | Lifetime | Unadjusted | Smoothed | | |
| Under 50 | 61% | 61% | 44% | 54% | 54% | | |
| 50-54 | 66% | 66% | 44% | 56% | 56% | | |
| 55–59 | 60% | 60% | 46% | 53% | 53% | | |
| 60–64 | 69% | 69% | 43% | 56% | 56% | | |
| 65–69 | 97% | 76% | 58% | 62% | 60% | | |
| 70–74 | 83% | 83% | 46% | 47% | 47% | | |
| 75–79 | 69% | 69% | 46% | 47% | 47% | | |
| 80-89 | 114% | 114% | 49% | 55% | 55% | | |
| 90 and over | | | | | | | |
| Total | 68% | 67% | 48% | 54% | 54% | | |
| Attained Age | | 1 | Number of Terminations | | | | |
| Under 50 | 25 | 25 | 8 | 32 | 32 | | |
| 50-54 | 76 | 76 | 25 | 101 | 101 | | |
| 55–59 | 127 | 127 | 60 | 188 | 188 | | |
| 60-64 | 192 | 192 | 86 | 278 | 278 | | |
| 65–69 | 40 | 32 | 153 | 193 | 185 | | |
| 70–74 | 13 | 13 | 122 | 135 | 135 | | |
| 75–79 | 14 | 14 | 75 | 89 | 89 | | |
| 80–89 | 16 | 16 | 44 | 60 | 60 | | |
| 90 and over | 0 | 0 | 0 | 0 | 0 | | |
| Total | 504 | 495 | 573 | 1,077 | 1,068 | | |

The smoothing of the nonlifetime A/E ratios for males in occupation class M, attained ages 65 through 69, lowered the A/E ratio from 97% to 76% but had little impact on the total A/E ratios for all attained ages combined. The smoothing removed an estimated eight nonlifetime claim terminations from attained ages 65 through 69. Overall, the lifetime A/E ratios for males in occupation class M are substantially lower than the nonlifetime A/E ratios—48% versus 67% (smoothed).

As discussed in other sections, where the data are sparse, their credibility should be considered.

Non-M Occupation Classes—Males

Table 5.3 shows the A/E termination ratios for males in non-M occupation classes by attained age in the ultimate claim durations. Both unadjusted and smoothed nonlifetime A/E termination ratios for attained ages 65 through 69 are shown, using the same process as that used for Table 5.2.

Table 5.3

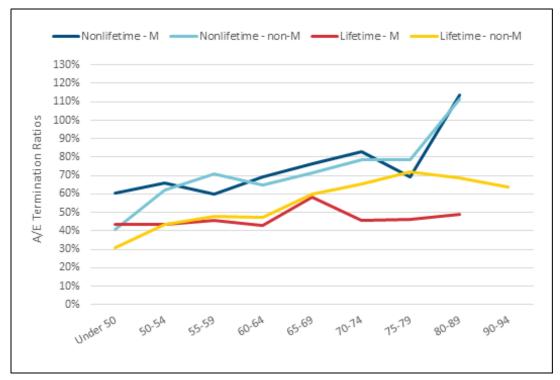
A/E CLAIM TERMINATION RATIOS FOR MALE A&S CLAIMS FROM NON-M OCCUPATION CLASSES IN THEIR ULTIMATE CLAIM DURATIONS BY ATTAINED AGE AND BENEFIT PERIOD

| Associated Associated | Nonlif | etime | Life Maria | All Benef | it Periods |
|-----------------------|------------|----------|------------------------|------------|------------|
| Attained Age | Unadjusted | Smoothed | Lifetime | Unadjusted | Smoothed |
| Under 50 | 41% | 41% | 31% | 38% | 38% |
| 50–54 | 62% | 62% | 44% | 56% | 56% |
| 55–59 | 71% | 71% | 48% | 64% | 64% |
| 60–64 | 65% | 65% | 47% | 59% | 59% |
| 65-69 | 126% | 72% | 60% | 75% | 62% |
| 70–74 | 79% | 79% | 66% | 67% | 67% |
| 75–79 | 79% | 79% | 72% | 73% | 73% |
| 80–89 | 112% | 112% | 69% | 73% | 73% |
| 90 and over | 0% | 0% | 64% | 64% | 64% |
| Total | 69% | 66% | 56% | 63% | 61% |
| Attained Age | | 1 | Number of Terminations | s | |
| Under 50 | 71 | 71 | 13 | 84 | 84 |
| 50–54 | 133 | 133 | 36 | 169 | 169 |
| 55–59 | 369 | 369 | 96 | 464 | 464 |
| 60–64 | 489 | 489 | 107 | 596 | 596 |
| 65–69 | 175 | 99 | 141 | 316 | 240 |
| 70–74 | 36 | 36 | 150 | 186 | 186 |
| 75–79 | 29 | 29 | 144 | 173 | 173 |
| 80–89 | 19 | 19 | 175 | 195 | 195 |
| 90 and over | 0 | 0 | 28 | 28 | 28 |
| Total | 1,321 | 1,245 | 890 | 2,210 | 2,135 |

The smoothing of the nonlifetime A/E ratios for males in the non-M occupation classes in attained ages 65 through 69 lowered the ratio from 126% to 72% but had little impact on the total A/E ratios. The smoothing removed an estimated 76 nonlifetime claim terminations from attained ages 65 through 69. Overall, the lifetime A/E ratios for males in non-M occupation classes are substantially lower than the nonlifetime A/E ratios—56% versus 66% (smoothed).

