

## **REINSURANCE**

*(Vote for up to three candidates)*

Vikas Sharan

Tim Morant

Linda Xu

Maria (Xin Qing) Zou

Michael Green

Benjamin Keslowitz

Christopher Halloran

### **Vikas Sharan, FSA, FIA, MAAA, CFA** **Senior Manager** **Ernst & Young** **Philadelphia, PA**

#### **Professional Background**

I am a senior manager with the actuarial practice of Ernst & Young with more than fifteen years of actuarial experience through my work at various consulting firms.

I currently work predominantly in Reinsurance and Merger and Acquisition area and assist clients with buy/sell side diligence and evaluating financial reinsurance structures as part of the process. I also assist clients with financial reporting and assumption setting considerations around reinsurance.

Through my work at various consulting firms serving direct writers and reinsurers, my experience includes a wide range of projects such as: financial modeling, actuarial appraisals, valuation, embedded value, assumption setting, asset liability management and actuarial transformation.

I am a Fellow of the Society of Actuaries (USA), Fellow of Institute of Actuaries (UK) and a CFA charter holder.

#### **Society of Actuaries Experience (Section and committee memberships and participation)**

I am an active member of the SOA and currently finishing my last few months on the modeling section council. I have held various responsibilities as part of the section over the years such as Treasurer and coordinator for Research and webcasts. I have served on the planning committees for SOA annual meeting and valuation actuary symposium.

I have served on the Project Oversight Group member for two SOA research projects in the past two years.

I am also a member of the financial reporting section.

#### **Other Relevant Volunteer Experience**

President of the Actuaries Club of Philadelphia (2015-2016).

#### **Why are you interested in leading this section?**

The Reinsurance Section Council gives me a great opportunity to give back to the profession. The SOA sections have been very helpful in providing resources and education as I progressed through my career. I would like to provide growth opportunities for members and the section through my efforts as part of the section council.



Because of my diverse experience, I expect to bring a well-rounded and strong perspective to the reinsurance section.

The reinsurance industry (and the insurance industry in general) is going through rapid changes and keeping up and contributing to these advancements is essential. The need for innovation and for collaboration with other fields should be very high on our agenda. With the support of other leaders in the section, I hope to create opportunities for members where we can all learn from other practitioners, including those outside the actuarial profession.

I am also an avid supporter of research projects and my goal will be for the Section to continue to produce high quality research material which provides value to the section member and the profession.

I appreciate your consideration and support.

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**Tim Morant, FSA, MAAA, FLMI**  
**Senior Vice President**  
**Primerica**  
**Duluth, GA**

### **Professional Background**

I am an actuary who specializes in life insurance and life reinsurance.

I'm currently Senior Vice President at Primerica, overseeing a team of actuaries who lead pricing, product development, experience studies and reinsurance contracting for the US and Canada.

Prior to this, I was VP & Actuary over Biometric Research & Accelerated Underwriting Solutions at Munich Re, North America, overseeing a team of actuaries & underwriters who were charged with developing accelerated underwriting programs, assessing the impact of underwriting tools on mortality and morbidity, developing actuarial assumptions and pricing bases, reviewing large transaction, and producing insurance research & thought leadership. Previously I was Head of US Enterprise Risk Management where I managed a team who oversaw ERM for US life operations including the ORSA process, counter-party credit analysis, large transaction approval and economic capital modeling.



Before joining Munich Re, I was Chief Pricing Actuary of Emerging Markets for RGA Reinsurance Company. I was responsible for expanding RGA's reach in Latin America and the Caribbean. I oversaw pricing, product development, experience studies and reinsurance contracting.

Prior to this, I was Head of Reinsurance Pricing at Optimum Re Insurance Company.

Tim earned his Bachelor of Science degree in Mathematics from Utah Valley University, and his Masters of Science in Mathematics from University of Houston. He is a Fellow of the Society of Actuaries, a Member of the American Academy of Actuaries and a Fellow Life Management Institute.

### **Society of Actuaries Experience (Section and committee memberships and participation)**

I have volunteered at the SOA in a variety of capacities including as a member of the Individual Life Experience Committee (ILEC), as a member of various project oversight groups and working groups as well as an author, peer-reviewer and editor of numerous industry publications. I am currently serving as a friend of the reinsurance council.

### **Other Relevant Volunteer Experience**

I have volunteered as a speaker & presenter for many years in the life insurance industry including actuarial, underwriting and other insurance meetings in the US, Canada and Latin America. I have also volunteered for several years in the Boy Scouts of America.

### **Why are you interested in leading this section?**

I have extensive experience working for reinsurance companies and now oversee the contracting of reinsurance for a direct life insurance carrier. As such, I understand both sides of the conversation. I hope to be able to influence

the research that is funded, the continuing education that is offered and the articles that are published by the SOA on the topic of reinsurance ensuring they are relevant to and supportive of both sides of the transaction.

