



**2019 HEALTH**  
MEETING

JUNE 24-26 | PHOENIX, AZ



## **Session 74, Using Predictive Analytics to Prescribe Care**

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SOA Health Meeting 2019

# Using Predictive Analytics to Prescribe Care

Thinking beyond the traditional risk score

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# Agenda

- Personalized marketing
- What does this look like for health care?
- Cleveland Clinic case studies
  - Primary Care Risk Model
  - Recommendation Model
- Discussion on clinical validation of models
- Now and the near future

# Traditional marketing

Find the right place to advertise



# Personalized marketing

Show the right ad, to the right person, at the right time

The image displays two screenshots from a mobile phone. The left screenshot shows a sponsored advertisement for WordStream titled "5 Keys to Getting a High Quality Score". The ad features a dark background with a laptop and the text "HACKING GOOGLE ADS" and "FREE GUIDE". Below the ad, there is a "Download" button and engagement metrics: 359 likes, 25 comments, and 57 shares. The right screenshot shows the "Why am I seeing this ad?" interface. It explains that the user is seeing the ad because WordStream wants to reach people who have visited their website or used one of their apps. It also mentions that there may be other reasons, such as the user's age (24 and older) and location (recently in the United States), based on their Facebook profile and internet activity. At the bottom of the right screenshot, there is a feedback prompt: "Was this explanation useful?" with "Yes" and "No" buttons.

Verizon LTE 3:05 PM 71%

WordStream Sponsored ·

5 Keys to Getting a High Quality Score

HACKING GOOGLE ADS  
FREE GUIDE

MARKETING.WORDSTREAM.COM  
Guide to Getting a (Near) Perfect Quality Score Download

359 25 Comments 57 Shares

Like Comment Share

YAHOO! FINANCE  
35 mins ·

Ouch.

Verizon LTE 3:06 PM 71%

Why am I seeing this ad?

One reason you're seeing this ad is that WordStream wants to reach people who have visited their website or used one of their apps. This is based on customer information provided by WordStream.

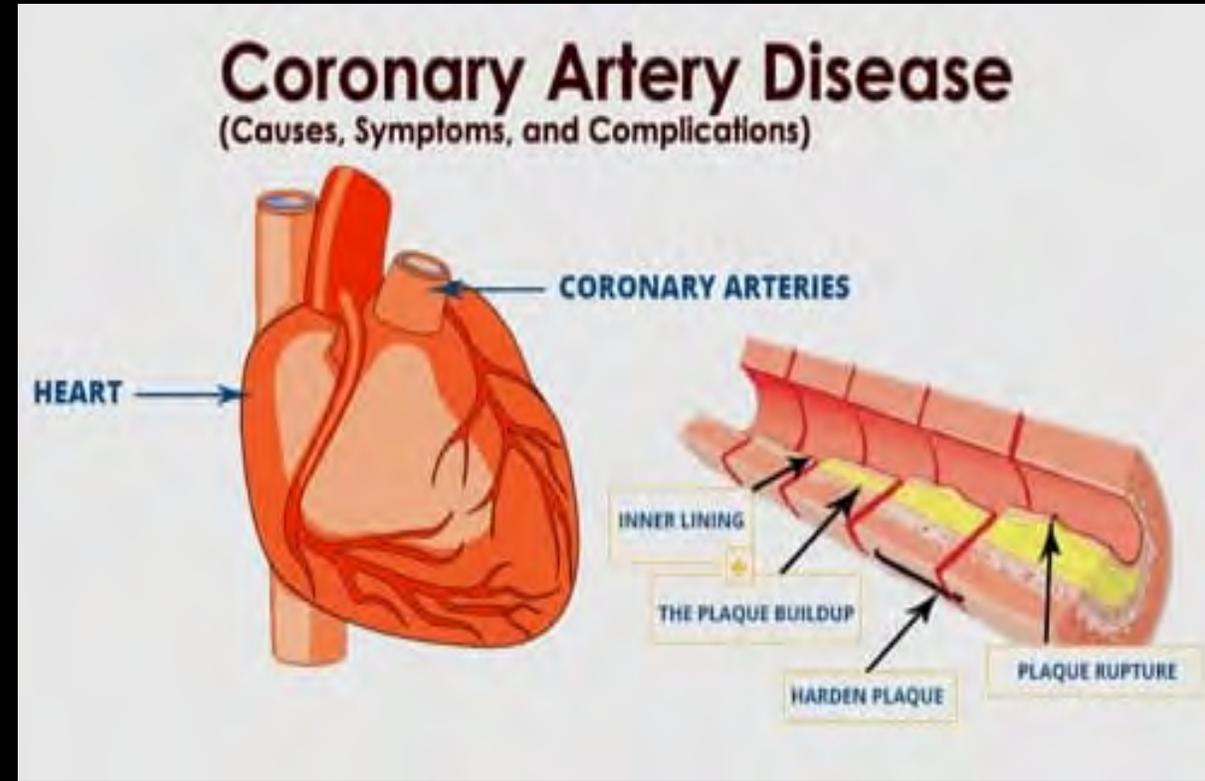
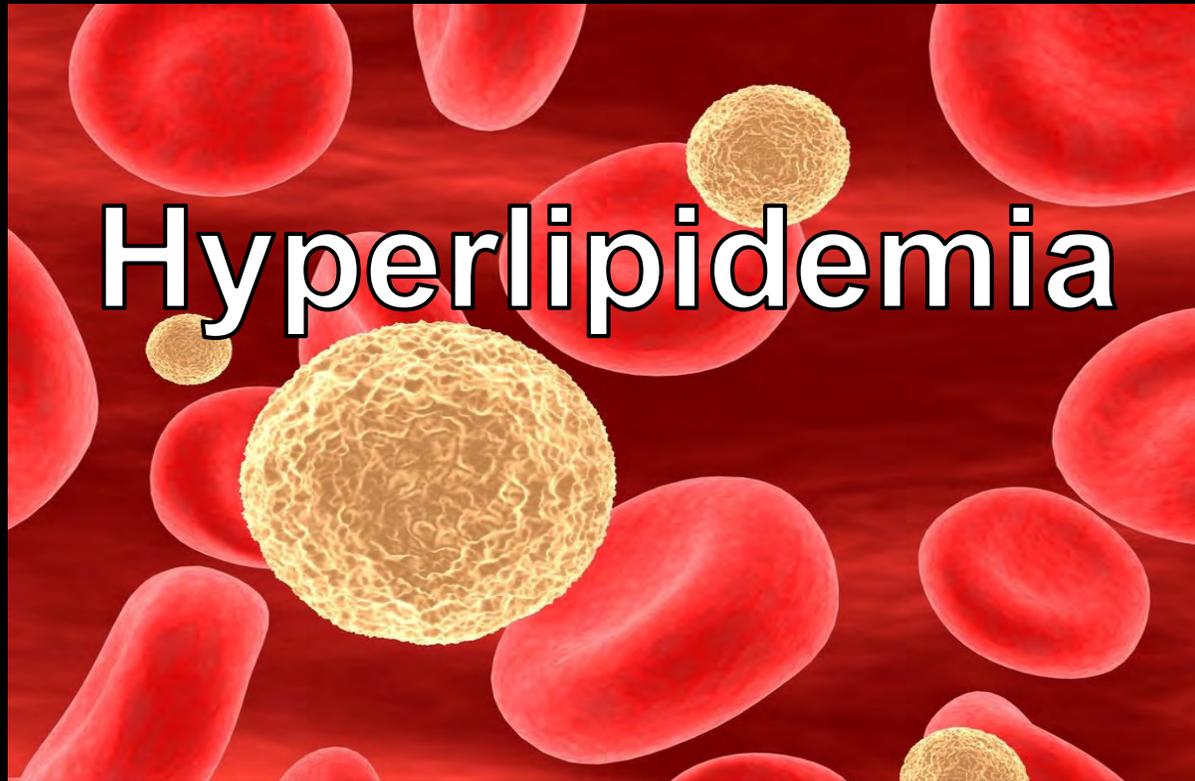
There may be other reasons you're seeing this ad, including that WordStream wants to reach people ages 24 and older who live or were recently in the United States. This is information based on your Facebook profile and where you've connected to the internet.

Was this explanation useful? Yes No

**What does this look  
like for health care?**

Because You Have...

You'll Love...

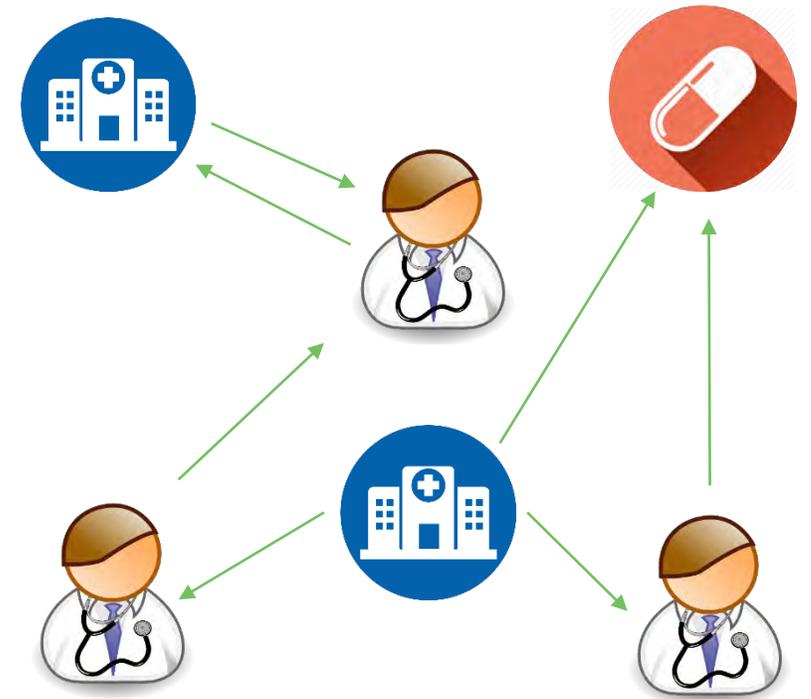


**“One new development over the past decade has been the introduction of predictive models that aim to predict more than simple relative risk. For example, some models now produce probabilities of hospitalization as an additional dependent variable.”**