Figure 5.1 compares the A/E termination ratios by attained age for males by occupation classes M and non-M. The figure shows the smoothed nonlifetime A/E ratios.





Lifetime A/E ratios are consistently lower than nonlifetime A/E ratios across most attained age groups for both M and non-M occupation classes. For nonlifetime claims, the A/E ratios for M and non-M occupation classes are similar across all attained ages. For lifetime claims, the A/E ratios for M and non-M are similar up to attained age 69. However, there is a significant divergence above attained age 70.

Non-M and M Occupation Classes—Females

Table 5.4 shows the A/E termination ratios for females in the non-M and M occupation classes by attained age in the ultimate claim durations. Because there were fewer than 10 nonlifetime claims for attained ages 70 through 74, no smoothing was applied to the nonlifetime A/E ratio for ages 65 through 69.

Table 5.4A/E CLAIM TERMINATION RATIOS FOR FEMALE A&S CLAIMS FROM M AND NON-M OCCUPATION CLASSES IN THEIR ULTIMATE CLAIM DURATIONS BY ATTAINED AGE AND BENEFIT PERIOD

| | Occupation Class M | | | Non-M Occupation Classes | | |
|--------------|--------------------|----------|------------------------|--------------------------|----------|------------------------|
| Attained Age | Nonlifetime | Lifetime | All Benefit Periods | Nonlifetime | Lifetime | All Benefit Periods |
| Under 50 | 69% | 80% | 73% | 55% | 50% | 54% |
| 50-54 | 83% | 42% | 69% | 64% | 51% | 61% |
| 55–59 | 123% | 65% | 102% | 75% | 96% | 80% |
| 60-64 | 86% | 44% | 70% | 88% | 39% | 76% |
| 65-69 | | 55% | 54% | 89% | 45% | 54% |
| 70–79 | | | | | | |
| 80 and over | | | | | | |
| Total | 92% | 51% | 73% | 74% | 58% | 69% |
| Attained Age | | | Number of 1 | Terminations | | |
| Under 50 | 31 | 9 | 39 | 50 | 8 | 57 |
| 50-54 | 40 | 14 | 54 | 84 | 21 | 105 |
| 55-59 | 69 | 18 | 86 | 129 | 27 | 157 |
| 60-64 | 37 | 12 | 50 | 163 | 18 | 181 |
| 65-69 | 5 | 10 | 16 | 20 | 16 | 36 |
| 70–79 | 0 | 7 | 7 | 2 | 18 | 20 |
| 80 and over | 0 | 0 | 0 | 0 | 3 | 3 |
| Total | 184 | 75 | 259 | 452 | 128 | 581 |

For all attained ages combined, the lifetime female A/E termination ratios are lower than the nonlifetime ratios for both occupation class M (51% vs. 92%) and the non-M occupation classes (58% vs. 74%). The female nonlifetime A/E ratio for occupation class M is higher than the nonlifetime A/E ratio for the non-M occupation classes (92% vs. 74%). The female lifetime A/E ratio for occupation class M is lower than the lifetime A/E ratio for the non-M occupation classes (51% vs. 58%).

Figure 5.2 compares the A/E termination ratios by attained age for females by occupation class M and non-M.

Figure 5.2

A/E CLAIM TERMINATION RATIOS IN THE ULTIMATE CLAIM DURATIONS FOR FEMALES BY OCCUPATION CLASS, BENEFIT PERIOD AND ATTAINED AGE

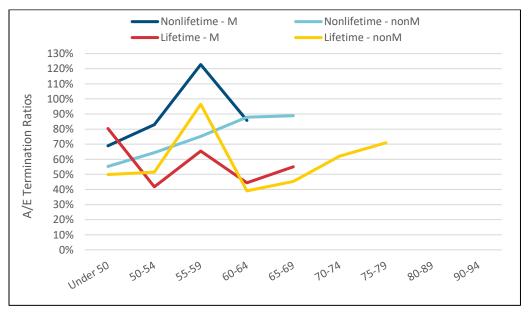
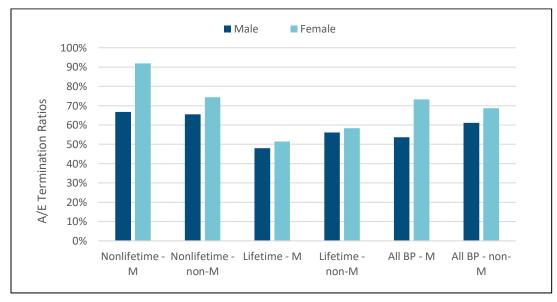


Figure 5.3 compares the average nonlifetime and lifetime A/E loss ratios in the ultimate durations by occupation class and gender for all attained ages combined. These results are from Tables 5.2, 5.3 and 5.4. The male nonlifetime A/E ratios are derived from smoothed data.

