



THE INDEPENDENT CONSULTANT



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Issue Notes from the Editor

by Bill Ely

In this quarter's issue of *The Independent Consultant*, we continue to offer ideas for the actuarial entrepreneur.

- In "From the Chairperson," Larry Stern discusses past and future activities of the Entrepreneurial Actuarial Section (EAS).
- Jay Jaffe highlights lessons learned from the International Association of Consulting Actuaries' session at the IAA meeting in Cape Town, South Africa.
- Andrew Chan offers insight into the need to manage information technology in a small firm.
- Jim Mooradian and Bryan Lambert explain why customization is essential in the employee benefits area.
- We continue to publish a selection of submissions from the EAS-sponsored Papers Competition held last summer. Our featured essays "The Potential Impact of President Obama's Financial Regulatory Reform on Start-Up Companies" by Michael Baker and "ERM Executive Compensation" by Nian-Chih Yang.

Enjoy the Issue!

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