—Geof Hileman and Spenser Steele, *Accuracy of Claims-Based Risk Scoring Models*, 2016

# Predict other dependent variables

- Probabilities of events:
  - Hospitalization,
  - Death,
  - Opioid addiction,
  - Readmission,
  - Etc.
- Staffing needs/no shows
- Care management paths



# Non-traditional data sources

Social determinants of health (SDoH)



Consumer data

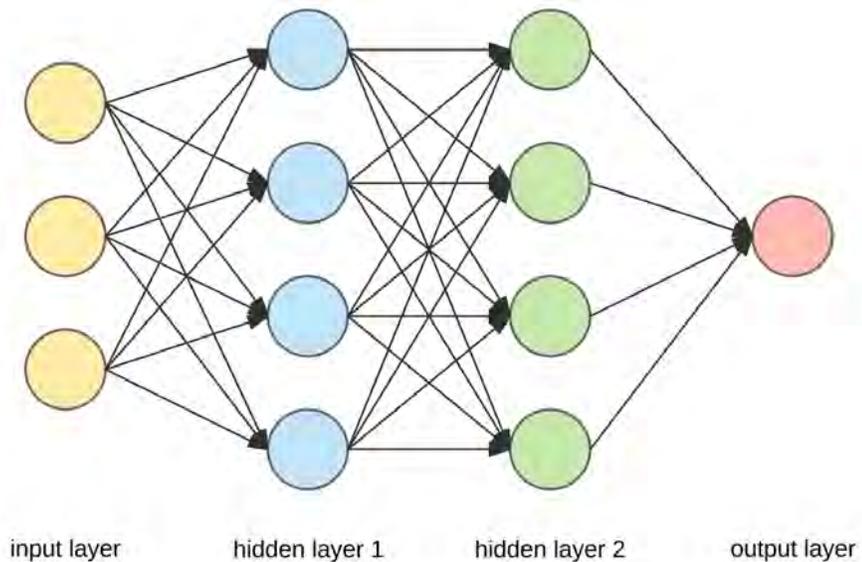
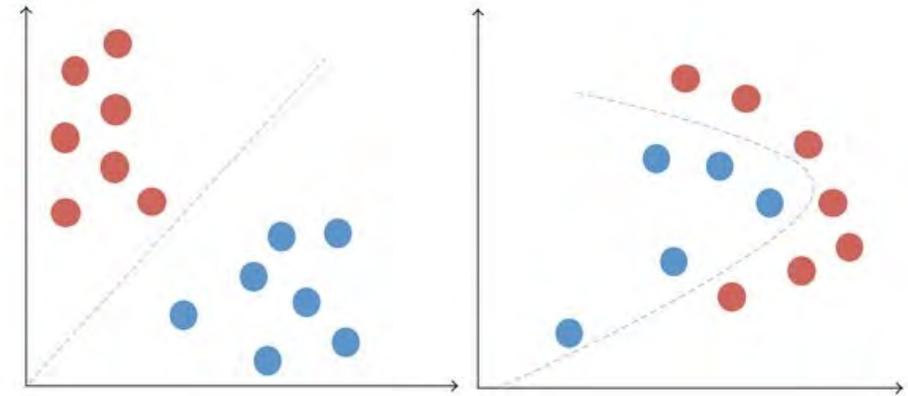


Electronic Health Records (EHR)



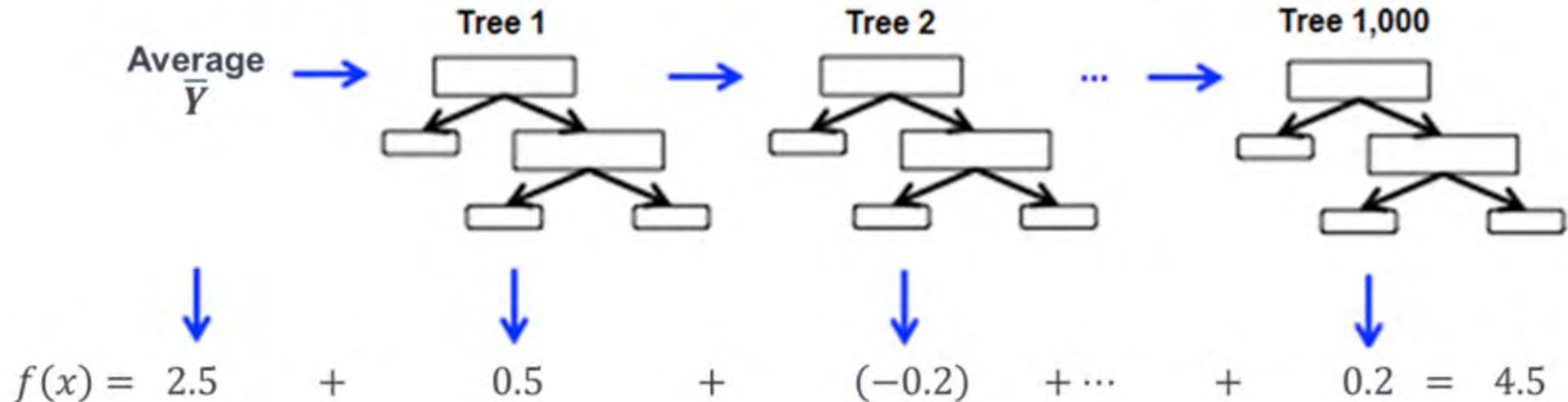
# Moving beyond traditional linear models

- Methods we'll discuss today
  - Gradient boosting machines (GBM)
  - $k$ -nearest neighbors (KNN)
- Other methods to mention
  - Random Forest
  - Neural networks/deep learning
  - Bayesian Networks
  - Penalized GLMs
  - Generalized additive models (GAMs)



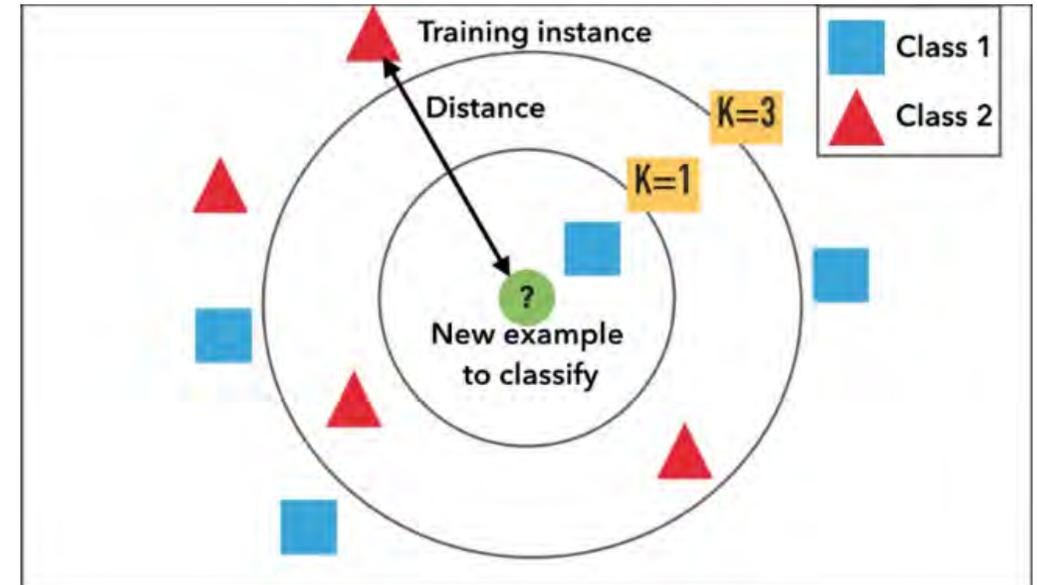
# Gradient Boosting Machines

- Boosting
  - Build 100's of decision trees sequentially
  - Final prediction is the sum across all the trees
  - Too many trees can lead to overfitting the training data
- Can be used for regression and classification problems



# *k*-nearest neighbors

- Non-parametric instance-based learning
  - No pre-computed model
  - Predictions are based on the  $k$  nearest observations in the training data
    - Classification: most frequent class among the neighbors (majority voting)
    - Regression: average of the neighbors
  - The choice of  $k$  is important
    - Small  $k$ : low bias and high variance (tends to overfit)
    - Large  $k$ : high bias and low variance (tends to underfit)



**“Risk scores could be helpful if they help clinicians begin candid conversations about the unique circumstances that could make a patient more vulnerable to opioid use disorder, said Yngvild Olsen, a board member at the American Society of Addiction Medicine.”**