Figure 5.3

AVERAGE A/E CLAIM TERMINATION RATIOS IN THE ULTIMATE CLAIM DURATIONS BY BENEFIT PERIOD—

OCCUPATION CLASS AND GENDER FOR ALL ATTAINED AGES COMBINED



All of the A/E termination ratios in Figure 5.3 are significantly below 100%, and the nonlifetime ratios are always higher than the lifetime ratios. Female A/E termination ratios are higher than those for males, although the

differences by gender are much smaller for lifetime claims. On average, females also tend to have lower monthly indemnity amounts than males, which could affect the comparison of the A/E ratios by gender.

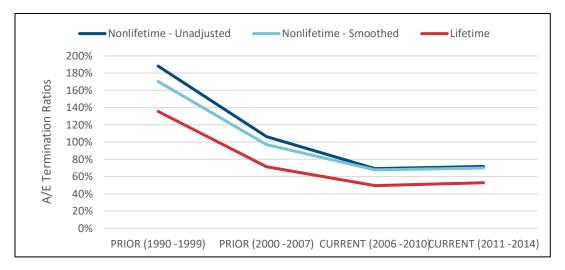
5.3 Trend Analysis of A&S A/E Termination Ratios

Figure 5.4 compares the A/E termination ratios by amount from the prior and current IDEC studies. To observe trends in the A/E ratios, each study was separated into two subsets by calendar period. The prior study was separated into 1990 through 1999 and 2000 through 2007, and the current study was separated into 2006 through 2010 and 2011 through 2014. For this comparison, all occupation classes, genders and attained ages were combined. The nonlifetime A/E ratios are shown as both unadjusted and smoothed, using the smoothing methodology described in section 5.2.

Figure 5.4

COMPARISON OF A/E CLAIM TERMINATION RATIOS BETWEEN THE PRIOR AND CURRENT IDEC STUDIES—ALL

OCCUPATION CLASSES, GENDERS AND ATTAINED AGES COMBINED



The A/E termination ratios in years 1990 through 1999 were high compared to the subsequent study periods. This may reflect unidentified data issues associated with the prior IDEC study, or it may be a by-product of an unusually chaotic time during the 1990s for IDI insurance. The A/E termination rates dropped considerably in years 2000 through 2007 of the prior study, but they were still higher than A/E ratios observed in the current study. Although the A/E termination ratios for 2006 through 2014 are lower than those from the prior study, they appear to have stabilized from 2006 through 2010 to 2011 through 2014. This stabilization of A/E ratios throughout the 2006–2014 study period may imply that mortality improvement in those years was not significant. This will be studied in more detail in the IDEC's next report.

Lifetime A/E termination ratios have been lower than the nonlifetime A/E ratios in each of the four study periods. This suggests that claim termination rates for IDI may need to be differentiated between lifetime and nonlifetime benefit periods in the ultimate durations. The upcoming IDEC analysis splitting termination rates between death and recovery should provide additional insight into the differentiation of the claim termination rates between lifetime and nonlifetime benefit periods.

5.4 A/E Experience by Monthly Indemnity

This section discusses the impact that monthly indemnity has on A/E termination ratios in the ultimate claim durations. The reader should be aware that monthly indemnity measures the face amount of a claim and not the face amount per life. For example, a claimant with \$10,000 of monthly indemnity from two policies of \$5,000 each would be recorded as two separate claims with \$5,000 of monthly indemnity each.

Table 5.5 compares the A/E termination ratios in the ultimate durations for nonlifetime and lifetime claims and increasing monthly indemnities. All occupation classes, gender and attained ages are combined.

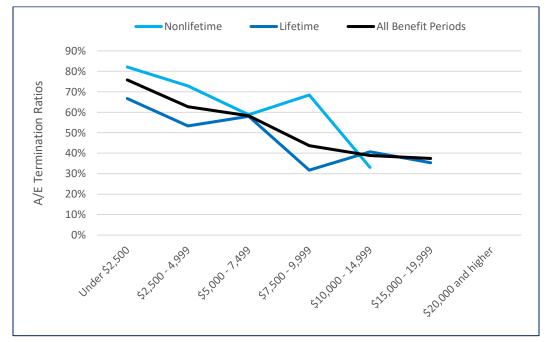
Table 5.5A/E CLAIM TERMINATION RATIOS FOR A&S CLAIMS FOR YEARS 2006 THROUGH 2014 BY MONTHLY INDEMNITY—ALL OCCUPATION CLASSES, GENDERS AND ATTAINED AGES COMBINED

| Monthly Indemnity | Nonlifetime | Lifetime | All Benefit Periods |
|-----------------------------|-------------|----------|---------------------|
| Under \$2,500 | 82% | 67% | 76% |
| \$2,500-4,999 | 73% | 53% | 63% |
| \$5,000-7,499 | 59% | 58% | 58% |
| \$7,500-9,999 | 68% | 32% | 44% |
| \$10,000-14,999 | 33% | 41% | 39% |
| \$15,000-19,999 | | 35% | 37% |
| \$20,000 and higher | | | |
| Total | 71% | 51% | 60% |
| Monthly Indemnity per Claim | | | |
| Under \$2,500 | 1,902 | 1,109 | 2,557 |
| \$2,500-4,999 | 400 | 309 | 602 |
| \$5,000-7,499 | 105 | 150 | 237 |
| \$7,500-9,999 | 37 | 34 | 64 |
| \$10,000-14,999 | 12 | 48 | 58 |
| \$15,000-19,999 | 2 | 10 | 12 |
| \$20,000 and higher | 1 | 7 | 7 |
| Total | 2,460 | 1,666 | 3,537 |

Both nonlifetime and lifetime claims exhibit downward trends in the A/E termination ratios in the ultimate durations as the monthly indemnity increases. Figure 5.5 illustrates these trends. As discussed in other sections, where the data are sparse, their credibility should be considered.