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**Linda Xu, FSA**  
**Associate Actuary**  
**RGA**  
**Chesterfield, MO**

### **Professional Background**

I am currently a reinsurance pricing actuary working on all major US life and annuity products under the Global Financial Solutions (GFS) unit of RGA. I joined RGA in 2012 as a quantitative analyst in GFS and have worked extensively on Annuity Hedging for both US and UK markets, Economic Scenario Generation, Asset Pricing, Derivative Strategies and Strategic Asset Allocation. I later rotated within the unit and expanded my experience with reinsurance treaty management and structuring. Through RGA's international rotation program, I worked with the Asia team in Singapore on product development and investment strategies for the APAC market. I have also been a collaborator on joint InsurTech solutions between RGAx and GFS.

I received a Bachelor's degree in Statistics and a Master's degree in Finance. I am a Fellow of the Society of Actuaries and a certified Financial Risk Manager (FRM) of the Global Association of Risk Professionals.

### **Society of Actuaries Experience (Section and committee memberships and participation)**

- Currently a member of Investment, Predictive Analytics and Futurism, Product Development and Reinsurance sections
- Recently joined the Friends of the Reinsurance Council
- Joined Grading Committee after getting FSA in 2019 and have been grading for QFI track



### **Other Relevant Volunteer Experience**

- Organized around 20 presentations and training series in total annually for my current team. Responsibilities including arranging time schedule, inviting speakers from various teams, helping to shape the presentation outlines, sharing feedback, etc.
- Provided career and interview advice for students through the alumni platform
- Spoke via social media to give graduate school candidates application advice
- Visited rural areas of China and conducted surveys on health systems in the area

### **Why are you interested in leading this section?**

My career, thus far, has focused on reinsurance for which I am passionate. I want to give back and contribute to SOA by running a seat in the Reinsurance Council.

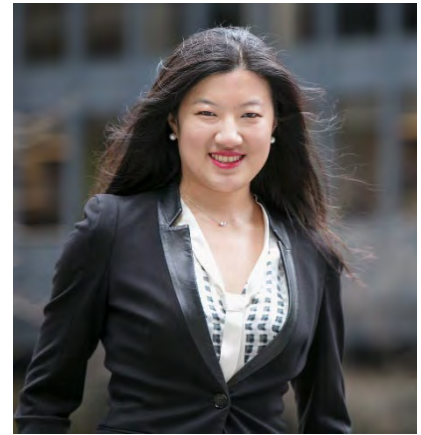
- I would like to improve communications and make sure that our members are informed of the latest industry trends, which would enable them to take advantage of the emerging opportunities and help our section continue thriving.
- I would like to leverage my cross-functional background, skills and qualifications to bridge our section to other sections of SOA for better collaboration.
- I have proven experience with coming up with topics, recruiting presenters and organizing meetings. Arranging webinars and meetings is another important area I could add value to.

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**Maria (Xin Qing) Zou, FSA, FCIA**  
**Vice President**  
**Swiss Re**  
**Toronto, ON**

**Professional Background**

Maria is Vice President at Swiss Re, focusing on system design and implementation of IFRS17 for the Life & Health business. She leads the Reinsurance Contracts Held workstream for business in Canada, Australia, Asia, South Africa, expanding to other regions for Group Reporting. With 6 years in the reinsurance industry, Maria has extensive experience in Life & Health business reserving and reporting, economic valuation, and retrocession. She also spent a few years on the primary side, where she led several re-pricing projects on adjustable life insurance products at Manulife Canada, as well as various capital management and balance sheet optimization projects at John Hancock in the US. Maria is a Fellow of the Society of Actuaries and a Fellow of the Canadian Institute of Actuaries.



**Society of Actuaries Experience (Section and committee memberships and participation)**

Maria has been an active volunteer for the Continuous Education committee since 2015 - involved in Fellowship exam question writing and grading for the Quantitative Finance and Investment track.

She is also a member of the Reinsurance Section, International Section, and Leadership Section since 2016.

**Other Relevant Volunteer Experience**

Maria is an executive member of Pacific Rim Actuaries Club of Toronto since 2016, organizing networking events for local actuaries from various companies.

She also sits on the Continuous Education Committee Corporate Life Sub-committee of the Canadian Institute of Actuaries – planning for CIA webinars and speaker sessions at the CIA Annual Meetings and Appointed Actuary Seminars.

