





2017 Enterprise Risk Management Symposium April 20–21, 2017, New Orleans

Competitive Premium Pricing and Cost Savings for Insurance Policyholders: Leveraging Big Data

By Ivelin M. Zvezdov and Sebastian Rath

Copyright © 2017 by the Society of Actuaries, Casualty Actuarial Society, and the Canadian Institute of Actuaries.

All rights reserved by the Society of Actuaries, Casualty Actuarial Society, and the Canadian Institute of Actuaries. Permission is granted to make brief excerpts for a published review. Permission is also granted to make limited numbers of copies of items in this monograph for personal, internal, classroom or other instructional use, on condition that the foregoing copyright notice is used so as to give reasonable notice of the Society of Actuaries', Casualty Actuarial Society's, and the Canadian Institute of Actuaries' copyright. This consent for free limited copying without prior consent of the Society of Actuaries, Casualty Actuarial Society, and the Canadian Institute of Actuaries does not extend to making copies for general distribution, for advertising or promotional purposes, for inclusion in new collective works or for resale.

The opinions expressed and conclusions reached by the authors are their own and do not represent any official position or opinion of the Society of Actuaries, Casualty Actuarial Society, or the Canadian Institute of Actuaries or their members. The organizations make no representation or warranty to the accuracy of the information.

Competitive Premium Pricing and Cost Savings for Insurance Policyholders: Leveraging Big Data

Ivelin M. Zvezdov, M.Phil.¹ Sebastian Rath, Ph.D.²

Abstract

This paper's purpose is to examine the intersection of research on the effects of insurance risk diversification and availability of big insurance data components for competitive underwriting and premium pricing. We study the combination of physical diversification by geography and insured natural peril with the complexity of aggregate structured insurance products, and how big historical and modeled data components impact product underwriting decisions. Under such market conditions, the availability of big data components facilitates accurate measurement of interdependencies among risks, as well as the definition of optimal and competitive insurance premium at the level of the firm and the policyholders. We extend the discourse to a notional microeconomy and examine the impact of diversification and insurance big data components on the potential for developing strategies for sustainable and economical insurance policy underwriting. We review concepts of parallel and distributed algorithmic computing for big data clustering, mapping and resource-reducing algorithms.

¹ Ivelin M. Zvezdov is senior product manager at AIR Worldwide, VERISK Analytics Corp., in Boston. He can be reached at *izvezdov@air-worldwide.com* or *ivelin.zvezdov@gmail.com*.

² Sebastian Rath is principal insurance risk officer at NN Group, Rotterdam, The Netherlands. He can be reached at *Sebastian.Rath@gmail.com*.