Figure 5.5

A/E CLAIM TERMINATION RATIO FOR A&S CLAIMS FOR YEARS 2006 THROUGH 2014 BY MONTHLY INDEMITY—ALL OCCUPATION CLASSES, GENDERS AND ATTAINED AGES COMBINED



The nonlifetime A/E ratios in the ultimate durations remain higher than the lifetime ratios for amounts under \$10,000.

5.5 A&S Experience by COLA Benefit

The section discusses the impact that a COLA benefit may have on A/E termination ratios in the ultimate durations. The 2013 IDIVT ultimate termination rates do not vary by COLA benefit. COLA benefit increases typically stop at age 65.

Table 5.6 compares the A/E ratios for claims with and without COLA benefits in the ultimate durations. In light of the impact of monthly indemnity on ultimate A/E termination ratios (discussed in section 5.4), this analysis also separates claims with monthly indemnity under \$7,500 and \$7,500 and over. All occupation classes, genders and attained ages are combined. Claims where the COLA identifier is unknown are excluded. Table 5.6 also includes the ratios of COLA A/E ratios to non-COLA A/E ratios.

Table 5.6A/E CLAIM TERMINATION RATIOS FOR YEARS 2006 THROUGH 2014 FOR CLAIMS WITH AND WITHOUT COLA BENEFITS IN THE ULTIMATE DURATIONS—ALL OCCUPATION CLASSES, GENDERS AND ATTAINED AGES COMBINED

| Monthly | Nonlife | etime Lifetime | | ime | All Benefit Periods | | COLA / Non-COLA | | |
|----------------------|------------------------|----------------|----------|------|---------------------|------|-----------------|----------|--------|
| Indemnity | Non-COLA | COLA | Non-COLA | COLA | Non-COLA | COLA | Nonlifetime | Lifetime | All BP |
| Under \$7,500 | 77% | 67% | 65% | 49% | 71% | 57% | 0.874 | 0.755 | 0.800 |
| \$7,500 and over | 47% | 62% | 40% | 38% | 42% | 43% | 1.318 | 0.941 | 1.027 |
| Total | 73% | 66% | 57% | 44% | 65% | 52% | 0.904 | 0.772 | .803 |
| Monthly Indemnity | Number of Terminations | | | | | | | | |
| Under \$7,500 | 1,877 | 482 | 1,186 | 334 | 3,063 | 816 | | | |
| \$7,500 and over | 27 | 26 | 50 | 48 | 77 | 74 | | | |
| Total | 1,904 | 508 | 1,236 | 382 | 3,140 | 890 | | | |

The COLA A/E to non-COLA A/E ratio is lower than 1.000 in three of the four categories shown. The fourth category may be an outlier because it is based on very limited data. It is reasonable to expect a "ratio of ratios" to be subject to much greater volatility than the underlying ratios themselves.

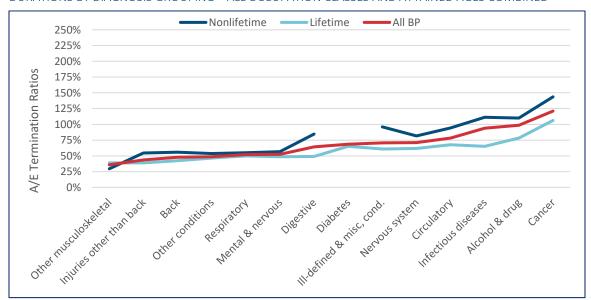
Please note that these results are in contrast to the select durations where the current study did not observe a material impact from COLA benefits on A/E termination ratios. This is discussed in section 4.10.

5.6 A&S Experience by Diagnosis Grouping

The A/E termination ratios vary considerably by diagnosis grouping in the ultimate durations. Figure 5.6 (males) and Figure 5.7 (females) show the A/E termination ratios in the ultimate durations by diagnosis grouping ordered from lowest to highest when all benefit periods are combined. Nonlifetime and lifetime claims are shown separately. Gaps in the lines on the graph represent cells with less than 10 claims.

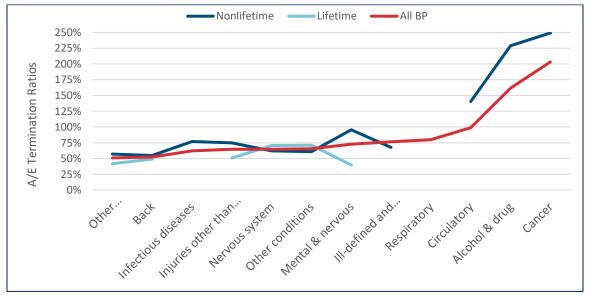
Figure 5.6

MALE A/E CLAIM TERMINATION RATIOS FOR YEARS 2006 THROUGH 2014 FOR A&S CLAIMS IN THE ULTIMATE DURATIONS BY DIAGNOSIS GROUPING—ALL OCCUPATION CLASSES AND ATTAINED AGES COMBINED



For male claims, the three diagnosis groupings with the lowest A/E termination ratios are other musculoskeletal, injuries other than back, and back. Infectious diseases, alcohol & drug, and cancer are the three diagnosis groupings with the highest A/E ratios in the ultimate durations. The A/E termination ratios for the nonlifetime claims are somewhat higher than those for the lifetime claims for most diagnosis groupings.



