



SOCIETY OF ACTUARIES

Article from:

The Stepping Stone

October 2005 – Issue No. 20

Smaller Consulting Firm Launches Resource Center for Actuarial Business Owners

by Ian Duncan

The Smaller Consulting Firm Section was started in 2002 as a section to support the needs of independent consultants and actuaries in smaller consulting firms, who often lack the range of resources available to their colleagues in larger companies. The section has grown from its original 200 members to today's count of near 600. The section newsletter, *The Independent Consultant* has, from the beginning, focused on providing a mix of practical articles that members can use in their day-to-day business, with profiles of successful independent actuaries. Because *The Independent Consultant* is not retained on the section website indefinitely, we have created the Resource Center as a permanent home for many of the reference articles.

The Resource Center, which may be found at: <http://www.soa.org/ccm/content/areas-of-practice/special-interest-sections/smaller-consulting-firm/resource-center/> is organized around seven topics. The topics are:

1. Business/Finance
2. Marketing
3. Legal
4. Continuing Education
5. Independent Actuary Profiles
6. Professional
7. General Business

A total of 30 articles have been posted so far. New articles will be posted as they are published in *The Independent Consultant*. The center is not limited to articles previously published in the newsletter, however, and appropriate items from *The Stepping Stone* and other publications may also be posted in the future. The key to the success of the resource

center is publicizing it to the profession, and ensuring that actuaries visit the site regularly. If you have a suggestion for an article that we should post, please let us know. Also, let us know if there is a topic that you think we should cover.

You can reach me at iduncan@soluciaconsulting.com with comments or suggestions. □



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