

Session 14 Buzz Group: Get REAL: Leadership - Coaching: The New Key to Leadership and an Approach that Works

Session Sponsor(s): Leadership & Development Section

Competency: Leadership

Moderator(s): Joanne Ryan, FSA, MAAA

Presenter(s): Jennifer Barley, PCC; Karen Sullivan, MA, PCC

CPD: 1.80

Country Relevance: Non-Nation Specific

Description:

Using the Coach Approach to Leadership to clarify goals and objectives creates outcomes, yet most conversations just scratch the surface. They don't address the real issues, and then we shake our heads, wondering why we don't get the results or changes we wanted. Coaching as a leadership skill is the new, almost super powered skill that will transform the way you appear as a leader. Instead of the command and control approach, the coaching skills of listening, reflecting, and powerful questioning, will change the response from your decisions. . These coaching skills alone are the key to leadership. They will allow your leadership abilities to really shine. By quickly identifying a new approach to empowerment, leaders will be able to create impact within the organization and yield better results. With these tools you'll build focus, expand possibilities and create a culture of accountability, all to help drive engagement and increase employee impact. This interactive workshop will have you using the 'see it, do it, live it' approach to everything you learn.

Learning Outcomes:

At the conclusion of the session, attendees will be able to:

- Discover how to change your conversations to change your results.
- Create a 4 questions buy-in.
- Develop skills that will immediately and proactively influence the workplace.
- Embrace being a forward-thinking leader by utilizing the "questions are the answers" approach.
- Determine the core issues which obstruct your progress and discover how to shift from focusing on problems to focusing on solutions for sustainable changes.
- Create strategies that inspire action which create results.

Experience Level: All

Session Coordinator(s): Joanne Ryan, FSA, MAAA

From <<https://www.soa.org/prof-dev/events/2017/health-meeting/agenda-day-2/>>

7:30 – 8:30 a.m.

Session 51: Leadership & Development Section Breakfast

Session Sponsor(s): Leadership & Development Section

Moderator(s): Joanne Ryan, FSA, MAAA

Presenter(s): Jennifer Barley, PCC; Joanne Ryan, FSA, MAAA; Karen Sullivan, MA, PCC

Keeping up with the tradition of book reviews at the L&D breakfast, we are putting a slight spin on it and doing a deeper dive into a classic, personal development book by Tony Robbins, called "Unlimited Power." There's no doubt that starting the day with a morning dose of tapping into your personal power can set the stage for what happens for you throughout the day. You're going to get the 360 view of the book along with some thought-provoking themes and interactive fun activities. It's not called Unlimited Power for nothing....are you ready to step into your powerful state? Hey, Tony changes lives on a regular basis....this can be your day...who knows!

This breakfast is open to all meeting attendees at no charge. Please be sure to register in order to receive a ticket.

Session Coordinator(s): Joanne Ryan, FSA, MAAA

From <<https://www.soa.org/prof-dev/events/2017/health-meeting/agenda-day-3/>>

Session 61 Buzz Group: Deconstructing Communication for Powerful Conversations: A Real Game Changer

Session Sponsor(s): Leadership & Development Section

Competency: Communication

Moderator(s): Joanne Ryan, FSA, MAAA

Presenter(s): Jennifer Barley, PCC; Karen Sullivan, MA, PCC

CPD: 1.80

Country Relevance: Non-Nation Specific

Description:

As navigating the world of business grows increasingly complex, open-minded leaders believe courage, creativity, straightforwardness, and genuineness are among the most important competencies needed for any organization. This session will set a foundation to create a common language and framework to enhance any conversation.

Communication happens every day and everywhere, and includes everyday conversations, managing conflict, and working in team; even the conversations you have with yourself! What messages are you sending? What messages are you hearing? How does your worldview influence your communication? This breakout session gives theories and practical applications regarding communication that will clearly raise your awareness of your own communication, and gives you the understanding of how to effectively improve your style. We will cover everyday conversations, as well as those oh-so-difficult conversations you're putting off.

Learning Outcomes:

At this conclusion of the sessions, attendees will be able to:

- Clearly identify what breaks down communication, what triggers you, and how to view a conversation from a different perspective;
- Create a problem-solving approach from a solutions mindset to communicate with confidence; and
- Set priorities and communicate those priorities to others.

Experience Level: All

Session Coordinator(s): Joanne Ryan, FSA, MAAA

From <<https://www.soa.org/prof-dev/events/2017/health-meeting/agenda-day-3/>>

Session 84 Interactive Forum: Women's Leadership Forum

Session Sponsor(s): Leadership & Development Section and Actuary of the Future Section

Competency: Leadership

Moderator(s): Margaret Resce Milkint

Presenter(s): Andrea Bykerk Christopherson; FSA, FCA, MAAA; Amy Cuddy, Associate Professor, Harvard Business School; Lawrence R. Smart, FSA, MAAA; Deborah Watkins; Laura J. Wiland, FSA, MAAA

CPD: 1.80

Country Relevance: Non-Nation Specific

Description:

The SOA Inclusion and Diversity Committee and The Actuary of the Future, in affiliation with the Women's Insurance Networking Group (WING), presents the Third Annual Women's Leadership Forum. This forum will focus on female leadership topics including insights into redefining and finding success. It will feature keynote presentation from Deborah Watkins, Chief Executive Officer of Care Bridge International-a focused healthcare company offering analytics and predictive modeling on complex medical data. The session will include a panel of female and enlightened male leaders, including Amy Cuddy, Associate Professor, Harvard Business School. Social psychologist and author of *Presence*, Amy Cuddy will discuss the power of nonverbal behavior, prejudice and stereotyping, and the ways in which people can affect their own thoughts, feelings, and behaviors; and Larry Smart, Chief Actuary at Wellcare.

We welcome all genders to join us for this engaging, thought-provoking forum.

Learning Outcomes:

Identify inclusion & diversity challenges. Learn and apply strategies to eliminate such challenges.

Experience Level: All

Session Coordinator(s): Olga T. Jacobs, FSA, MAAA

From <<https://www.soa.org/prof-dev/events/2017/health-meeting/agenda-day-3/>>

Session 100 Interactive Forum: Beyond the Numbers: How to Increase Your Value at Work

Session Sponsor(s): Marketing & Distribution Section and Leadership & Development Section

Competency: Communication

CPD: 1.50

Country Relevance: Non-Nation Specific

Description:

In today's era of increasing reliance on technology, "old school" abilities like business and interpersonal skills are increasingly important to actuaries at all corporate levels who seek to expand their roles and careers. During this interactive forum, actuaries with experience in non-traditional roles will discuss why and where new opportunities for actuaries are emerging in the marketplace, as well as tips and insights actuaries can use to increase their value and elevate their profile in the workplace.

Presenters will share specific ideas and real world examples, while encouraging audience members to share their own experiences.

Learning Outcomes:

At the conclusion of this session, attendees will be able to:

- Identify new opportunities for actuaries in non-traditional roles;
- Apply practical approaches to increasing their own value in the workplace; and
- Market their value to employers.

Experience Level: All

Session Coordinator(s): William S. Bade, FSA, MAAA

From <<https://www.soa.org/prof-dev/events/2017/health-meeting/agenda-day-3/>>