—Politico

# What's driving the predictions

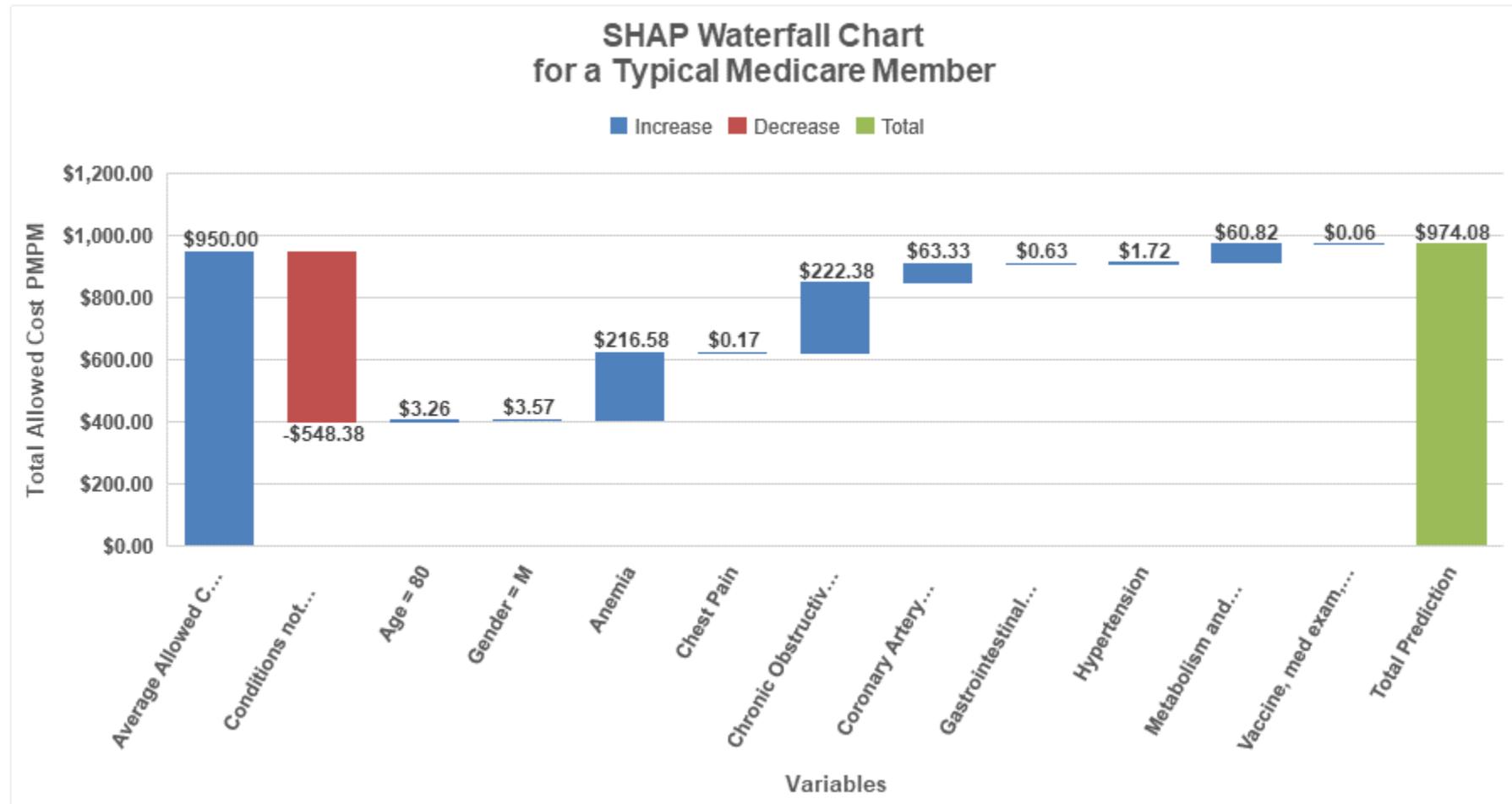
- A couple (of the many) methods for opening up the machine learning black box
  - Partial dependence plots (PDP)
  - SHapley Additive exPlanations (SHAP)



# Medicare GBM SHAP waterfall example

FOR ILLUSTRATIVE PURPOSES ONLY

Typical Medicare Member	
Variables	PMPM
Average Allowed Cost PMPM	\$950.00
Conditions not flagged	-\$548.38
Age = 80	\$3.26
Gender = M	\$3.57
Anemia	\$216.58
Chest Pain	\$0.17
Chronic Obstructive Pulmonary Disease	\$222.38
Coronary Artery Disease	\$63.33
Gastrointestinal Hemorrhage	\$0.63
Hypertension	\$1.72
Metabolism and Nutrition Problems	\$60.82
Vaccine, med exam, other preventive	\$0.06
<b>Total Prediction</b>	<b>\$974.08</b>



# Case Studies

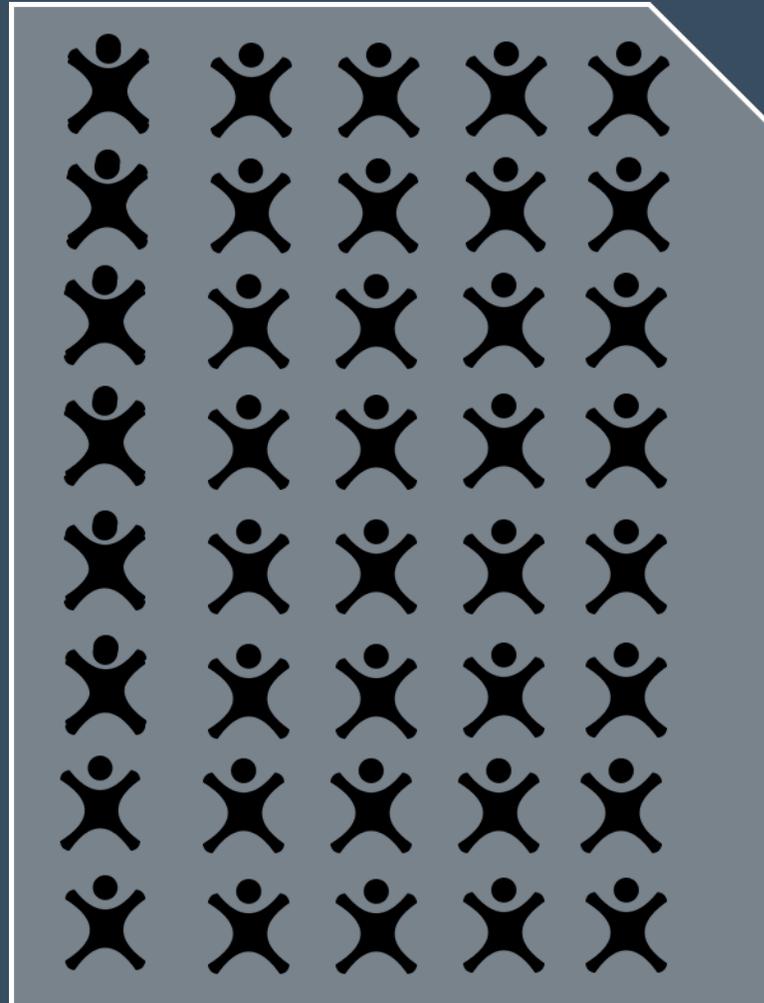


# Care Coordination at Cleveland Clinic

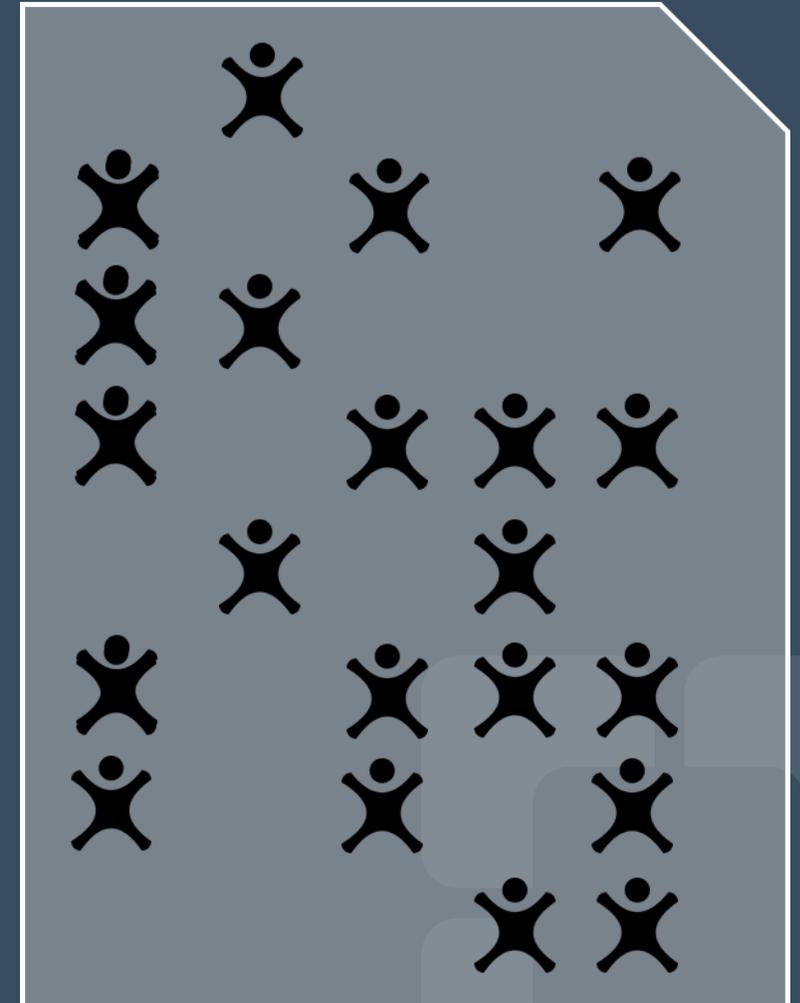
All patients at the Cleveland Clinic can qualify to be placed on a care gap registry which is live in the electronic medical record

Only a subset of those patients are placed on the High Risk Registry and actively outreached by care coordinators