**Why are you interested in leading this section?**

Tapping into my work experience in various locations, I would like to bring in different and refreshing perspectives to the Reinsurance Section Council. Been working with actuaries and cross-functional teams around the globe, I want to help add geographical and cultural diversity, promote knowledge transfer, and provide global resources for section members, especially on topics such as IFRS17. Based in Canada and involved in local actuarial committees, I am keen to embrace collaboration, and continue to strengthen engagement of Canadian SOA members.

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**Michael Green, FSA, MAAA**  
**VP Marketing**  
**Canada Life Reinsurance**  
**Charlotte, NC**

**Professional Background**

Mike Green is Vice President and Marketing Actuary for Canada Life Reinsurance. He is responsible for business development, managing client relationships, and working collaboratively with clients to develop solutions that best fits their needs.

Mike's actuarial career spans over 22 years in which the last 17 years has been in Reinsurance. He has experience in a variety of roles including valuation, financial reporting, embedded value, and direct insurance pricing but has spent most of his career in Reinsurance Pricing and Marketing. His international experience as General Manager, Head of Pricing in Dublin, Ireland allowed him to gain knowledge of solvency and accounting regimes in multiple international jurisdictions and the implications of such regimes when designing bespoke structured solutions for clients.

Mike is a Fellow of the Society of Actuaries and holds a B.S. Ed – Mathematics degree from University of Tennessee at Martin. He resides in Charlotte, NC with his wife and 3 boys.



**Society of Actuaries Experience (Section and committee memberships and participation)**

- Speaker/Moderator at local and international actuarial events: Society of Actuaries Annual Meeting, Valuation Symposium, Society of Actuaries in Ireland meeting, and Hannover Re Hong Kong and Toronto client seminars
- Friend of the Reinsurance Council
- Member of the Reinsurance, Product Development, Financial Reporting, and Smaller Insurance Company Sections

**Other Relevant Volunteer Experience**

- Rotary Club
- Youth Football and Rugby Coach
- Vice President of local Men's Golf Association
- Planning Committee for NC Med Assist Charity Golf Tournament

**Why are you interested in leading this section?**

The Society of Actuaries and Reinsurance Section have provided me invaluable opportunities to further my knowledge, network with my colleagues, and collaborate with my peers. It's now time to give back. I believe my educational background and diverse experiences and responsibilities will enable me to help promote the actuarial profession, support research and education on market developments, and share my experiences with other professionals interested in Reinsurance.

I appreciate your support.

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**Benjamin Keslowitz, FSA, MAAA**  
**Head of US Life Brokerage**  
**Guy Carpenter**  
**New York, NY**

**Professional Background**

- Direct: Ran several annuity functions at MetLife and Actuarial Audit for Prudential, and co-ran a small insurance company
- Reinsurance: Created and ran reinsurers in multiple off-shore jurisdictions
- Actuarial Consulting: Created and ran a successful consultancy
- Brokerage: Currently run the US life brokerage for the world's largest reinsurance broker
- Additionally, I have been on several insurance Boards of Directors and industry groups

**Society of Actuaries Experience (Section and committee memberships and participation)**

- Former Chair of the Actuary of the Future Section of the SOA
- Previous work with the Reinsurance and LTC Sections
- Active member of the SOA's LEARN Program

**Other Relevant Volunteer Experience**

- Fan4Kids Board Member and Treasurer

**Why are you interested in leading this section?**

I have significant and diverse experience with reinsurance from a direct writer, reinsurer, consulting and brokerage point of view, and have worked with reinsurers across many different jurisdictions. As a result, I have unique views about, and knowledge of the value of reinsurance and the ways it can be used to strengthen and optimize insurance balance sheets.

I'm interested in leading the Reinsurance Section as I would like to help improve knowledge of the benefits of reinsurance across the industry and continue to help innovate it. I appreciate all the SOA has done for my career development and would love to continue to give back by leveraging my experience for the benefit of the community and the profession.

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**Chris Halloran, FSA**  
**Principal**  
**Oliver Wyman**  
**Charlotte, NC**

**Professional Background**

Christopher Halloran is a Principal with the Actuarial Practice of Oliver Wyman and leads the Charlotte office. His primary responsibilities are to provide actuarial consulting services to various insurance entities and organizations.

Christopher joined Oliver Wyman in June 2016 after having previously worked for Gen Re. He graduated from the University of Connecticut with a Bachelor of Arts in Actuarial Science, Mathematics, and Economics in 2010.

**Society of Actuaries Experience (Section and committee memberships and participation)**

Frequent presenter at SOA events on reinsurance topics.

**Other Relevant Volunteer Experience**

None



**Why are you interested in leading this section?**

Recent regulatory, accounting and economic changes have put reinsurance related issues in the spotlight for many insurers. I believe my experience working with both direct writers and reinsurers on these topics can help shape the discussion and future of this important part of our industry.