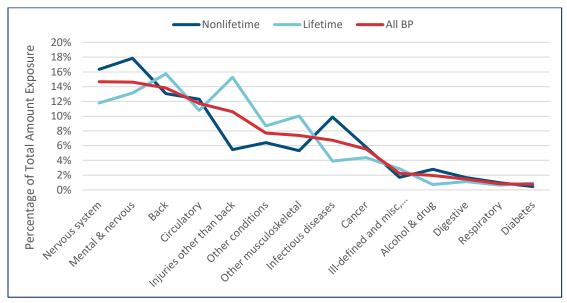


For females, the three diagnosis groupings with the lowest A/E termination ratios are other musculoskeletal, back, and infectious diseases. Injuries other than back had the fourth lowest A/E ratio. Circulatory, alcohol & drug, and cancer are the three diagnosis groupings with the highest A/E ratios in the ultimate durations. Differences in the A/E termination ratios by benefit period for females are not as consistent across the diagnoses as they are for males, due to the lower volume of female claim terminations. Claims with other musculoskeletal diagnoses have the lowest A/E ratios for both genders, whereas claims with alcohol & drug or cancer have the highest A/E ratios for both.

Figure 5.8 (males) and Figure 5.9 (females) show the distribution of the total amount of exposure in the ultimate durations by diagnosis grouping.

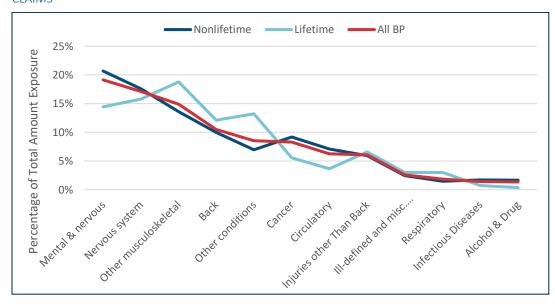
Figure 5.8

DISTRIBUTION OF AMOUNT EXPOSURE BY DIAGNOSIS GROUPING IN THE ULTIMATE DURATIONS AMONG MALE CLAIMS



The three diagnosis groupings with the highest amount of exposure among male claims in the ultimate claim durations are nervous systems, mental & nervous, and back.

Figure 5.9
DISTRIBUTION OF AMOUNT EXPOSURE BY DIAGNOSIS GROUPING IN THE ULTIMATE DURATIONS AMONG FEMALE CLAIMS



The three diagnosis groupings with the highest amount of exposure among female claims in the ultimate durations are mental & nervous, nervous systems, and other musculoskeletal.

Section 6: Reliances and Limitations

No assessment has been made concerning the applicability of this experience to other purposes. In developing this report, the SOA relied on data and information supplied by the participating companies. For each participant, this information includes, but is not limited to, the data submission for claims experience and the responses to follow-up questions.

The results in this report are technical in nature and dependent on certain assumptions and methods. No party should rely on these results without a thorough understanding of those assumptions and methods. Such an understanding may require consultation with qualified professionals. This report should be distributed and reviewed only in its entirety.