Care Gap Registry

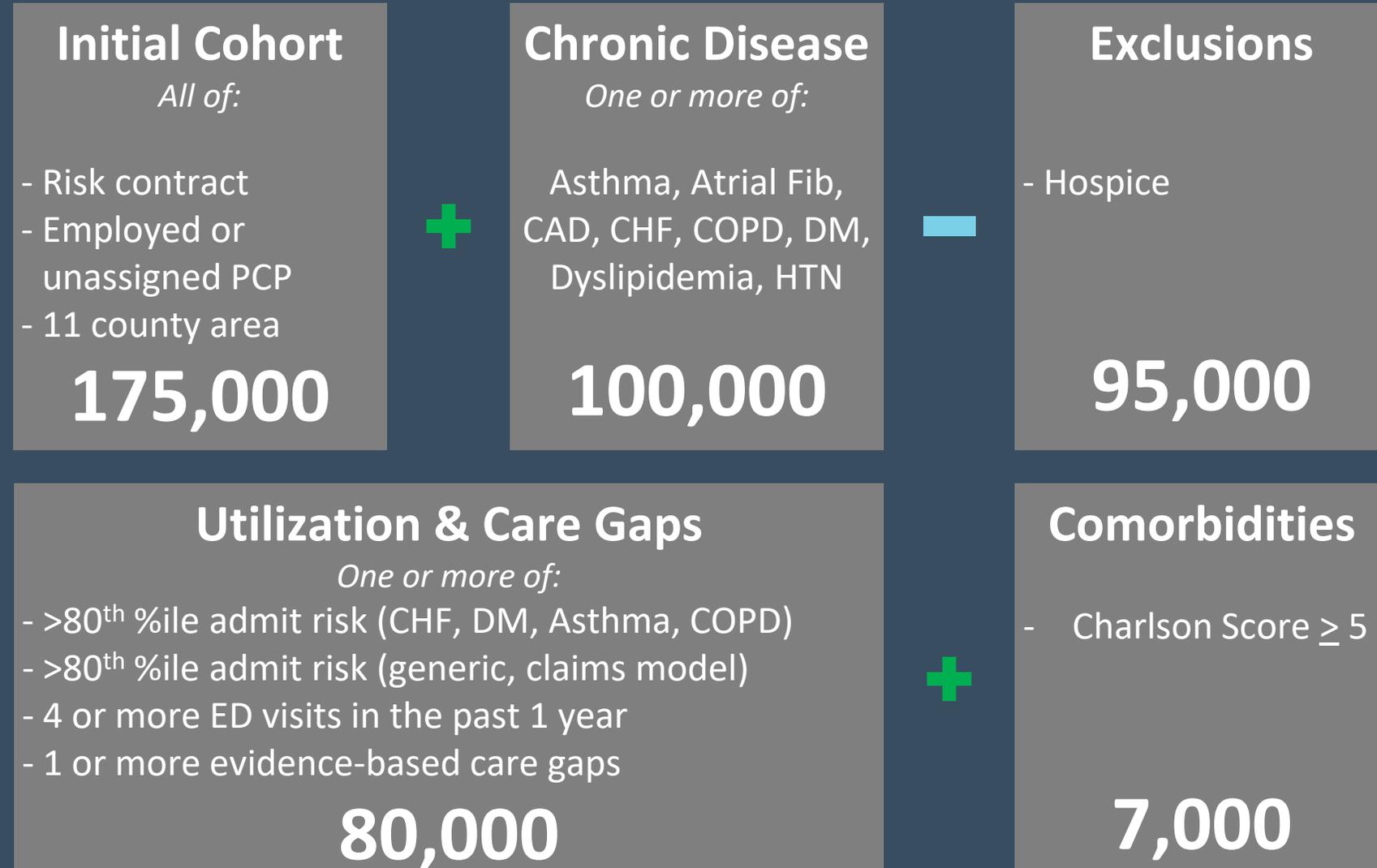


High Risk Registry



# The Analytics Journey

How does a patient qualify for the High Risk Registry?



# The Analytics Journey

How does a patient qualify for the High Risk Registry?

1

Relied heavily on physician intuition

2

Lacked differentiation between patients

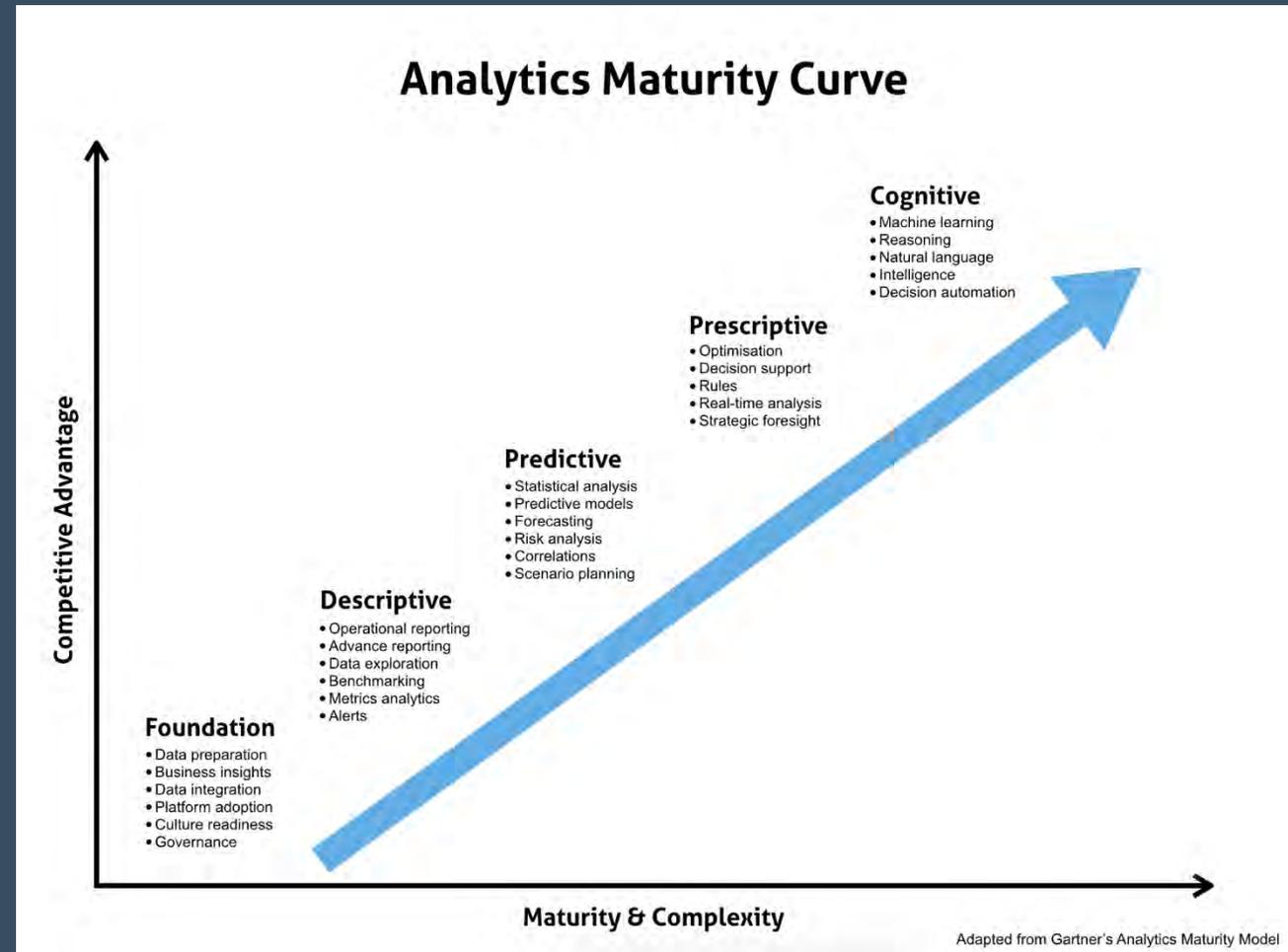
3

Difficult to apply across an entire population

# The Analytics Journey

How does a patient qualify for the High Risk Registry?

To solve for these pitfalls of the original High Risk Registry criteria, Cleveland Clinic adopted machine learning processes to move from descriptive to predictive

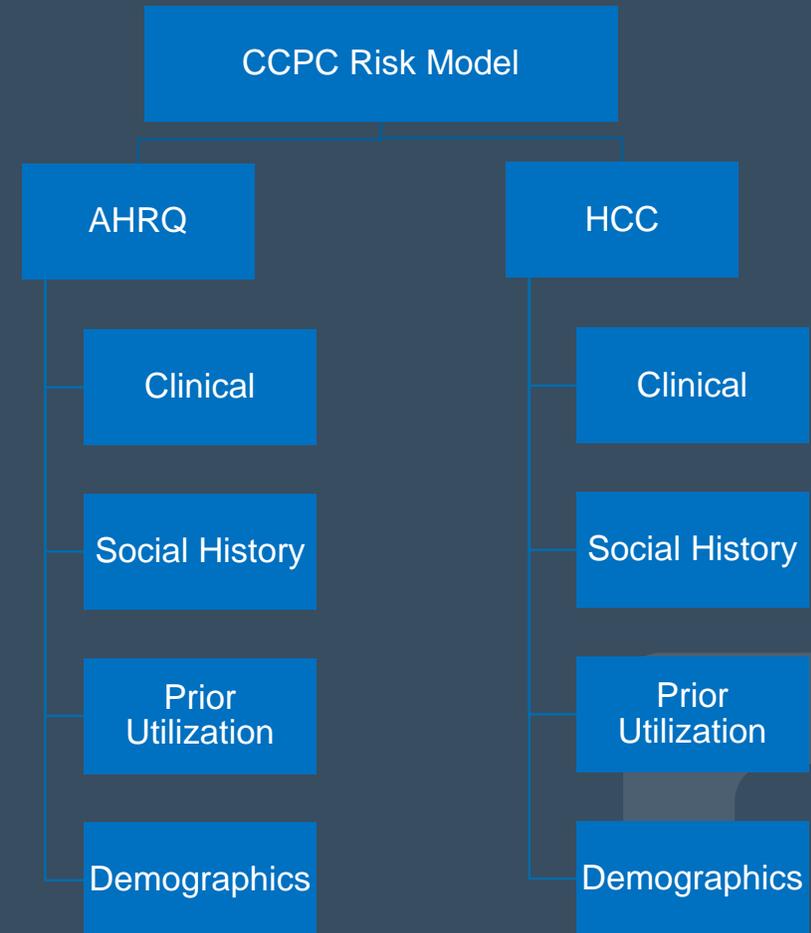


# Modeling Objective

## *Cleveland Clinic Patient Care Risk Model*

- Calculate a risk score for each patient in the target population for clinical care coordination by predicting future Cleveland Clinic based direct cost of care resource utilization.
- Target variable: **Direct Cost**, The patient predicted direct cost will determine the overall Risk score for that patient.
- Predictive variables: 300+ variables considered for the model.
- Total number of patients receiving a score: 798,586

Two different diagnosis groupers (AHRQ, HCC) will be tested to determine the best fitting models.



# Data Sources and Condition Groupers

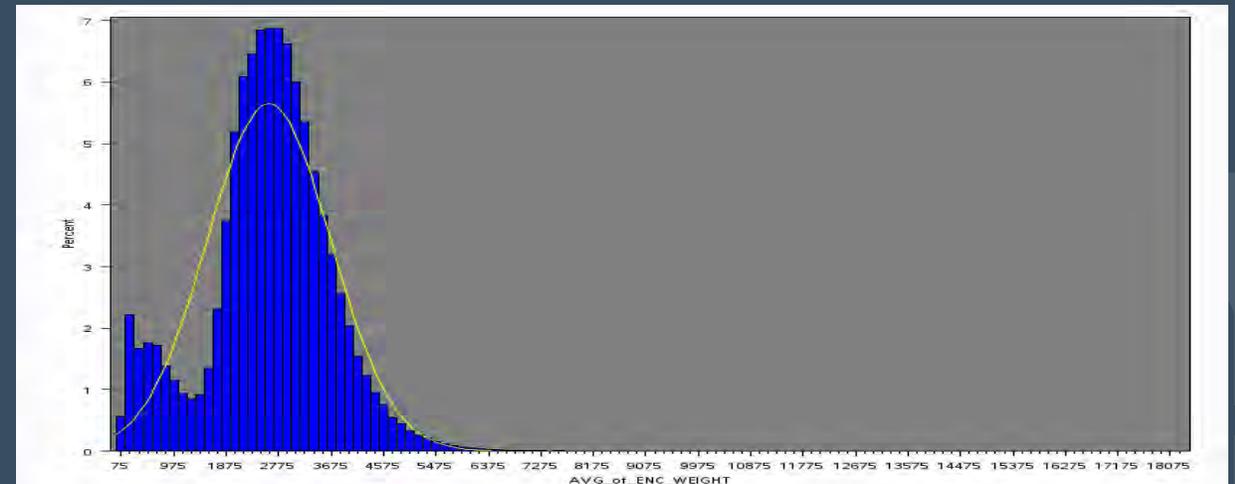
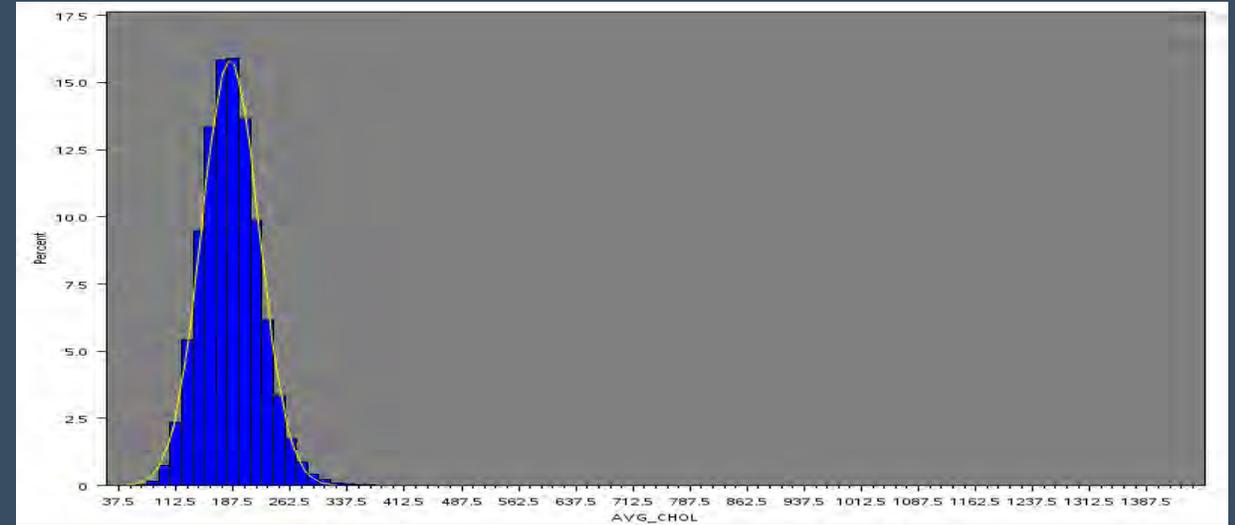
- All models use data from the Cleveland Clinic Enterprise Data Vault
- Historical diagnosis and cost info from internal billing
- CMS-HCC Model: 79 Hierarchical Condition Categories from the Centers for Medicare & Medicaid Services
  - All CMS categories included as Binary Variables
  - Count of all HCC diagnoses variable included
- Agency of Healthcare Research and Quality Model: 278 categories
  - All categories included as Binary Variables
  - Count of all AHRQ diagnoses variable included

# Example of Variables Used in the Model

Alcohol User	Employment Status	Systolic Blood Pressure (SBP)	Diastolic Blood Pressure (DBP)	Illicit Drug User	Calcium Level
Creatinine Score	Body Mass Index (BMI)	Body Surface Area (BSA)	Potassium Level	LDL	Sodium Level
Weight	Glucose Level	Hemoglobin	Log-Transformed Allowed Amount	Patient County	Patient Language
Platelet Count	Red Blood Cell Count	White Blood Cell Count	Patient Age Bins	Under 18	Over 65
Marital Status	Sexually Active	Tobacco User	Cholesterol	Living in Florida	Market Area
Global CCHS Group	Prior Year Direct Cost	Number of Visits			

# Replacement and Imputation

- Each Clinical Variable included 4 variations, for example:
  - Average of Encounter Weight
  - Minimum of Encounter Weight
  - Maximum of Encounter Weight
  - Most Recent Encounter Weight
- Outlier values were removed and missing values were imputed
- Some continuous variables were transformed to categorical
  - E.g. A cholesterol reading of 200 or greater was more predictive than the continuous value

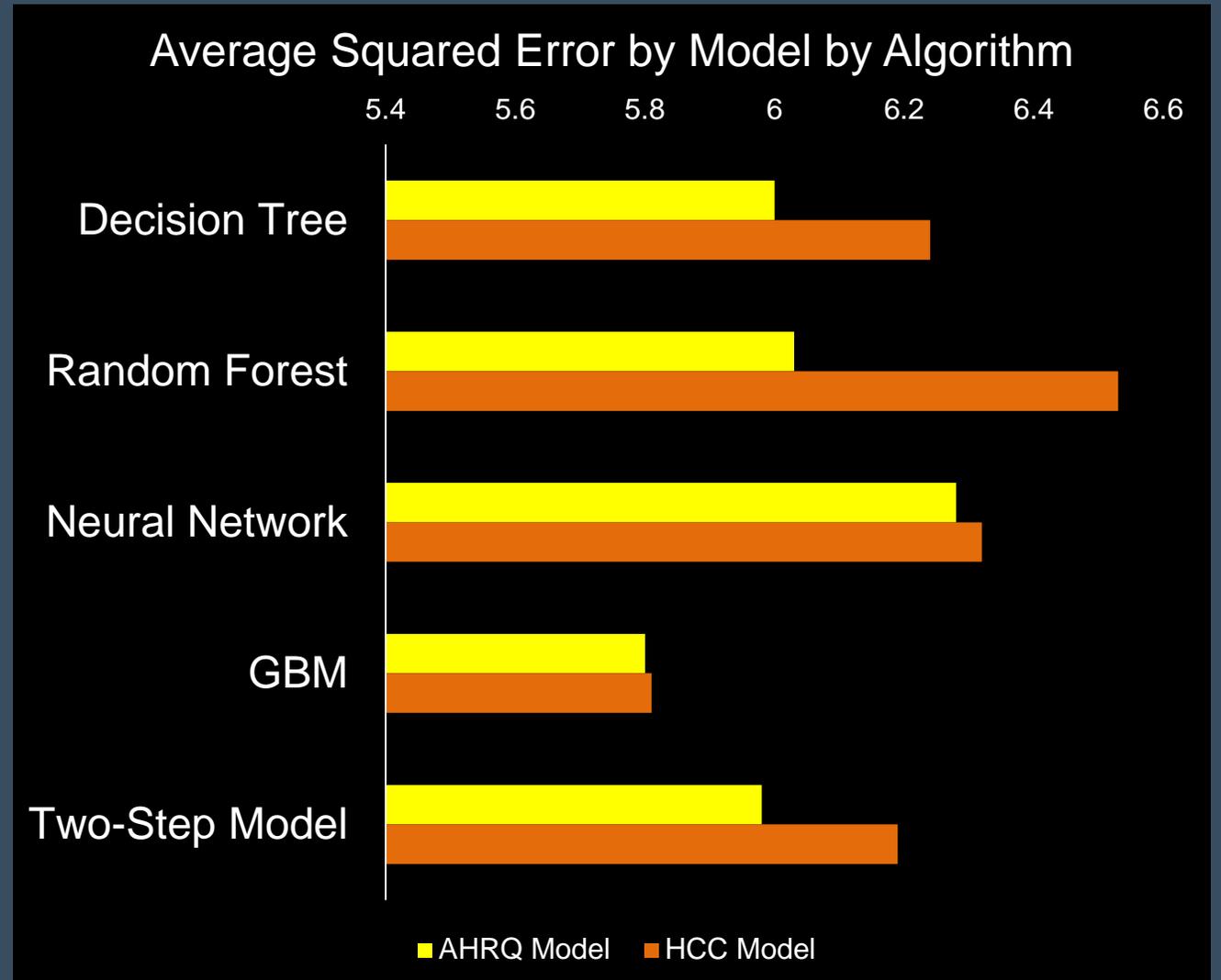


# Model Validation

Several machine learning algorithms were tested in the creation of the Cleveland Clinic Primary Care Risk Score