Appendix A: 2013 IDIVT Claim Termination Rates in the Ultimate Durations

| | | Male | | | Female | |
|--------------|--------------------|--------------|------------|----------|--------------|------------|
| Attained Age | Occ Cl M | Occ Cl Non-M | M / Non-M | Occ Cl M | Occ Cl Non-M | M / Non-M |
| 32 | 0.02564 | 0.03633 | 71% | 0.01973 | 0.02796 | 71% |
| 33 | 0.02586 | 0.03663 | 71% | 0.01986 | 0.02813 | 71% |
| 34 | 0.02607 | 0.03693 | 71% | 0.02010 | 0.02847 | 71% |
| 35 | 0.02639 | 0.03738 | 71% | 0.02034 | 0.02882 | 71% |
| 36 | 0.02575 | 0.03648 | 71% | 0.01974 | 0.02796 | 71% |
| 37 | 0.02512 | 0.03558 | 71% | 0.01914 | 0.02711 | 71% |
| 38 | 0.02448 | 0.03468 | 71% | 0.01853 | 0.02626 | 71% |
| 39 | 0.02385 | 0.03378 | 71% | 0.01793 | 0.02540 | 71% |
| 40 | 0.02321 | 0.03288 | 71% | 0.01733 | 0.02455 | 71% |
| 41 | 0.02258 | 0.03198 | 71% | 0.01672 | 0.02369 | 71% |
| 42 | 0.02194 | 0.03109 | 71% | 0.01612 | 0.02284 | 71% |
| 43 | 0.02131 | 0.03019 | 71% | 0.01552 | 0.02198 | 71% |
| 44 | 0.02067 | 0.02929 | 71% | 0.01492 | 0.02133 | 71% |
| 45 | 0.02004 | 0.02839 | 71% | 0.01431 | 0.02027 | 71% |
| 46 | 0.01977 | 0.02801 | 71% | 0.01403 | 0.01987 | 71% |
| 47 | 0.01950 | 0.02763 | 71% | 0.01374 | 0.01946 | 71% |
| 48 | 0.01930 | 0.02703 | 71% | 0.01374 | 0.01946 | 71% |
| 49 | 0.01923 | 0.02687 | 71% | 0.01343 | 0.01965 | 71% |
| 50 | 0.01877 | 0.02649 | 71% | 0.01317 | 0.01825 | 71% |
| 51 | | | | 0.01260 | 0.01823 | |
| 52 | 0.01843 0.01816 | 0.02611 | 71% 71% | 0.01280 | | 71% 71% |
| | | 0.02573 | | | 0.01744 | |
| 53 | 0.01789 | 0.02535 | 71% | 0.01203 | 0.01704 | 71% |
| 54 | 0.01762 | 0.02497 | 71% | 0.01174 | 0.01663 | 71% |
| 55 | 0.01736 | 0.02459 | 71% | 0.01145 | 0.01623 | 71% |
| 56 | 0.01750 | 0.02478 | 71% | 0.01150 | 0.01629 | 71% |
| 57 | 0.01764 | 0.02498 | 71% | 0.01155 | 0.01636 | 71% |
| 58 | 0.01778 | 0.02518 | 71% | 0.01160 | 0.01643 | 71% |
| 59 | 0.01792 | 0.02538 | 71% | 0.01164 | 0.01649 | 71% |
| 60 | 0.01806 | 0.02558 | 71% | 0.01169 | 0.01656 | 71% |
| 61 | 0.01820 | 0.02578 | 71% | 0.01174 | 0.01663 | 71% |
| 62 | 0.01834 | 0.02598 | 71% | 0.01179 | 0.01670 | 71% |
| 63 | 0.01920 | 0.02720 | 71% | 0.01248 | 0.01768 | 71% |
| 64 | 0.02006 | 0.02841 | 71% | 0.01317 | 0.01866 | 71% |
| 65 | 0.02091 | 0.02963 | 71% | 0.01386 | 0.01964 | 71% |
| 66 | 0.02265 | 0.03081 | 74% | 0.01514 | 0.02060 | 74% |
| 67 | 0.02445 | 0.03199 | 76% | 0.01647 | 0.02155 | 76% |
| 68 | 0.02701 | 0.03404 | 79% | 0.01855 | 0.02338 | 79% |
| 69 | 0.02969 | 0.03608 | 82% | 0.02074 | 0.02521 | 82% |
| 70 | 0.03248 | 0.03812 | 85% | 0.02303 | 0.02703 | 85% |
| 71 | 0.03540 | 0.04015 | 88% | 0.02543 | 0.02884 | 88% |
| 72 | 0.03843 | 0.04218 | 91% | 0.02793 | 0.03066 | 91% |
| 73 | 0.04238 | 0.04506 | 94% | 0.03135 | 0.03333 | 94% |
| 74 | 0.04650 | 0.04793 | 97% | 0.03493 | 0.03600 | 97% |
| 75 | 0.05079 | 0.05079 | 100% | 0.03866 | 0.03866 | 100% |
| 76 | 0.05370 | 0.05370 | 100% | 0.04137 | 0.04137 | 100% |
| 77 | 0.05661 | 0.05661 | 100% | 0.04407 | 0.04407 | 100% |
| 78 | 0.06068 | 0.06068 | 100% | 0.04744 | 0.04744 | 100% |
| 79 | 0.06561 | 0.06561 | 100% | 0.05107 | 0.05107 | 100% |
| 80 | 0.07069 | 0.07069 | 100% | 0.05500 | 0.05500 | 100% |