In all cases, the AHRQ diagnosis classification performed better than the HCC grouper

Eventually a gradient boosted machine proved to have the best validation average squared error



# Most Important Variables – AHRQ GBM

AHRQ Variable	Rules	Importance
Days from Most Recent Visit	236	1.000
Direct Cost (Lag 1 Year)	108	0.880
Distinct AHRQ Dx Categories	53	0.852
Direct Cost (Lag 2 Year)	56	0.489
Direct Cost (Lag 3 Year)	43	0.444
Discharge Status	130	0.350
CC PCP Indicator	38	0.163
Patient County	198	0.162
CCHS Payer Group	316	0.152
Patient Age	129	0.146
Prior Admits	3	0.103
Prior ED Visits	32	0.077
Minimum LDL	6	0.074

The resulting Gradient Boosted Machine only used a subset of the initial variables that were tested

Variables that led to node splits in the tree ranged from cost and utilization metrics, to lab values and patient demographic info

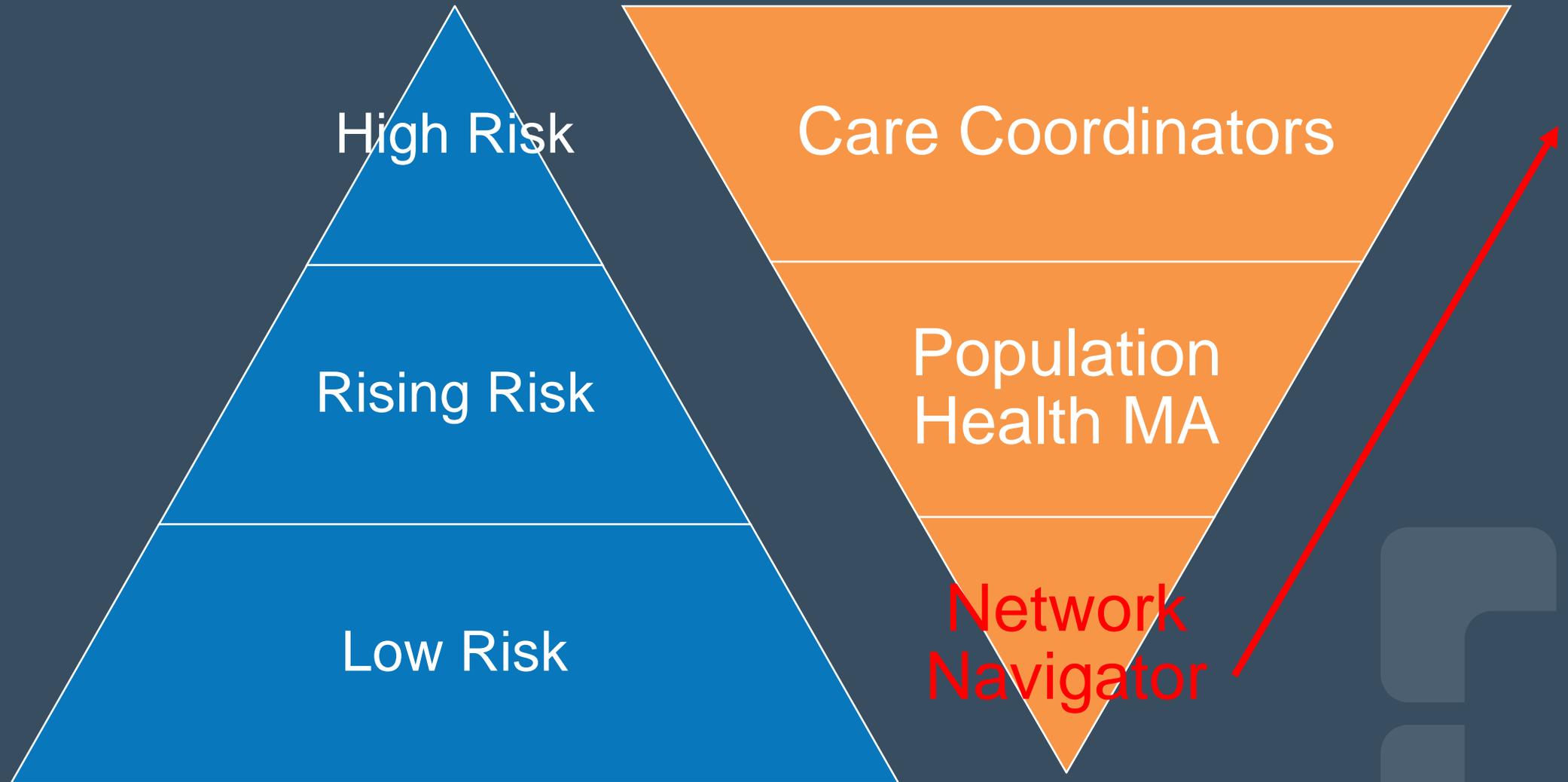
Three years of historical cost and diagnosis information proved to be some of the most important data in the model

# Model performance was consistent with expectations

Prediction Decile	Average AHRQ Prediction	Average Number of Admits	Average Number of Visits	PATIENT AGE	Distinct AHRQ Category Count	Average Number of Encounters	Average 2017 Direct Cost	Average 2016 Direct Cost	Average 2015 Direct Cost
0	8.6	1.0	2.5	61.5	15.2	53.3	15,480.3	8,647.4	6,401.8
1	7.4	0.3	1.2	51.1	8.9	24.7	3,624.6	2,380.8	2,040.4
2	6.6	0.2	0.9	45.5	6.4	16.0	1,970.8	1,424.9	1,271.3
3	5.9	0.1	0.7	43.1	4.8	11.5	1,110.0	1,113.1	970.2
4	5.3	0.1	0.6	42.2	3.5	8.2	665.3	868.1	714.9
5	4.6	0.1	0.5	41.9	2.6	5.9	327.5	743.0	542.7
6	4.0	0.1	0.4	41.0	1.9	4.3	164.7	626.3	457.4
7	3.4	0.1	0.5	38.0	1.7	3.7	65.0	707.4	541.5
8	2.4	0.1	0.5	40.9	1.7	3.8	2.9	657.1	1,030.3
9	1.2	0.1	0.4	43.3	1.4	2.9	0.3	206.0	1,637.5

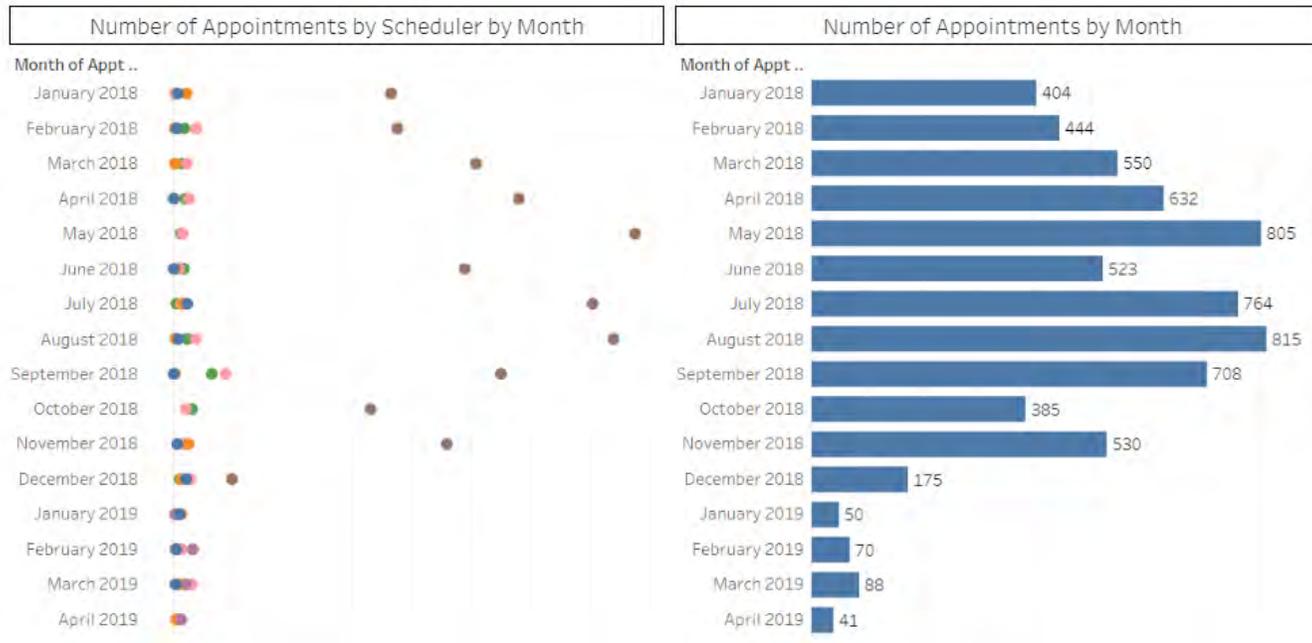
\*Prediction Decile is based on the AHRQ Prediction. The highest predictions are in Decile 0.

# Population Health Management Approach



# Network Navigation

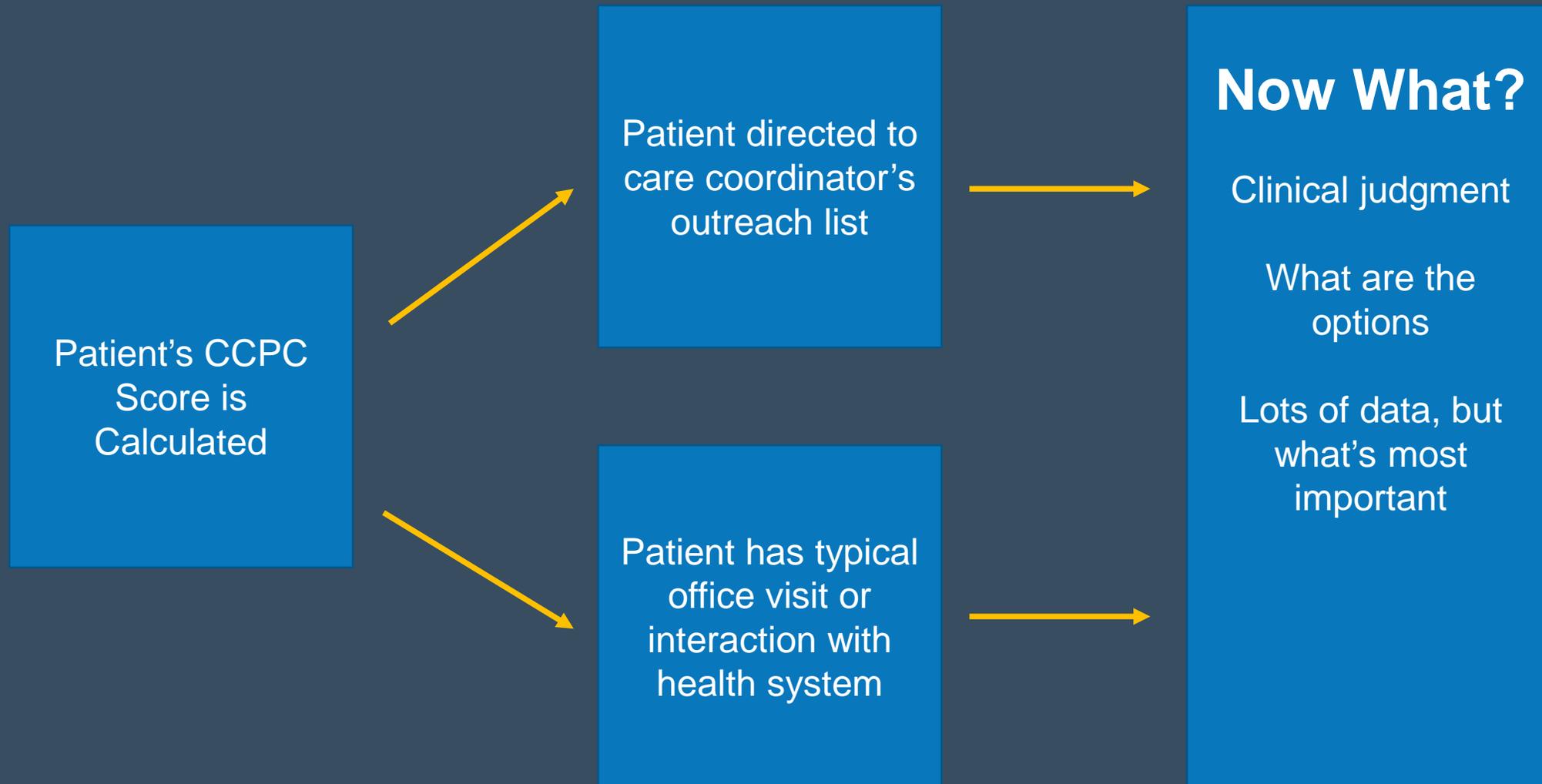
## Network Navigation Dashboard



## Network Navigator Responsibilities

- 1) Appointment Scheduling
- 2) Orders for Evidence Based Medicine
- 3) Outreach Calls
- 4) PCP Transitioning for Patients

# Network Navigation and Care Coordination



# Recommendation Model

As we identify patients who are high risk (CCPC Model), how do we then direct patients to the next point of care?

## High Risk Patient

E7777777	
Diabetes	1
ER Visits	3
HbA1c	9.1

Distance from Patient One in Library  
=  $\sqrt{(1-0)^2 + (3-0)^2 + (9.1-7.0)^2}$   
= 3.8

## Library of Historic Patients

Title	Diabetes	ER Visits	HbA1c	
E1111111	0	0	7.0	3.8
E2222222	0	10	8.0	7.2
E3333333	0	0	6.4	4.2
E4444444	1	2	9.4	1.0
E5555555	1	1	6.5	3.3
E6666666	1	0	8.9	3.0

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E4444444	1	2	9.4	1.0
E5555555	1	1	6.5	2.3
E6666666				

The nearest neighbor was recommended for a visit to a nephrologist, so we might suspect a similar course of action for the high risk patient

# Recommendation Model

Two important questions emerge....



How accurate is this prediction?



How accurate does the model need to be?



# Recommendation Model

Approach #2:

Develop a classification model that would identify the proper recommendation for patients using order sets defined in the electronic medical record



# Recommendation Areas

Referral to  
Palliative Care

Consult to  
Primary Care  
Coordination

Consult to  
Pharmacy

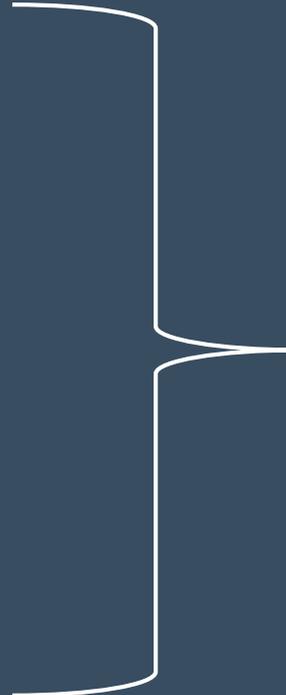
Referral to  
Primary Care

Consult to  
Specialist

Referral to Home  
Health

# Modeling Dataset

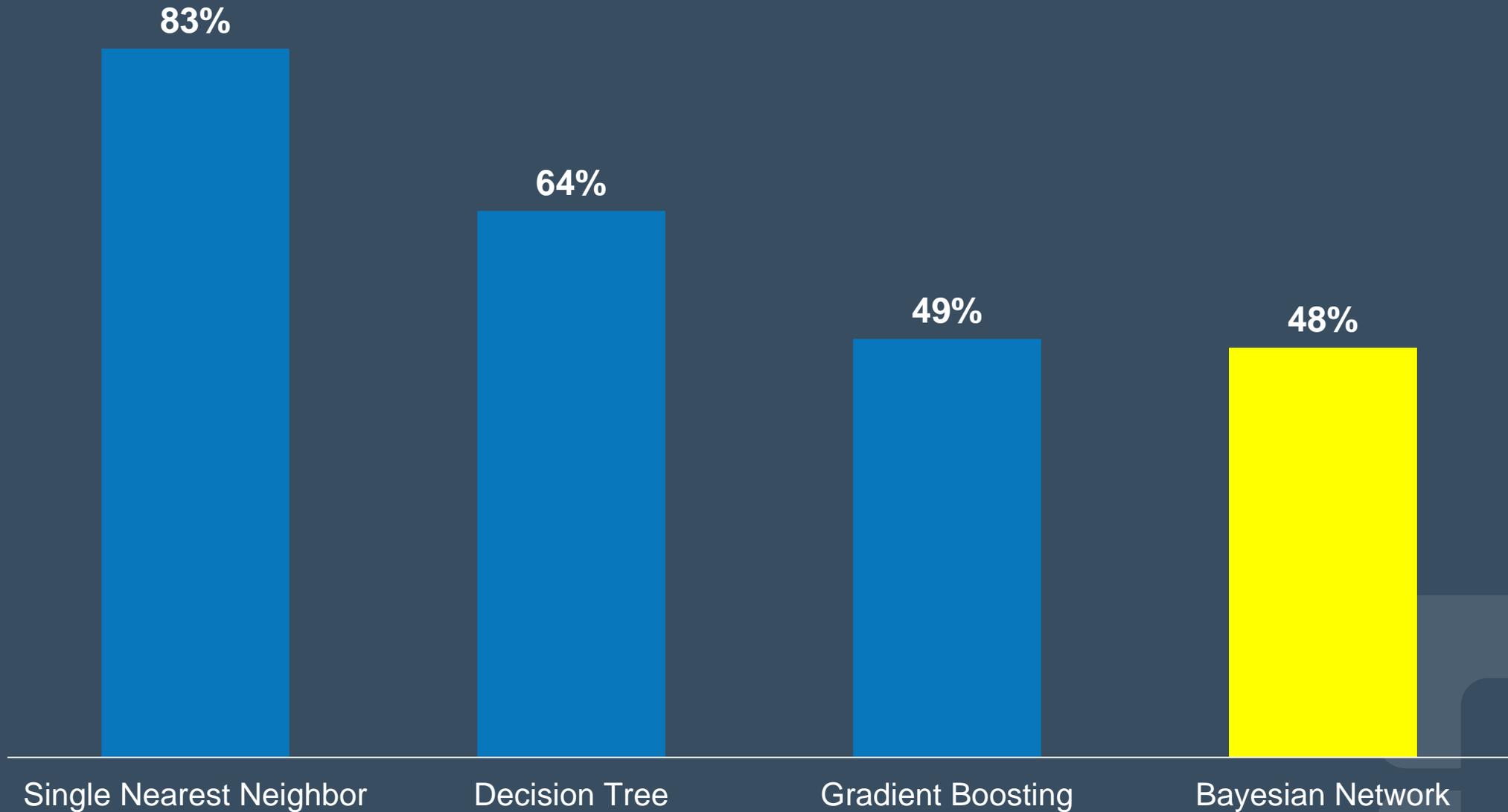
Variables
Recommendation / Order Set (Target)
Patient Age
Patient Gender
Last Encounter Diagnosis Category
Historical Diagnosis Information
Last Encounter Clinical Measures
Last Encounter Physician Specialty
Lab Result ( HbA1c, LDL, eGFR)
Admit Utilizations (Last 12 Months)
ER Utilizations (Last 12 Months)