| A++-:I A | | Male | | | Female | |
|--------------|-------------|-----------------|-----------|-------------|-----------------|-----------|
| Attained Age | Occ Class M | Occ Class Non-M | M / Non-M | Occ Class M | Occ Class Non-M | M / Non-M |
| 81 | 0.07611 | 0.07611 | 100% | 0.05924 | 0.05924 | 100% |
| 82 | 0.08198 | 0.08198 | 100% | 0.06379 | 0.06379 | 100% |
| 83 | 0.08827 | 0.08827 | 100% | 0.07079 | 0.07079 | 100% |
| 84 | 0.09630 | 0.09630 | 100% | 0.07845 | 0.07845 | 100% |
| 85 | 0.10756 | 0.10756 | 100% | 0.08677 | 0.08677 | 100% |
| 86 | 0.12019 | 0.12019 | 100% | 0.09580 | 0.09580 | 100% |
| 87 | 0.13446 | 0.13446 | 100% | 0.10555 | 0.10555 | 100% |
| 88 | 0.15067 | 0.15067 | 100% | 0.11610 | 0.11610 | 100% |
| 89 | 0.16848 | 0.16848 | 100% | 0.12732 | 0.12732 | 100% |
| 90 | 0.18827 | 0.18827 | 100% | 0.13910 | 0.13910 | 100% |
| 91 | 0.21009 | 0.21009 | 100% | 0.15158 | 0.15158 | 100% |
| 92 | 0.23299 | 0.23299 | 100% | 0.16489 | 0.16489 | 100% |
| 93 | 0.25618 | 0.25618 | 100% | 0.17905 | 0.17905 | 100% |
| 94 | 0.27779 | 0.27779 | 100% | 0.19409 | 0.19409 | 100% |
| 95 | 0.29872 | 0.29872 | 100% | 0.21003 | 0.21003 | 100% |
| 96 | 0.32055 | 0.32055 | 100% | 0.22689 | 0.22689 | 100% |
| 97 | 0.34380 | 0.34380 | 100% | 0.25129 | 0.25129 | 100% |
| 98 | 0.37068 | 0.37068 | 100% | 0.28444 | 0.28444 | 100% |
| 99 | 0.39928 | 0.39928 | 100% | 0.31804 | 0.31804 | 100% |
| 100 | 0.42704 | 0.42704 | 100% | 0.35165 | 0.35165 | 100% |
| 101 | 0.45286 | 0.45286 | 100% | 0.38478 | 0.38478 | 100% |
| 102 | 0.47570 | 0.47570 | 100% | 0.41688 | 0.41688 | 100% |
| 103 | 0.49476 | 0.49476 | 100% | 0.44683 | 0.44683 | 100% |
| 104 | 0.51079 | 0.51079 | 100% | 0.47469 | 0.47469 | 100% |
| 105 | 0.52511 | 0.52511 | 100% | 0.49783 | 0.49783 | 100% |
| 106 | 0.53830 | 0.53830 | 100% | 0.51330 | 0.51330 | 100% |
| 107 | 0.54891 | 0.54891 | 100% | 0.52799 | 0.52799 | 100% |
| 108 | 0.55521 | 0.55521 | 100% | 0.54180 | 0.54180 | 100% |
| 109 | 0.56003 | 0.56003 | 100% | 0.55465 | 0.55465 | 100% |
| 110 | 0.56250 | 0.56250 | 100% | 0.56250 | 0.56250 | 100% |
| 111 | 0.56250 | 0.56250 | 100% | 0.56250 | 0.56250 | 100% |
| 112 | 0.56250 | 0.56250 | 100% | 0.56250 | 0.56250 | 100% |
| 113 | 0.56250 | 0.56250 | 100% | 0.56250 | 0.56250 | 100% |
| 114 | 0.56250 | 0.56250 | 100% | 0.56250 | 0.56250 | 100% |
| 115 | 0.56250 | 0.56250 | 100% | 0.56250 | 0.56250 | 100% |
| 116 | 0.56250 | 0.56250 | 100% | 0.56250 | 0.56250 | 100% |
| 117 | 0.56250 | 0.56250 | 100% | 0.56250 | 0.56250 | 100% |
| 118 | 0.56250 | 0.56250 | 100% | 0.56250 | 0.56250 | 100% |
| 119 | 0.56250 | 0.56250 | 100% | 0.56250 | 0.56250 | 100% |
| 120 | 0.45000 | 0.45000 | 100% | 0.45000 | 0.45000 | 100% |

Appendix B: 2013 IDIVT Claim Termination Modifiers

There are three types of claim incidence modifiers:

- 1. By contract type
- 2. By maximum benefit period and COLA benefit
- 3. By diagnosis rating

The claim incidence modifiers by diagnosis rating are only applied in the calculation of claim reserves, not active life reserves.

Table B.1
CLAIM TERMINATION MODIFIERS BY CONTRACT TYPE

| Claim Duration | BOE | All Other |
|----------------|--------|-----------|
| Year 1 | 94.7% | 100.0% |
| Year 2 | 259.4% | 100.0% |
| Years 3–5 | 259.4% | 100.0% |
| Years 6–10 | 259.4% | 100.0% |

Table B.2
CLAIM TERMINATION MODIFIERS BY MAXIMUM BENEFIT PERIOD AND COLA BENEFIT

| Claim Duration | Without COLA Benefit | | | | | | |
|----------------|----------------------|----------|------------|--|--|--|--|
| Claim Duration | To Age 65–70 | Lifetime | Short-term | | | | |
| Year 1 | 100.0% | 78.3% | 117.2% | | | | |
| Year 2 | 100.0% | 78.3% | 117.2% | | | | |
| Years 3–5 | 100.0% | 78.3% | 117.2% | | | | |
| Years 6–10 | 100.0% | 78.3% | 117.2% | | | | |

| Claim Duration | With COLA Benefit | | | | | |
|----------------|-------------------|----------|------------|--|--|--|
| Claim Duration | To Age 65–70 | Lifetime | Short-term | | | |
| Year 1 | 83.5% | 78.3% | 117.2% | | | |
| Year 2 | 83.5% | 78.3% | 117.2% | | | |
| Years 3–5 | 83.5% | 78.3% | 117.2% | | | |
| Years 6–10 | 83.5% | 78.3% | 117.2% | | | |

The claim termination modifiers in Table A.2 are not applied to BOE contracts. There are only claim termination modifiers by COLA benefit for to age 65–70 maximum benefit periods.

Table B.3
CLAIM TERMINATION MODIFIERS BY DIAGNOSIS MAPPING

| Claim Duration | Very Low | Low | Mid | High | Very High |
|----------------|----------|-------|--------|--------|-----------|
| Months 1–12 | 44.4% | 87.0% | 113.0% | 115.0% | 132.7% |
| Months 13–24 | 69.1% | 97.4% | 94.3% | 114.1% | 212.6% |
| Months 25–60 | 84.8% | 85.6% | 96.3% | 134.3% | 209.6% |
| Years 6–10 | 108.5% | 92.9% | 97.2% | 122.2% | 176.1% |

Appendix C: Diagnosis Groupings

| Diagnosis Grouping | Example of Diagnoses within Grouping | | |
|--------------------------------|--|--|--|
| Alcohol & drug | Dependence on alcohol, cocaine, amphetamines, opioids | | |
| Back | Back and spinal cord disorders, curvature of the spine, back sprains, vertebrae disorders, backaches | | |
| Cancer | Malignant neoplasms, lymphoma, Hodgkin's disease | | |
| Circulatory | Myocardial infarctions, heart failure, hypertension, angina, aortic and venous embolisms, atherosclerosis | | |
| Diabetes | Types I and II diabetes | | |
| Digestive | Duodenal, gastric and peptic ulcers; appendicitis; gingivitis; cirrhosis of the liver; dental and jaw issues; diseases of the small intestine and colon; hernias; irritable bowel syndrome | | |
| III-defined & misc. conditions | Comas, hallucinations, convulsions, insomnia, sleep apnea, anorexia, chronic fatigue syndrome, diarrhea, generalized pain, septic shock | | |
| Infectious diseases | Hepatitis, tuberculosis, polio myelitis, syphilis, diphtheria, autoimmune disease, bacterial infection, food poisoning, cholera, colitis, immunodeficiency, salmonella, Lyme disease, meningitis, scarlet fever, measles | | |
| Injuries other than back | Fractures, concussions, abrasions, burns, falls, animal bites, accidental poisoning, sports activities, amputation | | |
| Maternity | Abnormal pregnancies, complications of pregnancy, anemia of the mother, maternal hypertension, rubella in the mother, tubal pregnancy, shock during or after labor | | |
| Mental & nervous | Anxiety, paranoia, obsessive compulsive disorder, antisocial personality disorder, manic disorder, autism bipolar disorder, schizophrenia, dementia | | |
| Nervous systems | Multiple sclerosis, Alzheimer's disease, cerebral palsy, carpal tunnel syndrome, meningitis, Reye's syndrome, acute and chronic pain | | |
| Other conditions | Benign neoplasms, acute and chronic kidney failure, hearing loss, cystic fibrosis, dermatitis, glaucoma, gout, motion sickness, nephritis, obesity, toxicity | | |
| Other musculoskeletal | Arthritis, bursitis, osteomyelitis, rupture of rotator cuff, walking disorders, soft tissue disorders, general muscle weakness, osteopathy, joint pain | | |
| Respiratory | Acute and chronic respiratory failure, bronchitis, asthma, influenza, pneumonia, pulmonary collapse, emphysema, chronic obstructive pulmonary disease | | |

| Diagnosis Groupings | Prior IDEC Groupings * | 3-Digit ICD-9 Codes | |
|--------------------------------|--|---|--|
| Alcohol & drug | Alcohol & drug | 291, 292, 303, 304 | |
| Back | Back, Other injury, Other musculoskeletal | 720–724, 737, 805, 806, 847, 952 | |
| Cancer | Cancer | 140–165, 170–176, 179–209, 230–239 | |
| Circulatory | Circulatory, Diseases of blood | 280–289, 390–398, 401–405, 410–417, 420– 438, 440–449, 451–459 | |
| Diabetes | Endocrine, Nutritional & Metabolic | 250 | |
| Digestive | Digestive | 520–543, 550–560, 562, 564–579 | |
| Ill-defined & misc. conditions | III-defined & misc. conditions | 780–799 | |
| Infectious diseases | Immunodeficiency, Other infectious diseases | 001–004, 011–118, 120–139, 279 | |
| Injuries other than back | Other injury, Other musculoskeletal | 800–804, 807–846, 848–854, 860–887, 890– 897, 900–979, E000–E030, E800–E888, E990– E999, NOIN | |
| Maternity | Complications of pregnancy, Congenital/prenatal, Normal pregnancy | 630–679, 760–779 | |
| Mental & nervous | Chronic fatigue syndrome, Mental & nervous, Mental disorders | 290, 293–319 | |
| Nervous systems | Carpal tunnel syndrome, Nervous system | 320–327, 330, 359 | |
| Other conditions | Cancer, Congenital/prenatal, Diseases of skin, Endocrine, Nutritional & Metabolic, Genitourinary, Nervous system, Toxicity | 210–229, 240–246, 249, 251–278, 360–389, 580–629, 680–686, 690–698, 700–709, 740–759, 980–999 | |
| Other musculoskeletal | Other musculoskeletal | 710–719, 725–739 | |
| Respiratory | Respiratory | 460–466, 470–478, 480–488, 490–496, 500– 508, 510–519 | |

^{*} For the current IDEC study, the diagnosis groupings underwent minor changes to those used in the prior study and development of the 2013 IDIVT.

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