Five most important variables identified with a triangle



# Misclassification Rate by Algorithm



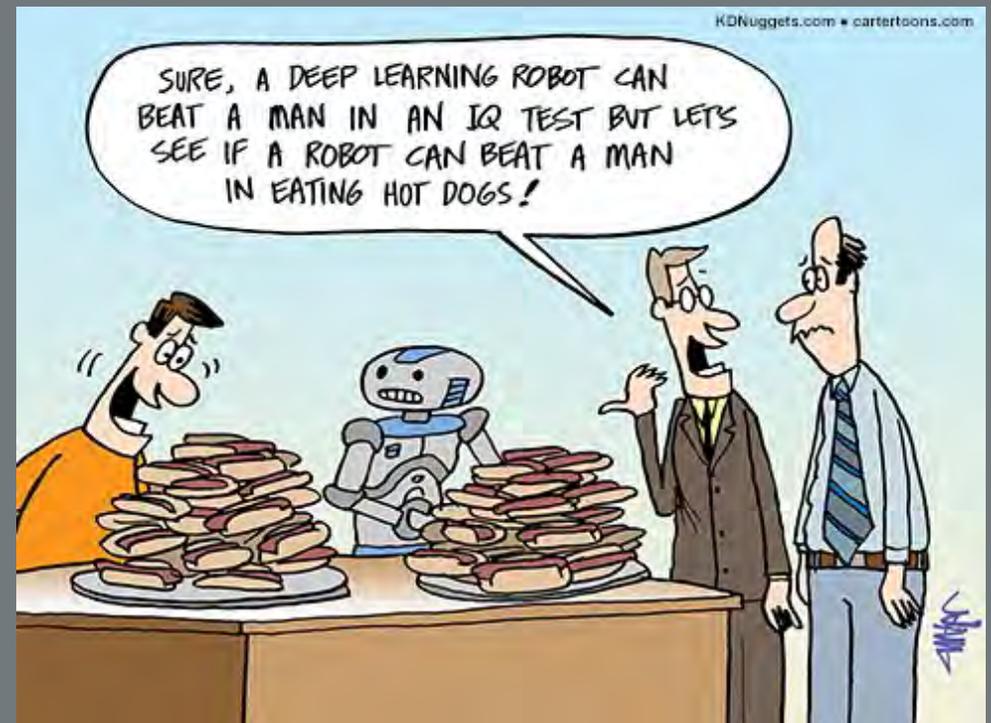
# Open Questions

1. What's an acceptable misclassification rate?
2. Is there more utility in a single prediction or multiple suggestions?
3. What is the tradeoff between supplementing and focusing clinical judgment?



“But the algorithms could be relying on inaccurate public data, and they may disempower patients, leaving them in the dark about the Big Brotherish systems rating them. Another key challenge, says Case Western’s Hoffman, is ensuring that the predictions don’t override a clinicians’ instinct or reinforce biases.”

—Politico



# Clinical validation of results

- Data collection/sources
  - Is your training data appropriate for the task?
- Feature engineering
  - Do your drug and condition groupers make sense?
  - Should constraints be placed on variables?
- Feature selection
  - Are some variables outdated or proxies for something else?
- Face validity of the output
  - Do the predictions and their drivers make sense?
  - How do wrong predictions affect people?



“Roads? Where we’re going, we don’t need roads.”

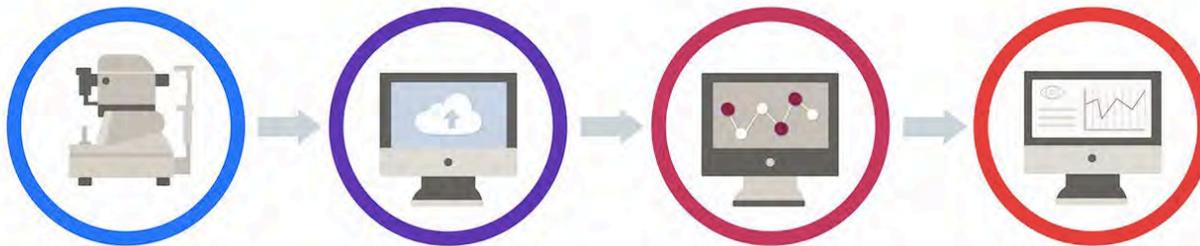
—Dr. Emmet Brown



# Now and the near future

- Detecting early warning signs
  - The new Apple Watch looks for signs of atrial fibrillation
  - Google and Verily using AI for clinical use
    - Image recognition to diagnose diabetes-related eye conditions
    - Early detection can prevent blindness

## Machine Learning Solution

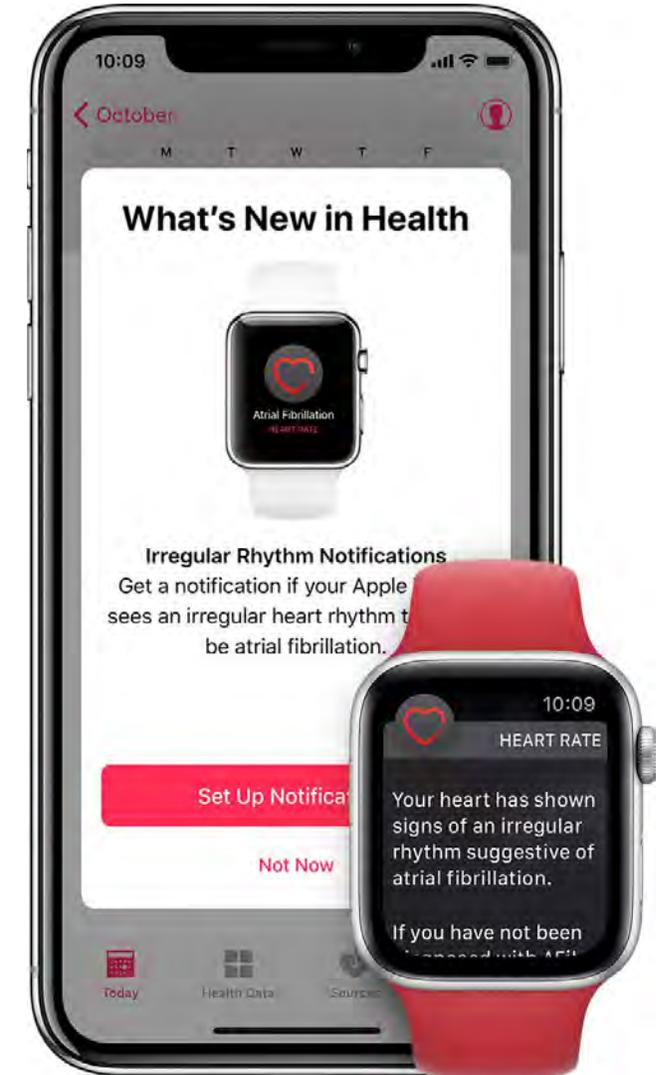


Patient imaged by trained staff using a fundus camera

Image uploaded to screening algorithm via management software

Automated machine learning screens for DR and DME

Screening results delivered



# Now and the near future

- What's next
  - Wearable tech + EHR + SDoH + Consumer Data
  - “Live” risk scores and other predictions
  - Streaming preventative health recommendations
    - Dietary needs
    - Exercise routine
    - Doctor visits
    - Medication changes



# Sources

- Accuracy of Claims-Based Risk Scoring Models
  - <https://www.soa.org/Files/Research/research-2016-accuracy-claims-based-risk-scoring-models.pdf>
- XGBoost
  - <https://github.com/dmlc/xgboost>
- SHapley Additive exPlanations (SHAP)
  - <https://arxiv.org/pdf/1705.07874>
- Google and Verily using AI for clinical use
  - <https://blog.verily.com/2019/02/launching-powerful-new-screening-tool.html>
- Apple watch heart rate notifications
  - <https://support.apple.com/en-us/HT208931>
- Collaborative Filtering for Medical Conditions
  - <https://www.soa.org/Library/Newsletters/Predictive-Analytics-and-Futurism/2016/december/paf-iss14-parkes-copeland.pdf>

# Collaborative Filtering Example

Conditions to Consider				Latest Claim Info					
Condition ID	Condition Description	Chronic	Probability	Risk Score Contribution	Date	Claim Detail	Provider Name	Provider Specialty	Provider ID
hcc96	HCC96 - Specified Heart Arrhythmias	Y	29%	0.27					

Primary Reasons to Consider		Latest Claim Info						
Reason Description	Contribution	Date	Claim Detail	Provider Name	Provider Specialty	Provider ID		
CCS106 - Cardiac dysrhythmias		2018-07-16	R002: Palpitations	Santacruz, David	Certified clin...	2QK78WPXT...		
CCS105 - Conduction disorders		2017-06-07	Z950: Presence of cardiac pacemaker	Apollo Hospital	Hospital	PNNK7E45...		
CCS108 - Congestive heart failure; nonhypertensive		2018-06-11	I509: Heart failure, unspecified	Bruder, Flossie	Nephrology	FWRGY5J27...		



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# Thank You